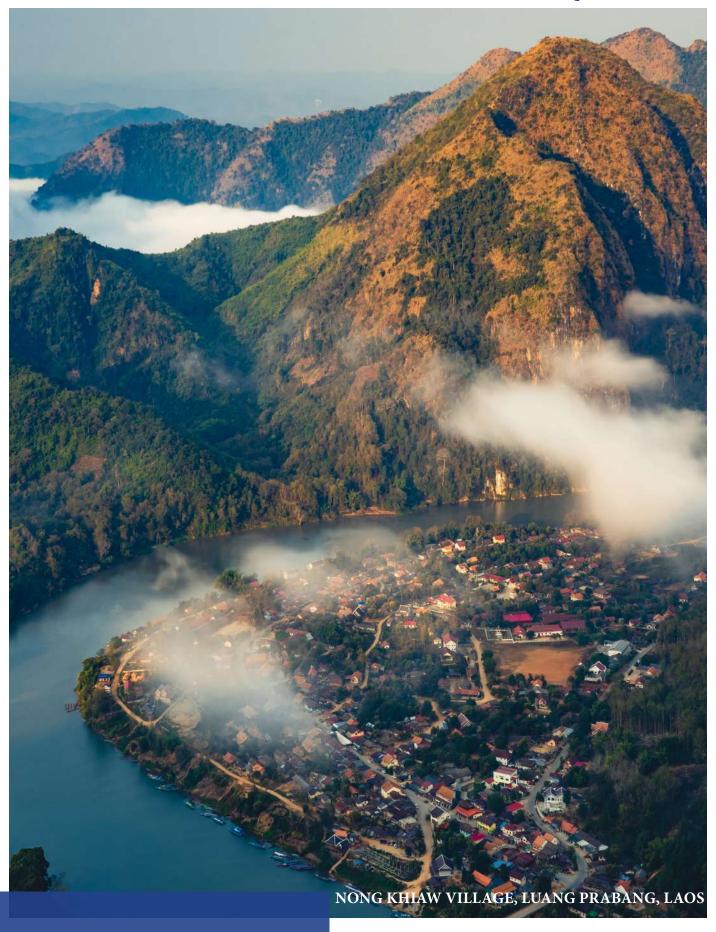


# NEWSLETTER

2nd Quarter, 2023



# MESSAGE FROM THE PRESIDENT



Dear Members.

In this quarter of our revamped newsletter, EuroCham Laos celebrates hitting the 100 members milestone, confirming its role as the largest foreign chamber in Laos. A warm thanks to all of our old members and new ones who joined us, showing the new level of engagement we hold with the local and foreign business community.

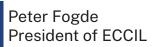
The real protagonist of this quarter however was Advocacy. EuroCham Laos has carefully listened to our members' issues and successfully launched 3 Advocacy Working group representative of the collective voices in some of Laos' strategic sectors. These are: Forestry and Plantation, Hospitality, and Trade and Logistics.

The common goal that brings together diverse advocacy groups, dealing with industry-specific issues, is to improve the business environment in Laos, for the benefit of the private sector and by effect society at large. If you are interested in joining our advocacy groups, the door is open and you are welcome contact us!

Our regular networking activities in this quarter were also very vibrant. On May 25, we held a record-high attendance networking cocktail with 150 guests at La Lune, sponsored by EuroCham Laos' Forestry Advocacy Group, in joint collaboration with AustCham Lao. On June 27, despite the rainy weather, over 70 people joined our very own Business After Five Networking Event generously sponsored by Prime Relocations Lao at Settha Palace. In this occasion we also featured MAG as our event charity partner, to which Prime Relocation has initiated a kind donation towards a new program to continue acting on the important social cause of removing UXOs from this beautiful land.

EuroCham Laos has also continued conducting our private in-house and public training activities with members. On June 13, we held the open introductory training session on ChatGPT for business applications co-organized with LTS Ventures, unveiling some of the potentials of using AI within your business. If you are interested in any tailor-made training program for your staff, you will find the new updated list in this issue.

We hope by the time you are reading this, you will be fully enjoying your summer holidays and keep yourself updated with our upcoming activities for after-summer. The Chamber is planning networking cocktails in both Vientiane and Luang Prabang, prior to our year-end Gala!



