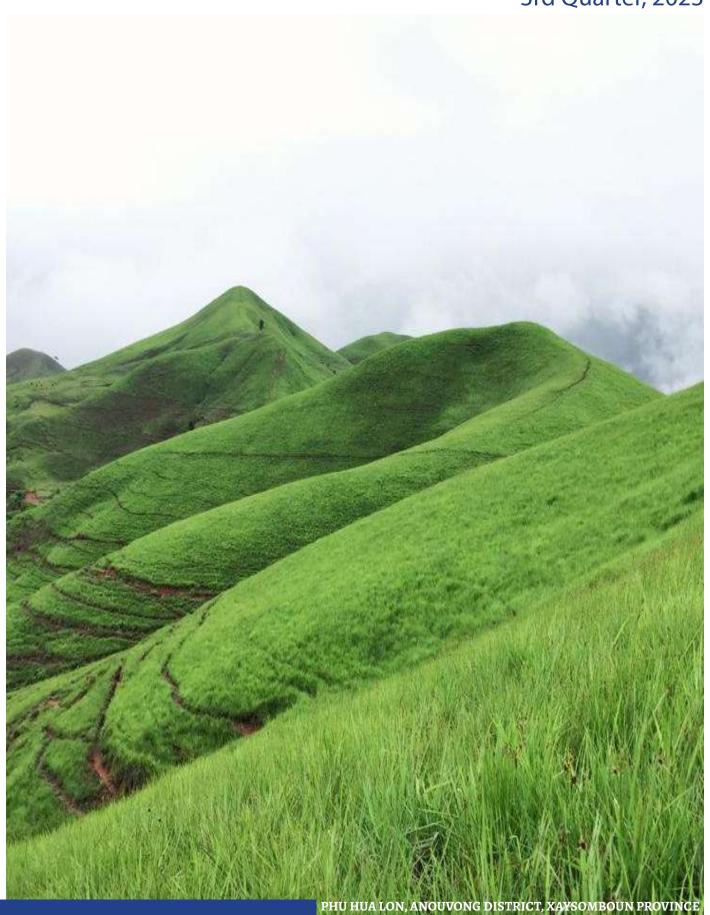


NEWSLETTER

3rd Quarter, 2023



MESSAGE FROM THE PRESIDENT



I am delighted to extend my heartfelt invitation to you for our annual highlight event of the year – the Annual Gala Dinner and Ball, set to take place on November 25th at Sinouk Garden. This year holds special significance as we celebrate the 70th anniversary of France-Lao diplomatic relations, and the theme for the evening is "Paris, Belle Epoque." Prepare to be transported to the heart of Paris and indulge in all things French during this memorable occasion. Furthermore, the proceeds from this event will contribute to the "Empowering Women in the Workplace" initiative, a collaborative endeavor between our chamber, its members, and the EU aimed at providing free capacity-building training, workshops, and mentoring to support women employees and women entrepreneurs.

In the past quarter, we had the privilege of hosting the Lao Responsible Business Awards ceremony in collaboration with our partner chambers and institutions. This year, the focus was on recognizing and promoting practices, policies, and programs dedicated to enhancing workforce well-being. My sincere congratulations go out to all the shortlisted candidates and the well-deserving winners. You can find more information about some of our members who successfully made the cut this year.

Our commitment to advocacy continues to make strides. Within the Trade and Logistics advocacy group, our team has met with representatives from Thanaleng Dry Port and has now scheduled meetings with LITFA and the Ministry of Transportation to address specific concerns raised by our members. In the Hospitality advocacy group, our team met with the Ministry of Information, Culture, and Tourism regarding UNESCO heritage preservation in Luang Prabang and is planning to follow up with the provincial government directly. If you have any issues to raise, whether within or beyond the scope of these advocacy groups, please know that the doors of EuroCham are always open to you.

In September, we had the pleasure of hosting a networking cocktail event at Tipsy Elephant, generously sponsored by Agroforex, one of our Platinum members actively engaged in the Forestry and Plantation advocacy working group. It was a wonderful opportunity to catchup informally with old and new members of the chamber while hearing this remarkable success story, rooted in responsible and ethical development. Be on the lookout for upcoming networking events in Vientiane and Luang Prabang in the months ahead and contact our team if you would like to host one.

