

# Lao PDR Charts and Figures

July 2019

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- Laos background information
- SWOT analysis of the Lao economy
- GDP
- Population and workforce
- Selected socio-economic indicators

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- [Competitiveness and doing business](#)
- [The enterprises](#)
- [Technology in enterprises](#)
- [Infrastructure](#)
- [Vehicles in Lao PDR](#)
- [Tourism](#)
- [Remittances](#)

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- [Exchange rates](#)
- [Inflation](#)
- [Budgets, Investment and Five Year Socio-Economic Development Plan](#)
- [Financing](#)
- [FDI and ODA](#)
- [Trade](#)



# Laos

## The Background

## Lao PDR in the regional setting

[Contents](#)



**Lao PDR: Country Profile**[Contents](#)

- Land Area : 236,800 sq. km
- Population : 6.858 m (2017)
- Population Density: 28 people/sq km
- Population Growth: 1.5 % (2017)
- GDP: 17.15m current USD  
(2017, estimate)
- GDP growth: 6.5% (2018, estimate)
- GDP p.c.: 2599 USD (2018)
- GNI p.c.: 2209 USD (2018)
- Labor Force : 2.9 Millions
- Religion: Buddhism

Updated March 22, 2017

# SWOT Analysis of the Lao Economy

## SWOT analysis of Lao PDR as a place to do business:

### 1: Strengths

[Contents](#)

- Political stability
- High economic growth rates
- Business friendly laws and continuation of economic reforms
- Good business climate and business confidence
- Reliable energy supply and further potential for hydropower development
- Rich in mineral resources
- Low wages
- Decent living conditions for foreign experts and managers (exception: health care)

**SWOT analysis of Lao PDR as a place to do business:**  
**2: Weaknesses**

[Contents](#)

- Small domestic market with limited mass purchasing power
- Moderate level of vocational skills
- Shortage of (educated workforce)
- Mediocre productivity
- Land locked (land linked?) country with sometimes poor infrastructure beyond the main roads resulting in high transportation cost
- Topography detrimental to traffic and low population density
- Banking system and financial system are still developing
- No easy place to do business



## SWOT analysis of Lao PDR as a place to do business: 3: Opportunities

[Contents](#)

- Rich in natural resources
- Rich in hydropower potential
- Privileged access to the EU market
- Infrastructure projects
- Growing tourism
- Little competition in many industries
- Good opportunities for machine building and civil engineering companies (among other equipment for hydro power plants, textile industry etc.)

## Lao PDR: Mineral Resources

[Contents](#)

Copper

Gold

Coal

Lignite

Bauxite

Gypsum

Iron Ore

Silver

Limestone

Gemstones

Gas



## Lao PDR: Agricultural and Forest Products

[Contents](#)

Rice

4m t in 2014

Corn

1.4m t in 2014

Coffee

113,580 t in 2014

Rubber

Timber

Cassava

1.9m t in 2014

Sugar

1.8m t in 2014

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 68 pp

## Lao PDR: Industry and Energy

[Contents](#)

Textiles

Construction

Mining

Tourism

Hydropower: 5950 m Kwh  
of electricity produced;  
Potential: 18 GW

Food

Wood  
products

## Lao PDR: A selection of business opportunities

[Contents](#)

- Tourism
- Construction and civil engineering incl. infrastructure
- Power generation and sales of equipment
- Mining, sales of mining equipment
- Environmental Technologies
- Communication sector
- Textile industry (special textiles)
- Agro processing
- Logistics

**SWOT analysis of Lao PDR as a place to do business:**  
**4: Threats**

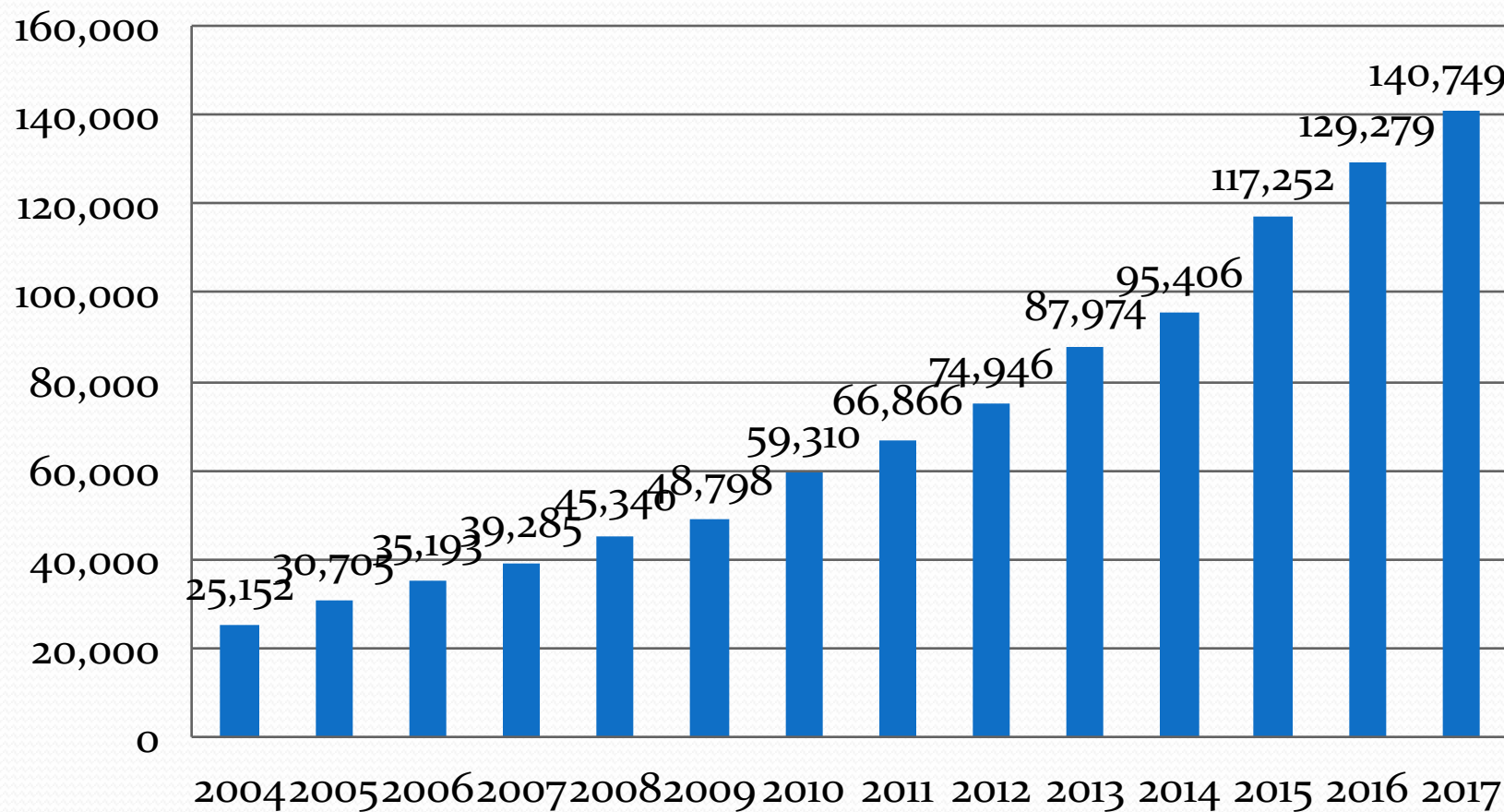
[Contents](#)

- Sometimes weak and inconsistent implementation and application of laws and regulations
- Jurisdiction is not always independent or neutral
- High level of bureaucracy and not always transparent administrative decision making
- Corruption

# GDP

## Lao GDP at Market Prices in bln. LAK

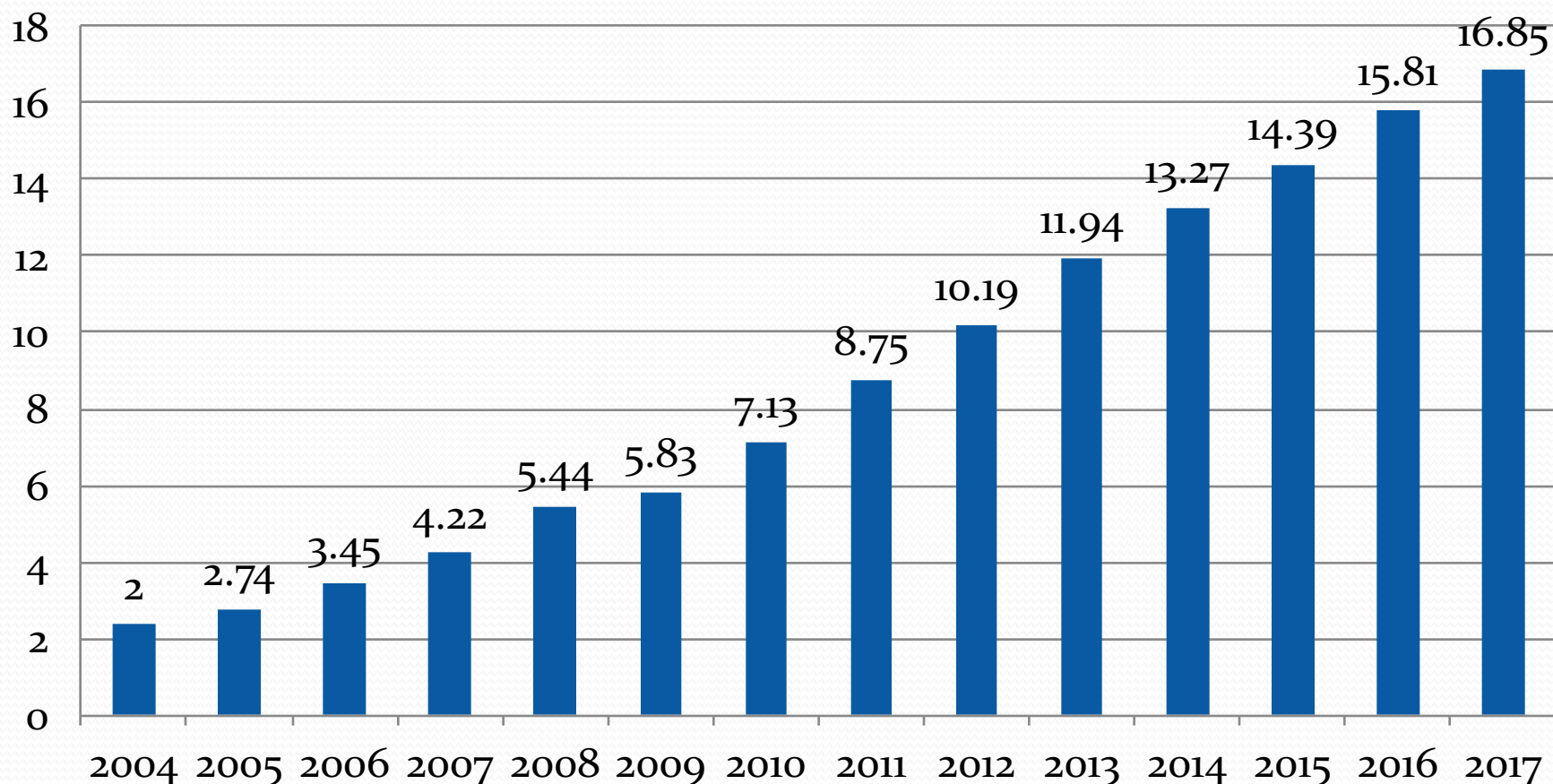
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Updated 14/01/2019

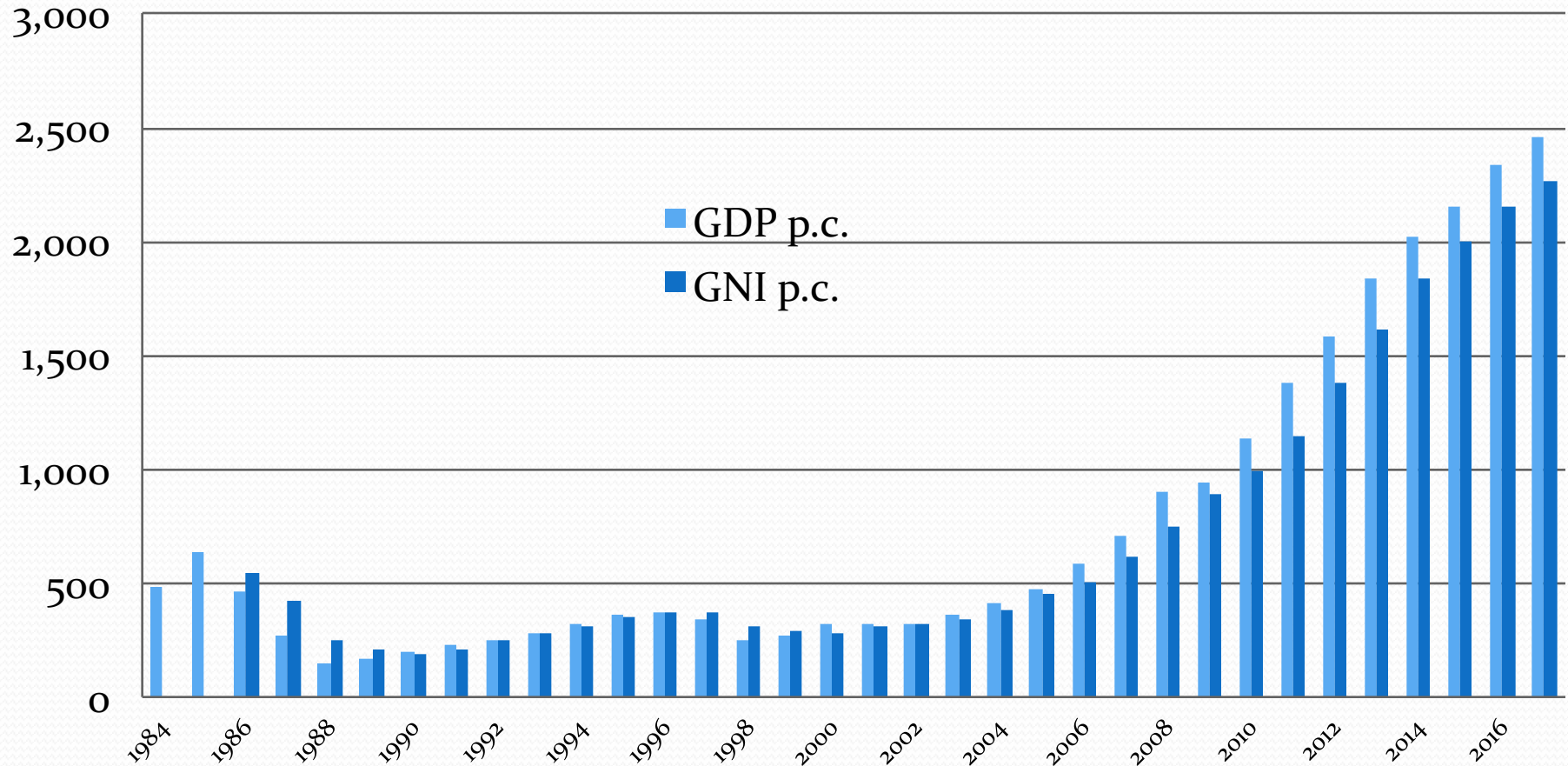
Source: The Economist Intelligence Unit (Ed.): Country Report Laos. London, Sept. 2009, p.6.; The Economist Intelligence Unit (Ed.): Country Report Laos. London, Sept. 2010, p.6. The Economist Intelligence Unit (Ed.): Country Report Laos. London, 27.10.2012, p.6. Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.50. World Bank : <https://databank.worldbank.org/data/source/world-development-indicators#> as of January 14<sup>th</sup> 2019

## Lao GDP in (current) billion USD

Updated January 14<sup>th</sup> 2019Source: The World: <https://databank.worldbank.org/data/source/world-development-indicators#> as of January 14<sup>th</sup> 2019

## Lao GDP p.c. and GNI p.c. (Atlas method) at current US \$

[Contents](#)



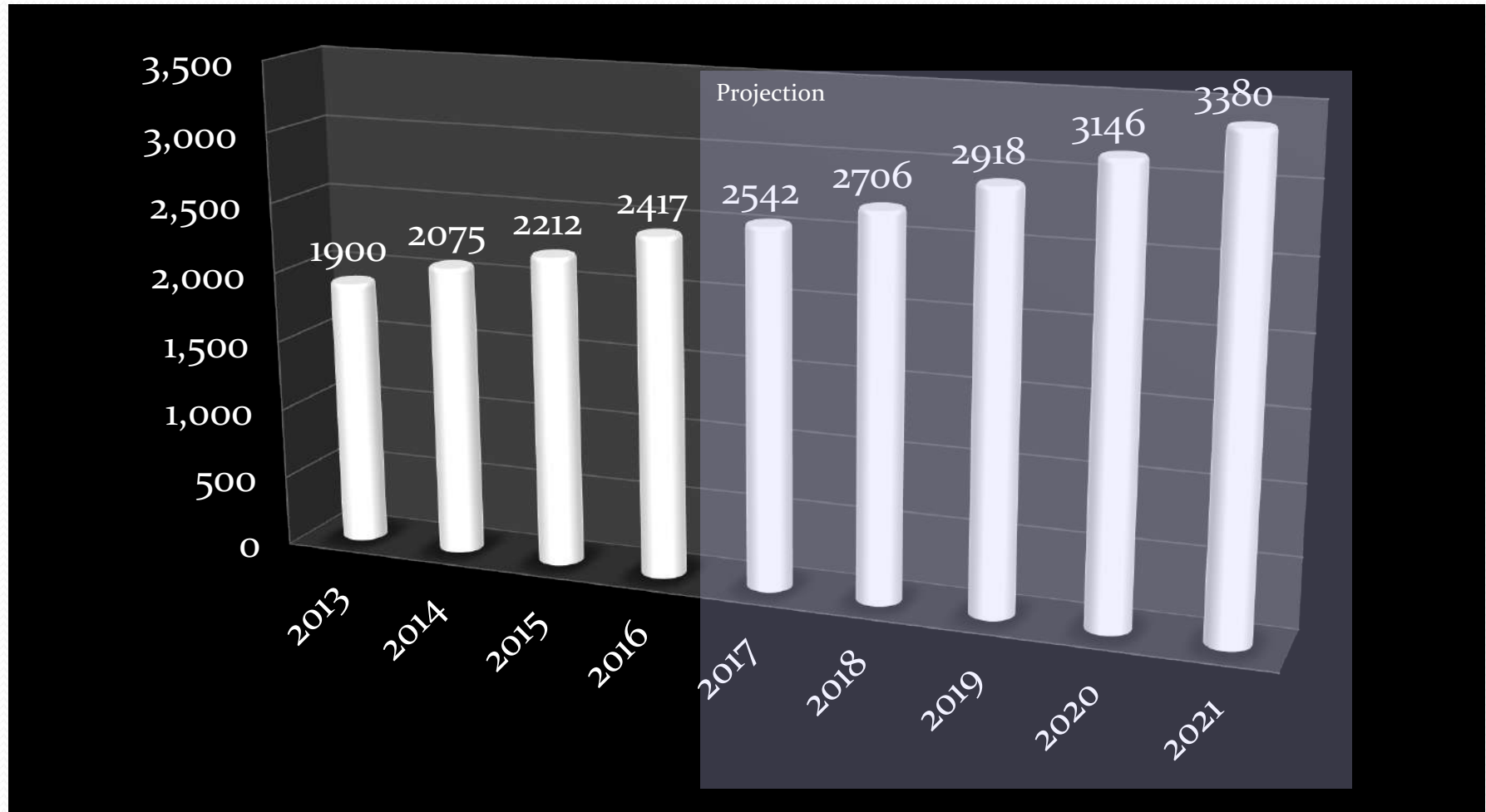
Updated January 14<sup>th</sup> 2019

Source: The World: <https://databank.worldbank.org/data/source/world-development-indicators#> as of January 14<sup>th</sup> 2019



## Lao GDP p.c. in US \$

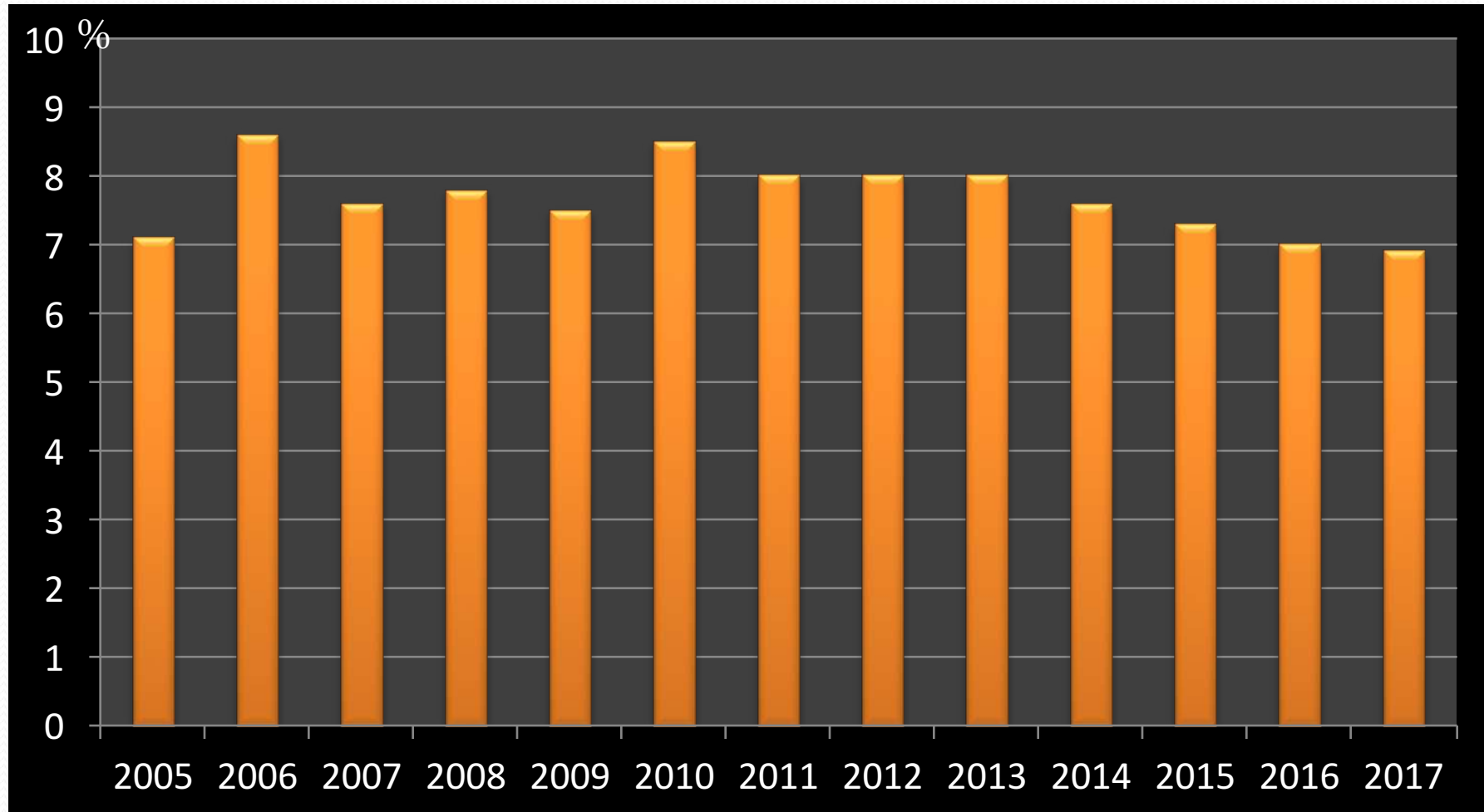
[Contents](#)



Updated on June 14<sup>th</sup> 2018

Source: International Monetary Fund (Ed.): Lao People's Democratic Republic. IMF Country Report No. 18/84. Washington March 2018, p. 32

## Real GDP Growth in Lao PDR

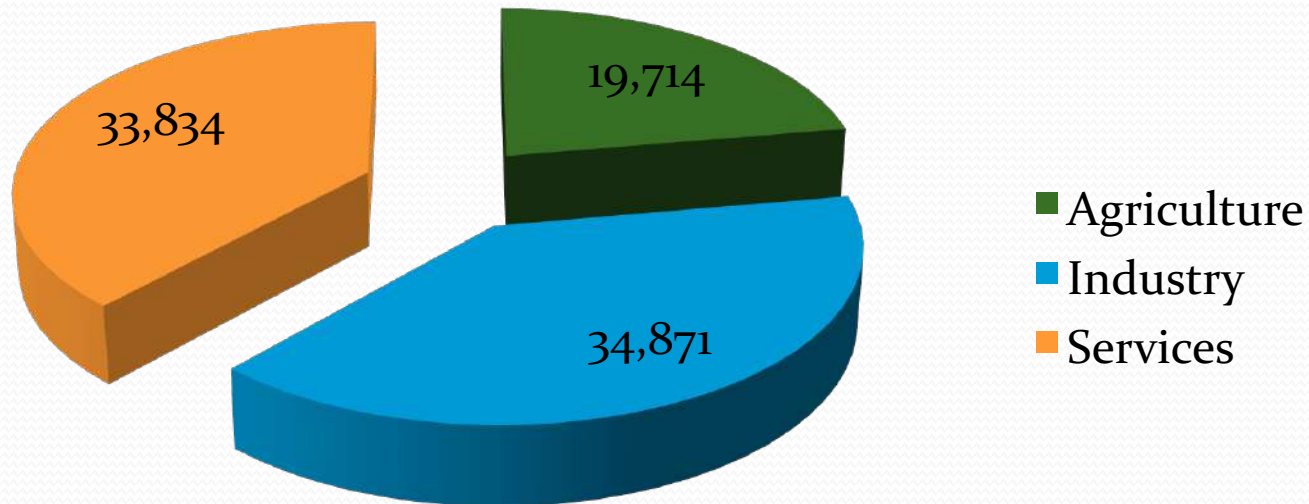


Updated January 14<sup>th</sup> 2019

Source: The World: <https://databank.worldbank.org/data/source/world-development-indicators#> as of January 14<sup>th</sup> 2019

## GDP by Activity at Constant Prices 2012 in Bln. LAK

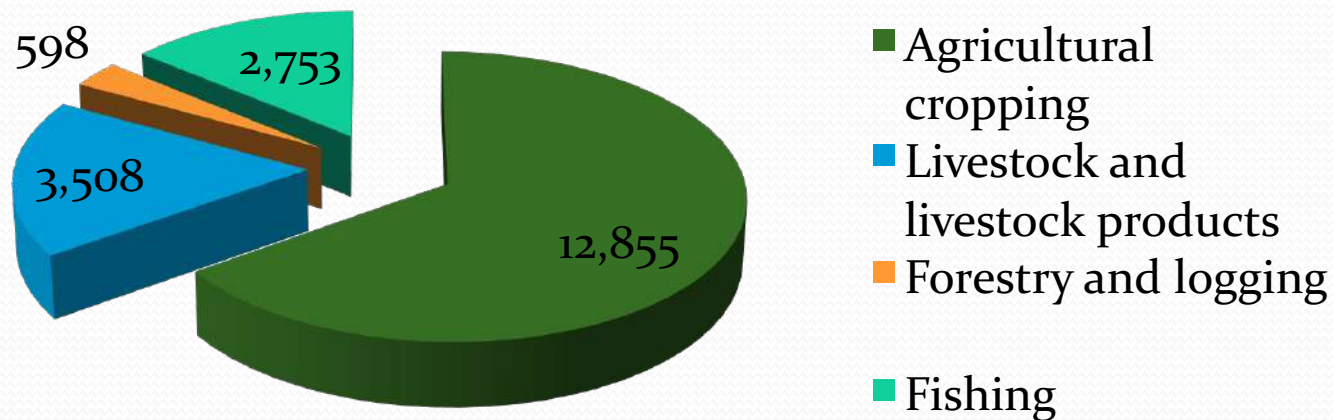
[Contents](#)



Updated 23/03/2017

Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.51.

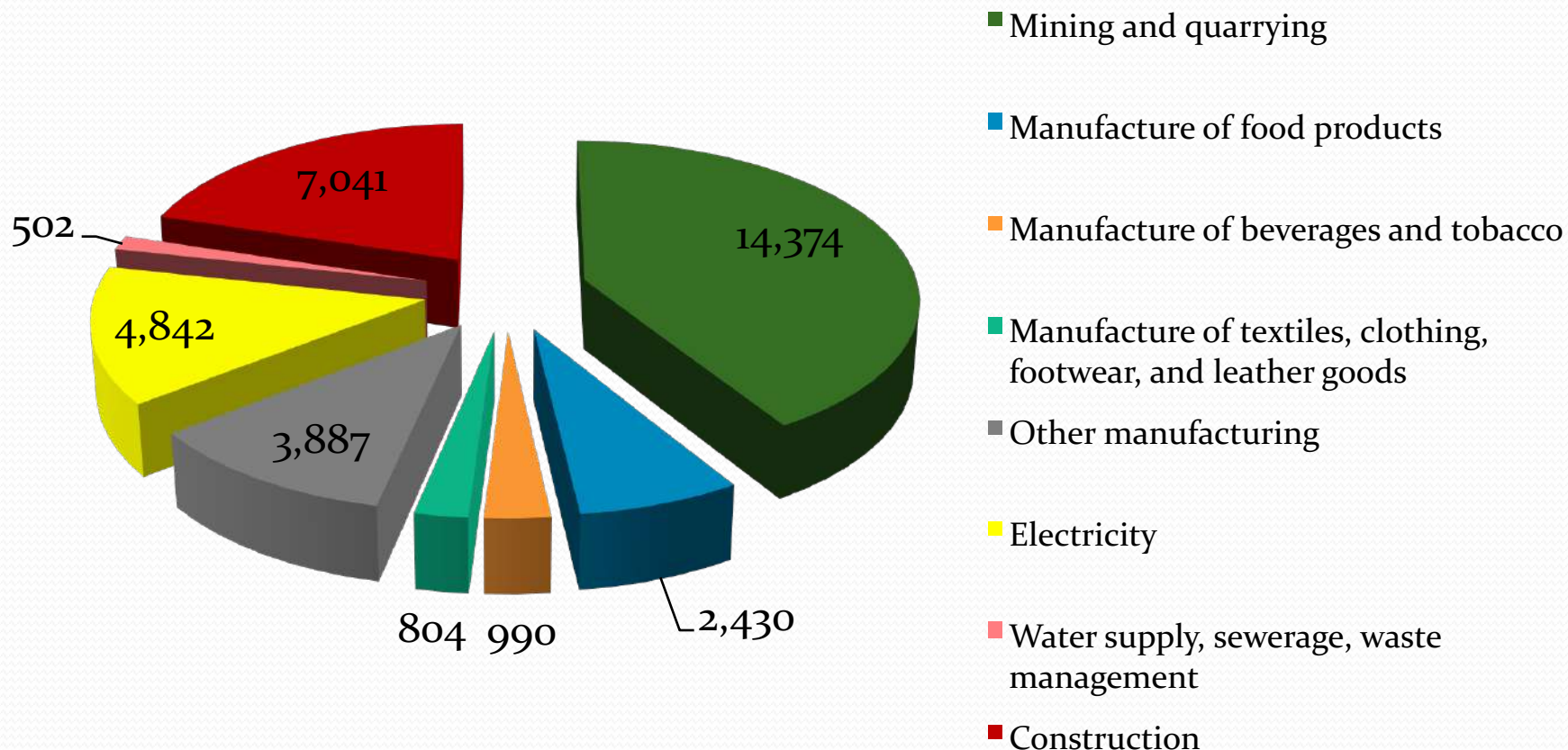
## GDP in Agriculture by Sub-activities at Constant Prices 2012 in Bln. LAK [Contents](#)



Updated 23/03/2017

Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.51.

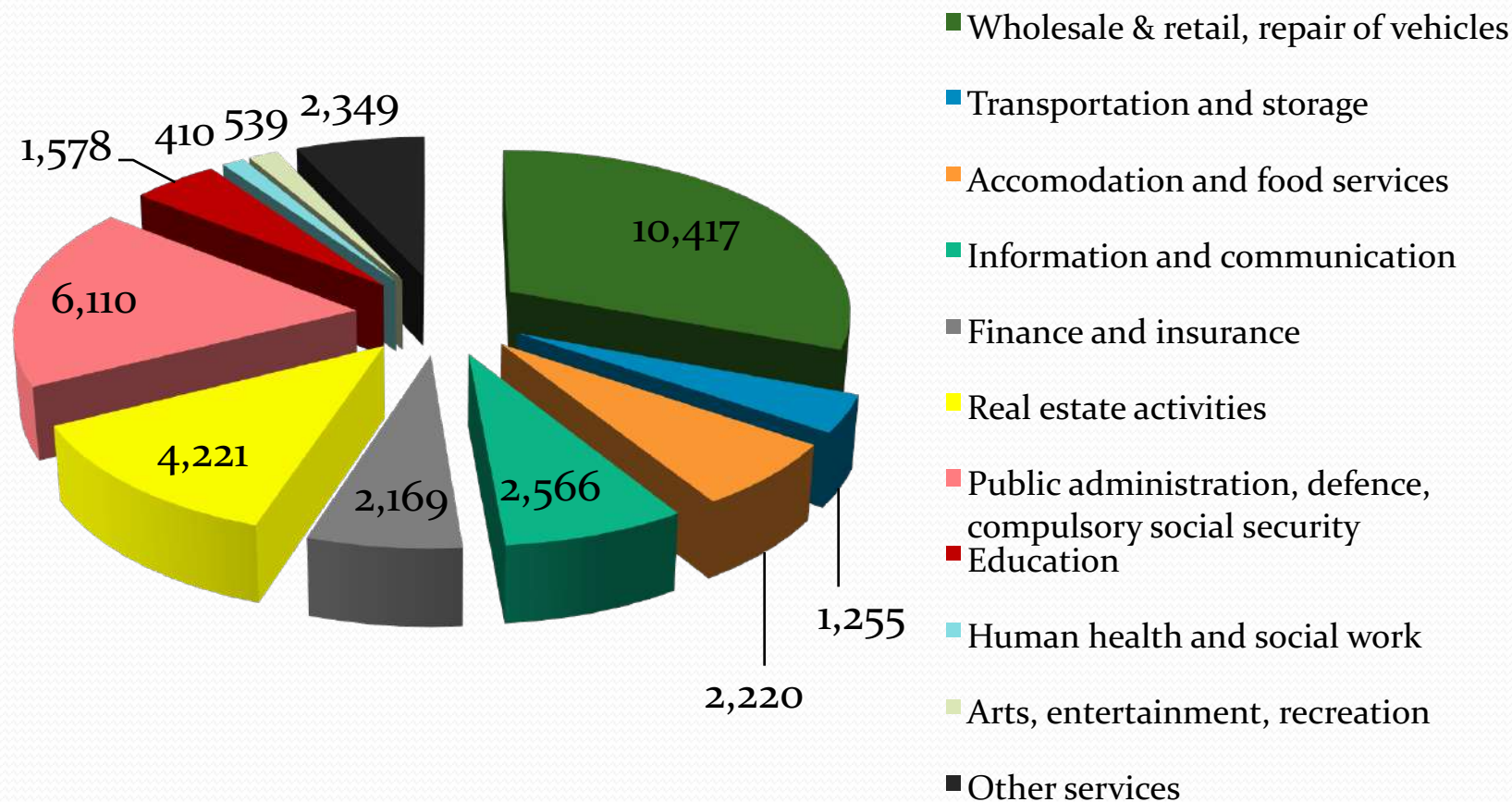
## GDP in Industry by Sub-activities at Constant Prices 2012 in Bln. LAK [Contents](#)



Updated 23/03/2017

Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.51.

## GDP in Services by Sub-activities at Constant Prices 2012 in Bln. LAK [Contents](#)

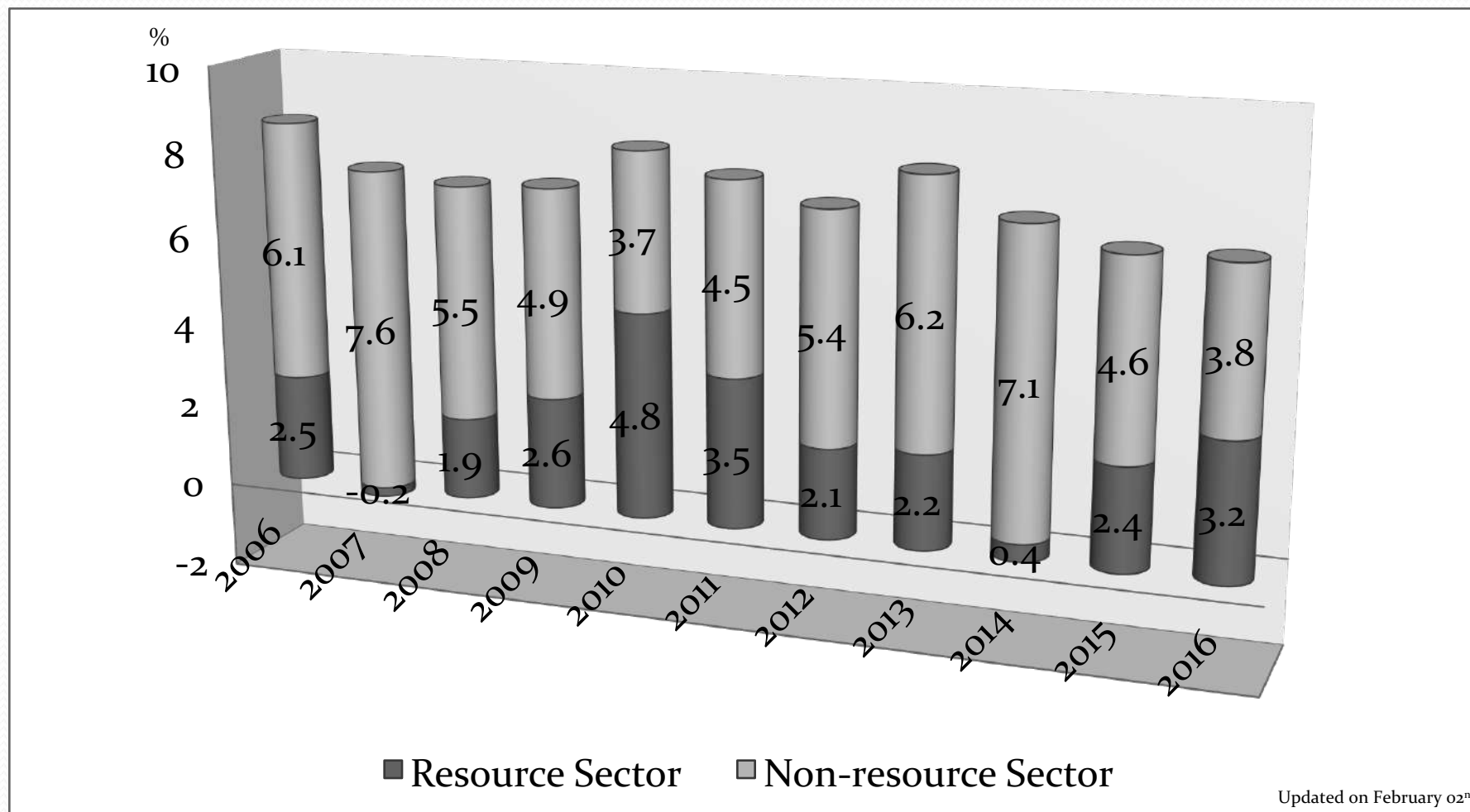


Updated 23/03/2017

Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.51, 52.



## Real GDP Growth in Lao PDR, Contribution of Resource Sectors



Updated on February 02<sup>nd</sup> 2017

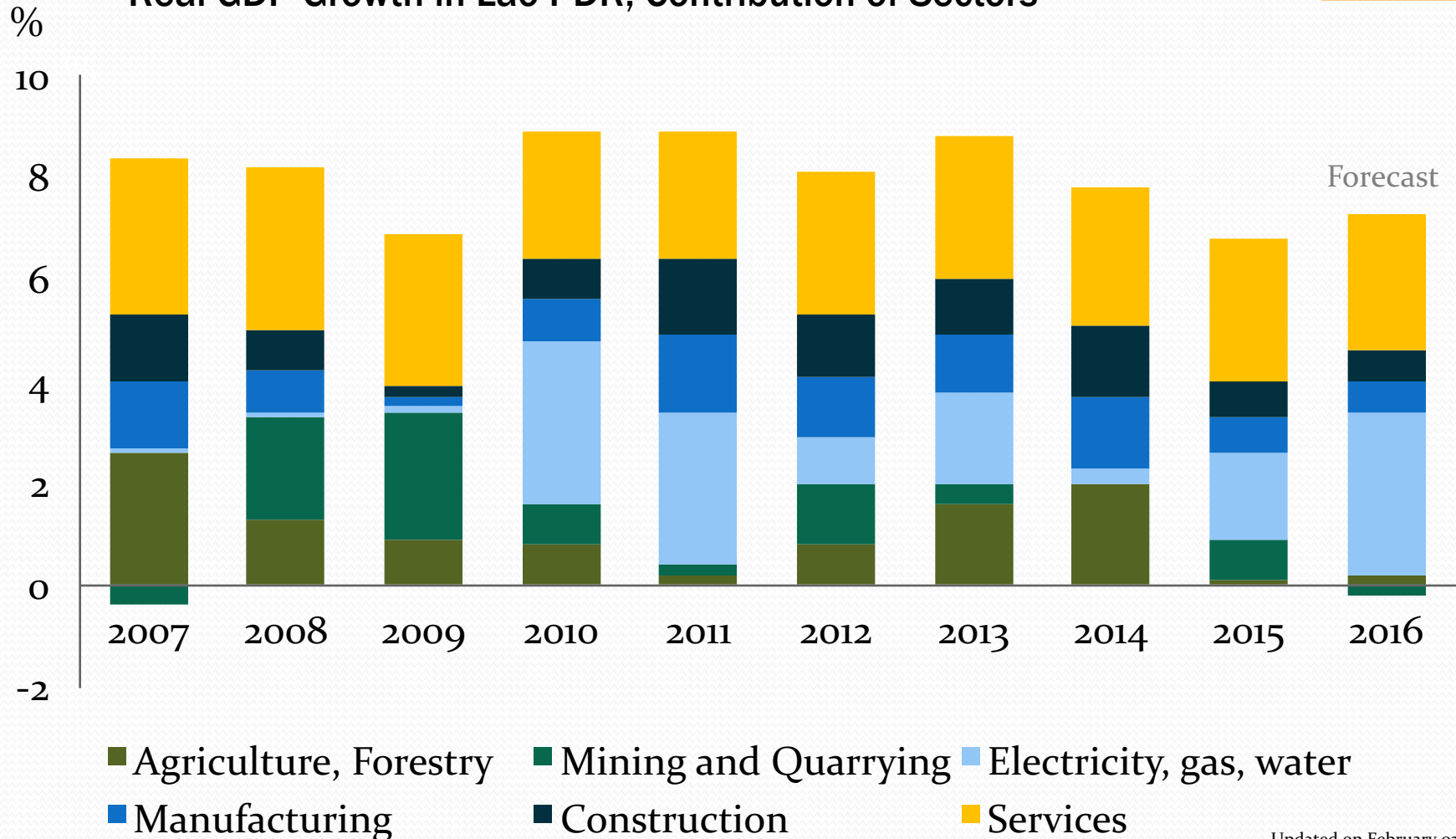
Source: The World Bank (Ed.): Managing Macroeconomic Balances to Sustain High Economic Growth. Lao PDR Economic Monitor, September Update, Issue 16, Vientiane, Sept. 2010, p.2.; The World Bank (Ed.): Robust Growth Amidst Inflationary Concerns. Lao PDR Economic Monitor, May 2010 Update, Vientiane, May 2011, p. 6. , World Bank (Ed.): Lao PDR Economic Monitor, May 2012 update. Vientiane 2012, p. 5. World Bank (Ed.): Lao PDR Economic Monitor, My 2016 update. Vientiane 2016, p. 11

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## Real GDP Growth in Lao PDR, Contribution of Sectors

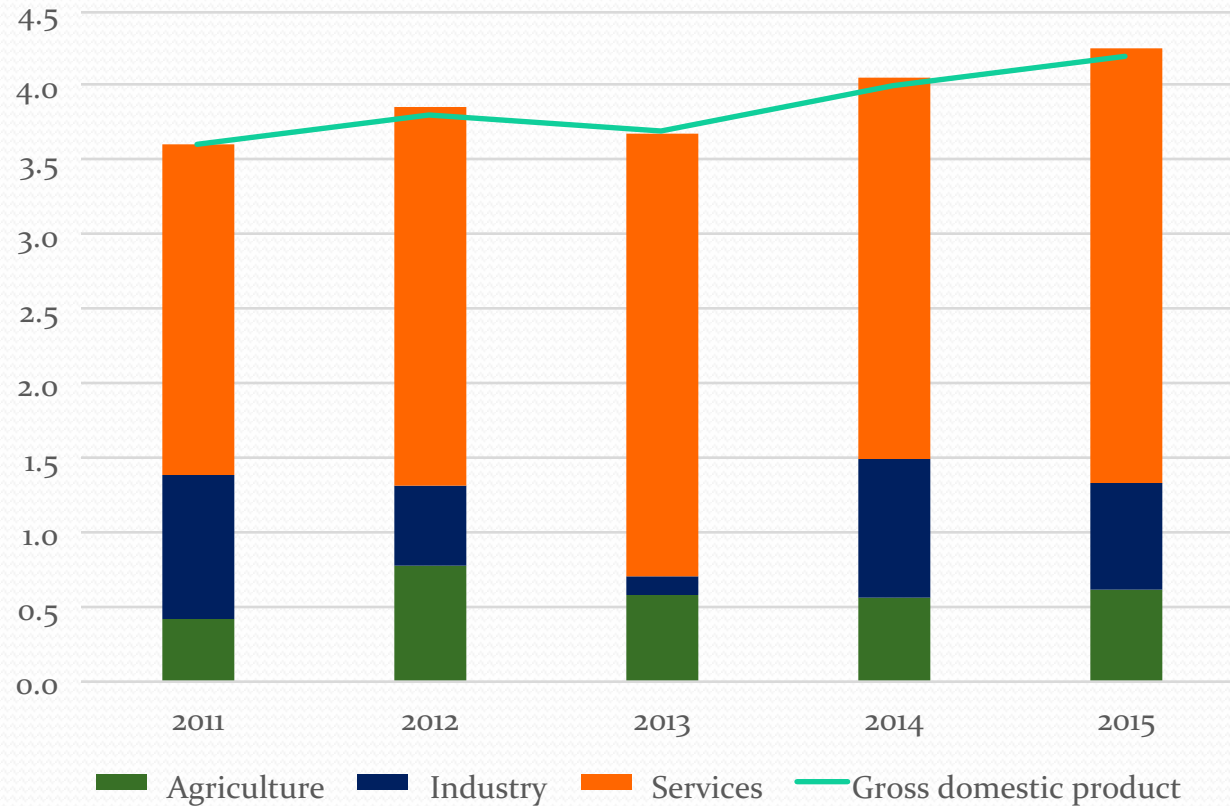


Updated on February 02nd 2017

Source: The World Bank (Ed.): Managing Macroeconomic Balances to Sustain High Economic Growth. Lao PDR Economic Monitor, September Update, Issue 16, Vientiane, Sept. 2010, p.2. World Bank (Ed.): Lao PDR Economic Monitor, May 2012 update. Vientiane 2012, p. 5. World Bank (Ed.): Lao PDR Economic Monitor, May 2016 update. Vientiane 2016, p.



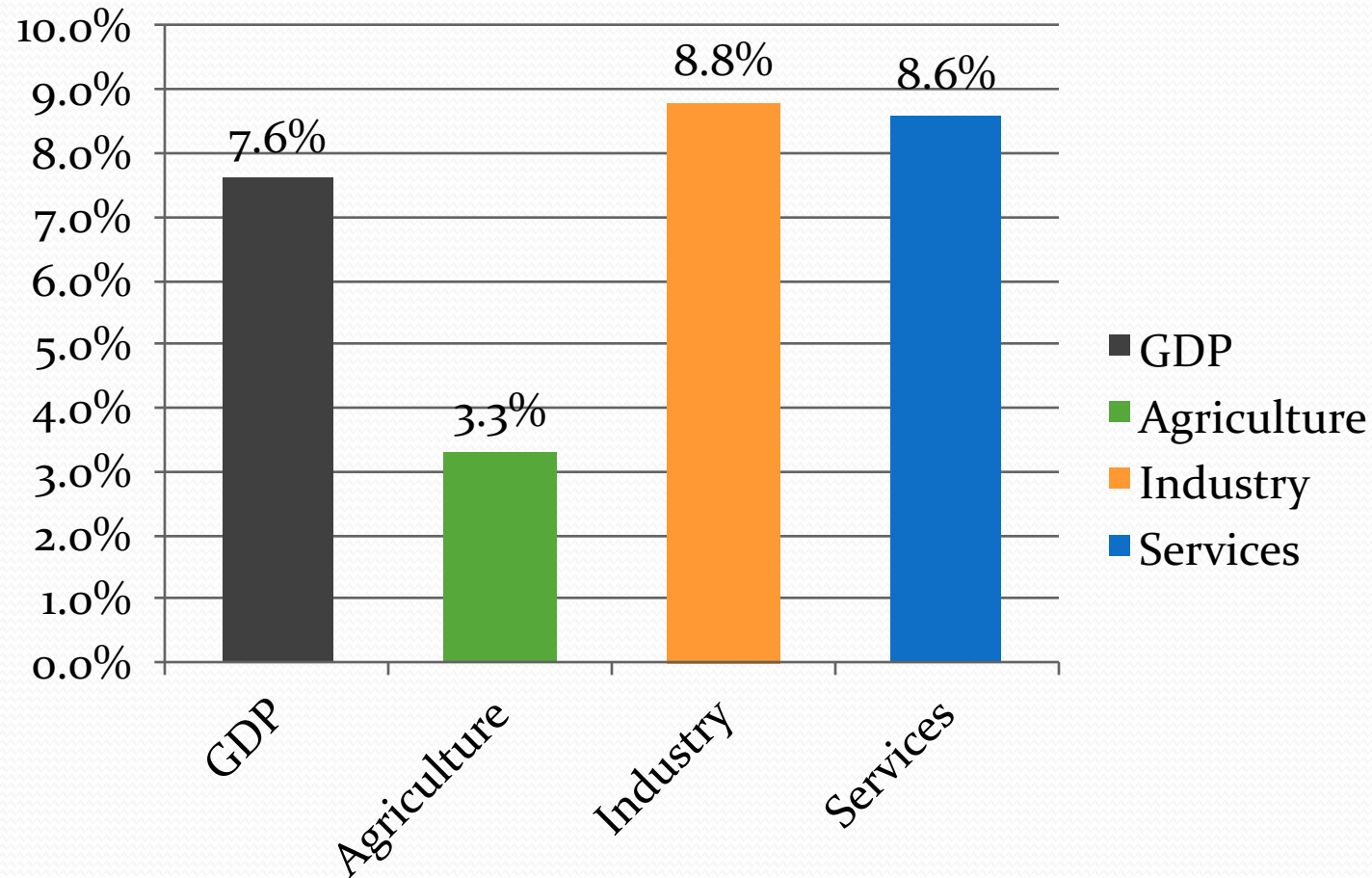
## Supply side contribution to growth in percentage



Source: Asian Development outlook 2016 Asia's potential growth. <https://www.adb.org/sites/default/files/publication/182221/ado2016.pdf>  
 Updated in October 2016

## GDP Growth by Industrial Origin at Constant Prices 2012 in %

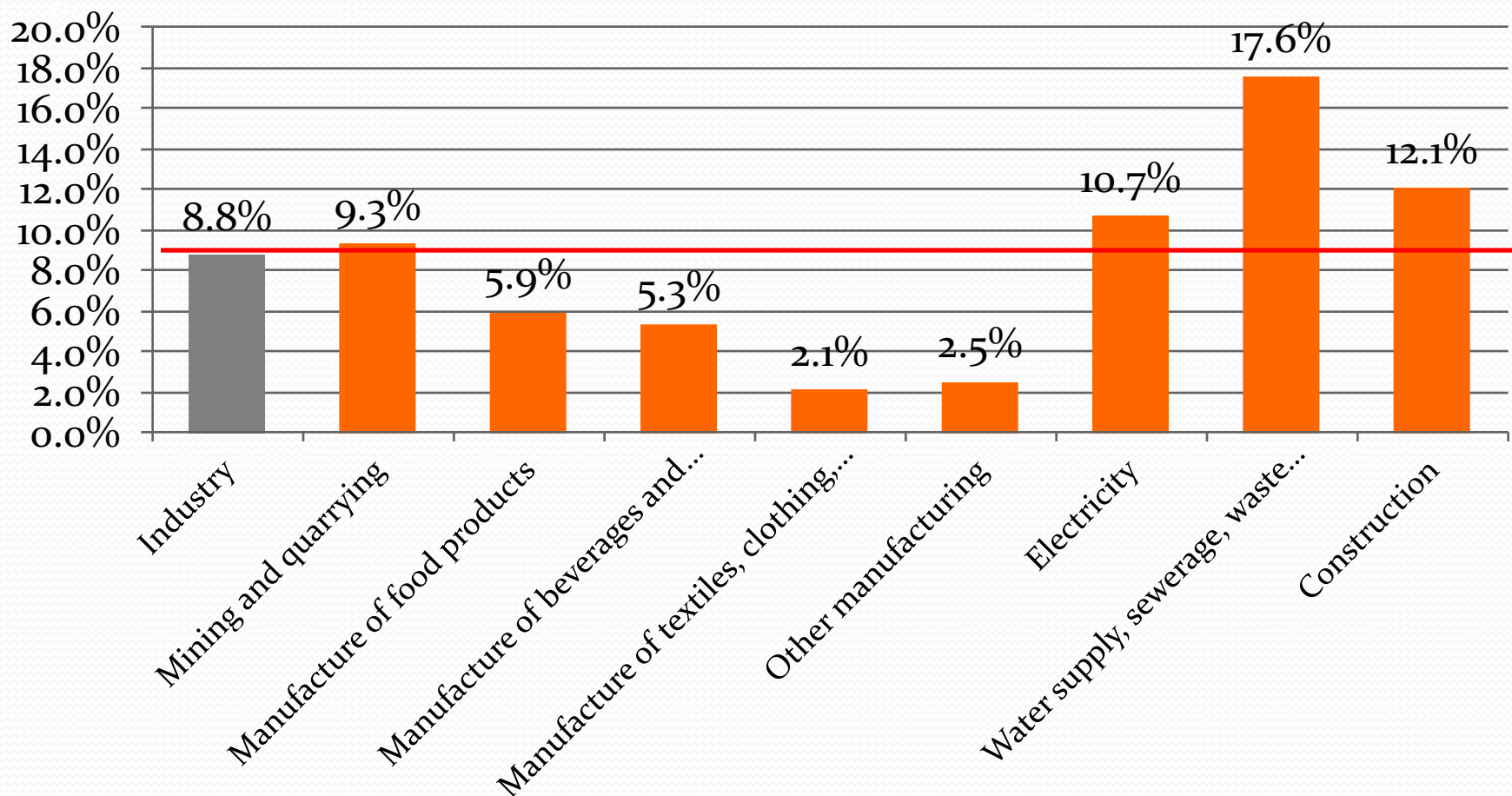
[Contents](#)



Updated 23/03/2017

Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.53, 54.

## GDP Growth in Industry by Sub-activities at Constant Prices 2012 in % [Contents](#)

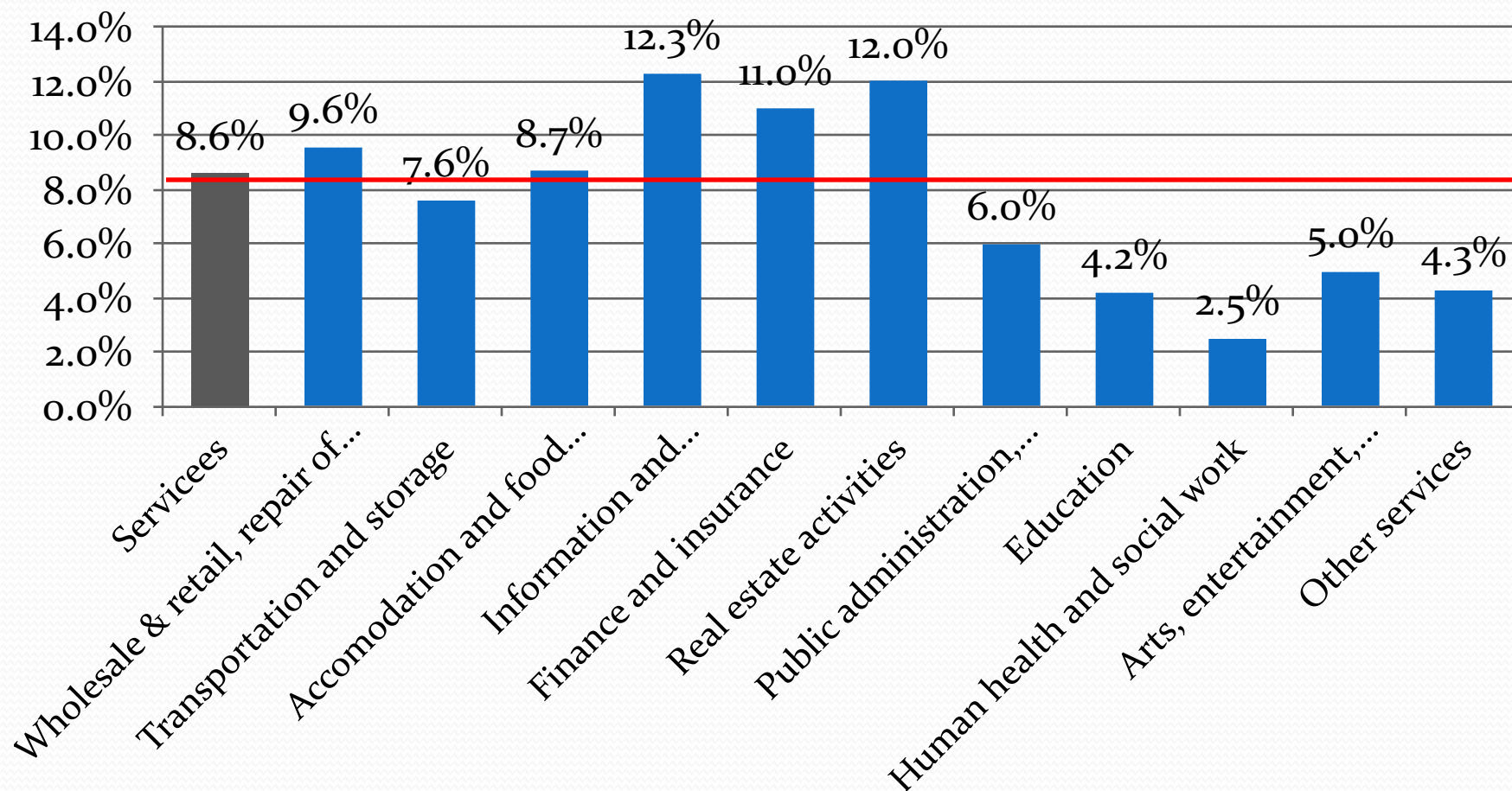


Updated 23/03/2017

Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.53.

## GDP in Services by Sub-activities at Constant Prices 2012 in %

[Contents](#)

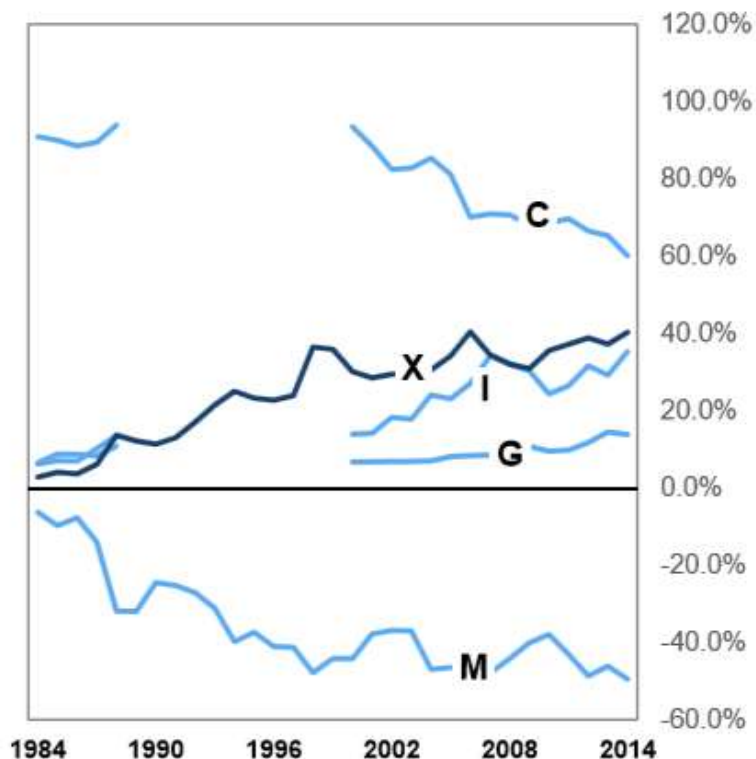


Updated 23/03/2017

Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.53, 54.

