

# LAOS

## MAIN ECONOMIC INDICATORS

Surface Area: 236,8 1000 sq km \*\*  
Population: 6,4 Millions of inhabitants - 2010 (estimates after 2009) \*  
Current GDP: 4,9 Billions of euros - 2010 (estimates after 2009) \*  
GDP per capita: 757,1 Euros - 2010 (estimates after 2009) \*

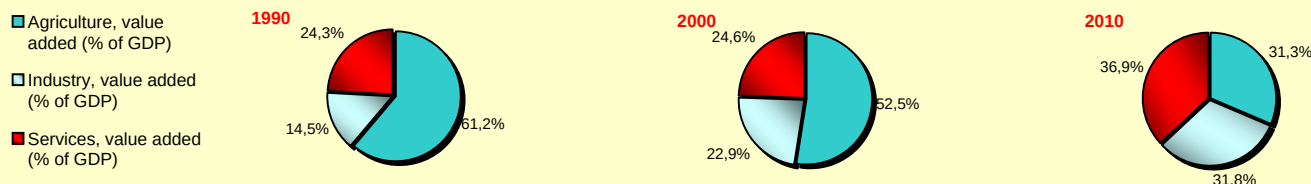
\* : IMF (World Economic Outlook) \*\*\* : IMF (DoTS & WEO)

\*\* : World Bank (World Development Indicators)

\*\*\*\* : Trade-to-GDP ratio = (Exports + Imports) / GDP

|                       |                    |                                                            | 2007  | 2008  | 2009  | 2010  |
|-----------------------|--------------------|------------------------------------------------------------|-------|-------|-------|-------|
| Exports-to-GDP ratio: | 33,9 % (2010) ***  | Real GDP growth (% , estimates after 2009) *               | 7,8   | 7,8   | 7,6   | 7,9   |
| Imports-to-GDP ratio: | 55,3 % (2010) ***  | Inflation rate (% , estimates after 2009) *                | 4,5   | 7,6   | 0,0   | 6,0   |
| Trade-to-GDP ratio:   | 89,3 % (2010) **** | Current account balance (% of GDP, estimates after 2009) * | -15,7 | -18,5 | -21,0 | -18,2 |

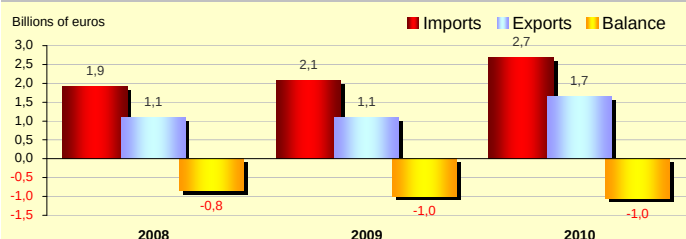
## GDP BY SECTOR



Source: World Bank (World Development Indicators)

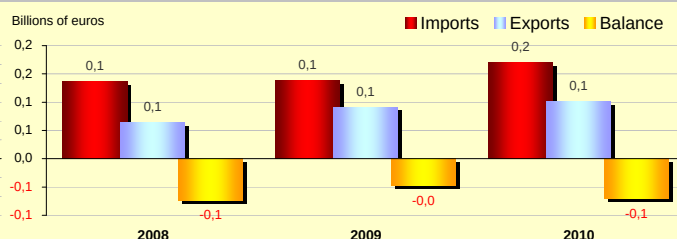
## TRADE IN GOODS

### LAOS WITH THE WORLD



Source: IMF (Direction of Trade Statistics - DoTS)

### EU27 WITH LAOS



Source: Eurostat (Comext, Statistical Regime 4)

### % OF THE WORLD (excluding Intra-EU Trade)

|         | 2008 | 2009 | 2010 |
|---------|------|------|------|
| Imports | 0,0% | 0,0% | 0,0% |
| Exports | 0,0% | 0,0% | 0,0% |

### % OF TOTAL EXTRA-EU27

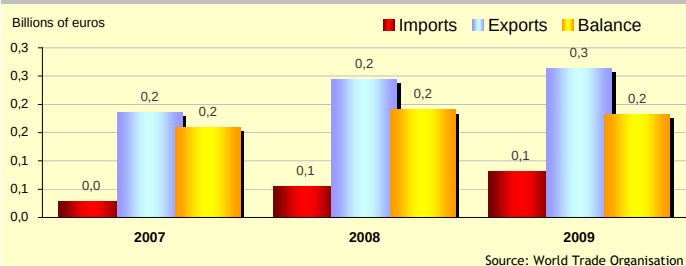
|         | 2008 | 2009 | 2010 |
|---------|------|------|------|
| Imports | 0,0% | 0,0% | 0,0% |
| Exports | 0,0% | 0,0% | 0,0% |

## EU27 MERCHANDISE TRADE WITH LAOS BY PRODUCT (2010) - SITC\* (UN, WTO/ITS) & AMA/NAMA (WTO) BREAKDOWNS



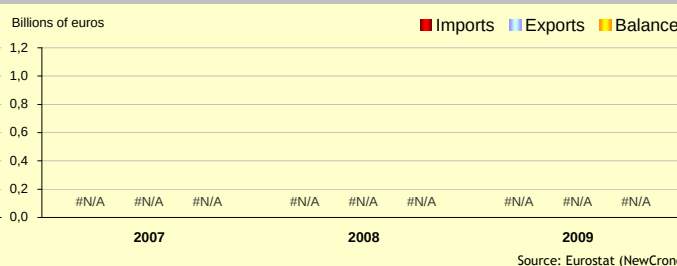
## TRADE IN COMMERCIAL SERVICES (SERVICES EXCLUDING "GOVERNMENT SERVICES")

### LAOS WITH THE WORLD



Source: World Trade Organisation

### EU27 WITH LAOS



Source: Eurostat (NewCronos)

### % OF THE WORLD (excluding Intra-EU Trade)

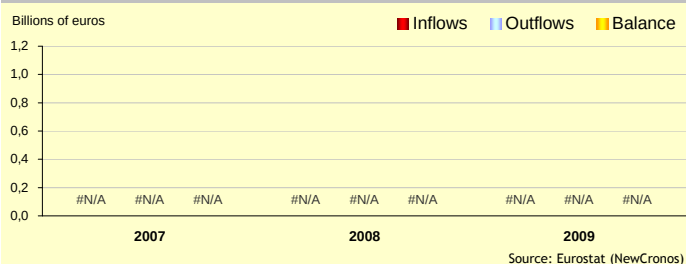
|         | 2007 | 2008 | 2009 |
|---------|------|------|------|
| Imports | 0,0% | 0,0% | 0,0% |
| Exports | 0,0% | 0,0% | 0,0% |

### % OF TOTAL EXTRA-EU27

|         | 2007 | 2008 | 2009 |
|---------|------|------|------|
| Imports | -    | -    | -    |
| Exports | -    | -    | -    |

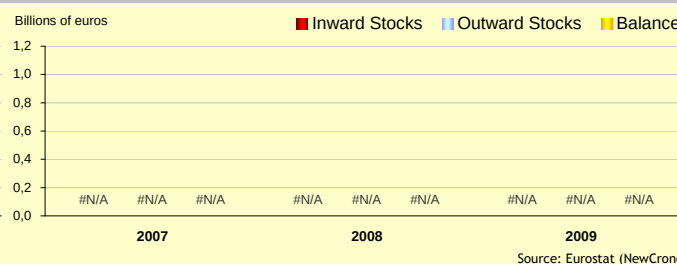
## FOREIGN DIRECT INVESTMENT

### EU27 FDI WITH LAOS



Source: Eurostat (NewCronos)

### EU27 STOCKS OF FDI WITH LAOS



Source: Eurostat (NewCronos)



**LAOS**  
**EU BILATERAL TRADE AND TRADE WITH THE WORLD**



10-Jan-12  
DG TRADE

**TOTAL MERCHANDISE TRADE, 2006-2010**

1. Evolution of the EU's Trade Balance with Laos
2. Evolution of the Laos' Trade Balance

**GEOGRAPHIC BREAKDOWN OF TRADE, 2010**

3. EU Trade with Main Partners
4. Laos' Trade with Main Partners

**SECTORAL BREAKDOWN OF TRADE**

**SITC Rev.3 & AMA/NAMA Product Groups**

5. European Union, Trade with the World and Laos, by Sitc Section
6. European Union Imports, by Product Grouping
7. European Union Exports, by Product Grouping
8. Rank of Laos in European Union Trade

**Harmonized System, Sections**

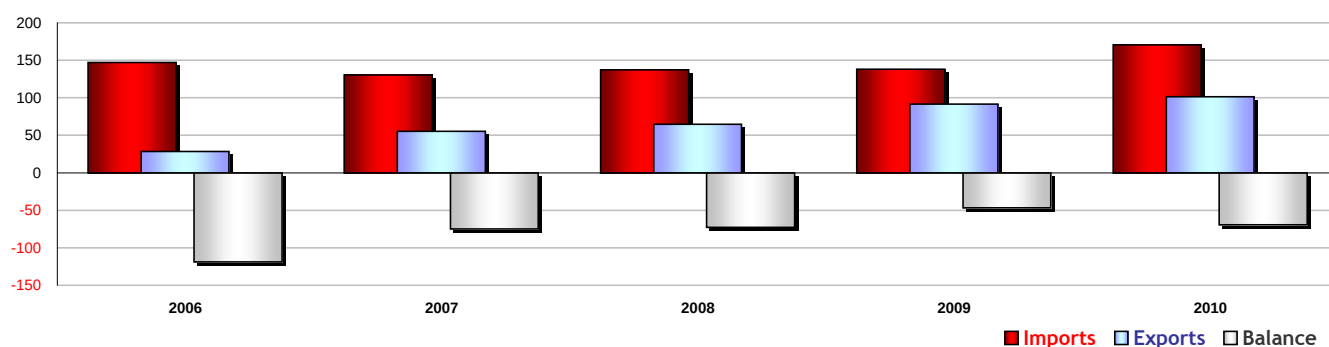
9. EU Trade with the World and EU Trade with Laos (2010)

# EU'S TRADE BALANCE WITH LAOS

## European Union, Trade with Laos

millions of euro, %

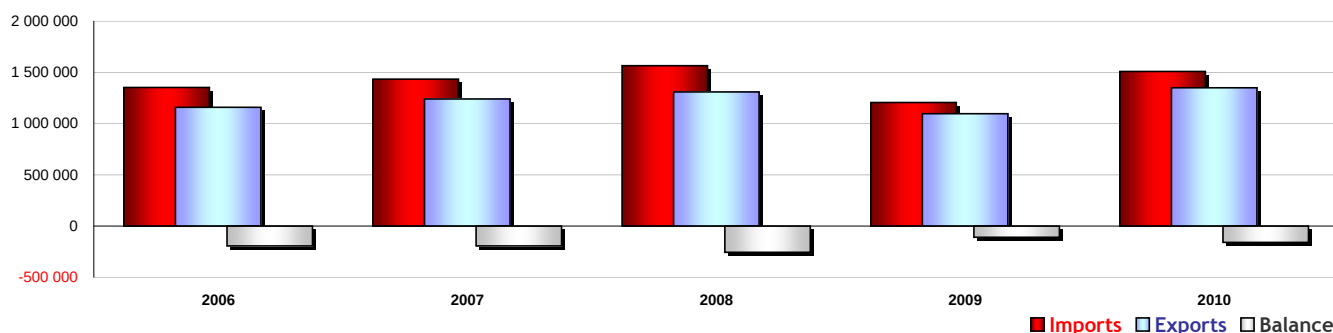
| Period                            | Imports | Variation<br>(%, y-o-y) | Share of total<br>EU Imports<br>(%) | Exports | Variation<br>(%, y-o-y) | Share of total<br>EU Exports<br>(%) | Balance | Trade |
|-----------------------------------|---------|-------------------------|-------------------------------------|---------|-------------------------|-------------------------------------|---------|-------|
| 2006                              | 147     | 1,9                     | 0,0                                 | 28      | -25,5                   | 0,0                                 | -119    | 175   |
| 2007                              | 130     | -11,3                   | 0,0                                 | 55      | 96,3                    | 0,0                                 | -75     | 186   |
| 2008                              | 137     | 5,2                     | 0,0                                 | 65      | 16,7                    | 0,0                                 | -73     | 202   |
| 2009                              | 138     | 0,6                     | 0,0                                 | 92      | 41,6                    | 0,0                                 | -47     | 230   |
| 2010                              | 171     | 23,6                    | 0,0                                 | 101     | 10,6                    | 0,0                                 | -69     | 272   |
| 2010Q1                            | 32      | -                       | 0,0                                 | 17      | -                       | 0,0                                 | -16     | 49    |
| 2010Q2                            | 42      | -                       | 0,0                                 | 21      | -                       | 0,0                                 | -21     | 63    |
| 2010Q3                            | 54      | -                       | 0,0                                 | 16      | -                       | 0,0                                 | -38     | 70    |
| 2010Q4                            | 42      | -                       | 0,0                                 | 48      | -                       | 0,0                                 | 6       | 89    |
| 2011Q1                            | 45      | 40,5                    | 0,0                                 | 33      | 96,9                    | 0,0                                 | -13     | 78    |
| 2011Q2                            | 49      | 14,5                    | 0,0                                 | 23      | 7,8                     | 0,0                                 | -26     | 71    |
| 2011Q3                            | 73      | 33,8                    | 0,0                                 | 25      | 57,9                    | 0,0                                 | -47     | 98    |
| 2011Q4                            | -       | -                       | -                                   | -       | -                       | -                                   | -       | -     |
| Average annual growth (2006-2010) |         | 3,8                     |                                     |         | 37,6                    |                                     |         | 11,6  |