Recently we have reintroduced our Breakfast Talks, offering our corporate members the platform to share new insights within their filed of expertise to our members and network. Upcoming you may join one upcoming session on Digital Marketing and on Merge & Acquisition. Don't miss out on these informative opportunities, and feel free to contact our team if you wish to be speak in one yourself.

EuroCham has undergone significant transformation over the past year, marked by growth, enhanced advocacy efforts, and increased member engagement. We are eager to celebrate these successes with you and we look forward to seeing you all at Gala on November 25th!





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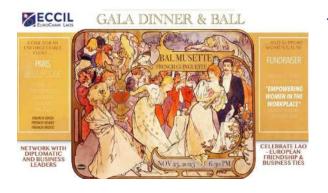


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EUROCHAM LAOS JOINED A MEETING WITH THE REPRESENTATIVES FROM THE MINISTRY OF INFORMATION. CULTURE, AND TOURISM OF LAO PDR



On October 12, our Deputy Executive Director, Mr. Enrico Bargnani, and our External Relations Officer, Mr. Phoutong Sorinxay, had the privilege of meeting with Dr. ThongLith LuangKhot, Deputy Director General of the Department of Heritage, and Mr. Paxa Nyordsavanh, Deputy-Head of the World Heritage Management Division representing the Ministry of Information, Culture, and Tourism of Lao PDR.

This meeting was a pivotal step in our ongoing advocacy efforts through EuroCham Laos "Hospitality Advocacy Working Group." One of the main objectives of the group is to correctly preserve the UNESCO Heritage area of Luang Prabang while ensuring its sustainable economic growth as a tourism destination, for the benefit of the private hospitality sector and by effect, Lao society at large.

During this constructive meeting, we discussed specific points reported by EuroCham Laos Members for the correct preservation and promotion of the UNESCO heritage area. Dr. LuangKhot and Mr. Nyordsavanh were very open to hear the feedback from the private sector on this matter and offered us assistance in facilitating communication and alignment with the local provincial government. On this occasion we were also given early information on upcoming government projects aimed at promoting tourism and we offered our outmost availability to participate and support upcoming activities.

We believe this initial meeting was extremely positive, and we're committed to fostering a strong partnership between the private sector and the government to safeguard Luang Prabang's unique heritage and attract more visitors in the future. Our dedication to the advocacy group's goals remains unwavering.

Stay tuned for updates, as EuroCham Laos will soon conduct follow-up meetings with the local Luang Prabang officials and follow up with the Hospitality Advocacy Working Group. Together, we're making a difference in the future of Luang Prabang!





LAO RESPONSIBLE BUSINESS AWARDS 2023 - CELEBRATING WORKFORCE WELLBEING



LAO RESPONSIBLE BUSINESS AWARDS 2023 - CELEBRATING WORKFORCE WELLBEING

Angsana Maison Souvannaphoum and Animal Doctors International were two of the leading businesses to be recognised at the 2023 Lao Responsible Business Awards for their commitment to the wellbeing of their workforce.

Responsible Business Conduct (RBC), also known as Corporate Social Responsibility (CSR) and Environmental, Social and good corporate Governance (ESG) are internationally proven approaches that facilitate successful organizations. The Responsible Business Awards are designed to promote these practices in order to support the development of a successful Lao economy.

Hosted by the British Embassy in Laos, the awards ceremony took place on the evening of 21 September to celebrate and recognise businesses in Laos who have demonstrated a strong commitment to responsible business practices. Participants included representatives from the 17 shortlisted businesses, the Lao National Chambers of Commerce and Industry, international business chambers, embassies and business leaders from across the country.

First launched in 2021, the annual awards are the brainchild of the Canadian Embassy to Laos and Civitas Consulting. They have grown rapidly with additional partners coming on board each year to help organise, support and judge the awards. Canada continues to support this important initiative, as both sponsor and organiser.