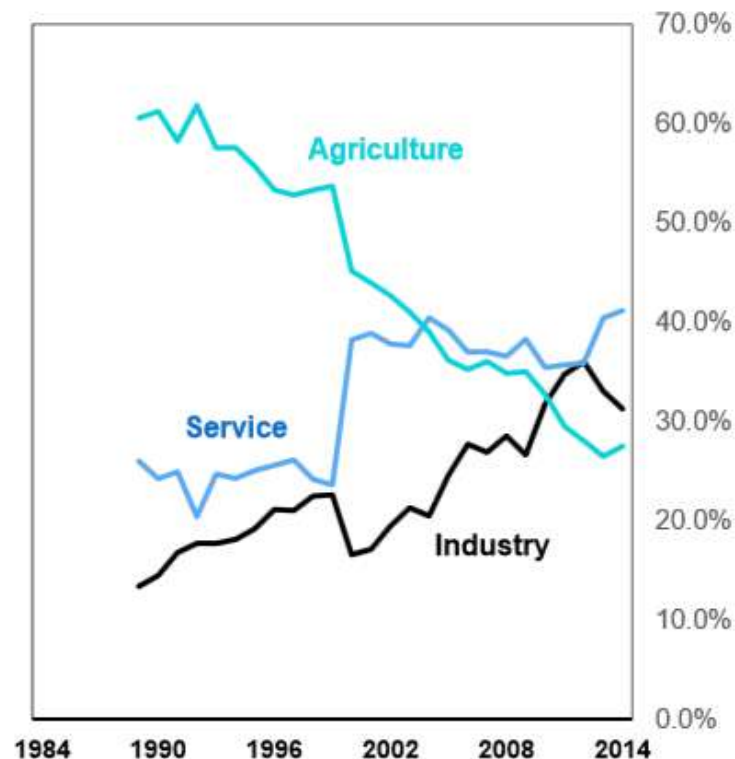
### GDP COMPOSITION – EXPENDITURE\*

1984-2014, % of total



### GDP COMPOSITION – PRODUCTION

1984-2014, % of total



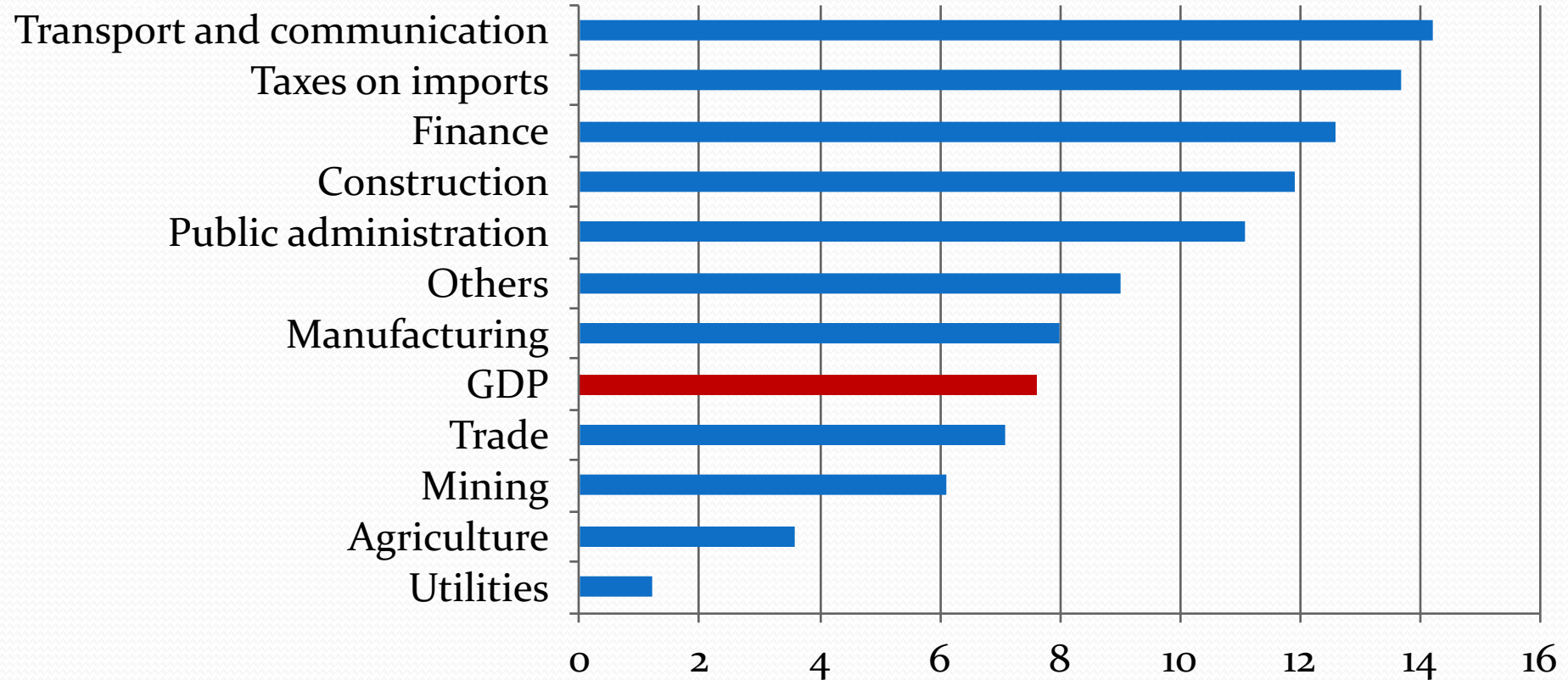
$$GDP = C + I + X + G - M$$

Note: (\*) C = Private Consumption, I = Investment including: I (capital) = Capital formation and I (inventory) = change in inventory  
G = Public consumption, X = Export of goods and services, M = Import of goods and services

Source: chartingeconomy.com Updated in October 2016

## Real Growth in Lao PDR 2014 by Sectors

Change of value added from 2013 in %



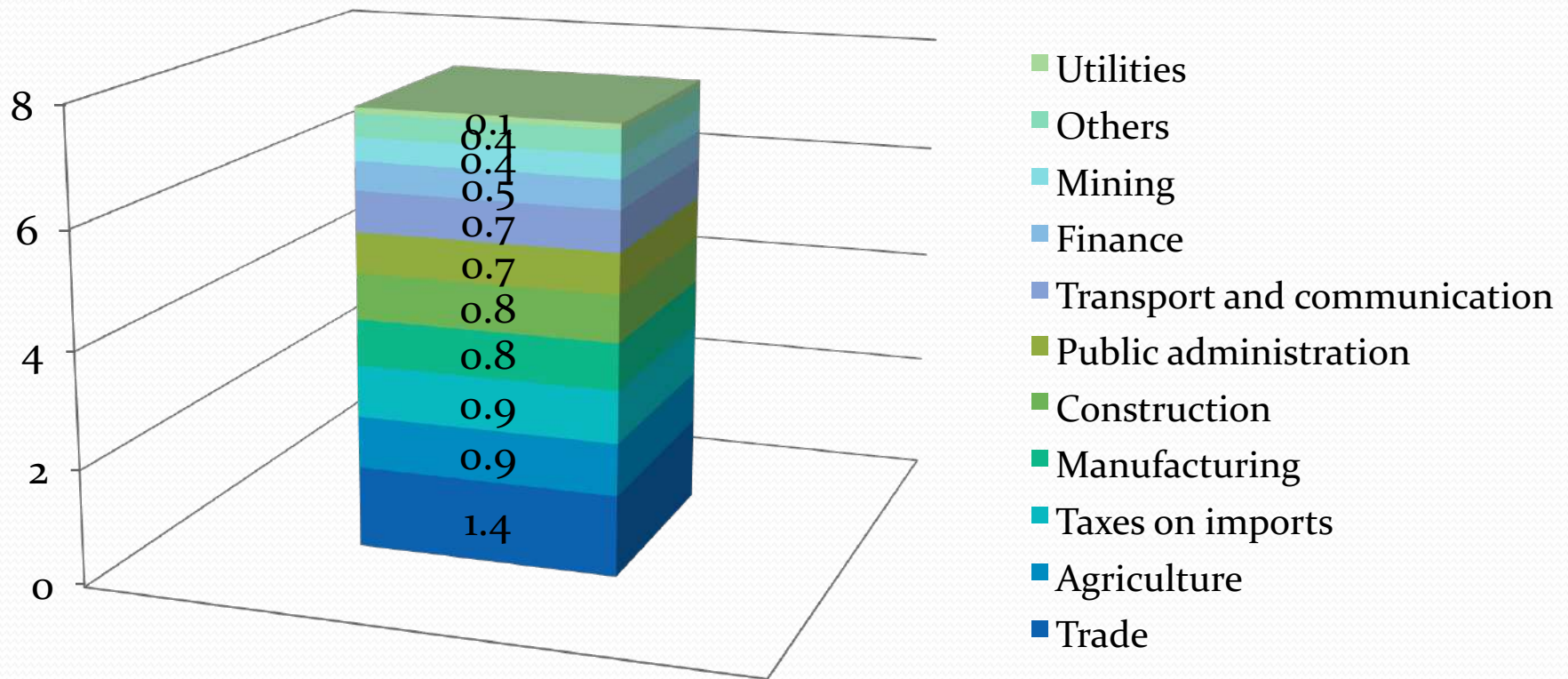
Updated on March 23, 2016

Source: Charting Economy (Ed.): Charting Laos 1H2016. No indication of location, 2015, p. 29



## Real Growth in Lao PDR 2014 by Sectors

Change of value added from 2013 in %

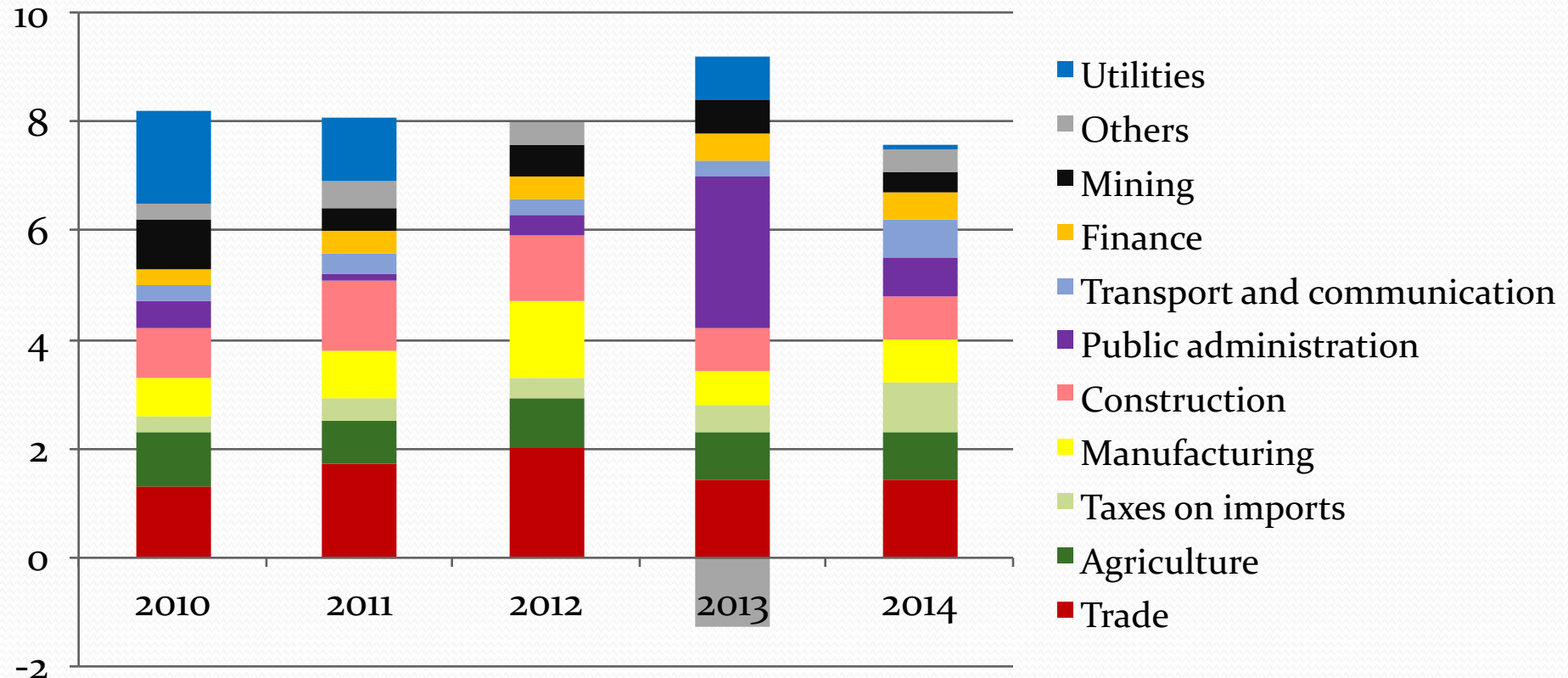


Updated on March 23, 2016

Source: Charting Economy (Ed.): Charting Laos 1H2016. No indication of location, 2015, p. 29

## Real Growth in Lao PDR 2010 - 2014 by Sectors

Change of value added from the year before in %



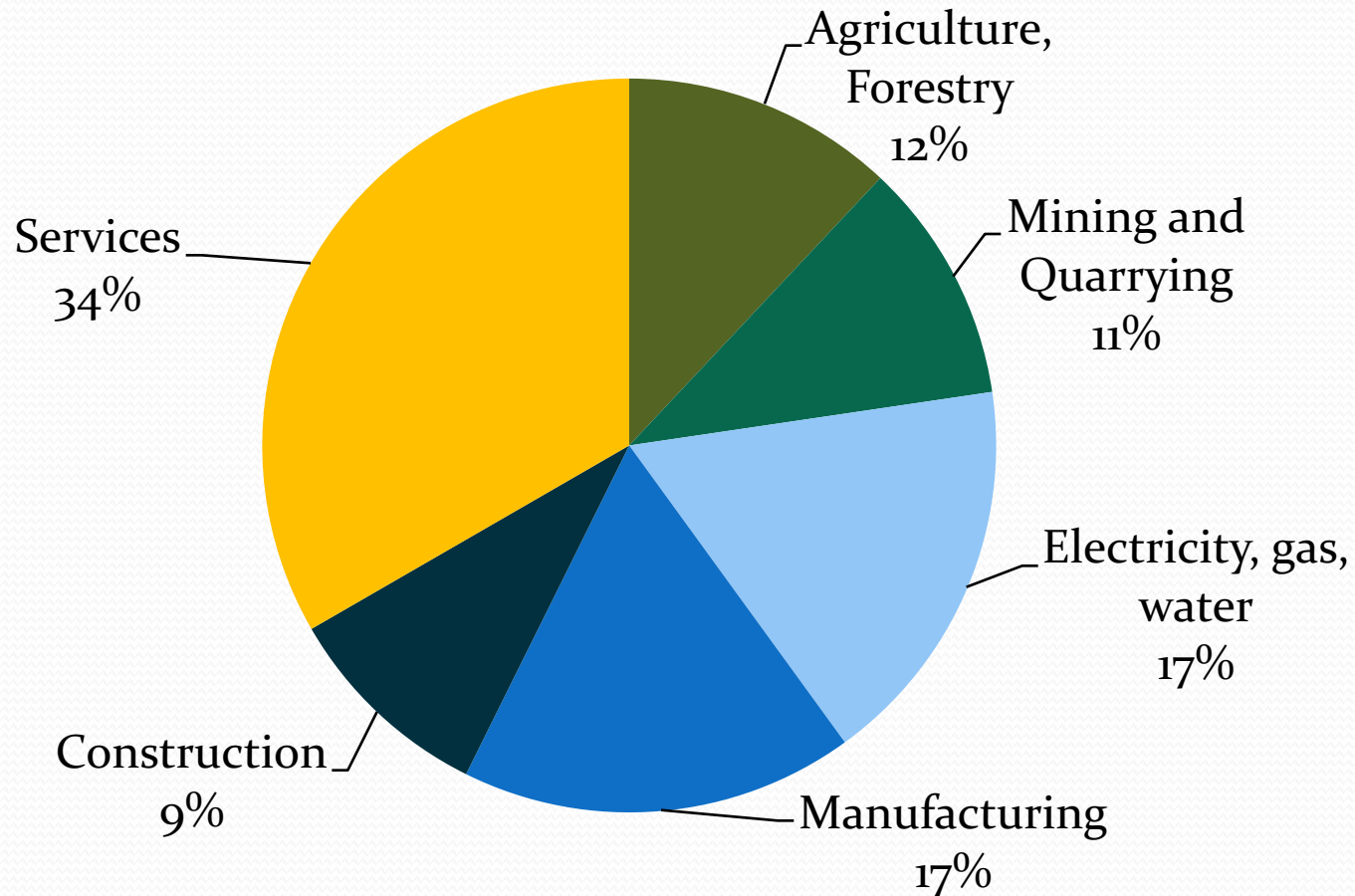
Updated on March 23, 2016

Source: Charting Economy (Ed.): Charting Laos 1H2016. No indication of location, 2015, p. 30



## Contribution of Sectors to GDP in Laos (Estimate 2012)

[Contents](#)

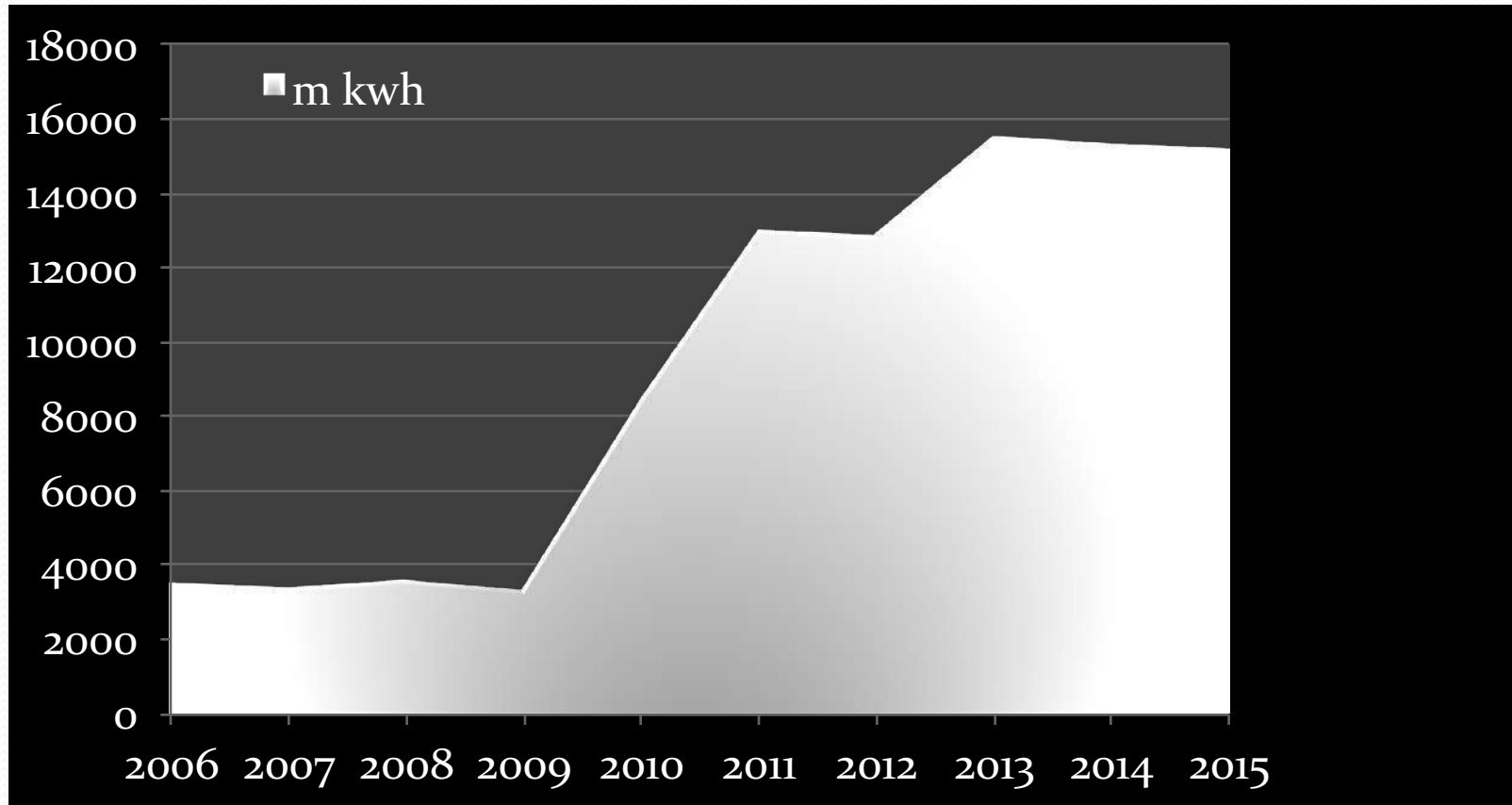


Updated on March 25, 2013

Source: The World Bank (Ed.): Managing Macroeconomic Balances to Sustain High Economic Growth. Lao PDR Economic Monitor, September Update, Issue 16, Vientiane, Sept. 2010, p.2. World Bank (Ed.): Lao PDR Economic Monitor, May 2012 update. Vientiane 2012, p. 5. World Bank (Ed.): Lao PDR Economic Monitor, Dec. 2012 update. Vientiane 2012, p. 5

## Electricity Generation in Lao PDR

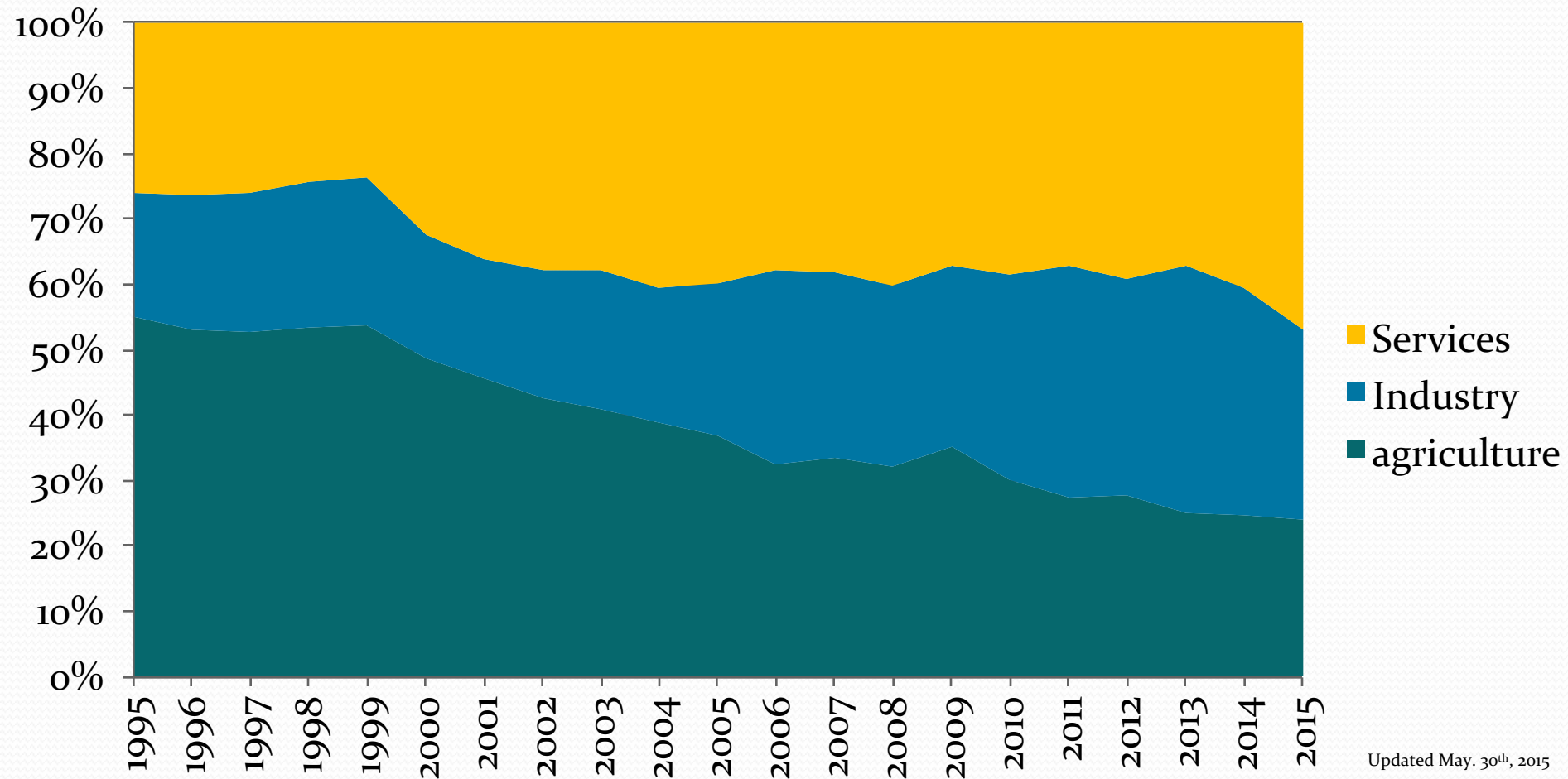
[Contents](#)



Updated on 23/02/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 92. Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 95

## Development of value added per sector in Lao PDR



Source: Asian Development Bank (Ed.): Key Indicators for Asia and the Pacific, 2009. 40<sup>th</sup> ed., Manila 2009, p. 174pp. The World Bank (Ed.): World Development Report 2011. Washington 2011, p. 350 p., The World Bank (Ed.): Robust Growth Amidst Inflationary Concerns. Lao PDR Economic Monitor, May 2011 Update, Vientiane, May 2011, p. 22. US Department of State 2012. The World Bank (Ed.): Lao PDR Economic Monitor. May 2012 update, p. 21; Economist Intelligence Unit (Ed.): Laos Country Report, 1<sup>st</sup> quarter 2015. London 2015, p. 6; Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 57.

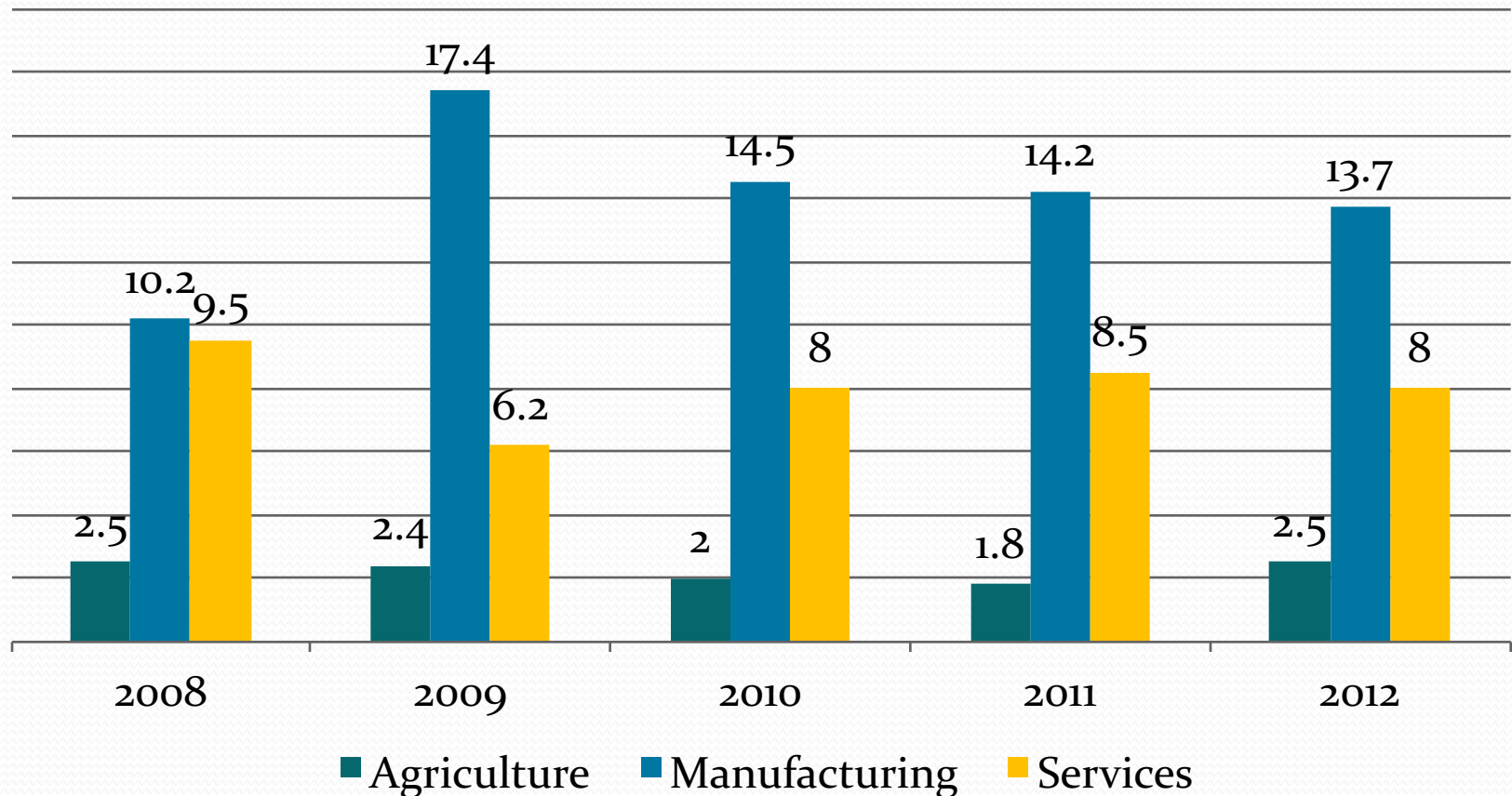
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## Growth rate of value added in the different sectors of the economy

[Contents](#)



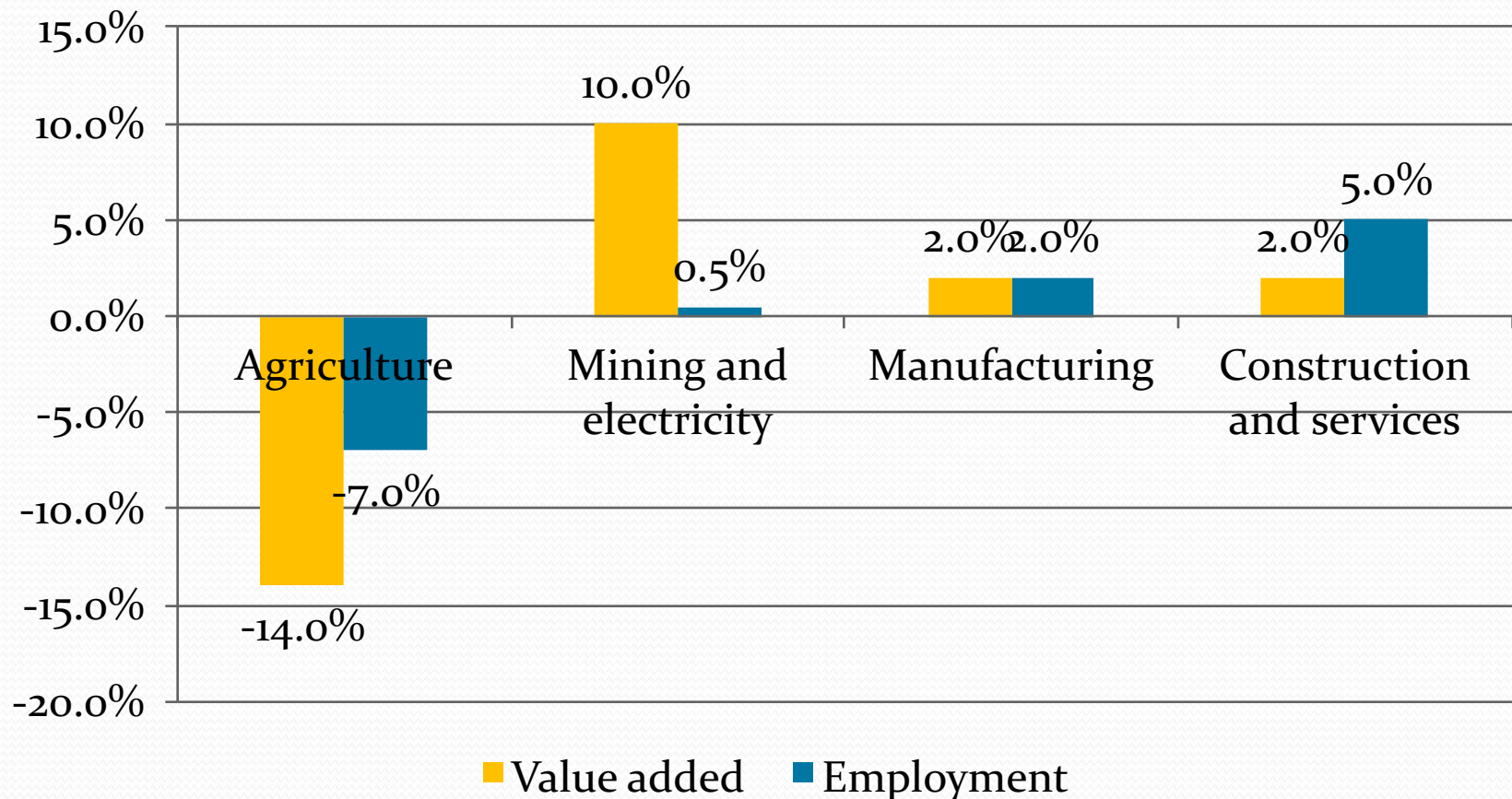
■ Agriculture ■ Manufacturing ■ Services

Source: Asian Development Bank (Ed.): Asian Development Outlook 2013. Manila 2013, p. 291-293

Updated 04/06/2013

## Changes in employment and value added per sector 2002/03 – 2012/13 in percentage points

[Contents](#)



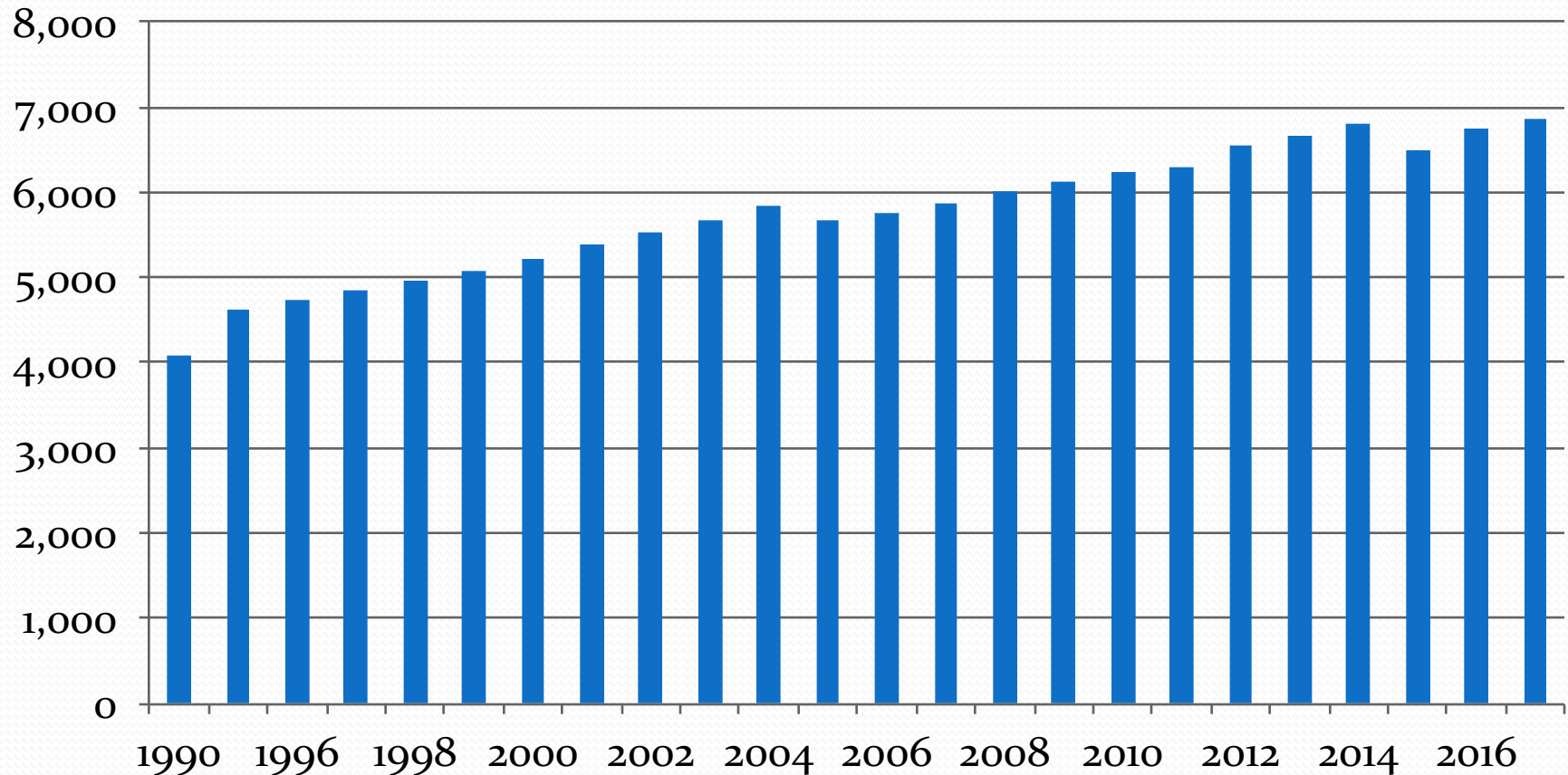
Updated 18/10/2015

Source: The World Bank Group, Australian Aid (Eds.): Drivers of Poverty Reduction in Lao PDR. Lao PDR Poverty Policy Notes. w/o loc. 2015, p. 17.

# Population and Workforce

## Lao PDR: Population in Thousand

[Contents](#)



Updated 14/01/2019

Source: [www.aseansec.org](http://www.aseansec.org), <http://www.nsc.gov.la/Statistics/Selected%20Statistics/Population.htm>. Ministry of Planning and Investment, UNDP (Ed.): Employment and Livelihoods in Lao PDR, 2009. Vientiane 2009, p. 235, 236, 239. The Economist Intelligence Unit (Ed.): Country Profile 2008 Laos. London, 2009, p.32.; The Economist Intelligence Unit (Ed.): Country Report Laos. London, Sept. 2010, p.6. Own calculations. Bruesseler, R.> Laos. In> Wirtschaftshandbuch Ostasien. Ed. By OAV, 2012., <http://data.worldbank.org/country/lao-pdr> as of 11-09-2015. Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 22. World Bank: <https://data.worldbank.org/country/lao-pdr?view=chart> as of January 14<sup>th</sup> 2019

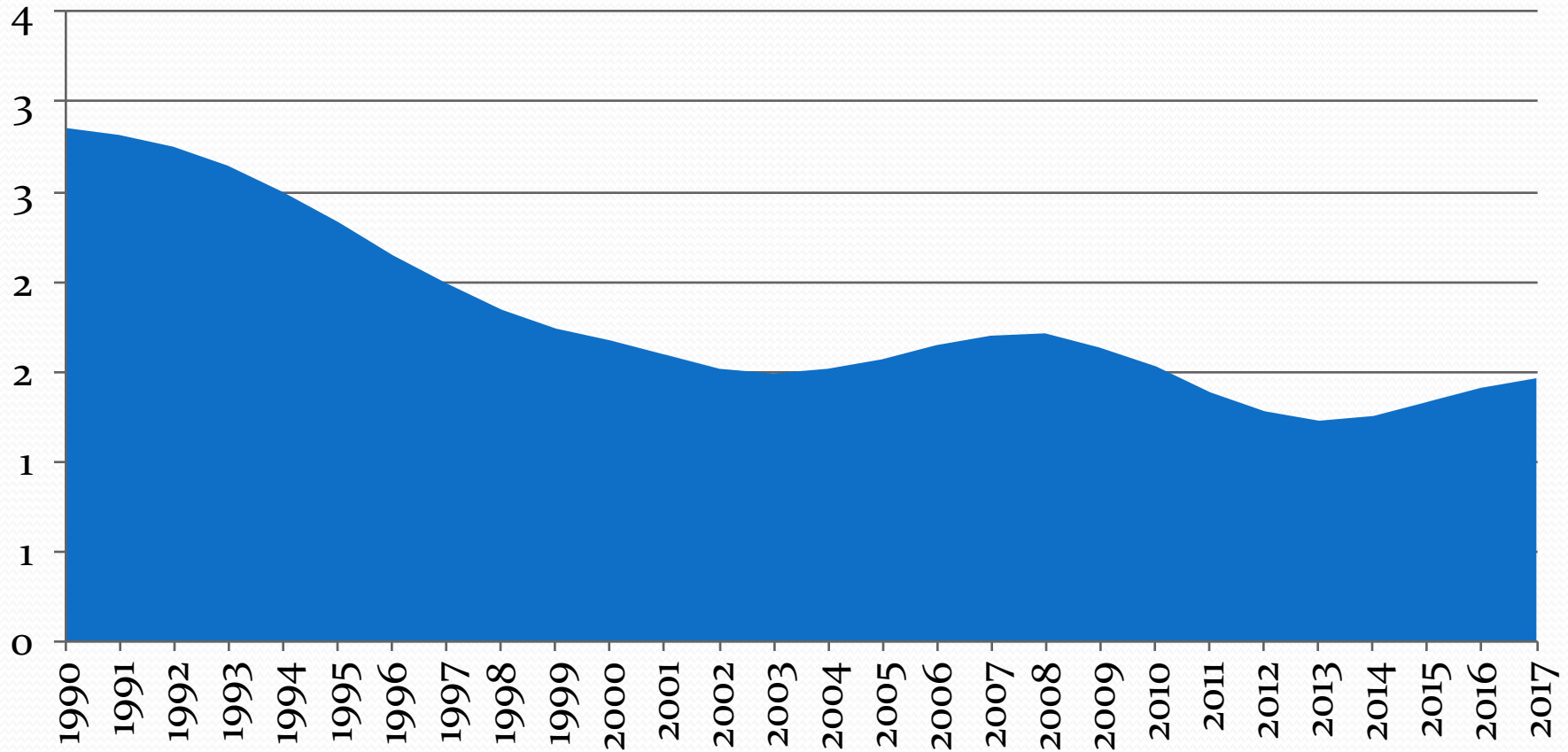
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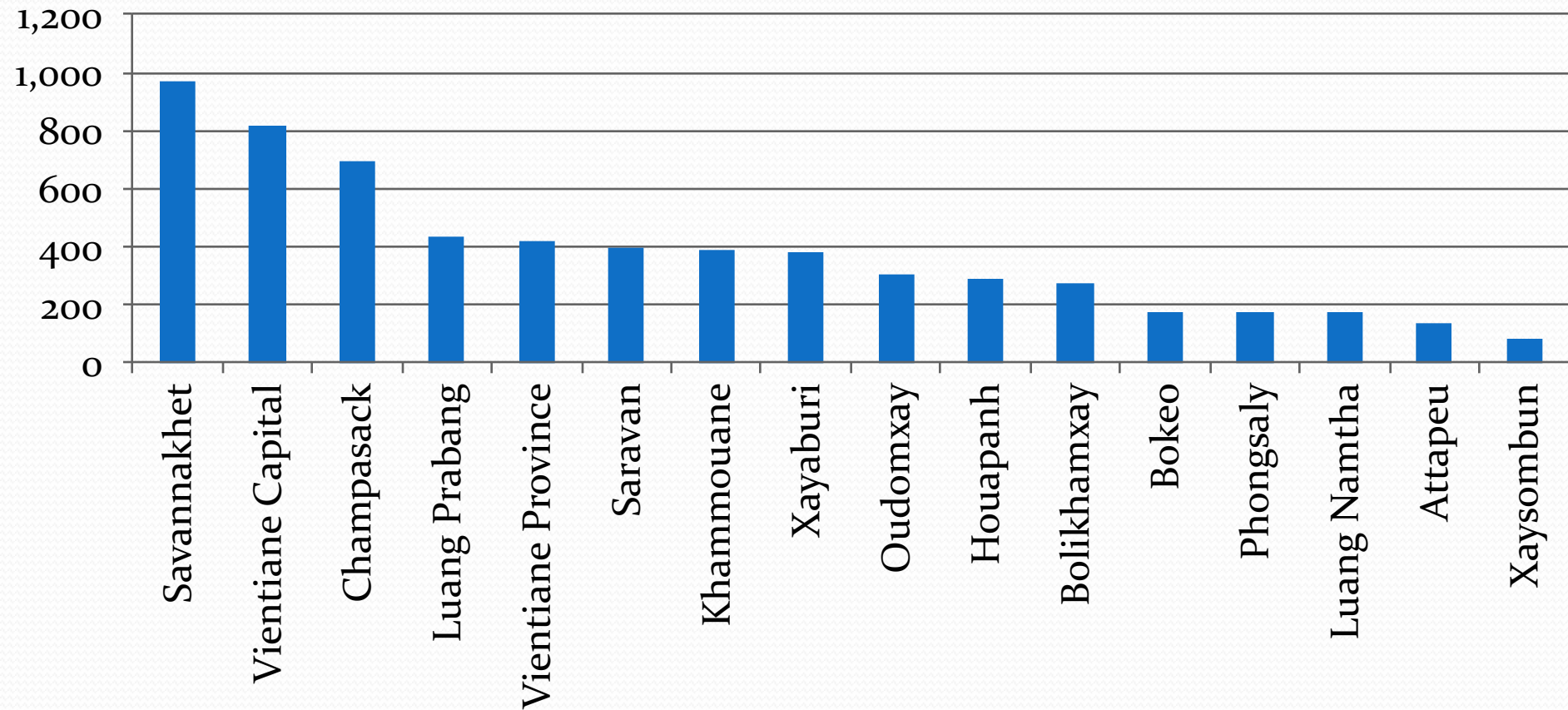
## Lao PDR: Population Growth in %



Updated 14/01/2019

Source: World Bank: <https://data.worldbank.org/country/lao-pdr?view=chart> as of January 14<sup>th</sup> 2019

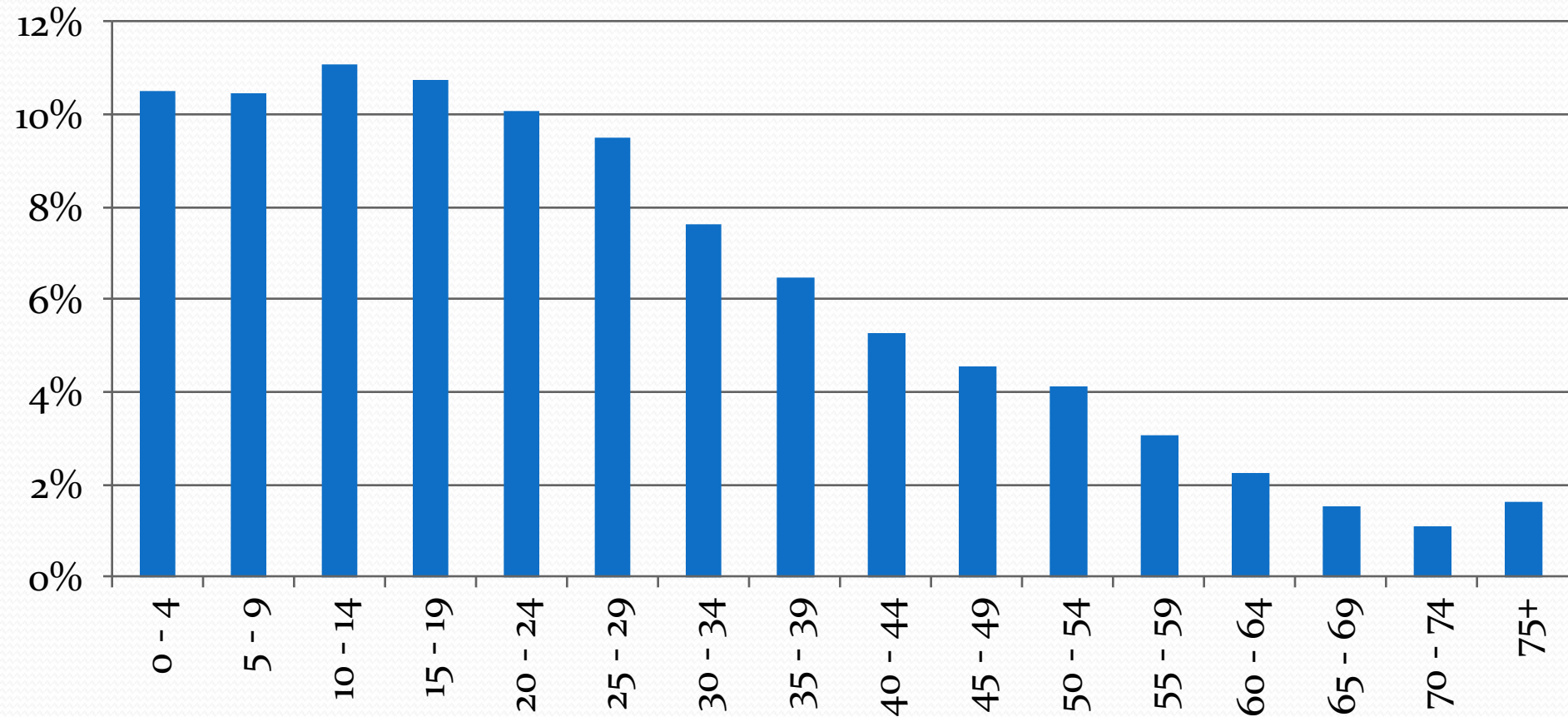
## Lao PDR: Population in Thousand



Updated on 22/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 22

## Lao PDR: Population by age 2014

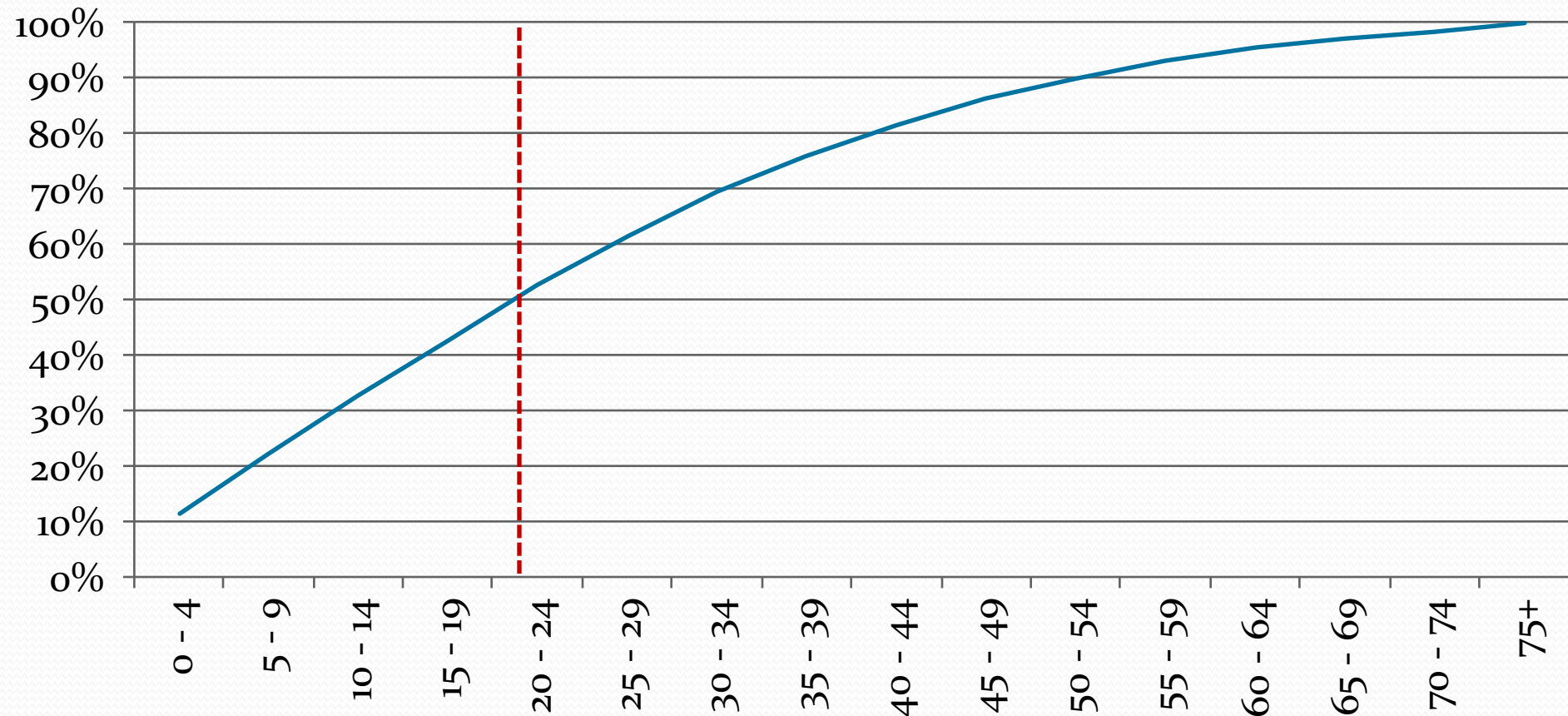


Updated on 22/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 23

## Lao PDR: Population by age group 2017, cumulated

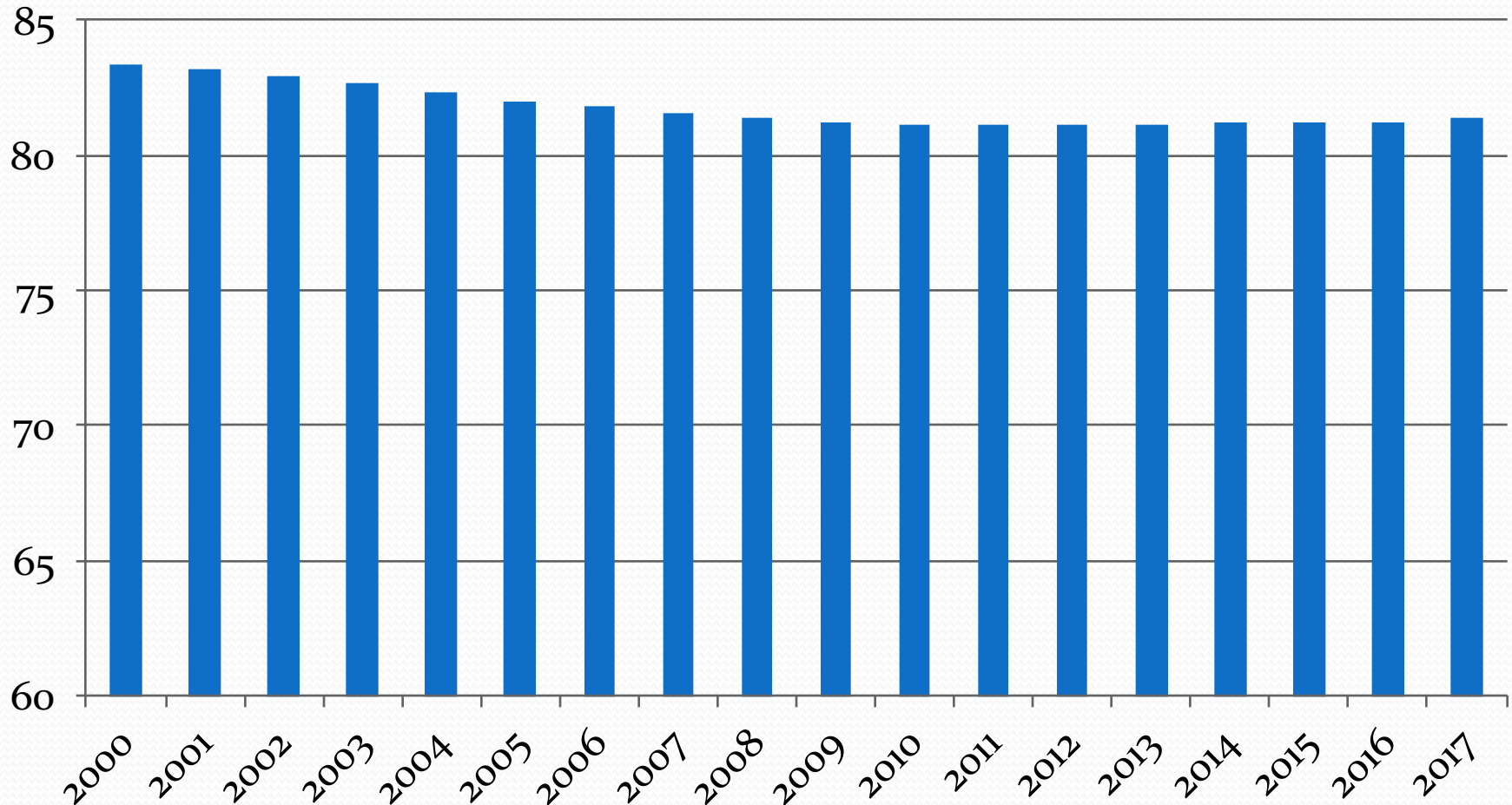
[Contents](#)



Updated on 08/03/2019

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2017. Vientiane 2018, p. 14

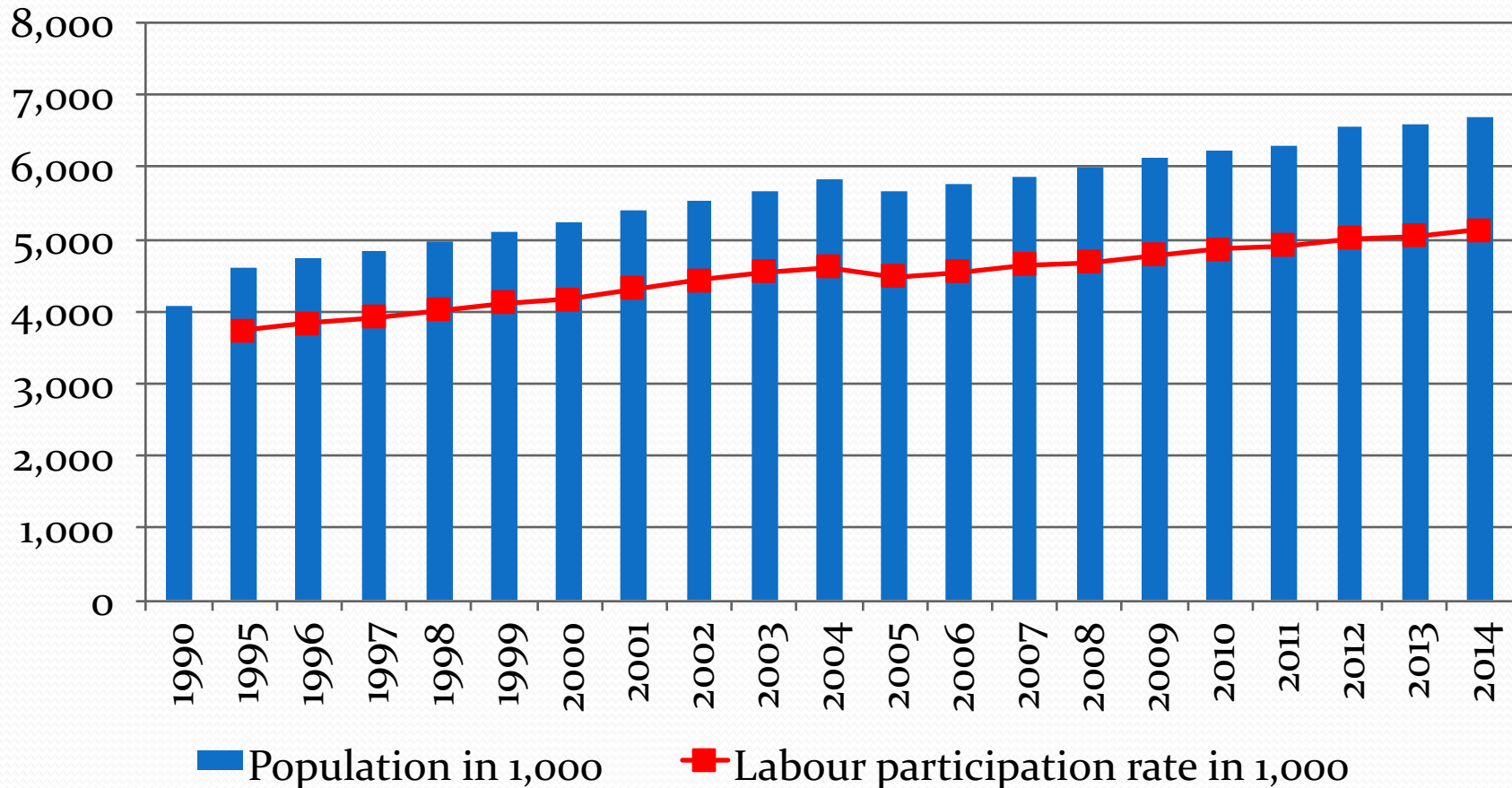
**Lao PDR: Labour Participation Rate (% of population 15 y+)**  
(modeled ILO estimate)



Source: World Bank: <http://data.worldbank.org/indicator/> as of 2019/01/14. Own calculations.

Updated 14/01/2019

## Lao PDR: Population and labour participation rate (share of population 15 y+) in thousands



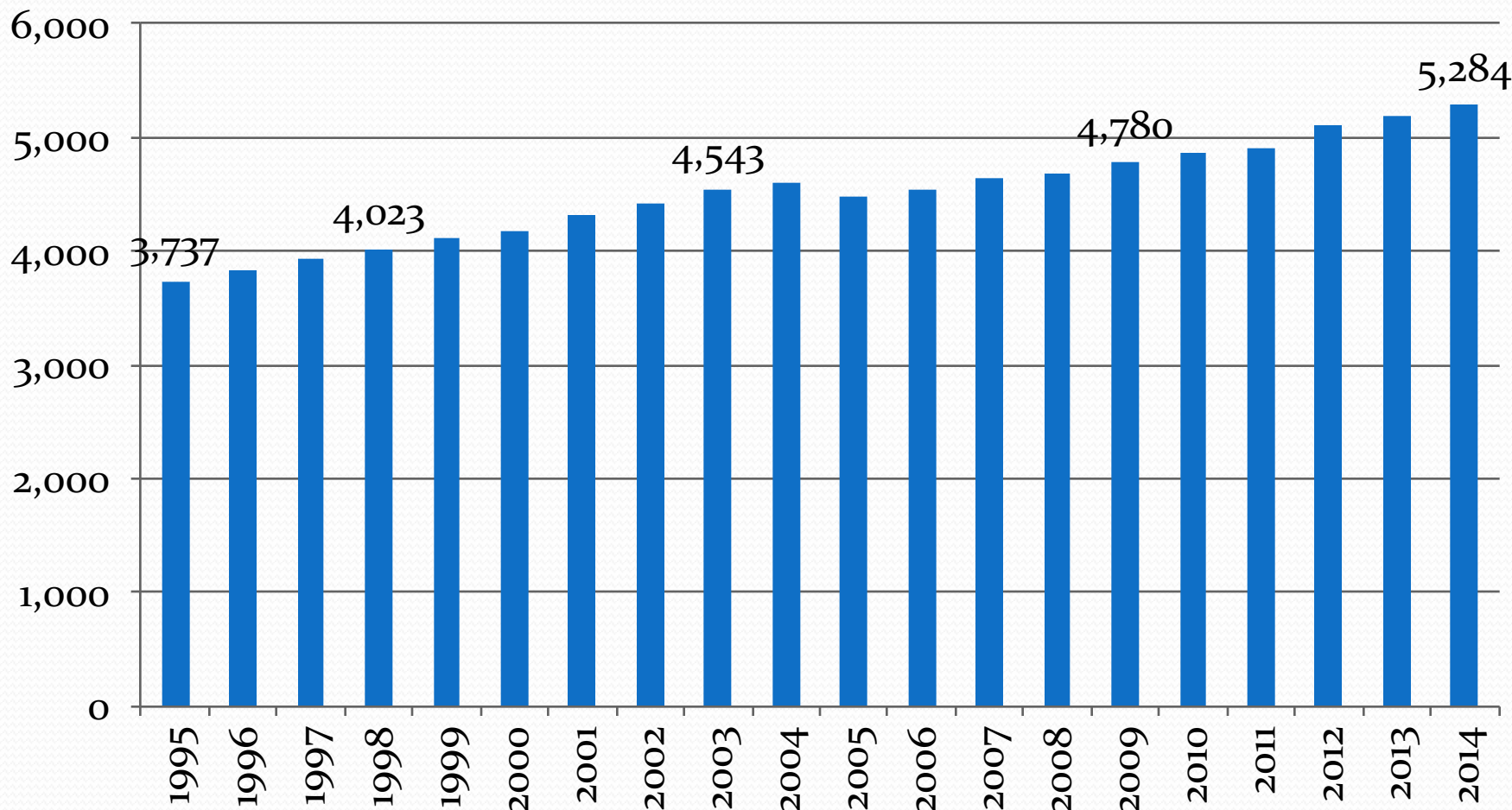
■ Population in 1,000

■ Labour participation rate in 1,000

Source: World Bank: <http://data.worldbank.org/indicator/> . Own calculations.

## Lao PDR: Working Population in thousands

[Contents](#)

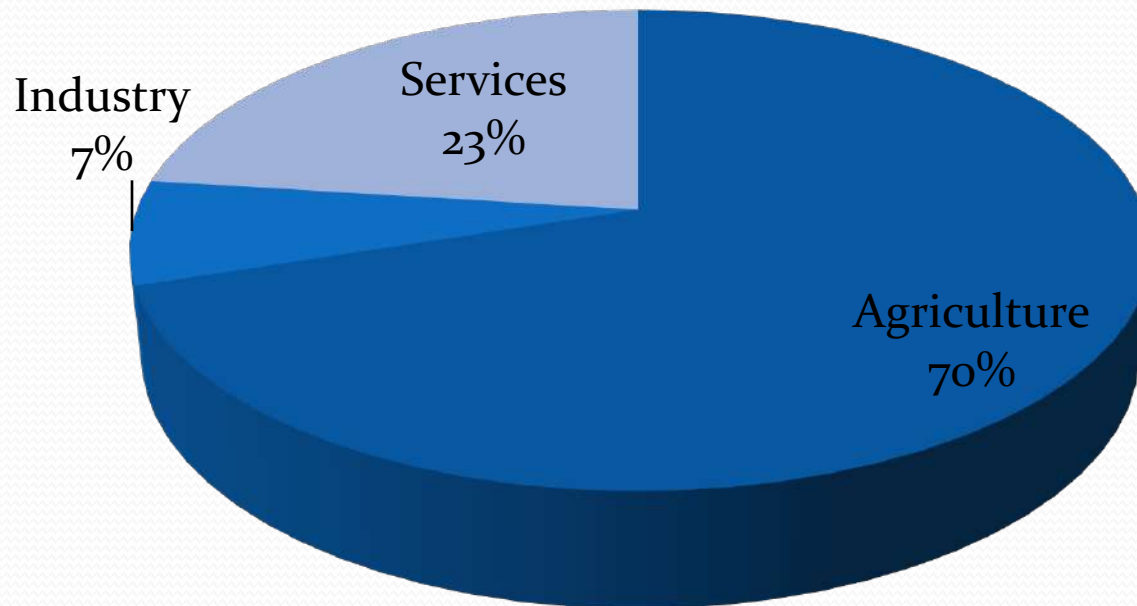


Source: [www.aseansec.org](http://www.aseansec.org), <http://www.nsc.gov.la/Statistics/Selected%20Statistics/Population.htm>, World Bank: <http://data.worldbank.org/indicator>, Ministry of Planning and Investment, UNDP (Ed.): Employment and Livelihoods in Lao PDR, 2009, Vientiane 2009, p. 235, 236, 239. The Economist Intelligence Unit (Ed.): Country Profile 2008 Laos, London, 2009, p.32.; The Economist Intelligence Unit (Ed.): Country Report Laos, London, Sept. 2010, p.6. Own calculations.



## Estimation of employment per sector in 2015 in Lao PDR

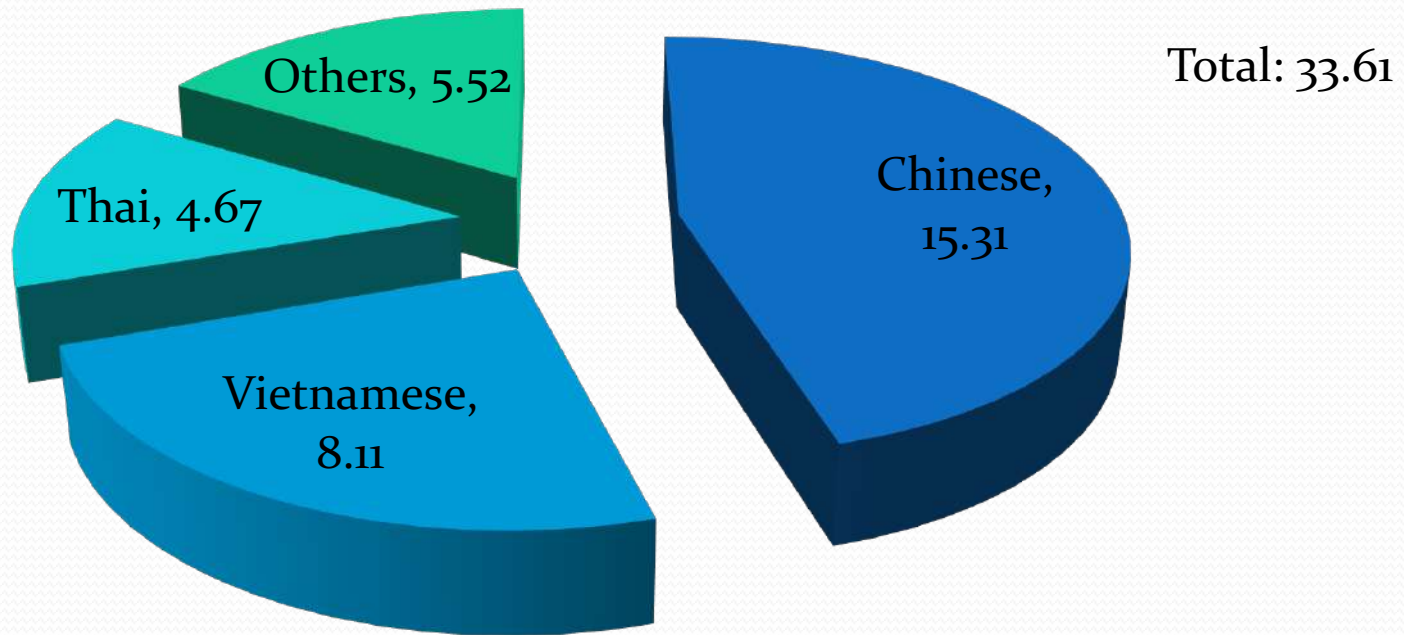
[Contents](#)



It is expected that labour supply in 2015 will fall short of demand by about 50,000 workers even if labour has already migrated from the agriculture sector.

Source: Presentation of Dr. Bounthavy, Vice Minister for Planning and Investment, Lao PDR.

## Foreign Labour in Lao PDR 2014/15, in 1,000

[Contents](#)

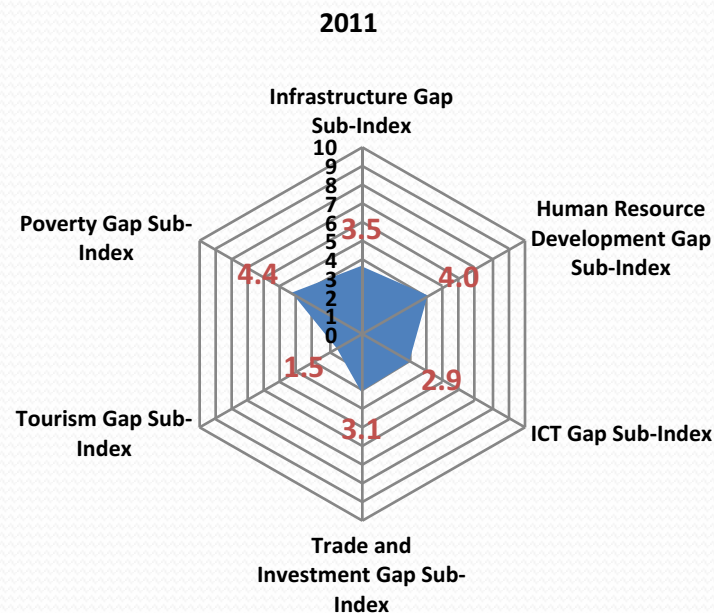
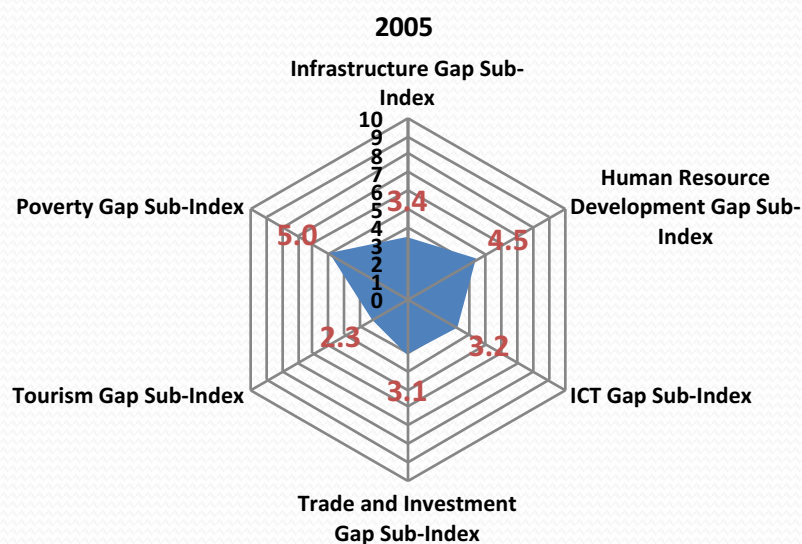
Updated on 22/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 27

# Selected Socio-economic Development Factors of Lao PDR

## The development gap between CLMV and ASEAN-6 [Contents](#)

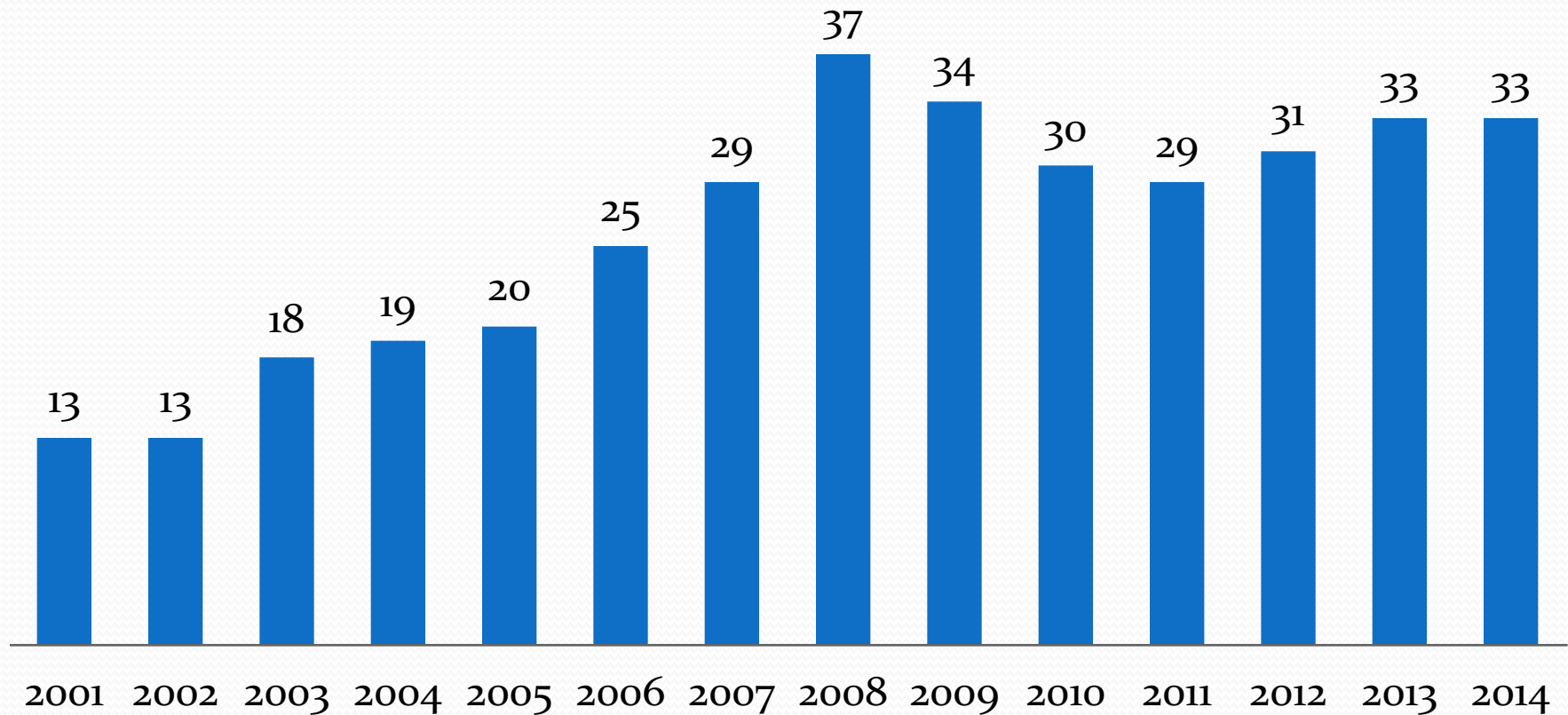
Lao PDR belongs to the CLMV – Cambodia, Myanmar, Vietnam – countries, the lesser developed countries within ASEAN.