# **CONTENTS**



**HOSPITALITY ADVOCACY WORKING GROUP** 



TRADE AND LOGISTICS ADVOCACY WORKING GROUP



JOINT CHAMBERS NETWORKING EVENT



BUSINESS AFTER FIVE SPONSORED BY PRIME RELOCATIONS LAO



**SPONSORS AND MEMBERS' NEWS** 



SPONSORS AND MEMBERS' VISITS



# HOSPITALITY ADVOCACY WORKING GROUP



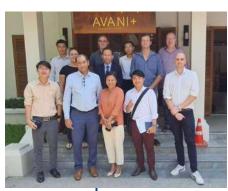
On May 20th, EuroCham Laos held the 1st meeting of its Hospitality Advocacy Working group in Luang Prabang, during a working lunch kindly hosted by Avani+. The event was attended by local hotel and tour operators, voicing their opinion on a set of issues they are currently facing in Luang Prabang with the highest priority being the correct preservation of the UNESCO heritage area. Other important issues discussed were the lack of human capital to meet the industry demand, improve flight and train travel accessibility to the city, designate a proper boat maintenance facility and addressing the slash-and-burn in respect to hospitality as well.

Members of the advocacy group discussed and identified specific course of actions and stakeholders to liaise on, in order to address these issues. The common objective bringing together the members under EuroCham Laos is to promote Luang Prabang and Laos as a tourist destination, for the benefit of both the private sector but also Laos society at large, as a direct result of this improvement.

If you would like more information and join action with the upcoming Hospitality Advocacy Working group please contact us at sev@eccil.org.









# RUN FOR CHILDREN

โรงเม่เชี่ยนจาวสำลับเกิดข้อ LAO FRIENDS HOSPITAL FOR CHILDREN



SATURDAY, 28th OCT 2023



All proceeds will go to the Lao Friends Hospital for Children. For more information contact: development@fwblaos.org

Contact Number - 020 5530 6853

































# TRADE AND LOGISTICS ADVOCACY WORKING GROUP



On June 7th, EuroCham Laos held the 1st meeting of its new Trade and Logistics Advocacy Working Group in Vientiane, to represent the business interests of our members involved in logistics and import-export operations at Lao borders. After receiving several reports from our members of operational inefficiencies affecting the industry, EuroCham Laos took upon the mission to represent these voices in order to improve the business environment.

Chaired by Mr. Kenneth Jorgensen from Scan Global Logistics, current members of the working group present were: Unilever Laos, Heineken, Lao Brewery Company-Beerlao, RMA Lao, AIF Group,



DKSH, Laolive, Prime Relocations Lao, and Lao Coca-Cola Bottling Co.,Ltd with more companies to join the next sessions. Members of the working group highly welcomed this opportunity to voice their opinions, and most of the discussion has been focused on addressing specific matters in regards to border operations and illicit trade. Members, who may be vertical partners or horizontal competitors outside the group, will work together to promote best practices for the benefit of existing stakeholders and new ones to come with the improvement generated by this work.

If you would like more information and join the Trade and Logistics Advocacy Working, you are welcome to contact us at sev@eccil.org





# **UP COMING EVENTS**



LEGO® SERIOUS PLAY" - A FACILITATED METHOD TO DISCOVER **IDEAS** INNOVATIONS TO EXPAND YOUR BUSINESS.

#### **Event details:**

Date: September 20, 2023 Time: 9:30 AM to 12:00 PM

Venue: ECCIL EuroCham Laos Building

#### Tickets:

ECCIL Member: \$90/2 persons Non-Member:\$120/2 persons

The training fee includes attendance for 2 people within the same organization, to encourage team building with internal and external stakeholders. Tickets are limited to 5 organizations total per training session.

During the workshop, participants will utilize the power of Lego® Serious Play®, a well-known method for unlocking ideas and fostering innovative thinking within organizations. Led by our certified and trained facilitator, Mr. Yusuke Morotomi, the session will guide you through a series of hands-on exercises using Lego bricks to tackle business challenges, explore strategies, and generate fresh insights.



## LAO RESPONSIBLE BUSINESS AWARDS 2023.

The winners of the Lao Responsible Business Awards 2023 will be announced and celebrated at a grand awards ceremony on September 21, 2023.