Announcing the winners of the small business category (businesses with fewer than 25 employees), Sheng Lee, President of the Australian Chamber of Commerce and Industry recognised 'the great work and commitment the finalists had shown to investing in their people and demonstrating how this had had a positive influence on their business performance. Animal Doctors International took first place in this category, with BIPO Services in second and The Green taking third.

ORGANIZERS



















LAO RESPONSIBLE BUSINESS AWARDS 2023 - CELEBRATING WORKFORCE WELLBEING



In the large business category (for those with 25 or more staff), the competition was even more fierce with Ms. Ina Marčiulionytė, Ambassador and Head of the EU Delegation to Laos praising 'the breadth of inspirational examples of good business practice and the commitment of the finalists to demonstrating how doing business well makes good business sense.' The large business category was won by Angsana Maison Souvannaphoum, with this Luang Prabang based hotel demonstrating an impressive commitment to workforce wellbeing through their '8 Pillars of Wellbeing' approach to staff engagement. Krungsri Leasing followed closely in second place, and Lao Toyota Services in third.

Organised by the Australian Chamber of Commerce and Industry (Austcham), the British Business Group in Laos and the European Chamber of Commerce and Industry, the awards are designed to raise the profile of those businesses who are committed to responsible business practices, to demonstrate that good business practice makes good business sense and to inspire more businesses to follow in the footsteps of these industry leaders.

The organisers would like to thank all the businesses that participated, the panel of judges who evaluated the array of applications received, and the following sponsors who made the event possible: the Embassies of Britain, Canada and the EU, Civitas Consulting and Austcham.

ORGANIZERS



















Key Highlights of EuroCham Laos' Members as shortlisted companies





Crowne Plaza, an IHG establishment, cultivates a culture centered on inclusivity, personal growth, and societal impact. Complementing a competitive compensation structure, the organization places a paramount emphasis on employee well-being by providing access to "iStrong"-an anonymous counseling platform and comprehensive mental health resources. Furthermore, our managers are equipped with mental first-aid training to ensure the mental wellness of their teams.

www.vientiane.crowneplaza.com





P.I.S is committed to employee well-being across their professional journey, divided into three stages: (1) Happy Starters (Onboarding): This phase ensures a smooth entry for new employees in Laos through an induction program, introducing essential school policies, values, and training. Welcome and staff mixer parties foster community and belonging. (2) Happy Workers (Professional Development): A strong emphasis on continuous professional growth includes regular supervision, training, and counseling, fostering career development.

Fun activities like team-building, yoga, zumba, and mindfulness meditation promote a balanced work environment. (3) Happy Leavers (Separation Process): Departing staff are honored as "Happy Leavers" for their contributions. Providing references and support for their next journey maintains goodwill. The aim is for leavers to depart with an enriched portfolio, ready for their next professional chapter.

www.pislao.com





J&C Group, founded 21 years ago, is deeply rooted in its love for Laos. The company's president, inspired by the country and its people, established a platform to nurture Lao youth into future entrepreneurs and influencers, giving back to the society that welcomed him. Known for its high work ethics, J&C Group prioritizes an open, transparent, and inclusive work culture. They regularly provide training, emphasize environmental responsibility, offer clear guidelines, and support work-life balance. J&C Group is committed to contributing to a prosperous and sustainable future for Laos through these core principles.

www.jclao.com

Key Highlights of EuroCham Laos' Members as shortlisted companies



At MMG Business Services, employees are considered the most valuable asset. The company has implemented a range of programs to ensure employee well-being, happiness, and engagement. This includes a stakeholder engagement program that collects feedback and insights from employees, customers, suppliers, and other stakeholders to shape well-being strategies. Impact-focused initiatives encompass wellness programs, mental health support, and flexible work arrangements.



www.mmg.com



In Lao Pride, inclusivity is a top priority. Regular meetings provide a platform for open discussions, challenge resolution, and improved communication, ultimately enhancing the work environment and boosting morale. The organization actively fosters workplace innovation, creating a safe haven for brainstorming and collaboration. Periodic competitions are instrumental in driving innovative solutions that boost productivity and quality. Employee contributions, irrespective of their scale, are duly acknowledged and rewarded.