0 base points = no gap  
10 base points = widest gap

Source: OECD Southeast Asian Economic Outlook 2013, p. 17  
<http://www.oecd.org/dev/asia-pacific/Pocket%20Edition%20SAEO2013.pdf> as of 09/06/2013

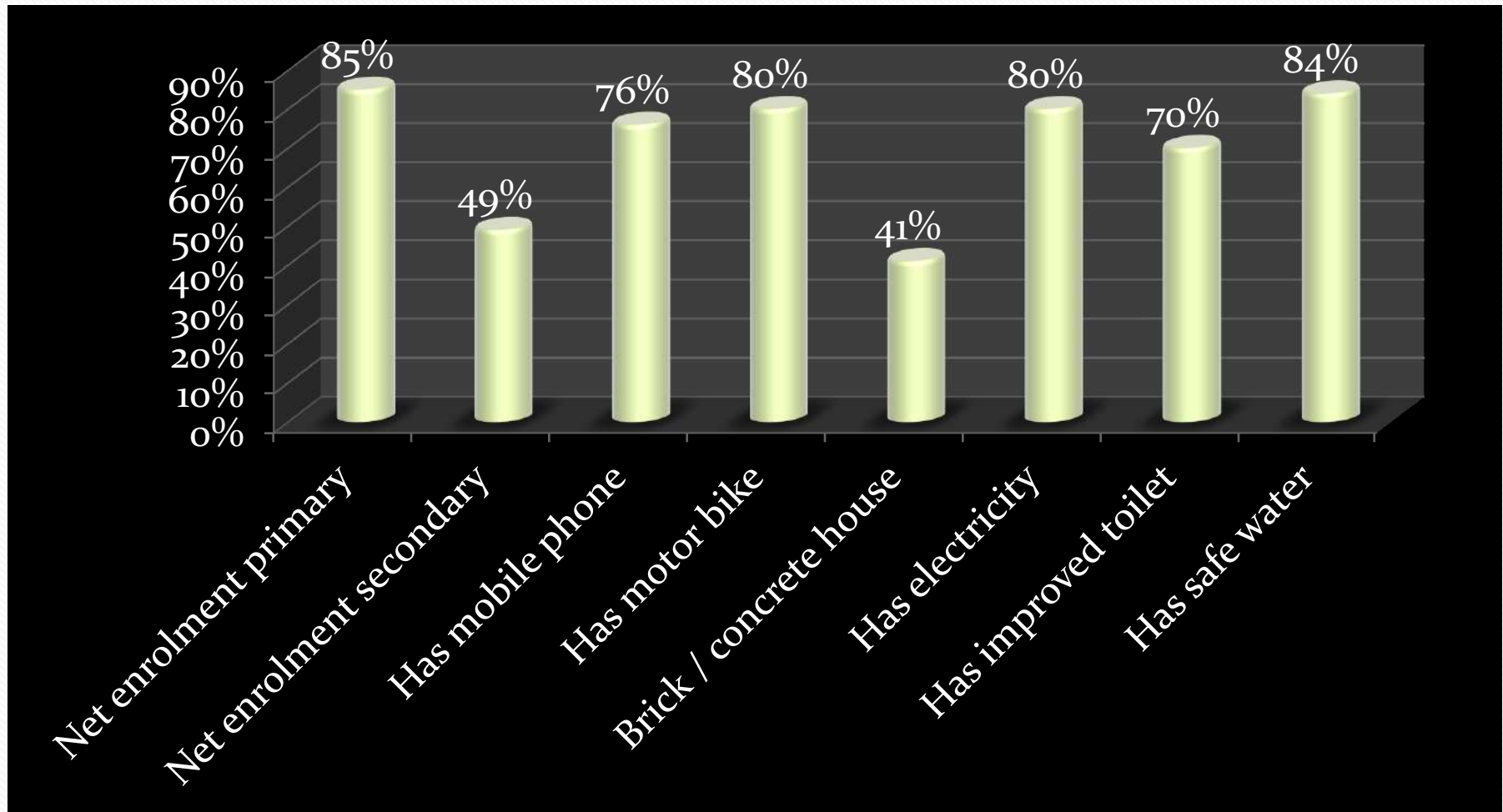
## Development of health expenditure per capita in current US \$



Updated 31/05/2016

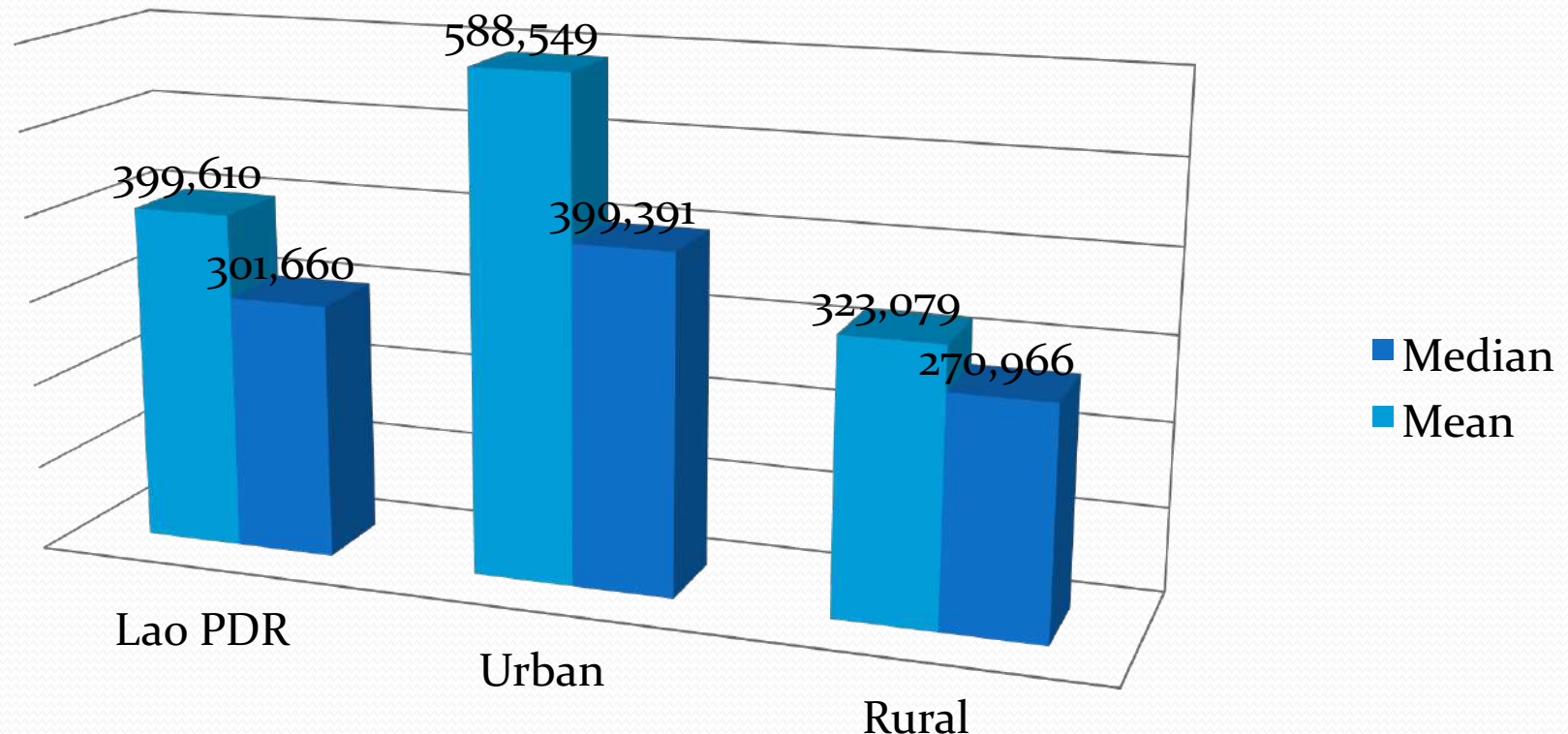
Source: World Bank (<http://data.worldbank.org/indicator/SH.XPD.PCAP> as of May 31<sup>st</sup>, 2016)

## Social indicators in Lao PDR 2012/13

Updated on Oct. 18<sup>th</sup> 2015

Source: The World Bank Group (Ed.): What does recent evidence tell us about poverty in Lao PDR? Lao PDR Poverty Brief . December 2014, p. 1.

# Nominal monthly consumption per capita (LAK adjusted for different cost of living in rural and urban areas, 2012/2013)

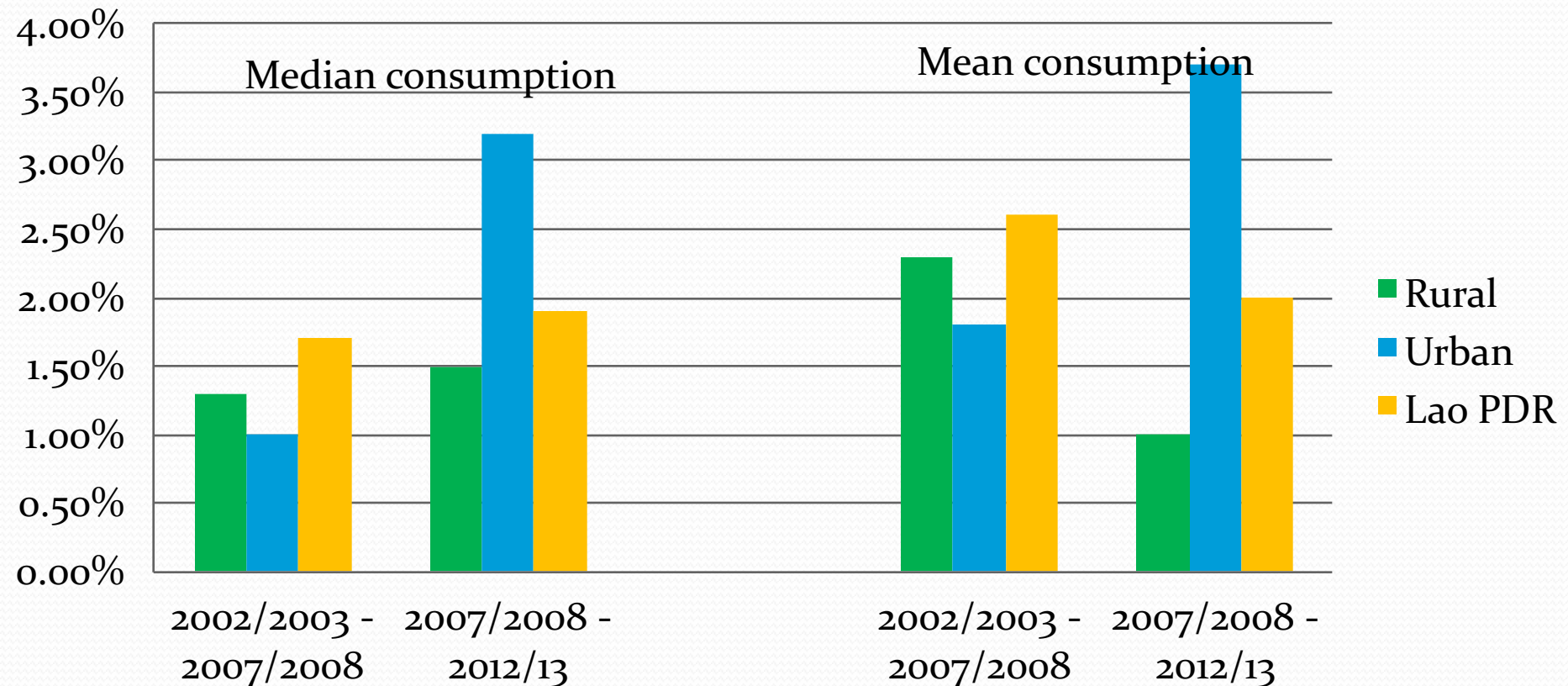

 Updated on Oct. 17<sup>th</sup> 2015

Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 2.



# Annualized growth per capita consumption in %

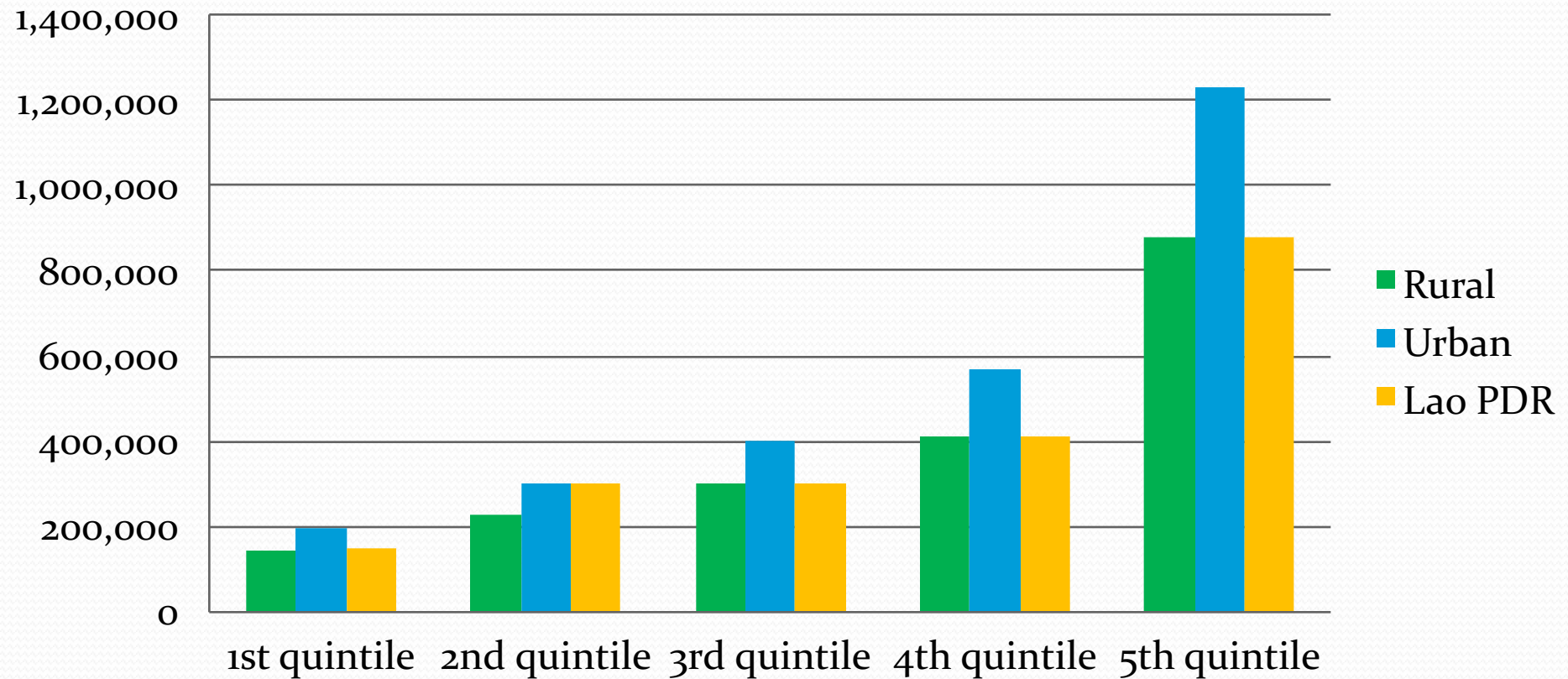
[Contents](#)



Updated on Oct. 17<sup>th</sup> 2015

Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 2.

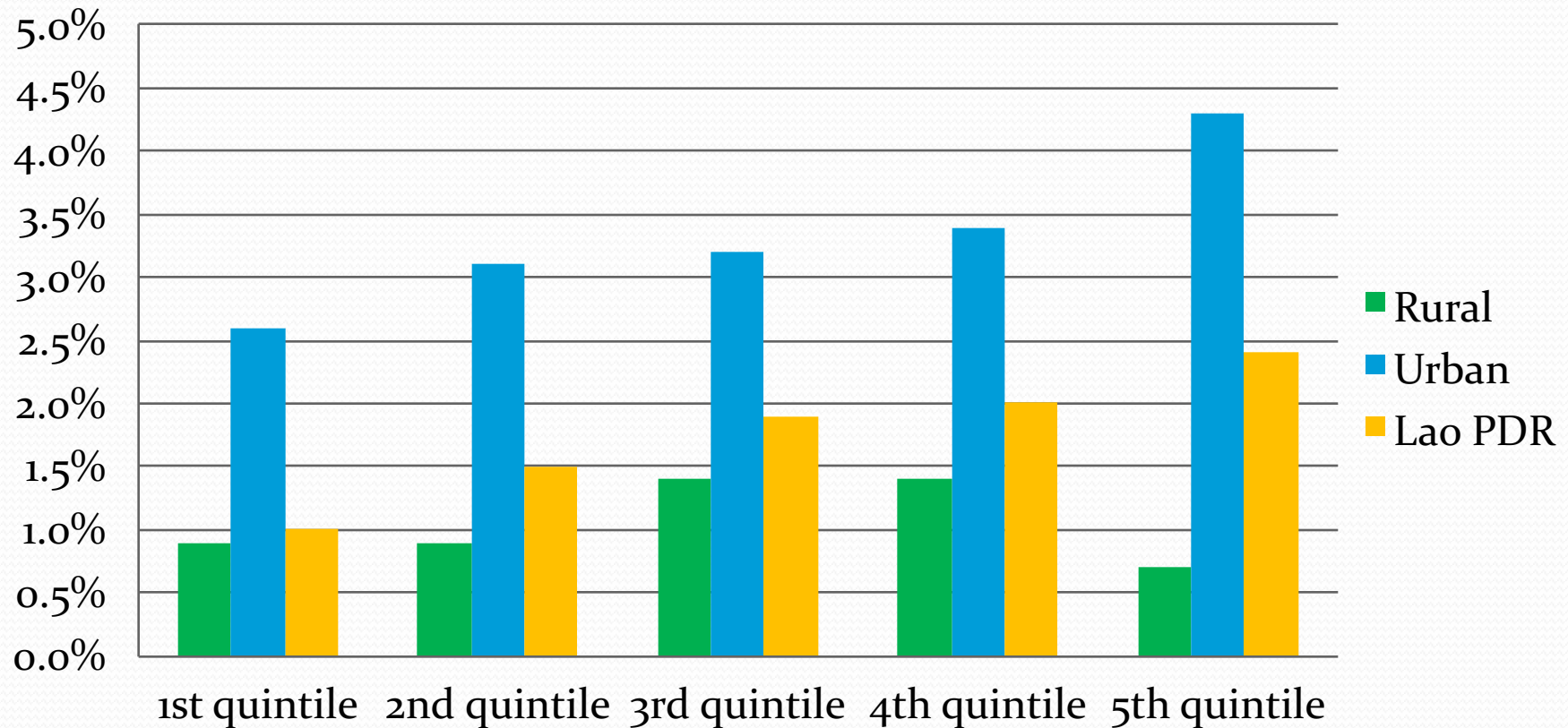
# Average nominal monthly per capita consumption in LAK 2012/13



Updated on Oct. 17<sup>th</sup> 2015

Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 5.

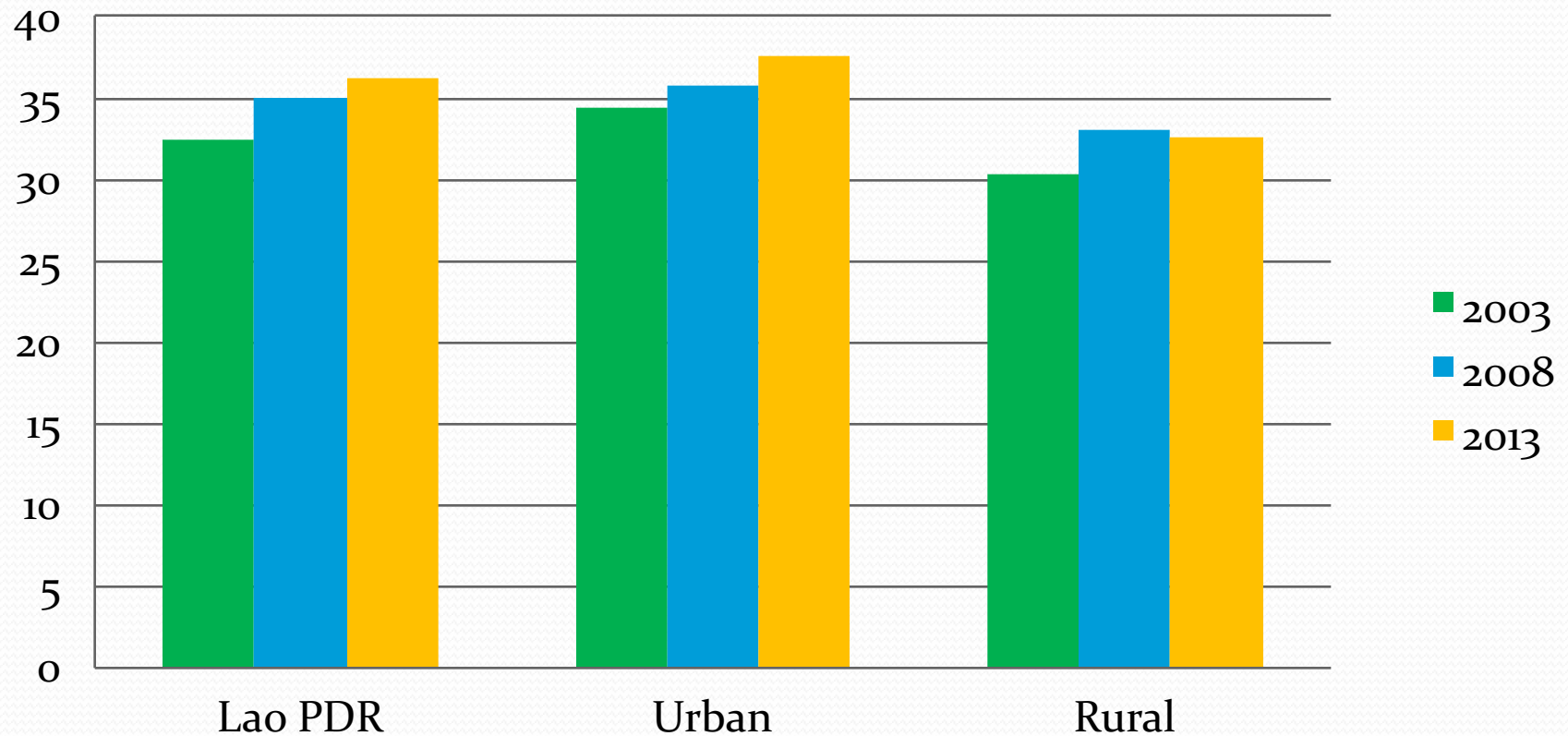
## Annualized growth in real per capita consumption in % 2007/08 – 2012/13



Updated on Oct. 17<sup>th</sup> 2015

Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 5.

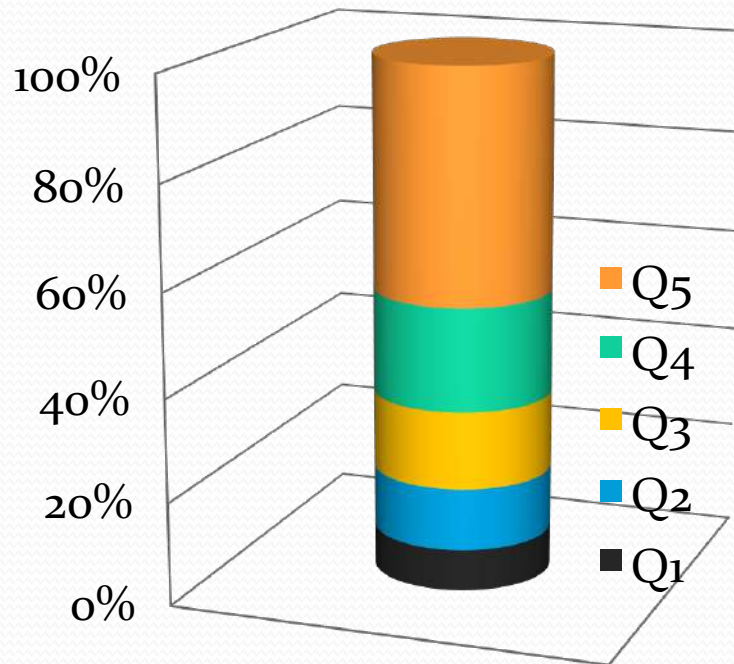
## Gini coefficient (0 = total equality; 100 = total inequality)

Updated on Oct. 17<sup>th</sup> 2015

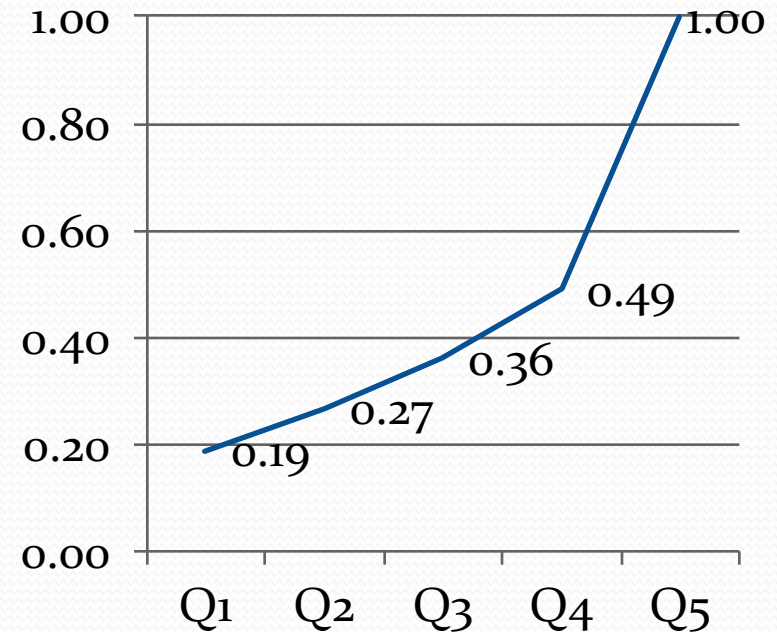
Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 6.

## Income inequality

Income share by income quantile



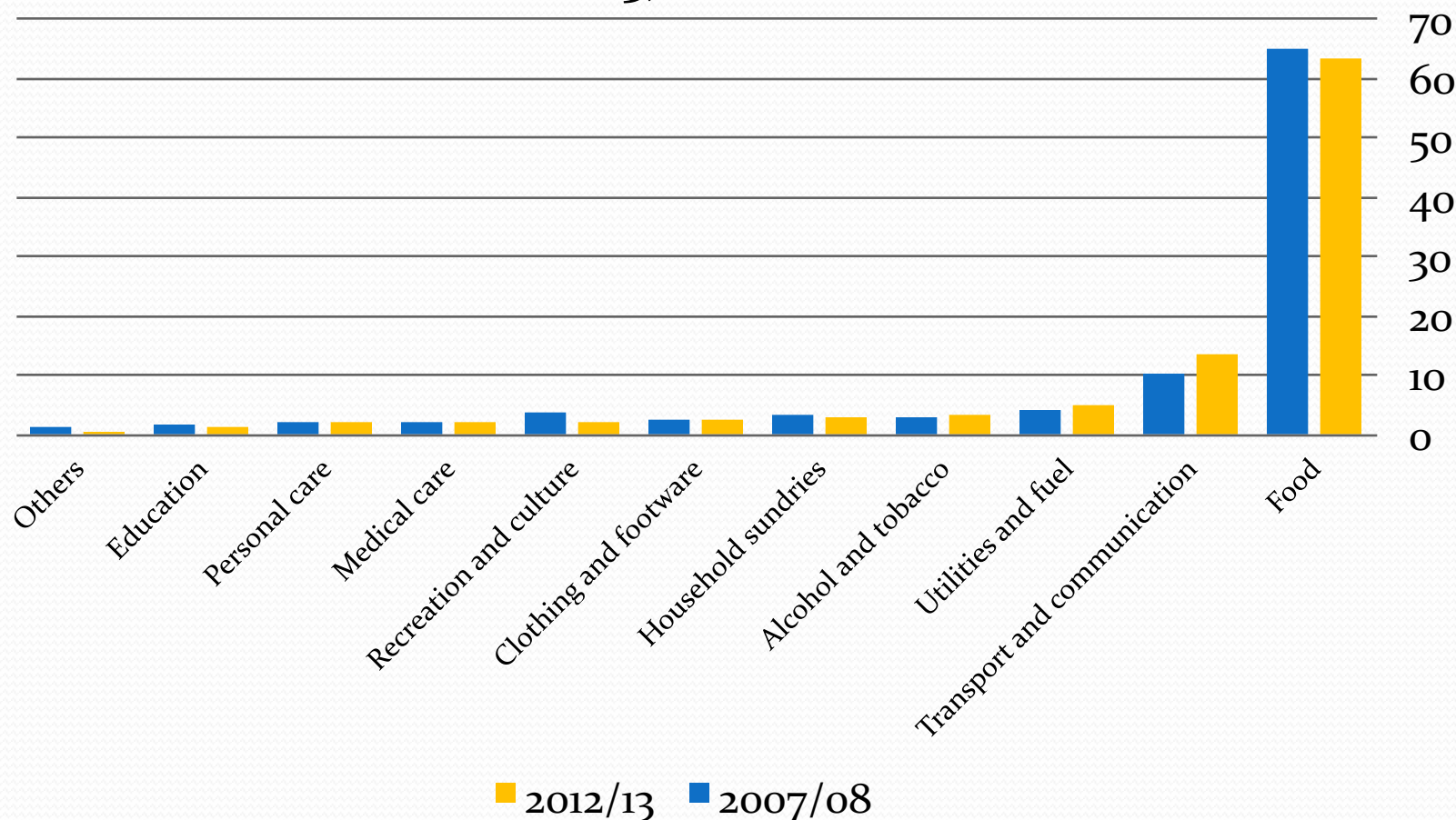
Ratio of share of income held by each quantile to share held by top quantile



Updated on June 14<sup>th</sup> 2018

Source: International Monetary Fund (Ed.): Lao People's Democratic Republic. IMF Country Report No. 18/84. Washington March 2018, p. 32

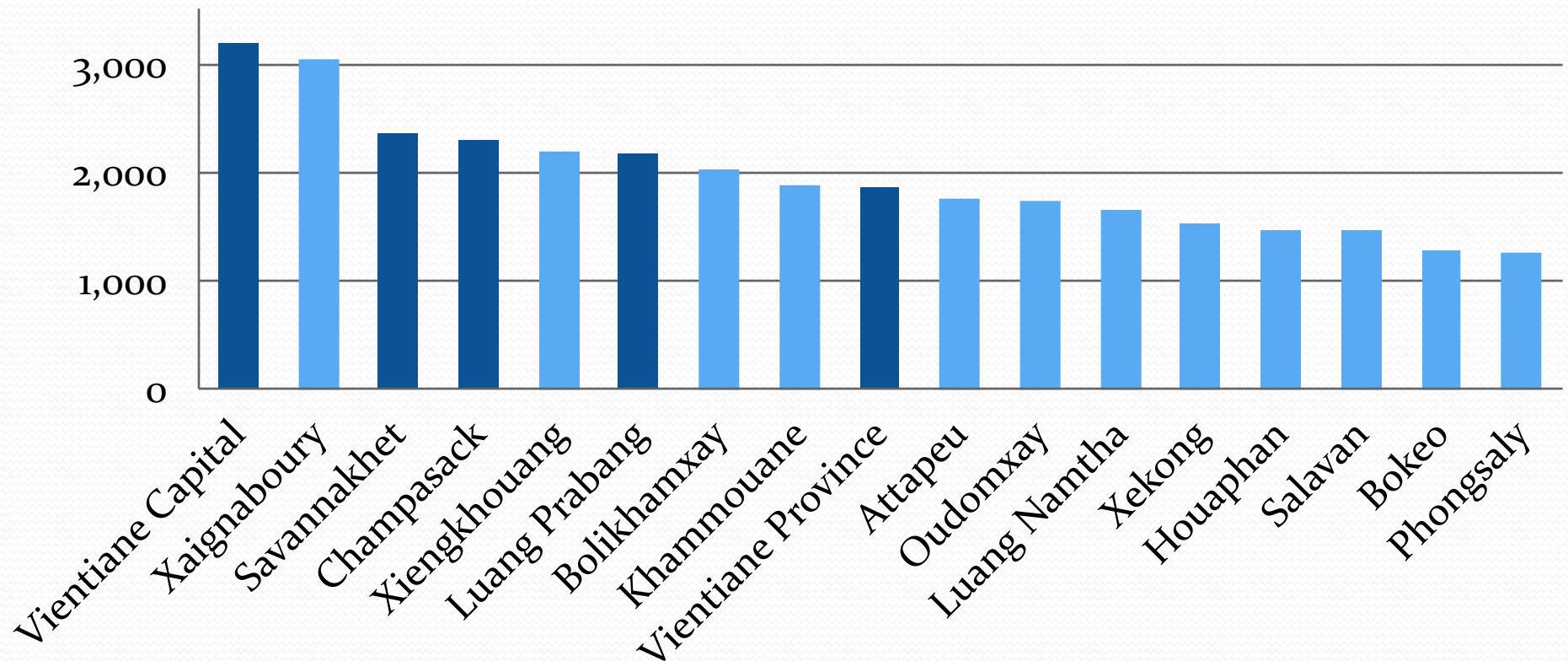
## Urban household consumption (% of total, 2007/2008 and 2012/2013)

[Contents](#)

Updated on Oct. 17<sup>th</sup> 2015

Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 19.

# Household consumption (1000 LAK, 2007/2008)

## The Rich, The Poor and the Have-nots

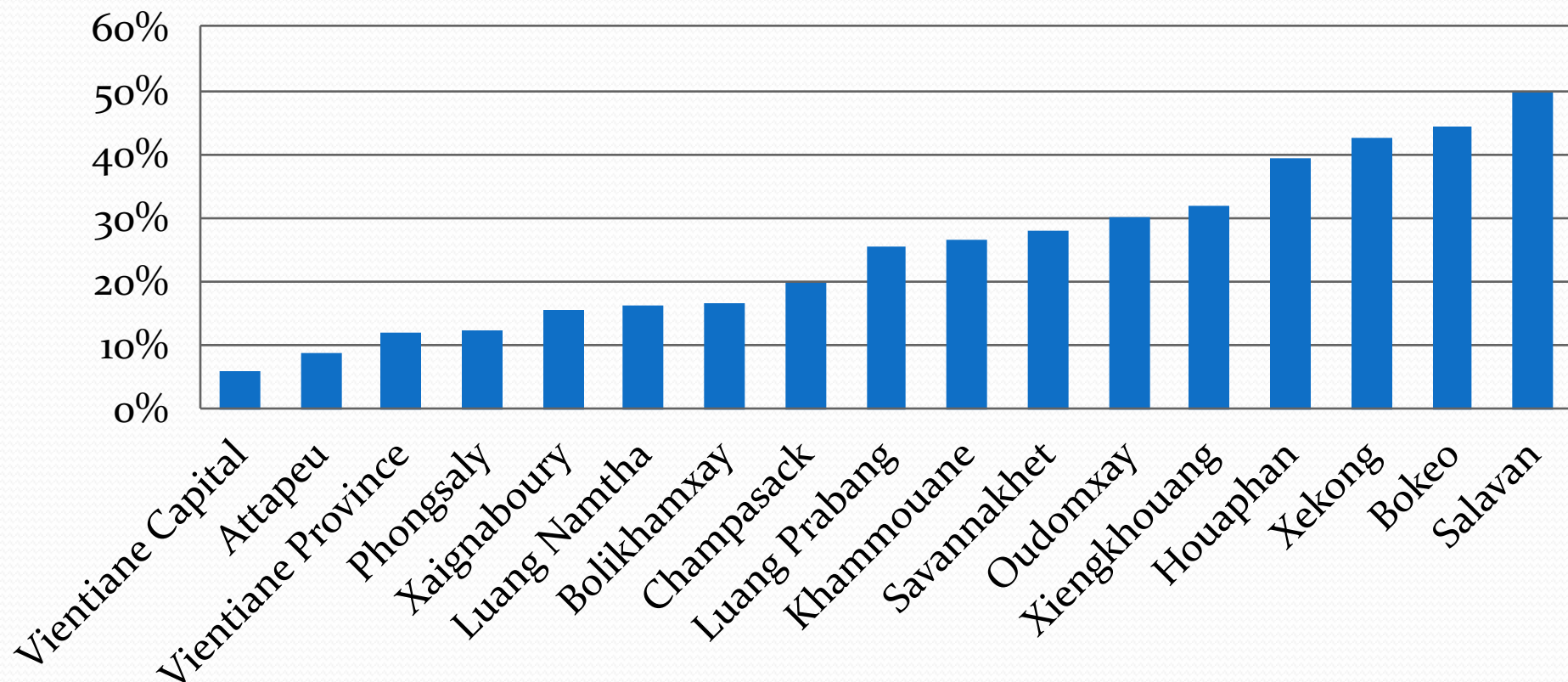


Source: Ministry of Planning and Investment, Lao Department of Statistics (Ed.): The Households of Lao PDR. Social and Economic Indicators. Vientiane 2009, p. 19.



## Poverty headcount by province (2013)

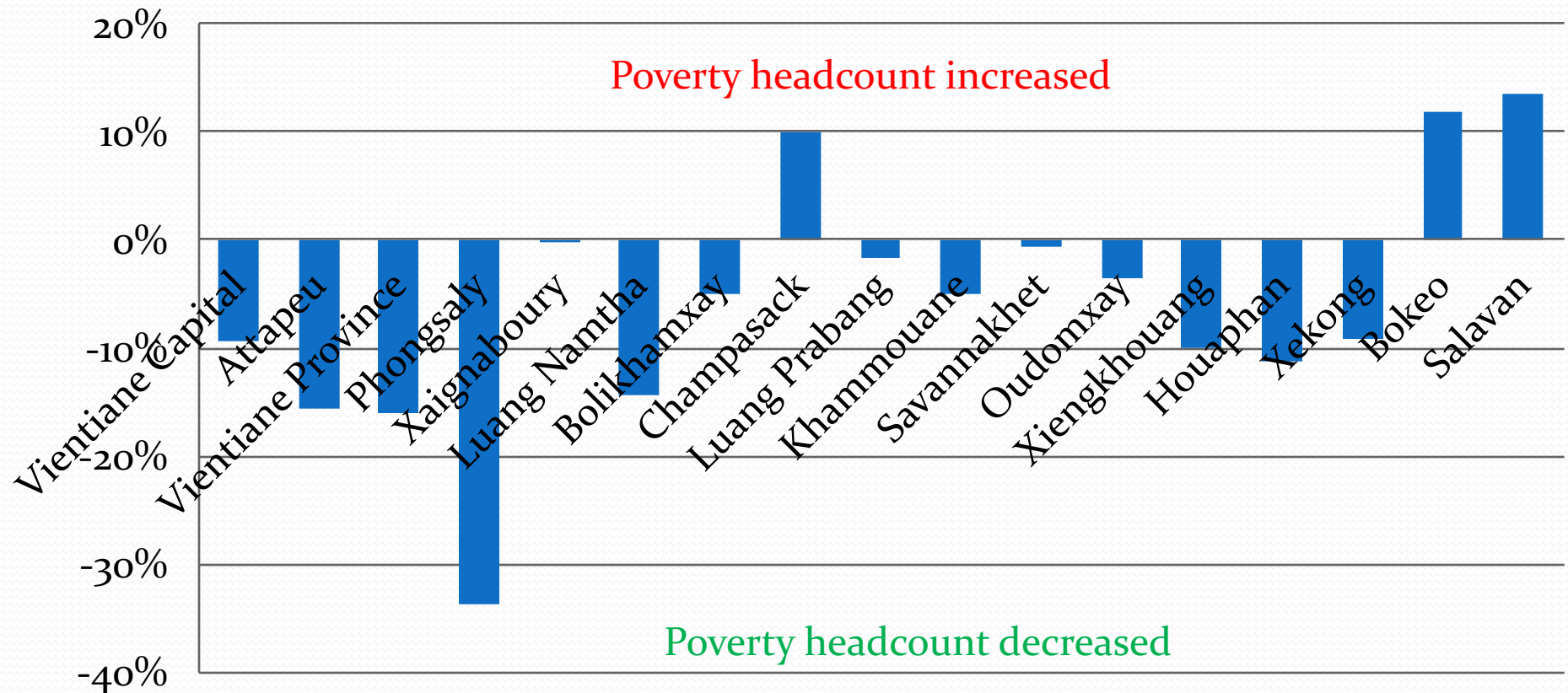
The national poverty line is defined 203,613.6 LAK (weighted mean of regional poverty lines)



Updated on Oct. 17<sup>th</sup> 2015

Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 4.

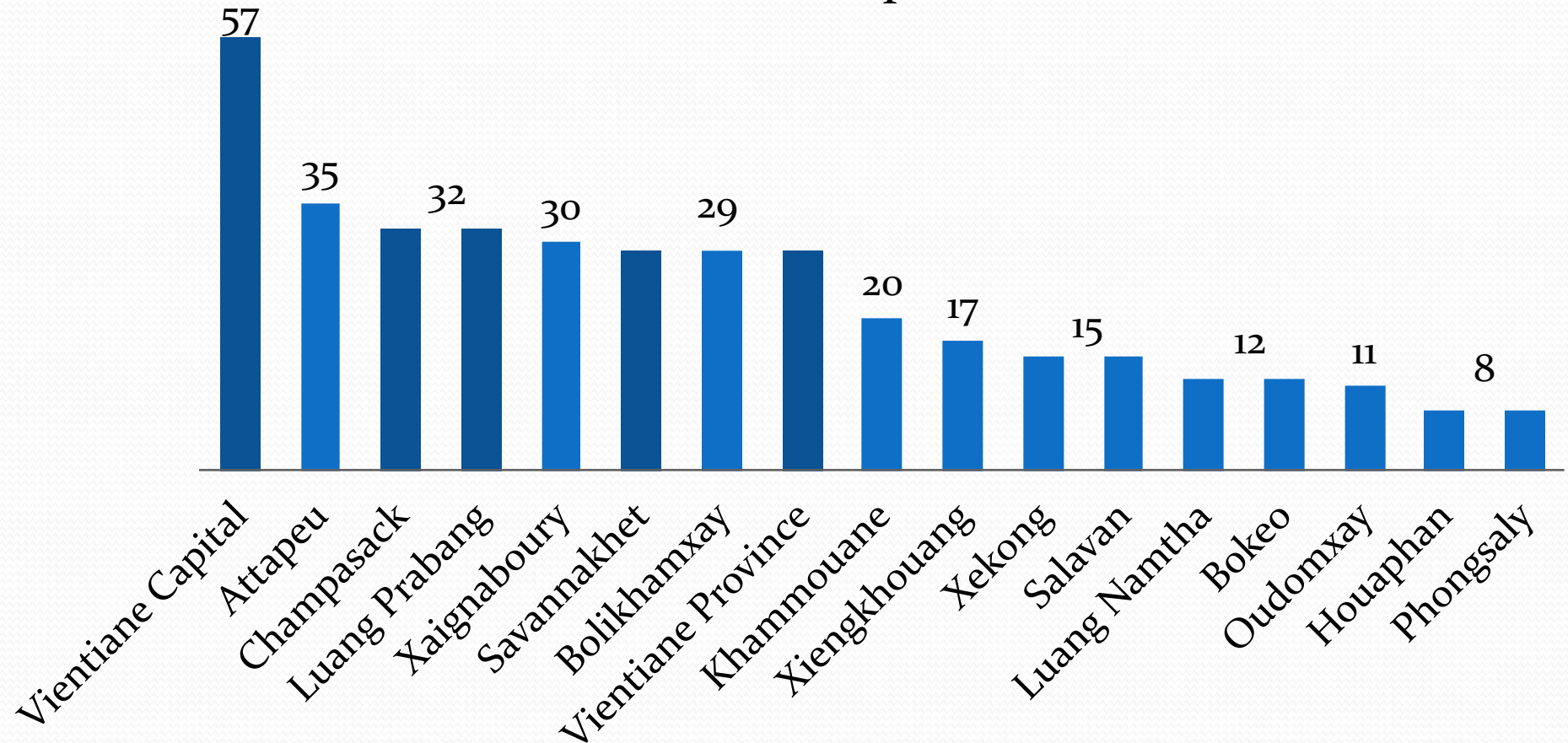
## Change in Poverty headcount by province (percentage points, 2007/08 vs. 2012/13)


Updated on Oct. 17<sup>th</sup> 2015

Source: Ministry of Planning and Investment, Lao Department of Statistics, The World Bank, Australian Aid (Ed.): Poverty Profile in Lao PDR. Vientiane 2015, p. 4.

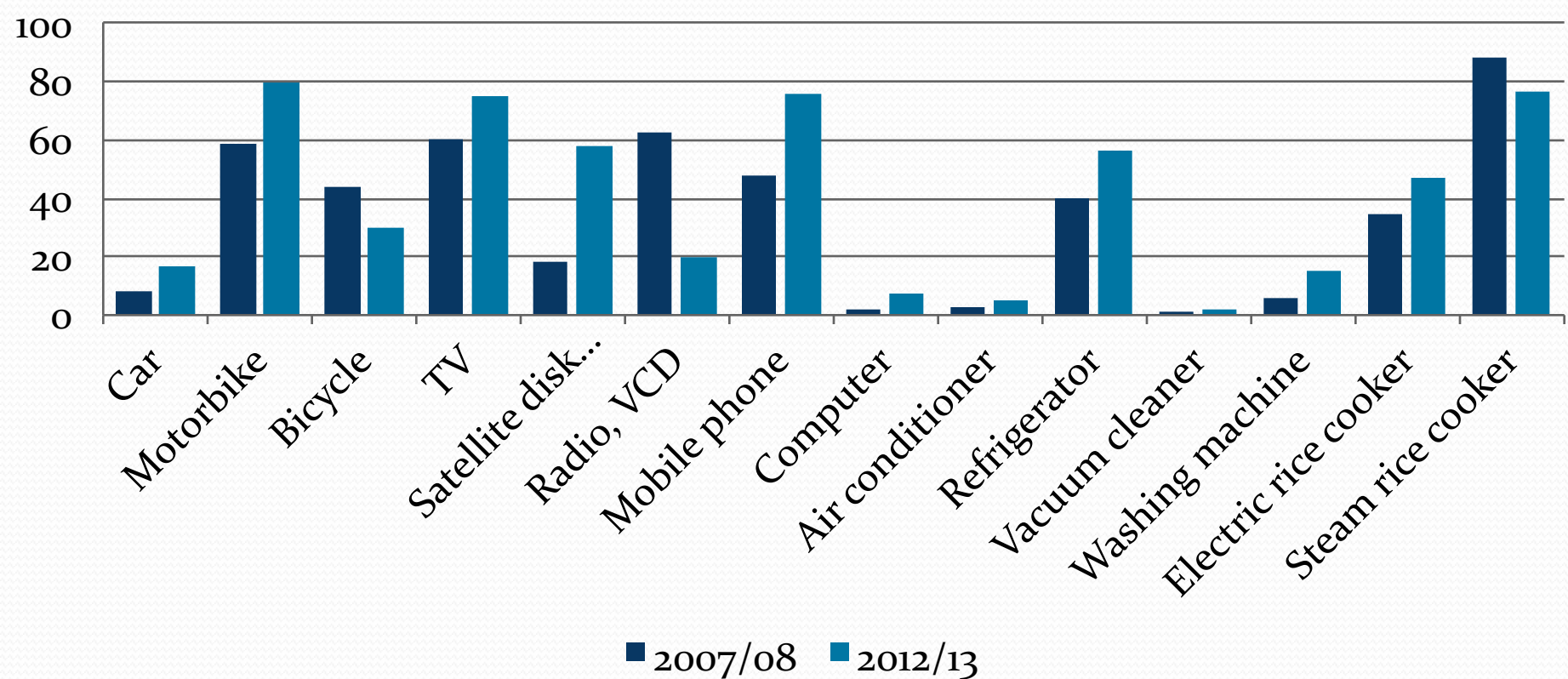
# Households operating one or more businesses (%, 2007/2008)

Me have shop, too!



Source: Ministry of Planning and Investment, Lao Department of Statistics (Ed.): The Households of Lao PDR. Social and Economic Indicators. Vientiane 2009, p. 66.

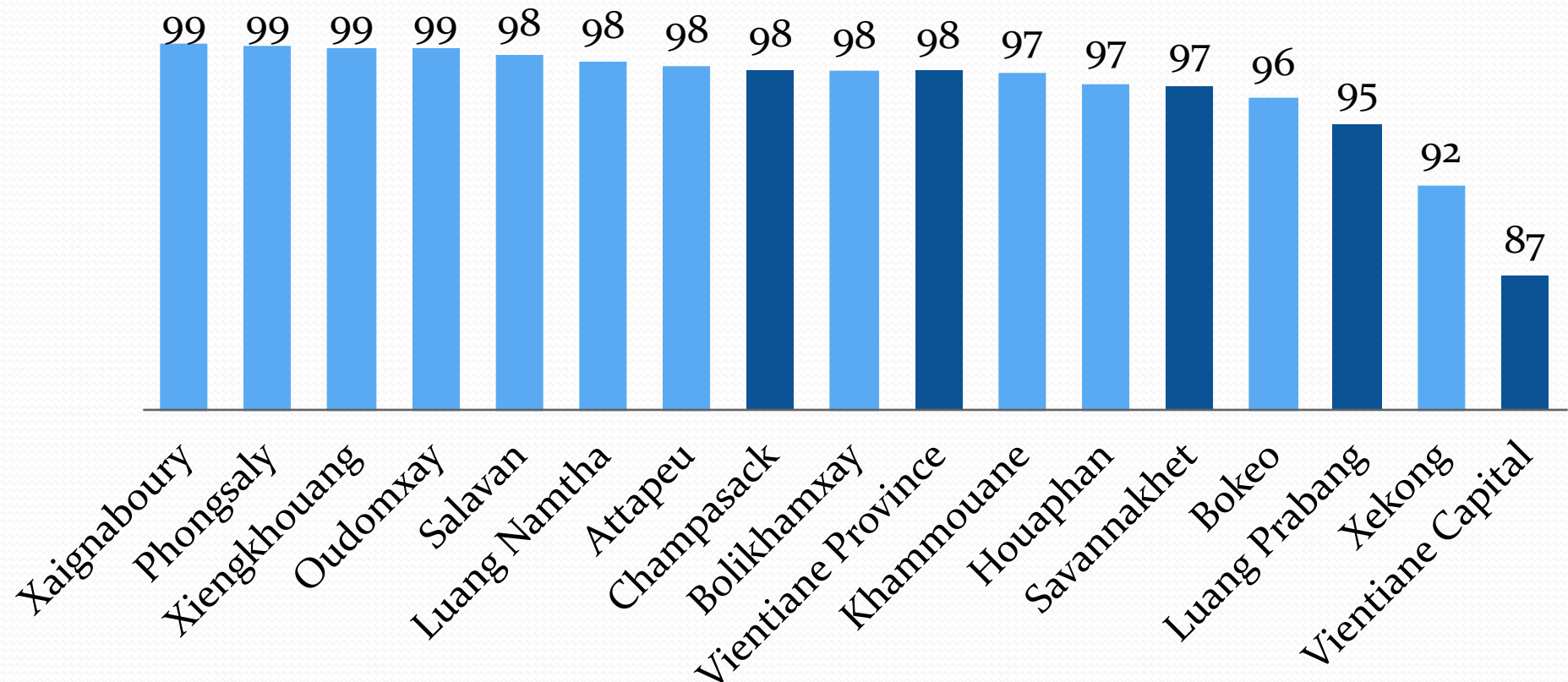
## Changes in household durable goods (% of households)



Source: Ministry of Planning and Investment, Lao Department of Statistics (Ed.): The Households of Lao PDR. Social and Economic Indicators. Vientiane 2009, p. 74.

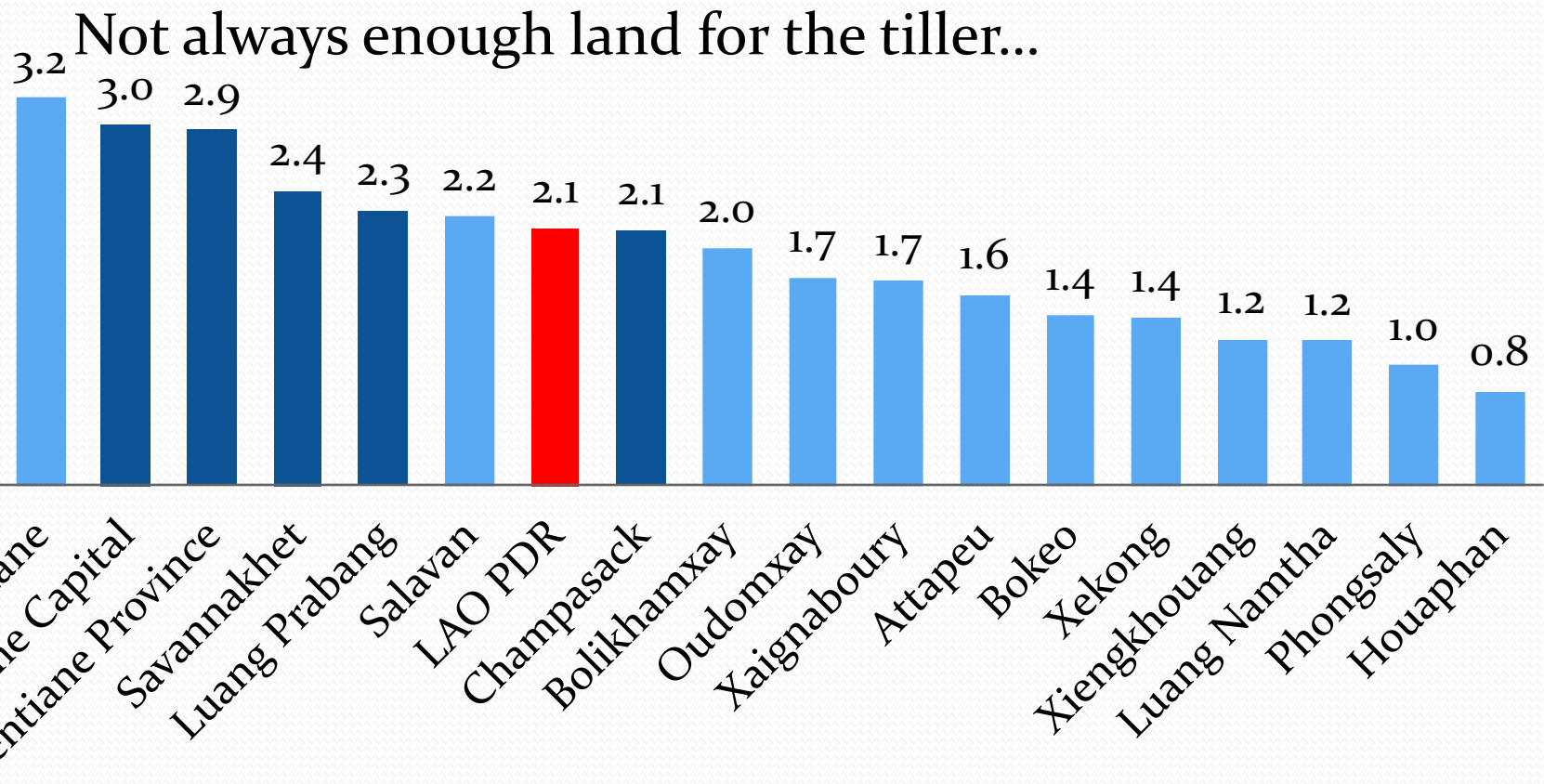
## Households that own a house, in % (2005)

My home is my castle!



Source: Steering Committee for the Census of Population and Housing (Ed.): Results from the Population and Housing Census 2005. Vientiane 2006, p. 124.

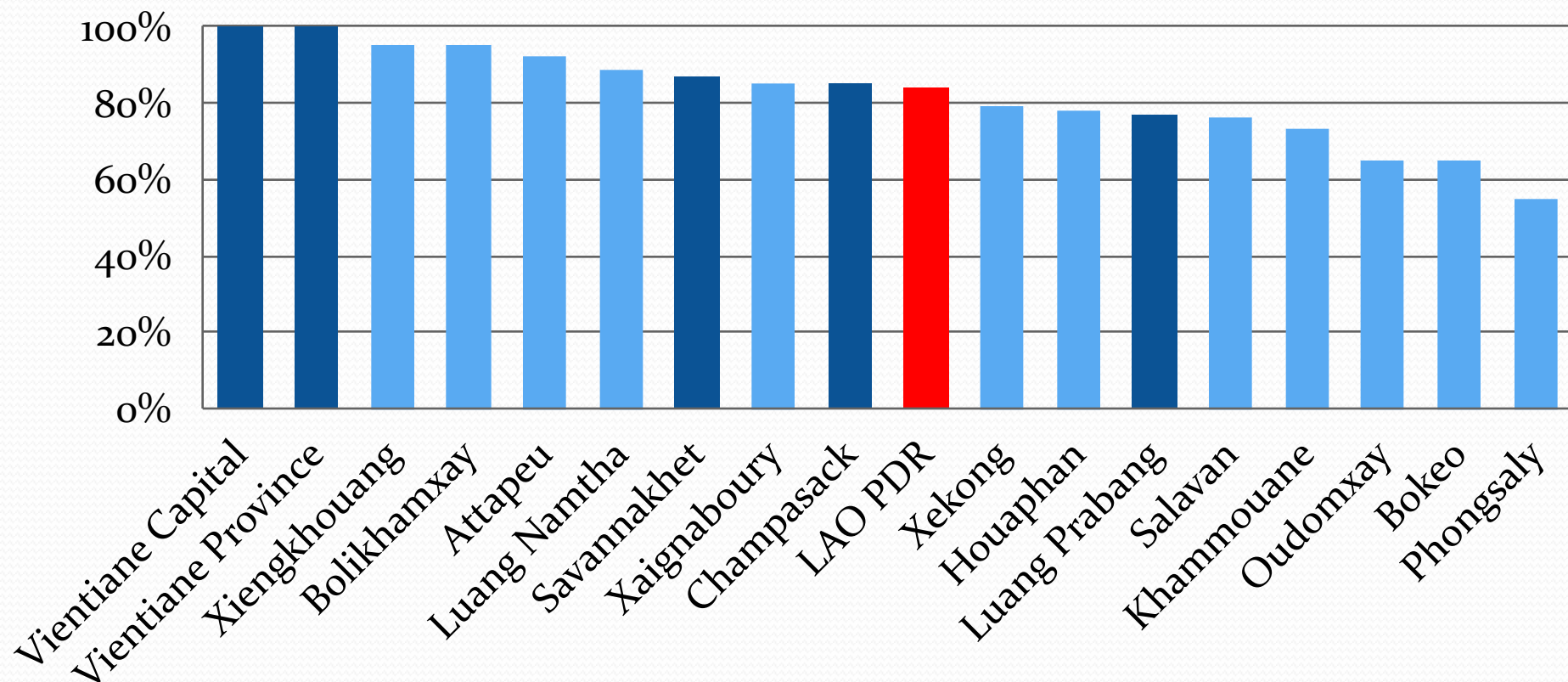
# Average size of agricultural land per farmer's household (in ha, 2005)



Source: Steering Committee for the Census of Population and Housing (Ed.): Results from the Population and Housing Census 2005. Vientiane 2006, p. 137.



# Reachability of villages in rainy season (2007/08)

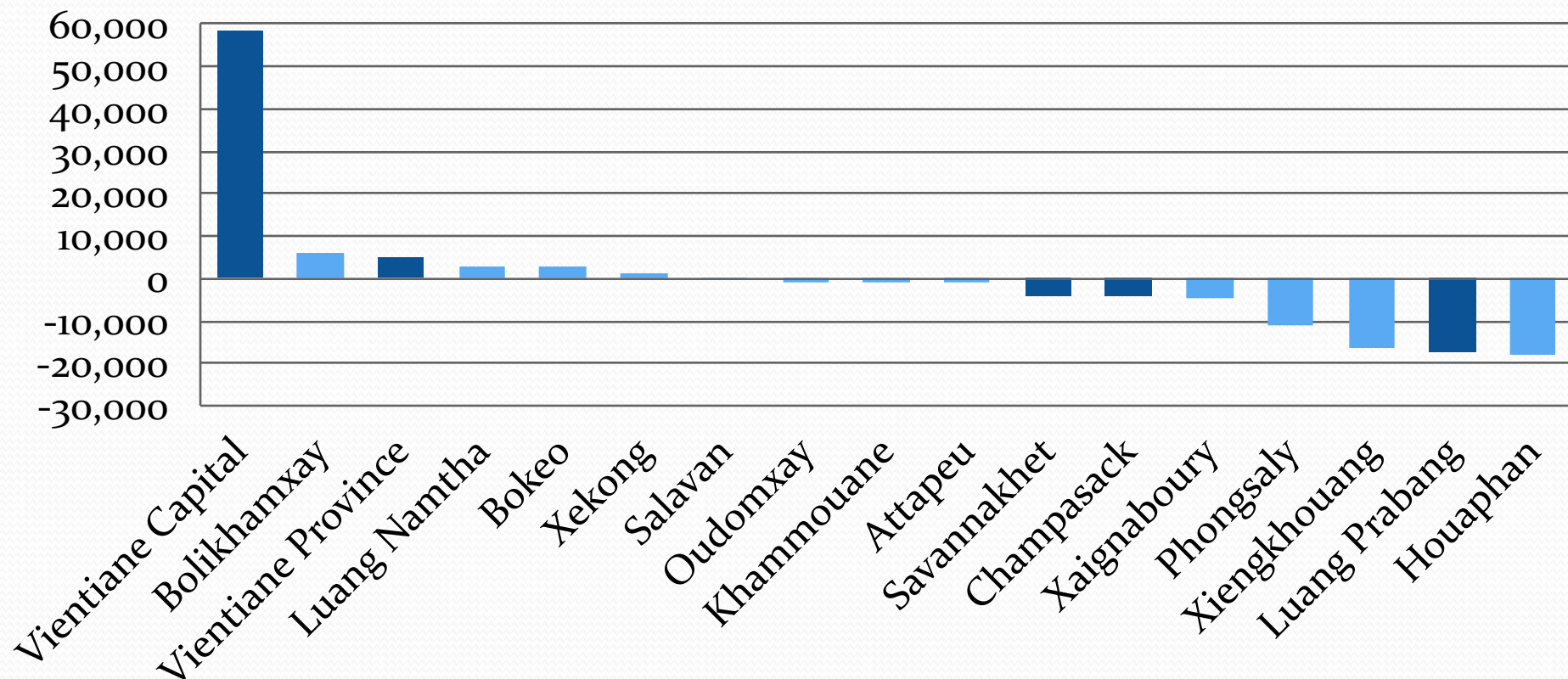
[Contents](#)


Source: Ministry of Planning and Investment, UNDP (Ed.): Employment and Livelihoods Lao PDR, 2009. Vientiane 2009, p. 231.



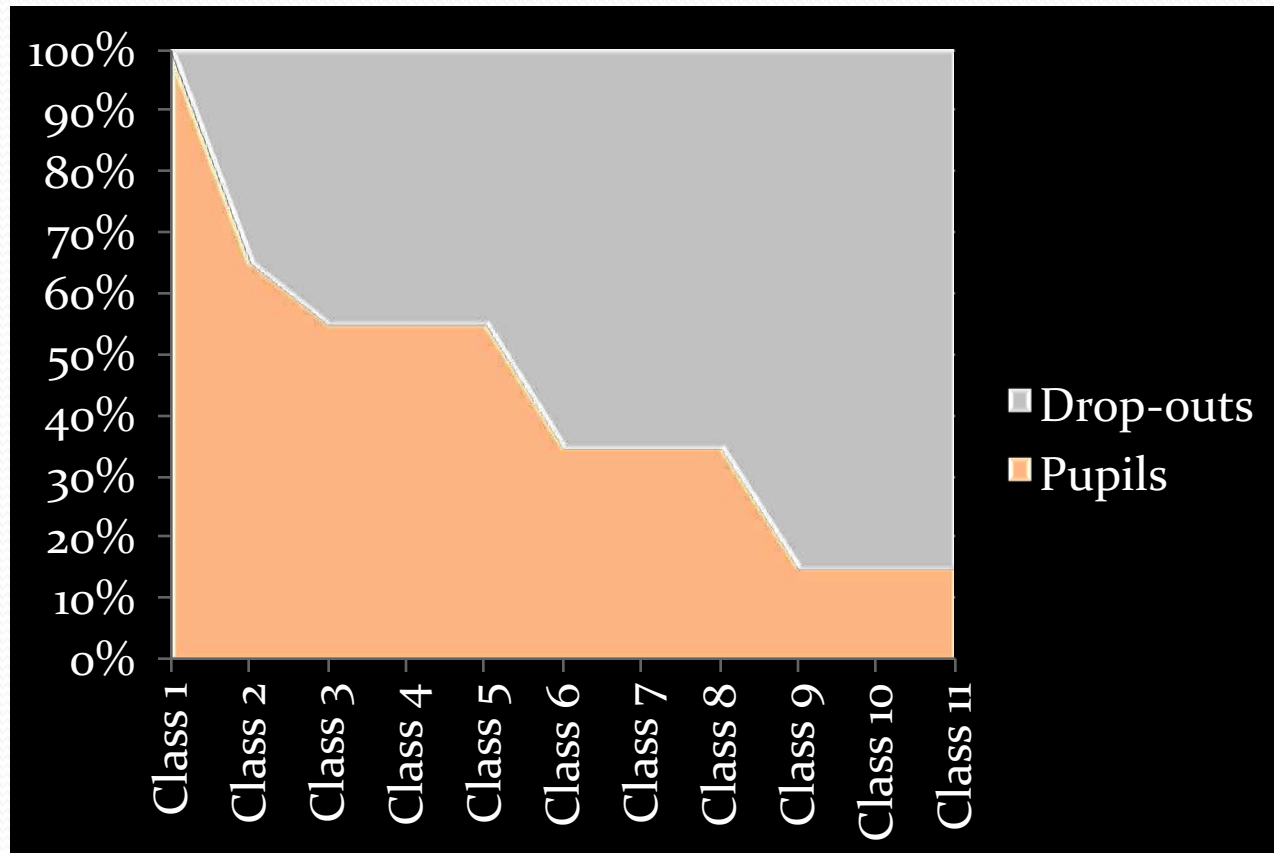
## Net migration (1995-2005)

Shift towards centralisation: Next year in Vientiane!



Source: Steering Committee for the Census of Population and Housing (Ed.): Results from the Population and Housing Census 2005. Vientiane 2006, p. 33.

## Pupils and drop-outs (latest figures)

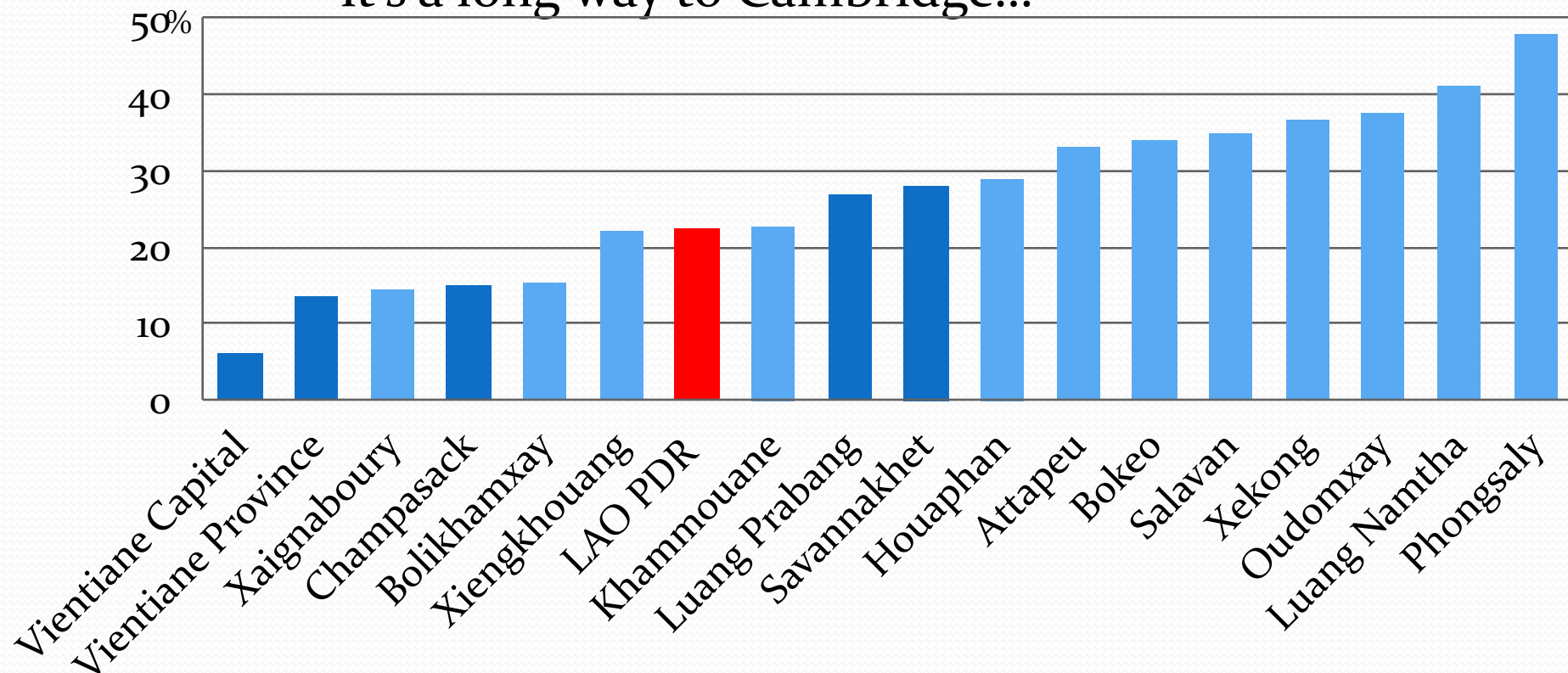


Source: Ministry of Education and Sports, Lao PDR.

Updated on Oct. 22<sup>nd</sup>, 2014

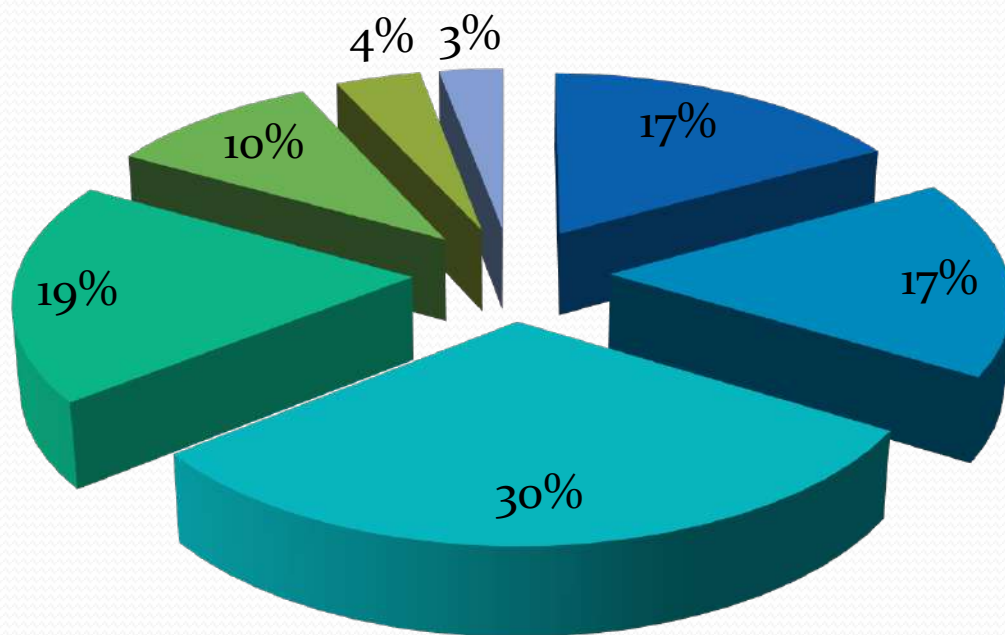
# Percentage of population “never been to school” (6y+, 2005)

It's a long way to Cambridge...



Source: Steering Committee for the Census of Population and Housing (Ed.): Results from the Population and Housing Census 2005. Vientiane 2006, p. 51.