#### **Event details:**

Date: September 21, 2023

Time: 6 PM to 8 PM

Venue: British Embassy Vientiane

#### Only private invitations are accepted

The inspiring stories of the shortlisted companies of both categories will be shared on our official Facebook page. Stay tuned for incredible tales of responsible and sustainable business practices that are shaping a brighter future for Laos and beyond!

For further details about the awards ceremony and other updates, please visit connect with us at: LinkedIn: ECCIL EuroCham Laos

Facebook Page: European Chamber of Commerce and Industry in Laos

# JOINT CHAMBERS NETWORKING EVENT









Last Thursday, EuroCham Laos successfully held a Joint Chambers Networking Event at La Lune to welcome over 150 guests in collaboration with Austcham Lao PDR.

The event was generously co-sponsored by Burapha Agroforestry Co., Ltd, Mekong Timber Plantations, and SilviCarbon to celebrate the successful launch of EuroCham Laos Agroforestry Advocacy working group to which Agroforex company was welcomed as a new member on this very special occasion.

As mentioned by the speakers, agroforestry in Laos is more than a strategic economic sector for foreign investors, but one that can have an exceptionally positive impact on the local community and the overall development of Lao PDR.

ECCIL would like to thank all participants for joining this event. We hope everyone enjoyed networking and looking forward to meeting you all for our next events in the future!

Sponsored by:







# **BUSINESS AFTER FIVE IN JUNE**





On June 27, 2023, EuroCham Laos held a Business After Five Networking Event generously sponsored by Prime Relocations Lao and featuring MAG UXO Visitor Information Centres, Lao PDR, as the event's partner charity at Settha Palace Hotel.

EuroCham Laos's Deputy Executive Director, Enrico Bargnani, warmly welcomed all attendees and expressed his appreciation towards Prime Relocations Lao for fostering this networking opportunity among EuroCham Laos Members and network, as well as for Prime's active role in the recent-born Trade and Logistics Advocacy Working Group. The working group was designed with the objective to improve the business environment in Lao PDR in special reference to cross-border trade operations and tackling the parallel trade challenge.

Mr. Thomas, Chief Executive Director of Prime Relocation Asia (Laos) gave his opening remarks, highlighting PRA's decade-long expertise in providing high-quality relocation services across Asia. PRA, prides itself on an exceptional track record of customer satisfaction and a wide range of relocation options tailored to suit various budgets.

Before the networking started, Mr. Eli Mechanic, the country director of MAG, shared insights into their vital mission of clearing unexploded ordnance (UXO) and creating safer environments for Laos. With 29 years of operation in Laos, MAG's work has significantly contributed to the safety and economic development of affected communities.

EuroCham Laos is currently planning to assist MAG to further engage with local businesses to assist on this cause, and Prime Relocations Lao kickstarted this cooperation by announcing a donation of \$500, which will go directly to the aid MAG's efforts in UXO clearance and supporting affected communities.







Sponsored by:







# SPONSORS AND MEMBERS' NEWS

# SIGNING CEREMONY BETWEEN APA PHONGSAVANH INSURANCE AND INDUSTEK COMPANY LIMITED



ECCIL EuroCham's Platinum Sponsor, IndusTek Co., Ltd, and Silver Sponsor, Phongsavanh Insurance APA, have formed a strategic partnership to enhance occupational health, safety, and environment at workplaces. The collaboration will offer bundled personal accident insurance with worker safety and health training provided by INDUSTEK to local and international companies in Laos, particularly in high-risk industrial segments like mining and manufacturing.

The partnership will initially combine personal accident insurance with worker safety and health training provided by INDUSTEK to local and international companies in Laos, including high-risk segments like mining and manufacturing. They also plan to explore further cooperation opportunities, including joint marketing of solutions to corporates.

Speaking at the ceremony, APA Phongsavanh's CEO, Dean Robertson, emphasized the natural alignment of APA and INDUSTEK as partners focused on innovation and community well-being. INDUSTEK's initiatives in worker safety and training have elevated workplace safety in Laos to international standards, earning recognition through industry awards. Similarly, APA's mission as a locally owned insurance company is to make a difference in the lives of local people and communities, aligning perfectly with this strategic partnership.

Mr. Phonesavanh Xaypanya, Managing Director of INDUSTEK COMPANY LIMITED, expressed pride in partnering with APA and highlighted their distinct strengths. INDUSTEK's focus on worker safety, combined with APA's insurance solutions, will lead to improved worker safety and environmental standards for local workers and communities in Laos. They eagerly anticipate further strengthening their strategic partnership by exploring new areas of collaboration in the future.