www.laoprideinc.com



At Pullman Luang Prabang, the Talent and Culture department has introduced English and Chinese language training programs to enhance the career well-being of all team members. Furthermore, a Green Hotel Committee has been established with a specific focus on fostering a clean and environmentally sustainable workplace. Team members are being educated on the significance of maintaining a clean and green environment, ensuring a conducive workplace environment for all.



www.pullman-luangprabang.com



BIPO's core mission is to enhance the work experience for both employers and employees through Employee Self-Service, fostering transparency and trust. This empowers the team to focus on critical tasks like employee engagement and strategic HR functions. A global flexible working scheme has been implemented, accommodating remote work and flexible hours to address individual needs. Our commitment involves offering competitive benefits, staying current with industry trends in uncertain times, and introducing adaptable training programs and global resources to support employee wellbeing.







ADVOCACY: EUROCHAM LAOS VISITED THANALENG DRY PORT





On Friday, September 15, EuroCham Laos Deputy Executive Director, Mr. Enrico Bargnani, and the Chairman of the Trade and Logistics Advocacy Working Group, Mr. Kenneth Jorgensen, embarked on a visit to the Thanaleng Dry Port. They were graciously received by Mr. Adnan Ghani, Finance Director at TDP.

The primary objective of this meeting was to address concerns expressed by EuroCham Laos Trade and Logistics Advocacy Group Members regarding import and export border operations. This is a matter of paramount significance for Laos as it aspires to become a prominent logistics hub.

During this visit, our delegation gained invaluable firsthand insights into the operations at the Thanaleng Dry Port. They had the opportunity to engage in direct discussions with Mr. Ghani, who welcomed the conversation and was eager to address the private sector's concerns.

The establishment of a direct communication channel with Thanaleng Dry Port is a significant development. EuroCham Laos believes this initiative will play a pivotal role in facilitating ongoing feedback and optimizing operations, ultimately enhancing the overall business environment.

Stay tuned for upcoming updates in our Trade and Logistics Advocacy Working Group. Together, we are fully committed to shaping a more conducive and prosperous business landscape in Laos.





BUSINESS AFTER FIVE - COCKTAIL NETWORKING EVENT, SPONSORED BY AGROFOREX COMPANY, EUROCHAM LAOS' PLATINUM SPONSOR



ECCIL EuroCham is thrilled to share the fantastic outcome of our "Business After Five-Cocktail Networking Event" that took place on Tuesday, September 26, 2023, at the fabulous Tipsy Elephant.

A heartfelt shoutout to our Platinum Sponsor, Agroforex Company, for making this evening of connections and camaraderie possible.

Your generous support truly added a touch of magic to the event!

We witnessed business professionals from diverse backgrounds coming together, sharing insights, and forging meaningful connections. It's moments like these that remind us of the strength and vibrancy of our business community.

Stay tuned for more exciting ECCIL EuroCham events on the horizon! We're dedicated to creating opportunities that foster growth and collaboration among our members and partners.

A big thank you to everyone who joined us and made the evening unforgettable. Let's continue to build bridges, share knowledge, and inspire each other towards success!







Allianz (11)

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AZLAOS.COM







promotion ends 31/12/2023

EUROCHAM EVENTS: GALA DINNER AND BALL 2023



GALA DINNER & BALL









CELEBRATE LAO EUROPEAN FRIENDSHIP & **BUSINESS TIES**

EUROCHAM GALA DINNER AND BALL 2023

EuroCham Laos is inviting you to join us at the 2023 ECCIL EuroCham Ball and Fundraiser, where we transport you to the enchanting world of "Paris, Belle époque." Get ready for a garden-style "French guinguette" filled with French cuisine, wine, music, and more.

Save the date: Saturday, November 25th, 2023, at 6.30 pm. It's your chance to foster friendships, celebrate, connect, and contribute to positive change while supporting the "Empowering Women in the Workplace" program.