## European Union, Trade with the World

millions of euro, %

| Period                            | Imports   | Variation<br>(%, y-o-y) |  | Exports   | Variation<br>(%, y-o-y) |  | Balance  | Trade     |
|-----------------------------------|-----------|-------------------------|--|-----------|-------------------------|--|----------|-----------|
| 2006                              | 1 352 921 | 14,7                    |  | 1 160 153 | 10,2                    |  | -192 768 | 2 513 074 |
| 2007                              | 1 435 083 | 6,1                     |  | 1 240 724 | 6,9                     |  | -194 359 | 2 675 807 |
| 2008                              | 1 566 379 | 9,1                     |  | 1 308 886 | 5,5                     |  | -257 493 | 2 875 266 |
| 2009                              | 1 206 776 | -23,0                   |  | 1 097 204 | -16,2                   |  | -109 572 | 2 303 980 |
| 2010                              | 1 509 073 | 25,0                    |  | 1 349 165 | 23,0                    |  | -159 908 | 2 858 239 |
| 2010Q1                            | 334 993   | -                       |  | 293 689   | -                       |  | -41 303  | 628 682   |
| 2010Q2                            | 375 917   | -                       |  | 336 118   | -                       |  | -39 799  | 712 035   |
| 2010Q3                            | 392 604   | -                       |  | 352 305   | -                       |  | -40 299  | 744 909   |
| 2010Q4                            | 405 559   | -                       |  | 367 053   | -                       |  | -38 506  | 772 612   |
| 2011Q1                            | 418 425   | 24,9                    |  | 366 164   | 24,7                    |  | -52 261  | 784 589   |
| 2011Q2                            | 419 219   | 11,5                    |  | 377 191   | 12,2                    |  | -42 028  | 796 410   |
| 2011Q3                            | 420 723   | 7,2                     |  | 383 228   | 8,8                     |  | -37 494  | 803 951   |
| 2011Q4                            | -         | -                       |  | -         | -                       |  | -        | -         |
| Average annual growth (2006-2010) |           | 2,8                     |  |           | 3,8                     |  |          | 3,3       |

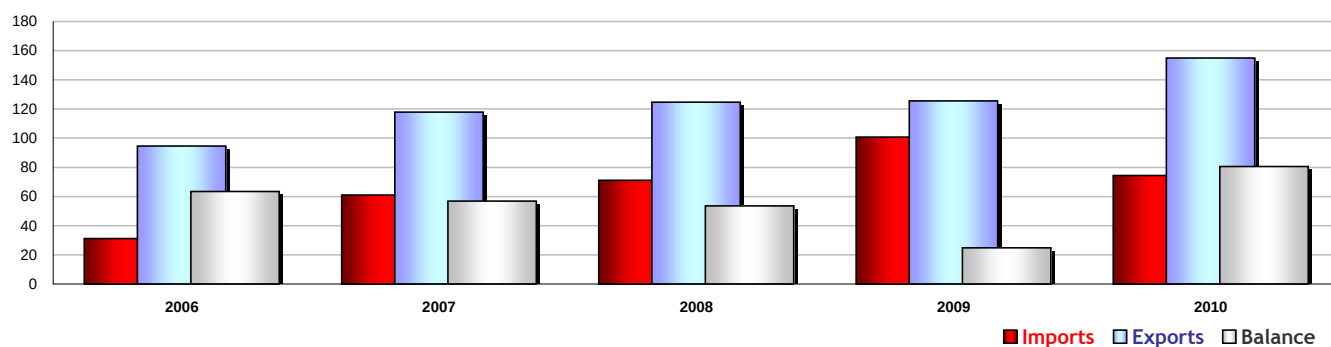


# LAOS'S TRADE BALANCE

## LAOS, Trade with the European Union

millions of euro, %

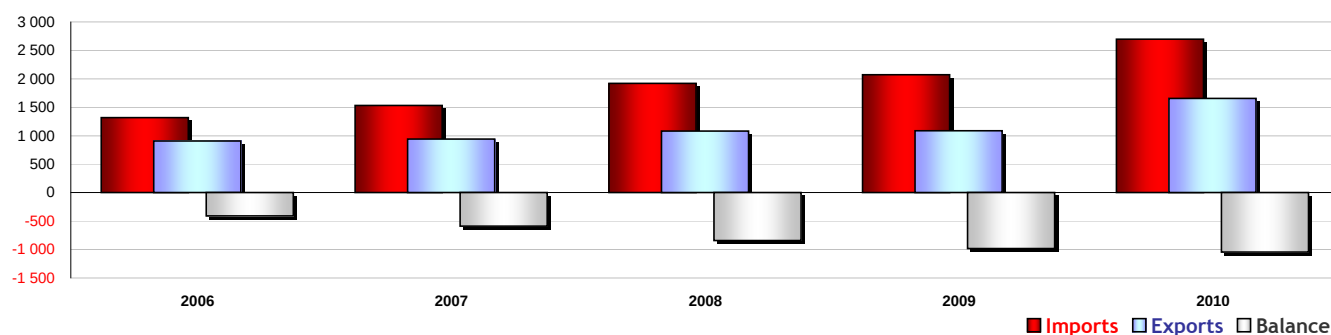
| Period                            | Imports | Variation<br>(%, y-o-y) | EU Share of<br>total Imports<br>(%) | Exports | Variation<br>(%, y-o-y) | EU Share of<br>total Exports<br>(%) | Balance | Trade |
|-----------------------------------|---------|-------------------------|-------------------------------------|---------|-------------------------|-------------------------------------|---------|-------|
| 2006                              | 31      | -25,3                   | 2,4                                 | 95      | -14,0                   | 10,4                                | 64      | 126   |
| 2007                              | 61      | 96,2                    | 4,0                                 | 118     | 24,6                    | 12,5                                | 57      | 179   |
| 2008                              | 71      | 16,5                    | 3,7                                 | 125     | 5,8                     | 11,5                                | 54      | 196   |
| 2009                              | 101     | 41,6                    | 4,9                                 | 125     | 0,6                     | 11,5                                | 25      | 226   |
| 2010                              | 74      | -26,1                   | 2,8                                 | 155     | 23,5                    | 9,4                                 | 81      | 229   |
| 2010Q1                            | 17      | -                       | 2,6                                 | 29      | -                       | 8,5                                 | 12      | 47    |
| 2010Q2                            | 23      | -                       | 3,2                                 | 39      | -                       | 9,3                                 | 16      | 61    |
| 2010Q3                            | 17      | -                       | 3,0                                 | 49      | -                       | 10,5                                | 32      | 67    |
| 2010Q4                            | 17      | -                       | 2,4                                 | 38      | -                       | 9,0                                 | 21      | 55    |
| 2011Q1                            | 35      | 103,7                   | 4,6                                 | 41      | 40,9                    | 8,1                                 | 6       | 77    |
| 2011Q2                            | 24      | 5,3                     | 3,3                                 | 44      | 14,5                    | 9,2                                 | 20      | 68    |
| 2011Q3                            | -       | -                       | -                                   | -       | -                       | -                                   | -       | -     |
| 2011Q4                            | -       | -                       | -                                   | -       | -                       | -                                   | -       | -     |
| Average annual growth (2006-2010) |         | 24,4                    |                                     |         | 13,1                    |                                     |         | 6,1   |



## LAOS, Trade with the World

millions of euro, %

| Period                            | Imports | Variation<br>(%, y-o-y) |  | Exports | Variation<br>(%, y-o-y) |  | Balance | Trade |
|-----------------------------------|---------|-------------------------|--|---------|-------------------------|--|---------|-------|
| 2006                              | 1 316   | 28,8                    |  | 908     | 63,0                    |  | -408    | 2 225 |
| 2007                              | 1 532   | 16,4                    |  | 944     | 3,9                     |  | -588    | 2 476 |
| 2008                              | 1 923   | 25,5                    |  | 1 083   | 14,7                    |  | -840    | 3 005 |
| 2009                              | 2 070   | 7,7                     |  | 1 088   | 0,5                     |  | -982    | 3 158 |
| 2010                              | 2 696   | 30,3                    |  | 1 653   | 52,0                    |  | -1 043  | 4 350 |
| 2010Q1                            | 678     | -                       |  | 345     | -                       |  | -332    | 1 023 |
| 2010Q2                            | 718     | -                       |  | 415     | -                       |  | -303    | 1 133 |
| 2010Q3                            | 577     | -                       |  | 471     | -                       |  | -106    | 1 048 |
| 2010Q4                            | 724     | -                       |  | 422     | -                       |  | -302    | 1 146 |
| 2011Q1                            | 777     | 14,7                    |  | 513     | 48,5                    |  | -264    | 1 290 |
| 2011Q2                            | 733     | 2,2                     |  | 480     | 15,7                    |  | -253    | 1 214 |
| 2011Q3                            | -       | -                       |  | -       | -                       |  | -       | -     |
| 2011Q4                            | -       | -                       |  | -       | -                       |  | -       | -     |
| Average annual growth (2006-2010) |         | 19,6                    |  |         | 16,2                    |  |         | 26,4  |



# EU TRADE WITH MAIN PARTNERS (2010)

## The Major Imports Partners

| Rk         | Partners             | Mio euro    | %      |
|------------|----------------------|-------------|--------|
| Extra EU27 |                      | 1 509 073,2 | 100,0% |
| 1          | China                | 282 531,3   | 18,7%  |
| 2          | United States        | 170 389,7   | 11,3%  |
| 3          | Russia               | 160 061,7   | 10,6%  |
| 4          | Switzerland          | 83 188,8    | 5,5%   |
| 5          | Norway               | 79 435,4    | 5,3%   |
| 6          | Japan                | 65 780,6    | 4,4%   |
| 7          | Turkey               | 42 323,5    | 2,8%   |
| 8          | South Korea          | 39 233,8    | 2,6%   |
| 9          | India                | 33 228,0    | 2,2%   |
| 10         | Brazil               | 32 543,3    | 2,2%   |
| 11         | Libya                | 29 227,1    | 1,9%   |
| 12         | Taiwan               | 24 131,7    | 1,6%   |
| 13         | Algeria              | 21 068,6    | 1,4%   |
| 14         | Malaysia             | 20 807,5    | 1,4%   |
| 15         | Canada               | 20 197,8    | 1,3%   |
| 16         | Singapore            | 18 699,9    | 1,2%   |
| 17         | South Africa         | 17 955,5    | 1,2%   |
| 18         | Thailand             | 17 320,5    | 1,1%   |
| 19         | Saudi Arabia         | 16 301,0    | 1,1%   |
| 20         | Kazakhstan           | 15 943,2    | 1,1%   |
| 21         | Nigeria              | 14 505,5    | 1,0%   |
| 22         | Iran                 | 14 464,5    | 1,0%   |
| 23         | Indonesia            | 13 901,4    | 0,9%   |
| 24         | Mexico               | 13 188,1    | 0,9%   |
| 25         | Ukraine              | 11 465,8    | 0,8%   |
| 26         | Israel               | 11 087,5    | 0,7%   |
| 27         | Hong Kong            | 10 672,2    | 0,7%   |
| 28         | Australia            | 9 793,7     | 0,6%   |
| 29         | Azerbaijan           | 9 711,6     | 0,6%   |
| 30         | Vietnam              | 9 586,4     | 0,6%   |
| 31         | Tunisia              | 9 533,3     | 0,6%   |
| 32         | Chile                | 9 458,4     | 0,6%   |
| 33         | Argentina            | 9 306,4     | 0,6%   |
| 34         | Qatar                | 7 892,2     | 0,5%   |
| 35         | Morocco              | 7 737,1     | 0,5%   |
| 36         | Egypt                | 7 234,1     | 0,5%   |
| 37         | Iraq                 | 7 130,0     | 0,5%   |
| 38         | Bangladesh           | 6 689,9     | 0,4%   |
| 39         | United Arab Emirates | 5 803,0     | 0,4%   |
| 40         | Costa Rica           | 5 550,7     | 0,4%   |
| 41         | Philippines          | 5 403,9     | 0,4%   |
| 42         | Peru                 | 5 188,5     | 0,3%   |
| 43         | Croatia              | 4 960,8     | 0,3%   |
| 44         | Colombia             | 4 743,2     | 0,3%   |
| 45         | Serbia               | 4 085,1     | 0,3%   |
| 46         | Angola               | 3 852,7     | 0,3%   |
| 47         | Pakistan             | 3 827,7     | 0,3%   |
| 48         | Venezuela            | 3 796,8     | 0,3%   |
| 49         | Kuwait               | 3 776,2     | 0,3%   |
| 50         | Syria                | 3 599,2     | 0,2%   |
| 122        | Laos                 | 170,6       | 0,0%   |