## BFL BREAD GROUP HAS RECENTLY RELEASED ITS LAO QR



Our Valued Member, BFL BRED Group is delighted to announce the introduction of its latest feature, the Lao OR code.

BFL BRED Group remains committed to providing its customers and merchants with seamless and secure payment options, ensuring ease and speed for both payers and recipients.

To learn more about BFL, please visit their website at: https://bfl-bred.com/

TEL: +856 21 285 444 Email: contact@bfl.la

# SPONSORS AND MEMBERS' NEWS

#### KATALYST PARTNERS LANCHED THE FIRST-EVER LAO PDR SKILLS SURVEY





Katalyst Partners launched the first-ever Lao PDR Skills Survey at the Lao Plaza Hotel on July 18, 2023. The survey aimed to identify key skills needed by organizations in 2023 and anticipated future skills. Conducted in collaboration with Wise Research, it gathered insights from leading employers across sectors, making it the most comprehensive survey of its kind in Laos. The survey's goal is to help organizations prioritize skill development and training to strengthen their businesses, stay competitive regionally and globally. It also benefits job-seekers by providing insights into the skills necessary for career progress. The survey categorized skills into cross-functional and specialist categories, with communication and marketing skills topping the list of demand. Essential future skills included computer and digital skills, data literacy, problem-solving, and decision-making. The success of the survey has prompted Katalyst Partners to conduct it annually.

# INDUSTEK CO.,LTD WAS SELECTED AS THE WINNER OF THE 2023 PRESTIGE AWARDS UNDER "SAFTETY EQUIPMENT AND SOLUTIONS PROVIDER OF OCCUPATIONAL SAFTY, HEALTH AND ENVIRONMENT OF THE YEAR"



ECCIL EuroCham Laos would like to congratulate our Gold Sponsor, IndusTek Co., Ltd for being selected as the Winner of the 2023 Prestige Awards under the category of "Safety Equipment and solutions provider of Occupational Safety, Health and Environment of the Year" on 30 April 2023 at the Raffles Hotel, Dubai, U.A.E.

Found in 2016, IndusTek has performed as one of the main executive distributors in Lao PDR to provide facilities for various industries in Laos, including small and large enterprises, with the main goal of developing and leading the industrial sector in Laos to grow effectively and meet international safety standards.

IndusTek Co., Ltd's services are available in three main categories, namely providing equipment to facilitate security for industries, providing training for industries on the use of personal protective equipment and how to work in the factory in accordance with international standards, and also serves as a consultant on safe industries.





Laos is known as the "Battery of Asia". And @APA Insurance, as pioneers in Electric Vehicle (EV) insurance, is well positioned to spreadhead the Green Energy revolution in Laos.

Dean Robertson, CEO APA Insurance, was the keynote speaker and panel member at the 2nd EV Event held in Vientiane held on 7th July, 2023. The event attracted huge interest from the local business community, and provided an excellent opportunity to exchange challenges and solutions with innovators and early adopters.

In fact, the numbers tell the story. In 2021, there were just 121 imported EVs in Laos, This number had jumped to 1,430 in 2022. The adoption rate can only accelerate given the LAO PDR Government's target to move Laos to 1% EV in 2022, to 30% of vehicles by 2030. More and more car companies are shifting the focus to EV.

EVs are a strategic focus for us, and given our strong position and vision, we are proud to support the evolving ecosystem.







# SPONSORS AND MEMBERS' VISITS

#### PHANTHAMIT ANALYTICAL LAB CO., LTD

Eurocham Laos organized a sponsor visit to Phanthamit Analytical Lab (PAL), a renowned laboratory specializing in environmental testing and analysis. Enrico BARGNANI, the Deputy Executive Director of EuroCham Laos, was warmly welcomed by Nouanenipha PHONPHOSY, Deputy Managing Director of PAL. Nouanenipha and her team showcased how their equipment and methodologies enable accurate environmental assessments. PAL, an independent Environment Laboratory Service Provider with ISO/IEC 17025 accreditation, offers a wide range of environmental analysis services according to Lao National Environmental Standards.



### THE MINES ADVISORY GROUP (MAG)



The ECCIL team visited the MAG UXO Visitor Centre in Vientiane to present them with their ECCIL membership certificate. MAG provided the team with an insight into the devastating impact of UXOs on Laos and their ongoing efforts to clear them.