Event details:

Date: Saturday, November 25, 2023

Time: 6:30 PM till' late night

BOOK A SEAT

SEAT AT VIP TABLES WITH GUESTS OF HONORS

MEMBER

-Standard: \$120/per person

NON-MEMBER

-Standard: \$160/per person

BOOK A TABLE

One Table of 10 Guests (MEMBER ONLY):

- Standard: \$1.050

One Table of 10 Guests (NON-MEMBER)

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Jeppe Carlsen

Founder of Digital Monkey Laos

PARTNER EVENTS: FRANCE-LAO FEST



Twelve days of Festival to celebrate the dialogue between France and Laos

17 November 2023 will mark the opening of the second edition of the Festival France-Laos 2023, a special edition to mark the 70th anniversary of the Treaty of Friendship and Association between France and Laos. It will be marked by a series of fourteen exceptional events celebrating the diversity of cultural creation and the value of intercultural dialogue.

For this second edition, the choice was made to further strengthen the encounter between French and Laotian artists from different universes: classical, jazz or traditional musicians, jugglers, dancers, visual artists...

PARTNER EVENTS: FRANCE-LAO FEST



On 17 November at the National cultural Hall, the young and virtuoso French female pianists of Duo Ondine will open the Festival in collaboration with the talented Vientiane Chamber Orchestra. Together, they will explore a poetic repertoire of classical Lao and French masterpieces. Among the composers highlighted will be Ravel, Dukas and Saint-Säens.

Then it's the turn of Samy Thiébault, saxophonist and composer in the world of jazz, to offer a concert in collaboration with traditional musicians from the DanXang school. Samy Thiébault is particularly well known for his willingness to collaborate with artists around the world and his many international tours. He is always keen to get involved in a variety of multicultural projects, working with choirs, traditional musicians or contemporary music artists.



Intercultural, cultural and artistic dialogue will continue throughout the Festival, with guest juggler Vincent de Lavenère working with the National College of Arts, Olivier Leduc Stein and Thidthavong exchanging their views on the art of weaving, Quentin Dupieux's peculiar cinema touch and events for all ages on the theme of environmental protection.

The Festival France-Laos becomes a place for discovery, learning, encounters, inspiration and mutual enrichment.

The closing ceremony of the Festival France-Laos 2023 will be marked by the performance of French dancer of Lao origin, Olé Khamchanla, who has made a major contribution to the introduction of contemporary dance in Laos. In "Cercle", a 25-minute solo, Olé Khamchanla explores the essence of his dance, blending his hip-hop roots with contemporary dance, as well as the traditional dances of Thailand and Laos. For over 13 years, he has been sharing this exploration with Lao dancers, and this new edition of the Festival France-Laos has some choreographic surprises in store for its visitors.



The full schedule of the Festival can be found on the Facebook page of Institut français du Laos: www.facebook.com/institut.francaisdulaos.

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SPONSORS AND MEMBERS' NEWS

NEW RANGE ROVER SV 23MY REVEAL IN LAOS



In a captivating event that exuded opulence and innovation, Lao Land Rover showcased the epitome of luxury and power with the unveiling of the Range Rover SV 2023 on Wednesday, August 30th. The grand affair took place at the Lao Land Rover showroom in Vientiane Capital and was attended by an exclusive group of 20 distinguished guests.

The Range Rover SV 2023, a testament to automotive excellence, boasts an awe-inspiring blend of performance, luxury, and advanced engineering. An exquisite interpretation of Range Rover luxury and personalization, adding heightened craftsmanship and authentic materials to the class-leading capability, composure, and versatility of our iconic model. Outside, unique SV styling elements set Range Rover SV apart, while the SV Signature Suite option provides our pinnacle 4-seat passenger experience. The rear interior offers segment-leading space and versatility.

The 23-inch wheels not only enhance its commanding presence but also underscore its dynamic capabilities. Distinctive in every sense, these vehicles represent the pinnacle of automotive sophistication and are the only two of their kind within the Laos People's Democratic Republic. ensuring an aura of exclusivity that is unparalleled. The event commenced with a grand opening ceremony, followed by an exquisite five-course dinner accompanied by bespoke cocktails. Amid the ambiance of luxury and elegance, the muchanticipated moment arrived as the Range Rover SV 2023 was presented to the enthusiastic audience. In a gesture of appreciation for their loyalty, the exclusive attendees - esteemed VVIP customers of Jaguar Land Rover Laos - were provided with the unique opportunity to secure their own Range Rover SV 2023 before the general public.