## The Major Exports Partners

| Rk         | Partners             | Mio euro    | %      |
|------------|----------------------|-------------|--------|
| Extra EU27 |                      | 1 349 165,4 | 100,0% |
| 1          | United States        | 242 319,9   | 18,0%  |
| 2          | China                | 113 272,1   | 8,4%   |
| 3          | Switzerland          | 105 218,5   | 7,8%   |
| 4          | Russia               | 86 131,2    | 6,4%   |
| 5          | Turkey               | 61 253,1    | 4,5%   |
| 6          | Japan                | 43 844,2    | 3,2%   |
| 7          | Norway               | 41 896,3    | 3,1%   |
| 8          | India                | 34 797,0    | 2,6%   |
| 9          | Brazil               | 31 391,1    | 2,3%   |
| 10         | South Korea          | 27 936,5    | 2,1%   |
| 11         | United Arab Emirates | 27 715,9    | 2,1%   |
| 12         | Hong Kong            | 26 937,4    | 2,0%   |
| 13         | Australia            | 26 773,5    | 2,0%   |
| 14         | Canada               | 26 638,5    | 2,0%   |
| 15         | Singapore            | 24 374,3    | 1,8%   |
| 16         | Saudi Arabia         | 23 196,3    | 1,7%   |
| 17         | South Africa         | 21 442,4    | 1,6%   |
| 18         | Mexico               | 21 342,0    | 1,6%   |
| 19         | Ukraine              | 17 352,3    | 1,3%   |
| 20         | Algeria              | 15 546,2    | 1,2%   |
| 21         | Egypt                | 14 854,7    | 1,1%   |
| 22         | Taiwan               | 14 777,8    | 1,1%   |
| 23         | Israel               | 14 405,1    | 1,1%   |
| 24         | Morocco              | 13 680,6    | 1,0%   |
| 25         | Iran                 | 11 311,7    | 0,8%   |
| 26         | Malaysia             | 11 247,3    | 0,8%   |
| 27         | Tunisia              | 11 097,3    | 0,8%   |
| 28         | Nigeria              | 10 654,3    | 0,8%   |
| 29         | Croatia              | 10 310,3    | 0,8%   |
| 30         | Thailand             | 9 998,6     | 0,7%   |
| 31         | Serbia               | 7 426,0     | 0,6%   |
| 32         | Argentina            | 7 424,5     | 0,6%   |
| 33         | Libya                | 6 703,2     | 0,5%   |
| 34         | Belarus              | 6 620,4     | 0,5%   |
| 35         | Indonesia            | 6 397,3     | 0,5%   |
| 36         | Chile                | 6 035,2     | 0,4%   |
| 37         | Qatar                | 5 323,4     | 0,4%   |
| 38         | Kazakhstan           | 5 226,2     | 0,4%   |
| 39         | Gibraltar            | 4 862,8     | 0,4%   |
| 40         | Lebanon              | 4 717,8     | 0,3%   |
| 41         | Angola               | 4 703,2     | 0,3%   |
| 42         | Vietnam              | 4 675,3     | 0,3%   |
| 43         | Venezuela            | 4 133,1     | 0,3%   |
| 44         | Kuwait               | 4 132,5     | 0,3%   |
| 45         | Colombia             | 3 945,2     | 0,3%   |
| 46         | Philippines          | 3 740,3     | 0,3%   |
| 47         | Pakistan             | 3 730,2     | 0,3%   |
| 48         | Syria                | 3 653,2     | 0,3%   |
| 49         | Bosnia-Herzegovina   | 3 137,7     | 0,2%   |
| 50         | Oman                 | 3 110,6     | 0,2%   |
| 149        | Laos                 | 101,2       | 0,0%   |

## The Major Trade Partners

| Rk         | Partners             | Mio euro    | %      |
|------------|----------------------|-------------|--------|
| Extra EU27 |                      | 2 858 238,6 | 100,0% |
| 1          | United States        | 412 709,7   | 14,4%  |
| 2          | China                | 395 803,4   | 13,8%  |
| 3          | Russia               | 246 192,9   | 8,6%   |
| 4          | Switzerland          | 188 407,2   | 6,6%   |
| 5          | Norway               | 121 331,7   | 4,2%   |
| 6          | Japan                | 109 624,8   | 3,8%   |
| 7          | Turkey               | 103 576,7   | 3,6%   |
| 8          | India                | 68 025,0    | 2,4%   |
| 9          | South Korea          | 67 170,4    | 2,4%   |
| 10         | Brazil               | 63 934,4    | 2,2%   |
| 11         | Canada               | 46 836,2    | 1,6%   |
| 12         | Singapore            | 43 074,2    | 1,5%   |
| 13         | Saudi Arabia         | 39 497,3    | 1,4%   |
| 14         | South Africa         | 39 397,9    | 1,4%   |
| 15         | Taiwan               | 38 909,5    | 1,4%   |
| 16         | Hong Kong            | 37 609,6    | 1,3%   |
| 17         | Algeria              | 36 614,8    | 1,3%   |
| 18         | Australia            | 36 567,2    | 1,3%   |
| 19         | Libya                | 35 930,3    | 1,3%   |
| 20         | Mexico               | 34 530,1    | 1,2%   |
| 21         | United Arab Emirates | 33 519,0    | 1,2%   |
| 22         | Malaysia             | 32 054,8    | 1,1%   |
| 23         | Ukraine              | 28 818,1    | 1,0%   |
| 24         | Thailand             | 27 319,1    | 1,0%   |
| 25         | Iran                 | 25 776,1    | 0,9%   |
| 26         | Israel               | 25 492,5    | 0,9%   |
| 27         | Nigeria              | 25 159,9    | 0,9%   |
| 28         | Egypt                | 22 088,8    | 0,8%   |
| 29         | Morocco              | 21 417,7    | 0,7%   |
| 30         | Kazakhstan           | 21 169,4    | 0,7%   |
| 31         | Tunisia              | 20 630,6    | 0,7%   |
| 32         | Indonesia            | 20 298,7    | 0,7%   |
| 33         | Argentina            | 16 731,0    | 0,6%   |
| 34         | Chile                | 15 493,6    | 0,5%   |
| 35         | Croatia              | 15 271,1    | 0,5%   |
| 36         | Vietnam              | 14 261,7    | 0,5%   |
| 37         | Qatar                | 13 215,6    | 0,5%   |
| 38         | Azerbaijan           | 12 058,1    | 0,4%   |
| 39         | Serbia               | 11 511,1    | 0,4%   |
| 40         | Iraq                 | 10 139,9    | 0,4%   |
| 41         | Belarus              | 9 255,5     | 0,3%   |
| 42         | Philippines          | 9 144,2     | 0,3%   |
| 43         | Colombia             | 8 688,4     | 0,3%   |
| 44         | Angola               | 8 556,0     | 0,3%   |
| 45         | Bangladesh           | 8 309,1     | 0,3%   |
| 46         | Venezuela            | 7 929,9     | 0,3%   |
| 47         | Kuwait               | 7 908,7     | 0,3%   |
| 48         | Pakistan             | 7 557,9     | 0,3%   |
| 49         | Peru                 | 7 493,9     | 0,3%   |
| 50         | Syria                | 7 252,4     | 0,3%   |
| 141        | Laos                 | 271,8       | 0,0%   |

## EU Imports from ...

| Partner regions          | Mio euro  | %     |
|--------------------------|-----------|-------|
| ACP                      | 64 782,3  | 4,3%  |
| Andean Community         | 12 274,7  | 0,8%  |
| ASEAN                    | 86 966,7  | 5,8%  |
| BRIC                     | 508 364,4 | 33,7% |
| CACM                     | 7 603,5   | 0,5%  |
| Candidate Countries      | 49 018,8  | 3,2%  |
| CIS                      | 202 187,8 | 13,4% |
| EFTA                     | 166 345,2 | 11,0% |
| Latin American Countries | 90 490,5  | 6,0%  |
| MEDA (excl EU and T)     | 60 873,8  | 4,0%  |
| Mercosur                 | 44 168,9  | 2,9%  |
| NAFTA                    | 203 775,7 | 13,5% |

## EU Exports to ...

| Partner regions          | Mio euro  | %     |
|--------------------------|-----------|-------|
| ACP                      | 68 764,0  | 5,1%  |
| Andean Community         | 7 959,9   | 0,6%  |
| ASEAN                    | 61 100,0  | 4,5%  |
| BRIC                     | 265 591,4 | 19,7% |
| CACM                     | 4 487,9   | 0,3%  |
| Candidate Countries      | 73 946,0  | 5,5%  |
| CIS                      | 123 235,2 | 9,1%  |
| EFTA                     | 149 860,6 | 11,1% |
| Latin American Countries | 84 198,0  | 6,2%  |
| MEDA (excl EU and T)     | 80 819,9  | 6,0%  |
| Mercosur                 | 40 239,8  | 3,0%  |
| NAFTA                    | 290 300,4 | 21,5% |

## Imports + Exports

| Partner regions          | Mio euro  | %     |
|--------------------------|-----------|-------|
| ACP                      | 133 546,4 | 4,7%  |
| Andean Community         | 20 234,7  | 0,7%  |
| ASEAN                    | 148 066,7 | 5,2%  |
| BRIC                     | 773 955,8 | 27,1% |
| CACM                     | 12 091,4  | 0,4%  |
| Candidate Countries      | 122 964,9 | 4,3%  |
| CIS                      | 325 423,1 | 11,4% |
| EFTA                     | 316 205,8 | 11,1% |
| Latin American Countries | 174 688,4 | 6,1%  |
| MEDA (excl EU and T)     | 141 693,7 | 5,0%  |
| Mercosur                 | 84 408,7  | 3,0%  |
| NAFTA                    | 494 076,0 | 17,3% |

EFTA: Iceland, Liechtenstein, Norway, Switzerland; Candidates: Croatia, FYR of Macedonia, Turkey; Andean Community: Bolivia, Colombia, Ecuador, Peru; CIS: Armenia, Azerbaijan, Belarus, Georgia, Kyrgyzstan, Kazakhstan, Moldova Republic of, Russian Federation, Tajikistan, Turkmenistan, Ukraine, Uzbekistan; CACM: Honduras, El Salvador, Nicaragua, Costa Rica, Guatemala, Panama; Mercosur: Argentina, Brazil, Paraguay, Uruguay; NAFTA: Canada, Mexico, United States; Latin American Countries: CACM, Mercosur, ANCOM, Chile, Cuba, Dominican Republic, Haiti, Mexico, Panama, Venezuela; BRIC: Brazil, Russia, India, China; ASEAN: Brunei Darussalam, Indonesia, Cambodia, Lao People's Democratic Republic, Myanmar, Malaysia, Philippines, Singapore, Thailand, Vietnam; ACP: 79 countries; MEDA (excl EU & Turkey): Algeria, Egypt, Israel, Jordan, Lebanon, Morocco, Occupied Palestinian Territory, Syrian Arab Republic, Tunisia.

# LAOS' TRADE WITH MAIN PARTNERS (2010)

## The Major Imports Partners

| Rk | Partners                   | Mio euro       | %             |
|----|----------------------------|----------------|---------------|
|    | <b>World (all countrie</b> | <b>2 696,4</b> | <b>100,0%</b> |
| 1  | Thailand                   | 1 774,0        | 65,8%         |
| 2  | China                      | 393,2          | 14,6%         |
| 3  | Vietnam                    | 165,3          | 6,1%          |
| 4  | South Korea                | 93,0           | 3,4%          |
| 5  | <b>EU27</b>                | <b>74,4</b>    | <b>2,8%</b>   |
| 6  | Japan                      | 52,0           | 1,9%          |
| 7  | Hong Kong                  | 23,2           | 0,9%          |
| 8  | Singapore                  | 19,0           | 0,7%          |
| 9  | Australia                  | 18,8           | 0,7%          |
| 10 | Malaysia                   | 12,6           | 0,5%          |
| 11 | United States              | 10,1           | 0,4%          |
| 12 | India                      | 6,8            | 0,3%          |
| 13 | Russia                     | 5,9            | 0,2%          |
| 14 | Indonesia                  | 4,6            | 0,2%          |
| 15 | Canada                     | 2,3            | 0,1%          |
| 16 | Switzerland                | 1,1            | 0,0%          |
| 17 | Turkey                     | 1,0            | 0,0%          |
| 18 | Cambodia                   | 0,7            | 0,0%          |
| 19 | New Zealand                | 0,7            | 0,0%          |
| 20 | Chile                      | 0,6            | 0,0%          |
| 21 | Philippines                | 0,2            | 0,0%          |
| 22 | Norway                     | 0,2            | 0,0%          |
| 23 | Pakistan                   | 0,2            | 0,0%          |
| 24 | South Africa               | 0,1            | 0,0%          |
| 25 | Brazil                     | 0,1            | 0,0%          |
| 26 | Peru                       | 0,1            | 0,0%          |
| 27 | Ukraine                    | 0,1            | 0,0%          |
| 28 | Macao                      | 0,1            | 0,0%          |
| 29 | Zambia                     | 0,0            | 0,0%          |
| 30 | Argentina                  | 0,0            | 0,0%          |
| 31 | Colombia                   | 0,0            | 0,0%          |
| 32 | Jordan                     | 0,0            | 0,0%          |
| 33 | Tanzania                   | 0,0            | 0,0%          |
| 34 | Brunei                     | 0,0            | 0,0%          |
| 35 | Iceland                    | 0,0            | 0,0%          |
| 36 |                            |                |               |
| 37 |                            |                |               |
| 38 |                            |                |               |
| 39 |                            |                |               |
| 40 |                            |                |               |
| 41 |                            |                |               |
| 42 |                            |                |               |
| 43 |                            |                |               |
| 44 |                            |                |               |
| 45 |                            |                |               |
| 46 |                            |                |               |
| 47 |                            |                |               |
| 48 |                            |                |               |
| 49 |                            |                |               |
| 50 |                            |                |               |