The visit highlighted the importance of collaboration between the private sector and the humanitarian sector in achieving shared goals. Don't hesitate to contact the MAG team to set up your own tour of the centre and stay tuned to learn of more opportunities to support their work!

# **BOLLORÉ LOGISTICS LAO CO., LTD**



EuroCham's Deputy Executive Director, Enrico BARGNANI, recently met with Bollore Logistics Laos' Branch Manager, Douangnary Ditthavong, in Vientiane to explore new cooperation opportunities.

Established in 1998, Bolloré Logistics Laos is part of Bolloré Logistics Thailand's Thai-Lao branch. The local team specializes in heavy cargoes for Mining, Hydro-Power Stations, Oil & Gas, and Cold Chain Cargoes like vaccines.



# MEMBERS PRIVILEGES



# SPECIAL PROMO

for ECCIL MEMBERS

Enjoy
the WHOLESALE
PRICE
REDUCTION
on ALL WINES
at Laolive

# **Terms and Conditions:**

For members of ECCIL and their representatives only. This promotion can not be added to other promotion



+856 20 55 633 223



info@laolive.biz

Beungkhayong Village, Sisattanak District, Vientiane Capital, Lao PDR

# **NEW SPONSORS**

### **GOLD SPONSOR**



## LANEXANG IMPORT-EXPORT CO LTD (PREMIUM AUTO LAOS)

Address: 23 Singha Rd, Nongbone village, Saysettha district.

Vientiane, Lao PDR. **Tel:** +856 (21) 455 031 **Email:** info@bmwlao.la

Website: https://www.bmw-lao.la/en/index.html

LaneXang Import-Export Co., Ltd is a business division of Auto Group based in the Lao PDR established in 1997, and has been an official authorized dealer of BMW cars in Lao PDR since November 2012. Auto Group is a nationwide active sale, providing a parts and services network with professional and interactive staff. Approximately 2,500 employees all around the country are hired to work for our customer's highest expectations.

#### **GOLD SPONSOR**



## BMB AND ACCESSORIES (LAO) SOLE CO., LTD

Address: No.160A, Unit 16, Ban Mixay, Chanthabouly District.

Vientiane Capital City PO Box 3718

**Tel:** +856 (21) 267 800

**Email:** hongthong.hongmanyvanh@heineken.com

Website: https://www.heineken.com/

BMB Steel is a steel structure company specializing in designing and building pre-engineered steel buildings with the top outstanding quality in steel structural construction in Vietnam and Southeast Asia.

#### SILVER SPONSOR



#### **HEINEKEN LAO BREWERIES CO., LTD**

Address: No.160A, Unit 16, Ban Mixay, Chanthabouly District.

Vientiane Capital City PO Box 3718

**Tel:** +856 (21) 267 800

Email: hongthong.hongmanyvanh@heineken.com

Website: https://www.heineken.com/

HEINEKEN is the world's most international brewer. It is the leading developer and marketer of premium and non-alcoholic beer and cider brands. Led by the Heineken® brand, the Group has a portfolio of more than 300 international, regional, local and specialty beers and ciders. With over 90,000 employees around the world, HEINEKEN brews the joy of true togetherness to inspire a better world.

HEINEKEN Lao has been operating in Laos since 2006. HEINEKEN Lao has a strong portfolio of international and local beer brands including Heineken®, Tiger Crystal, and Namkhong.

# **NEW MEMBERS**

#### **CORPORATE MEMBER**



## A Belmont International Hotel (Settha Palace Hotel)

Address: 6 Pangkham Street, Vientiane, Lao PDR.

**Tel:** +856 (20) 7759 0709

**Email:** sales@setthapalace.com

Website: https://www.setthapalace.com

Settha Palace is a historic and luxurious hotel in Vientiane, Laos, exuding timeless elegance and colonial charm since the 1930s. It offers a captivating blend of rich heritage and modern comfort, with exquisitely designed rooms and suites, lush gardens, a serene pool, and a tranquil spa. Renowned for its culinary delights, showcasing the finest flavors of Laos and international favorites, Settha Palace ensures an unforgettable experience immersed in Laotian warmth and hospitality. With a prime location, it's the perfect retreat for those seeking old-world charm and contemporary luxury in Vientiane.