The unveiling of the Range Rover SV 2023 marks a significant milestone in the automotive industry, setting new standards of luxury, performance, and exclusivity. Lao Land Rover continues to redefine the boundaries of excellence, offering connoisseurs of automotive artistry an unmatched fusion of power, prestige, and innovation.

For those eager to experience the magnificence of the Range Rover SV firsthand, test drives can be scheduled at the Lao Range Rover showroom. Address: Kamphengmeuang Road, Phonthanh Village, Sisattanak District, Vientiane Capital, Lao PDR

For more information, call: +85620 5888 8197. Further details can also be found on the official Facebook https://www.facebook.com/ page: LandRoverLaos.



SPONSORS AND MEMBERS' NEWS





ECCIL AND MAG LAUNCH DONATION PROGRAMME TO SAVE LIVES AND REBUILD FUTURES IN KHAMMOUANE PROVINCE

We are thrilled to announce the launch of an impactful donation programme jointly initiated by the European Chamber of Commerce and Industry in Laos (ECCIL) and the Mines Advisory Group (MAG).

Lao PDR, the most heavily bombed country per capita, still faces the devastating impact of explosive remnants of war. Khammouane province, specifically targeted during US airstrikes, continues to bear the brunt of this legacy with more than 100,000,000 m2 of land waiting to be cleared.

Until today, unexploded bombs pose a constant threat to the lives and livelihoods of people across the country. The contamination in Khammouane prevents safe land access for communities, hindering their ability to engage in vital livelihood activities, including business development.

MAG has been working in Khammouane since 2004 clearing unexploded bombs and providing explosive ordnance risk education. With your support, MAG can continue their efforts to systematically clear more land, creating a safer environment for communities to thrive.

To give you an idea of what your donation may contribute to, we have calculated the historical average of what it costs to clear land in Laos:

Donation (USD)	Clearance of land (m2)
100	272
250	679
500	1,359
1,000	2,717
2,500	6,793

HOW DOES IT WORK?

Every member who donates to MAG, will receive an official certificate from ECCIL and MAG. In addition, members who donate \$500 USD or more will have the exclusive opportunity to enjoy a complimentary guided tour at the MAG UXO Visitor Centre in Vientiane for themselves and their team. This engaging experience provides valuable insights into the impact of unexploded ordnance (UXO) and the vital work being done by MAG.



For members interested in contributing to MAG's efforts in Khammouane, we invite you to get in touch with ECCIL or directly contact MAG's Grant and Communications Manager, Isabelle Urumath, at isabelle.urumath@maginternational.org.





Special Meeting and Seminar Rates for ECCIL Members



020 5695 5511





EUROCHAM LAOS HOSTED A MEETING WITH REPRESENTATIVES FROM THE LAO SME ASSCOCIATION



On Monday, September 11, 2023, EuroCham Laos had the pleasure of hosting a meeting with representatives from the Lao SME Association. Our team, led by Executive Director Thiane Khamvongsa and Deputy Executive Director Enrico Bargnani, engaged in fruitful discussions with Vice-President Phouthong PHONVIXAY and Board Member Thilakone ANOUVONG from the Lao SME Association.

The primary focus of this meeting was to explore collaboration opportunities, with a view to working closely throughout the year. Our shared goal is to establish a platform that facilitates interaction between Lao and European companies and facilitate access in our respective markets.

One of the projects discussed was the idea of organizing briefings and training workshops for Lao companies to help reach the EU market. Additionally we also committed to promoting women entrepreneurship as part of our collaborative efforts.

This partnership represents a significant step toward fostering cooperation and growth between our organizations. Stay tuned for updates on our joint initiatives as we move forward together!