## Educational composition of working age population (2013)



- No formal education
- Some primary
- Completed primary
- Completed lower secondary
- Completed upper secondary
- Completed vocational training
- University degree

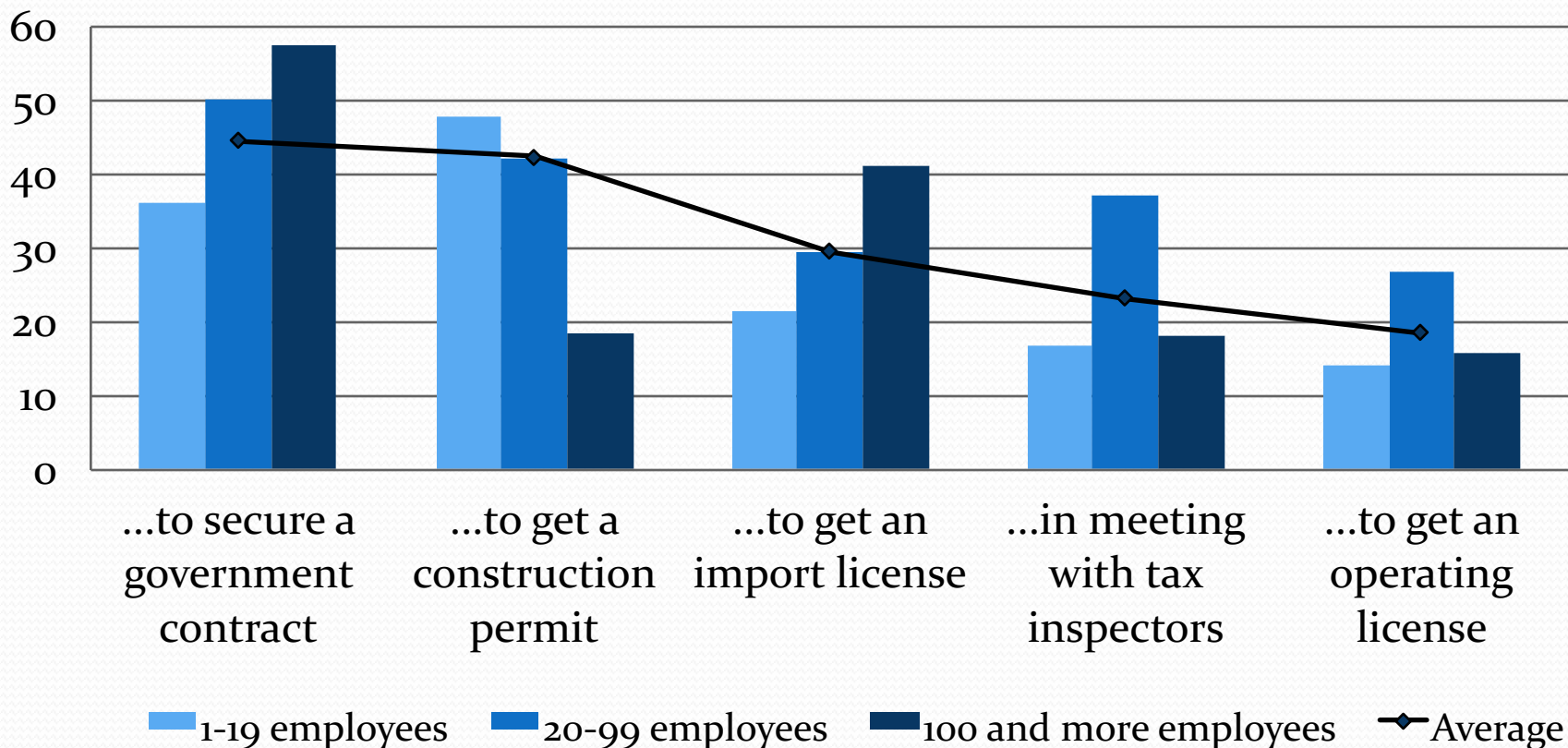
Updated 18/10/2015

Source: The World Bank Group, Australian Aid (Eds.): Drivers of Poverty Reduction in Lao PDR. Lao PDR Poverty Policy Notes. w/o loc. 2015, p. 14.

## Corruption (2012)

### Expected gift giving in small, medium and large companies

% of firms

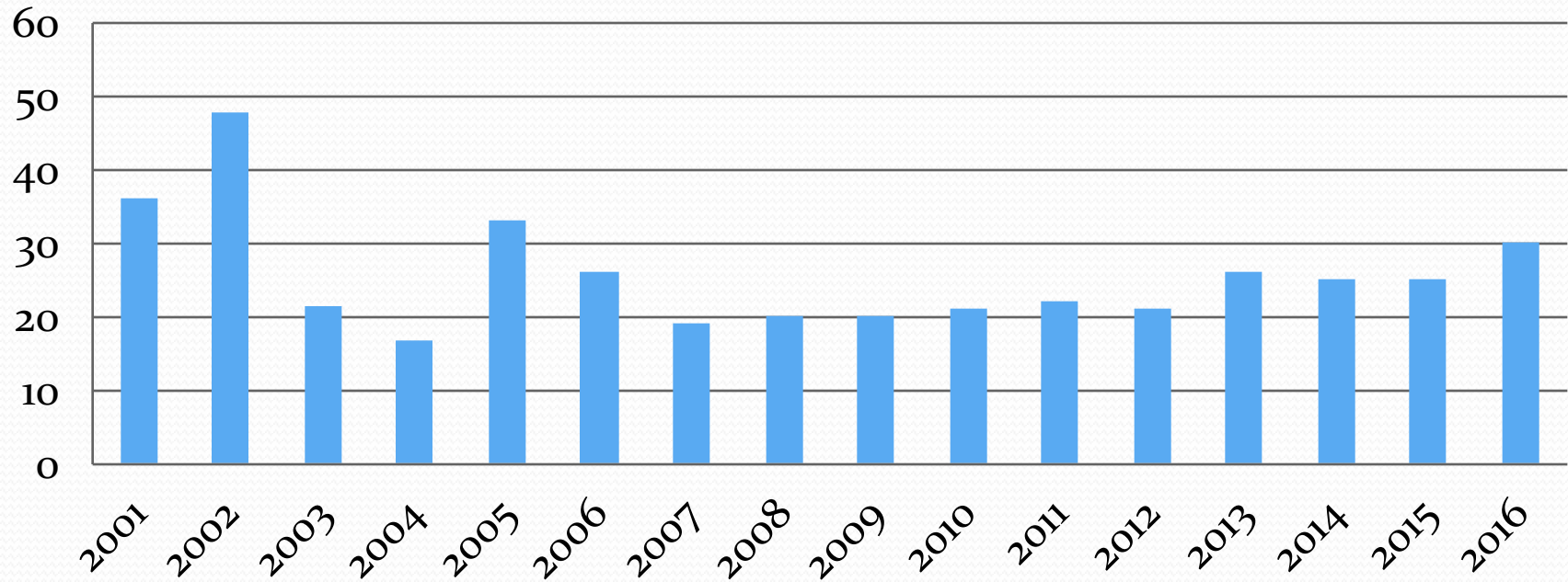


Source: World Bank, IFC (Ed.): Lao PDR Country Profile 2012. Enterprise Surveys. Washington, March 2013, p. 12..

## Corruption Perception (2001-2016)

[Contents](#)

Score



Score 100: no corruption in the public sector. Score 0: extreme corruption in the public sector

Updated on 28/09/2017

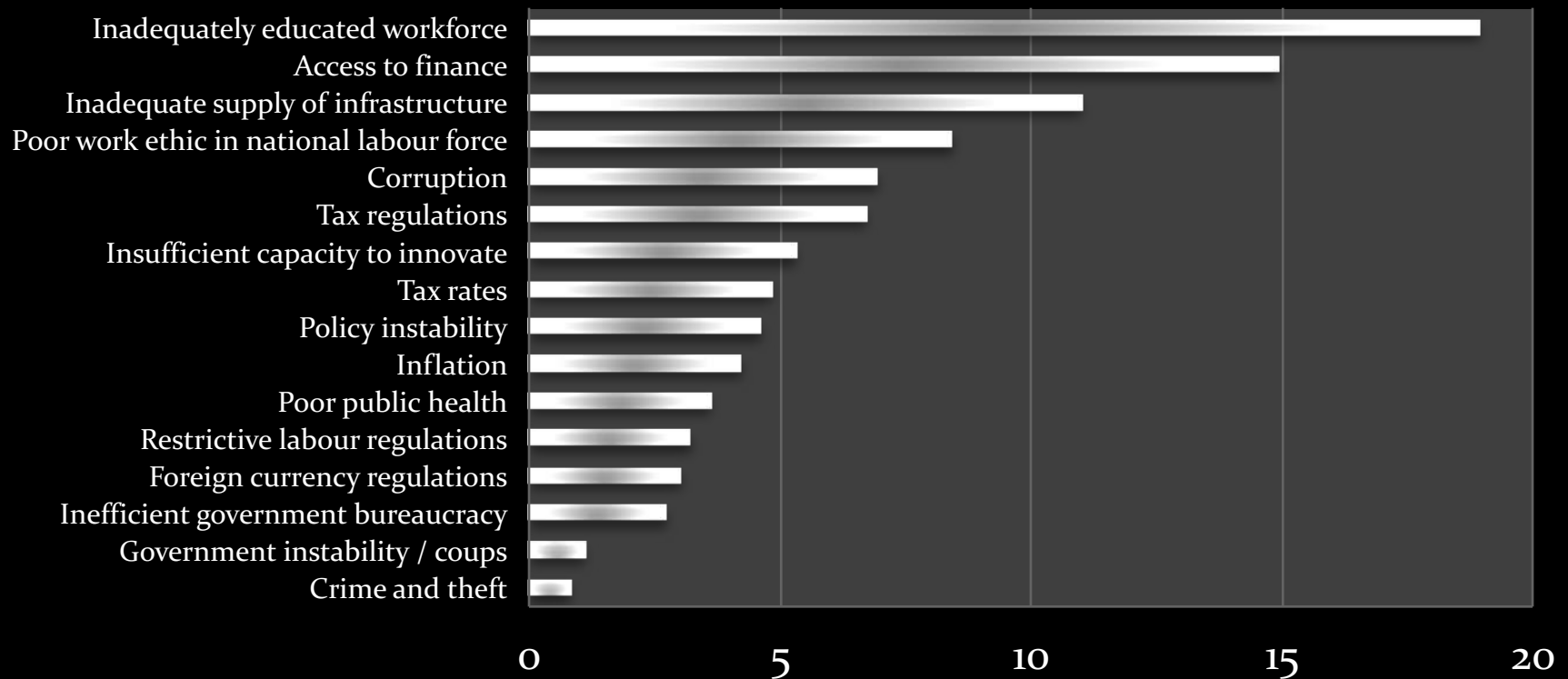
Source: [http://www.theglobaleconomy.com/Laos/transparency\\_corruption/](http://www.theglobaleconomy.com/Laos/transparency_corruption/) ; [https://www.transparency.org/news/feature/corruption\\_perceptions\\_index\\_2016](https://www.transparency.org/news/feature/corruption_perceptions_index_2016)

## 2) Lao in practice



# Competitiveness and Doing Business

## The most problematic factors for doing business in Laos 2013/2014



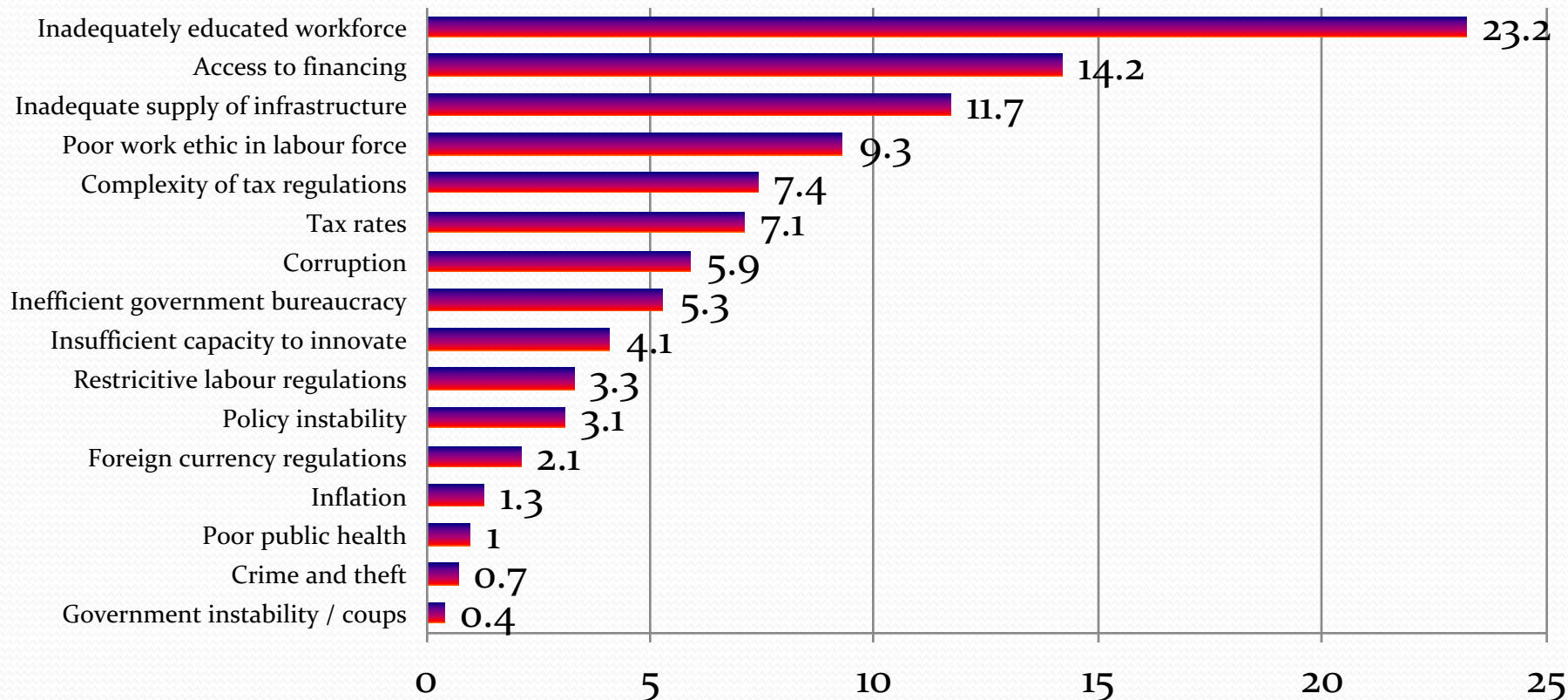
Source: Schwab, K.: The Global Competitiveness Report 2013-2014. Ed. by World Economic Forum (Ed.), Geneva 2013, p. 244.

Updated on March 105, 2014

## The most problematic factors for doing business in Laos according to the global competitiveness index 2015-2016

[Contents](#)

(weighted score)

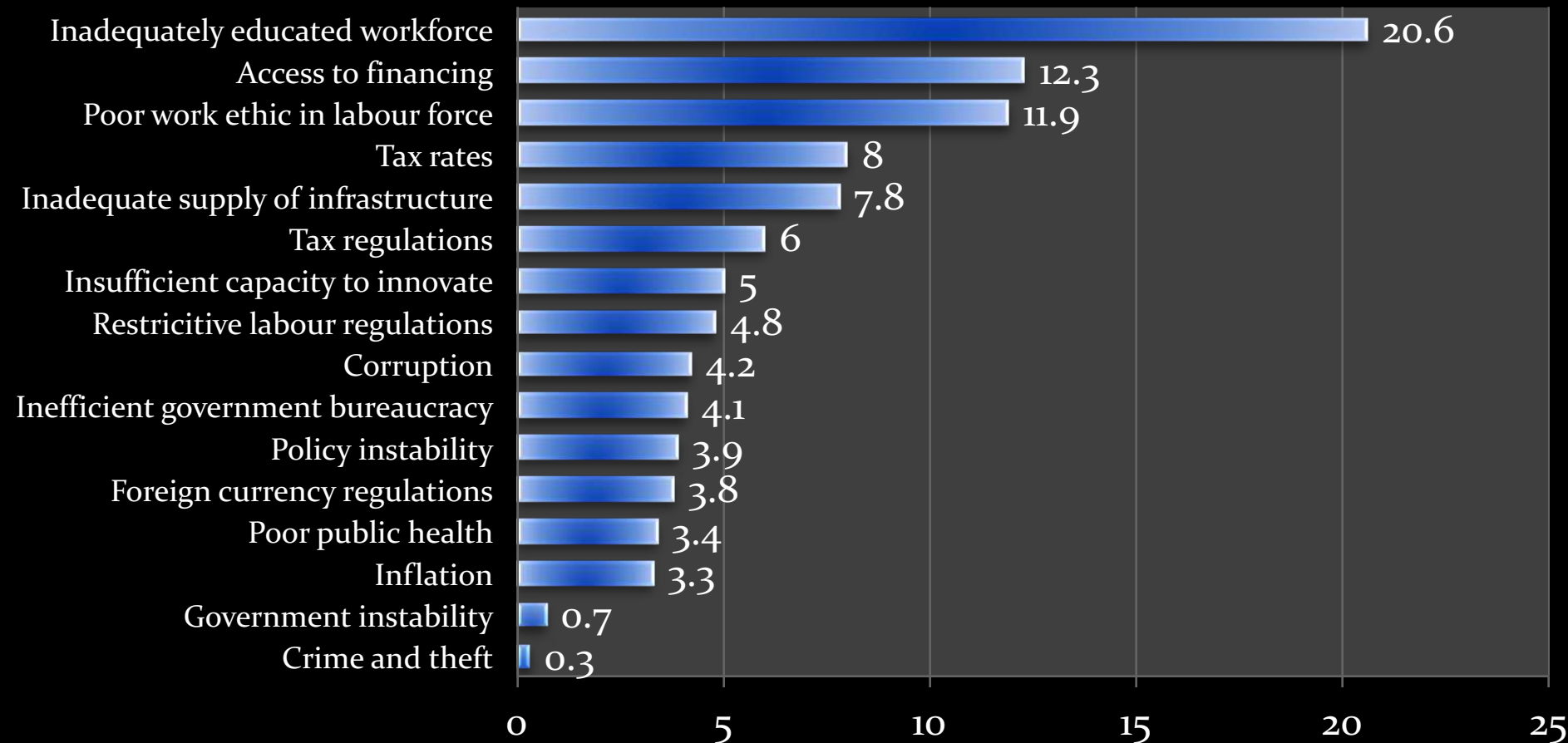


Source: Schwab, K.: The Global Competitiveness Report 2015-2016. Ed. by World Economic Forum (Ed.), Geneva 2015, p. 228.

Updated October 17<sup>th</sup> 2015

## The most problematic factors for doing business in Laos according to the global [Contents](#) competitiveness index 2016-2017

(weighted score)



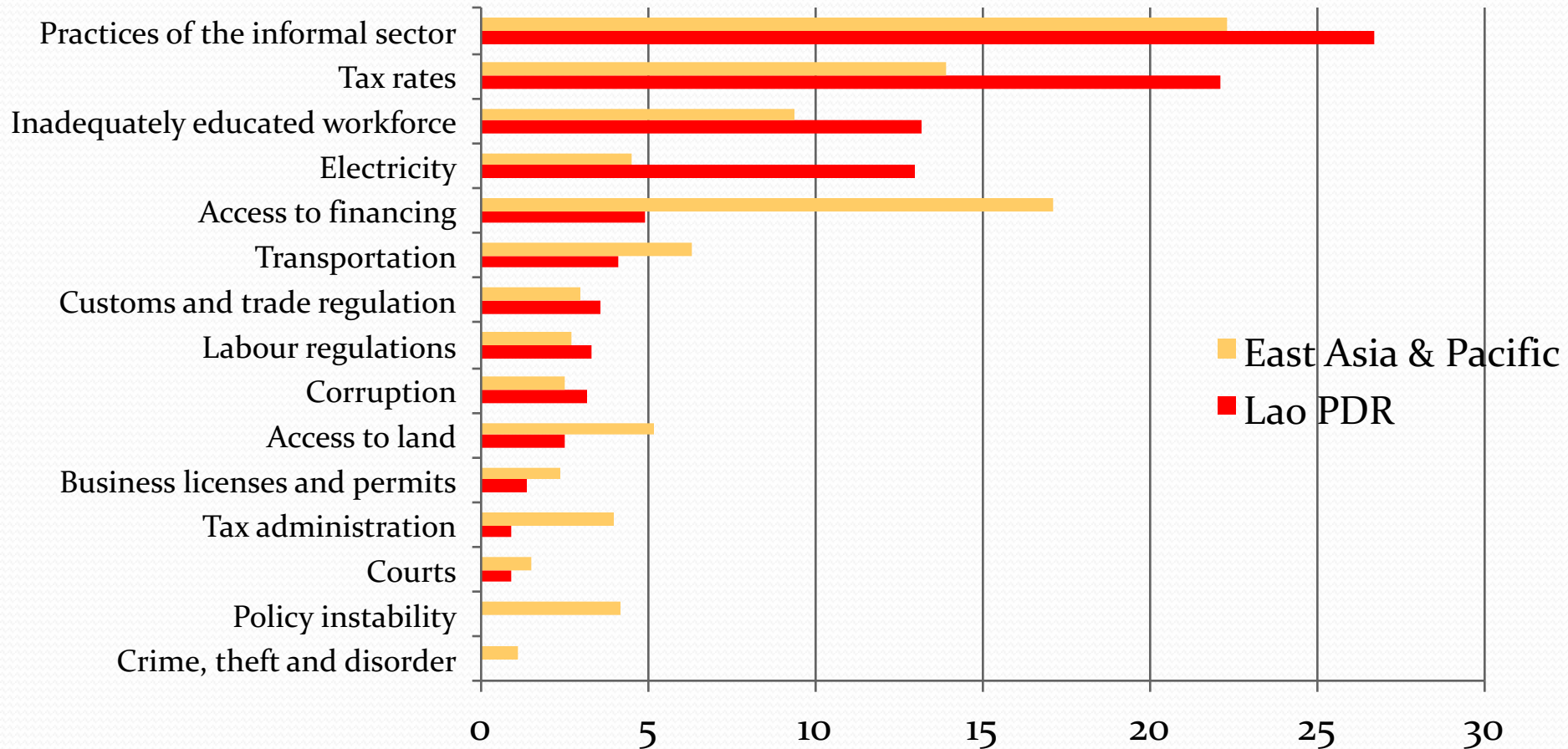
Source: Schwab, K.: The Global Competitiveness Report 2016-2017. Ed. by World Economic Forum (Ed.), Geneva 2016, p. 230.

Updated March 06<sup>th</sup> 2017

## The most problematic factors for doing business in Laos compared with East Asia & Pacific according to the World Bank

[Contents](#)

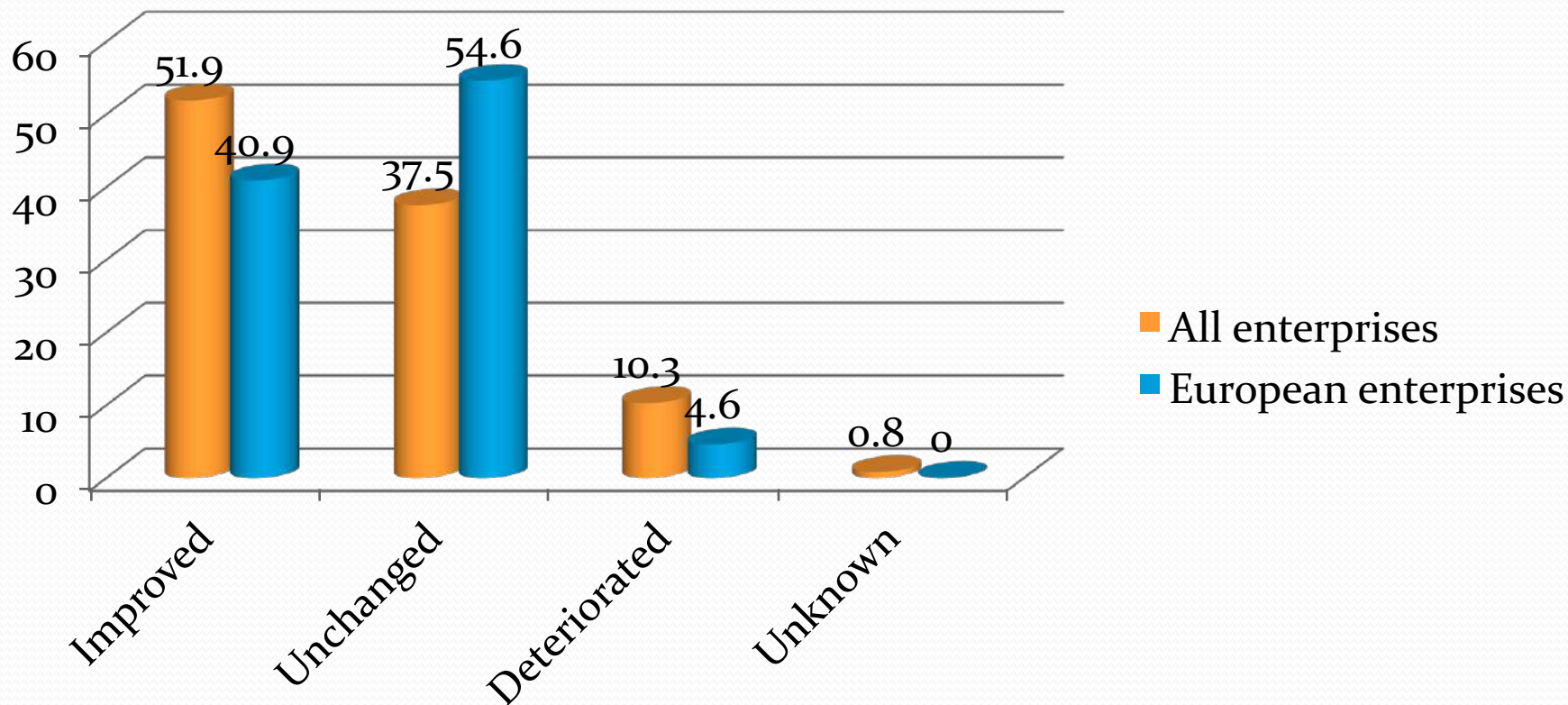
(Lao PDR 2016 Country Profile 2016)



# Business Confidence II/2016

## Business Development in Laos in the 2<sup>nd</sup> half of 2016

[Contents](#)



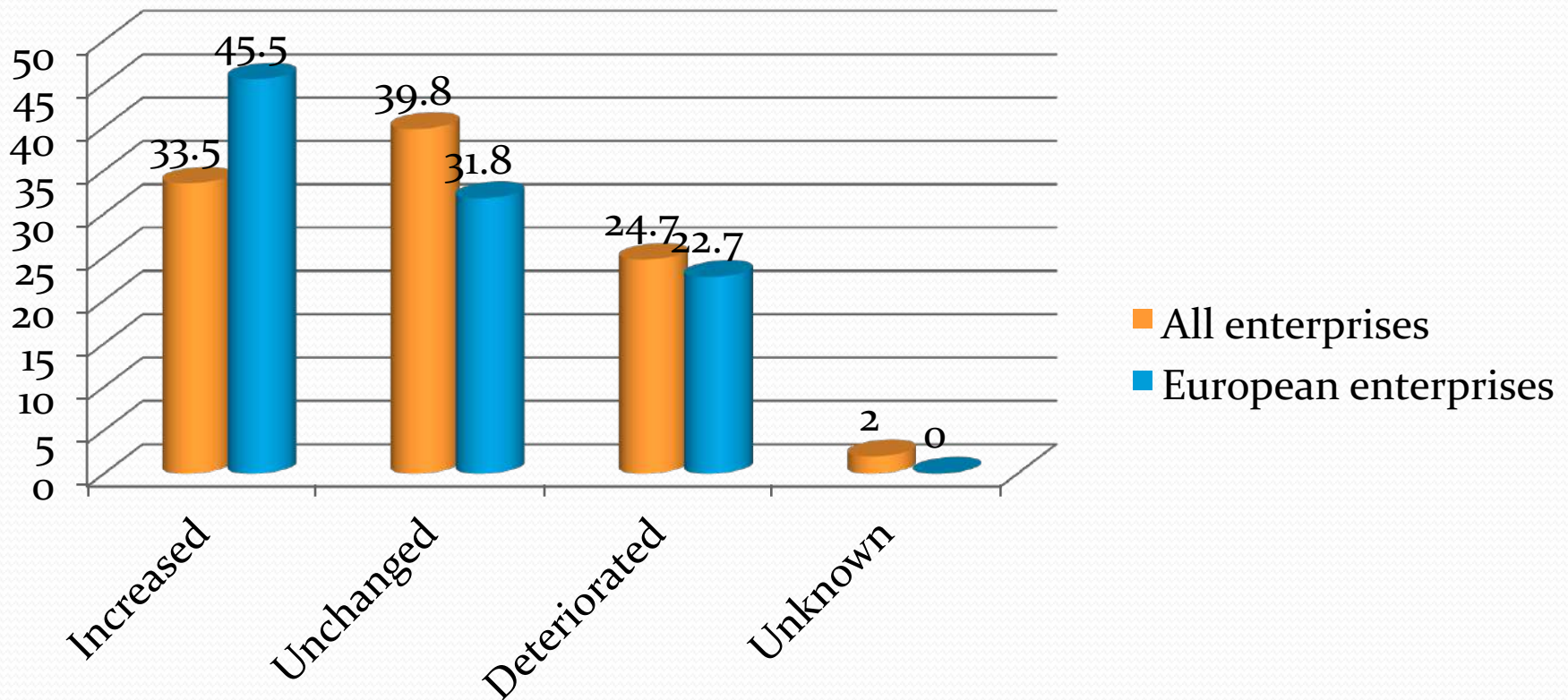
Updated October 05<sup>th</sup> 2017

Source: European Chamber of Commerce and Industry in Lao PDR, Lao National Chamber of Commerce and Industry (Ed.): Business Confidence Assessment Lao PDR (Lao and European Businesses) July-December 2016. Vientiane 2017 p. 18-19



## Profit Development in Laos in the 2<sup>nd</sup> half of 2016

[Contents](#)

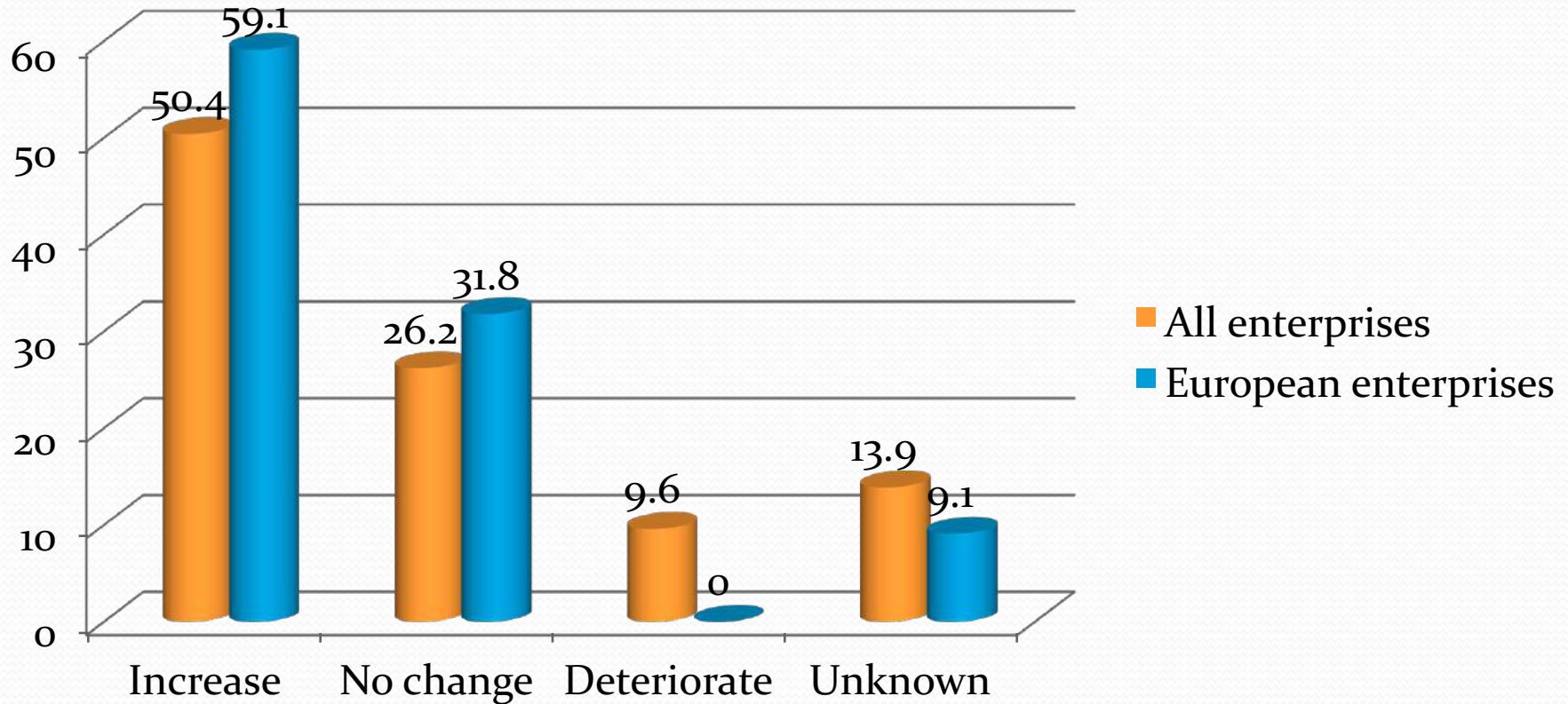


Updated October 05<sup>th</sup> 2017

Source: European Chamber of Commerce and Industry in Lao PDR, Lao National Chamber of Commerce and Industry (Ed.): Business Confidence Assessment Lao PDR (Lao and European Businesses) July-December 2016. Vientiane 2017 p. 25

## Expected Profit Development in Laos for the 1<sup>st</sup> half of 2017

[Contents](#)




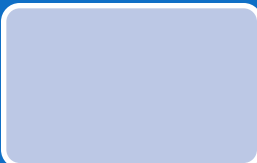
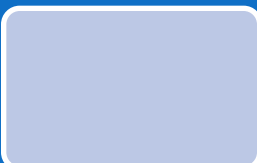
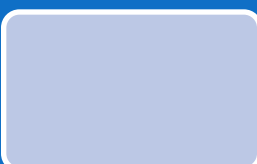
Updated October 05<sup>th</sup> 2017

Source: European Chamber of Commerce and Industry in Lao PDR, Lao National Chamber of Commerce and Industry (Ed.): Business Confidence Assessment Lao PDR (Lao and European Businesses) July-December 2016. Vientiane 2017 p. 27

# The Enterprises

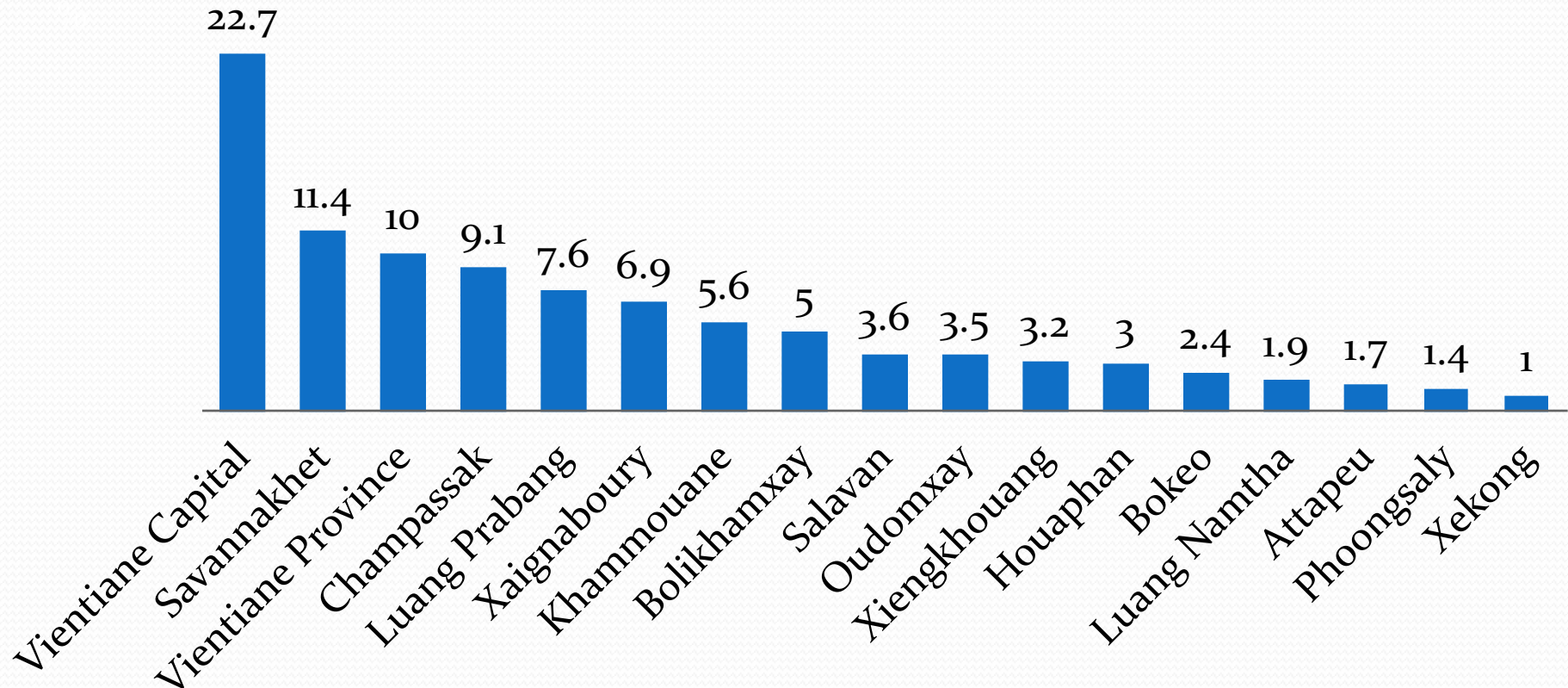
## Professionals in Laos - Estimates for 2012

[Contents](#)

	<b>Civil Engineers</b>	<ul style="list-style-type: none"><li>• Total in country: 759</li><li>• Per 100.000 inhabitants: 12.1</li></ul>
	<b>Architects</b>	<ul style="list-style-type: none"><li>• Total in country 293</li><li>• Per 100.000 inhabitants 4.7</li></ul>
	<b>Lawyers</b>	<ul style="list-style-type: none"><li>• Total in country 148</li><li>• Per 100.000 inhabitants 2.3</li></ul>
	<b>Accountants</b>	<ul style="list-style-type: none"><li>• Total in country 132</li><li>• Per 100.000 inhabitants 2.1</li></ul>

Source: Dahanayake, S.: Implications of Liberalizing Professional Services: Legal, Accounting and Engineering Services in Lao PDR. Ed. By Ministry of Industry and Commerce, Vientiane, August 2012, p. 14.

## Economic Units in Lao PDR, Dec. 2006, Regional Distribution in %



Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 18

**Economic Units in Lao PDR, Dec. 2006, ISIC classification (I)**

Classification	Number of units
Wholesale and retail, repair	81,780
Manufacturing	24,331
Agriculture, forestry, fishing	4,319
Transportation, storage	3,799
Accommodation and food service	3,439
Other service activities	3,353
Arts, entertainment and recreation	1,013
Information, communication	872
Administrative and support service	755
Construction	628
Real estate activities	618

Total number of economic units according to Census: 126,913.

Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 11

**Economic Units in Lao PDR, Dec. 2006, ISIC classification (I)**

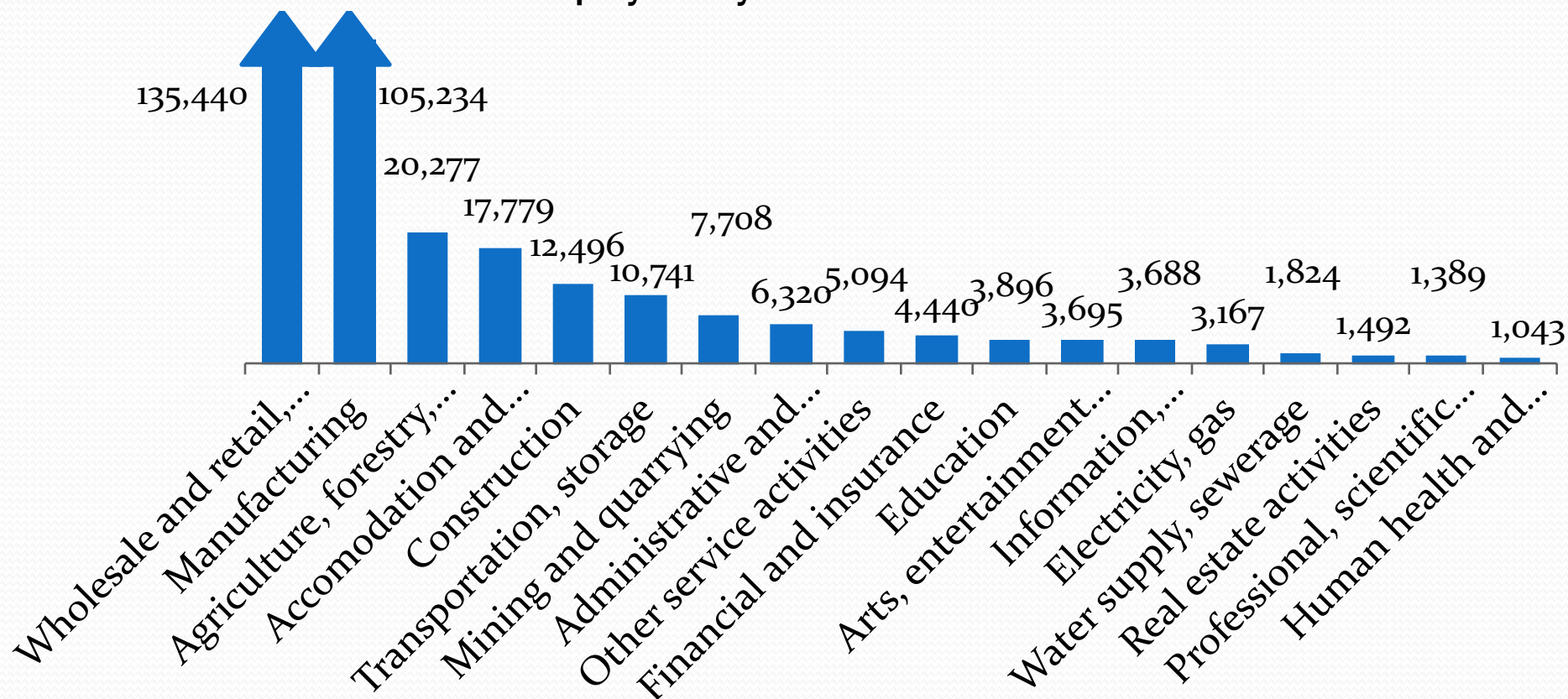
Classification	Number of units
Human health and social work	375
Professional, scientific and technical	359
Financial and insurance	299
Education	298
Mining and quarrying	297
Water supply, sewerage	264
Electricity, gas	114

Total number of economic units according to Census: 126,913.

Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 11

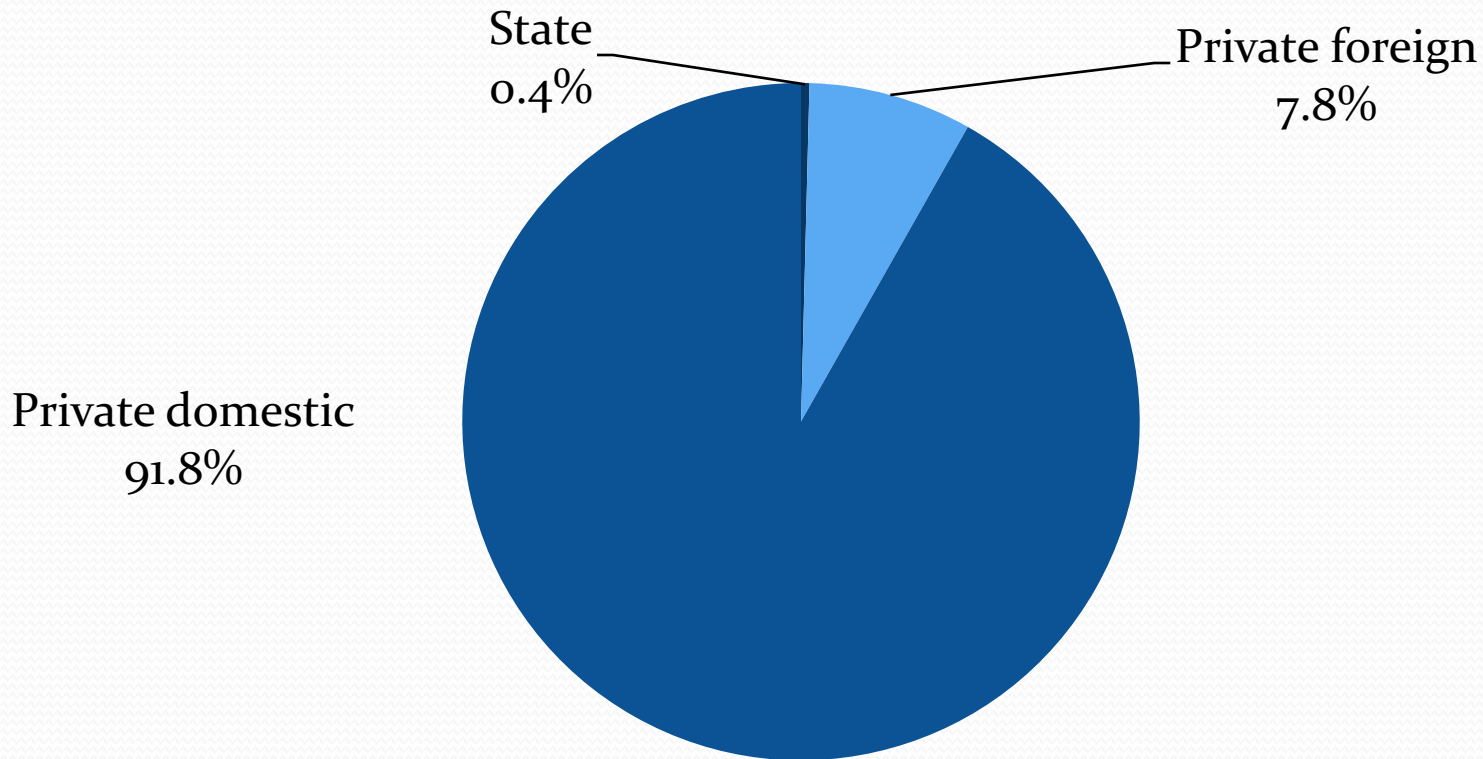


## Economic Units in Lao PDR, Dec. 2006, Number of employees by ISIC classification



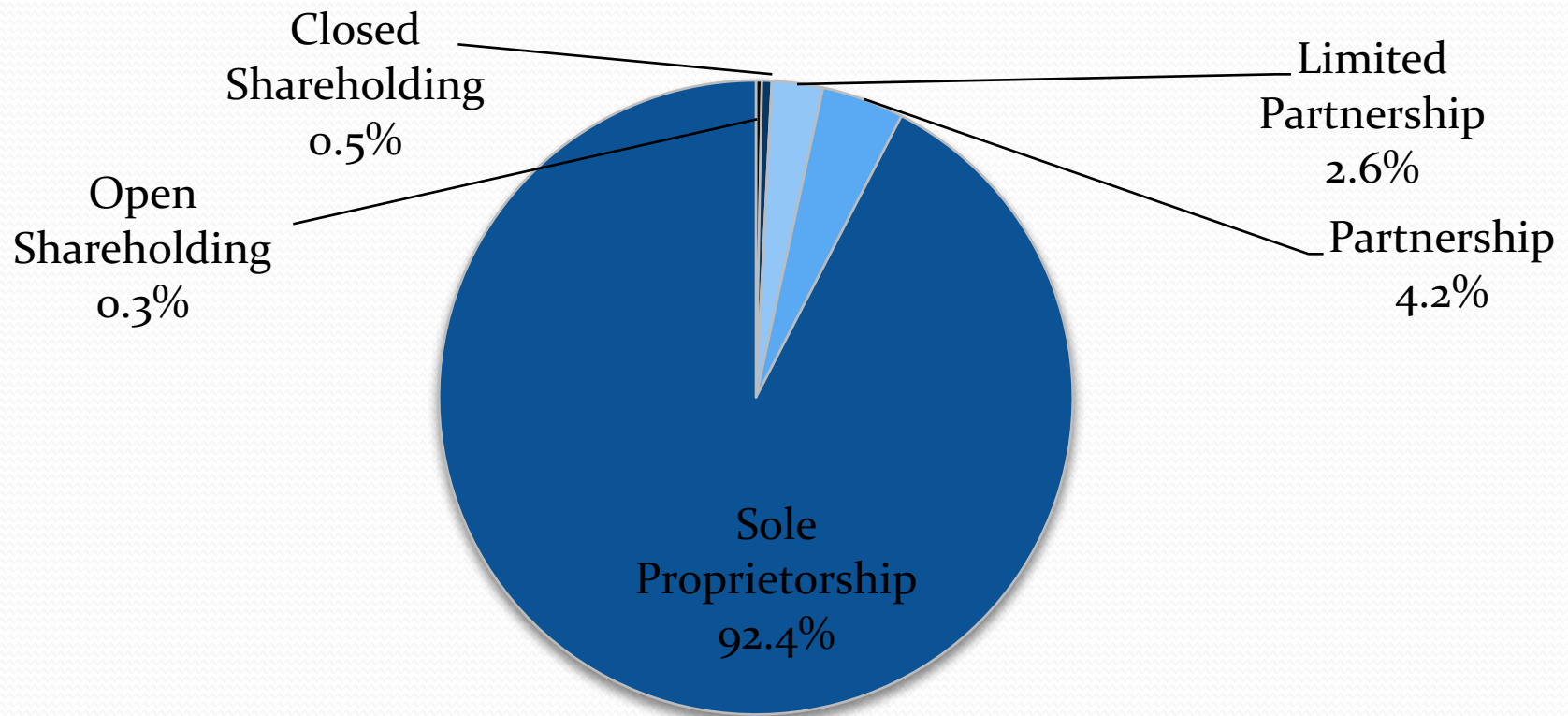
Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 19

## Ownership structure of Lao companies 2012



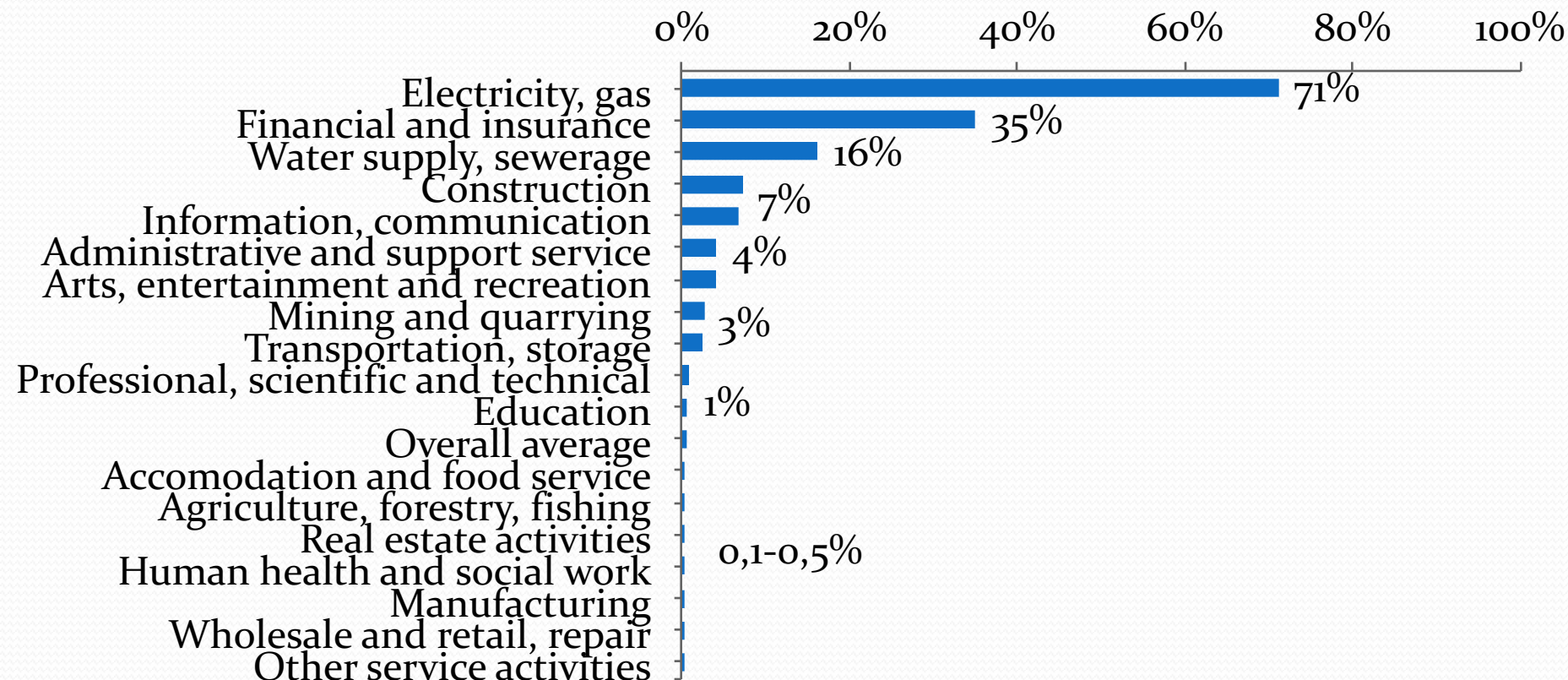
Source: World Bank, IFC (Ed.): Lao PDR Country Profile 2012. Enterprise Surveys. Washington, March 2013, p. 5.

### Legal status of Lao companies 2012



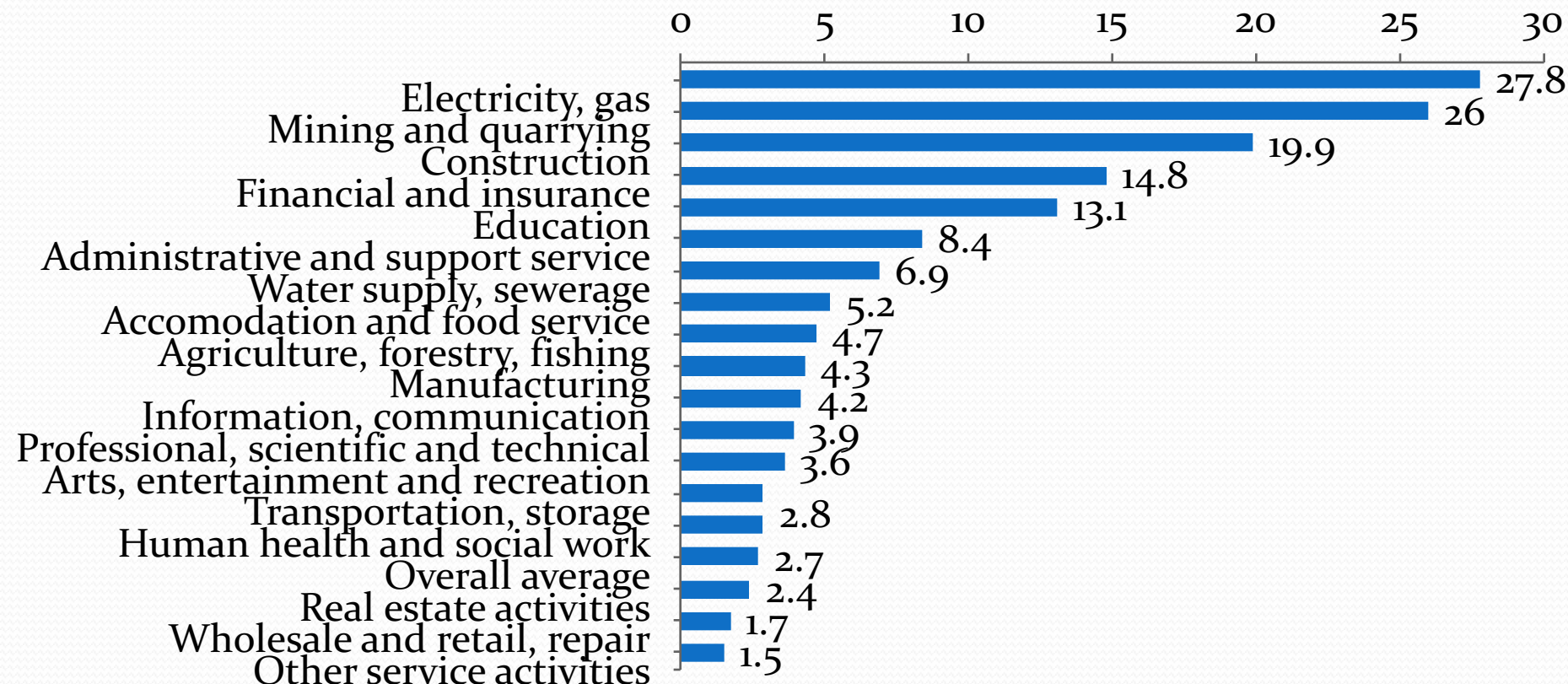
Source: World Bank, IFC (Ed.): Lao PDR Country Profile 2012. Enterprise Surveys. Washington, March 2013, p. 8.

## Economic Units in Lao PDR, Share of State Owned Enterprises (2006)



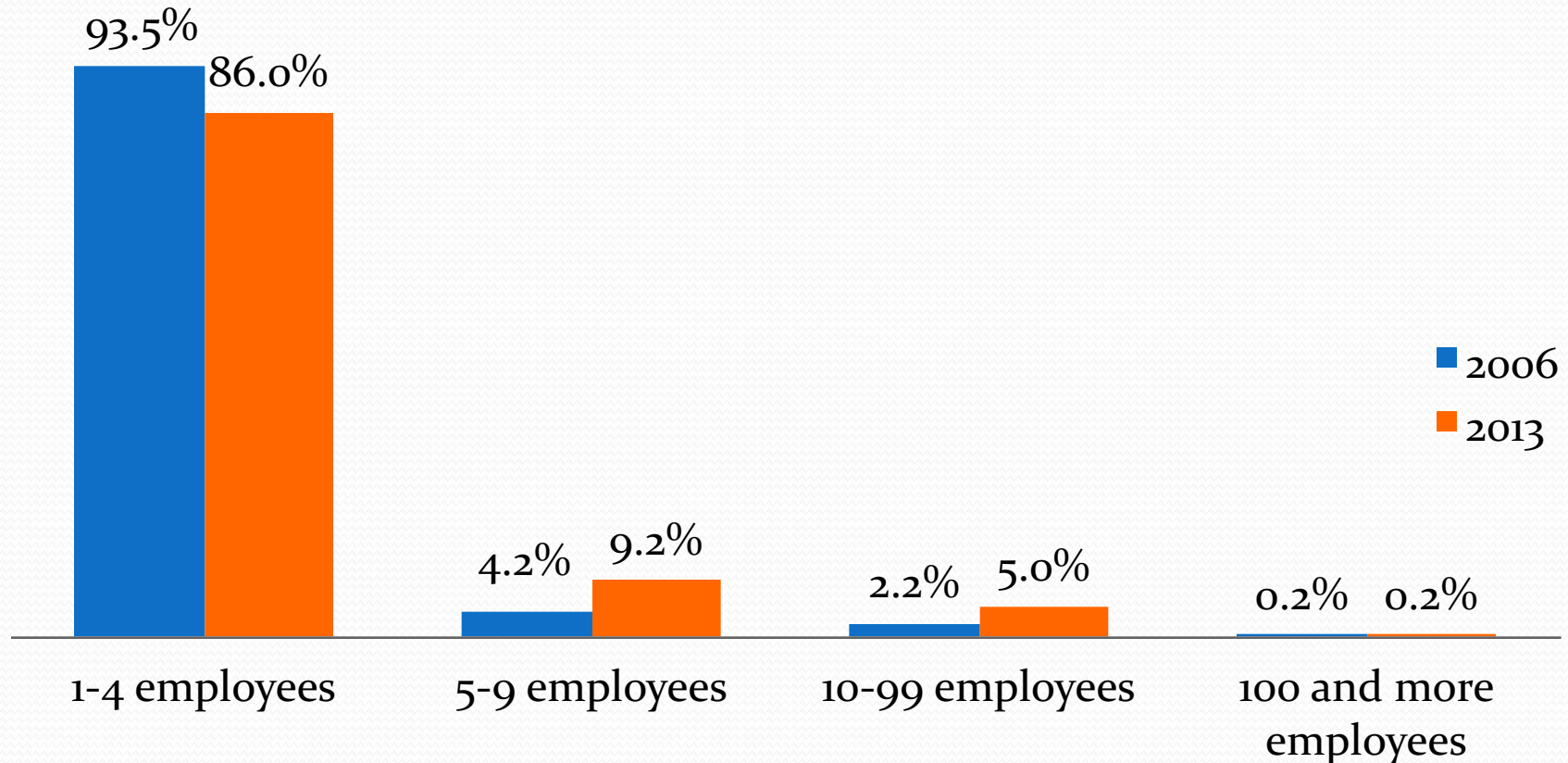
Source: Ministry of Planning and Investment, UNDP (Ed.): Employment and Livelihoods Lao PDR, 2009. Vientiane 2009, p. 247.

## Economic Units in Lao PDR, Dec. 2006, Average employment per unit



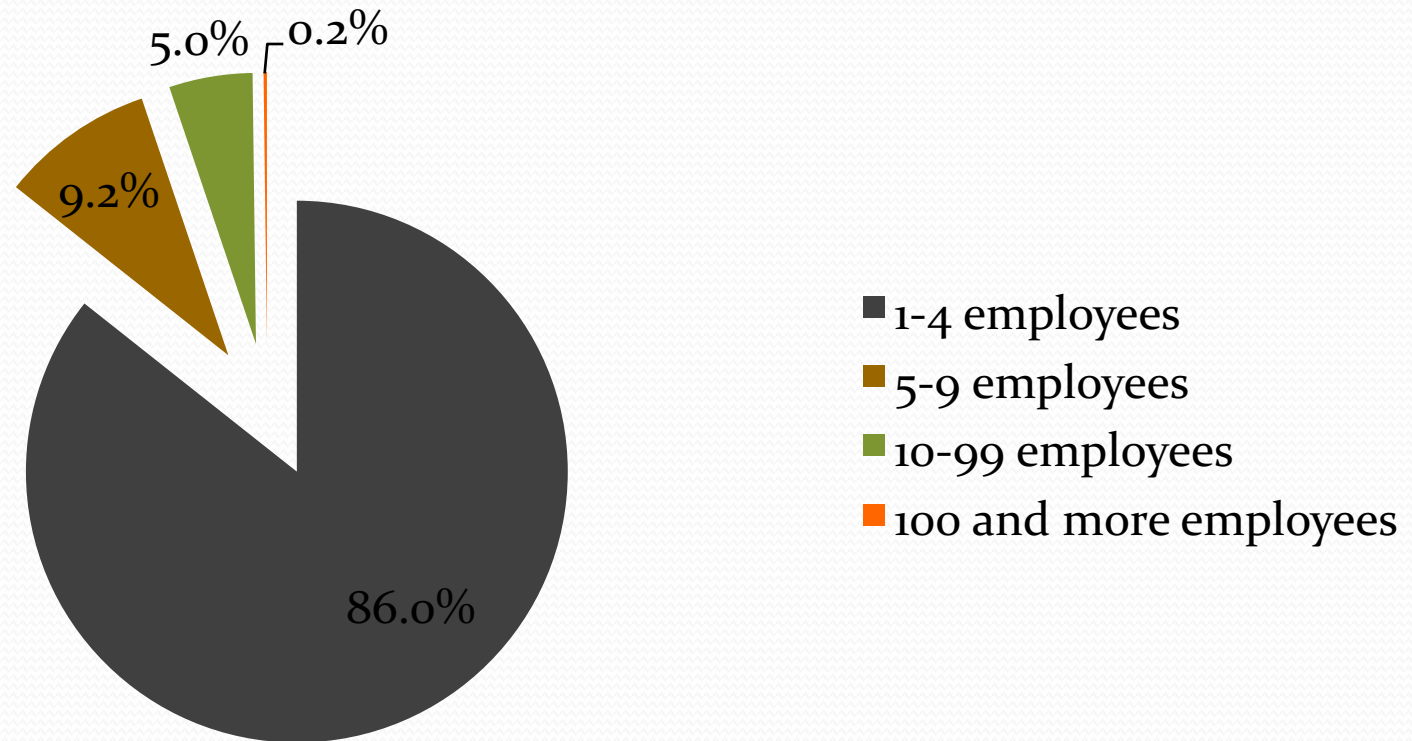
Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 19

## Economic Units in Lao PDR, Dec. 2006 and 2013, size by number of staff



Total number of economic units according to Census 2006: 126,913. Companies participating in Economic Census 2013: 124,873  
Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 9.  
Lao Economic Census 2013.

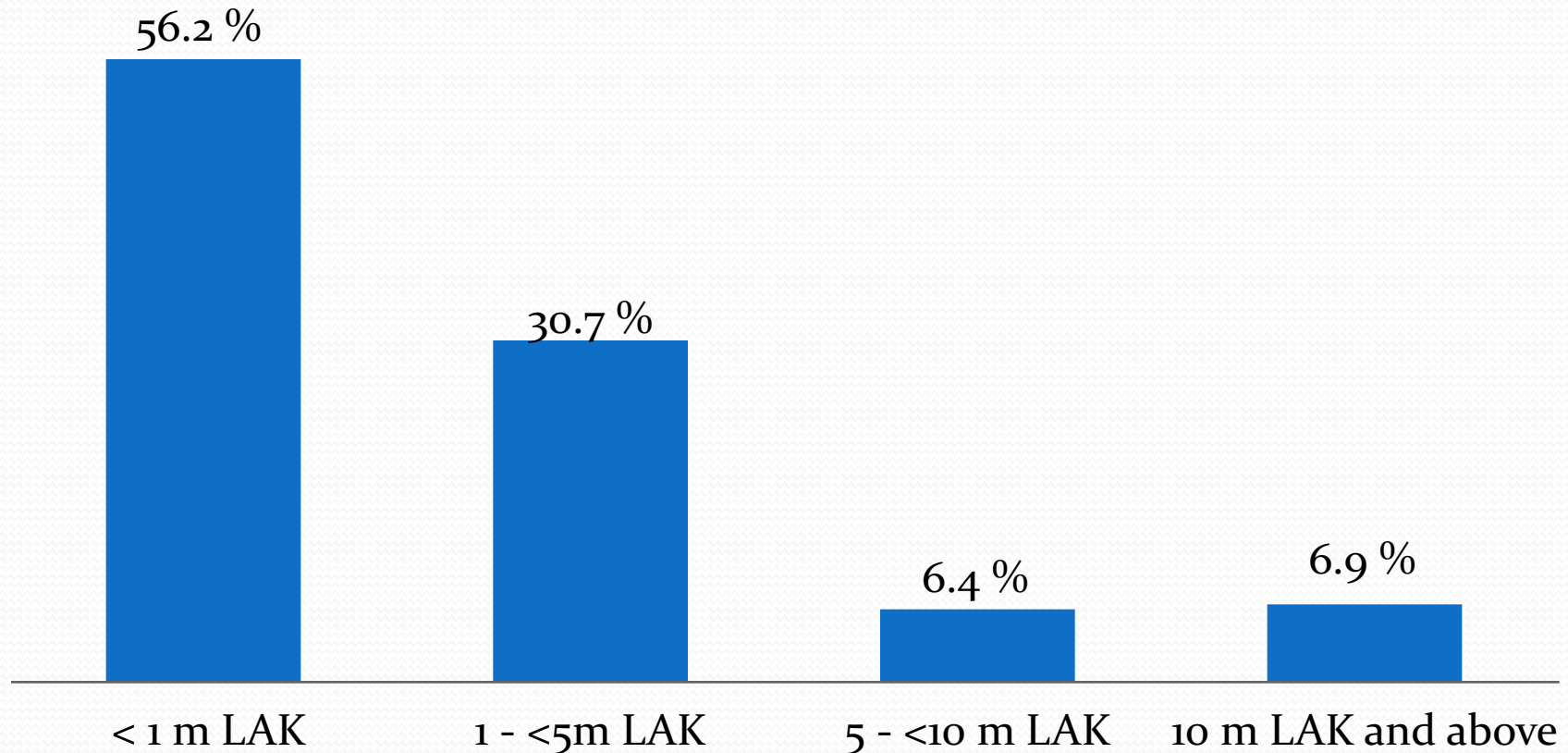
## Economic Units in Lao PDR, 2013, size by number of staff



Companies participating in Economic Census 2013: 124,873  
Source: Lao Economic Census 2013.

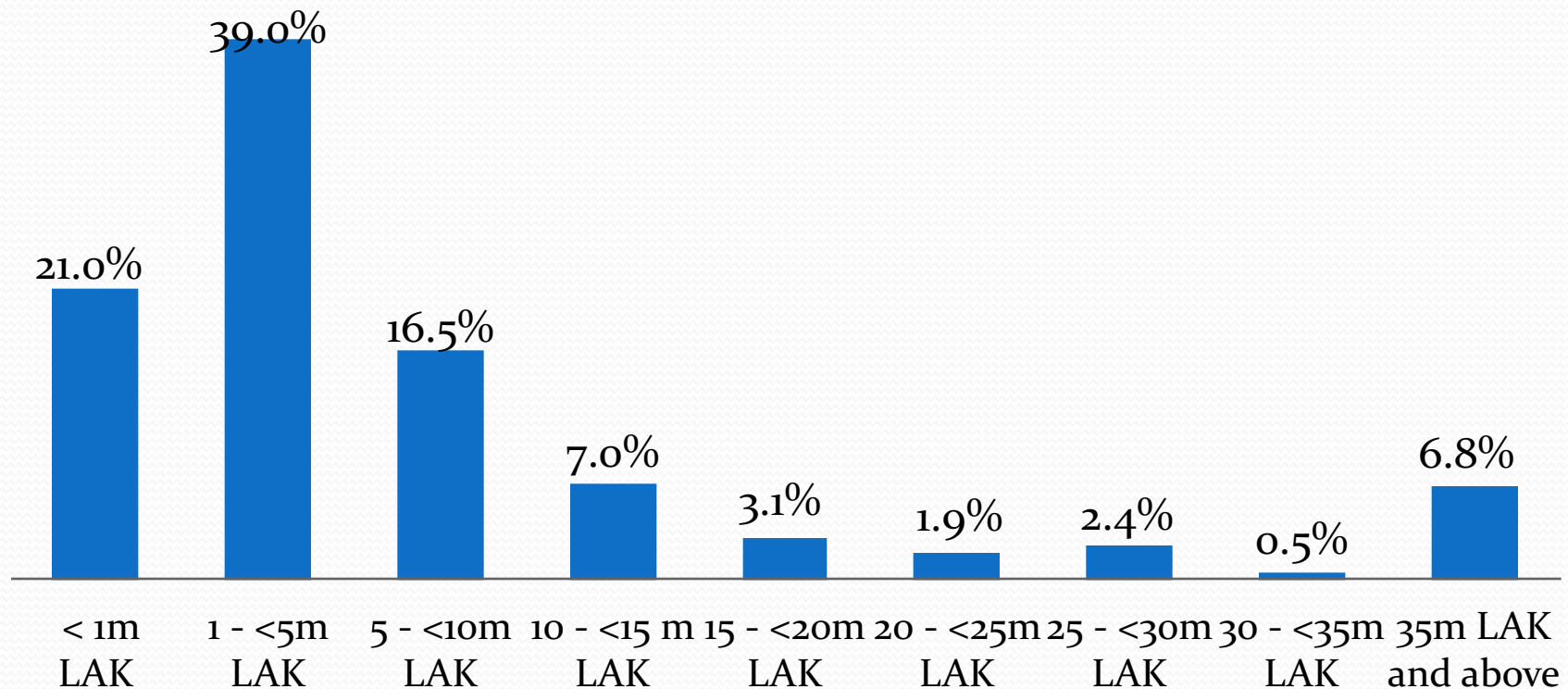


## Economic Units in Lao PDR, Dec. 2006, by average monthly income



Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 10

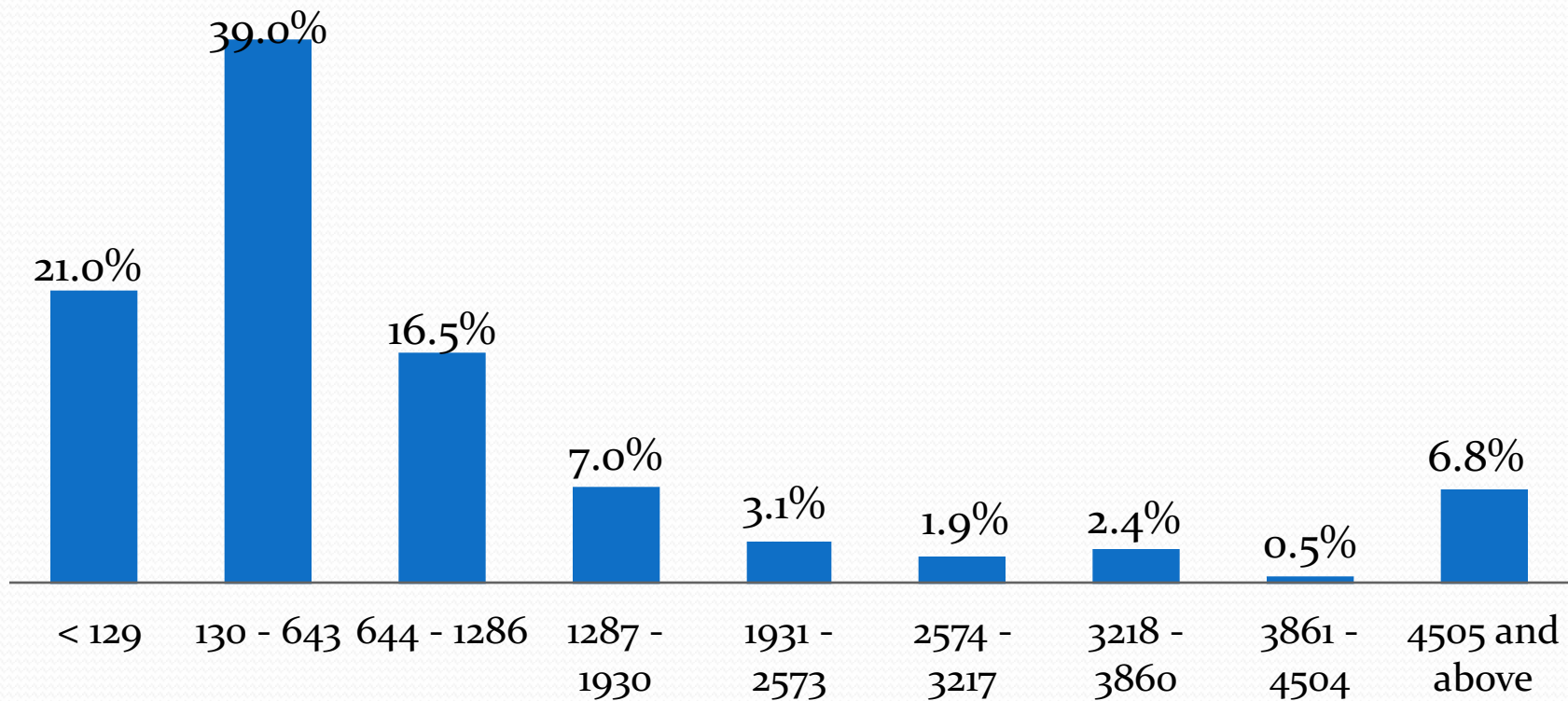
## Business Units in Lao PDR, 2013, by monthly turnover in LAK



Companies participating in Economic Census 2013: 124,873

Source: Lao Economic Census 2013.