### **CORPORATE MEMBER**



## **FocusCore Group**

Address: Vieng Vang Tower

15 Boulichan Road, Sisattanak District

Vientiane Capital, Lao PDR

**Tel:** +856 (20) 9251 0471

Email: nwaynway.haymhan@focuscorecs.com Website:https://www.focuscoregroup.com

Established in 2014, FocusCore Corporate Services Firm specializes in assisting overseas companies seeking investment opportunities in Laos. Their primary focus lies in empowering clients and guiding them through the incorporation process, facilitating the acquisition of visas, licenses, and permits necessary for conducting business in Laos.

#### **CORPORATE MEMBER**



### **Digital Monkey Laos**

**Address:** Digital Monkey, KC building, Prime minister road

Vientiane

**Tel:** +856 (20) 5465 1569

Email: jeppe@digitalmonkey.la

Website: https://www.digitalmonkey.la

In Laos, the monkey is not only considered wise but also daring. At Digital Monkey, we channel this wisdom through our experience in marketing and the daring through our innovation.

Digital Monkey began in December 2012 as the first dedicated digital agency in Laos. Now, with a bright young team of over 30 people from around the world we are able to have maximum impact in this fastpaced market.

# WHY JOIN **EUROCHAM LAOS?**



# **NETWORK**

Join the strongest and most active European business network in Laos, boasting 100+ members and 30+ annual events.

# **EXPOSURE**

Organize events, gain visibility through Eurocham Laos media channels, and receive business referrals.

# **PRIVILEGES**

**Get exclusive** EuroCham deals, free event entry, exclusive discounts, promotions, and issue promotions for visibility.

# **ADVOCACY**

Align business interest with fellow members, voice you issues to the local government and join **EuroCham Advocacy Groups** 



Start operations in Laos with our services, including business delegations, company setup, business matching, and HR recruitment.

# **JOIN US TODAY!**

# **BECOME A MEMBER**



FOR MORE INFORMATION ABOUT MEMBERSHIP BENEFITS, PLEASE **CONTACT US AT:** 





🗹 sev@eccil.org 📞 (+856 21) 230 440



# **NEW MEMBERS**

### **SME MEMBER**



## **Katalyst Partners**

Address: Level 6

108 Hill-Office & Residence, 049 Dongpaina Rd,

Saphanthong Neua, Vientiane, Lao PDR

**Tel:** +856 (20) 5530 9319

**Email:** info@katalyst-partners.com

Katalyst Partners Laos is a dynamic consulting firm in Laos, dedicated to driving positive change. They specialize in providing innovative solutions and strategic advisory services to businesses, government agencies, and non-profit organizations in various sectors, such as sustainable development, renewable energy, agriculture, and social impact initiatives. Through meaningful partnerships and a deep understanding of the local context, Katalyst Partners offers tailored solutions to help their clients achieve their goals and make a lasting impact in the region. Known for their professionalism and integrity, they are driven by a passion for sustainability and actively contribute to shaping a resilient and inclusive future for Laos.

### **SME MEMBER**



## Sanfun Academy Publishing Sole Co., Ltd.

Address: Naxay Village, Saysettha District, Vientiane, Lao

PDR

**Tel:** +856 (20) 9265 6456

Email: info.sanfun@gmail.com

Website: https://sanfun-catalog.glide.page/dl/d8fc49

Sanfun is educational publishing house. Sanfun books including Lao language learning and Lao children's story books.

### **SME MEMBER**



### The Mines Advisory Group (MAG)

Address: Unit 20 Thongsangnang Rd, Ban Sisavath,

Chanthabouly district, Vientiane, Lao PDR.

**Tel:** +856 (21) 217 505

**Email:** isabelle.mischke@maginternational.org **Website:** https://www.maginternational.org/laos

MAG has been operational in Laos for 29 years, finding and clearing landmines, cluster munitions, and unexploded bombs, returning safe land to communities, and enabling them to build a safer and more sustainable future.

During the Second Indochina War, over two million tons of cluster bombs were dropped on Laos, making it the most heavily bombed country per capita in history. An estimated 30% of the 270 million sub-munitions dropped on the country did not detonate, posing a persistent threat to thousands of communities across Laos.