## The Major Export Partners

| Rk | Partners                   | Mio euro       | %             |
|----|----------------------------|----------------|---------------|
|    | <b>World (all countrie</b> | <b>1 653,5</b> | <b>100,0%</b> |
| 1  | Thailand                   | 521,2          | 31,5%         |
| 2  | China                      | 384,7          | 23,3%         |
| 3  | Vietnam                    | 200,6          | 12,1%         |
| 4  | <b>EU27</b>                | <b>155,0</b>   | <b>9,4%</b>   |
| 5  | United States              | 42,6           | 2,6%          |
| 6  | Japan                      | 25,7           | 1,6%          |
| 7  | South Korea                | 14,0           | 0,8%          |
| 8  | India                      | 12,8           | 0,8%          |
| 9  | Canada                     | 5,9            | 0,4%          |
| 10 | Hong Kong                  | 2,4            | 0,1%          |
| 11 | Singapore                  | 2,0            | 0,1%          |
| 12 | Bangladesh                 | 1,7            | 0,1%          |
| 13 | Malaysia                   | 1,7            | 0,1%          |
| 14 | Australia                  | 1,4            | 0,1%          |
| 15 | Cambodia                   | 1,0            | 0,1%          |
| 16 | Turkey                     | 0,9            | 0,1%          |
| 17 | Switzerland                | 0,9            | 0,1%          |
| 18 | Nigeria                    | 0,7            | 0,0%          |
| 19 | Kuwait                     | 0,7            | 0,0%          |
| 20 | Indonesia                  | 0,4            | 0,0%          |
| 21 | Russia                     | 0,3            | 0,0%          |
| 22 | Saudi Arabia               | 0,3            | 0,0%          |
| 23 | Croatia                    | 0,3            | 0,0%          |
| 24 | Brazil                     | 0,2            | 0,0%          |
| 25 | Ukraine                    | 0,2            | 0,0%          |
| 26 | Norway                     | 0,2            | 0,0%          |
| 27 | Macao                      | 0,1            | 0,0%          |
| 28 | Lebanon                    | 0,1            | 0,0%          |
| 29 | New Zealand                | 0,1            | 0,0%          |
| 30 | Peru                       | 0,1            | 0,0%          |
| 31 | South Africa               | 0,1            | 0,0%          |
| 32 | New Caledonia              | 0,0            | 0,0%          |
| 33 | Colombia                   | 0,0            | 0,0%          |
| 34 | Pakistan                   | 0,0            | 0,0%          |
| 35 | Zambia                     | 0,0            | 0,0%          |
| 36 | Paraguay                   | 0,0            | 0,0%          |
| 37 | Greenland                  | 0,0            | 0,0%          |
| 38 | Argentina                  | 0,0            | 0,0%          |
| 39 | Yemen                      | 0,0            | 0,0%          |
| 40 | Iceland                    | 0,0            | 0,0%          |
| 41 | Dominican Republic         | 0,0            | 0,0%          |
| 42 | Philippines                | 0,0            | 0,0%          |
| 43 | Chile                      | 0,0            | 0,0%          |
| 44 | FYR Macedonia              | 0,0            | 0,0%          |
| 45 | Uganda                     | 0,0            | 0,0%          |
| 46 | Brunei                     | 0,0            | 0,0%          |
| 47 | Barbados                   | 0,0            | 0,0%          |
| 48 | Mauritius                  | 0,0            | 0,0%          |
| 49 | Bahrain                    | 0,0            | 0,0%          |
| 50 | Tunisia                    | 0,0            | 0,0%          |

## The Major Trade Partners

| Rk | Partners                   | Mio euro       | %             |
|----|----------------------------|----------------|---------------|
|    | <b>World (all countrie</b> | <b>4 349,8</b> | <b>100,0%</b> |
| 1  | Thailand                   | 2 295,3        | 52,8%         |
| 2  | China                      | 778,0          | 17,9%         |
| 3  | Vietnam                    | 365,9          | 8,4%          |
| 4  | <b>EU27</b>                | <b>229,4</b>   | <b>5,3%</b>   |
| 5  | South Korea                | 107,0          | 2,5%          |
| 6  | Japan                      | 77,7           | 1,8%          |
| 7  | United States              | 52,7           | 1,2%          |
| 8  | Hong Kong                  | 25,6           | 0,6%          |
| 9  | Singapore                  | 21,0           | 0,5%          |
| 10 | Australia                  | 20,2           | 0,5%          |
| 11 | India                      | 19,6           | 0,5%          |
| 12 | Malaysia                   | 14,3           | 0,3%          |
| 13 | Canada                     | 8,1            | 0,2%          |
| 14 | Russia                     | 6,2            | 0,1%          |
| 15 | Indonesia                  | 5,1            | 0,1%          |
| 16 | Turkey                     | 1,9            | 0,0%          |
| 17 | Switzerland                | 1,9            | 0,0%          |
| 18 | Cambodia                   | 1,8            | 0,0%          |
| 19 | Bangladesh                 | 1,7            | 0,0%          |
| 20 | New Zealand                | 0,8            | 0,0%          |
| 21 | Nigeria                    | 0,7            | 0,0%          |
| 22 | Kuwait                     | 0,7            | 0,0%          |
| 23 | Chile                      | 0,6            | 0,0%          |
| 24 | Norway                     | 0,4            | 0,0%          |
| 25 | Brazil                     | 0,3            | 0,0%          |
| 26 | Saudi Arabia               | 0,3            | 0,0%          |
| 27 | Ukraine                    | 0,3            | 0,0%          |
| 28 | Croatia                    | 0,3            | 0,0%          |
| 29 | Philippines                | 0,3            | 0,0%          |
| 30 | Pakistan                   | 0,2            | 0,0%          |
| 31 | South Africa               | 0,2            | 0,0%          |
| 32 | Macao                      | 0,2            | 0,0%          |
| 33 | Peru                       | 0,1            | 0,0%          |
| 34 | Lebanon                    | 0,1            | 0,0%          |
| 35 | New Caledonia              | 0,0            | 0,0%          |
| 36 | Colombia                   | 0,0            | 0,0%          |
| 37 | Zambia                     | 0,0            | 0,0%          |
| 38 | Argentina                  | 0,0            | 0,0%          |
| 39 | Paraguay                   | 0,0            | 0,0%          |
| 40 | Greenland                  | 0,0            | 0,0%          |
| 41 | Yemen                      | 0,0            | 0,0%          |
| 42 | Iceland                    | 0,0            | 0,0%          |
| 43 | Dominican Republic         | 0,0            | 0,0%          |
| 44 | FYR Macedonia              | 0,0            | 0,0%          |
| 45 | Uganda                     | 0,0            | 0,0%          |
| 46 | Brunei                     | 0,0            | 0,0%          |
| 47 | Barbados                   | 0,0            | 0,0%          |
| 48 | Mauritius                  | 0,0            | 0,0%          |
| 49 | Bahrain                    | 0,0            | 0,0%          |
| 50 | Tunisia                    | 0,0            | 0,0%          |

## Laos's Imports from ...

| Partner regions     | Mio euro | %     |
|---------------------|----------|-------|
| ACP                 | 0,1      | 0,0%  |
| Andean Community    | 0,1      | 0,0%  |
| ASEAN               | 1 976,6  | 73,3% |
| BRIC                | 406,1    | 15,1% |
| CACM                | 0,0      | 0,0%  |
| Candidate Countries | 1,0      | 0,0%  |
| CIS                 | 5,9      | 0,2%  |
| EFTA                | 1,2      | 0,0%  |
| Latin American Coun | 0,8      | 0,0%  |
| MEDA (excl EU and T | 0,0      | 0,0%  |
| Mercosur            | 0,1      | 0,0%  |
| NAFTA               | 12,4     | 0,5%  |

## Laos's Exports to ...

| Partner regions     | Mio euro | %     |
|---------------------|----------|-------|
| ACP                 | 0,9      | 0,1%  |
| Andean Community    | 0,1      | 0,0%  |
| ASEAN               | 726,9    | 44,0% |
| BRIC                | 398,1    | 24,1% |
| CACM                | 0,0      | 0,0%  |
| Candidate Countries | 1,2      | 0,1%  |
| CIS                 | 0,6      | 0,0%  |
| EFTA                | 1,1      | 0,1%  |
| Latin American Coun | 0,4      | 0,0%  |
| MEDA (excl EU and T | 0,1      | 0,0%  |
| Mercosur            | 0,3      | 0,0%  |
| NAFTA               | 48,5     | 2,9%  |

## Laos's Trade with...

| Partner regions     | Mio euro | %     |
|---------------------|----------|-------|
| ACP                 | 1,0      | 0,0%  |
| Andean Community    | 0,2      | 0,0%  |
| ASEAN               | 2 703,5  | 62,2% |
| BRIC                | 804,1    | 18,5% |
| CACM                | 0,0      | 0,0%  |
| Candidate Countries | 2,2      | 0,1%  |
| CIS                 | 6,5      | 0,1%  |
| EFTA                | 2,3      | 0,1%  |
| Latin American Coun | 1,1      | 0,0%  |
| MEDA (excl EU and T | 0,1      | 0,0%  |
| Mercosur            | 0,4      | 0,0%  |
| NAFTA               | 60,9     | 1,4%  |

EFTA: Iceland, Liechtenstein, Norway, Switzerland; Candidates: Croatia, FYR of Macedonia, Turkey; Andean Community: Bolivia, Colombia, Ecuador, Peru; CIS: Armenia, Azerbaijan, Belarus, Georgia, Kyrgyzstan, Kazakhstan, Moldova Republic of, Russian Federation, Tajikistan, Turkmenistan, Ukraine, Uzbekistan; CACM: Honduras, El Salvador, Nicaragua, Costa Rica, Guatemala, Panama; Mercosur: Argentina, Brazil, Paraguay, Uruguay; NAFTA: Canada, Mexico, United States; Latin America Countries: CACM, Mercosur, ANCOM, Chile, Cuba, Dominican Republic, Haiti, Mexico, Panama, Venezuela; BRIC: Brazil, Russia, India, China; ASEAN: Brunei Darussalam, Indonesia, Cambodia, Lao People's Democratic Republic, Myanmar, Malaysia, Philippines, Singapore, Thailand, Vietnam; ACP: 79 countries; MEDA (excl EU & Turkey): Algeria, Egypt, Israel, Jordan, Lebanon, Morocco, Occupied Palestinian Territory, Syrian Arab Republic, Tunisia.

# EUROPEAN UNION, TRADE WITH THE WORLD AND LAOS, BY SITC SECTION (2010)\*

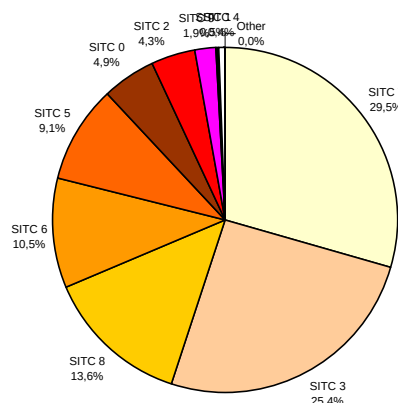
## European Union, Imports from the World

| SITC Codes   | SITC Sections                                     | Value (millions of euro) | Share of Total (%) |
|--------------|---------------------------------------------------|--------------------------|--------------------|
| <b>TOTAL</b> |                                                   | <b>1 509 073</b>         | <b>100,0%</b>      |
| SITC 7       | Machinery and transport equipment                 | 445 812                  | 29,5%              |
| SITC 3       | Mineral fuels, lubricants and related materials   | 383 127                  | 25,4%              |
| SITC 8       | Miscellaneous manufactured articles               | 204 756                  | 13,6%              |
| SITC 6       | Manufactured goods classified chiefly by material | 157 816                  | 10,5%              |
| SITC 5       | Chemicals and related prod, n.e.s.                | 137 409                  | 9,1%               |
| SITC 0       | Food and live animals                             | 73 837                   | 4,9%               |
| SITC 2       | Crude materials, inedible, except fuels           | 64 544                   | 4,3%               |
| SITC 9       | Commodities and transactions n.c.e.               | 28 248                   | 1,9%               |
| SITC 1       | Beverages and tobacco                             | 6 884                    | 0,5%               |
| SITC 4       | Animal and vegetable oils, fats and waxes         | 6 644                    | 0,4%               |