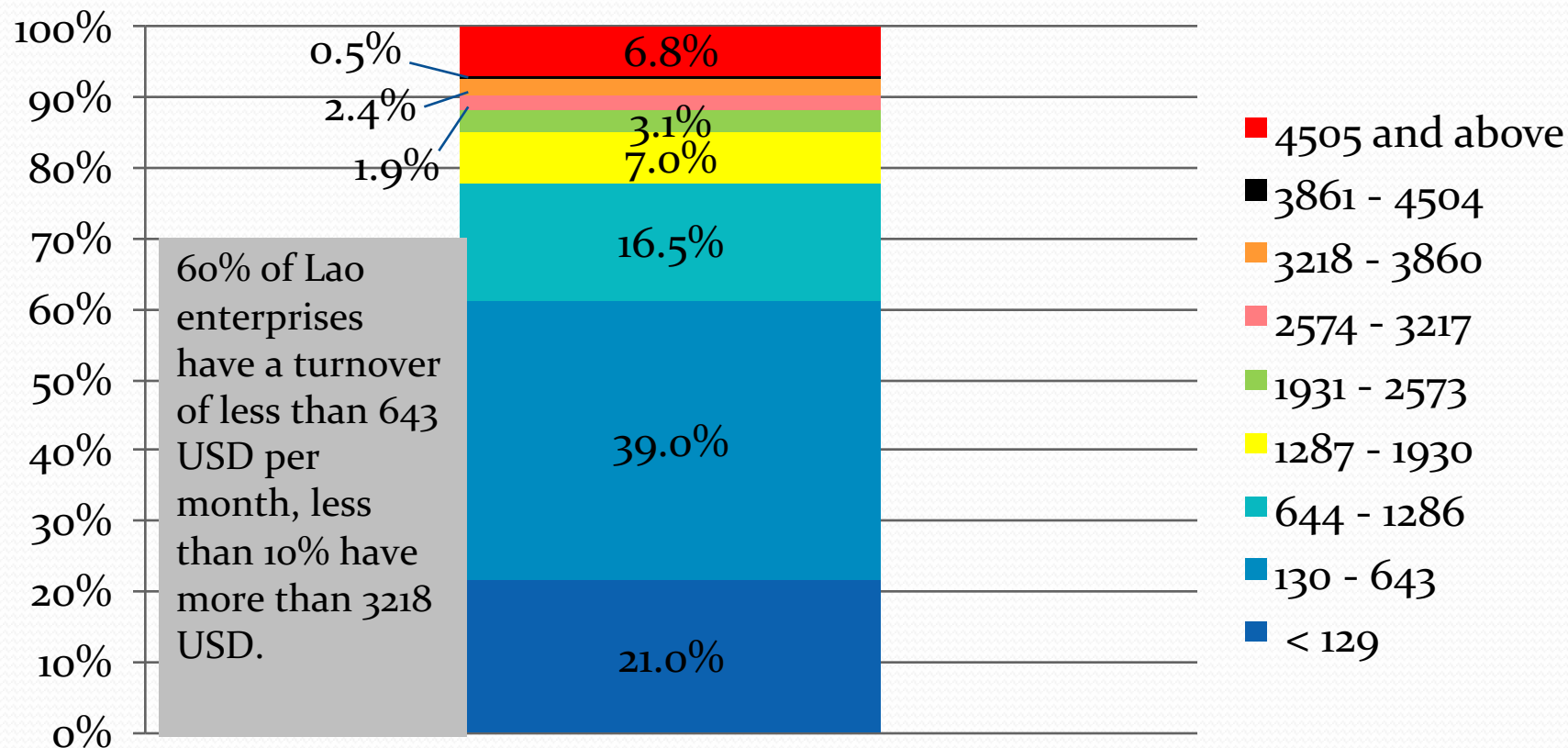
## Business Units in Lao PDR, 2013, by monthly turnover in USD



Companies participating in Economic Census 2013: 124,873

Source: Lao Economic Census 2013.

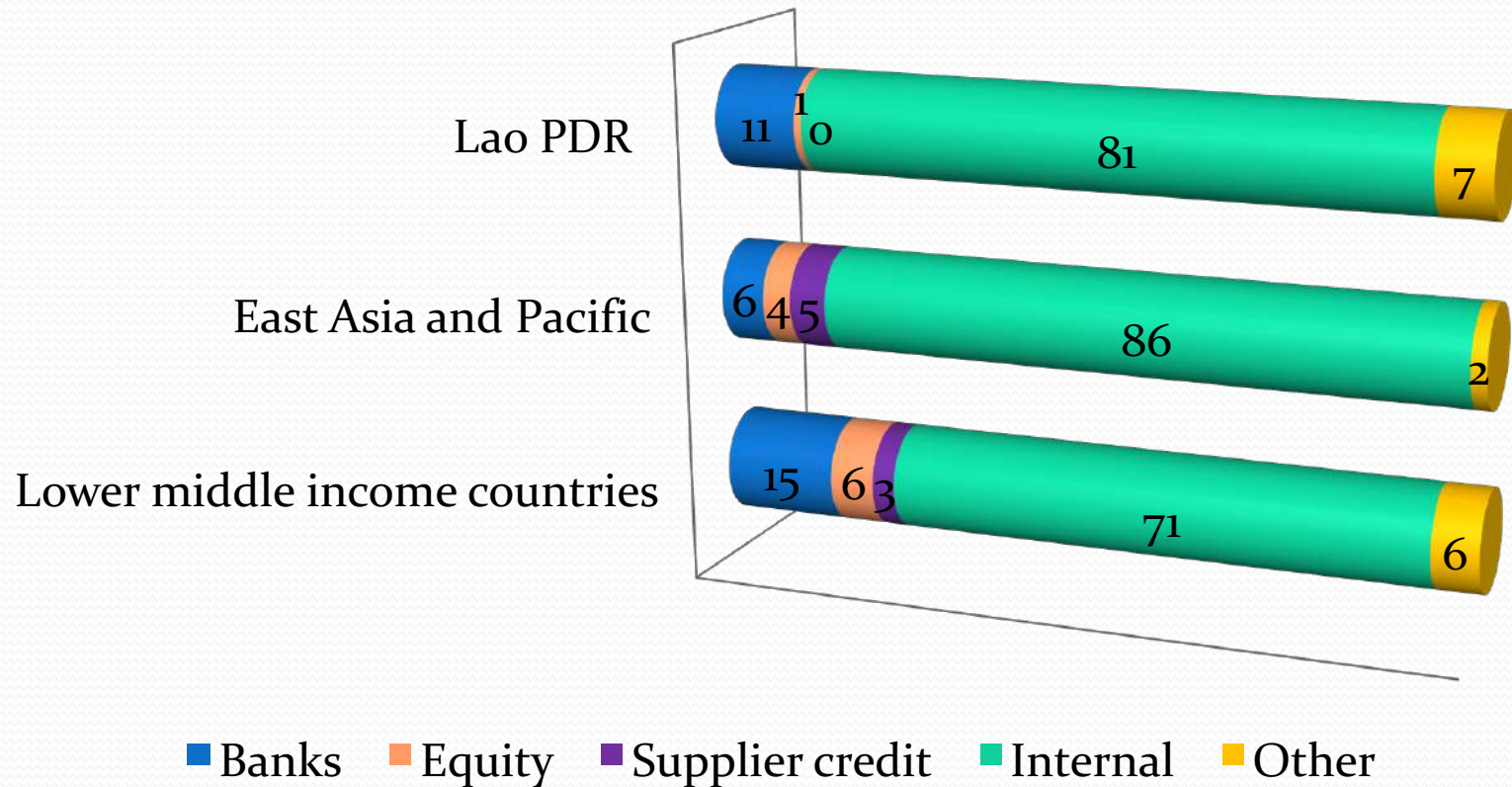
## Business Units in Lao PDR, 2013, by monthly turnover in USD



Companies participating in Economic Census 2013: 124,873

Source: Lao Economic Census 2013.

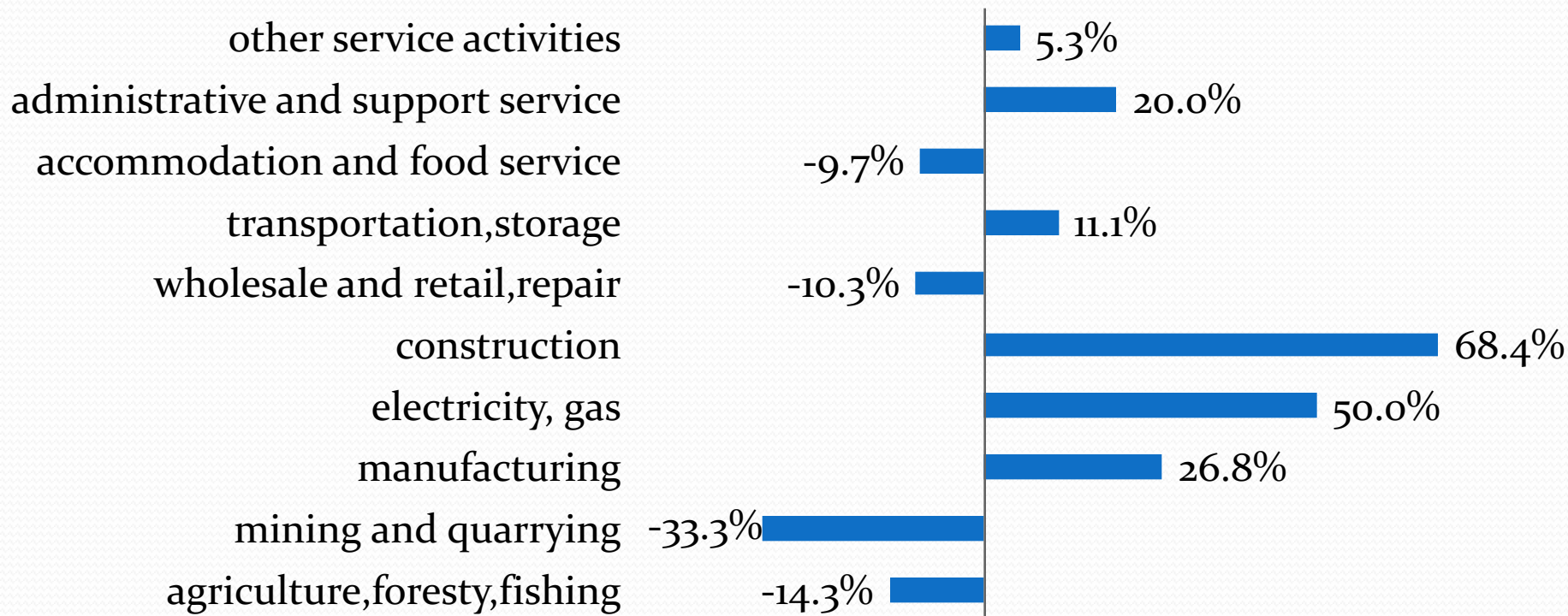
## Lao companies' sources of financing for purchases of fixed assets in % (companies with more 5 or more employees, no SOEs)



Updated on May 11<sup>th</sup> 2017

Source: The World Bank (Ed.): Enterprise Surveys. Lao PDR 2016 Country Profile. Washington, p. 7

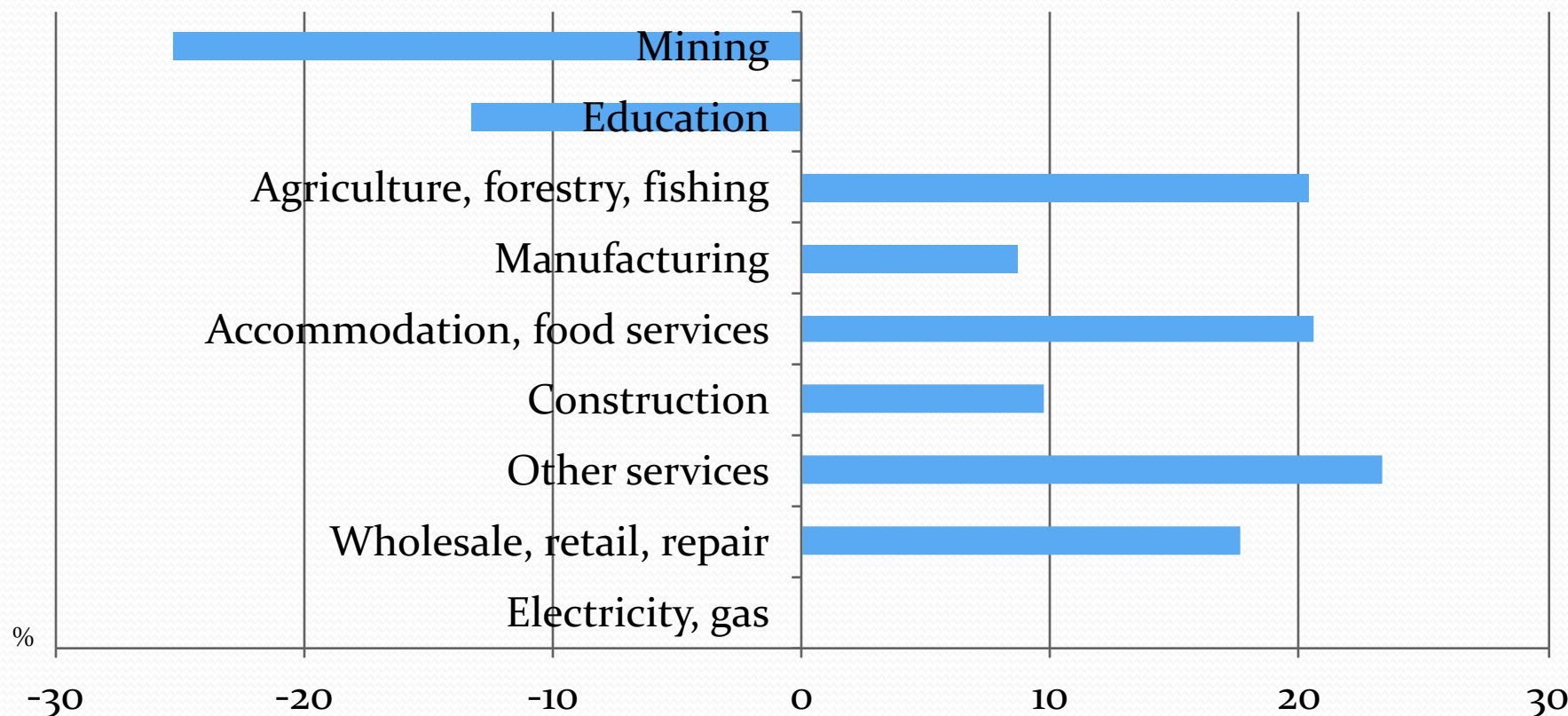
## Balance of profit development of Lao companies 1<sup>st</sup> half of 2009\*



Survey of about 400 companies by LNCCI.

Balance means the difference (expressed in percent) between companies which reported an increase of profits and those that reported a decline. Only Industries in which 10 or more companies have been interviewed are included.

## Balance of profit development of Lao companies 2<sup>nd</sup> half of 2016\*

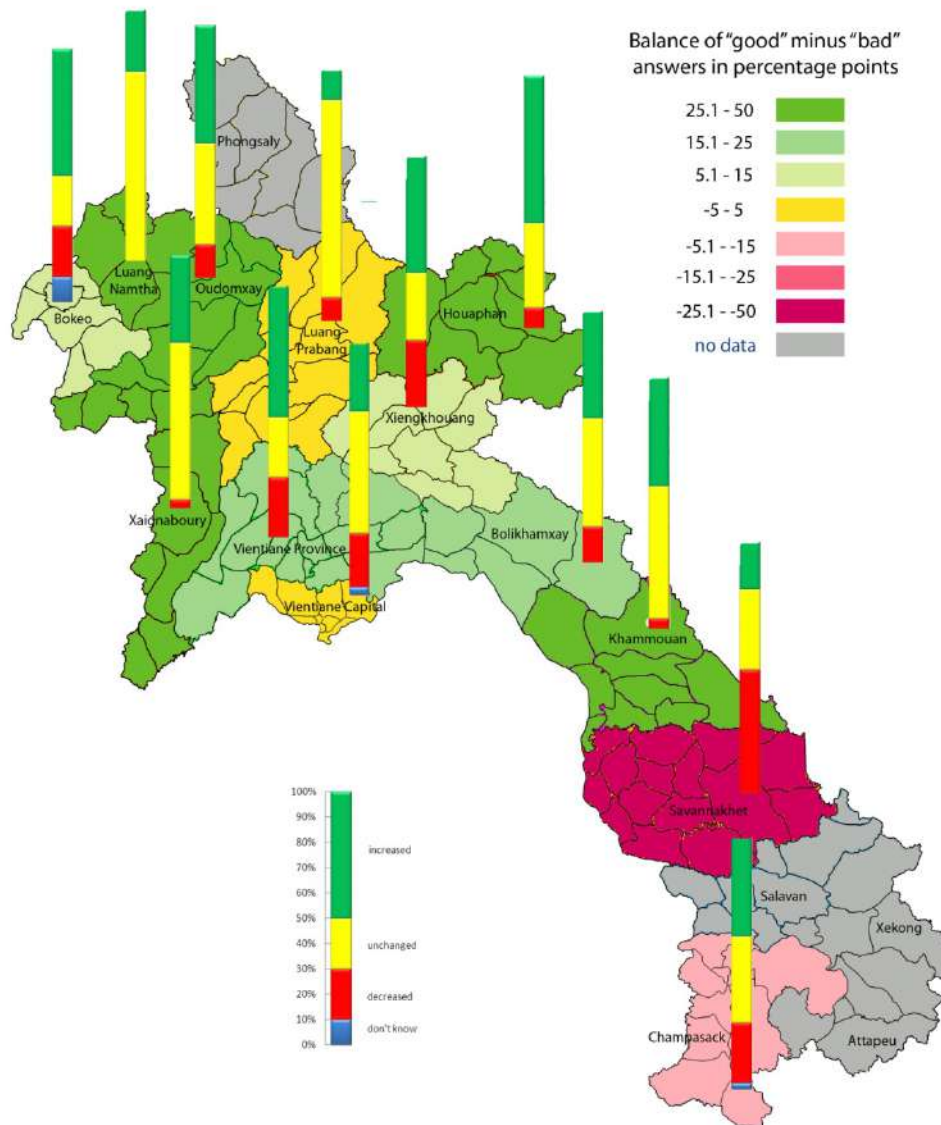


Survey of about 400 companies by ECCIL.

Balance means the difference (expressed in percent) between companies which reported an increase of profits and those that reported a decline. Only Industries in which 10 or more companies have been interviewed are included.



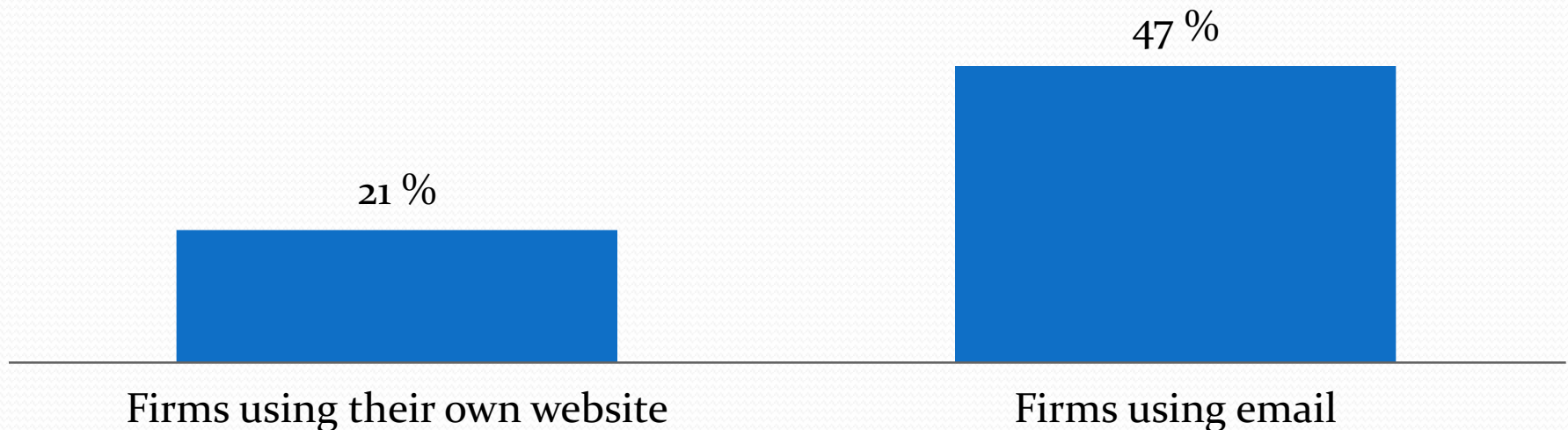
## Contents



# Technology in Enterprises

## Economic Units in Lao PDR and Use of Technology (I) - Use of Internet 2012 -

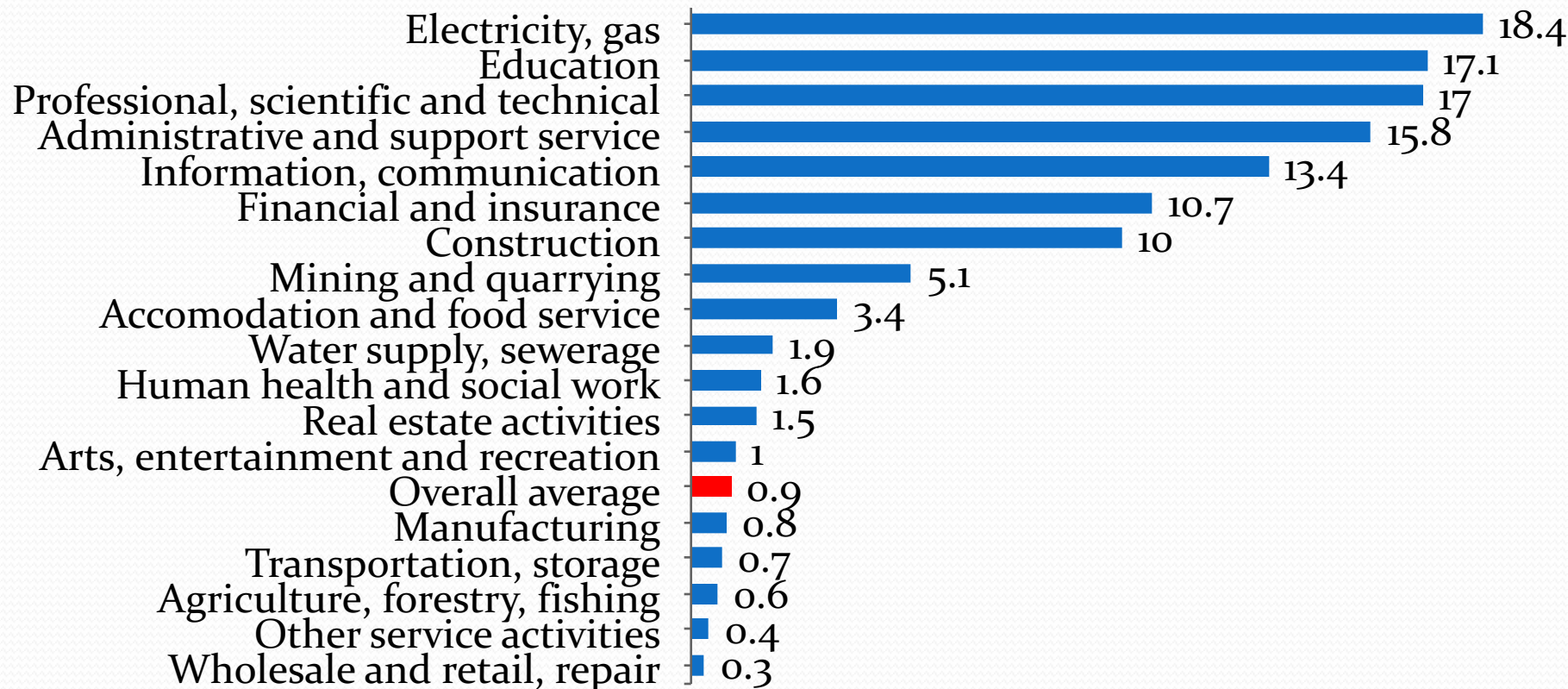
[Contents](#)



Source: World Bank, IFC (Ed.): Lao PDR Country Profile 2012. Enterprise Surveys. Washington, March 2013, p. 12..

## Economic Units in Lao PDR and Use of Technology (II)

### - Percentage of businesses that use the internet, Dec. 2006 -

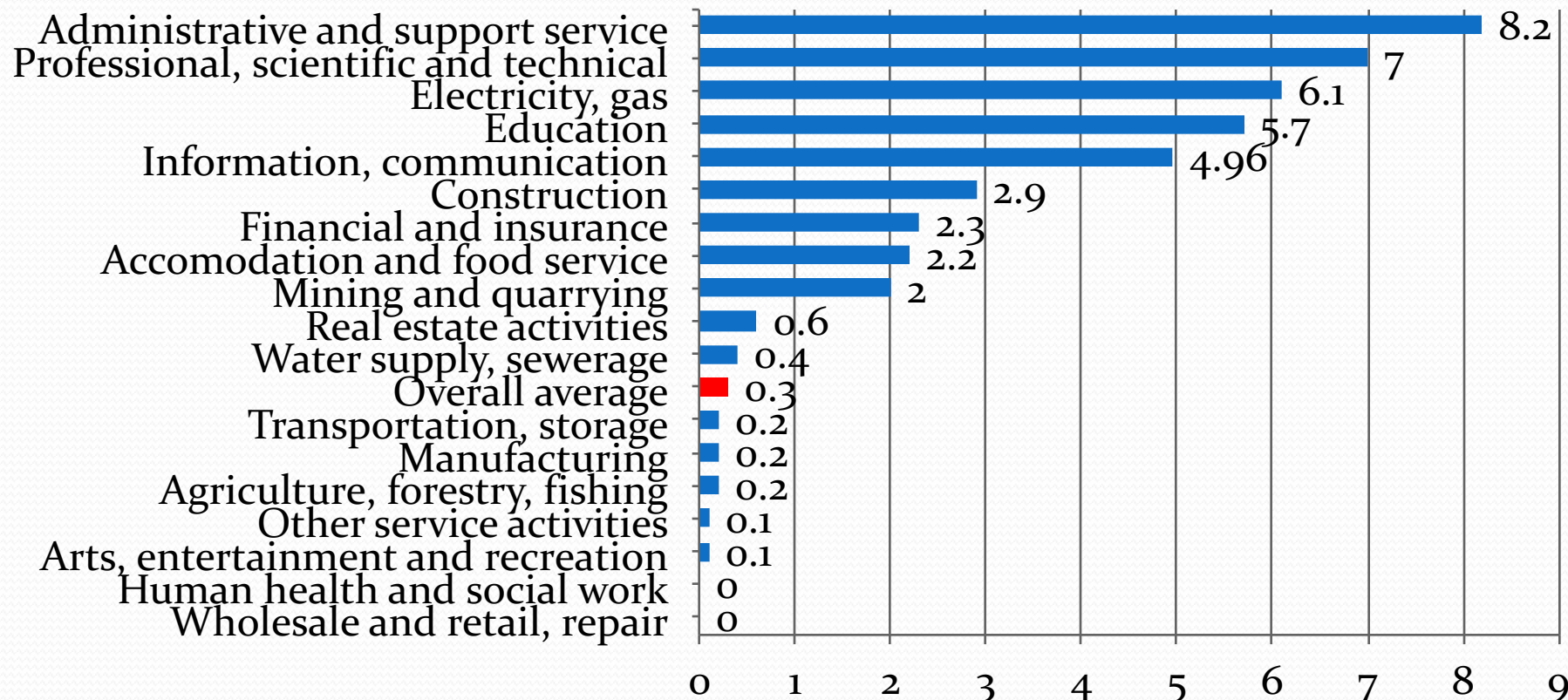
[Contents](#)


Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 21

## Economic Units in Lao PDR and Use of Technology (III)

[Contents](#)

- Percentage of businesses that use an own website, Dec. 2006 -

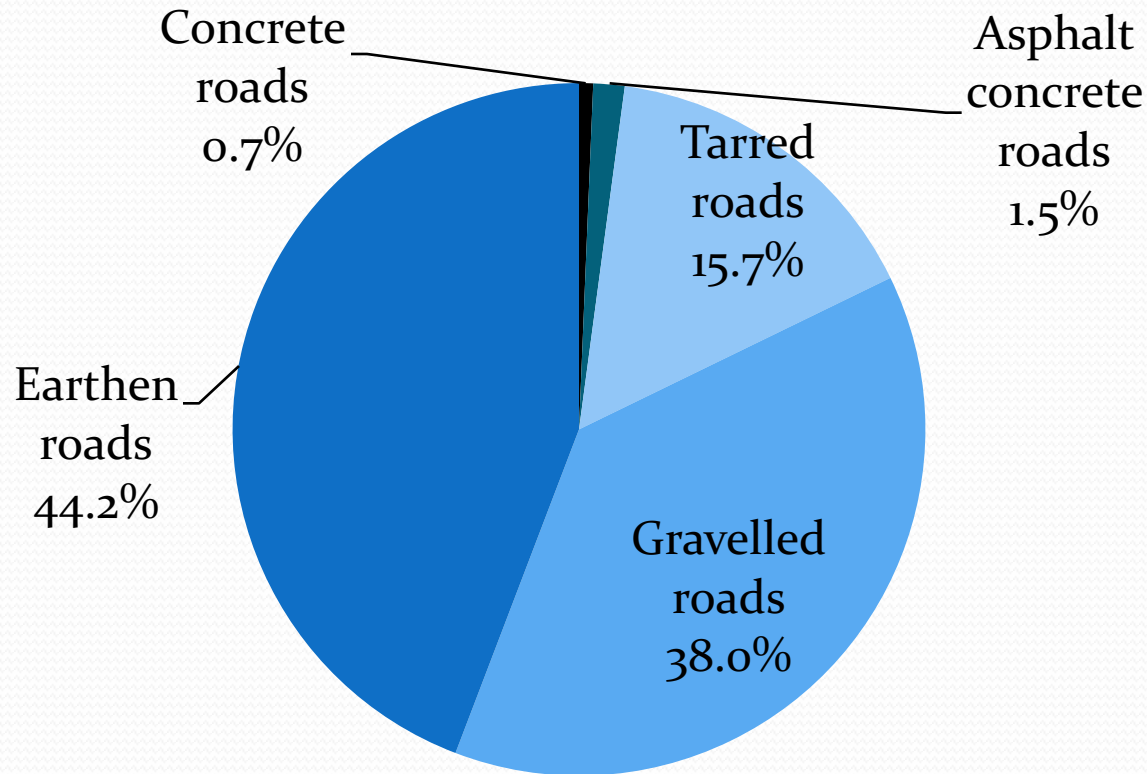


Source: The Steering Committee on Economic Census (Ed.): Report of Economic Census, 2006 Volume 1, Vientiane 2007, p. 21

# Infrastructure

## Road Infrastructure (2015)

Total length of  
road network:  
56,331 km





# Railroads in Laos

## Full steam or out of puff?

Existing in 2013	<ul style="list-style-type: none"><li>• 3.5 km feeder line between Thana Laeng and Nong Khai</li></ul>
China to Vientiane	<ul style="list-style-type: none"><li>• Politburo approved preparations to negotiate a 7.7 bln. USD loan from China in early 2013</li><li>• Loan provider Exim Bank favours stringent conditions</li><li>• A Chinese construction company has pulled out for reasons of insufficient profitability</li><li>• According to MoF interest of the 30 y loan is about 3 to 3.3 bln. USD</li><li>• Loan is to be collateralized with underground mineral reserves</li><li>• The Thai government decided in February 2013 to build high speed railway lines between Bangkok and Chiang Mai, Bangkok and Nong Khai, other sources count 4 high speed railway lines which should be built in the next few years.</li></ul>
Vietnam to Thailand	<ul style="list-style-type: none"><li>• Laos has signed an agreement for a 5 bln. USD railway link connecting Thailand and Vietnam (Da Nang) via Savannakhet / Lao Bao</li><li>• Rich Banco Berhad (New Zealand) has approved the loan</li><li>• The Malaysian Company Giant Consolidated Ltd. Has been awarded a contract to build and operate the 220 km line</li><li>• Project design study is expected to be completed in August 2013</li><li>• Construction is expected to take 4 years</li></ul>

Source: <http://www.rfa.org/english/news/laos/rail-04172013165519.html> <http://www.cargonewsasia.com/secured/article.aspx?article=30578>  
[http://www.nytimes.com/2013/03/21/business/global/thai-cabinet-backs-plan-for-ports-and-rail-lines.html?\\_r=0](http://www.nytimes.com/2013/03/21/business/global/thai-cabinet-backs-plan-for-ports-and-rail-lines.html?_r=0) as of 21/05/2013, various other reports

## Ambivalence of OBOR for the Lao PDR

[Contents](#)

- Railway project of 6.7bn USD (Lao GDP 2017: approx. 17bn USD) – 1/3 is covered by a Lao-China Joint Venture to which Lao 700m USD (of which 480m is a Chinese loan, the rest comes from the state budget; parts of the whole deal and the collateral concessions are secret
- Pro:
  - Increasing Chinese investment
  - Increasing connectivity
  - The number of Chinese visitors to Laos increased 2017 by 17% to 639.000
- Con:
  - Risk of debt trap towards China and sovereignty-eroding concessions
  - Risk of uncontrolled migration
  - Crowding-out of non-Chinese investors through extraordinary cheap loans from Chinese state owned banks to Chinese companies, leading to unfair competition
  - According to GTAI about 80% of OBOR related projects financed by Chinese banks have gone to Chinese companies
  - Structural risk of getting in a very close Chinese orbit with high dependency

## Water price in Vientiane (LAK per m<sup>3</sup>)

[Contents](#)

Customer	Monthly usage in m <sup>3</sup>	2014	2015	2016	2017	2018
Private household	≤10	1300	1339	1379	1434	1560
Private household	11 – 30	1800	1854	1910	1986	2085
Private household	31 – 50	2300	2369	2420	2538	2665
Private Household	>50	2300	2884	2970	3089	3244
Govt. and int'l. organizations, embassies		2300	2369	2240	2538	2665
Business and trade		2800	2884	2971	3089	3244

Source: Vientiane Times, J&amp;C Expat Service

Updated on November 27, 2014

# Electricity Rates from EdL

(low voltage, LAK per kWh)

[Contents](#)

Customer	2011	2012 (June)	2013	2014	2015	2016	2017
Residential, 0 - 25 kWh	269	303	328	334	341	348	355
Residential, 26 – 150 kWh	320	360	390	398	405	414	422
Residential, > 150 kWh	773	870	941	960	979	999	1019
Int'l. organization, embassies	1077	1212	1312	1338	1365	1392	1420
Service business, temporary	835	940	1017	1037	1058	1079	1101
Education business, sports		738	799	815	831	848	865
Entertainment business	1106	1245	1347	1374	1401	1429	1458
Govt. organizations	656	738	799	815	831	848	865
Agriculture, irrigation	399	449	486	496	506	516	526
Industries	591	665	720	734	749	764	779

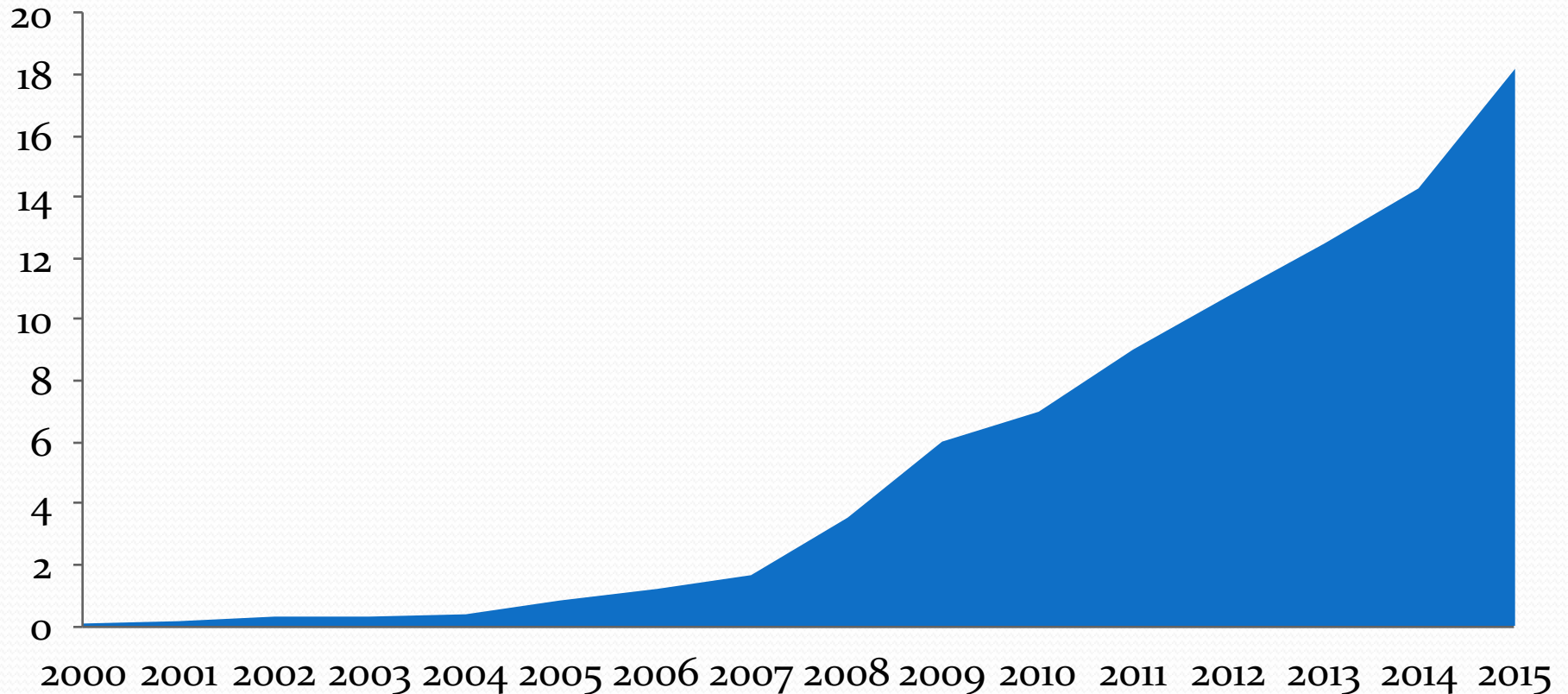
# Electricity Rates from EdL

(medium and high voltage, LAK per kWh)

[Contents](#)

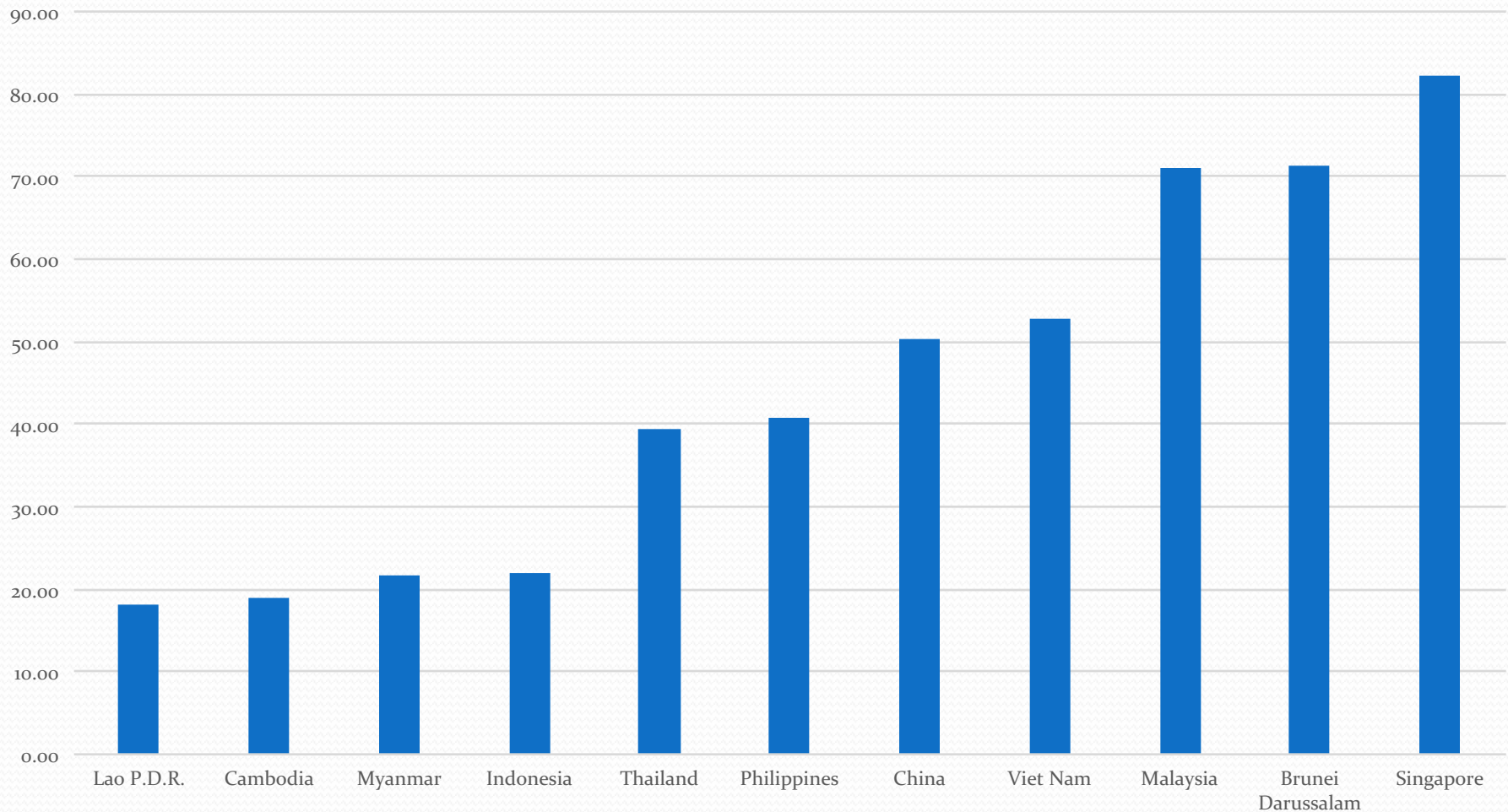
Customer	2011	2012 (June)	2013	2014	2015	2016	2017
<b>Medium voltage</b>							
Service business, temporary	709	798	864	881	898	916	935
Education business, sports		627	678	692	706	720	734
Entertainment business		1183	1280	1305	1331	1358	1385
Govt. organizations	557	627	678	692	706	720	734
Agriculture, irrigation	340	383	414	422	431	439	448
Industries (under 5 MW)	502	565	611	624	636	649	662
Industries (over 5 MW)		647	660	673	687	700	714
<b>High voltage</b>	647	647	660	673	687	700	714

## Percentage of individuals in Laos using the internet

[Contents](#)

Source <http://www.itu.int/en/ITU-D/Statistics/Pages/stat/default.aspx>, 2016

## Internet Users per 100 of population (2015)

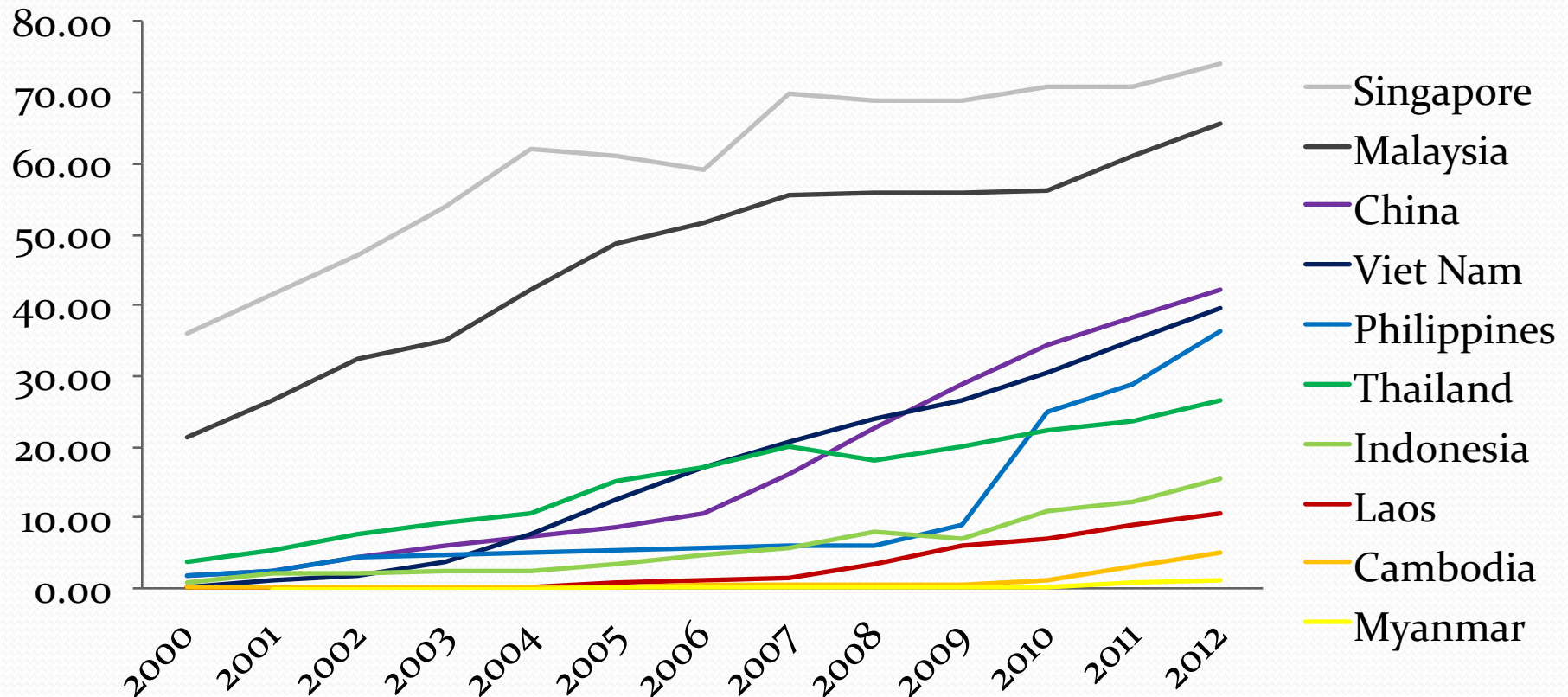


Source: <http://www.itu.int/en/ITU-D/Statistics/Pages/stat/default.aspx>

Updated on February 24, 2014



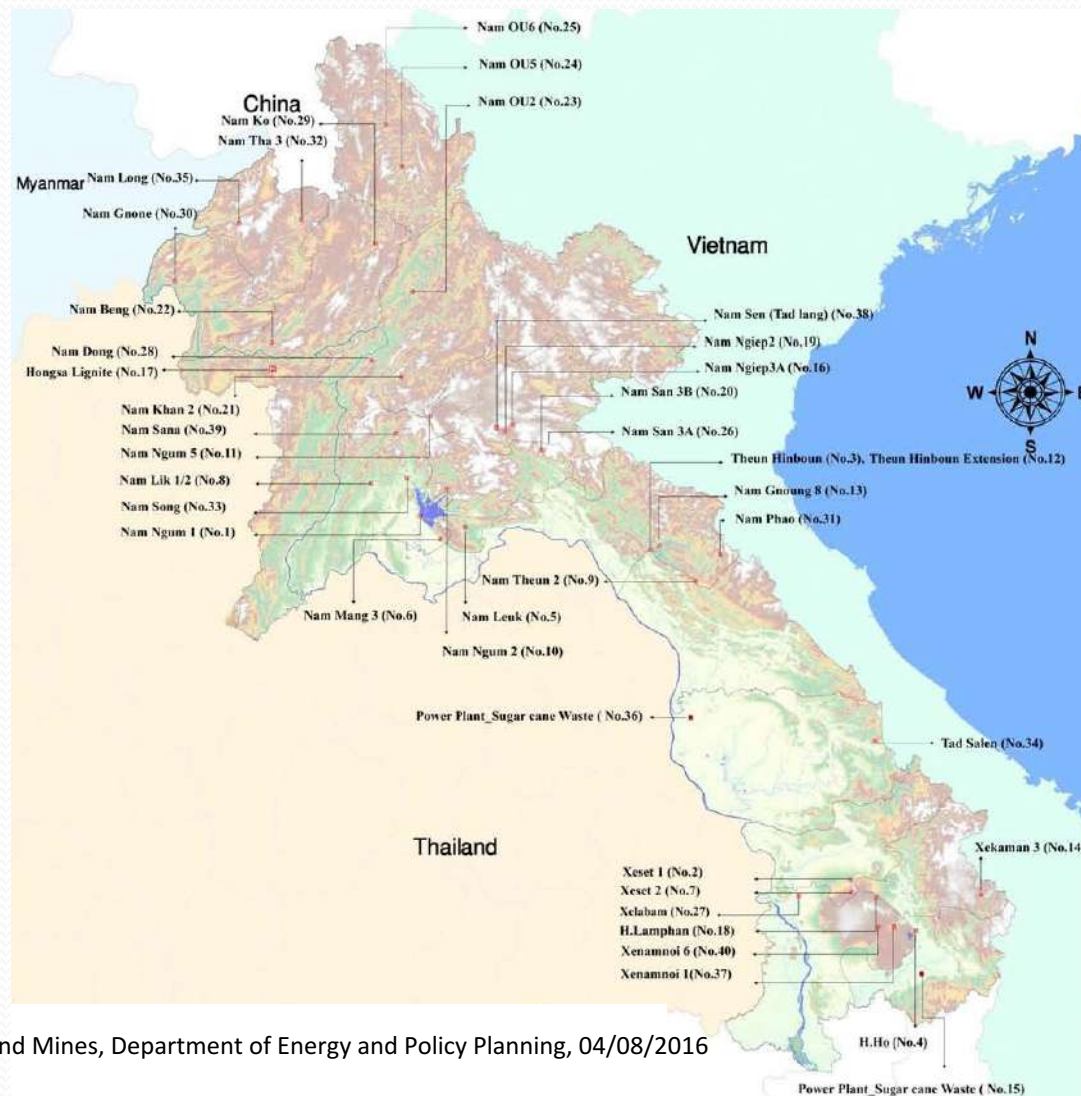
## Internet Users per 100 of population (2015)



Source: <http://www.itu.int/en/ITU-D/Statistics/Pages/stat/default.aspx>

Updated on October 7, 2016

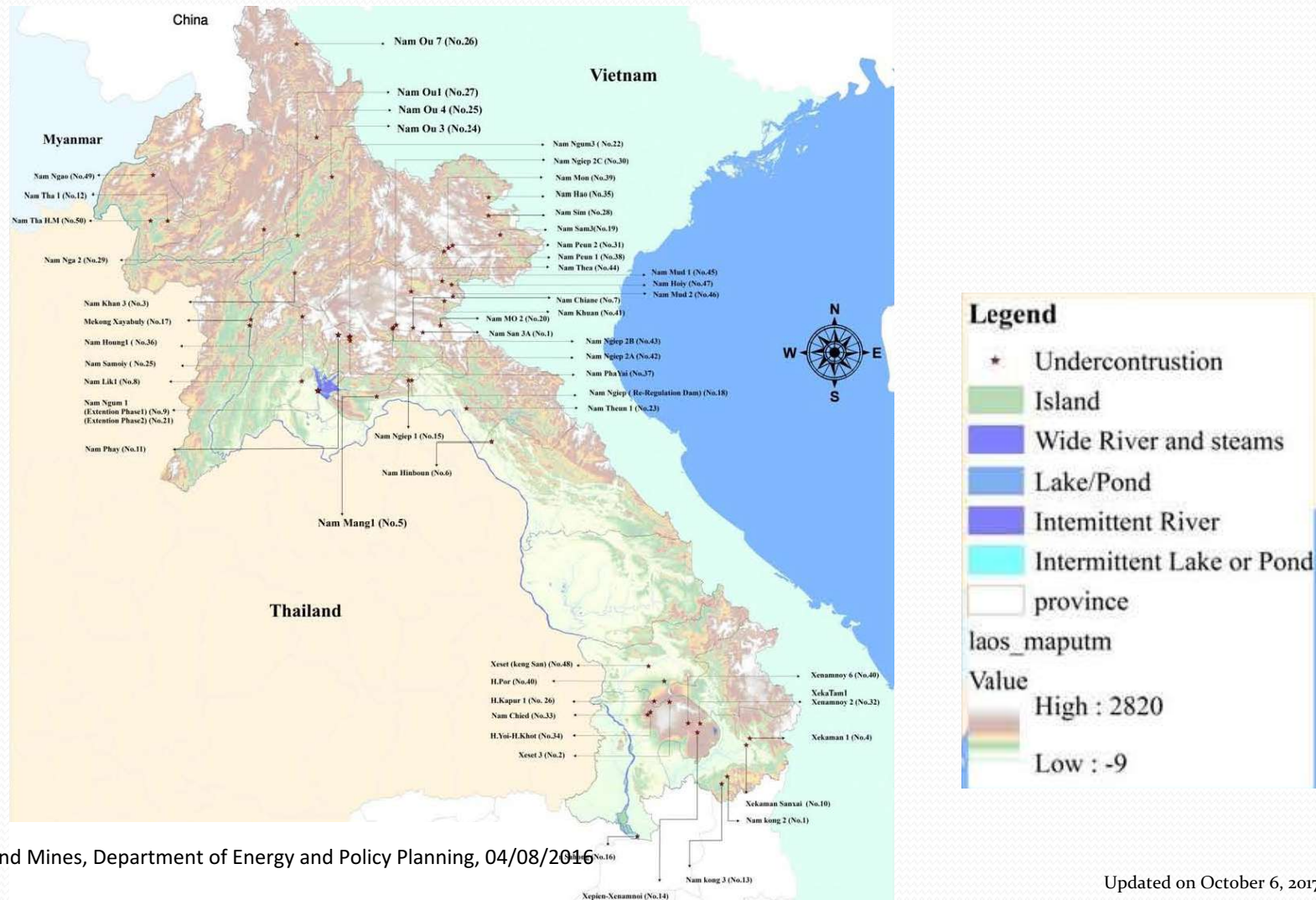
### Existing Hydropower Plants



Source: Ministry of Energy and Mines, Department of Energy and Policy Planning, 04/08/2016

Updated on October 6, 2017

## Hydropower Projects under construction and expected to be completed before 2020 Contents



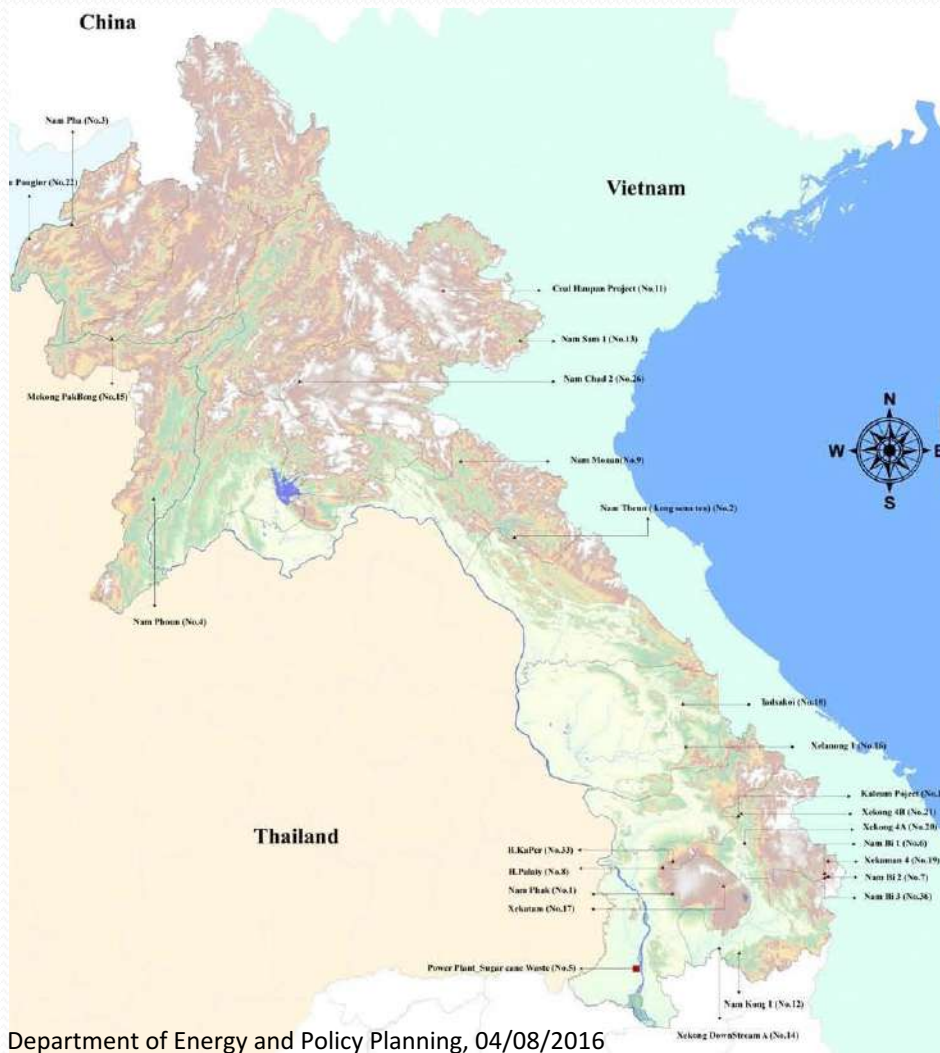
Source: Ministry of Energy and Mines, Department of Energy and Policy Planning, 04/08/2016

Updated on October 6, 2017



## Hydropower Projects expected to be completed before 2025

[Contents](#)

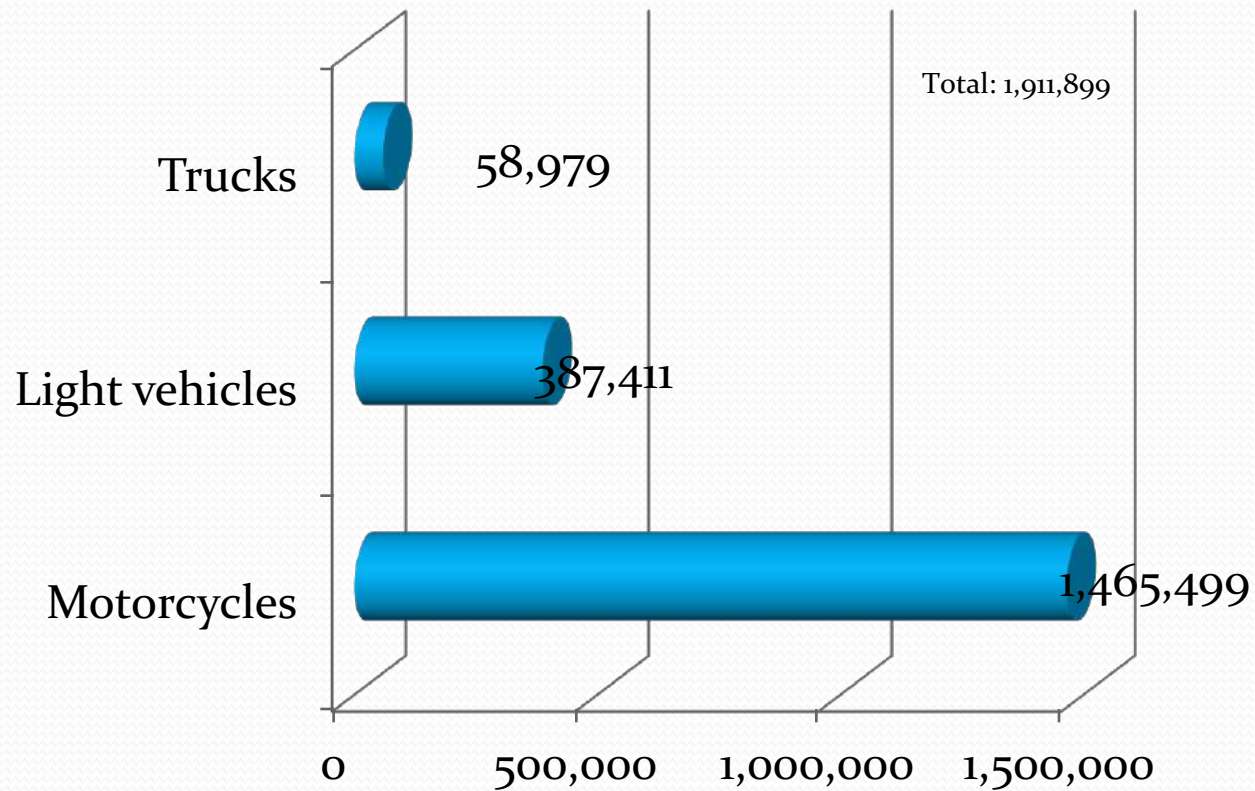


Source: Ministry of Energy and Mines, Department of Energy and Policy Planning, 04/08/2016

Updated on October 6, 2017

# Vehicles in Lao PDR

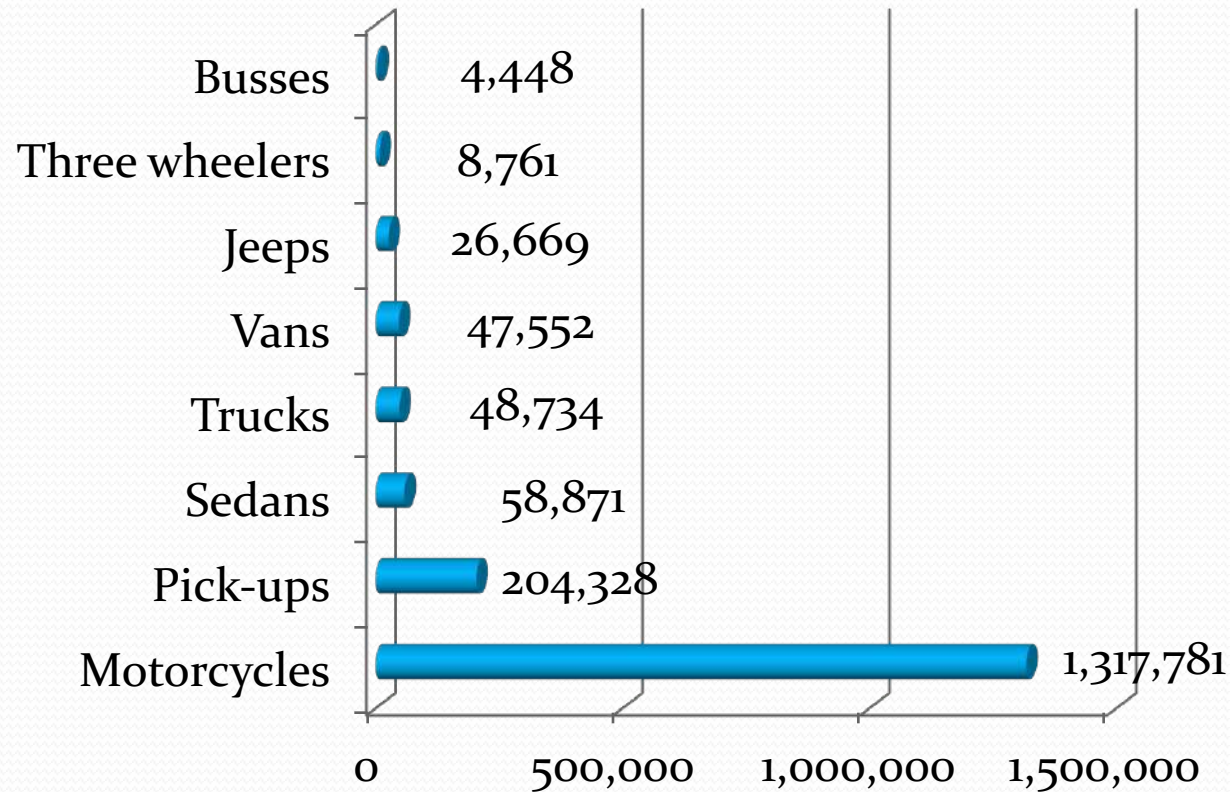
## Vehicles in Lao PDR 2017



Updated on 14/09/2017

Source: N.A.: Drivers warned to register, maintain vehicles as traffic inspections accelerate. In: Vientiane Times, Sept. 14, 2017.

## Vehicles in Lao PDR 2015

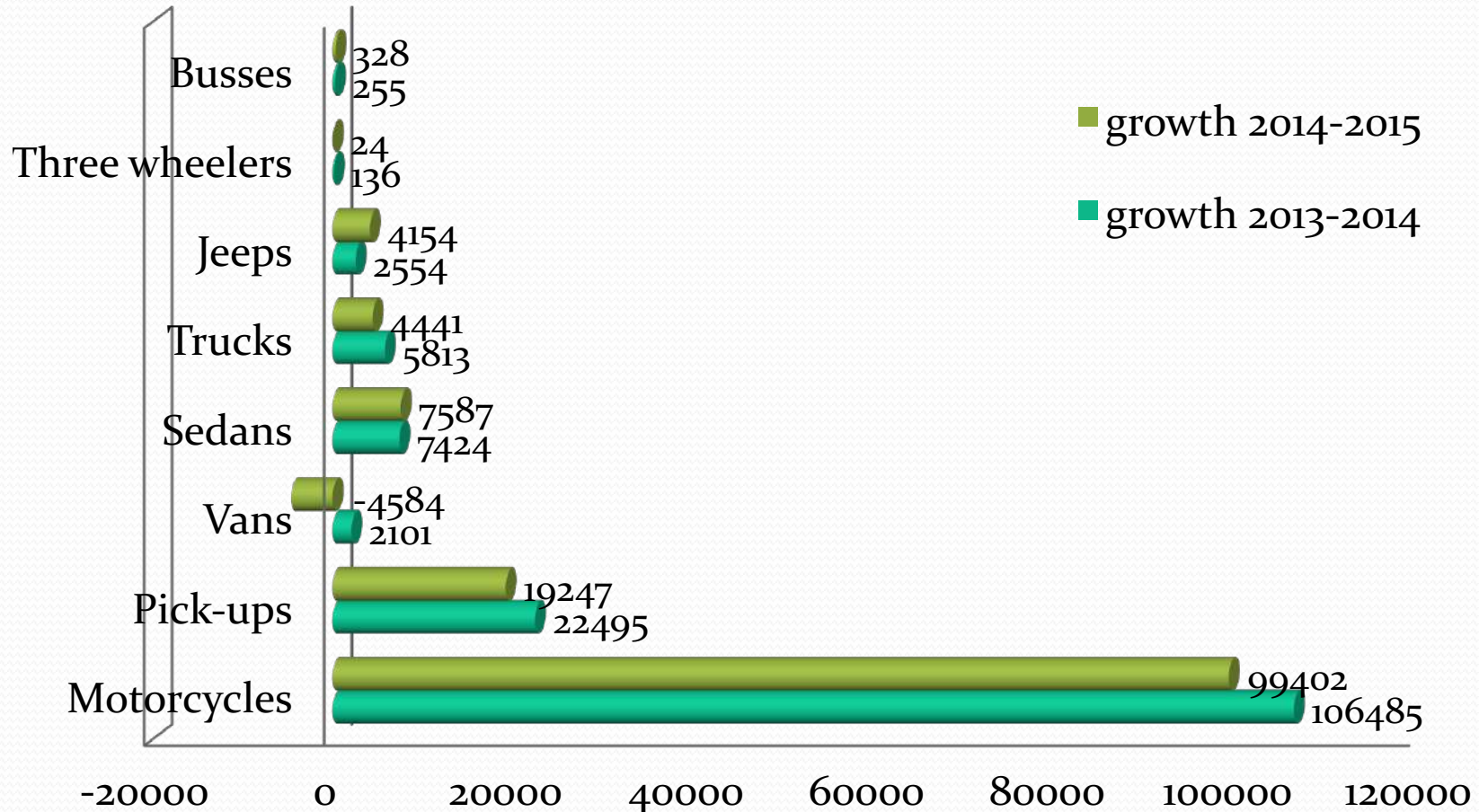


Updated on 20/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 105.