ANNABELLE MEKONG



MANTHATOURAN ROAD
VIENTIANE
(NEXT TO DHAVARA HOTEL)

ANNABELLE SAPHANTHONG



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ANNABELLE SOKPALUANG



THONGKANG VILLAGE VIENTIANE





โธาธรม มามาลาก ปั้นยาติบ PANYATHIP INTERNATIONAL SCHOOL

The British International School in Laos

英国国际学校

WHERE OUR GRADUATES GO TO FOLLOW THEIR DREAMS



A school committed to delivering high-quality British education that meets rigorous academic standards, provides excellent student support, and keeps students safe.

FIBISIA

We are proud to be a member of FOBISIA, a member since 2018, an organisation of over 95 British international schools in 19 counties in Asia. Being a member of FOBISIA provides our students with unique opportunities to collaborate with their peers from across the Asian region and to compete in a range of competitions in academics, sports and the arts.

In addition, our membership gives our staff access to a wealth of professional development opportunities.

EARLY YEARS CAMPUS

- ← +856 (30) 983 3999
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- Saphanthong Tai Village Sisattanak District, Vientiane Cap.

PRIMARY CAMPUS

- **८** +856 (21) 316 788 **№** 020 5538 6636
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- Saphanthong Neua Village Sisattanak District, Vientiane Cap.

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NEW SPONSORS

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Website: https://MMG.com

MMG, established in 2009, is dedicated to mining for progress and generating wealth for our people, host communities, and shareholders. We operate in challenging jurisdictions with diverse community experiences in resource development. Our success is built on a long-term perspective, our passion for mining, adherence to international standards, and our deep respect for people, land, and culture. In Laos, our local team proudly offers global business services across multiple regions and timezone.

SILVER



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Address: Saphanthong Neua Village,

Sisattanak District, Vientiane, Lao PDR.

Tel: +856 (20) 5928 9456

Email: palinyakone@pislao.com **Website:** https://pislao.com/

Panyathip British International School (P.I.S) is a private school that offers both English and Lao medium early years, primary and secondary schools operated under the regulations of the Ministry Of Education, Laos and the International Curriculum modeled on the British Education system.

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NEW MEMBERS

CORPORATE

LAO PRIDE INC

Address: Unit 38, Ban Hongkae, Xaysettha District,

Vientiane. Lao PDR

Tel: +856 (20) 7695 8118 Email: info@laoprideinc.com

Website: https://laoprideinc.com/

Lao Pride Inc. is a complete in-house jewelry manufacturer with capabilities ranging from conceptual design, CAD to finished products, and catering to the global market over the past 20 years. We became the best kept secret of our clients who managed to elevate their brand's image with our exceptional products.

CORPORATE

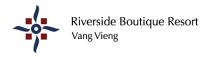
RIVERSIDE BOUTIQUE RESORT VANGVIENG

Address: Ban Viengkeo, PO 360, Vang Vieng,

Vientiane Province, Lao PDR Tel: +856 (20) 5555 8500

Email: gm@riversidevangvieng.com

Website: https://www.riversidevangvieng.com/



Riverside Boutique Resort, ideally situated by the Nam Song River, only 90 minutes from Vientiane, offers a serene base for discovering the Lao countryside. Inspired by Lao culture, the resort combines contemporary design with traditional elements. It promotes a balanced, nature-oriented lifestyle and community connection, featuring 34 beautifully designed guestrooms and a picturesque pool. With stunning mountain views, it captures the essence of peaceful adventure in Vang Vieng.

CORPORATE

DELOITTE LAO SOLE CO., LTD

Address: Phonthan village, Saysettha District, Vientiane Capital, Lao

PDR

Deloitte.

Tel: +856 (21) 419 300

Email: sduangphachanh@deloitte.com

Deloitte Lao Sole Co., Ltd. is a prominent member of the global Deloitte network, renowned for its expertise in professional services. Operating in Laos, this firm brings a wealth of experience and comprehensive solutions to a diverse range of clients. Deloitte Lao Sole is committed to delivering excellence in areas such as audit and assurance, tax advisory, consulting, and more. With a dedicated team of professionals and a deep understanding of the local market, the firm plays a pivotal role in supporting businesses and organizations in Laos, helping them navigate complex challenges and capitalize on opportunities in a rapidly evolving business landscape. Deloitte Lao Sole stands as a trusted partner for clients seeking innovative solutions and strategic insights to drive their success in the region.