20 ECCIL NEWSLETTER



















# TRAINING ON CHATGPT, BARD AND AI POWERED WORK - THE NEW COMPETITIVE ADVANTAGE

The 1st introductory session of EuroCham Laos' ChatGPT Training Series marked a significant step towards promoting AI adoption and digital transformation in Laos. Tim Scheffmann, the managing director at LTS Ventures, brought his extensive expertise in AI to the event, guiding attendees through the diverse forms of AI and shedding light on their distinct advantages and disadvantages. Participants gained valuable insights into the potential applications of AI in the business landscape, learning how to harness these cutting-edge technologies to drive innovation and efficiency within their organizations.

The collaborative effort between EuroCham Laos and Tim Scheffmann exemplifies the chamber's commitment to equipping businesses with the necessary tools and knowledge to thrive in an increasingly digital world. By fostering these training sessions, EuroCham Laos aims to empower its members and the wider business community in Laos to embrace AI as a powerful enabler for growth and competitiveness. The event's success paves the way for future training sessions that will delve into more advanced AI concepts and applications, further accelerating the digital transformation journey for businesses in the region.

As Al continues to reshape industries and economies globally, the introductory session served as an important catalyst for driving AI literacy and awareness in Laos. Attendees left the event equipped with a better understanding of Al's potential, inspired to explore innovative ways to integrate AI solutions into their dayto-day operations. The ChatGPT Training Series represents a dynamic platform for collaboration. knowledge-sharing. fostering and technological advancement, positioning EuroCham Laos at the forefront of promoting Al adoption and creating a future-ready business ecosystem in Laos.







Stay tuned for the upcoming industry-focused AI Trainings by following us on:

Facebook Page: European Chamber of

Commerce and Industry in Laos **LinkedIn:** ECCIL EuroCham Laos

Website: www.eccil.org



# **NEW TRAININGS**

- Al for Business Applications
- Digital Strategies for Your Business

# [MOST POPULAR]

- Effective Communication
- Project Management Essentials
- · Computer and Digital Skills
- Problem-Solving and Decision-Making
- Leadership Skills

# [CLASSICS]

- Time Management
- Customer Service
   Management
- Negotiation
- Customer Centric-Sales
- Business Etiquette
- Presentation Skills

# READY TO EMPOWER YOUR WORKFORCE?

All courses, workshops, and certified programs from ECCIL EuroCham Laos can be delivered as in-house for groups of people in your organization, or at the comforts of your venue of choice.

# NOT SURE WHICH PROGRAM IS RIGHT FOR YOUR EMPLOYEES? DON'T WORRY!

We offer customised and targeted in-house training programs that are designed to suit the needs of your organization.

Feel free to contact us with your inquiry.

- (+856 21) 264 330
- sev@eccil.org



COMPANY

# **AVAILABLE POSITION**











- Business Manager
- B2B Sales Executive
- Roading Superintendent
- Land Survey Supervisor
- A part-time Business Development **Executive - Chinese Speaking**
- People Business Partner (HR)

**FOLLOW US** 

MORE INFORMATION



in ECCIL EuroCham Laos



F European Chamber of Commerce and Industry in Laos





# WHY JOIN THIS WORKSHOP?



Invest in your people, and they will invest in your company.

Want to become a more confident, influential and impactful leader?

Join our 2-day mastery workshop and learn how to:

- · develop your leadership style and emotional intelligence.
- coach and lead effective teams.
- communicate persuasively and effectively to ensure lasting change.
- practice core leadership skills.
- apply what you learn in real exercises with the Katalyst team.

Don't miss this opportunity to upgrade your leadership skills and your career. Sign up now, spaces are limited!

Call to register: 020 58944486

# 2-Day Workshop

AUGUST 17-18 | 8:30-17:30

SETTHA PALACE

1,800,000 LAK



# YOUR HOST IN LAOS



Sanctuary Hotels and Resorts is an award winning 3\* sustainable hotel group with properties located in Northern Laos. They all suggest a stylish design decor with a sense of intimacy and privacy as to provide a unique atmosphere and customer experience that reflect the traditional charms and hospitality of Laos.

# \* DISCOVER UNIQUE QUALITY EXPERIENCES \*



An elegant architectural boutique styled hotel located in the historic heart of the Royal City.

### LOCATION

Within the UNESCO World Heritage Peninsula and a 5min walk to all the major cultural sites of town.