# Growth of Vehicle Population in Lao PDR 2013-2015

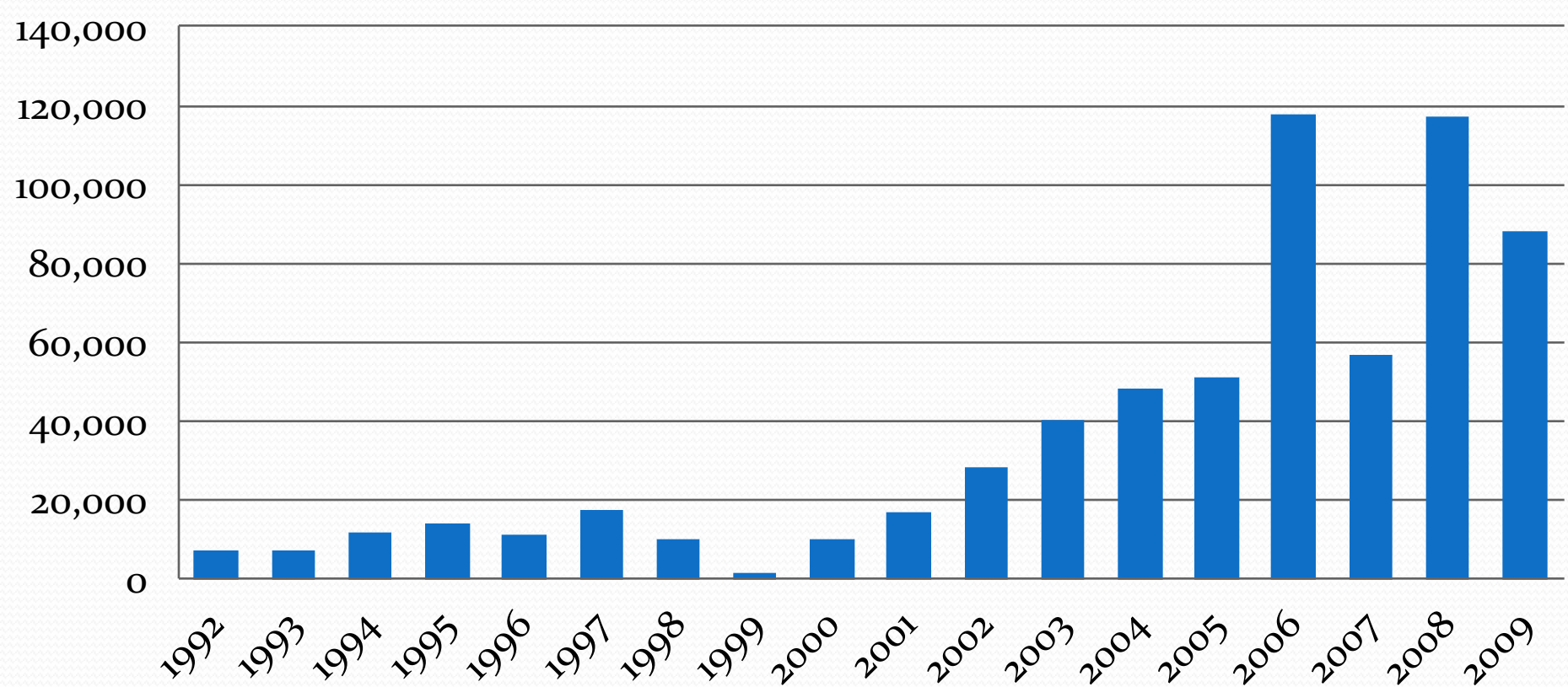
[Contents](#)


Updated on 20/03/20175

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 100. Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 105 Own calculations.

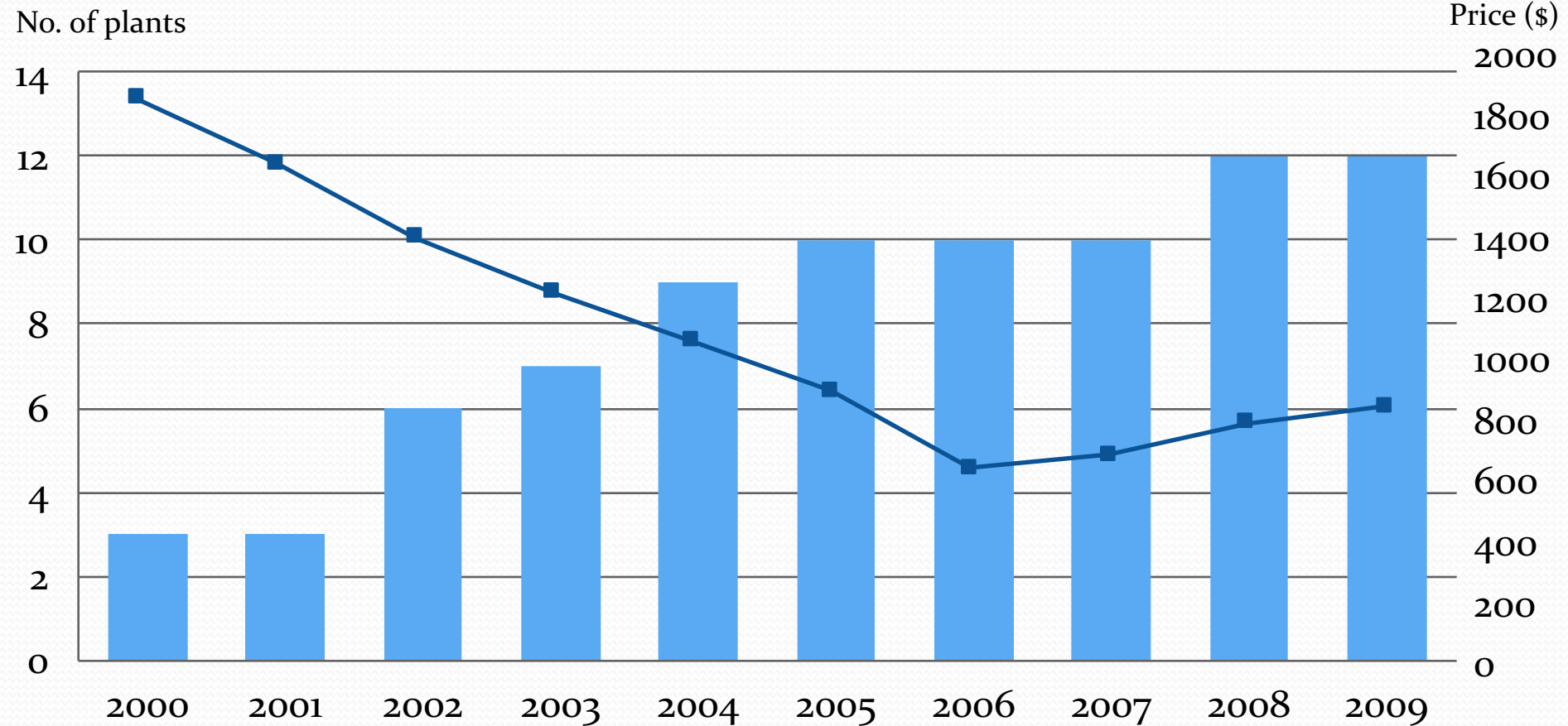
# Registration of new motorbikes

## Vroooom!



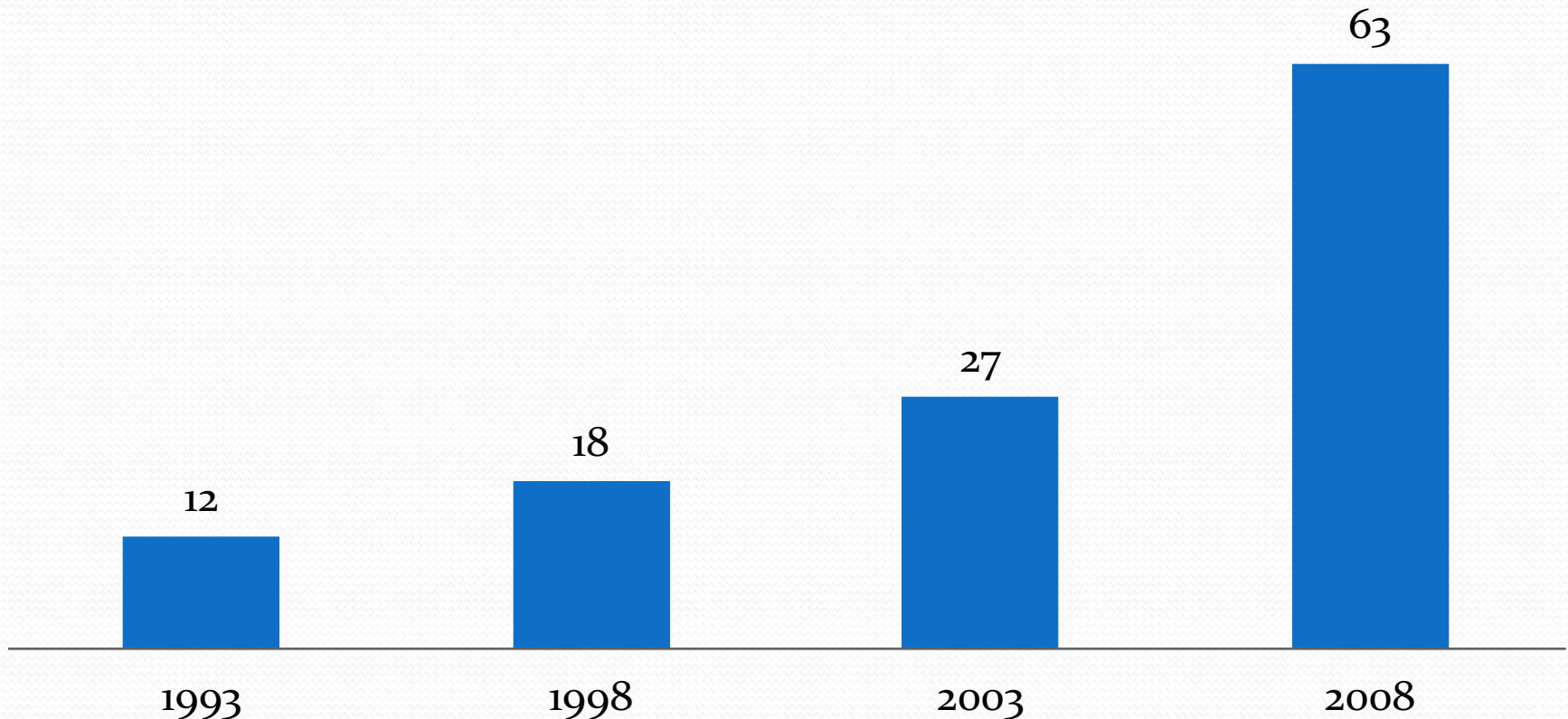
Source: Ministry of Public Works and Transport, here cited after: Leeber Leebouapao: Trade liberalization under ACFTA and its possible impacts on the Lao industries. w/o location, August 2010, p. 34

# Motorcycle assembly plants and the average price of a Honda Wave 110 in Lao PDR



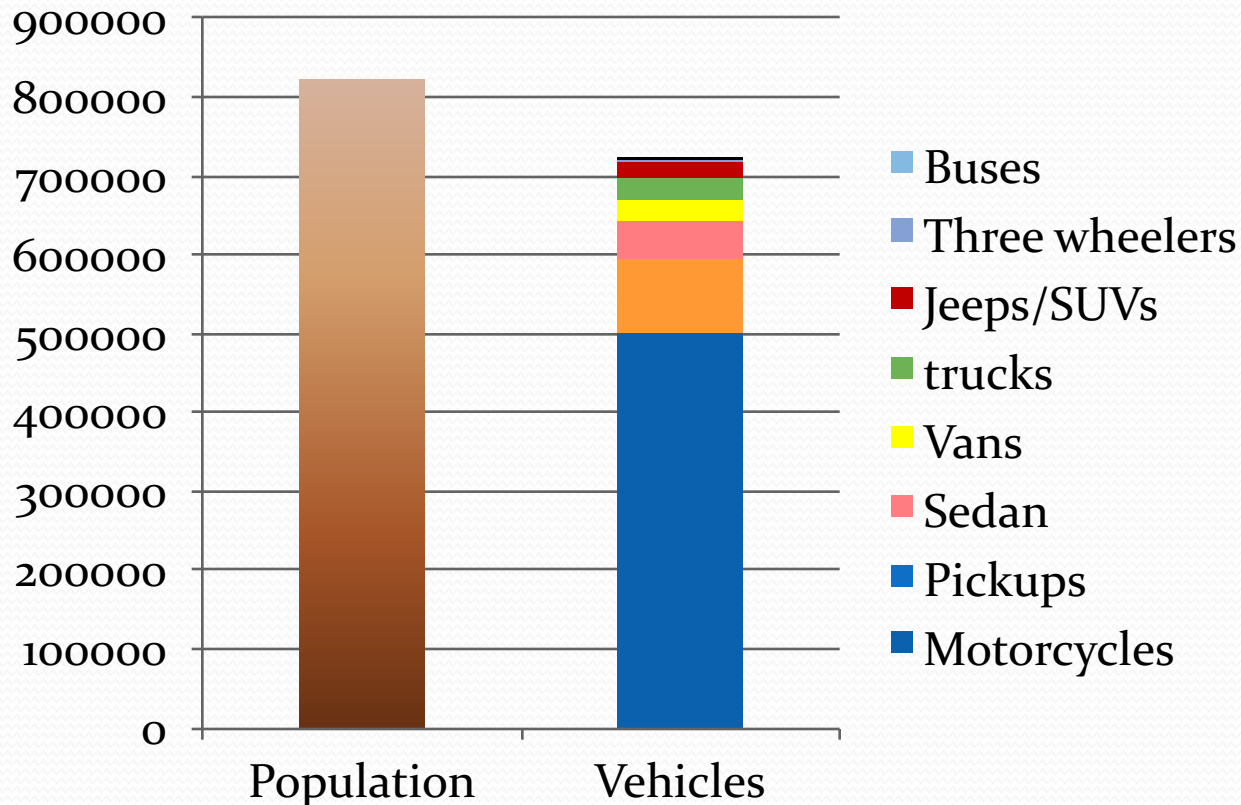
Source: Ministry of Public Works and Transport, here cited after: Leeber Leebouapao: Trade liberalization under ACFTA and its possible impacts on the Lao industries. w/o location, August 2010, p. 34.

# Number of motorcycles per 100 households in Lao PDR



Source: Leeber Leebouapao: Trade liberalization under ACFTA and its possible impacts on the Lao industries. w/o location, August 2010, p. 35.

# Population and vehicles in Vientiane in 2015

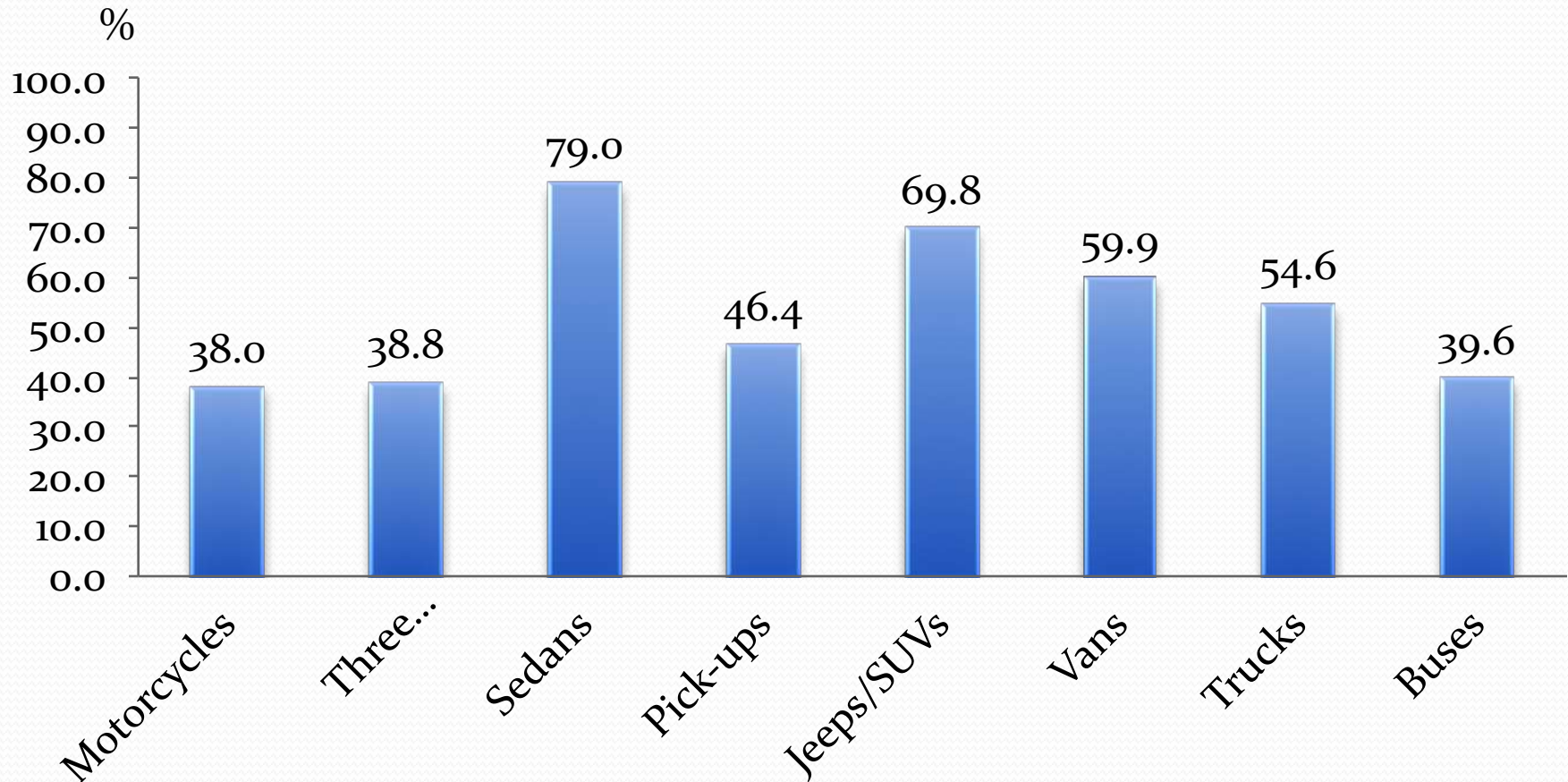
[Contents](#)


Vientiane has about 12.6% of the country's population but about 42% of the 1.7 m vehicles registered in Laos.

Updated on 20/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2016. Vientiane 2016, p. 22, 106; own calculations

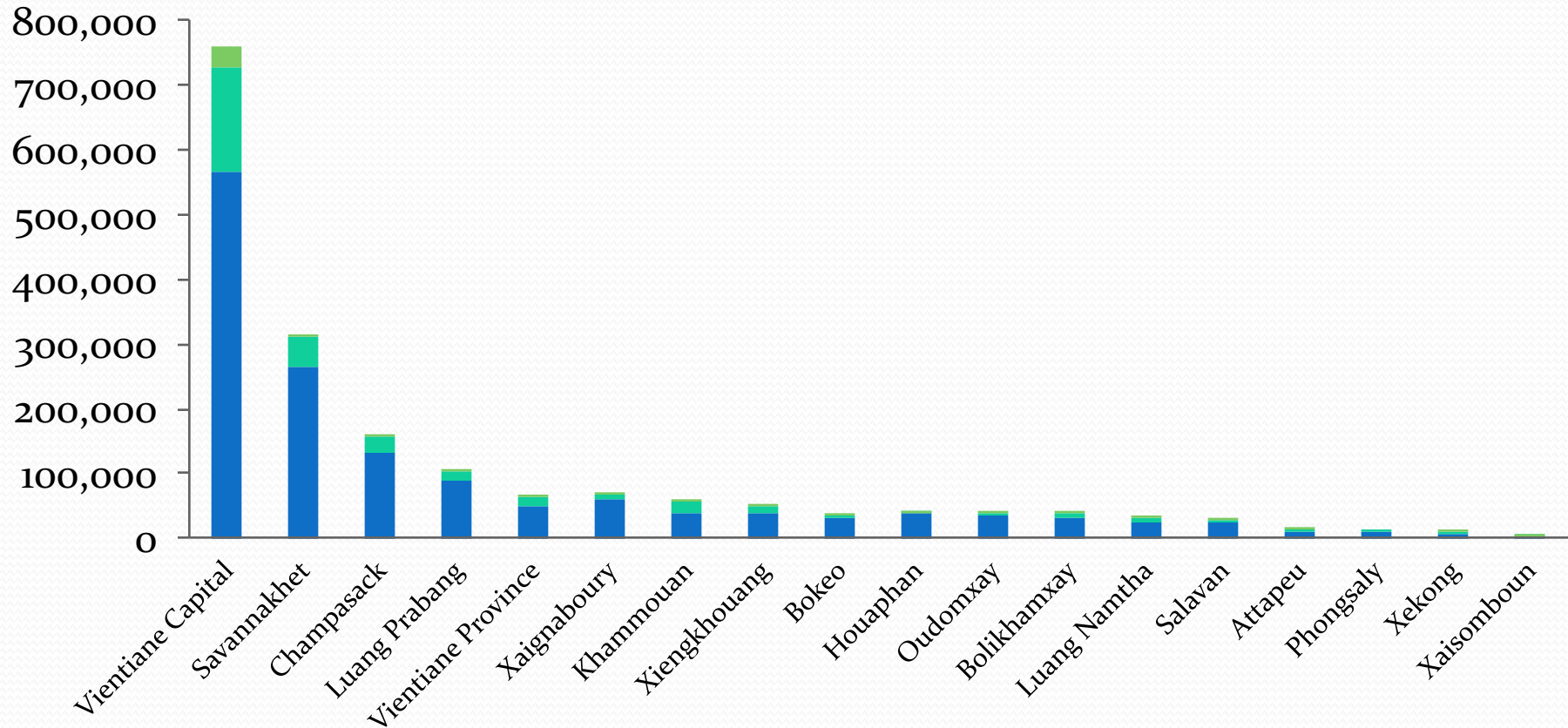
# Share of Vientiane Capital in registered vehicles 2015



Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2016. Vientiane 2016, p. 22, 106; own calculations

Updated on 20/03/2017

# Registered vehicles per province 2017



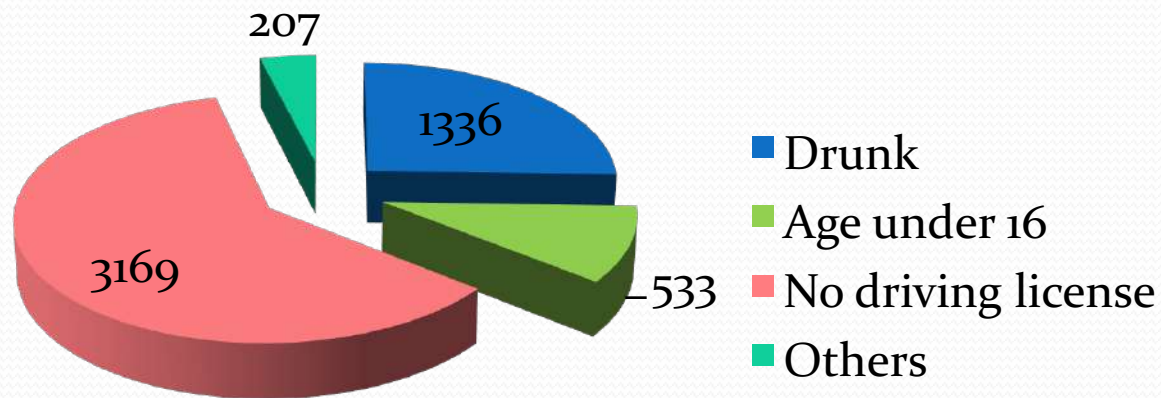
Updated on 14/09/2017

Source: N.A.: Drivers warned to register, maintain vehicles as traffic inspections accelerate. In: Vientiane Times, Sept. 14, 2017.



## Vehicle accidents and respective police observation in Lao PDR [Contents](#)

### 2015



Updated on 22/03/2017

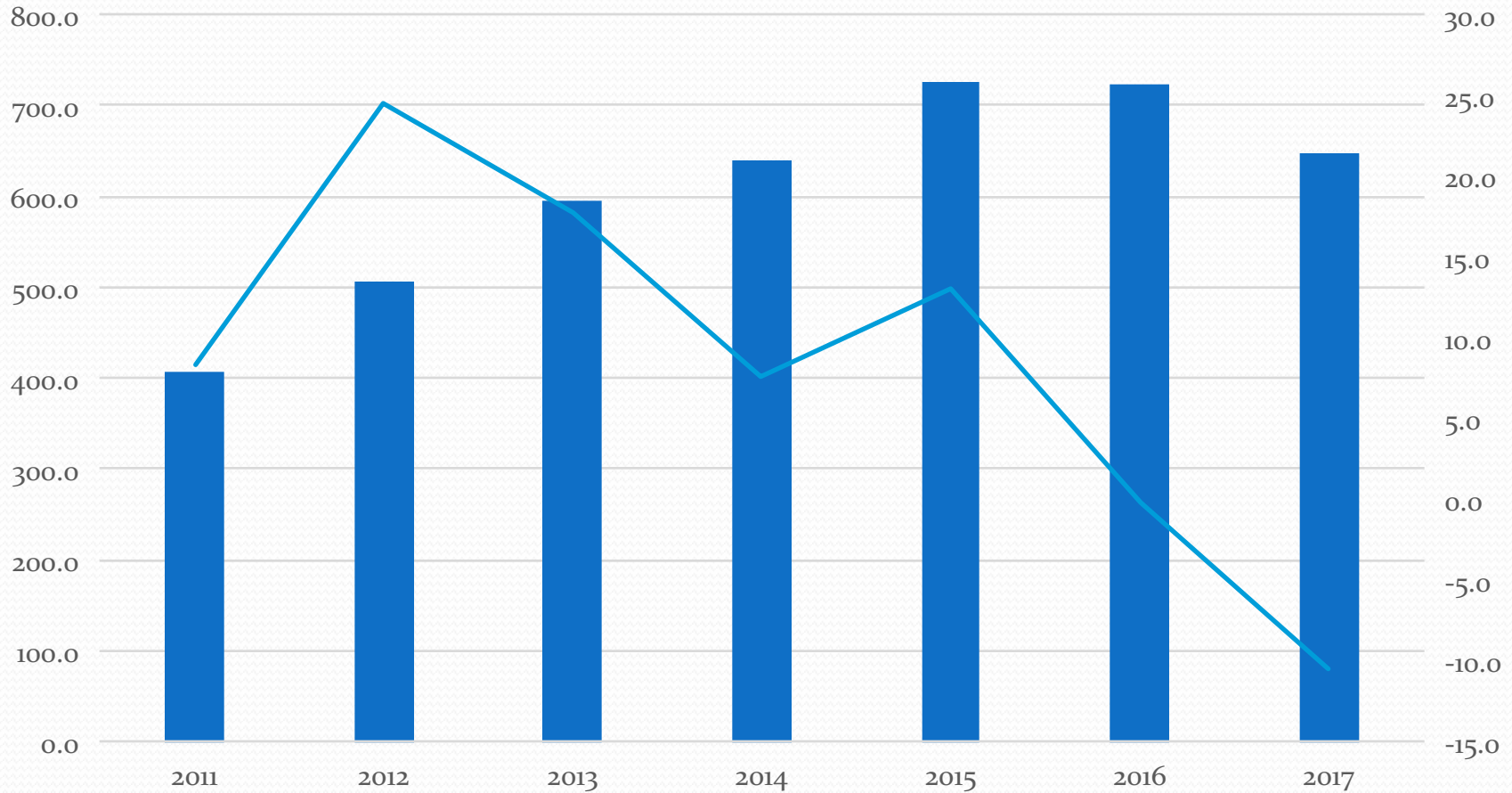
Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 43.

# Tourism

Revenue m\$

Tourism indicators

% change y.o.y.



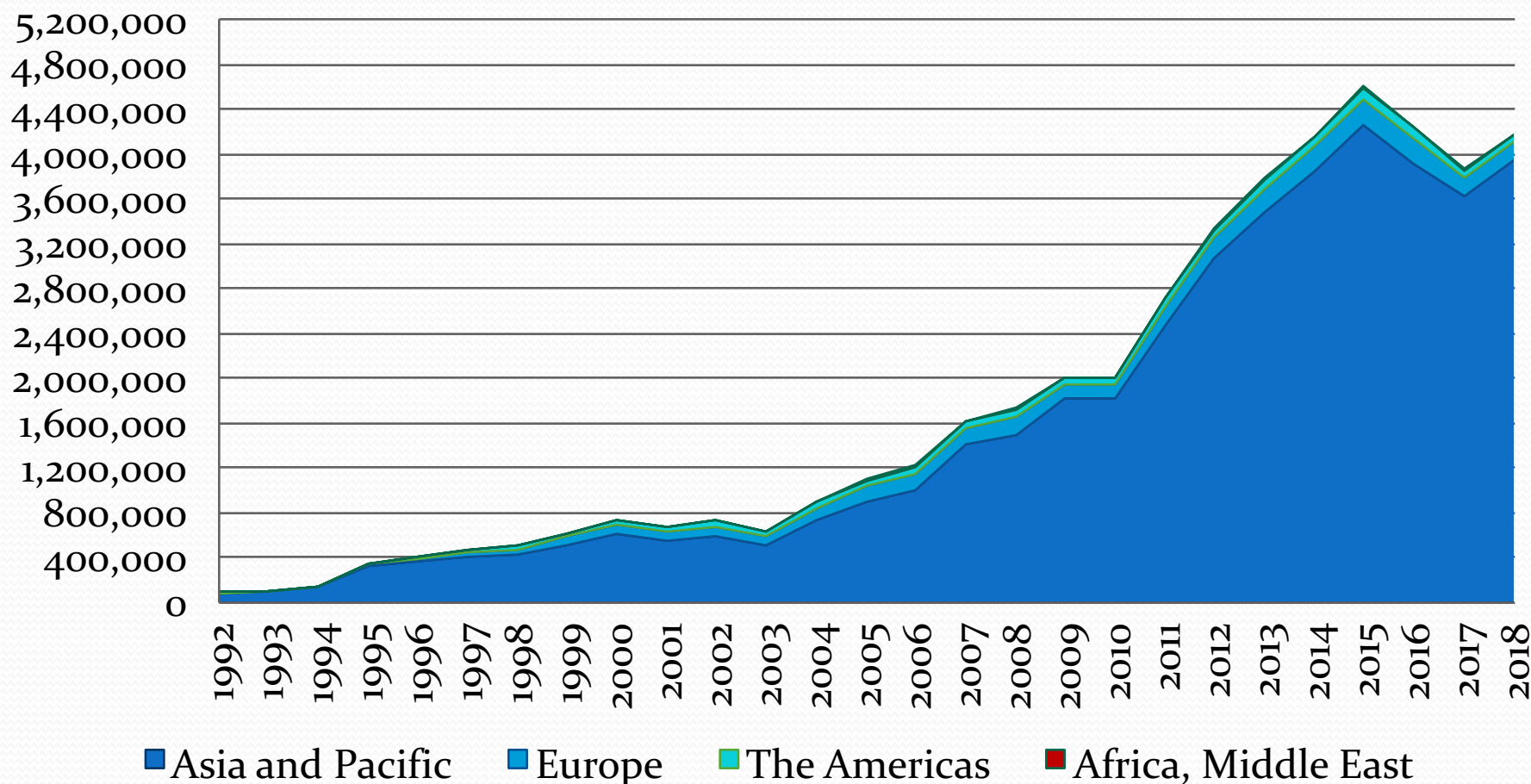
■ Revenue from tourism, \$ million

— Number of tourists, % change, year on year

Updated September 20<sup>th</sup> 2018

Source: Statistical Report on Tourism in Laos. Various years. Vientiane.

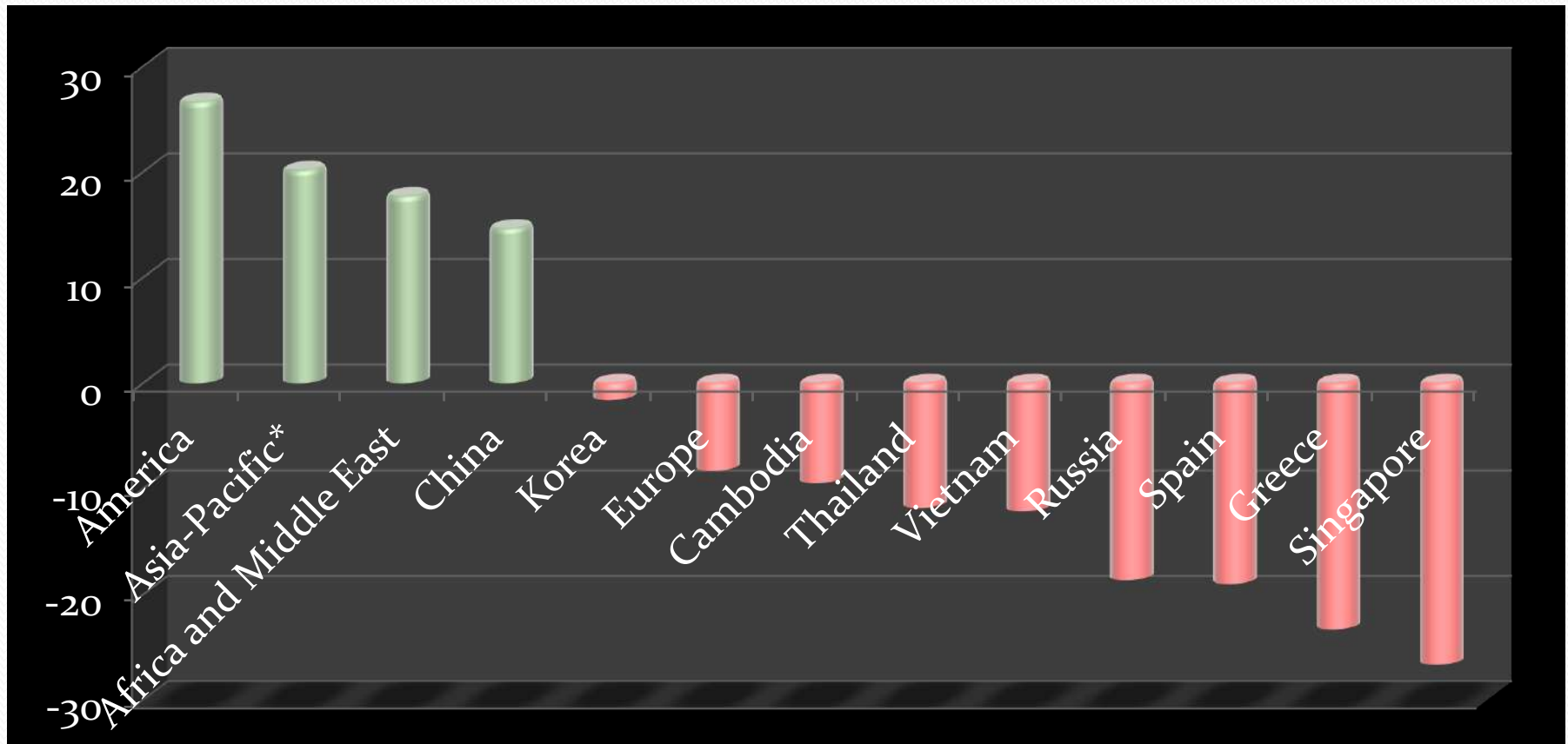
## Lao PDR Tourist arrivals: Regional – International 1992-2018

[Contents](#)


Updated July 1st 2019

Source: Lao National Tourism Authority; Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook various years. Vientiane .p.

# Lao PDR Tourist arrivals 2016-2017: Change in % of visitors by country of origin [Contents](#)

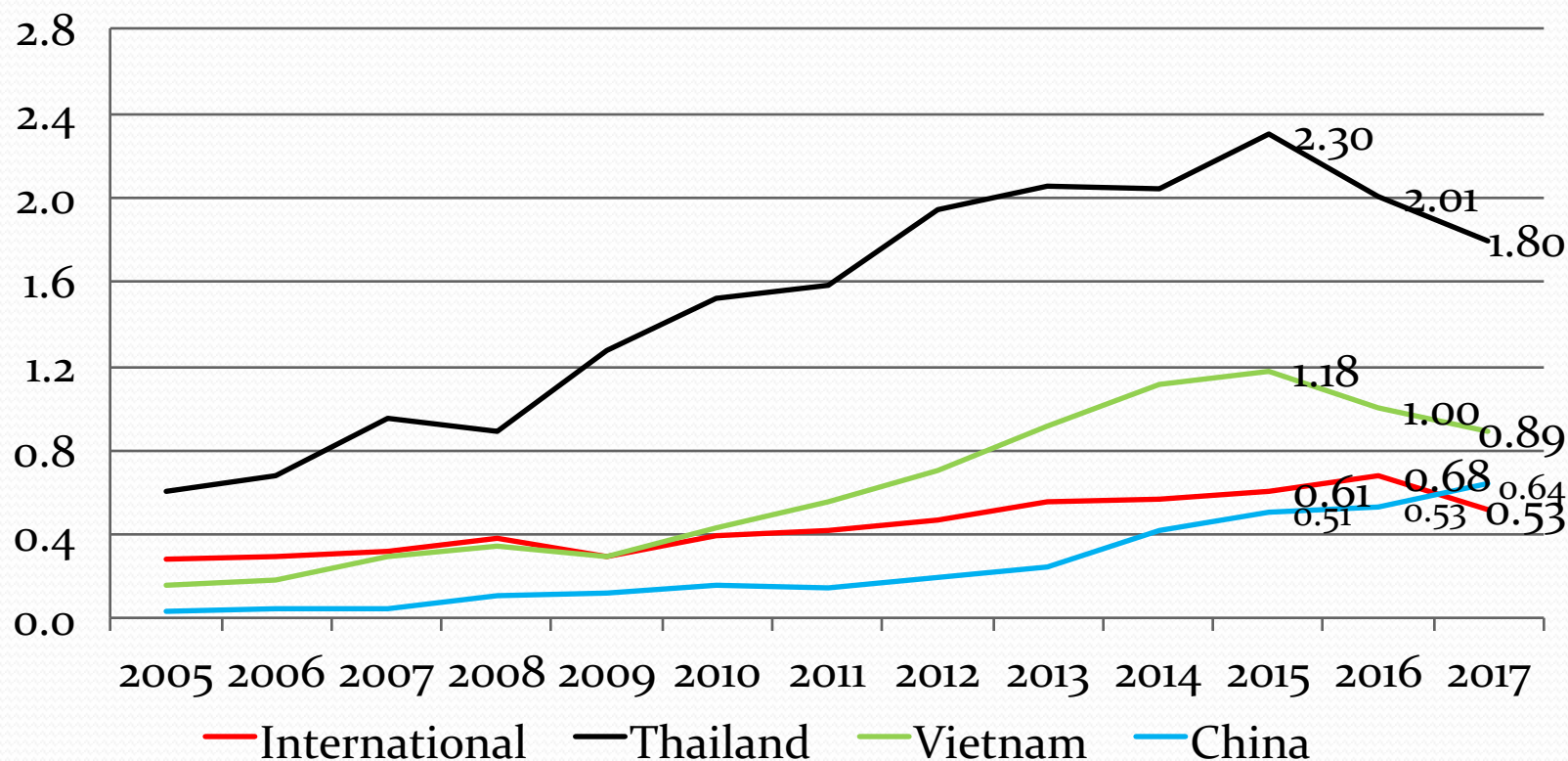


\* Without countries that share a border with Laos.

Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Vientiane 2017, p.8.

## Lao PDR Tourist arrivals in million people: Regional – International

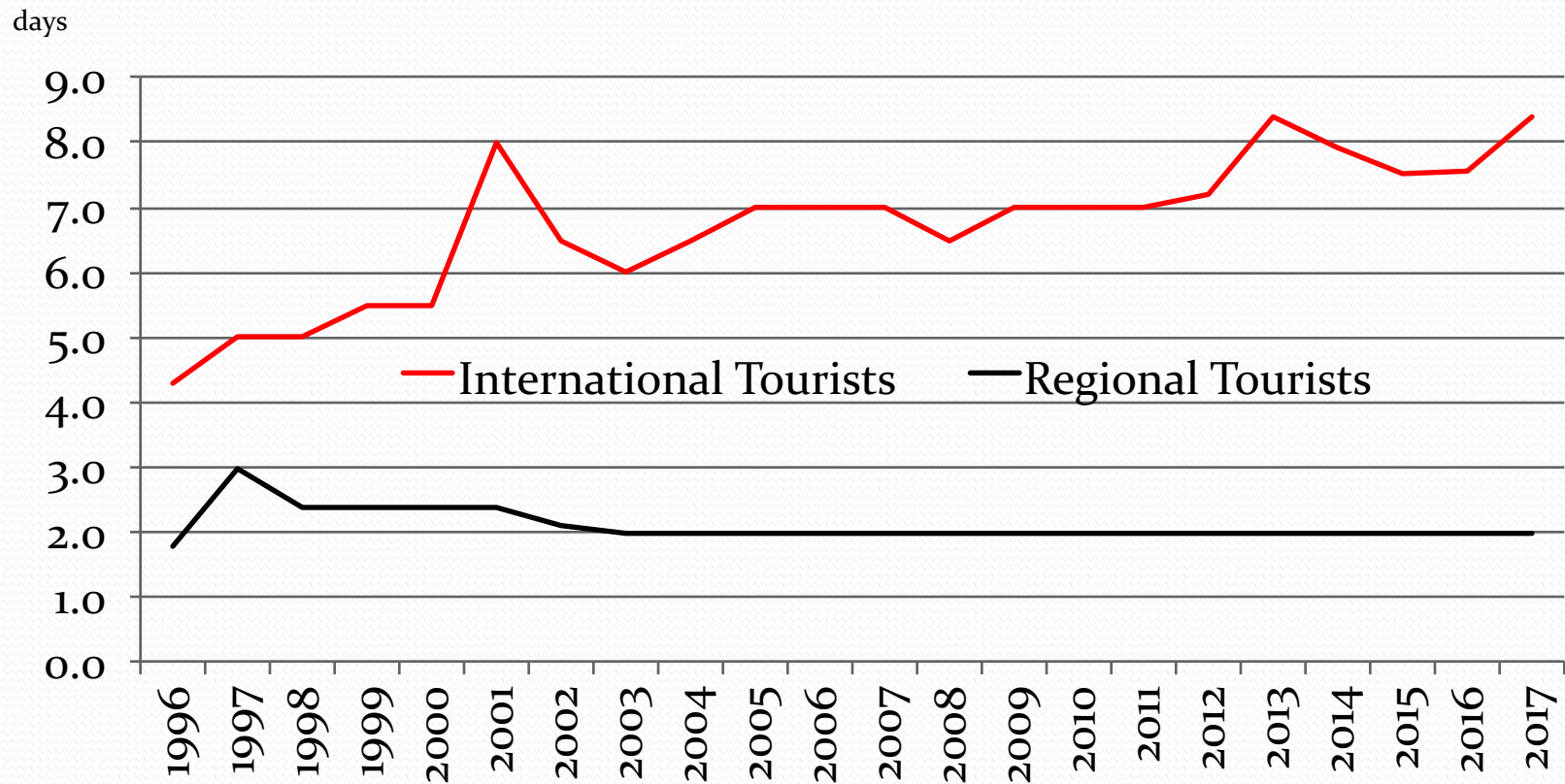


Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Var. years. Vientiane.

## Tourists in Laos – average length of stay

[Contents](#)



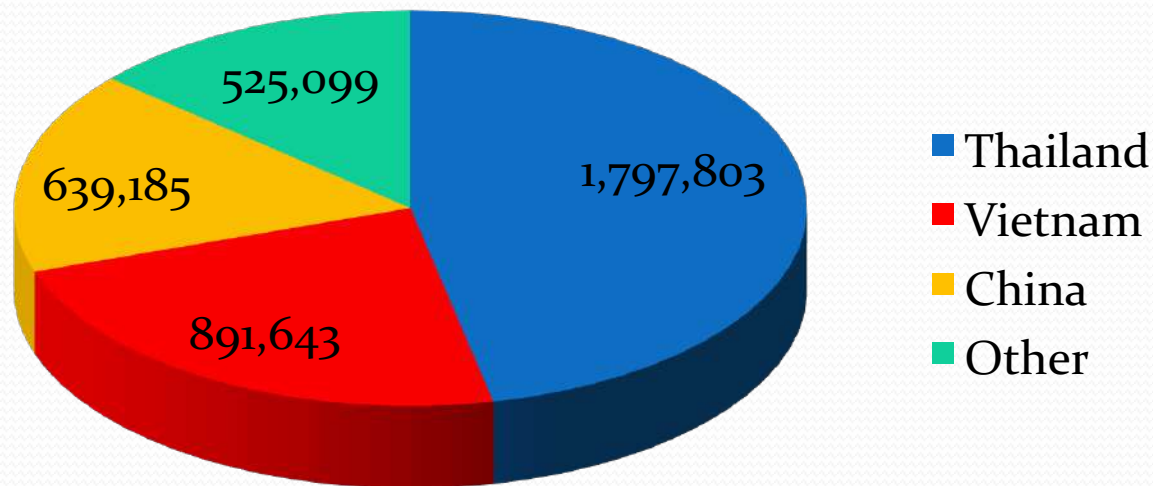
Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Var. years. Vientiane.



## Tourist arrivals in Laos 2017

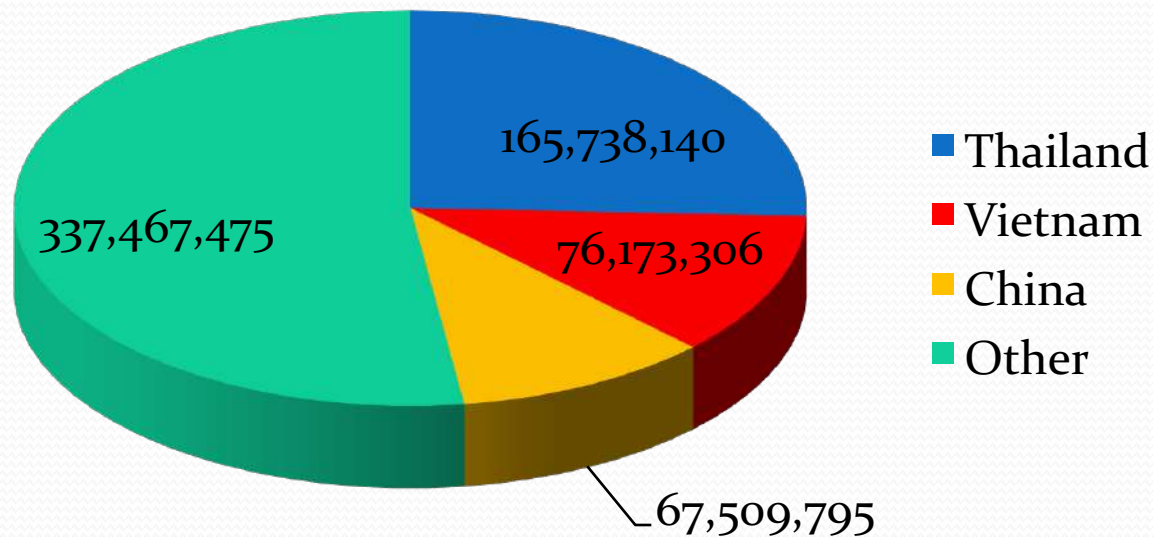
[Contents](#)



Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Vientiane 2017, p. 10.

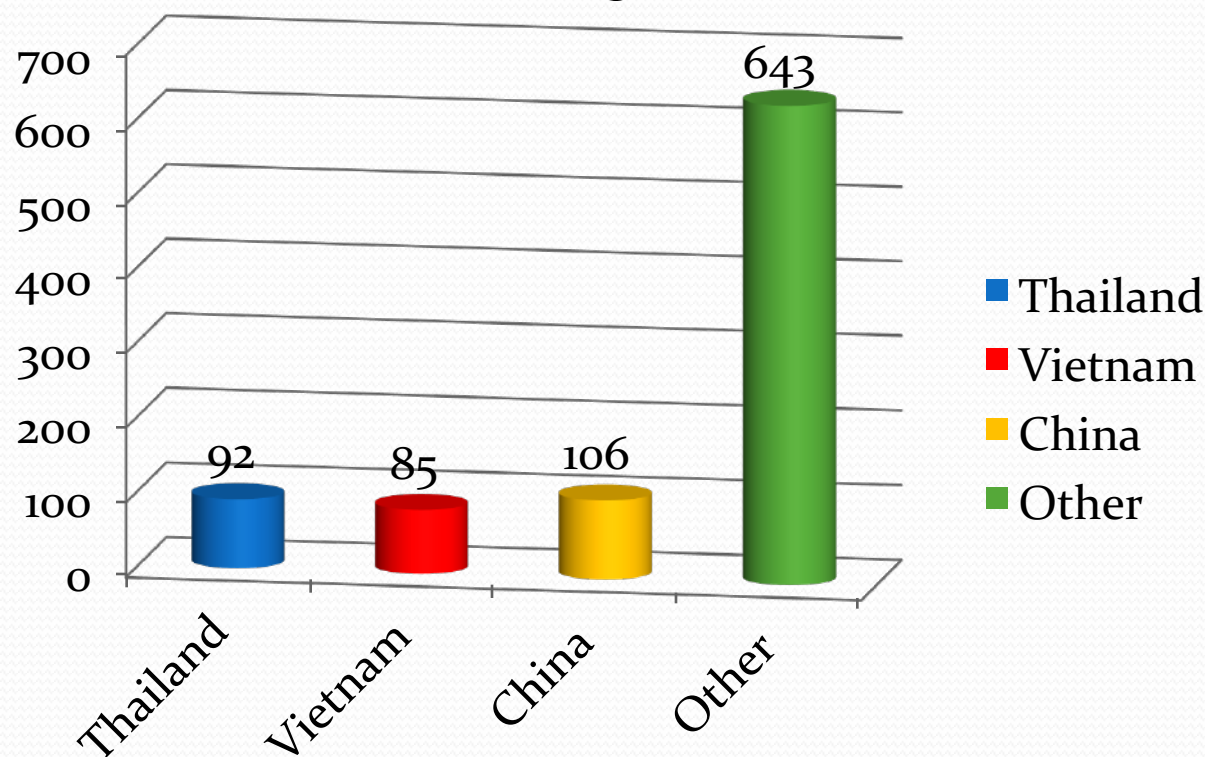
## Tourist expenditures in Laos 2017 by country of origin [Contents](#)



Updated September 20<sup>th</sup> 2018

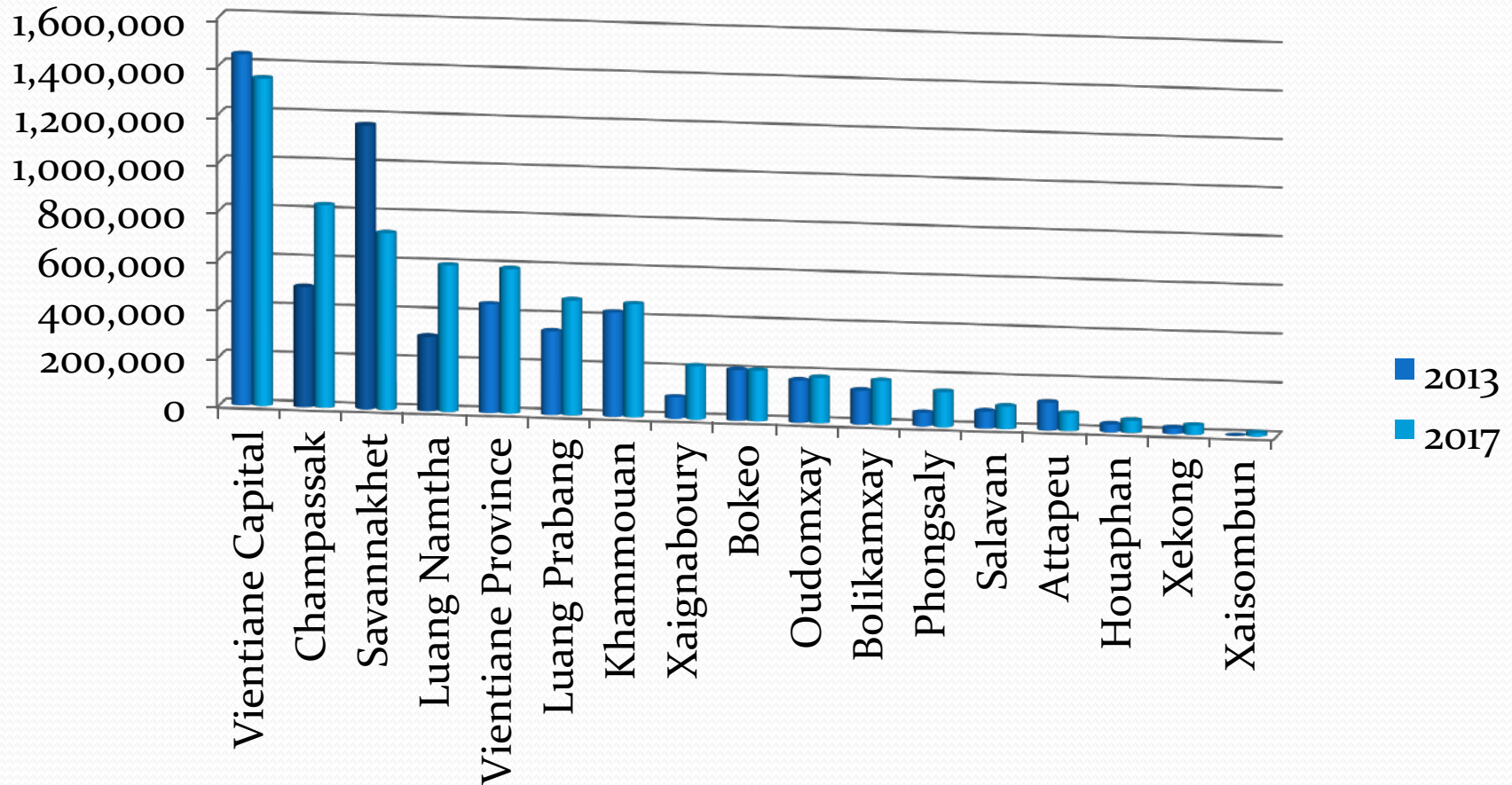
Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Vientiane 2017, p. 10.

## Tourist expenditures per tourist in Laos 2017 in US \$ by country of origin

[Contents](#)Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Vientiane 2017, p. 10.

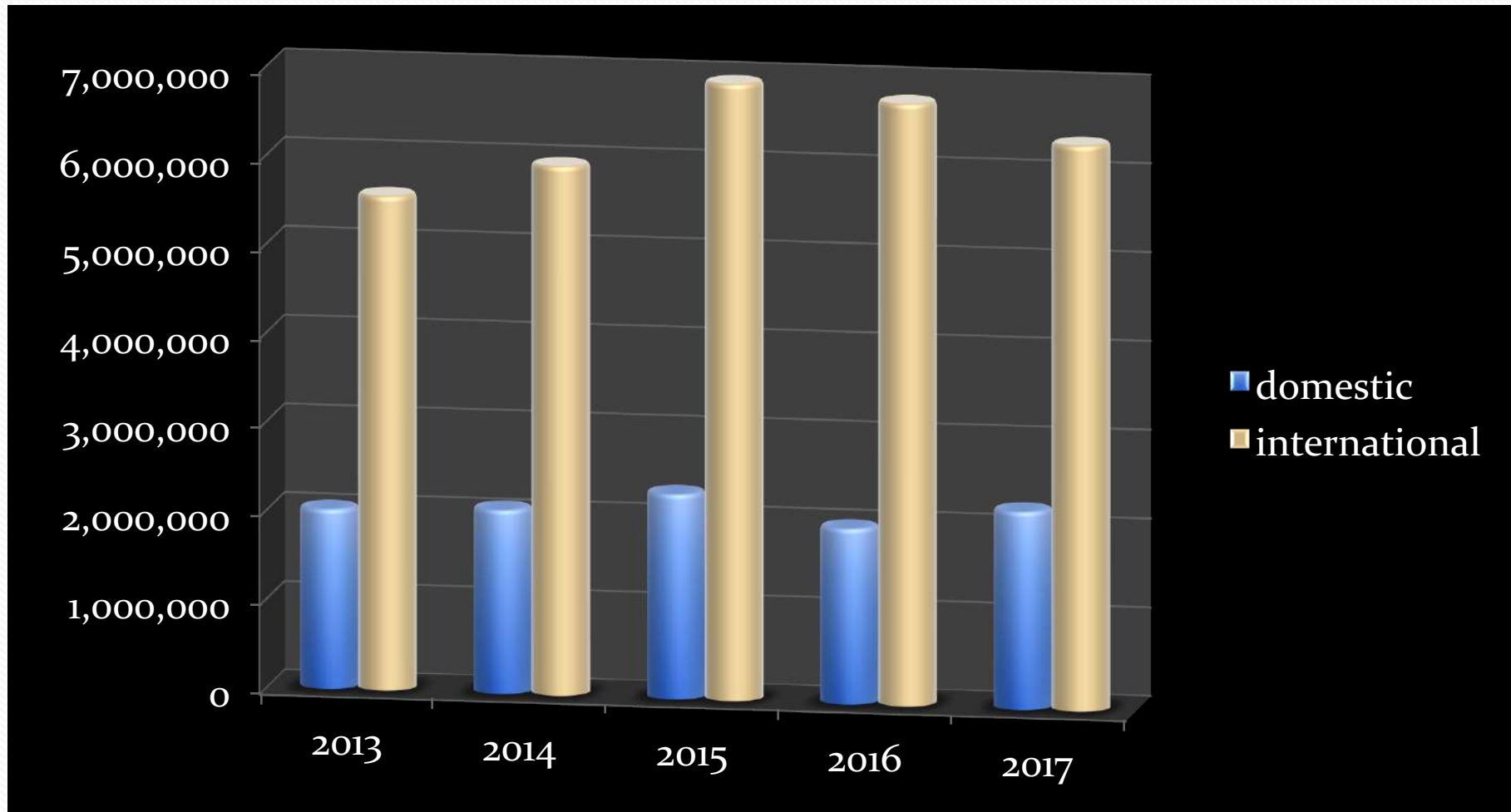
## International visitors by province 2013 and 2017



Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Vientiane 2017, p. 23.

## Domestic tourists and international tourists in Laos

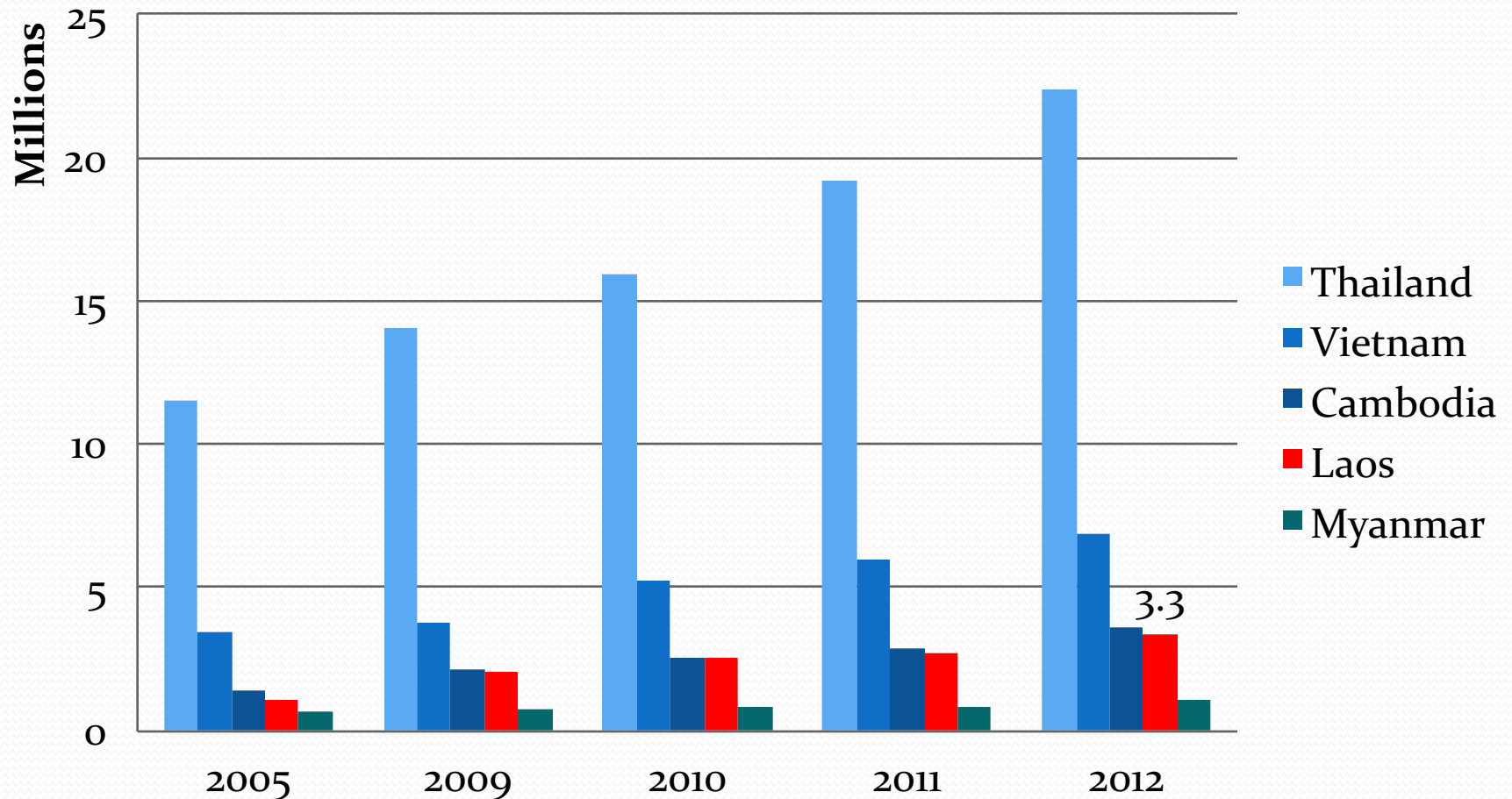
[Contents](#)

Updated September 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Vientiane 2017, p. 23.

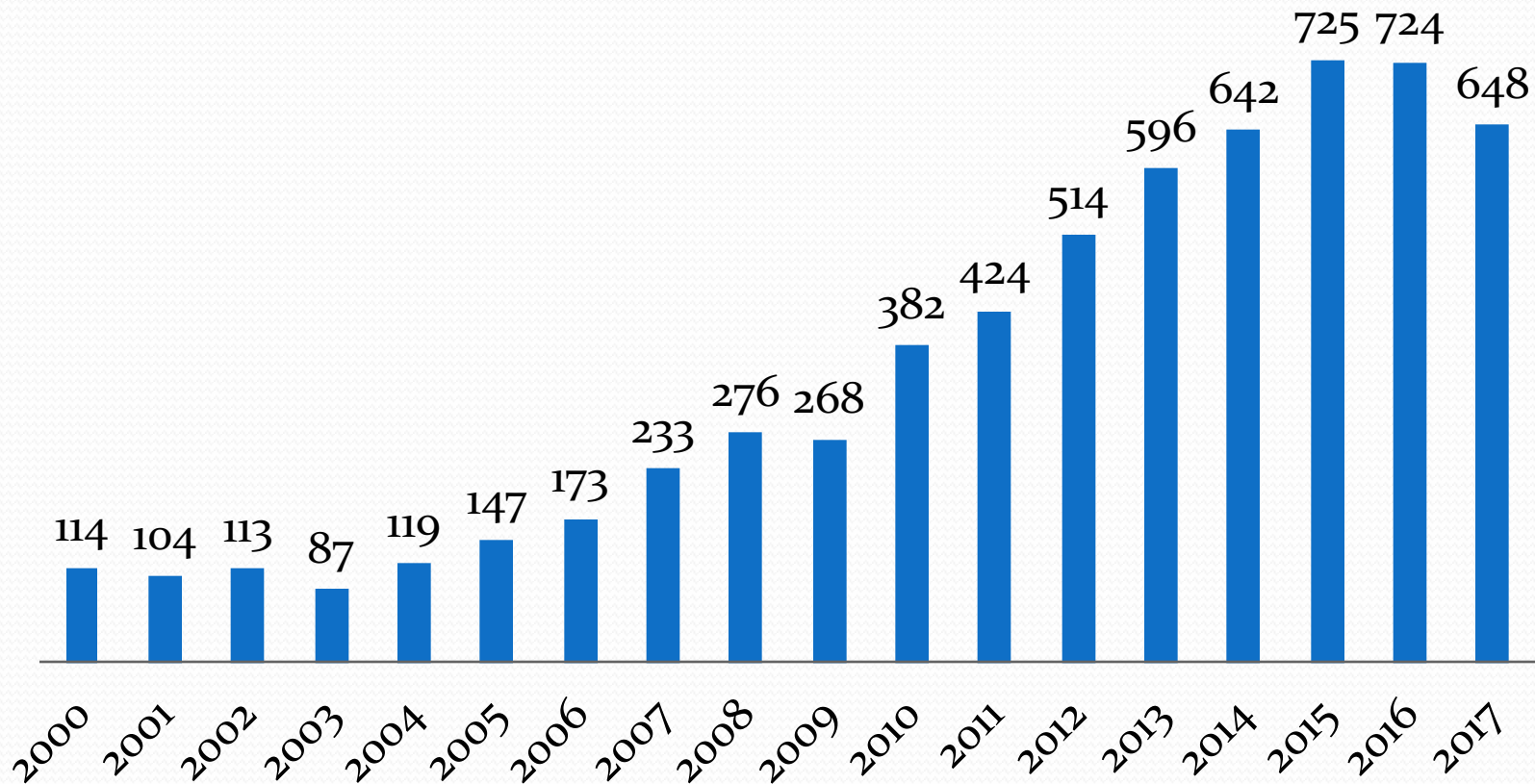
## Tourist arrivals in the Greater Mekong Subregion

[Contents](#)



Source: Lao National Tourism Authority / GIZ Laos

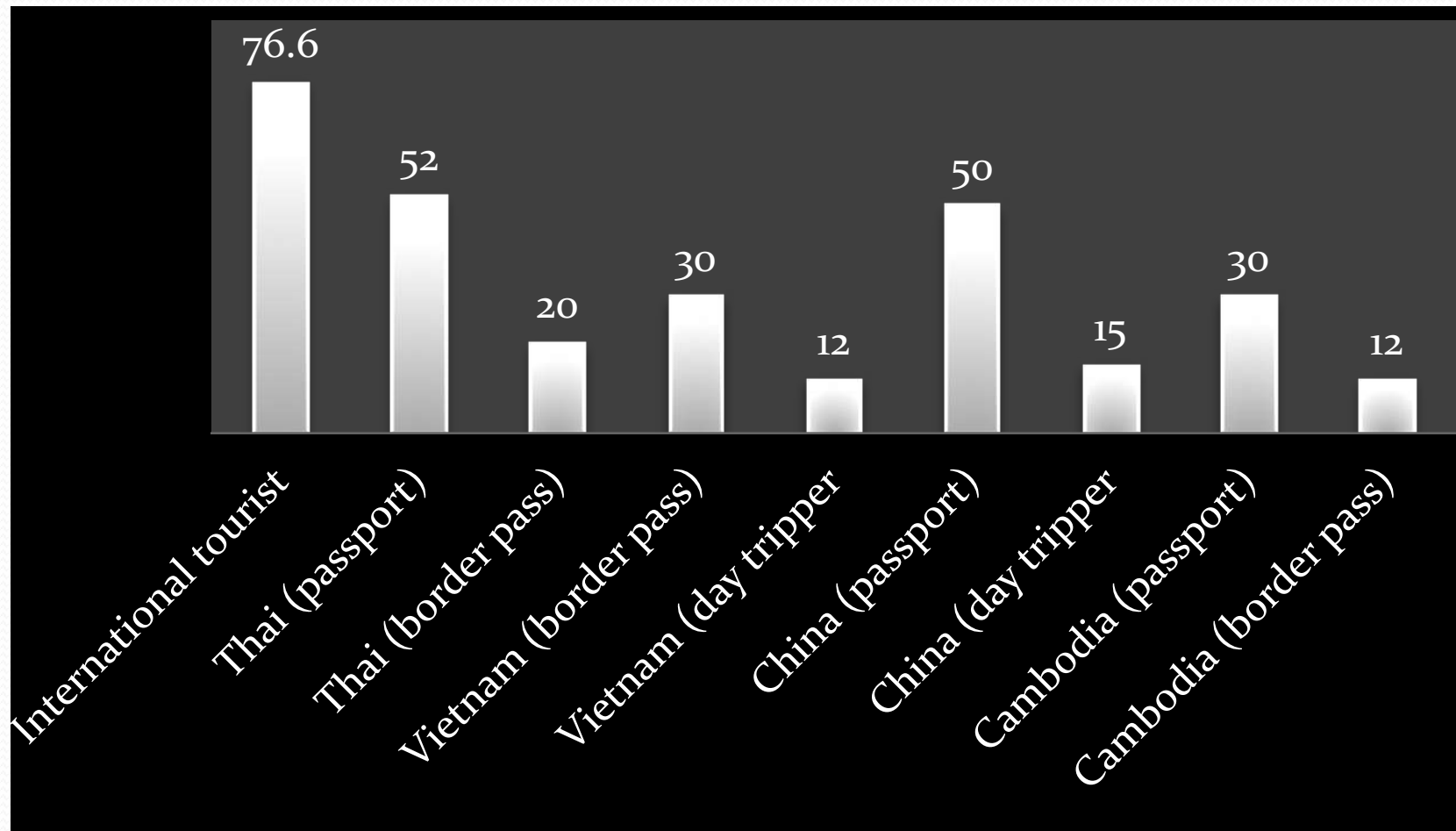
## Lao PDR: Revenue from tourism in mln. US \$

Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Var. years. Vientiane.