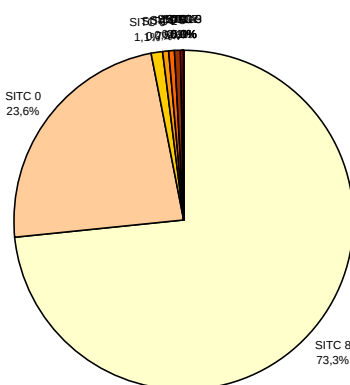
## European Union, Imports from... Laos

| SITC Codes   | SITC Sections                                     | Value (Millions of euro) | Share of Total (%) | Share of total EU Imports |
|--------------|---------------------------------------------------|--------------------------|--------------------|---------------------------|
| <b>TOTAL</b> |                                                   | <b>171</b>               | <b>100,0%</b>      | <b>0,0%</b>               |
| SITC 8       | Miscellaneous manufactured articles               | 125                      | 73,3%              | 0,1%                      |
| SITC 0       | Food and live animals                             | 40                       | 23,6%              | 0,1%                      |
| SITC 6       | Manufactured goods classified chiefly by material | 2                        | 1,1%               | 0,0%                      |
| SITC 2       | Crude materials, inedible, except fuels           | 1                        | 0,7%               | 0,0%                      |
| SITC 5       | Chemicals and related prod, n.e.s.                | 1                        | 0,5%               | 0,0%                      |
| SITC 1       | Beverages and tobacco                             | 1                        | 0,5%               | 0,0%                      |
| SITC 7       | Machinery and transport equipment                 | 0                        | 0,1%               | 0,0%                      |
| SITC 9       | Commodities and transactions n.c.e.               | 0                        | 0,1%               | 0,0%                      |
| SITC 3       | Mineral fuels, lubricants and related materials   | 0                        |                    |                           |
| #N/A         | #N/A                                              | #N/A                     | #N/A               | #N/A                      |

## European Union, Imports from the World



## European Union, Imports from... Laos



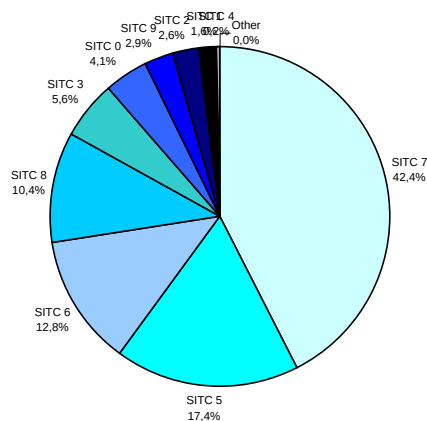
## European Union, Exports to the World

| SITC Codes   | SITC Sections                                     | Value (millions of euro) | Share of Total (%) |
|--------------|---------------------------------------------------|--------------------------|--------------------|
| <b>TOTAL</b> |                                                   | <b>1 349 165</b>         | <b>100,0%</b>      |
| SITC 7       | Machinery and transport equipment                 | 572 448                  | 42,4%              |
| SITC 5       | Chemicals and related prod, n.e.s.                | 235 263                  | 17,4%              |
| SITC 6       | Manufactured goods classified chiefly by material | 172 042                  | 12,8%              |
| SITC 8       | Miscellaneous manufactured articles               | 139 720                  | 10,4%              |
| SITC 3       | Mineral fuels, lubricants and related materials   | 75 857                   | 5,6%               |
| SITC 0       | Food and live animals                             | 55 035                   | 4,1%               |
| SITC 9       | Commodities and transactions n.c.e.               | 39 523                   | 2,9%               |
| SITC 2       | Crude materials, inedible, except fuels           | 34 848                   | 2,6%               |
| SITC 1       | Beverages and tobacco                             | 21 406                   | 1,6%               |
| SITC 4       | Animal and vegetable oils, fats and waxes         | 3 029                    | 0,2%               |

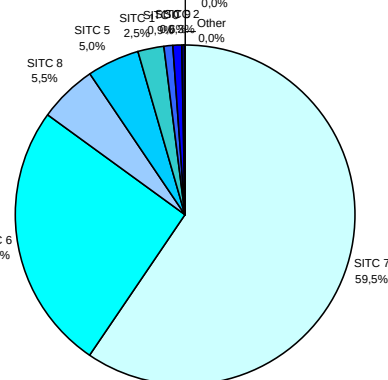
## European Union, Exports to... Laos

| SITC Codes   | SITC Sections                                     | Value (millions of euro) | Share of Total (%) | Share of total EU Exports |
|--------------|---------------------------------------------------|--------------------------|--------------------|---------------------------|
| <b>TOTAL</b> |                                                   | <b>101</b>               | <b>100,0%</b>      | <b>0,0%</b>               |
| SITC 7       | Machinery and transport equipment                 | 60                       | 59,5%              | 0,0%                      |
| SITC 6       | Manufactured goods classified chiefly by material | 26                       | 25,5%              | 0,0%                      |
| SITC 8       | Miscellaneous manufactured articles               | 6                        | 5,5%               | 0,0%                      |
| SITC 5       | Chemicals and related prod, n.e.s.                | 5                        | 5,0%               | 0,0%                      |
| SITC 1       | Beverages and tobacco                             | 3                        | 2,5%               | 0,0%                      |
| SITC 0       | Food and live animals                             | 1                        | 0,9%               | 0,0%                      |
| SITC 9       | Commodities and transactions n.c.e.               | 1                        | 0,6%               | 0,0%                      |
| SITC 2       | Crude materials, inedible, except fuels           | 0                        | 0,3%               | 0,0%                      |
| SITC 4       | Animal and vegetable oils, fats and waxes         | 0                        | 0,0%               | 0,0%                      |
| SITC 3       | Mineral fuels, lubricants and related materials   | 0                        |                    |                           |

## European Union, Exports to the World



## European Union, Exports to... Laos



\* The sums of the individual SITC product categories are less than the totals due to confidentiality reasons.

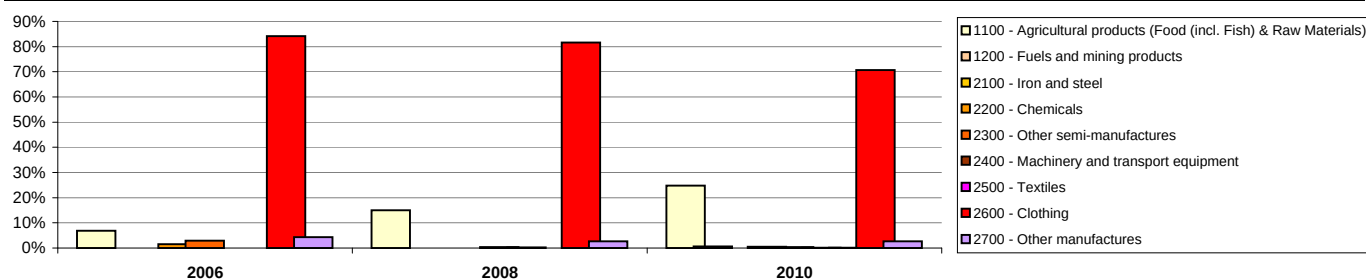
Source: EUROSTAT (Comext, Statistical regime 4); World excluding Intra-EU trade and European Union: 27 members.



# EUROPEAN UNION IMPORTS, BY PRODUCT GROUPING\*

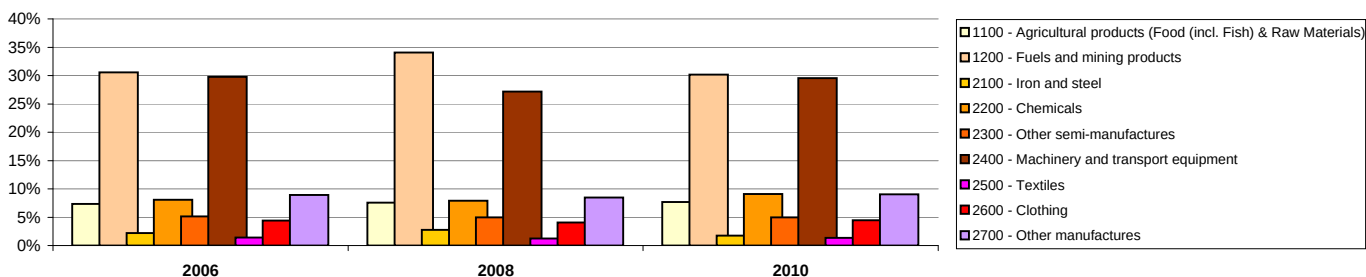
## European Union, Imports from... Laos

| SITC Rev.3 (UN, WTO/ITS) & AMA/NAMA** (WTO)<br>Product Groups    | 2006          |               | 2008          |               | 2010          |               | Share of Partner in EU Imports (2010) |
|------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------------------------|
|                                                                  | Millions euro | %             | Millions euro | %             | Millions euro | %             |                                       |
| <b>0000 - Total</b>                                              | <b>147,1</b>  | <b>100,0%</b> | <b>137,2</b>  | <b>100,0%</b> | <b>170,6</b>  | <b>100,0%</b> | <b>0,0%</b>                           |
| <b>1000 - Primary products</b>                                   | <b>10,1</b>   | <b>6,8%</b>   | <b>20,7</b>   | <b>15,1%</b>  | <b>43,4</b>   | <b>25,4%</b>  | <b>0,0%</b>                           |
| 1100 - Agricultural products (Food (incl. Fish) & Raw Materials) | 10,1          | 6,8%          | 20,6          | 15,0%         | 42,3          | 24,8%         | 0,0%                                  |
| 1200 - Fuels and mining products                                 | 0,0           |               | 0,1           | 0,1%          | 1,1           | 0,6%          | 0,0%                                  |
| <b>2000 - Manufactures</b>                                       | <b>136,8</b>  | <b>93,0%</b>  | <b>116,4</b>  | <b>84,8%</b>  | <b>127,0</b>  | <b>74,4%</b>  | <b>0,0%</b>                           |
| 2100 - Iron and steel                                            | 0,0           |               | 0,0           | 0,0%          | 0,0           |               |                                       |
| 2200 - Chemicals                                                 | 2,2           | 1,5%          | 0,0           | 0,0%          | 0,9           | 0,5%          | 0,0%                                  |
| 2300 - Other semi-manufactures                                   | 4,3           | 2,9%          | 0,5           | 0,4%          | 0,7           | 0,4%          | 0,0%                                  |
| 2400 - Machinery and transport equipment                         | 0,1           | 0,0%          | 0,3           | 0,3%          | 0,2           | 0,1%          | 0,0%                                  |
| 2410 - Office and telecommunication equipment                    | 0,0           | 0,0%          | 0,3           | 0,2%          | 0,0           | 0,0%          | 0,0%                                  |
| 2420 - Transport equipment                                       | 0,0           | 0,0%          | 0,0           | 0,0%          | 0,0           | 0,0%          | 0,0%                                  |
| 2430 - Other machinery                                           | 0,0           | 0,0%          | 0,0           | 0,0%          | 0,2           | 0,1%          | 0,0%                                  |
| 2500 - Textiles                                                  | 0,0           | 0,0%          | 0,0           | 0,0%          | 0,1           | 0,1%          | 0,0%                                  |
| 2600 - Clothing                                                  | 123,9         | 84,2%         | 111,9         | 81,6%         | 120,5         | 70,6%         | 0,2%                                  |
| 2700 - Other manufactures                                        | 6,3           | 4,3%          | 3,6           | 2,6%          | 4,5           | 2,6%          | 0,0%                                  |
| <b>3000 - Other products</b>                                     | <b>0,2</b>    | <b>0,2%</b>   | <b>0,1</b>    | <b>0,1%</b>   | <b>0,2</b>    | <b>0,1%</b>   | <b>0,0%</b>                           |
| <b>Agricultural Products (AMA)</b>                               | <b>10,0</b>   | <b>6,8%</b>   | <b>20,2</b>   | <b>14,8%</b>  | <b>42,3</b>   | <b>24,8%</b>  | <b>0,0%</b>                           |
| <b>Non-Agricultural Products (NAMA)</b>                          | <b>136,9</b>  | <b>93,1%</b>  | <b>116,8</b>  | <b>85,1%</b>  | <b>128,1</b>  | <b>75,1%</b>  | <b>0,0%</b>                           |
| <b>Other Products</b>                                            | <b>0,2</b>    | <b>0,1%</b>   | <b>0,1</b>    | <b>0,1%</b>   | <b>0,2</b>    | <b>0,1%</b>   | <b>0,0%</b>                           |