#### **ACCOMMODATION**

30 charming and family friendly designed rooms of 3 different categories.

- ❖ Private pool and confidential wellness area
- ❖ Green and sustainable practices throughout the hotel
- Activities and travel services available
- Quality dining experiences
- Mountain bikes available to discover Luang Prabang



A multi-activity Holiday Village Resort, paradise for families and perfect venue for executive meetings and inspiring events.



#### LOCATION

On the picturesque banks of the Nam Ngum Lake, another way to discover Vang Vieng area with an easy access from the capital

#### **ACCOMMODATION**

30 lake view bungalows (family rooms available)

- Only Holiday Village Resort in Laos ideal for family and couples
- Multiple water and land activities
- & Sandy beach and swimming pool
- MICE services and packages
- Customized culinary delights







A charming luxury eco lodge committed to sustainable community-based projects, green and wildlife tourism.



#### LOCATION

On the banks of the mighty Mekong offering unique boat cruises experiences.

#### **ACCOMMODATION**

30 traditional yet Lao felt rooms spread over 2 levels.

- ♣ First hotel to have received Travelife Gold Certificate
- Privileged partnership with the Sanctuary Mekong Elephant Park
- Only hotel to host an NGO managed dispensary on its grounds
- ❖ 2 restaurants offering locally sourced and organic menus
- ♣ Immersive activities and packages through Lao ethnicities.

Preservation and elephant welfare project in Pakbeng promoted through responsible tourism.



- A high-quality natural environment for the elephants, within a primary forest that allows them to feed naturally.
- ♣ A park on a human scale that promotes the preservation of our pachyderms thanks to a clear and responsible tourism policy.
- ♣ A sustainable opportunity for the mahouts and other members of the team to earn a regular income and stay out of the logging industry.
- A sanctuary that offers elephants a new life thanks to rescue and reproduction projects.
- A Raising travellers' awareness of elephant conservation and the environment in which they live, through a variety of educational means.



# ◆ CUSTOMIZED OFFER FOR ECCIL MEMBERS ◆ OFFERS VALID FROM 01<sup>51</sup> AUGUST 2023 – 30<sup>11</sup> SEPT 2024

\* For all bookings, please send us a copy of your member card

# SANCTUARY NAM NGUM BEACH RESORT

+856 20 55 978 676

SPECIAL ECCIL MEMBER RATE •

18<sup>TH</sup> APRIL – 30TH SEPT
40 USD/NIGHT
including breakfast

01<sup>ST</sup> OCTOBER – 17<sup>TH</sup> APRIL 50 USD/NIGHT

including breakfast

- ♦ 20% OFF MEETING ROOM PACKAGE
- ♦ FREE ROOM UPGRADE UPON AVAILABILITY AT CHECK IN
- CUSTOMIZED MENU OPTIONS
- ♦ COMPLIMENTARY MOUNTAIN BIKE AND NON-MOTORIZED WATER SPORT ACTIVITIES

## SANCTUARY LUANG PRABANG HOTEL

+856 20 5544 6974

SPECIAL ECCIL MEMBER RATE

18<sup>TH</sup> APRIL – 30<sup>TH</sup> SEPT 60 USD/NIGHT including breakfast 01<sup>ST</sup> OCTOBER – 17<sup>TH</sup> APRIL 80 USD/NIGHT

including breakfast

- ♦ FREE ROOM UPGRADE UPON AVAILABILITY AT CHECK-IN
- ♦ FREE USE OF MOUNTAIN BIKES
- ♦ 20% OFF ON SPA
- ♦ 20% OFF POOL BAR MENU



Tel +856-20-5544-6974
Email info@sanctuaryhotelsandresorts.com

# PLATINUM SPONSORS







# **GOLD SPONSORS**



















# SILVER SPONSORS























# **MEMBERS**































พูอาเมชาๆ LUANG PRABANG































tested to work

























































# MAKING EUROPE THE PREFERRED BUSINESS PARTNER OF LAO PDR

## **CONTACT US**

# **European Chamber of Commerce and Industry in Laos**

EuroCham Laos Building Nokeokoummane Street, Mixay Village, Chanthabouly District, Vientiane Capital, Lao PDR

- **\( +85621264330**
- contact@eccil.org
- www.eccil.org

## **FOLLOW US**

- in ECCIL EuroCham Laos
- F European Chamber of Commerce and Industry in Laos