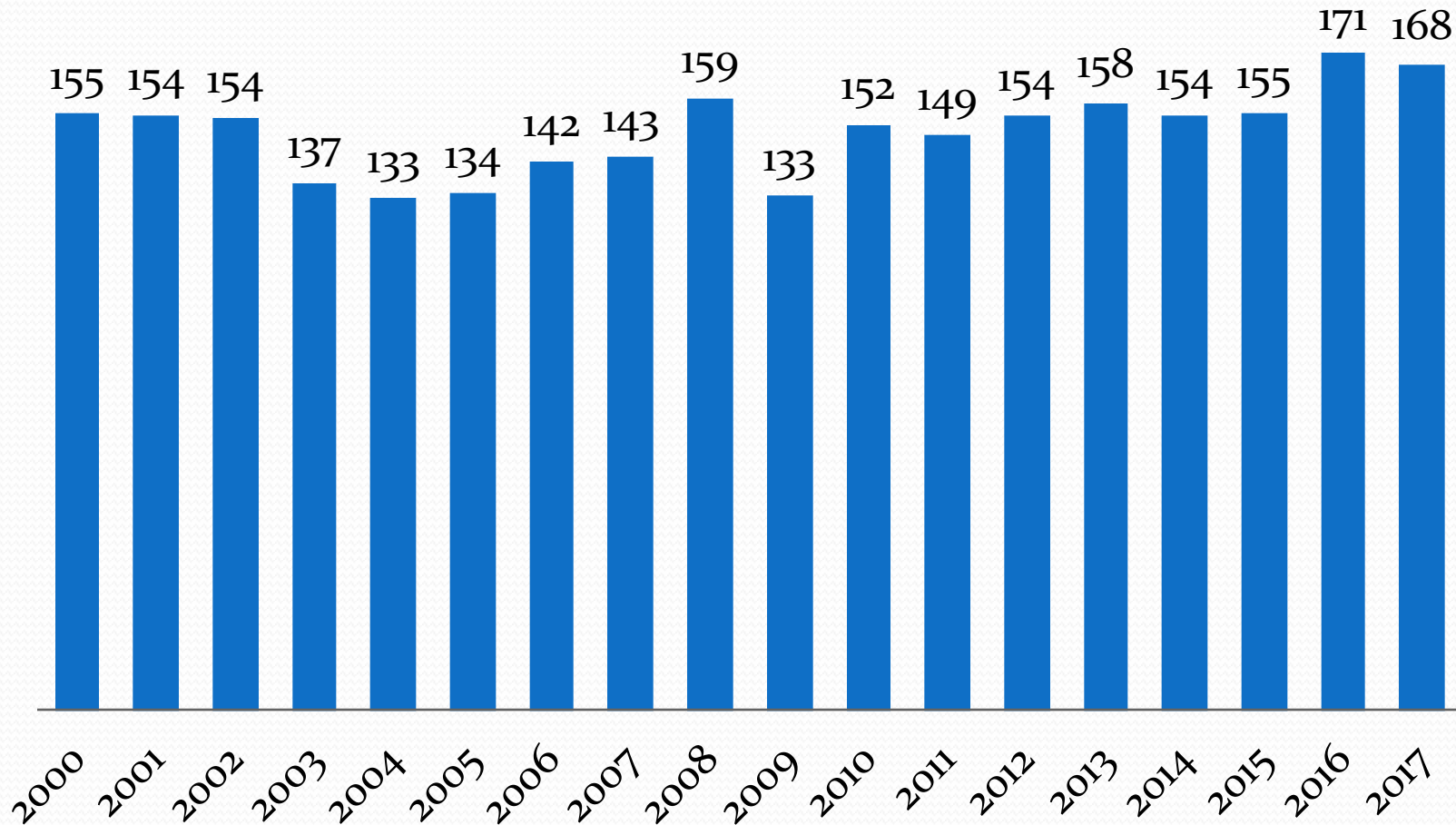
## Average expenditure per tourist and day, per category 2017



Updated September 20<sup>th</sup> 2018

Source: Ministry of Information, Culture and Tourism (Ed.): Statistical Report on Tourism in Laos. Vientiane 2017, p. 11.

## Lao PDR: Revenue per tourist in US \$

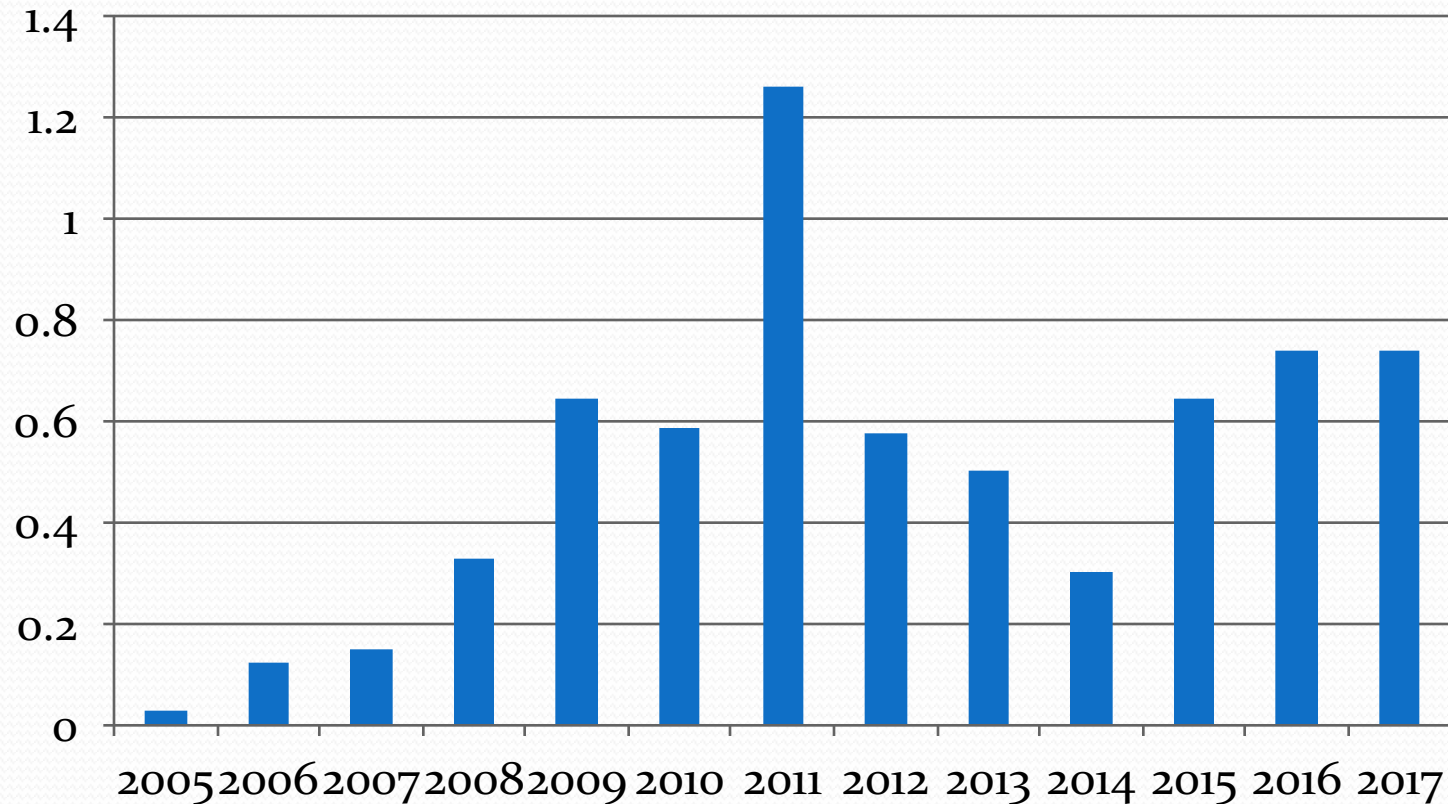


Source: Lao National Tourism Authority, own calculations

Updated September 20<sup>th</sup> 2018

# Remittances

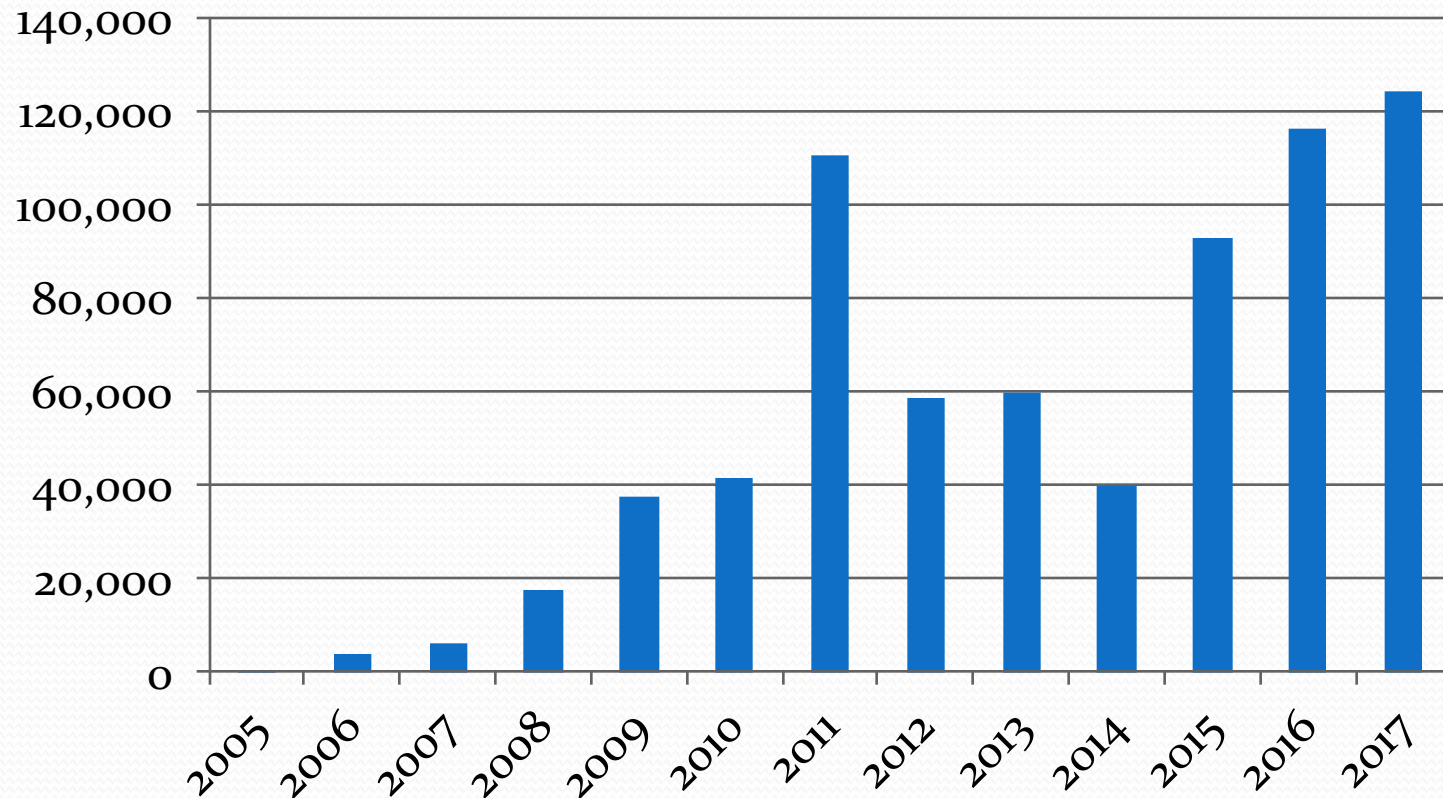
## Total remittances as % of GDP



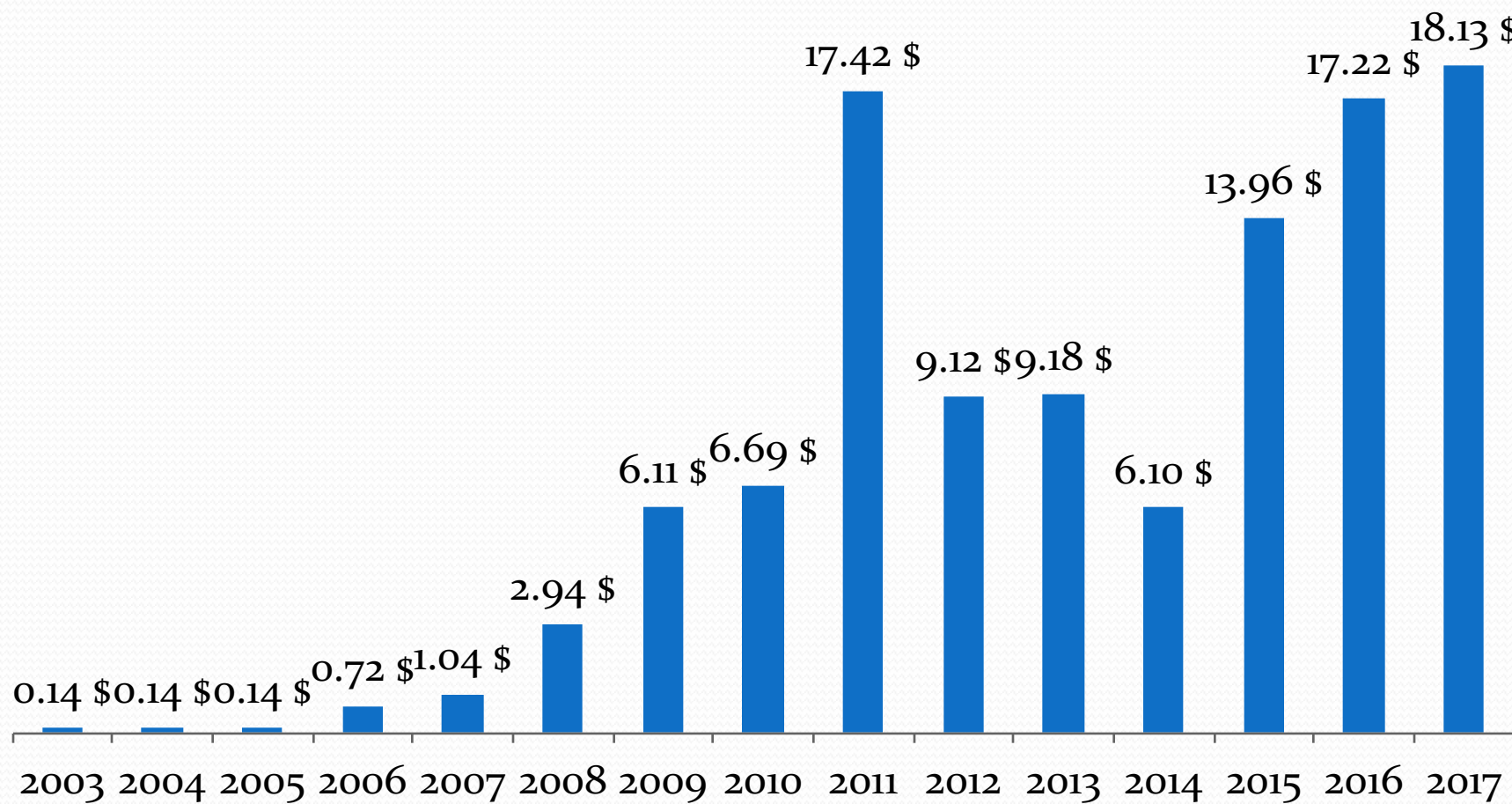
Updated on January 14<sup>th</sup> 2019

Source: World Bank: <https://data.worldbank.org/country/lao-pdr?view=chart> as of 14/01/2019

## Personal remittances received in current 1000 US \$

Updated on January 14<sup>th</sup> 2019Source: World Bank: <https://data.worldbank.org/country/lao-pdr?view=chart> as of 14/01/2019

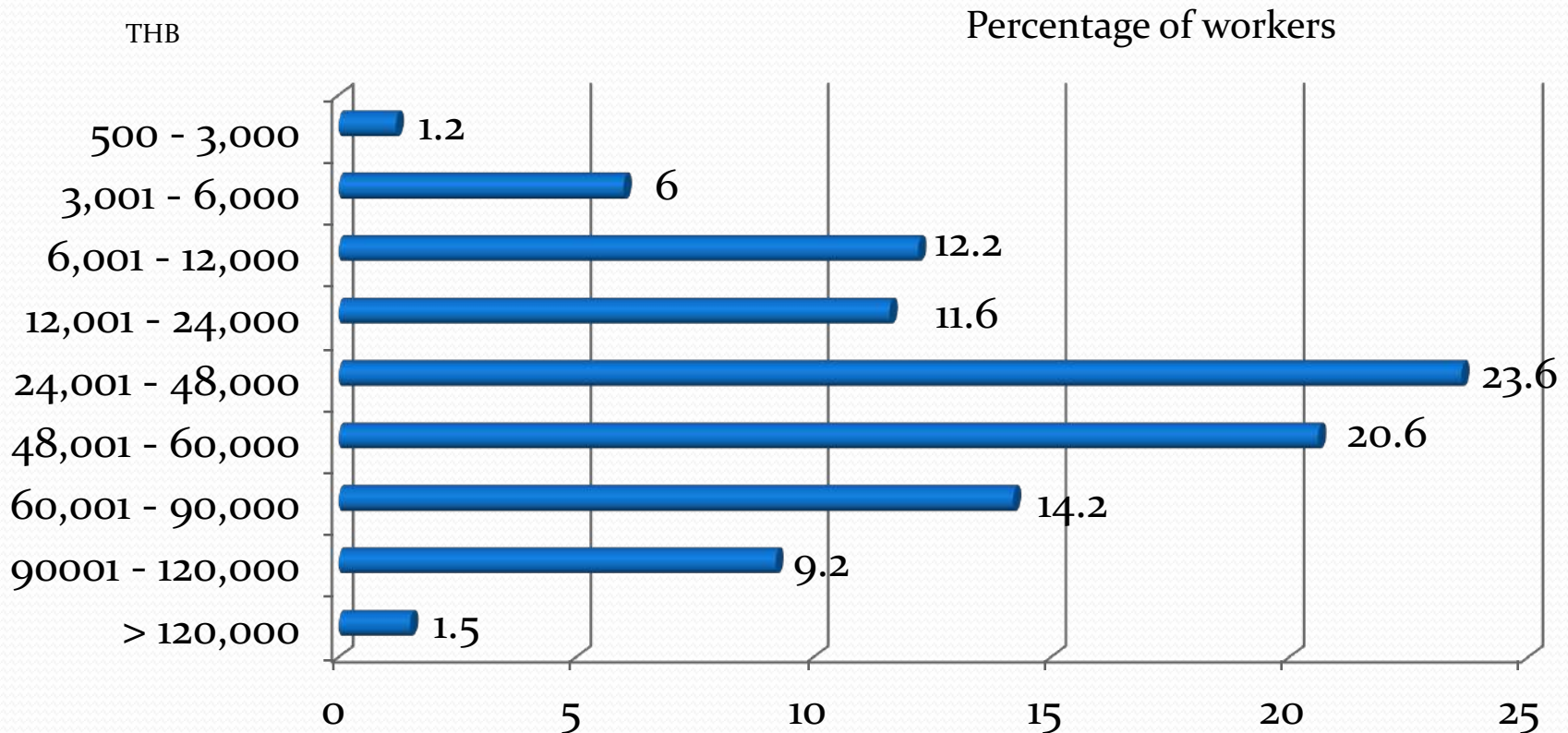
## Personal remittances received per capita in US \$



Source: <http://data.worldbank.org/indicator/SP.POP.TOTL?page=1> and [http://data.worldbank.org/indicator/BX.TRF.PWKR.CD.DT/countries as of May 21](http://data.worldbank.org/indicator/BX.TRF.PWKR.CD.DT/countries%20as%20of%20May%2021), 2018; own calculations. Updated on May 22, 2018

## Remittances of Lao migrant workers in Thailand

[Contents](#)



Updated on June 6<sup>th</sup> 2017

Source: International Organization for Migration, Country Mission Thailand (Ed.): Assessing potential changes in the migration patterns of Laotian migrants and their impacts on Thailand and Lao People's Democratic Republic. Bangkok 2016 p. 25.

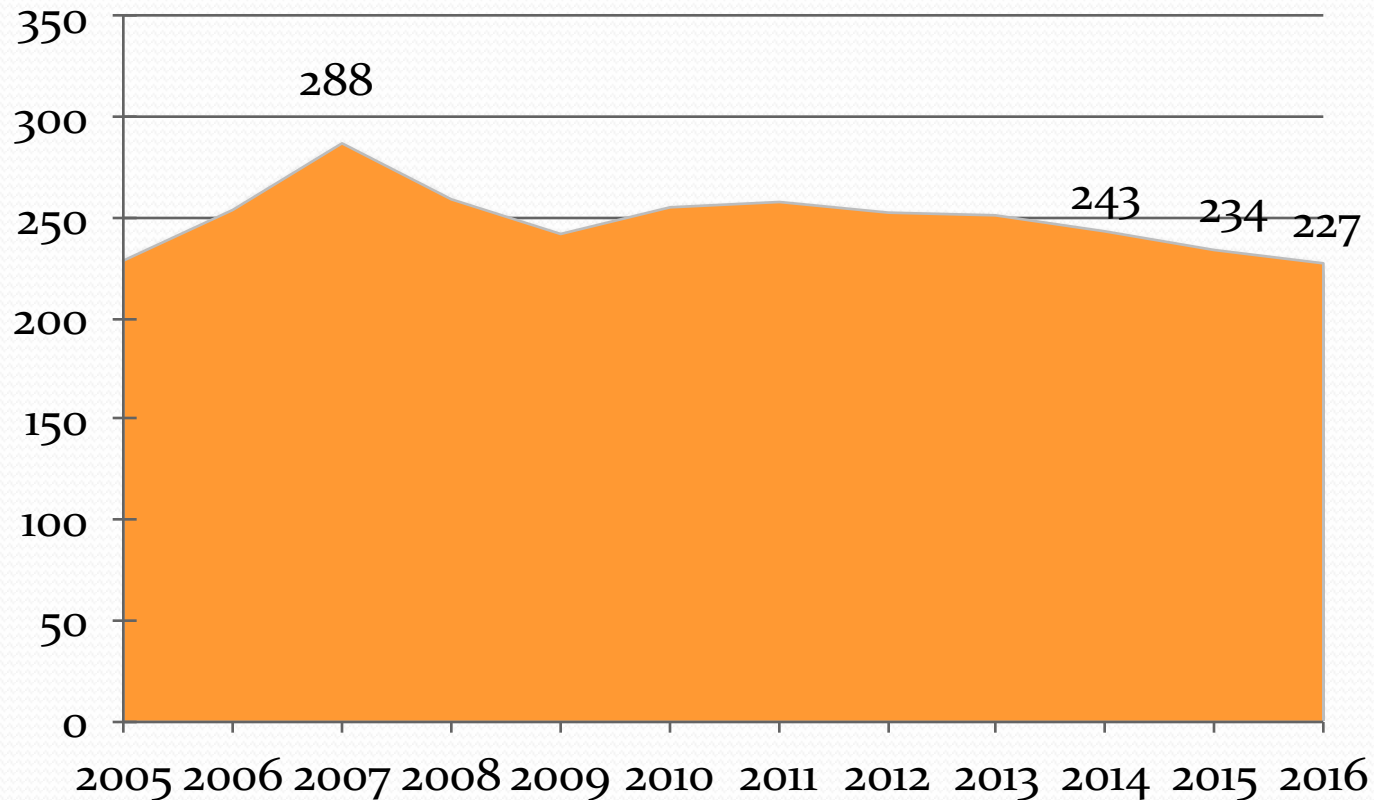


## 3) Finance and trade

# Exchange Rates

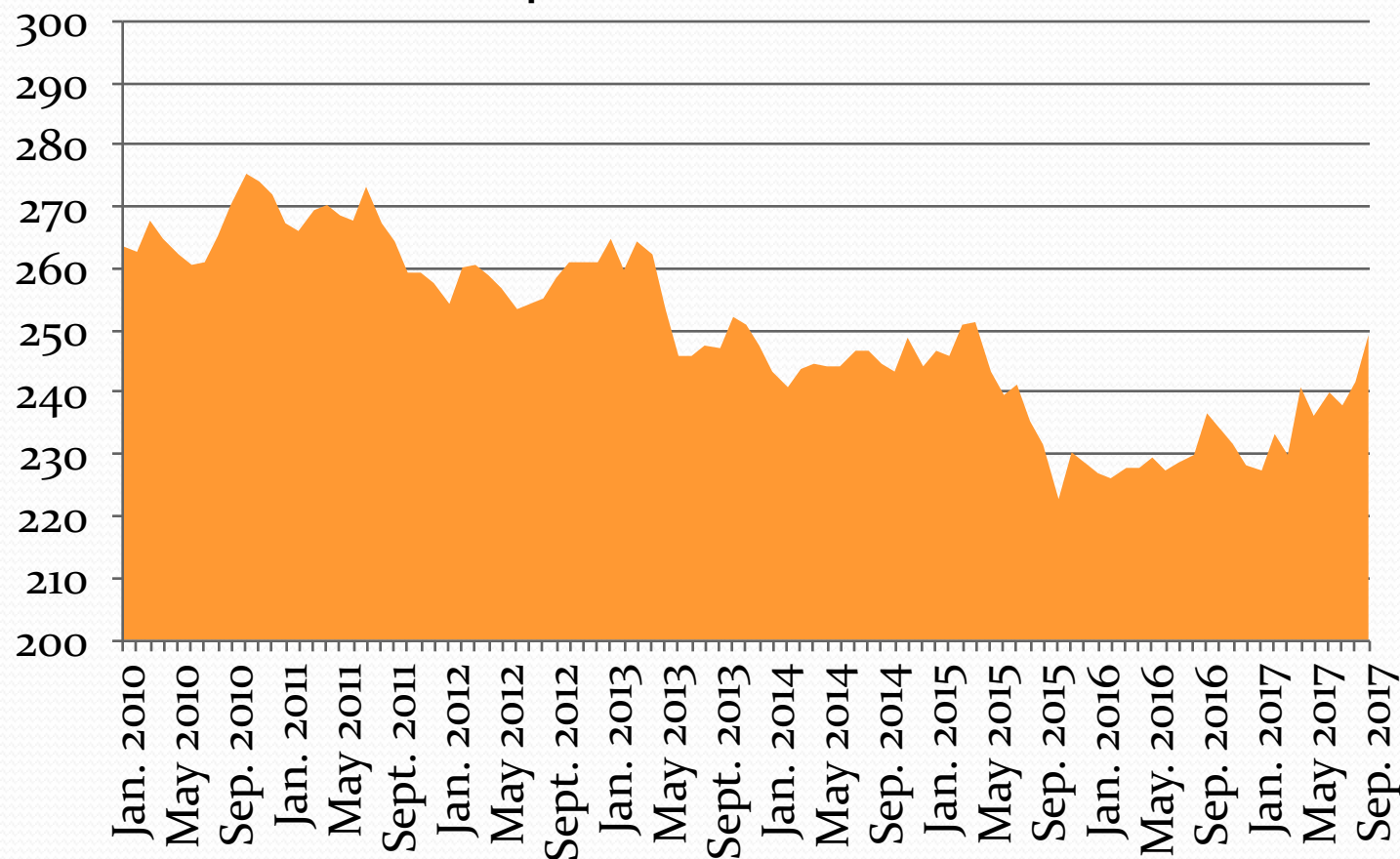
## Exchange rate LAK : THB

LAK per Baht, 2005 - 2016



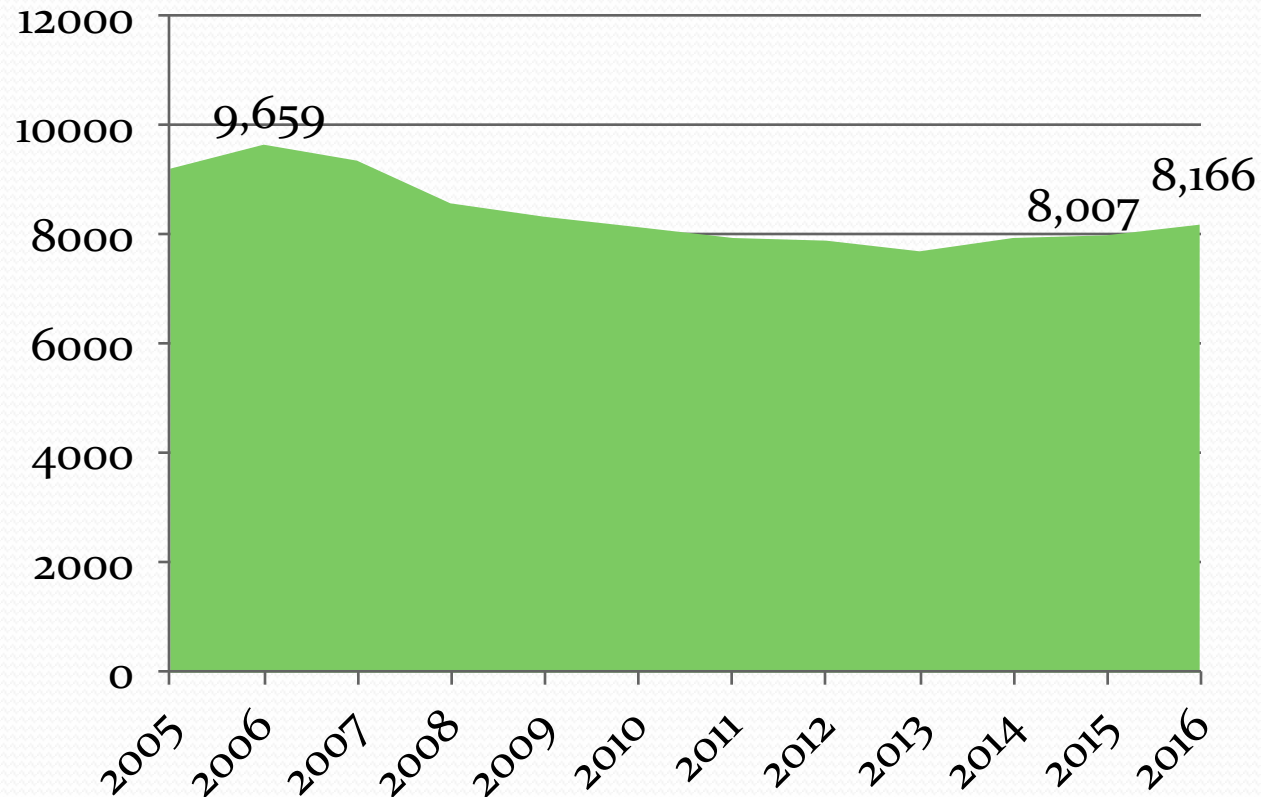
## Exchange rate LAK : THB

LAK per Baht 2010 - 2016



## Exchange rate LAK : USD

LAK per USD, 2005 - 2016

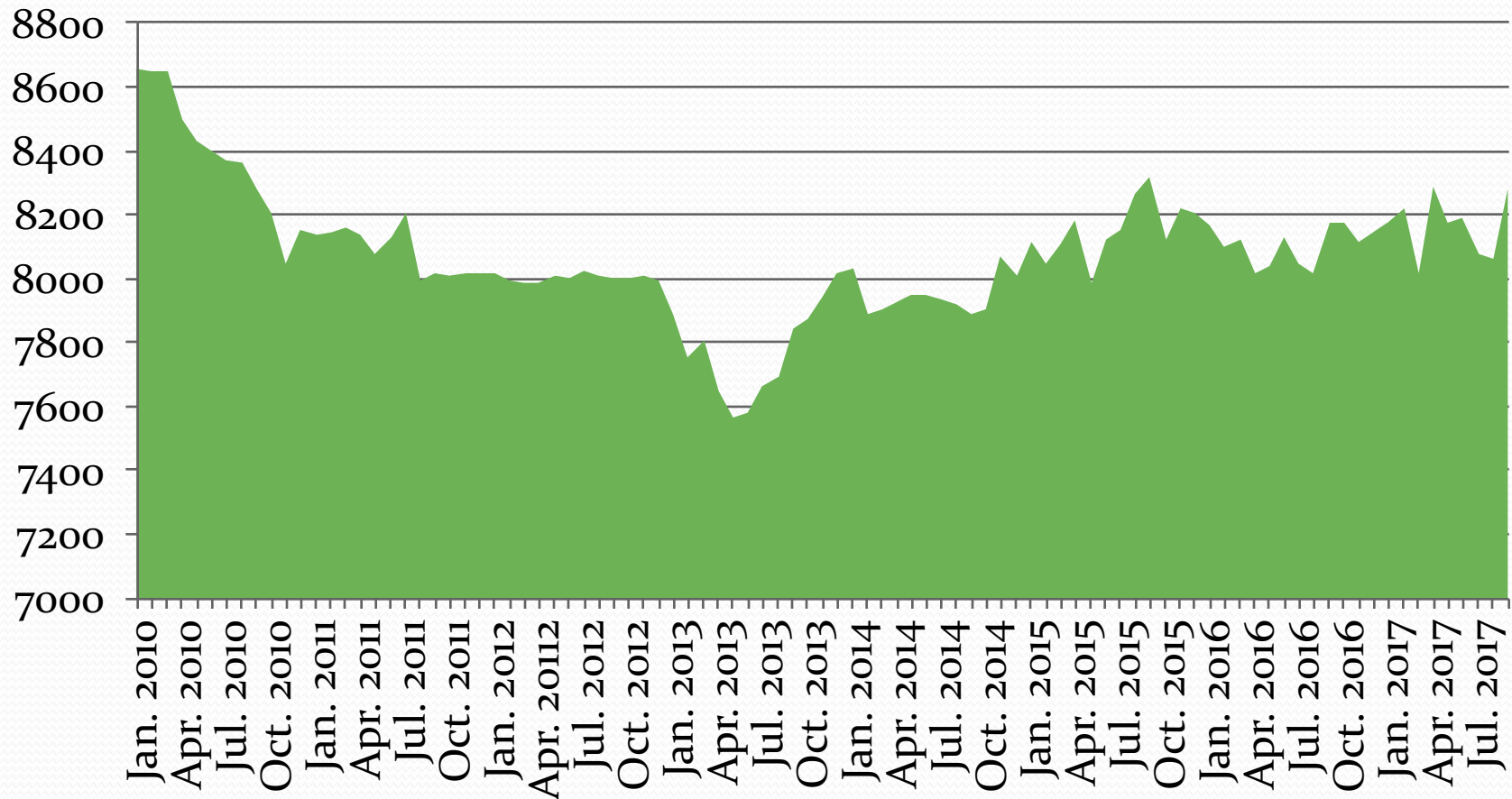


Source: OANDA, EU

Updated on November 5th, 2016

## Exchange rate LAK : US \$

### LAK per US \$, 2010 - 2016

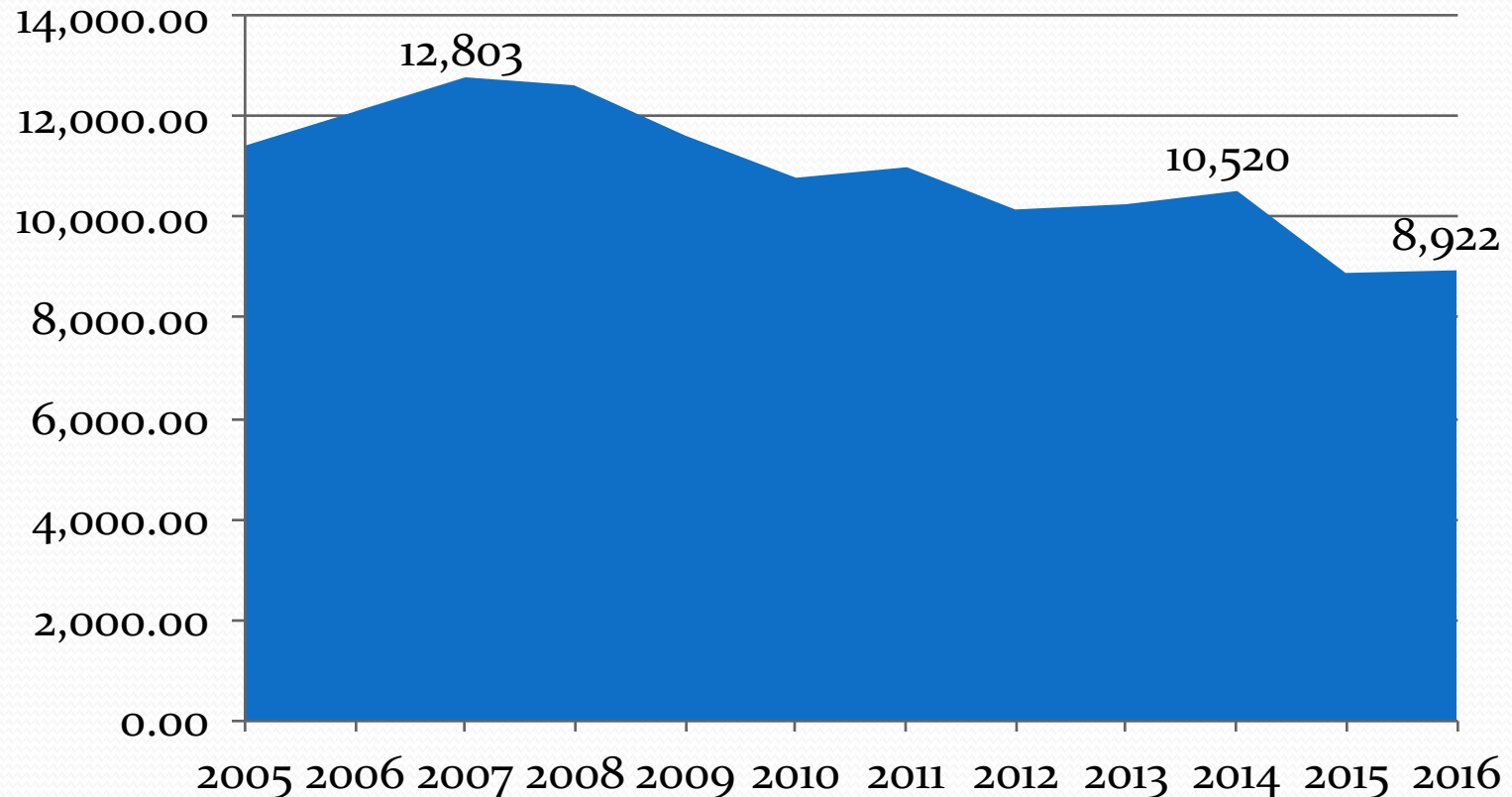


Updated on June 6<sup>th</sup> 2017

Source: OANDA, EU

## Exchange rate LAK : EUR

LAK per EUR, 2005 - 2016



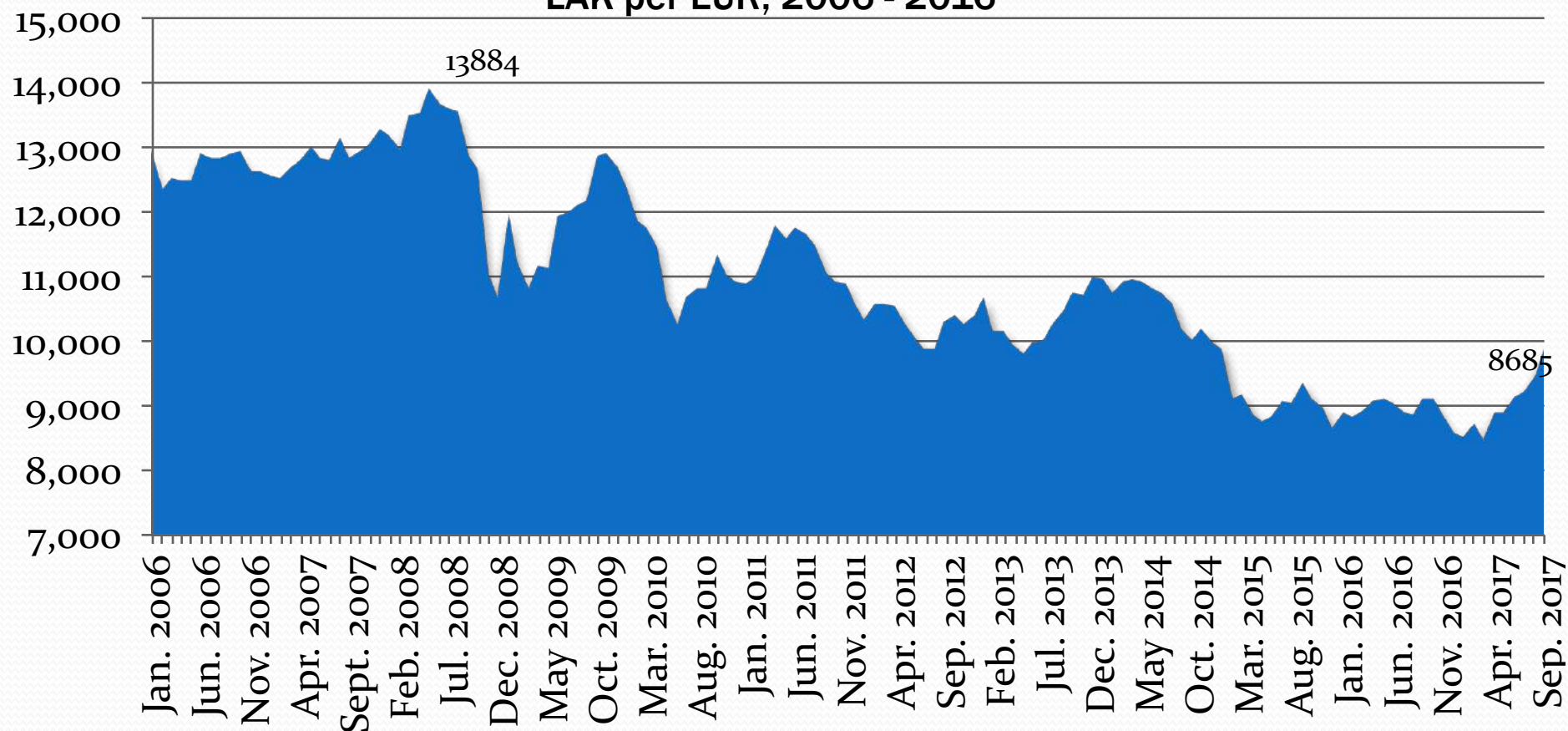
Source: OANDA, EU

Updated on November 5th, 2016



# Exchange rate LAK : EUR

LAK per EUR, 2006 - 2016

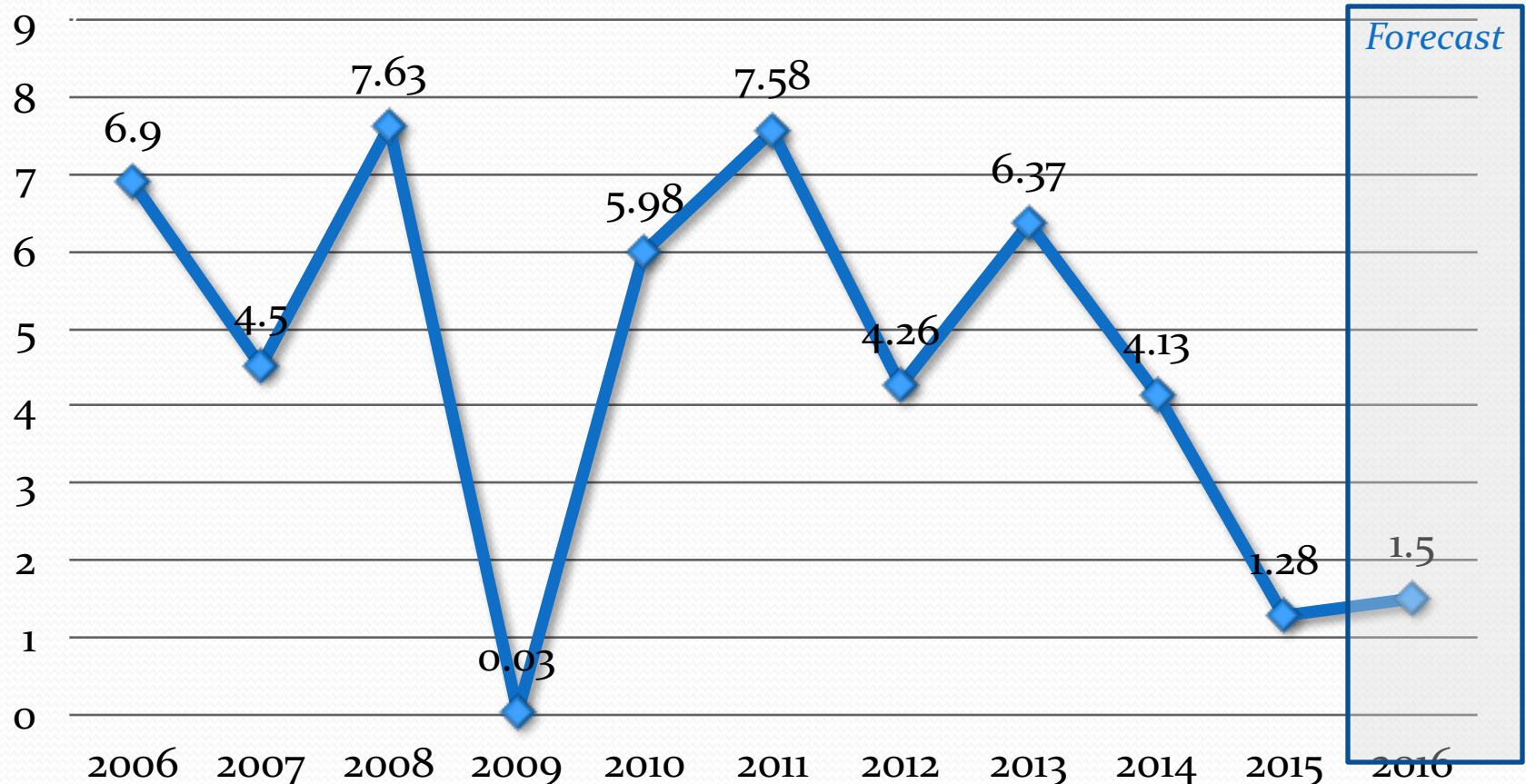


Updated on June 6<sup>th</sup> 2017

Source: OANDA, EU

# Inflation

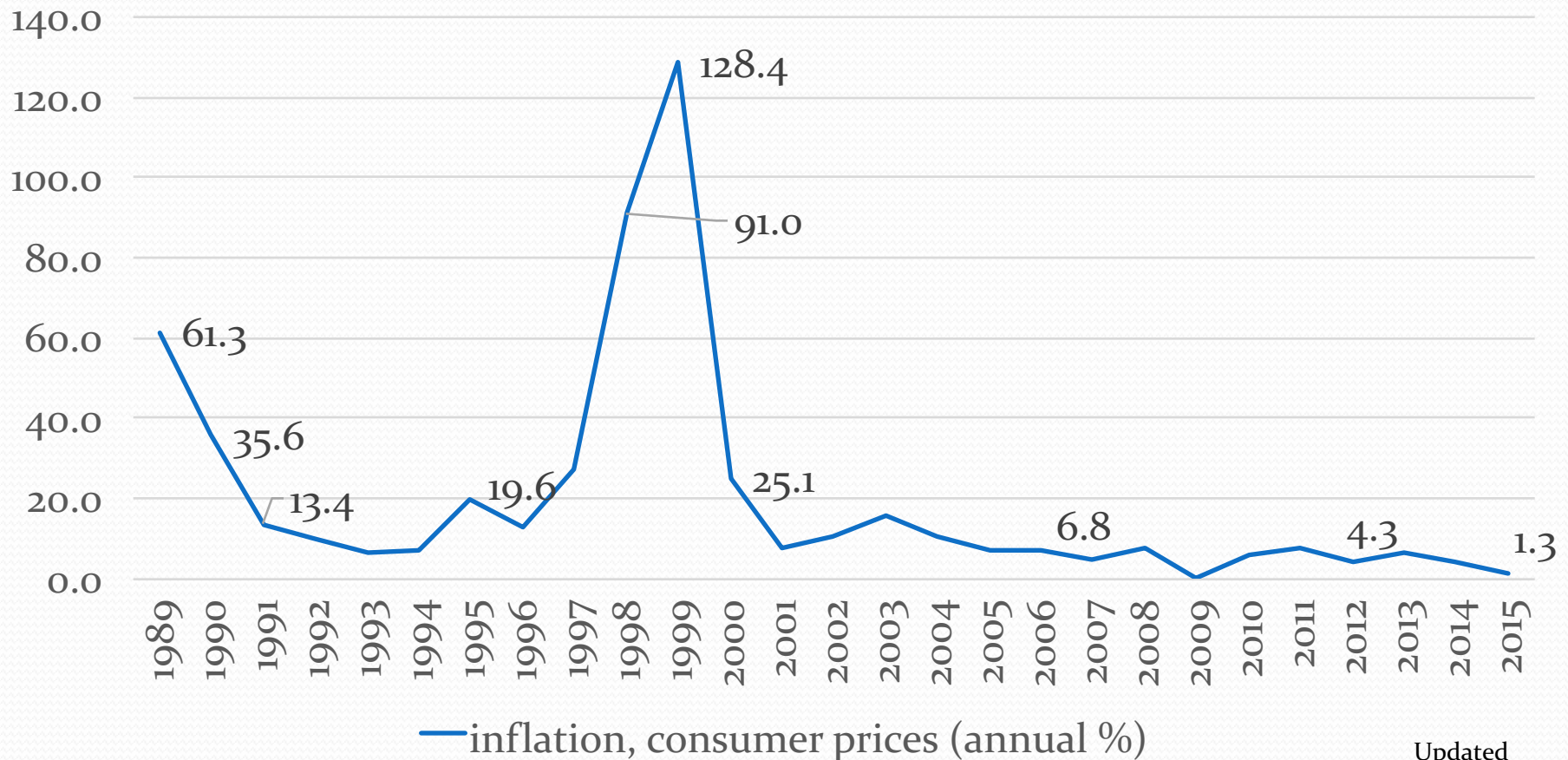
## Headline inflation (% annual average)



Updated 23/03/2017

Source: The World Bank (Ed.): Robust Growth Amidst Inflationary Concerns. Lao PDR Economic Monitor, May 2011 Update, Vientiane, May 2010, p. 6. World Bank (Ed.): Lao PDR Economic Monitor, Dec. 2012 update. Vientiane 2012, p. 5; <http://databank.worldbank.org/> as of Sept. 13, 2015; Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.61.

## Inflation, consumer prices (annual %)

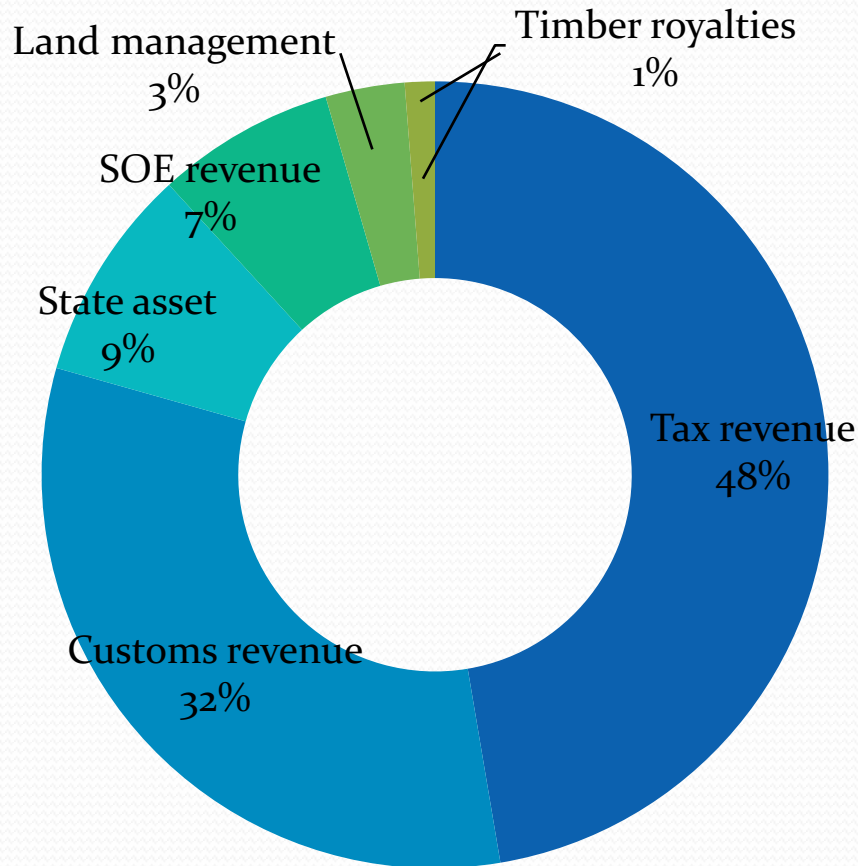


Updated  
16/11/2016

# Budgets, Investment and Five Year Socio-Economic Development Plan

## State Budget Revenue Plan for the Fiscal Year 2009-2010

[Contents](#)

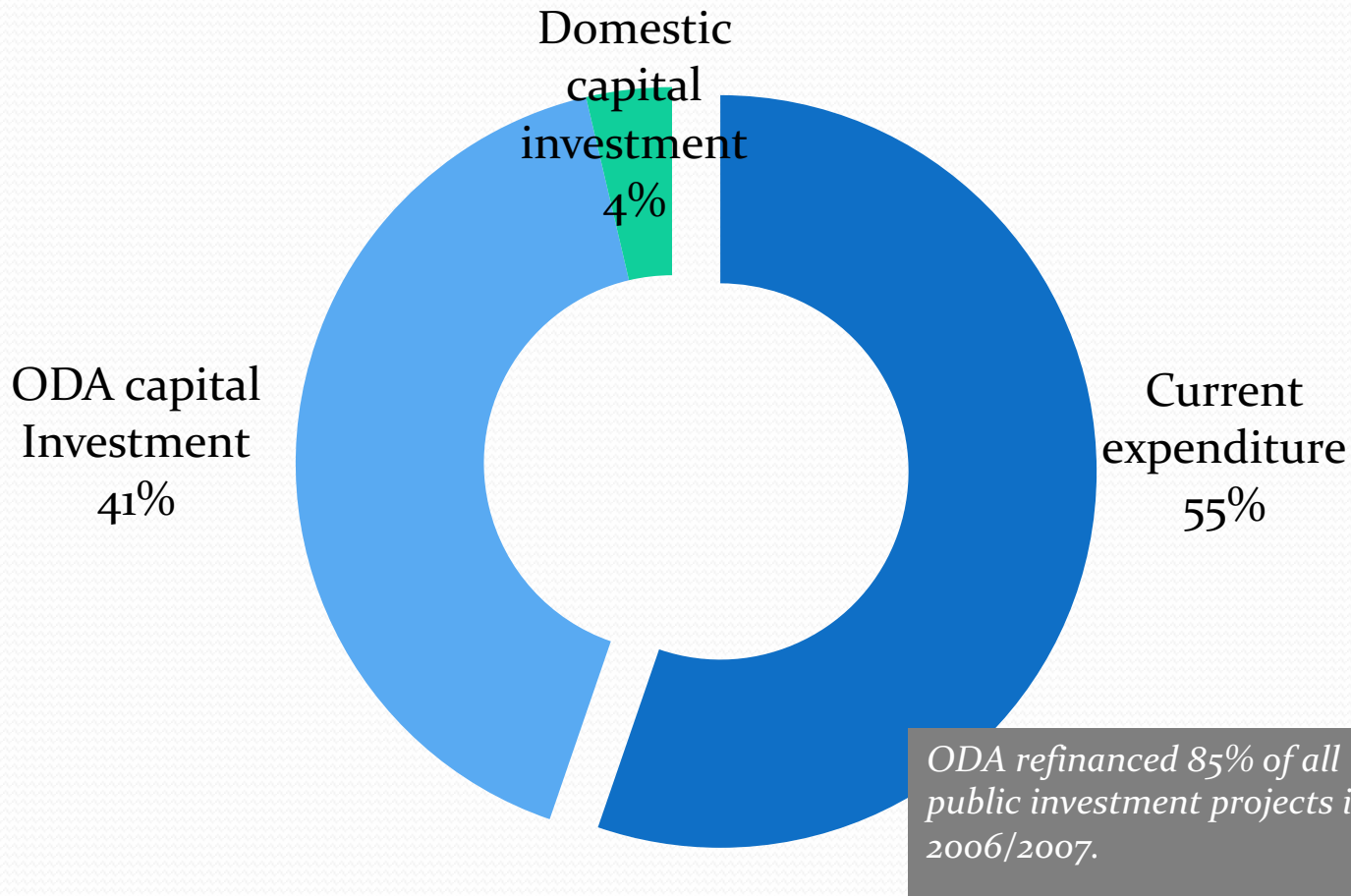


Total revenue: 8,115,761.40 mln. LAK

Source: State Budget Plan for the Fiscal Year 2009-2010 “as adopted by the 7<sup>th</sup> ordinary session of the National Assembly, legislature VI, dated July 09, 2009. In : Official Gazette, Vientiane Capital, March 2010, p. 1.

## Public Expenditure, Public Investment and ODA 2006&2007

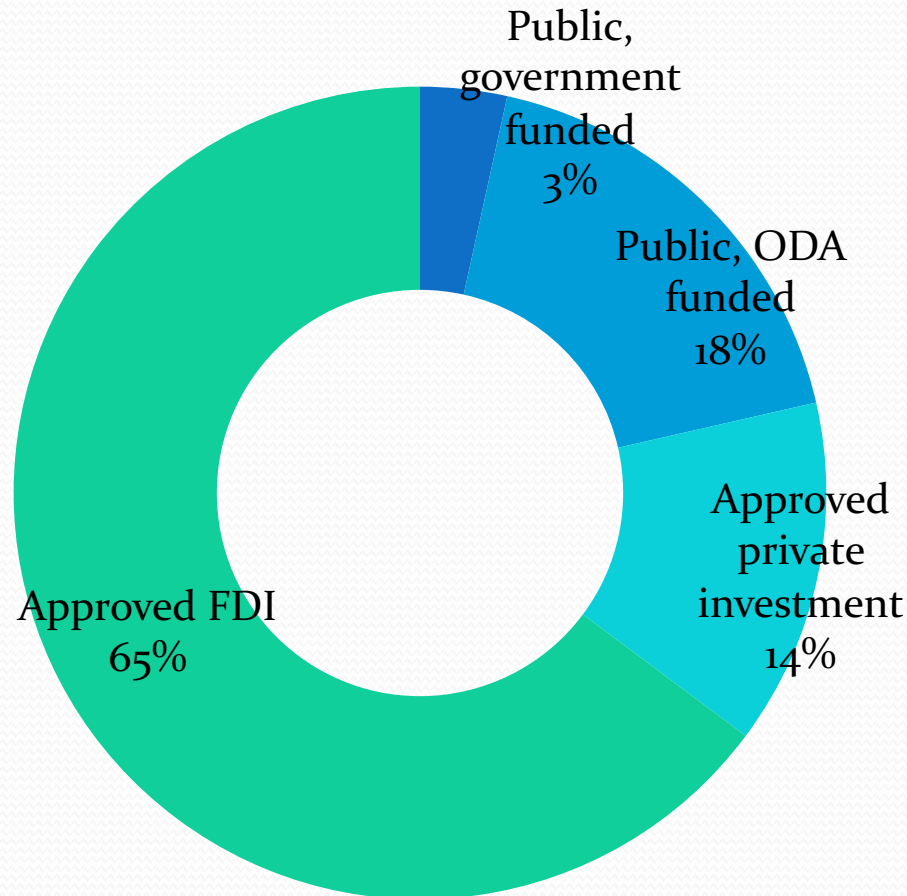
[Contents](#)



Source: Ministry of Planning and Investment (Ed.): Background Document. Achievements, Challenges and Future Direction within the Implementation of the National Strategies and Policies. Vientiane 2008, p.8



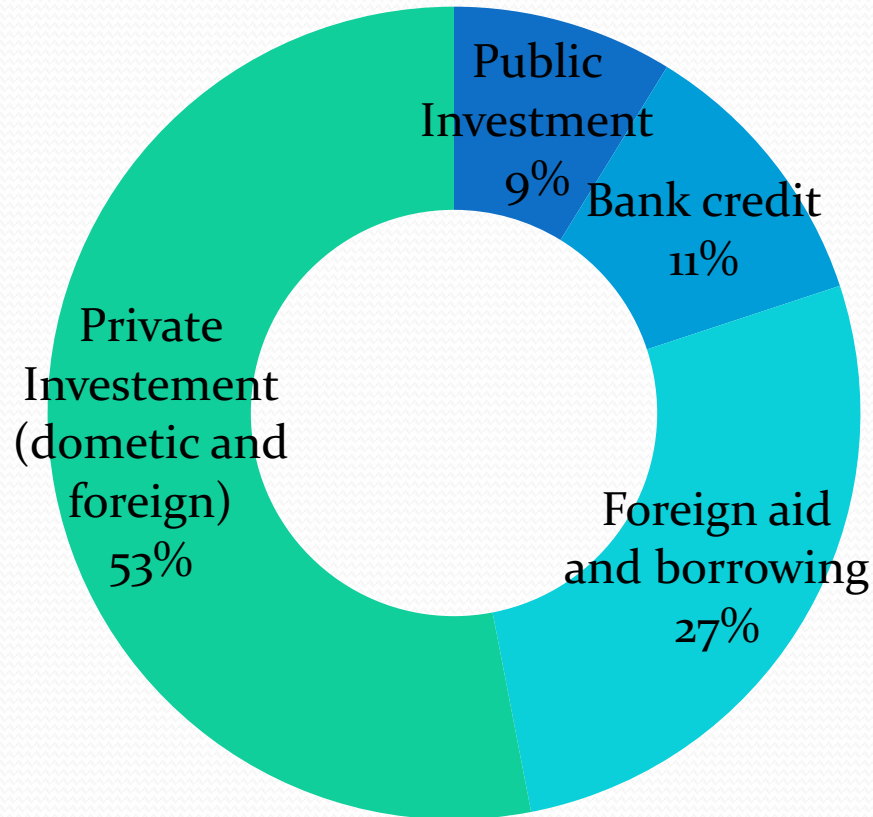
## Investments in Lao PDR 2005-2009 in USD\*



\*Based on constant exchange rate of 9356 LAK for 1 USD, which is the average between the rate of 10,242 LAK per USD in 2005 and 8470 LAK per USD in 2009

Source: Own calculations, based on: The Seventh National Socio-Economic Development Plan (2011-2015). "Draft". Executive Summary. Unofficial [sic!] translation from original Lao version. Vientiane, without date, p. 2

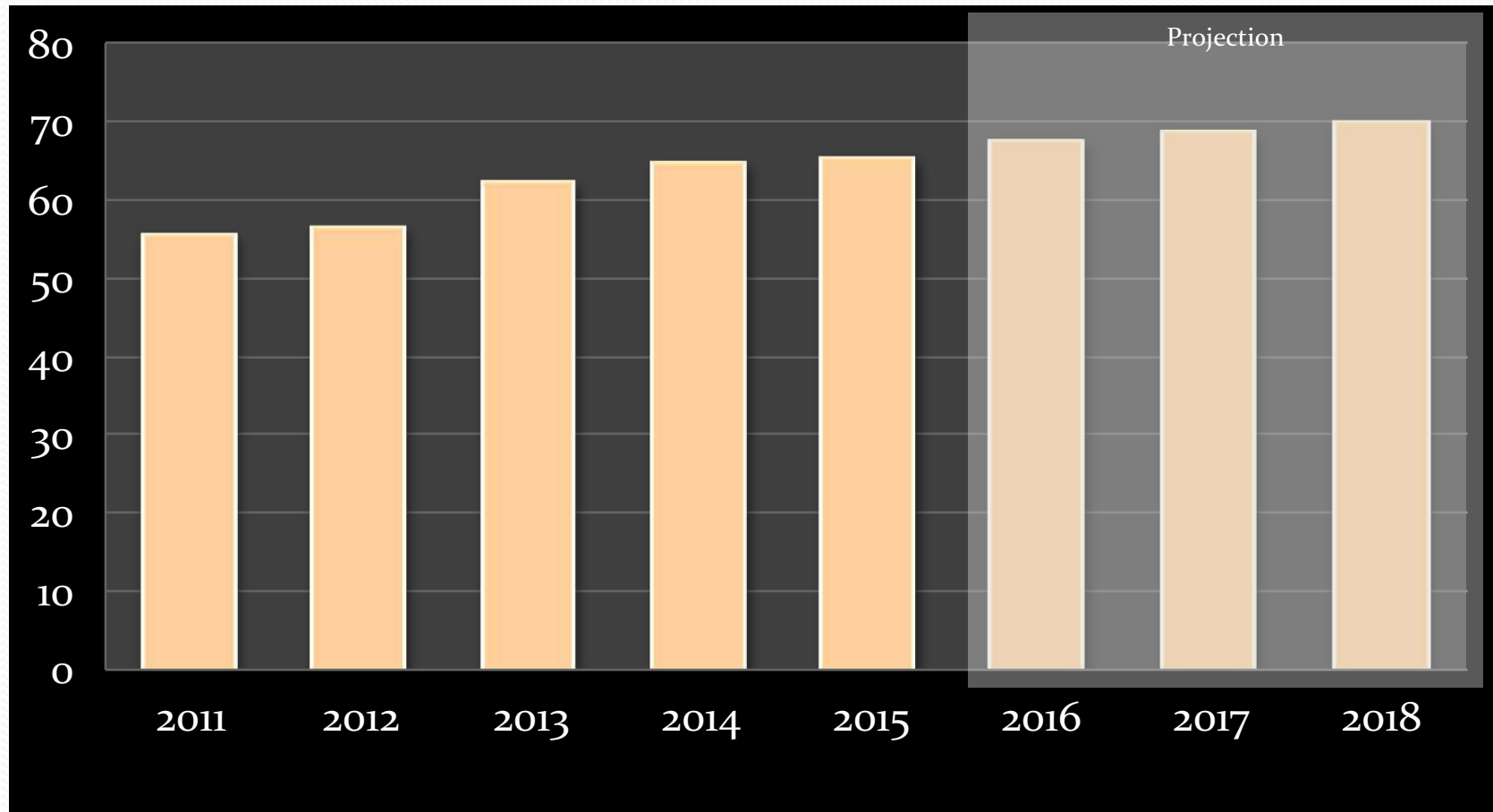
Investment requirement during 7th NSEDP (2011-2015 in Lao PDR in USD  
if Lao GDP is to grow by at least 8% annually; approximate figures) [Contents](#)



Source: Ministry of Planning and Investment

% of GDP

## Public and public guaranteed debt

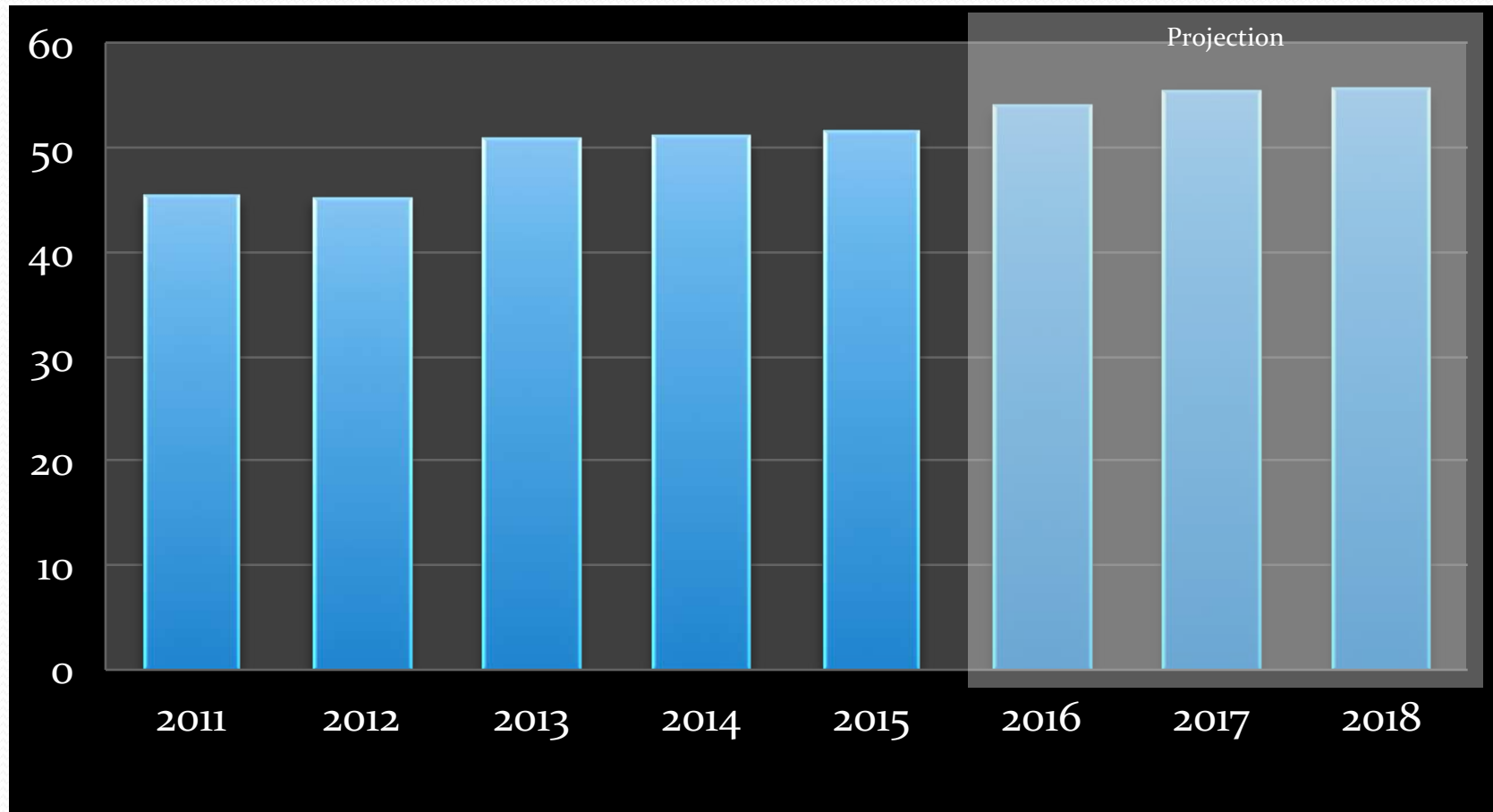


Updated on 31/05/2017

Source: International Monetary Fund (Ed.): Lao People's Democratic Republic. 2016 Article IV consultation. IMF Country Report no. 17/53. Washington 2017, p. 4.