## European Union, Imports from the World (excl. Intra EU)

| SITC Rev.3 (UN, WTO/ITS) & AMA/NAMA** (WTO)<br>Product Groups    | 2006               |               | 2008               |               | 2010               |               | Average Annual Growth (2006-2010) |
|------------------------------------------------------------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|-----------------------------------|
|                                                                  | Millions euro      | %             | Millions euro      | %             | Millions euro      | %             |                                   |
| <b>0000 - Total</b>                                              | <b>1 352 920,5</b> | <b>100,0%</b> | <b>1 566 379,2</b> | <b>100,0%</b> | <b>1 509 073,2</b> | <b>100,0%</b> | <b>2,8%</b>                       |
| <b>1000 - Primary products</b>                                   | <b>512 761,9</b>   | <b>37,9%</b>  | <b>652 153,7</b>   | <b>41,6%</b>  | <b>571 715,8</b>   | <b>37,9%</b>  | <b>2,8%</b>                       |
| 1100 - Agricultural products (Food (incl. Fish) & Raw Materials) | 99 258,5           | 7,3%          | 118 480,5          | 7,6%          | 116 232,3          | 7,7%          | 4,0%                              |
| 1200 - Fuels and mining products                                 | 413 503,5          | 30,6%         | 533 673,3          | 34,1%         | 455 483,5          | 30,2%         | 2,4%                              |
| <b>2000 - Manufactures</b>                                       | <b>811 277,5</b>   | <b>60,0%</b>  | <b>886 086,2</b>   | <b>56,6%</b>  | <b>907 927,4</b>   | <b>60,2%</b>  | <b>2,9%</b>                       |
| 2100 - Iron and steel                                            | 30 127,4           | 2,2%          | 43 184,6           | 2,8%          | 26 214,8           | 1,7%          | -3,4%                             |
| 2200 - Chemicals                                                 | 109 224,1          | 8,1%          | 124 295,2          | 7,9%          | 137 409,1          | 9,1%          | 5,9%                              |
| 2300 - Other semi-manufactures                                   | 69 587,9           | 5,1%          | 77 870,5           | 5,0%          | 74 634,9           | 4,9%          | 1,8%                              |
| 2400 - Machinery and transport equipment                         | 403 127,1          | 29,8%         | 425 429,2          | 27,2%         | 445 812,0          | 29,5%         | 2,5%                              |
| 2410 - Office and telecommunication equipment                    | 178 835,2          | 13,2%         | 171 319,9          | 10,9%         | 192 574,6          | 12,8%         | 1,9%                              |
| 2420 - Transport equipment                                       | 96 074,2           | 7,1%          | 109 345,8          | 7,0%          | 111 067,4          | 7,4%          | 3,7%                              |
| 2430 - Other machinery                                           | 128 217,7          | 9,5%          | 144 763,4          | 9,2%          | 142 170,0          | 9,4%          | 2,6%                              |
| 2500 - Textiles                                                  | 19 090,8           | 1,4%          | 19 049,6           | 1,2%          | 20 286,9           | 1,3%          | 1,5%                              |
| 2600 - Clothing                                                  | 59 373,7           | 4,4%          | 63 520,2           | 4,1%          | 66 981,3           | 4,4%          | 3,1%                              |
| 2700 - Other manufactures                                        | 120 746,5          | 8,9%          | 132 736,9          | 8,5%          | 136 588,5          | 9,1%          | 3,1%                              |
| <b>3000 - Other products</b>                                     | <b>28 931,4</b>    | <b>2,1%</b>   | <b>28 142,9</b>    | <b>1,8%</b>   | <b>29 434,6</b>    | <b>2,0%</b>   | <b>0,4%</b>                       |
| <b>Agricultural Products (AMA)</b>                               | <b>68 525,8</b>    | <b>5,1%</b>   | <b>88 238,2</b>    | <b>5,6%</b>   | <b>84 701,6</b>    | <b>5,6%</b>   | <b>5,4%</b>                       |
| <b>Non-Agricultural Products (NAMA)</b>                          | <b>1 271 220,8</b> | <b>94,0%</b>  | <b>1 462 432,4</b> | <b>93,4%</b>  | <b>1 410 482,7</b> | <b>93,5%</b>  | <b>2,6%</b>                       |
| <b>Other Products</b>                                            | <b>13 174,0</b>    | <b>1,0%</b>   | <b>15 708,5</b>    | <b>1,0%</b>   | <b>13 889,0</b>    | <b>0,9%</b>   | <b>1,3%</b>                       |



SITC Rev. 3: 1000 - Primary products: 0, 1, 2, 3, 4, 68; 1100 - Agricultural products (Food (incl. Fish) & Raw Materials): 0, 1, 2, 4, excl. 27, excl. 28; 1200 - Fuels and mining products: 3, 27, 28, 68; 2000 - Manufactures: 5, 6, 7, 8, excl. 68, excl. 891; 2100 - Iron and steel: 67; 2200 - Chemicals: 5; 2300 - Other semi-manufactures: 61, 62, 63, 64, 66, 69; 2400 - Machinery and transport equipment: 7; 2410 - Office and telecommunication equipment: 75, 76, 77; 2420 - Transport equipment: 78, 79, 713, 7783; 2430 - Other machinery: 71, 72, 73, 74, 77, excl. 713, excl. 776, excl. 7783; 2500 - Textiles: 65; 2600 - Clothing: 84; 2700 - Other manufactures: 81, 82, 83, 85, 87, 88, 89, excl. 891; 3000 - Other products: 9, 891.

\* The sums of the individual SITC product categories are less than the totals due to confidentiality reasons.

\*\* Based on: [http://www.wto.org/english/tratop\\_e/markacc\\_e/namachairtxt\\_dec08\\_e.pdf](http://www.wto.org/english/tratop_e/markacc_e/namachairtxt_dec08_e.pdf)

Source: EUROSTAT (Comext, Statistical regime 4); World excluding Intra-EU trade and European Union: 27 members.

DG TRADE

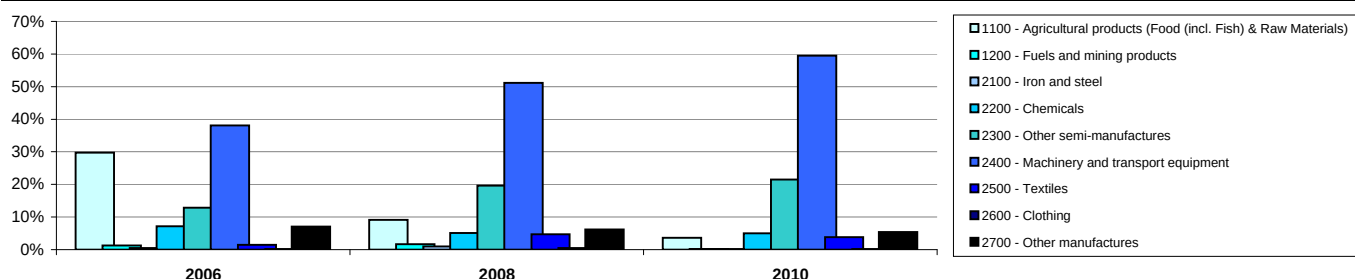
10-Jan-12



# EUROPEAN UNION EXPORTS, BY PRODUCT GROUPING\*

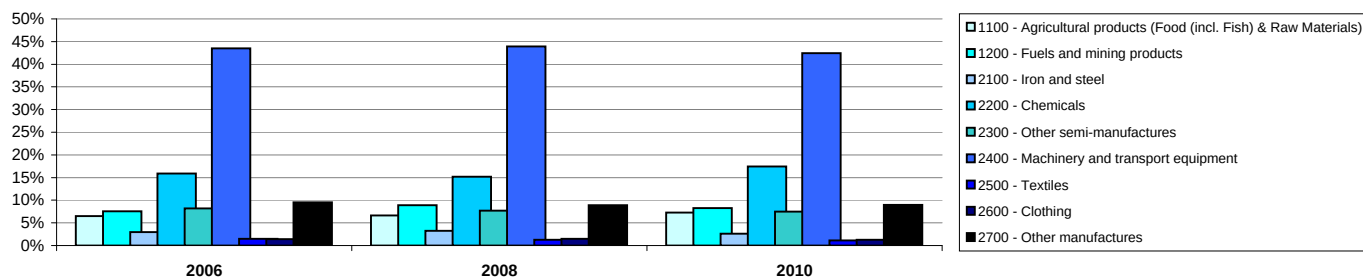
## European Union, Exports to... Laos

| SITC Rev.3 (UN, WTO/ITS) & AMA/NAMA** (WTO)<br>Product Groups    | 2006          |               | 2008          |               | 2010          |               | Share of Partner in EU Exports (2010) |
|------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------------------------|
|                                                                  | Millions euro | %             | Millions euro | %             | Millions euro | %             |                                       |
| <b>0000 - Total</b>                                              | <b>28,2</b>   | <b>100,0%</b> | <b>64,6</b>   | <b>100,0%</b> | <b>101,2</b>  | <b>100,0%</b> | <b>0,0%</b>                           |
| <b>1000 - Primary products</b>                                   | <b>8,7</b>    | <b>31,0%</b>  | <b>7,0</b>    | <b>10,8%</b>  | <b>3,9</b>    | <b>3,8%</b>   | <b>0,0%</b>                           |
| 1100 - Agricultural products (Food (incl. Fish) & Raw Materials) | 8,4           | 29,7%         | 5,9           | 9,1%          | 3,7           | 3,6%          | 0,0%                                  |
| 1200 - Fuels and mining products                                 | 0,4           | 1,3%          | 1,1           | 1,7%          | 0,2           | 0,2%          | 0,0%                                  |
| <b>2000 - Manufactures</b>                                       | <b>19,0</b>   | <b>67,2%</b>  | <b>57,1</b>   | <b>88,3%</b>  | <b>96,7</b>   | <b>95,5%</b>  | <b>0,0%</b>                           |
| 2100 - Iron and steel                                            | 0,1           | 0,5%          | 0,7           | 1,0%          | 0,1           | 0,1%          | 0,0%                                  |
| 2200 - Chemicals                                                 | 2,0           | 7,2%          | 3,3           | 5,1%          | 5,1           | 5,0%          | 0,0%                                  |
| 2300 - Other semi-manufactures                                   | 3,6           | 12,8%         | 12,7          | 19,7%         | 21,8          | 21,5%         | 0,0%                                  |
| 2400 - Machinery and transport equipment                         | 10,8          | 38,1%         | 33,0          | 51,1%         | 60,3          | 59,5%         | 0,0%                                  |
| 2410 - Office and telecommunication equipment                    | 1,8           | 6,5%          | 1,8           | 2,9%          | 1,4           | 1,4%          | 0,0%                                  |
| 2420 - Transport equipment                                       | 2,0           | 7,0%          | 4,3           | 6,6%          | 34,1          | 33,7%         | 0,0%                                  |
| 2430 - Other machinery                                           | 6,9           | 24,6%         | 26,9          | 41,6%         | 24,8          | 24,5%         | 0,0%                                  |
| 2500 - Textiles                                                  | 0,4           | 1,5%          | 3,1           | 4,7%          | 3,9           | 3,8%          | 0,0%                                  |
| 2600 - Clothing                                                  | 0,0           | 0,1%          | 0,3           | 0,5%          | 0,1           | 0,1%          | 0,0%                                  |
| 2700 - Other manufactures                                        | 2,0           | 7,1%          | 4,0           | 6,2%          | 5,5           | 5,4%          | 0,0%                                  |
| <b>3000 - Other products</b>                                     | <b>0,4</b>    | <b>1,5%</b>   | <b>0,3</b>    | <b>0,5%</b>   | <b>0,7</b>    | <b>0,7%</b>   | <b>0,0%</b>                           |
| <b>Agricultural Products (AMA)</b>                               | <b>8,4</b>    | <b>29,9%</b>  | <b>6,2</b>    | <b>9,6%</b>   | <b>3,7</b>    | <b>3,6%</b>   | <b>0,0%</b>                           |
| <b>Non-Agricultural Products (NAMA)</b>                          | <b>19,5</b>   | <b>69,0%</b>  | <b>58,0</b>   | <b>89,8%</b>  | <b>97,0</b>   | <b>95,8%</b>  | <b>0,0%</b>                           |
| <b>Other Products</b>                                            | <b>0,3</b>    | <b>1,1%</b>   | <b>0,4</b>    | <b>0,6%</b>   | <b>0,6</b>    | <b>0,6%</b>   | <b>0,0%</b>                           |