NEW MEMBERS

SME



BIPO SERVICE (LAO) SOLE CO.,LTD

Address: Nongdouang Neua Village, Sikhottabong District,

Vientiane, Lao PDR

Tel: +856 (20) 5556 4881

Email: lila.kadoudom@biposervice.com **Website:** https://www.biposervice.com/

BIPO delivers comprehensive global payroll and HR solutions, streamlining HR tasks through our HRMS and empowering employees with self-service tools. Our robust business intelligence enables data-driven decision-making, and our Payroll Outsourcing ensures compliance and simplified reporting. We also offer Employer of Record (EOR) services, HR compliance consultation, and additional HR solutions for your convenience, making HR management easier.

SME



COFFEE FIX

Address: Lao Thai Road, Sisatthanak District

Tel: +856 (20) 5662 2495

Email: p.vilivong@letriocoffee.com

Coffee Fix Laos, in the heart of Laos, marries tradition and modernity, serving rich, aromatic brews crafted from the finest local beans. Their café seamlessly combines modern and rustic decor, offering a diverse seating experience. Enjoy top-tier coffee and delightful pastries for any meal, all while supporting sustainability and ethical sourcing. Whether you're a coffee enthusiast or seeking a cozy hangout, it's where great coffee and community unite.

SME



SMART TECHNOLOGY CO., LTD

Address: Ban Dongkhamxang, Vientiane, Laos

Tel: +856 (20) 9556 4888

Email: ceo@smarttechgroup.la **Website:** https://smarttechgroup.la

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SME



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Lao PDR

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DataVerse Consulting Sole Co., Ltd. is a Laos based International Consulting Firm, specializing in supporting International Development organizations and businesses in various ways. Focusing on management support, we design, develop, and operate (online and/or offline) management & monitoring systems as well as surveys & assessments.





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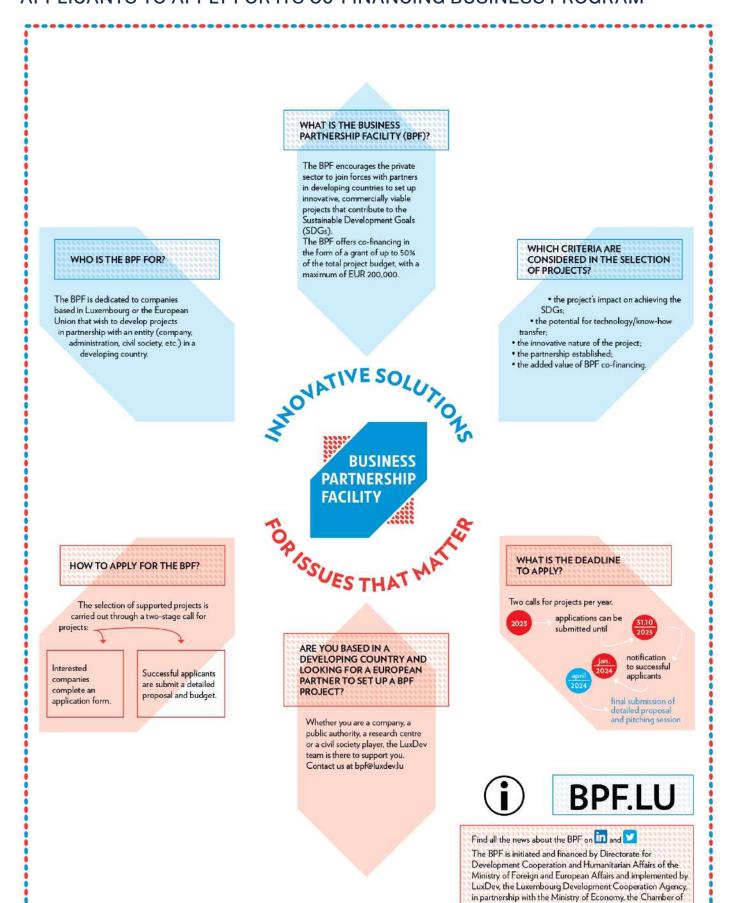
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