

## BOULOM Daniel Sayfon



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Born the 21th October 1973 in Vientiane (LAO PDR)

**Nationality :** French  
France

**Licenses:** light vehicle, heavy lorry, boat

### EDUCATIONS

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- 1999 to 2000      **Diploma professional " Distribution" national level +2**  
**School FORSUD** in Toulouse (France)
- 1996 à 1997      Military service 4eme RHCM in Nancy  
**Rank sergeant**, conducting service of elite transport.  
Manage Logistic : Vehicles and Trucks (TRM)
- 1990 à 1995      **Bachelor degree E** (Technologic) college **Henry Loritz** in Nancy FRANCE  
1989              **BEPC** high school **Monplaisir** Vandoeuvre FRANCE

### EXPERIENCES PROFESSIONALS

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- 2011 until now      **MANAGING DIRECTOR for SAYFON Logistics**
- .Develop international logistics service in LAO PDR
  - .Found solutions logistics
  - .Following operations
  - .Liaise relations with differents institutions involved
  - .Negociations
  - .Human resources
  - .Marketing
  - .Training , meeting
  - .Accounting
  - .Customer service
  - .3 staffs
  - .SAYFON's objectives: Teach and young people to get competences
- 2007 until April 2011      **Operations Manager for SDV LAO International logistics**
- .Maintain existing logistics projects and develop new logistics customers.
  - .Managing subcontractors, negotiating with them to get the optimum cost/quality of services for the best interest of the customers and SDV, training them according to the designed solutions, monitoring their performance in compliance with the committed service levels, correcting sub-standard performance in timely manner.
  - .Documentation tracking and tracing, information forecast.
  - .Delivery operation and monitor local agents to smooth operations
  - .Work with sales to develop the air volume, secure the existing clients and develop new clients
  - .Develop relationship with designated carriers and secure space and competitive rates
  - .Obtain aggressive spot rates and optimize EQ

## **BOULOM Daniel Sayfon**

- . Approach indicated carriers to get good rates and support sales and CS in visiting customers to get more business
  - . Speed of inputting and invoicing
  - . Obtain high score on HSE management, ensure no damage occurred to the shipments
  - . Control the operation cost to maximize the Gross Margin
  - . Process every hiring (up till signing of employment contract) within 90 days upon receiving request
  - . Manage industrial relation based on government & company regulation
  - . Process payroll accurately by 20<sup>th</sup> of the month
  - . Maintain and update Data base every month
  - Manage 10-15 national staff
- 2005 to 2007      **Assistant Project Manager** for **SODEXHO** as subcontract for Lane Xang Minerals in Gold mine Sepon LAO PDR.  
Set up a new delivery food system. Supervise and control the food supply chain.  
Improve daily organization to be efficient  
Occupational Health and Safety Responsible (OHS) .  
Human resource responsible: Capacity building, new arrival induction briefing-debriefing.  
Logistic and procurement support.  
Manage 70 national staff
- 2003 to 2005      **Logistic assistant** for Action Against Hunger in Lao PDR  
Follow-ups of the equipments and vehicles cost  
Stocks, administration, training and evaluation  
Procurement responsible in Vientiane for 2 bases in Lao PDR province  
Monthly Report
- 2001 to 2003      **Manager** in a restaurant "**ASIAN**" in Nice (France).  
Recruitment, accounting, organization  
Person in charge for the room and the service bar  
Control of hygiene and cleanliness  
Manage with the suppliers  
Manage 5 persons
- 2000 to 2001      **Department responsible** for "**Intermarché**" a French supermart in Toulouse (France)  
Management, human resources, marketing, merchandising, Inventory control  
Manage stock and order  
Capacity has to optimize the sales  
Manage 12 persons
- 1999 to 2000      **FORSUD** (Intermarché school) national level in France.  
Training course professional "Responsible for food sector" in Toulouse  
Management, marketing, merchandising, stock, inventory  
Manage 20 persons
- 1997 to 1999      **Swing manager** at the restaurant **Mac Donalds'** in Essey-les-Nancy (France)  
Training and induction for new arrival  
Responsible of production  
Versatility workers and case  
Team work and work under pressure  
Hygiene rules and cleaning
- 1995                **Monitoring** children center

# **BOULOM Daniel Sayfon**

1994

Restaurants : Employment during vacation

## **LANGUAGES**

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**French** mother tongue

**English**, written and spoken good

**Laotian**, spoken good, written in learning

**Spanish**, level school

## **OTHER QUALIFICATIONS**

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### **BAFA (Patent of Operating requirement of Organizer)**

Pedagogic studies of the children

Blooming and responsibility

### **Certificate of Military Preparation with ALAT in TOUL FRANCE**

Military rules

Commando Training Course 2 weeks in High Mountain

Gun 20MM anti-air training

### **AFPS (Certificate with the Training of First aid)**

Gestures of bases of first aids

Asset with firemen

### **DARP (federal diploma to teach Tae Kwon Do)**

Federal level

Teach children and adult

### **BEES 1° preparation of the patent state sporting educator in process**

National level

## **ANY OTHER COMPETENCE AND INTEREST**

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### **TAE KWON DO**, girdles black 1st dan

Regional champion technical and combat

Winner of the cup of Lorraine in France

Person in charge for a club, teach and take part has community life

### **Computer's skills:**

**Windows, Excel, words, photoshop, illustrator, pagemaker**

Maintenance and basics repair

Internet

### **Open water diving**, 1er certificate with PADI.

Read, cook, travel, cinema