## European Union, Exports to the World (excl. Intra EU)

| SITC Rev.3 (UN, WTO/ITS) & AMA/NAMA** (WTO)<br>Product Groups    | 2006               |               | 2008               |               | 2010               |               | Average Annual Growth (2006-2010) |
|------------------------------------------------------------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|-----------------------------------|
|                                                                  | Millions euro      | %             | Millions euro      | %             | Millions euro      | %             |                                   |
| <b>0000 - Total</b>                                              | <b>1 160 153,0</b> | <b>100,0%</b> | <b>1 308 886,4</b> | <b>100,0%</b> | <b>1 349 165,4</b> | <b>100,0%</b> | <b>3,8%</b>                       |
| <b>1000 - Primary products</b>                                   | <b>163 332,9</b>   | <b>14,1%</b>  | <b>203 852,9</b>   | <b>15,6%</b>  | <b>210 091,2</b>   | <b>15,6%</b>  | <b>6,5%</b>                       |
| 1100 - Agricultural products (Food (incl. Fish) & Raw Materials) | 75 441,4           | 6,5%          | 87 334,9           | 6,7%          | 98 277,7           | 7,3%          | 6,8%                              |
| 1200 - Fuels and mining products                                 | 87 891,5           | 7,6%          | 116 518,1          | 8,9%          | 111 813,6          | 8,3%          | 6,2%                              |
| <b>2000 - Manufactures</b>                                       | <b>963 403,3</b>   | <b>83,0%</b>  | <b>1 068 662,2</b> | <b>81,6%</b>  | <b>1 097 707,8</b> | <b>81,4%</b>  | <b>3,3%</b>                       |
| 2100 - Iron and steel                                            | 34 415,1           | 3,0%          | 42 202,9           | 3,2%          | 34 955,4           | 2,6%          | 0,4%                              |
| 2200 - Chemicals                                                 | 184 570,6          | 15,9%         | 198 793,1          | 15,2%         | 235 263,4          | 17,4%         | 6,3%                              |
| 2300 - Other semi-manufactures                                   | 94 984,5           | 8,2%          | 100 322,6          | 7,7%          | 101 091,5          | 7,5%          | 1,6%                              |
| 2400 - Machinery and transport equipment                         | 504 336,3          | 43,5%         | 575 006,0          | 43,9%         | 572 447,6          | 42,4%         | 3,2%                              |
| 2410 - Office and telecommunication equipment                    | 90 663,7           | 7,8%          | 81 937,9           | 6,3%          | 75 826,6           | 5,6%          | -4,4%                             |
| 2420 - Transport equipment                                       | 170 824,6          | 14,7%         | 200 556,9          | 15,3%         | 210 027,4          | 15,6%         | 5,3%                              |
| 2430 - Other machinery                                           | 239 836,3          | 20,7%         | 289 122,2          | 22,1%         | 283 575,9          | 21,0%         | 4,3%                              |
| 2500 - Textiles                                                  | 17 186,4           | 1,5%          | 16 471,0           | 1,3%          | 15 711,7           | 1,2%          | -2,2%                             |
| 2600 - Clothing                                                  | 16 752,5           | 1,4%          | 18 965,4           | 1,4%          | 16 952,3           | 1,3%          | 0,3%                              |
| 2700 - Other manufactures                                        | 110 777,7          | 9,5%          | 116 458,7          | 8,9%          | 120 731,5          | 8,9%          | 2,2%                              |
| <b>3000 - Other products</b>                                     | <b>33 655,2</b>    | <b>2,9%</b>   | <b>36 377,0</b>    | <b>2,8%</b>   | <b>41 373,7</b>    | <b>3,1%</b>   | <b>5,3%</b>                       |
| <b>Agricultural Products (AMA)</b>                               | <b>71 443,0</b>    | <b>6,2%</b>   | <b>81 132,8</b>    | <b>6,2%</b>   | <b>90 806,6</b>    | <b>6,7%</b>   | <b>6,2%</b>                       |
| <b>Non-Agricultural Products (NAMA)</b>                          | <b>1 076 567,2</b> | <b>92,8%</b>  | <b>1 213 411,7</b> | <b>92,7%</b>  | <b>1 242 624,6</b> | <b>92,1%</b>  | <b>3,7%</b>                       |
| <b>Other Products</b>                                            | <b>12 142,8</b>    | <b>1,0%</b>   | <b>14 342,0</b>    | <b>1,1%</b>   | <b>15 734,1</b>    | <b>1,2%</b>   | <b>6,7%</b>                       |



SITC Rev. 3: 1000 - Primary products: 0, 1, 2, 3, 4, 68; 1100 - Agricultural products (Food (incl. Fish) & Raw Materials): 0, 1, 2, 4, excl. 27, excl. 28; 1200 - Fuels and mining products: 3, 27, 28, 68; 2000 - Manufactures: 5, 6, 7, 8, excl. 68, excl. 891; 2100 - Iron and steel: 67; 2200 - Chemicals: 5; 2300 - Other semi-manufactures: 61, 62, 63, 64, 66, 69; 2400 - Machinery and transport equipment: 7; 2410 - Office and telecommunication equipment: 75, 76, 77; 2420 - Transport equipment: 78, 79, 713, 7783; 2430 - Other machinery: 71, 72, 73, 74, 77, excl. 713, excl. 776, excl. 7783; 2500 - Textiles: 65; 2600 - Clothing: 84; 2700 - Other manufactures: 81, 82, 83, 85, 87, 88, 89, excl. 891; 3000 - Other products: 9, 891.

\* The sums of the individual SITC product categories are less than the totals due to confidentiality reasons.

\*\* Based on: [http://www.wto.org/english/tratop\\_e/markacc\\_e/namachairtxt\\_dec08\\_e.pdf](http://www.wto.org/english/tratop_e/markacc_e/namachairtxt_dec08_e.pdf)

Source: EUROSTAT (Comext, Statistical regime 4); World excluding Intra-EU trade and European Union: 27 members.

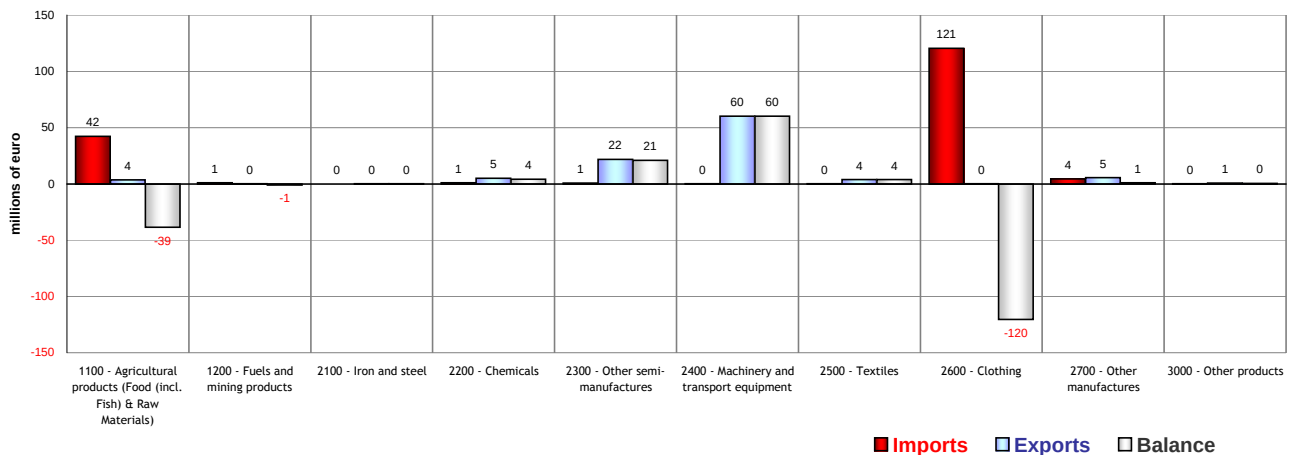
DG TRADE

10-Jan-12

# RANK OF LAOS IN EUROPEAN UNION TRADE (2010)\*

| SITC Rev.3 (UN, WTO/ITS) & AMA/NAMA** (WTO)<br>Product Groups    | EU Imports |                                   |                                     |                                             | EU Exports |                                   |                                     |                                             | EU Balance                        |
|------------------------------------------------------------------|------------|-----------------------------------|-------------------------------------|---------------------------------------------|------------|-----------------------------------|-------------------------------------|---------------------------------------------|-----------------------------------|
|                                                                  | Rank       | Value<br>(in millions<br>of euro) | Share of<br>Product in<br>Total (%) | Share of<br>Partner in EU<br>Imports<br>(%) | Rank       | Value<br>(in millions<br>of euro) | Share of<br>Product in<br>Total (%) | Share of<br>Partner in EU<br>Exports<br>(%) | Value<br>(in millions<br>of euro) |
| <b>TOTAL</b>                                                     | <b>122</b> | <b>170,6</b>                      | <b>100,0%</b>                       | <b>0,0%</b>                                 | <b>149</b> | <b>101,2</b>                      | <b>100,0%</b>                       | <b>0,0%</b>                                 | <b>-69,3</b>                      |
| <b>1000 - Primary products</b>                                   | <b>125</b> | <b>43,4</b>                       | <b>25,4%</b>                        | <b>0,0%</b>                                 | <b>177</b> | <b>3,9</b>                        | <b>3,8%</b>                         | <b>0,0%</b>                                 | <b>-39,5</b>                      |
| 1100 - Agricultural products (Food (incl. Fish) & Raw Materials) | 99         | 42,3                              | 24,8%                               | 0,0%                                        | 171        | 3,7                               | 3,6%                                | 0,0%                                        | -38,6                             |
| 1110 - Food                                                      | 89         | 41,1                              | 24,1%                               | 0,0%                                        | 169        | 3,5                               | 3,4%                                | 0,0%                                        | -37,6                             |
| 1111 - Fish                                                      | 144        | 0,0                               | 0,0%                                | 0,0%                                        | 166        | 0,0                               | 0,0%                                | 0,0%                                        | 0,0                               |
| 1112 - Other food products and live animals                      | 82         | 41,1                              | 24,1%                               | 0,1%                                        | 169        | 3,5                               | 3,4%                                | 0,0%                                        | -37,6                             |
| 1120 - Raw materials                                             | 112        | 1,2                               | 0,7%                                | 0,0%                                        | 152        | 0,2                               | 0,2%                                | 0,0%                                        | -1,0                              |
| 1200 - Fuels and mining products                                 | 132        | 1,1                               | 0,6%                                | 0,0%                                        | 175        | 0,2                               | 0,2%                                | 0,0%                                        | -0,9                              |
| 1210 - Ores and other minerals                                   | 153        | 0,0                               | 0,0%                                | 0,0%                                        | 137        | 0,1                               | 0,1%                                | 0,0%                                        | 0,1                               |
| 1220 - Fuels                                                     | 135        | 0,0                               | 0,0%                                | 0,0%                                        | 190        | 0,0                               | 0,0%                                | 0,0%                                        | 0,0                               |
| 1221 - Petroleum and petroleum products                          | 134        | 0,0                               | 0,0%                                | 0,0%                                        | 190        | 0,0                               | 0,0%                                | 0,0%                                        | 0,0                               |
| 1222 - Other fuels                                               | 79         | 0,0                               | 0,0%                                | 0,0%                                        | 154        | 0,0                               | 0,0%                                | 0,0%                                        | 0,0                               |
| 1230 - Non ferrous metals                                        | 76         | 1,1                               | 0,6%                                | 0,0%                                        | 154        | 0,1                               | 0,1%                                | 0,0%                                        | -1,0                              |
| <b>2000 - Manufactures</b>                                       | <b>83</b>  | <b>127,0</b>                      | <b>74,4%</b>                        | <b>0,0%</b>                                 | <b>147</b> | <b>96,7</b>                       | <b>95,5%</b>                        | <b>0,0%</b>                                 | <b>-30,3</b>                      |
| 2100 - Iron and steel                                            | 129        | 0,0                               | 0,0%                                | 0,0%                                        | 167        | 0,1                               | 0,1%                                | 0,0%                                        | 0,1                               |
| 2200 - Chemicals                                                 | 105        | 0,9                               | 0,5%                                | 0,0%                                        | 157        | 5,1                               | 5,0%                                | 0,0%                                        | 4,1                               |
| 2210 - Pharmaceuticals                                           | 166        | 0,0                               | 0,0%                                | 0,0%                                        | 154        | 1,5                               | 1,5%                                | 0,0%                                        | 1,5                               |
| 2220 - Plastics                                                  | 144        | 0,0                               | 0,0%                                | 0,0%                                        | 142        | 0,9                               | 0,9%                                | 0,0%                                        | 0,9                               |
| 2230 - Other chemicals                                           | 99         | 0,9                               | 0,5%                                | 0,0%                                        | 154        | 2,6                               | 2,6%                                | 0,0%                                        | 1,7                               |
| 2300 - Other semi-manufactures                                   | 121        | 0,7                               | 0,4%                                | 0,0%                                        | 118        | 21,8                              | 21,5%                               | 0,0%                                        | 21,0                              |
| 2400 - Machinery and transport equipment                         | 171        | 0,2                               | 0,1%                                | 0,0%                                        | 141        | 60,3                              | 59,5%                               | 0,0%                                        | 60,0                              |
| 2410 - Office and telecommunication equipment                    | 172        | 0,0                               | 0,0%                                | 0,0%                                        | 164        | 1,4                               | 1,4%                                | 0,0%                                        | 1,3                               |
| 2411 - Electronic data processing and office equipment           | 139        | 0,0                               | 0,0%                                | 0,0%                                        | 161        | 0,4                               | 0,4%                                | 0,0%                                        | 0,4                               |
| 2412 - Telecommunications equipment                              | 172        | 0,0                               | 0,0%                                | 0,0%                                        | 160        | 1,0                               | 0,9%                                | 0,0%                                        | 0,9                               |
| 2413 - Integrated circuits and electronic components             | 152        | 0,0                               | 0,0%                                | 0,0%                                        | 168        | 0,0                               | 0,0%                                | 0,0%                                        | 0,0                               |
| 2420 - Transport equipment                                       | 169        | 0,0                               | 0,0%                                | 0,0%                                        | 120        | 34,1                              | 33,7%                               | 0,0%                                        | 34,1                              |
| 2421 - Automotive products                                       | 162        | 0,0                               | 0,0%                                | 0,0%                                        | 153        | 2,3                               | 2,2%                                | 0,0%                                        | 2,3                               |
| 2422 - Other transport equipment                                 | 159        | 0,0                               | 0,0%                                | 0,0%                                        | 84         | 31,8                              | 31,5%                               | 0,0%                                        | 31,8                              |
| 2430 - Other machinery                                           | 152        | 0,2                               | 0,1%                                | 0,0%                                        | 136        | 24,8                              | 24,5%                               | 0,0%                                        | 24,6                              |
| 2431 - Power generating machinery                                | 136        | 0,0                               | 0,0%                                | 0,0%                                        | 151        | 1,2                               | 1,1%                                | 0,0%                                        | 1,1                               |
| 2432 - Non electrical machinery                                  | 143        | 0,1                               | 0,0%                                | 0,0%                                        | 127        | 21,5                              | 21,2%                               | 0,0%                                        | 21,4                              |
| 2433 - Electrical machinery                                      | 132        | 0,1                               | 0,0%                                | 0,0%                                        | 152        | 2,1                               | 2,1%                                | 0,0%                                        | 2,1                               |
| 2500 - Textiles                                                  | 94         | 0,1                               | 0,1%                                | 0,0%                                        | 102        | 3,9                               | 3,8%                                | 0,0%                                        | 3,8                               |
| 2600 - Clothing                                                  | 29         | 120,5                             | 70,6%                               | 0,2%                                        | 175        | 0,1                               | 0,1%                                | 0,0%                                        | -120,5                            |
| 2700 - Other manufactures                                        | 74         | 4,5                               | 2,6%                                | 0,0%                                        | 158        | 5,5                               | 5,4%                                | 0,0%                                        | 1,0                               |
| 2710 - Personal and household goods                              | 47         | 4,3                               | 2,5%                                | 0,0%                                        | 168        | 0,2                               | 0,2%                                | 0,0%                                        | -4,1                              |
| 2720 - Scientific and controlling instruments                    | 159        | 0,0                               | 0,0%                                | 0,0%                                        | 151        | 1,8                               | 1,8%                                | 0,0%                                        | 1,8                               |
| 2730 - Miscellaneous manufactures                                | 143        | 0,2                               | 0,1%                                | 0,0%                                        | 151        | 3,5                               | 3,5%                                | 0,0%                                        | 3,4                               |
| <b>3000 - Other products</b>                                     | <b>152</b> | <b>0,2</b>                        | <b>0,1%</b>                         | <b>0,0%</b>                                 | <b>161</b> | <b>0,7</b>                        | <b>0,7%</b>                         | <b>0,0%</b>                                 | <b>0,5</b>                        |
| <b>Agricultural Products (AMA)</b>                               | <b>85</b>  | <b>42,3</b>                       | <b>24,8%</b>                        | <b>0,0%</b>                                 | <b>171</b> | <b>3,7</b>                        | <b>3,6%</b>                         | <b>0,0%</b>                                 | <b>-38,7</b>                      |
| <b>Non-Agricultural Products (NAMA)</b>                          | <b>117</b> | <b>128,1</b>                      | <b>75,1%</b>                        | <b>0,0%</b>                                 | <b>149</b> | <b>97,0</b>                       | <b>95,8%</b>                        | <b>0,0%</b>                                 | <b>-31,1</b>                      |
| <b>Other Products</b>                                            | <b>-</b>   | <b>0,2</b>                        | <b>0,1%</b>                         | <b>0,0%</b>                                 | <b>-</b>   | <b>0,6</b>                        | <b>0,6%</b>                         | <b>0,0%</b>                                 | <b>0,5</b>                        |

## EU Trade with... Laos



1000 - Primary products: 0, 1, 2, 3, 4, 68; 1100 - Agricultural products (Food (incl. Fish) & Raw Materials): 0, 1, 2, 4, excl. 27, excl. 28; 1110 - Food: 0, 1, 4, 22; 1111 - Fish: 0; 1112 - Other food products and live animals: 0, 1, 4, 22, excl. 0; 1120 - Raw materials: 21, 23, 24, 25, 26, 29; 1200 - Fuels and mining products: 3, 27, 28, 68; 1210 - Ores and other minerals: 27, 28; 1220 - Fuels: 3; 1221 - Petroleum and petroleum products: 33; 1222 - Other fuels: 3 excl. 33; 1230 - Non ferrous metals: 68.

2000 - Manufactures: 5, 6, 7, 8, excl. 68, excl. 89; 2100 - Iron and steel: 67; 2200 - Chemicals: 54; 2220 - Plastics: 57, 58; 2230 - Other chemicals: 51, 52, 53, 55, 56, 59; 2300 - Other semi-manufactures: 61, 62, 63, 64, 66, 69; 2400 - Machinery and transport equipment: 7; 2410 - Office and telecommunication equipment: 75, 76, 77; 2411 - Electronic data processing and office equipment: 75; 2412 - Telecommunications equipment: 71, 72, 73, 74, 77, excl. 713, excl. 776, excl. 778; 2431 - Power generating machinery: 71, excl. 713; 2432 - Non electrical machinery: 72, 73, 74; 2433 - Electrical machinery: 77, excl. 776, excl. 778; 2500 - Textiles: 65; 2600 - Clothing: 84; 2700 - Other manufactures: 81, 82, 83, 85, 87, 88, 89, excl. 89; 2710 - Personal and household goods: 82, 83, 85; 2720 - Scientific and controlling instruments: 87; 2730 - Miscellaneous manufactures: 81, 88, 89, excl. 89.

3000 - Other products: 9, 89.

\* The sums of the individual SITC product categories are less than the totals due to confidentiality reasons.

\*\* Based on: [http://www.wto.org/english/tratop\\_e/markacc\\_e/namachairtxt\\_dec08\\_e.pdf](http://www.wto.org/english/tratop_e/markacc_e/namachairtxt_dec08_e.pdf)

Source: EUROSTAT (Comext, Statistical regime 4); Share by products in EU 27 Total Trade excluding Intra-EU trade.

DG TRADE

10-Jan-12

# EU TRADE WITH THE WORLD AND EU TRADE WITH LAOS (2010)\*

(Ranking by Trade Flows in 2010)

| EU Imports from... |                  |                  |                |                           |
|--------------------|------------------|------------------|----------------|---------------------------|
| TDC Sections       | World            | Laos             |                |                           |
|                    |                  | Millions of euro | Share of Total | Share of total EU Imports |
| <b>TOTAL</b>       | <b>1 509 073</b> | <b>171</b>       | <b>100,0%</b>  | <b>0,0%</b>               |
| TDC 11             | 84 773           | 121              | 70,7%          | 0,1%                      |
| TDC 02             | 36 943           | 25               | 14,9%          | 0,1%                      |
| TDC 04             | 34 878           | 17               | 9,8%           | 0,0%                      |
| TDC 12             | 17 037           | 4                | 2,6%           | 0,0%                      |
| TDC 15             | 88 336           | 1                | 0,6%           | 0,0%                      |
| TDC 06             | 126 045          | 1                | 0,5%           | 0,0%                      |
| TDC 08             | 11 749           | 1                | 0,5%           | 0,0%                      |
| TDC 16             | 344 652          | 0                | 0,1%           | 0,0%                      |
| TDC 21             | 16 385           | 0                | 0,1%           | 0,0%                      |
| TDC 09             | 10 312           | 0                | 0,1%           | 0,0%                      |
| TDC 20             | 37 383           | 0                | 0,1%           | 0,0%                      |
| TDC 14             | 38 825           | 0                | 0,0%           | 0,0%                      |
| TDC 18             | 51 624           | 0                | 0,0%           | 0,0%                      |
| TDC 17             | 102 251          | 0                | 0,0%           | 0,0%                      |
| TDC 10             | 16 034           | 0                | 0,0%           | 0,0%                      |
| TDC 05             | 411 171          | 0                | 0,0%           | 0,0%                      |
| TDC 07             | 42 086           | 0                | 0,0%           | 0,0%                      |
| TDC 01             | 19 777           | 0                |                |                           |

| EU Exports to... |                  |                  |                |                           |
|------------------|------------------|------------------|----------------|---------------------------|
| TDC Sections     | World            | Laos             |                |                           |
|                  |                  | Millions of euro | Share of Total | Share of total EU Exports |
| <b>TOTAL</b>     | <b>1 349 165</b> | <b>101</b>       | <b>100,0%</b>  | <b>0,0%</b>               |
| TDC 17           | 194 617          | 34               | 33,7%          | 0,0%                      |
| TDC 16           | 379 077          | 26               | 26,2%          | 0,0%                      |
| TDC 14           | 38 231           | 13               | 12,6%          | 0,0%                      |
| TDC 15           | 94 776           | 8                | 8,3%           | 0,0%                      |
| TDC 06           | 211 580          | 4                | 4,1%           | 0,0%                      |
| TDC 11           | 34 165           | 4                | 3,9%           | 0,0%                      |
| TDC 04           | 46 817           | 3                | 3,0%           | 0,0%                      |
| TDC 20           | 20 937           | 3                | 2,8%           | 0,0%                      |
| TDC 07           | 53 989           | 2                | 1,8%           | 0,0%                      |
| TDC 18           | 62 660           | 2                | 1,8%           | 0,0%                      |
| TDC 21           | 19 621           | 1                | 0,6%           | 0,0%                      |
| TDC 02           | 17 877           | 1                | 0,6%           | 0,0%                      |
| TDC 10           | 28 300           | 0                | 0,3%           | 0,0%                      |
| TDC 13           | 15 815           | 0                | 0,1%           | 0,0%                      |
| TDC 09           | 9 401            | 0                | 0,0%           | 0,0%                      |
| TDC 05           | 80 931           | 0                | 0,0%           | 0,0%                      |
| TDC 19           | 2 325            | 0                | 0,0%           | 0,0%                      |
| TDC 01           | 17 912           | 0                | 0,0%           | 0,0%                      |
| TDC 12           | 5 979            | 0                | 0,0%           | 0,0%                      |
| TDC 03           | 3 170            | 0                | 0,0%           | 0,0%                      |
| TDC 08           | 10 986           | 0                | 0,0%           | 0,0%                      |

| EU Balance with ... |                 |            |
|---------------------|-----------------|------------|
| TDC Sections        | World           | Laos       |
| <b>TOTAL</b>        | <b>-159 908</b> | <b>-69</b> |
| TDC 17              | 92 367          | 34         |
| TDC 16              | 34 425          | 26         |
| TDC 14              | -594            | 13         |
| TDC 15              | 6 440           | 7          |
| TDC 06              | 85 535          | 3          |
| TDC 20              | -16 446         | 3          |
| TDC 07              | 11 903          | 2          |
| TDC 18              | 11 036          | 2          |
| TDC 21              | 3 236           | 0          |
| TDC 10              | 12 266          | 0          |
| TDC 13              | 5 043           | 0          |
| TDC 19              | 1 275           | 0          |
| TDC 05              | -330 240        | 0          |
| TDC 01              | -1 865          | 0          |
| TDC 03              | -3 819          | 0          |
| TDC 09              | -911            | -0         |
| TDC 08              | -763            | -1         |
| TDC 12              | -11 058         | -4         |
| TDC 04              | 11 938          | -14        |
| TDC 02              | -19 066         | -25        |
| TDC 11              | -50 608         | -117       |

## TDC sections (Harmonized System):

|        |          |                                                                              |        |           |                                                                           |
|--------|----------|------------------------------------------------------------------------------|--------|-----------|---------------------------------------------------------------------------|
| TDC 01 | Ch.01-05 | Live animals; animal products                                                | TDC 11 | Ch.50-63  | Textiles and textile articles                                             |
| TDC 02 | Ch.06-14 | Vegetable products                                                           | TDC 12 | Ch. 64-67 | Footwear, headgear, umbrellas, sun umbrellas, walking-sticks...           |
| TDC 03 | Ch.15    | Animal or vegetable fats and oils and their cleavage products...             | TDC 13 | Ch.68-70  | Articles of stone, plaster, cement, asbestos, mica or similar material... |
| TDC 04 | Ch.16-24 | Prepared foodstuffs; beverages, spirits and vinegar; tobacco...              | TDC 14 | Ch.71     | Natural or cultured pearls, precious or semi-precious stones...           |
| TDC 05 | Ch.25-27 | Mineral Products                                                             | TDC 15 | Ch.72-83  | Base metals and articles of base metal                                    |
| TDC 06 | Ch.28-38 | Products of the chemical or allied industries                                | TDC 16 | Ch.84-85  | Machinery and mechanical appliances; electrical equipment...              |
| TDC 07 | Ch.39-40 | Plastics and articles thereof; rubber and articles thereof                   | TDC 17 | Ch.86-89  | Vehicles, aircraft, vessels and associated transport equipment            |
| TDC 08 | Ch.41-43 | Raw hides and skins, leather, furskins and articles thereof...               | TDC 18 | Ch.90-92  | Optical, photographic, cinematographic, measuring, checking, precision... |
| TDC 09 | Ch.44-46 | Wood and articles of wood; wood charcoal; cork and articles of cork...       | TDC 19 | Ch. 93    | Arms and ammunition; parts and accessories thereof                        |
| TDC 10 | Ch.47-49 | Pulp of wood or of other fibrous cellulosic material; paper or paperboard... | TDC 20 | Ch.94-96  | Miscellaneous manufactured articles                                       |
|        |          |                                                                              | TDC 21 | Ch.97     | Works of art, collectors' pieces and antiques                             |

\* The sums of the individual TDC categories are less than the totals due to confidentiality reasons.

Source: EUROSTAT (Comext, Statistical regime 4); World excluding Intra-EU trade and European Union: 27 members.

DG TRADE

10-Jan-12