% of GDP

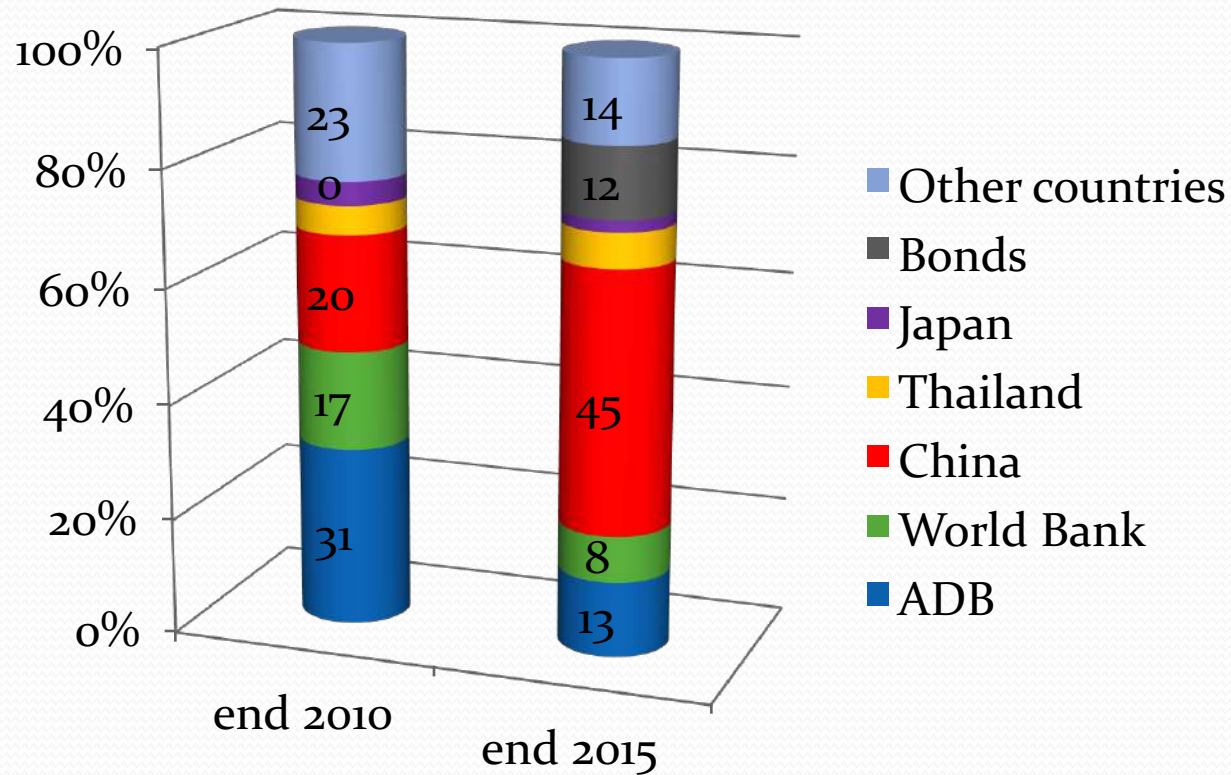
## External Public debt in % of GDP



Updated on 31/05/2017

Source: International Monetary Fund (Ed.): Lao People's Democratic Republic. 2016 Article IV consultation. IMF Country Report no. 17/53. Washington 2017, p. 4.

## Outstanding debt (% share)



Updated on 06/06/2017

Source: World Bank Group (Ed.): Challenges in promoting more inclusive growth and shared prosperity. Lao Economic Monitor. Vientiane, Washington 2017, p.

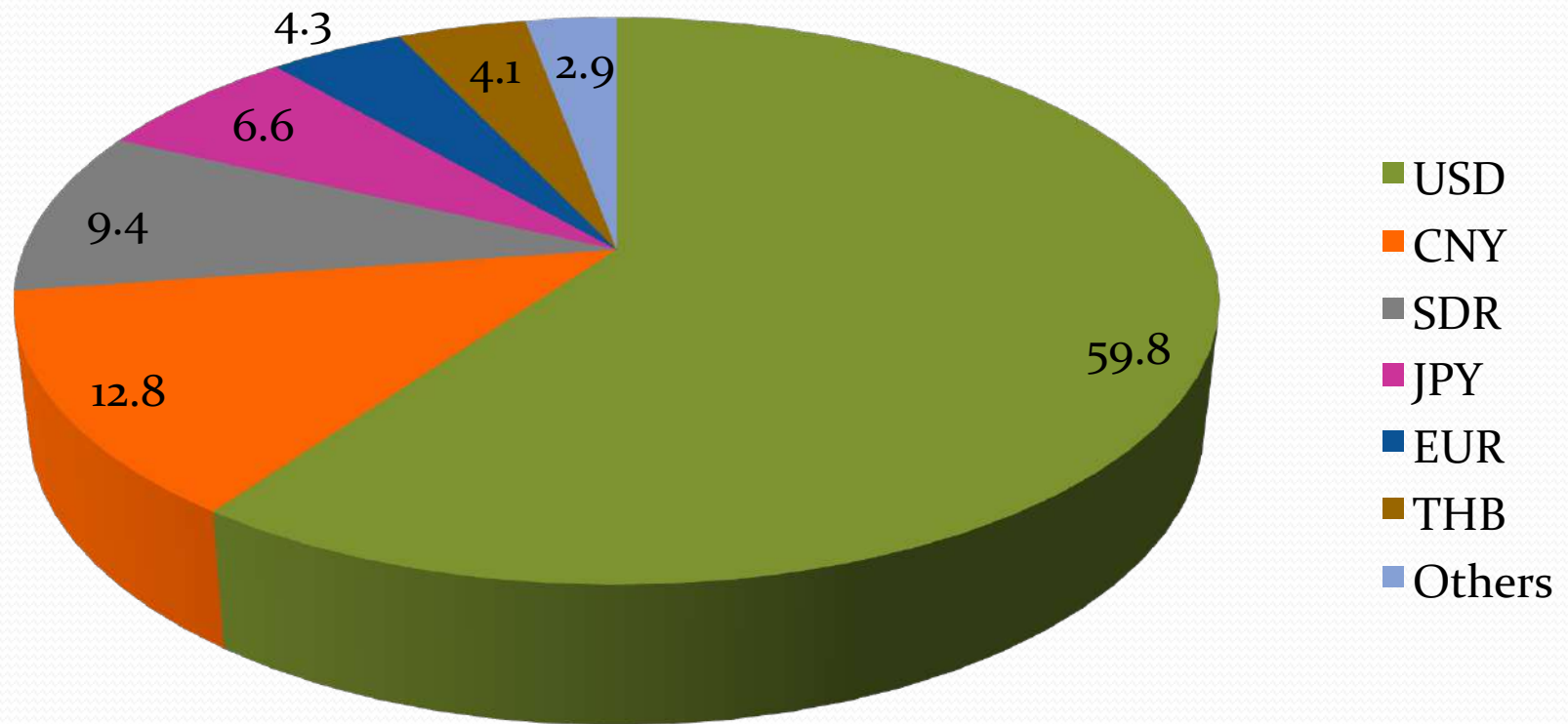
12.

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## Currency composition of external public and publicly guaranteed debt [Contents](#) (end 2015)

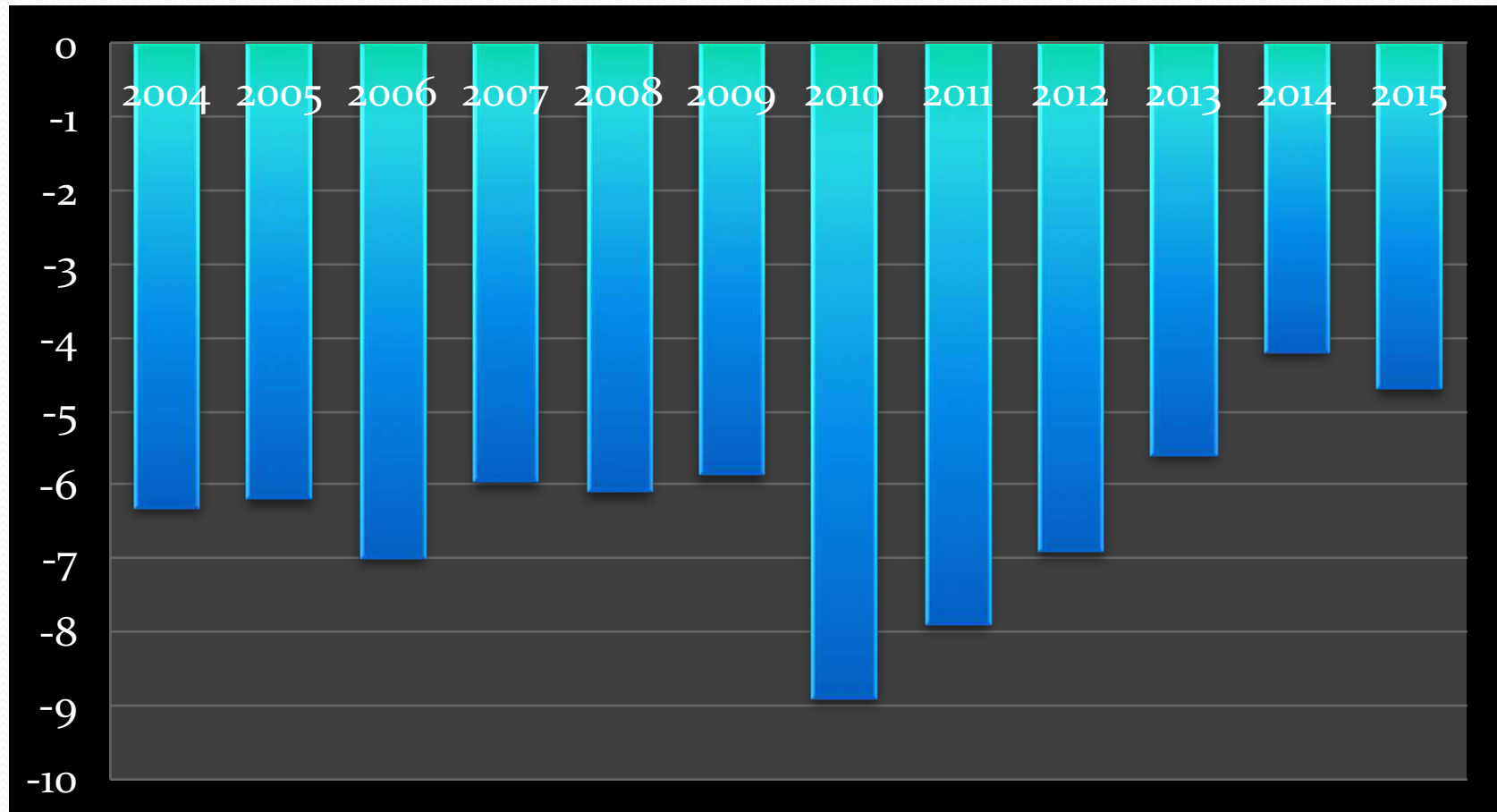


Updated 06/06/2017

Source: The World Bank (Ed.): Challenges in promoting more inclusive growth and shared prosperity. Lao PDR Economic Monitor, April 2017. New York, Vientiane, p. 26.

% of GDP

## Government budget



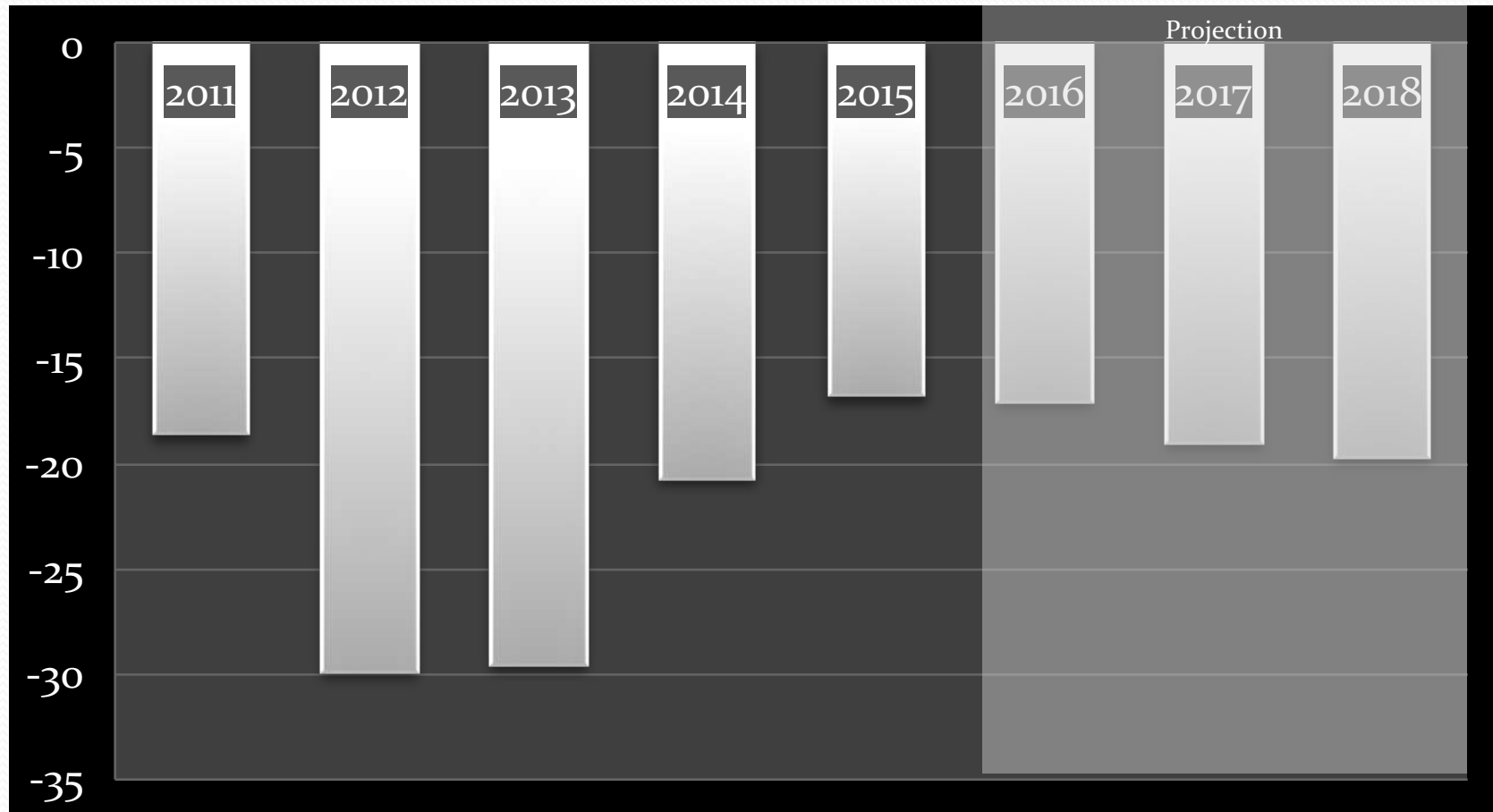
Source: <http://fr.tradingeconomics.com/laos/government-budget> ; Bank of Lao PDR.

Updated 31/05/2017



% of GDP

## Current account balance in % of GDP



Updated on 31/05/2017

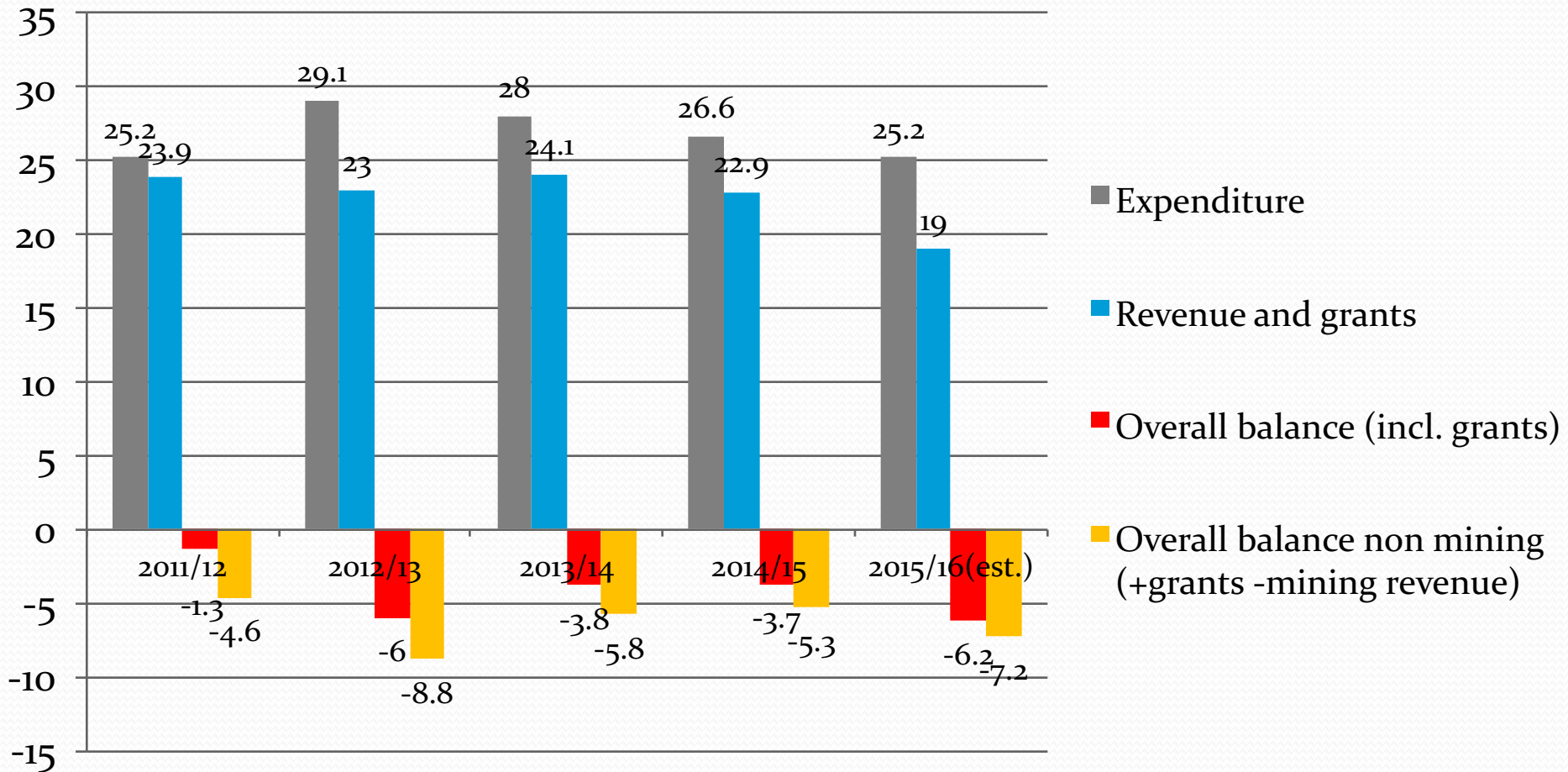
Source: International Monetary Fund (Ed.): Lao People's Democratic Republic. 2016 Article IV consultation. IMF Country Report no. 17/53. Washington 2017, p. 4.

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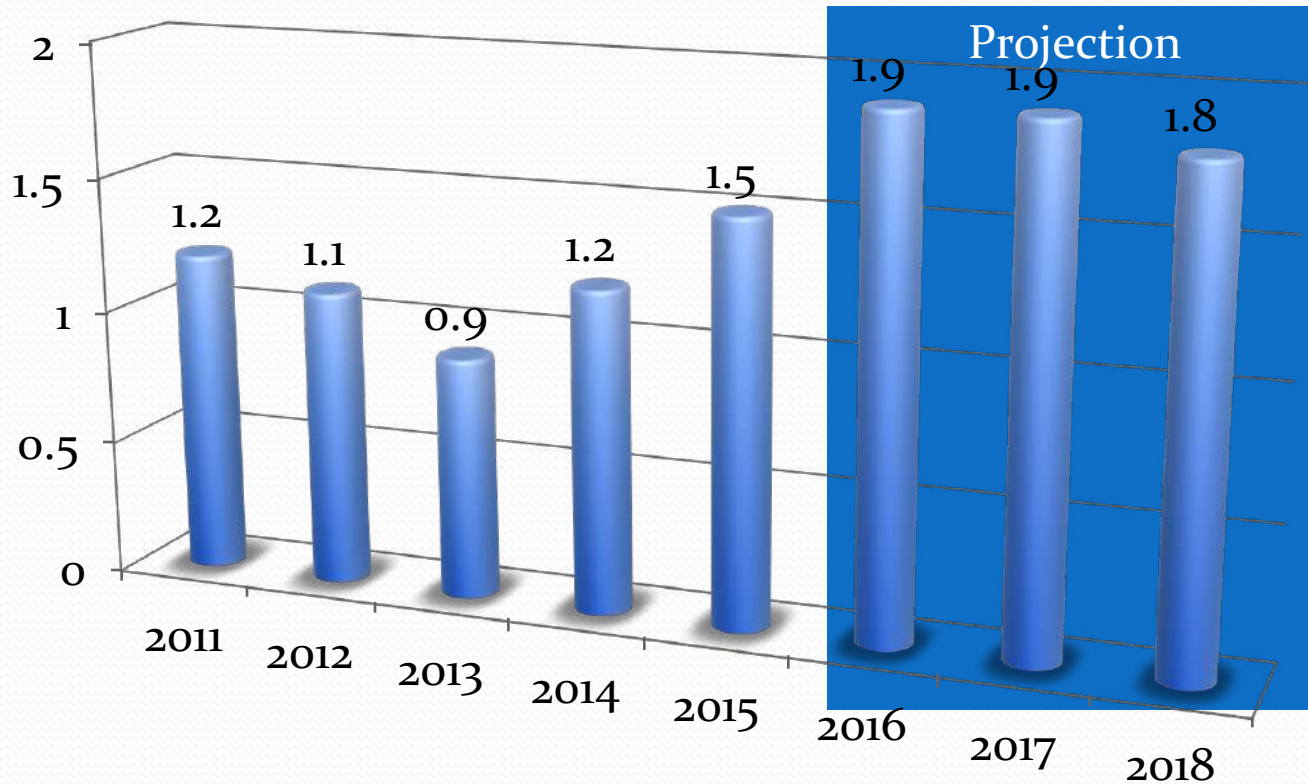
## Fiscal deficit (% of GDP)



Updated on 06/06/2017

Source: World Bank Group (Ed.): Challenges in promoting more inclusive growth and shared prosperity. Lao Economic Monitor. Vientiane, Washington 2017, p. 12.

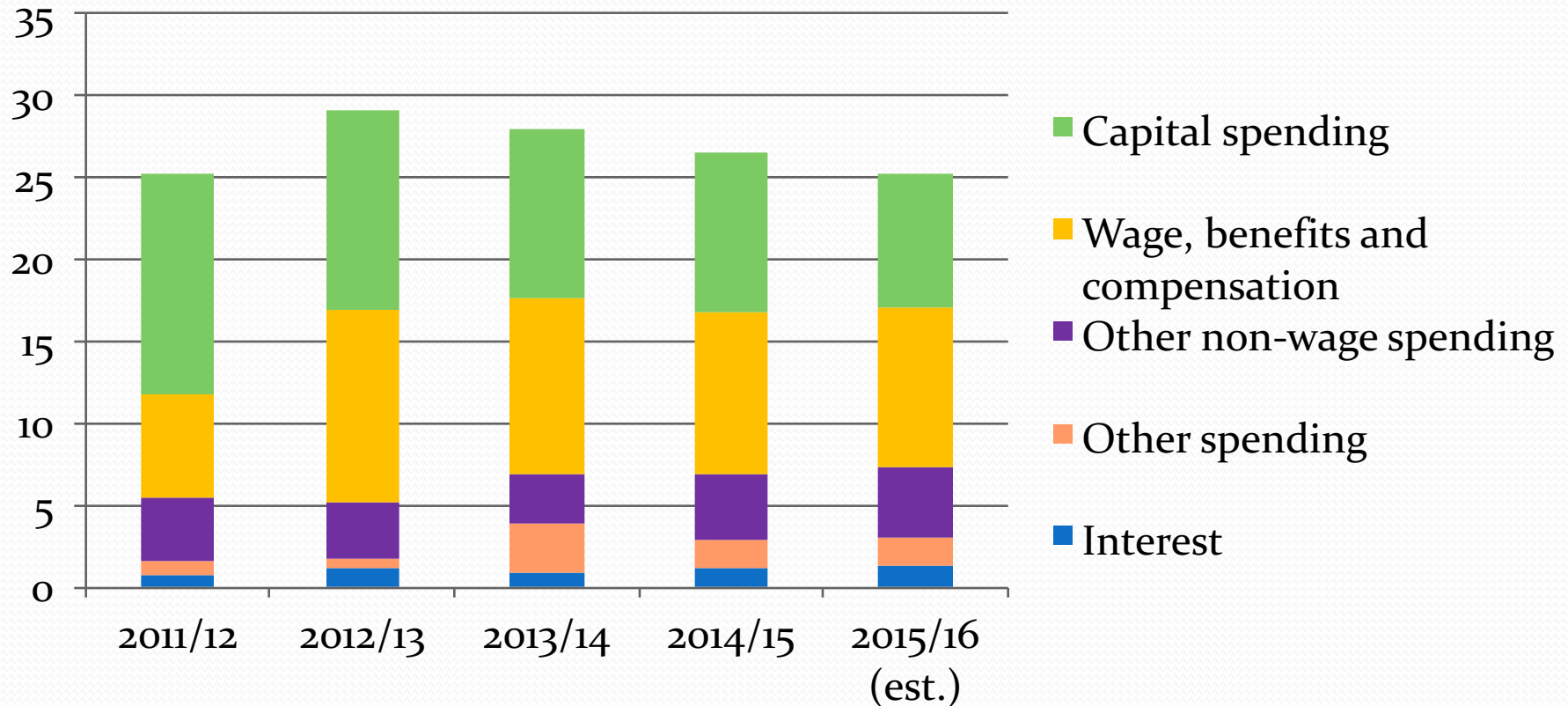
## Gross official reserves in months of prospective goods and service imports [Contents](#)



Updated on 31/05/2017

Source: International Monetary Fund (Ed.): Lao People's Democratic Republic. 2016 Article IV consultation. IMF Country Report no. 17/53. Washington 2017, p. 4.

## Public expenditure (Percent of GDP)

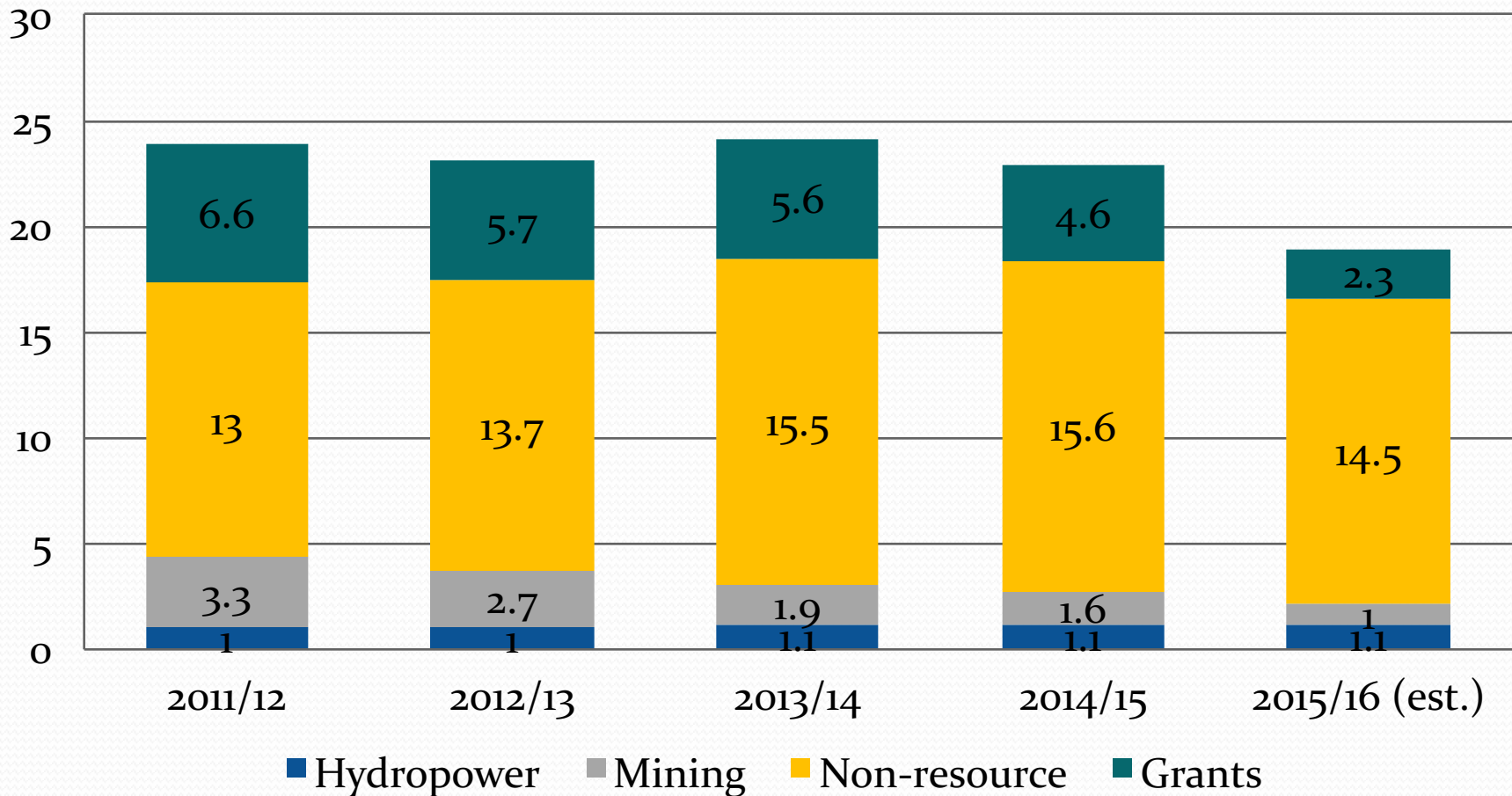


Updated 06/06/2017

Source: The World Bank (Ed.): Challenges in promoting more inclusive growth and shared prosperity. Lao PDR Economic Monitor, April 2017. New York, Vientiane, p. 22.

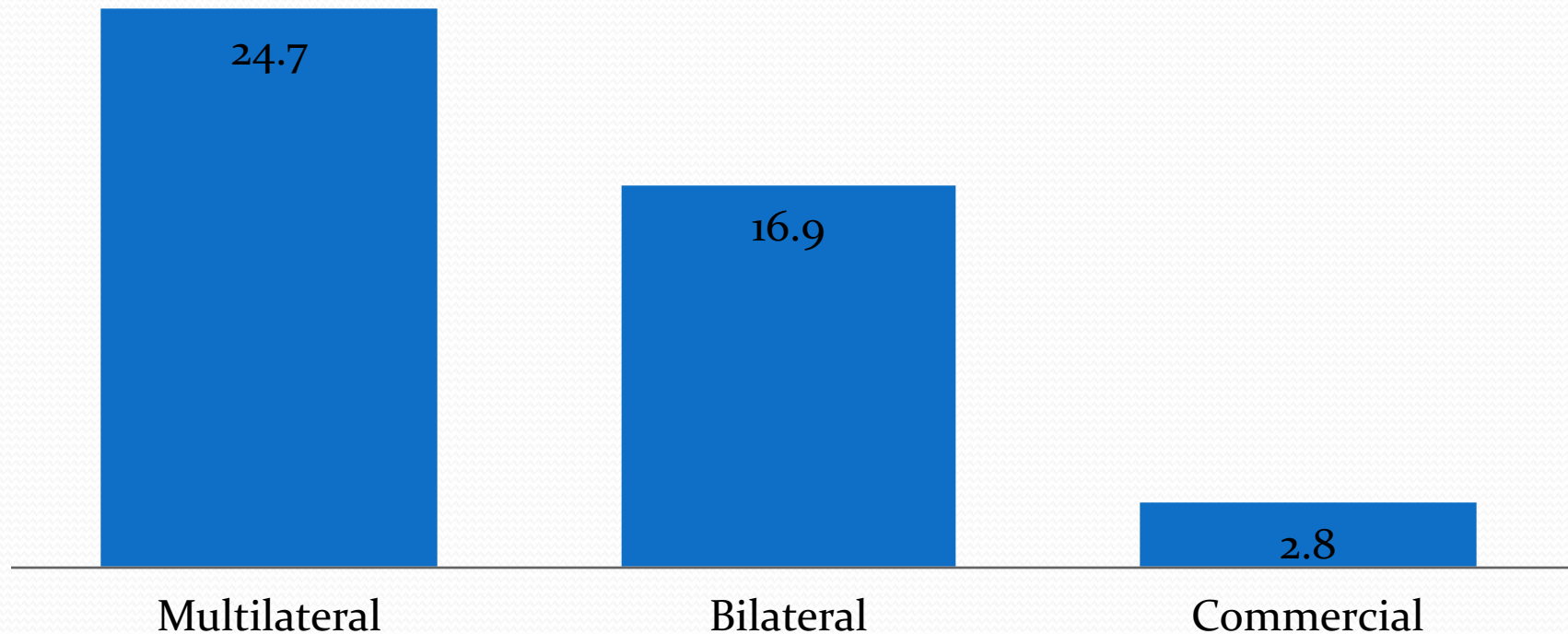
# Financing

## Total Government Revenue (Percent of GDP)



Updated 06/06/2017

Source: The World Bank (Ed.): Challenges in promoting more inclusive growth and shared prosperity. Lao PDR Economic Monitor, April 2017. New York, Vientiane, p. 22.

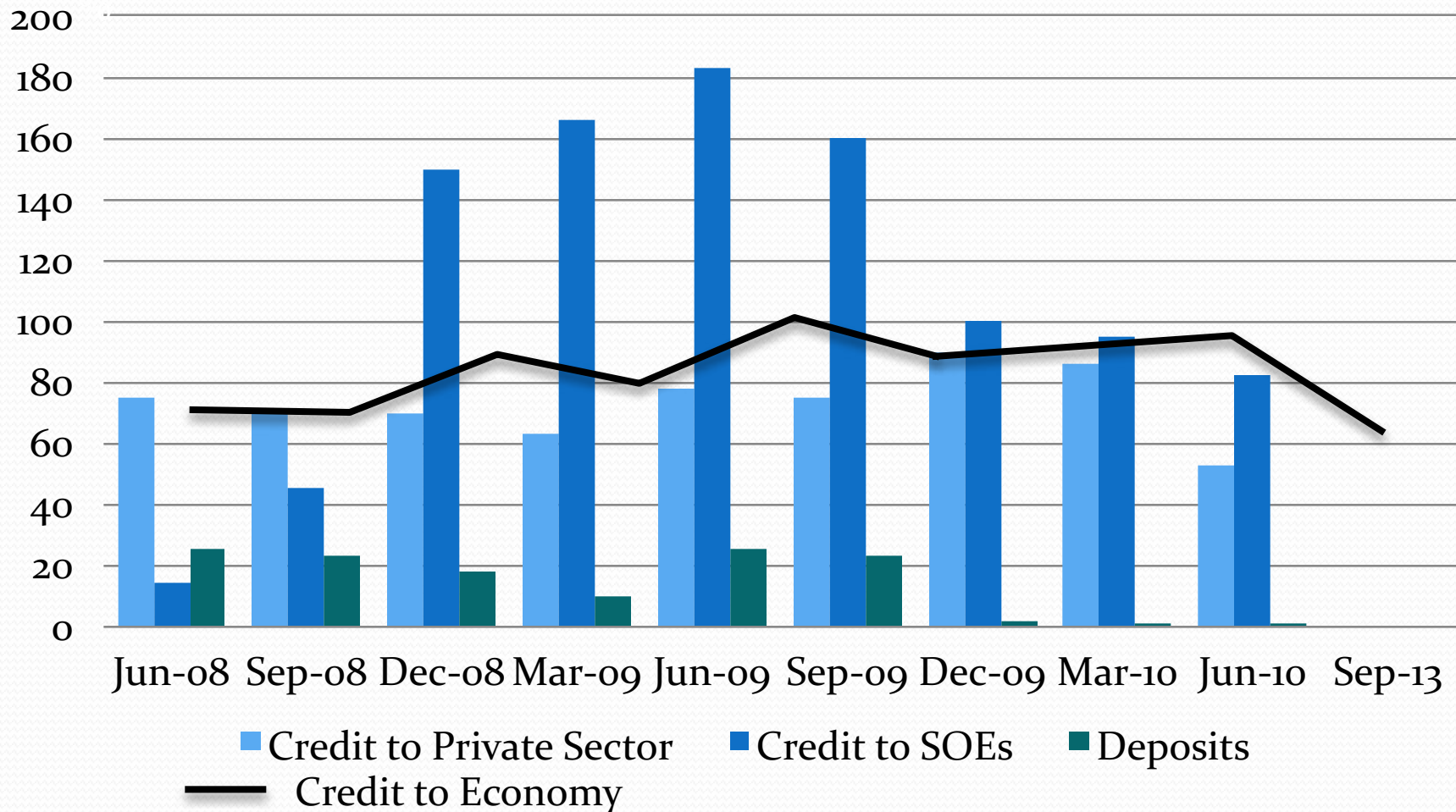
**Public and publicly guaranteed debt, end of 2011 (% of GDP)****Total: 3.7 bln. USD**

Updated 19/05/2013

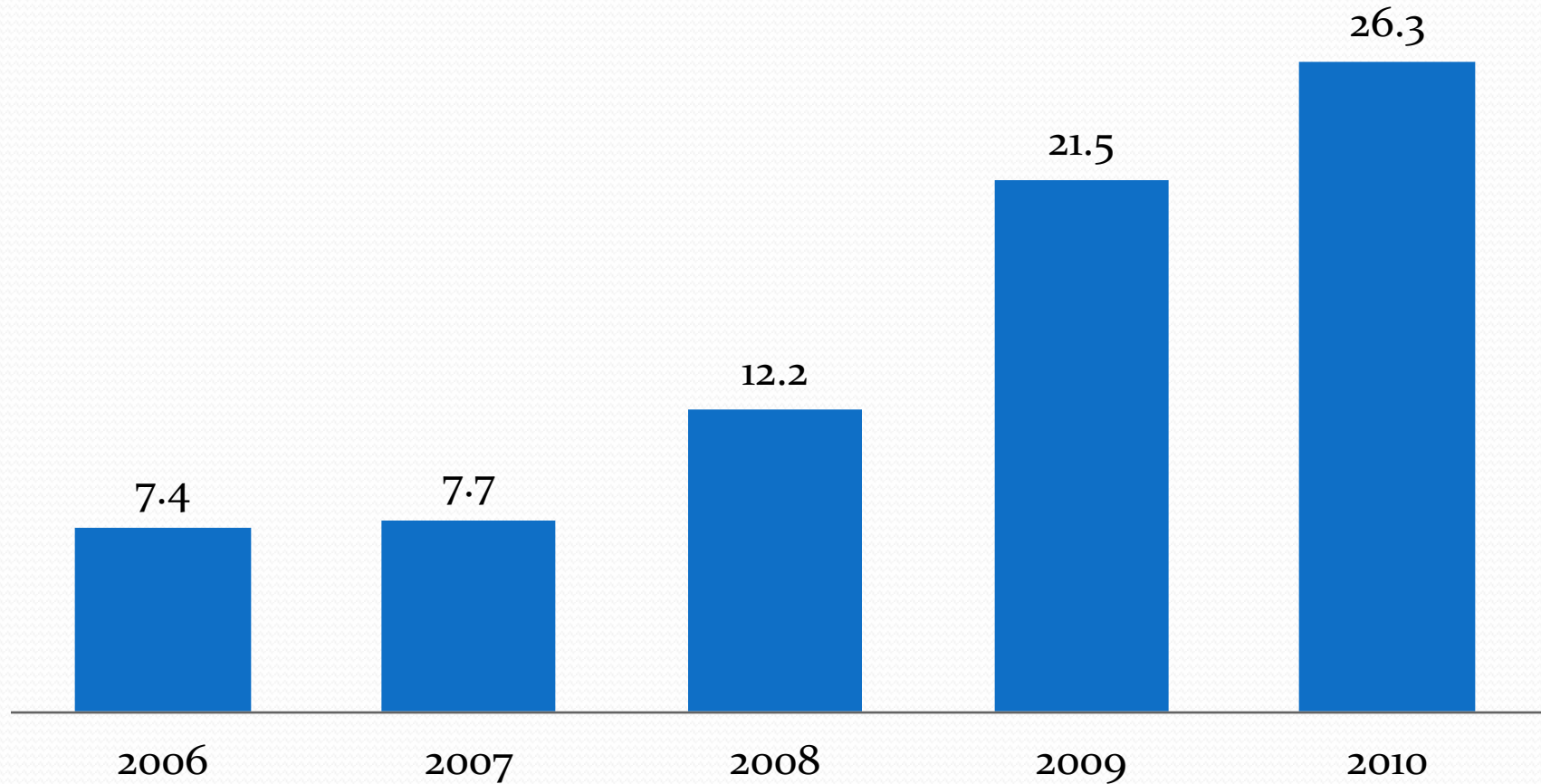
Source: The World Bank (Ed.): Tightening Demand to Maintain Macroeconomic Balance. Lao PDR Economic Monitor, November 2012. Vientiane, November 2012, p. 8.



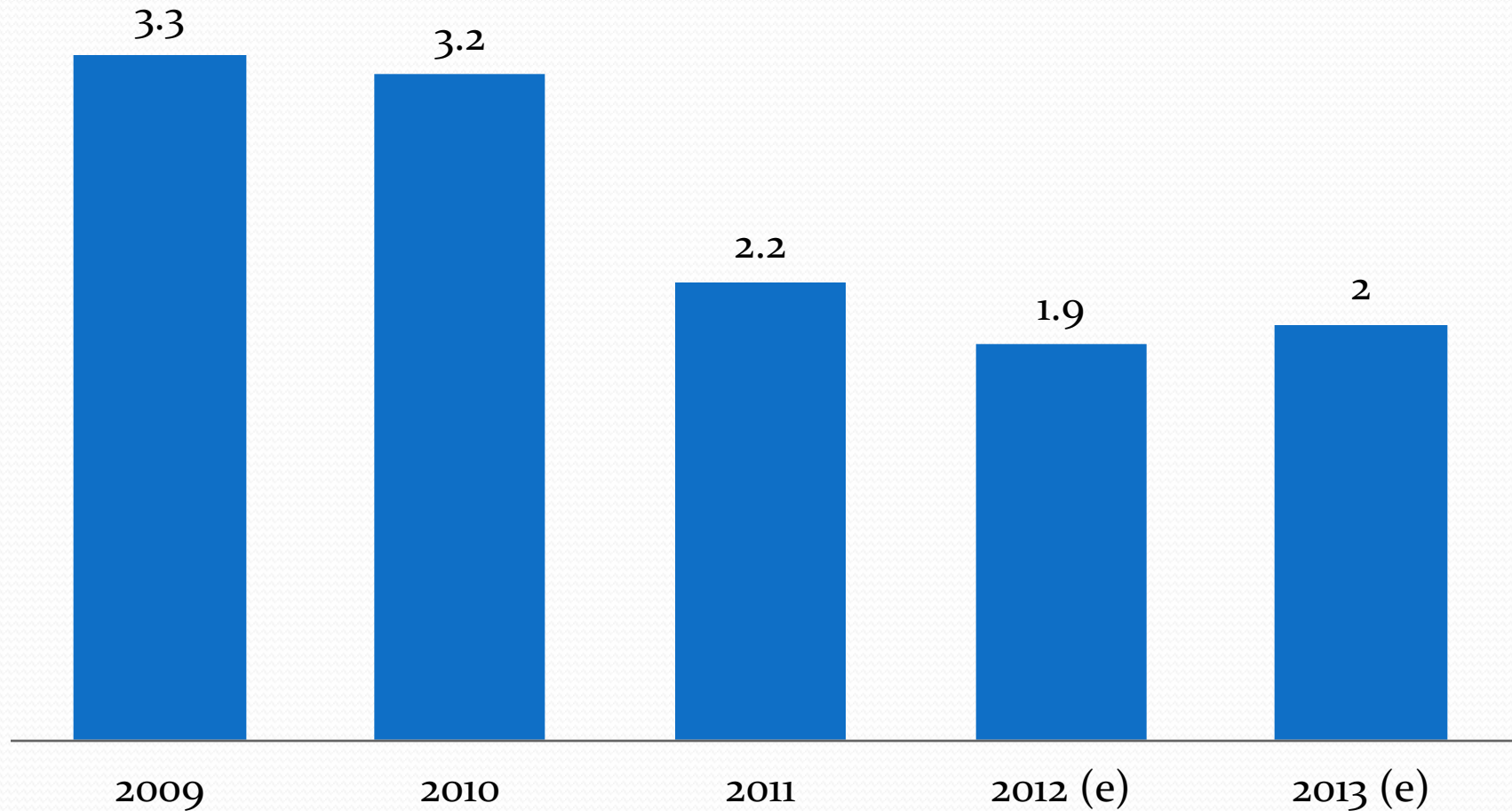
## Credit Growth (y-o-y change in %)



Source: The World Bank (Ed.): Managing Macroeconomic Balances to Sustain High Economic Growth. Lao PDR Economic Monitor, September Update, Issue 16, Vientiane, Sept. 2010, p.9.

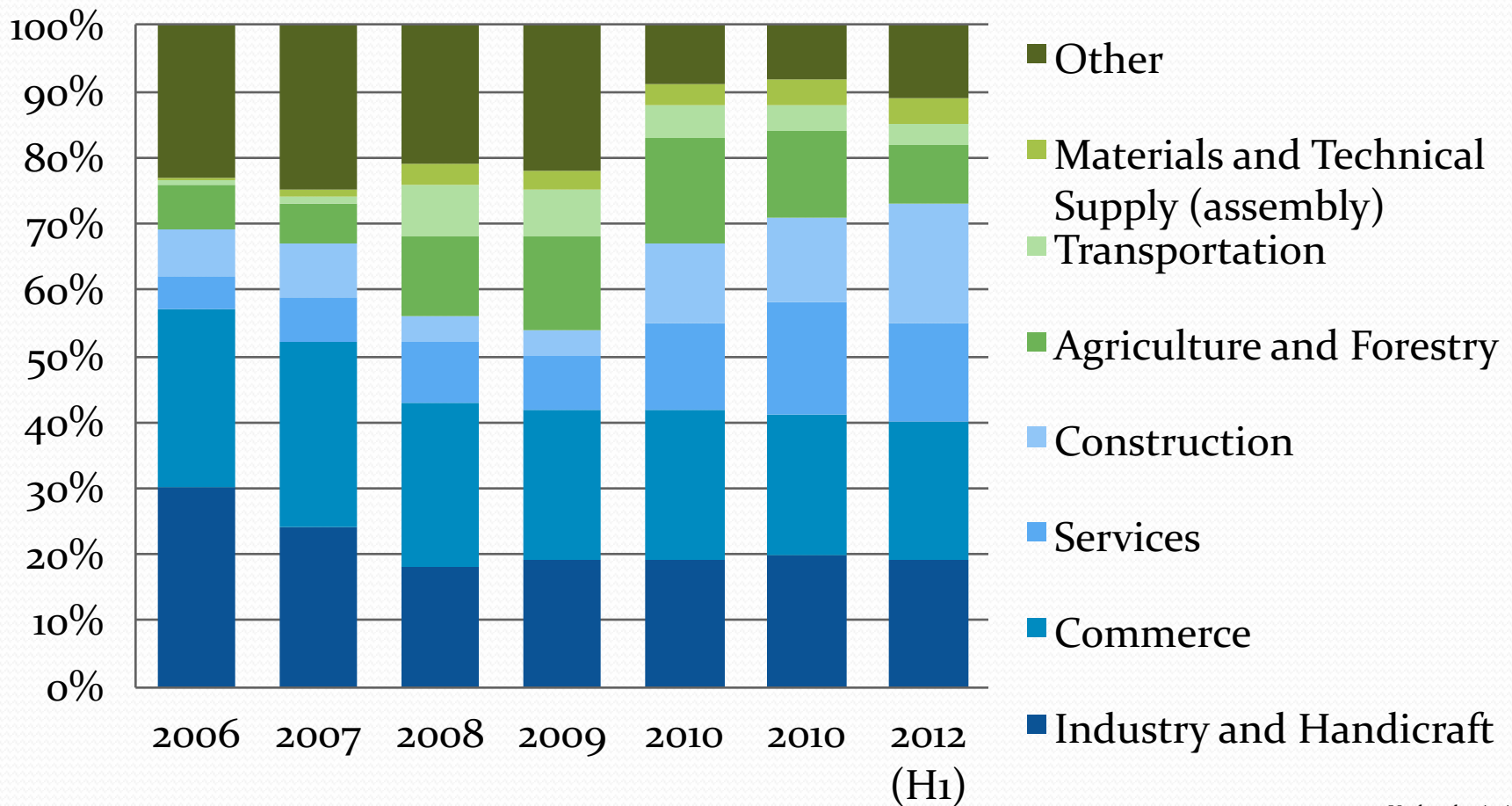
**Credit to the Economy (% of GDP)**

Source: The World Bank (Ed.): Robust Growth Amidst Inflationary Concerns. Lao PDR Economic Monitor, May 2011 Update, Vientiane, May 2011, p. 13 no new data available in oct.2016

**Foreign Exchange Reserves – months of goods and service import coverage**

Source: The World Bank (Ed.): Lao PDR Economic Monitor, May 2012 Update, Vientiane, May 2012, p. 21

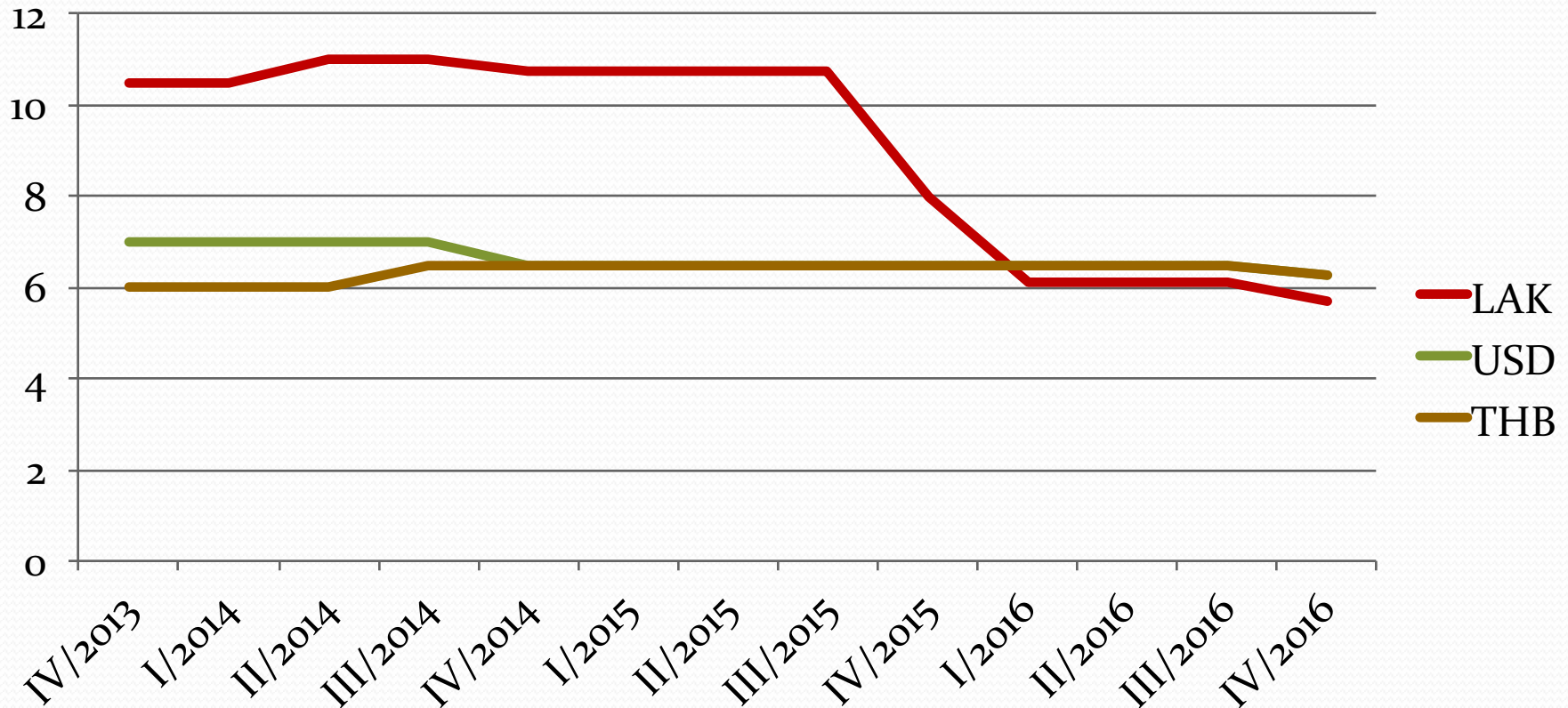
## Credit by sector



Updated 14/12/2012

Source: The World Bank (Ed.): Tightening Demand to Maintain Macroeconomic Balance. Lao PDR Economic Monitor, November 2012. Vientiane, November 2012, p. 13.

**Interest rates in %  
(12month fixed deposit)**



Updated 06/06/2017

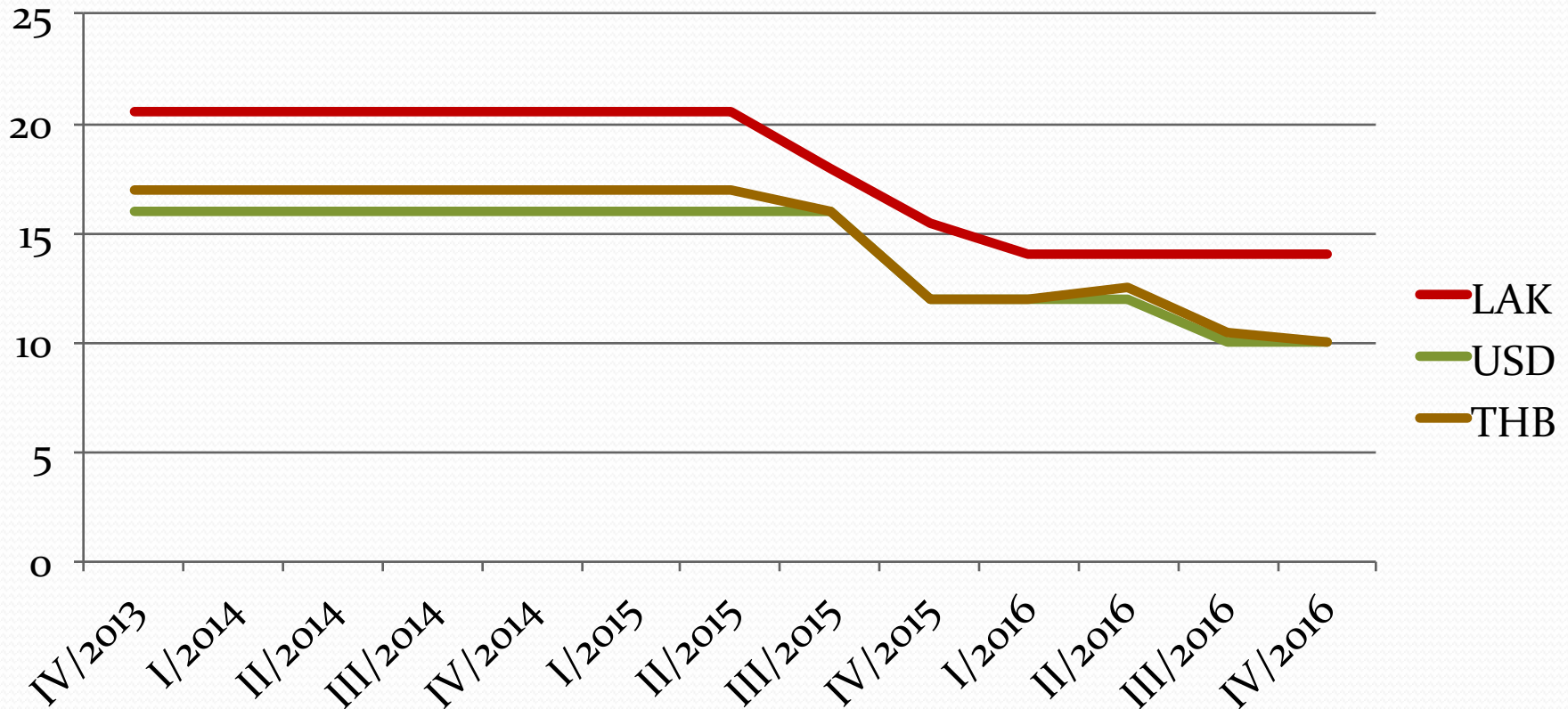
Source: The World Bank (Ed.): Challenges in promoting more inclusive growth and shared prosperity. Lao PDR Economic Monitor, April 2017. New York, Vientiane, p. 22. Bank of Lao PDR.

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## Lending rates in % (Customer A, 1 year)



Updated 06/06/2017

Source: The World Bank (Ed.): Challenges in promoting more inclusive growth and shared prosperity. Lao PDR Economic Monitor, April 2017. New York, Vientiane, p. 22. Bank of Lao PDR.

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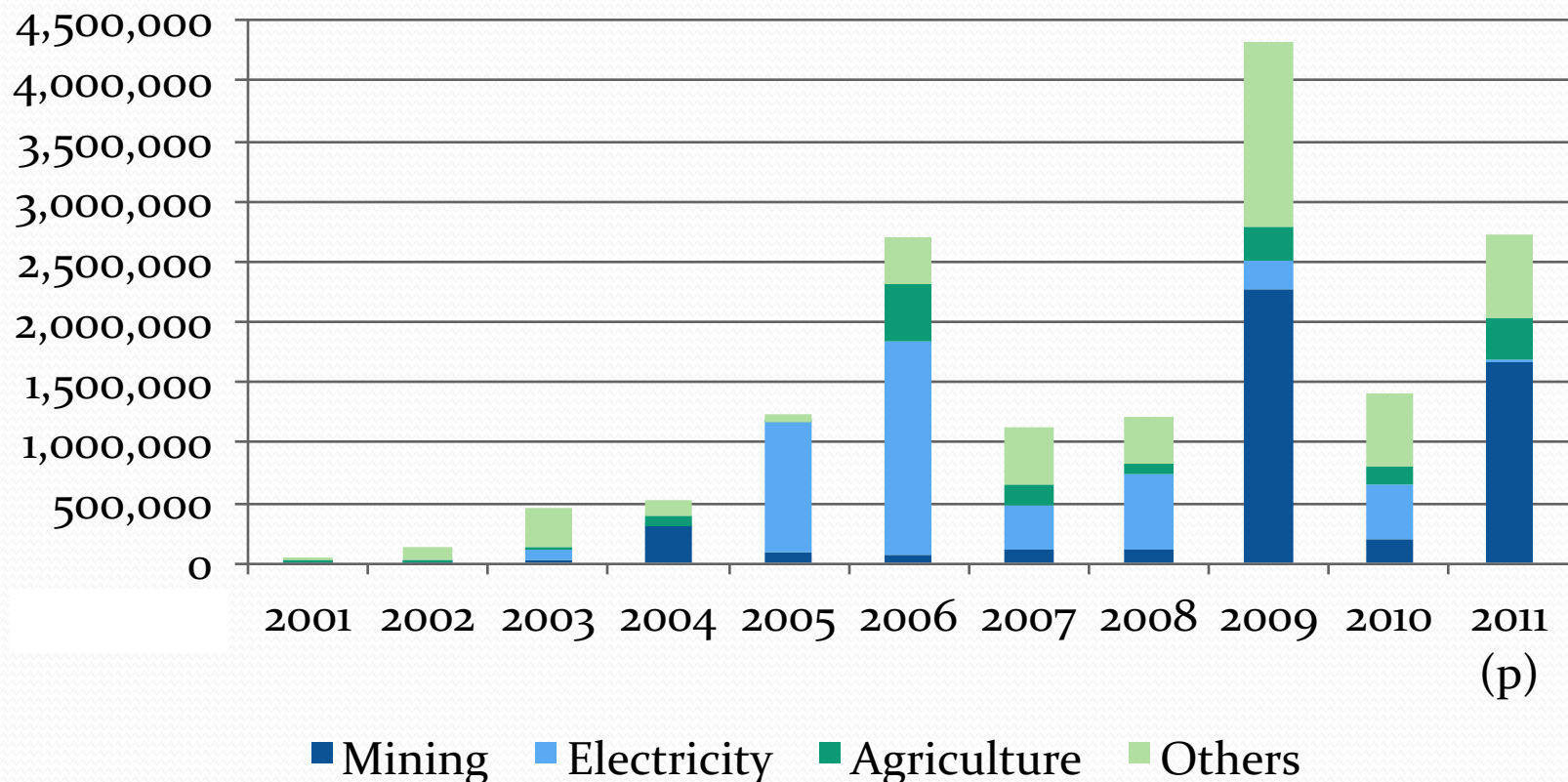
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# FDI and ODA



## Approved FDI 2001 to 2011 by sector in 1000 US \$

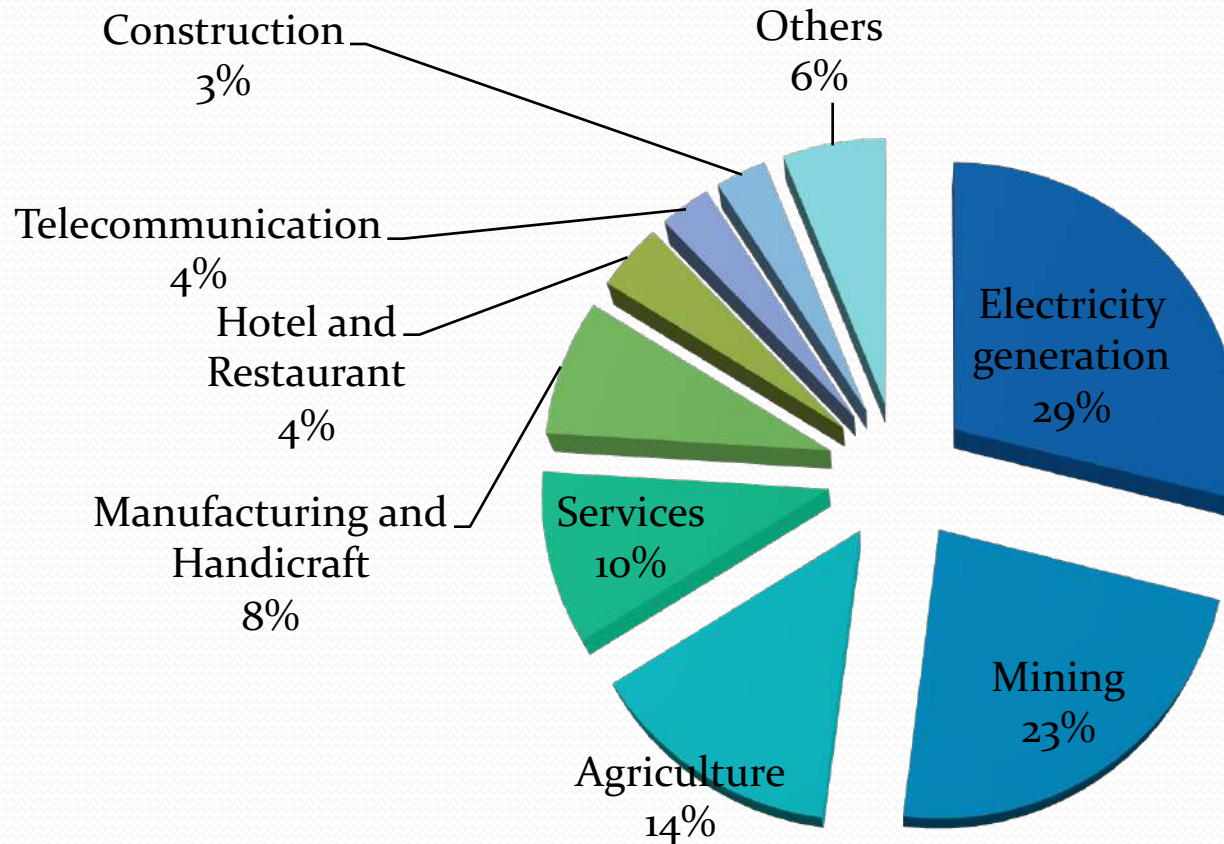


(p)

■ Mining ■ Electricity ■ Agriculture ■ Others

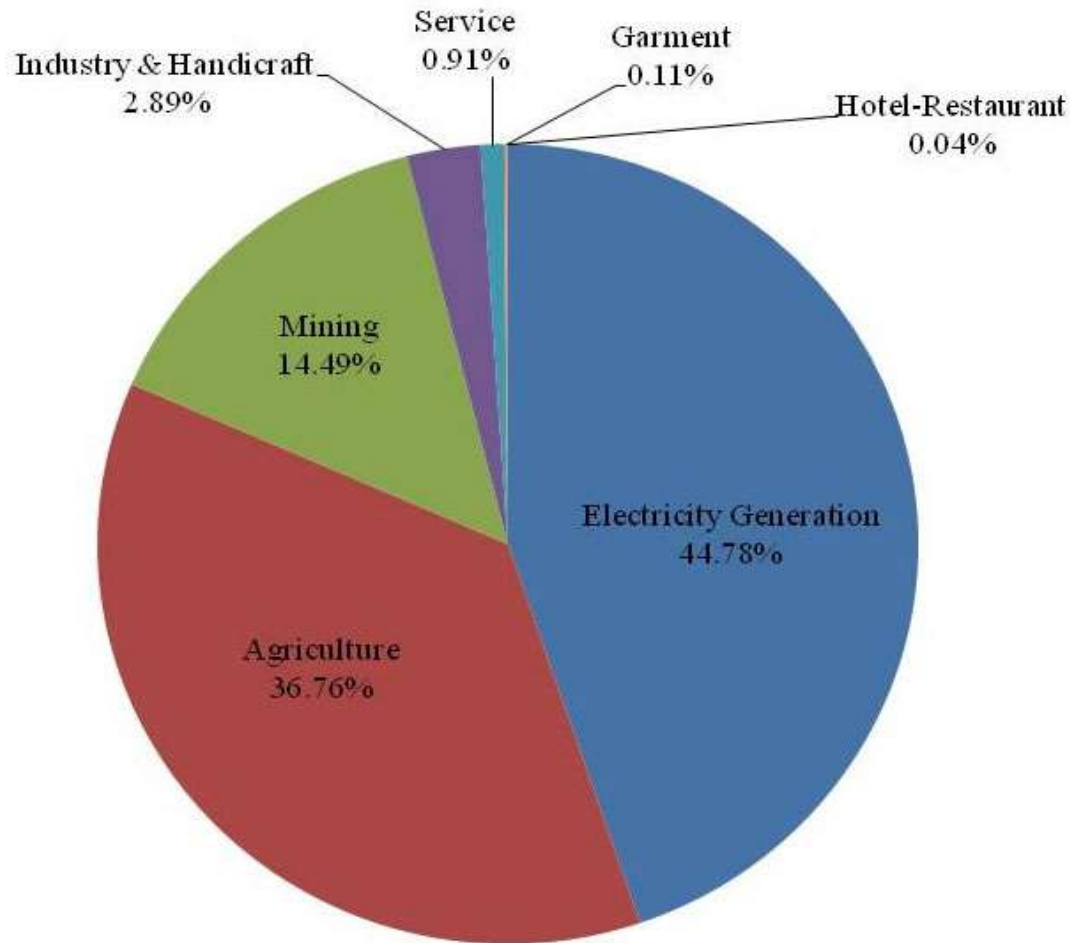
Source: Ministry of Planning and Investment. Bank of Lao PDR (Ed.): Annual Report 2011. Vientiane 2012, p 65. Own calculations.

## Approved FDI 1989 – 2015 per sector



Source: [http://www.investlaos.gov.la/show\\_encontent.php?contID=29](http://www.investlaos.gov.la/show_encontent.php?contID=29) as of June 04, 2013. OECD (Ed.): OECD Investment Policy Review of Lao PDR. Preliminary draft for discussion as of March 2016, p. 21

## FDI-DDI by sector (2015)

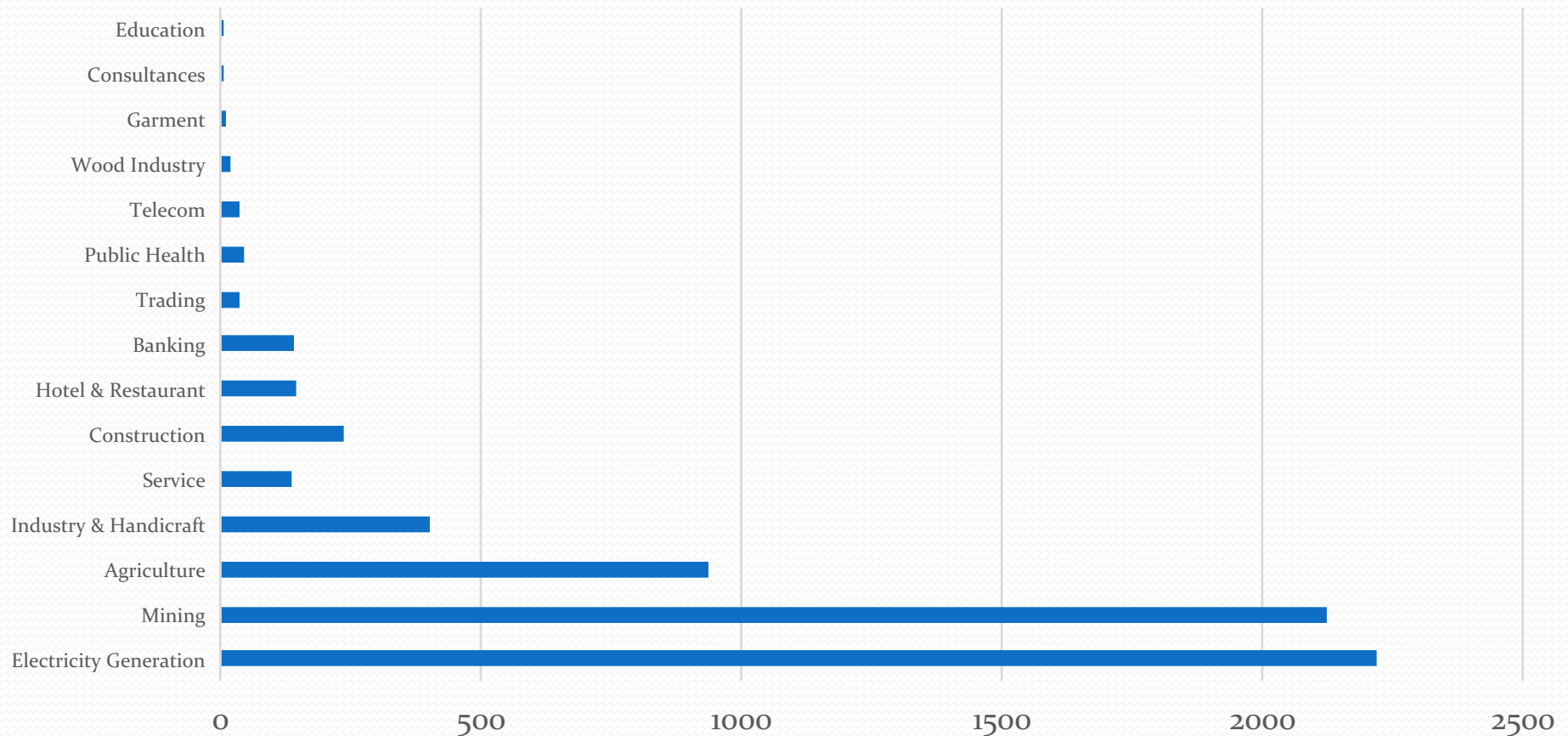


Source: <http://www.investlaos.gov.la/index.php/resources/statistics> as of Feb. 2<sup>nd</sup> 2017

Updated on February 02<sup>nd</sup> 2017

# Approved Foreign and Domestic Investment 2011 – Sept. 2015 per sector (1000 USD)

[Contents](#)

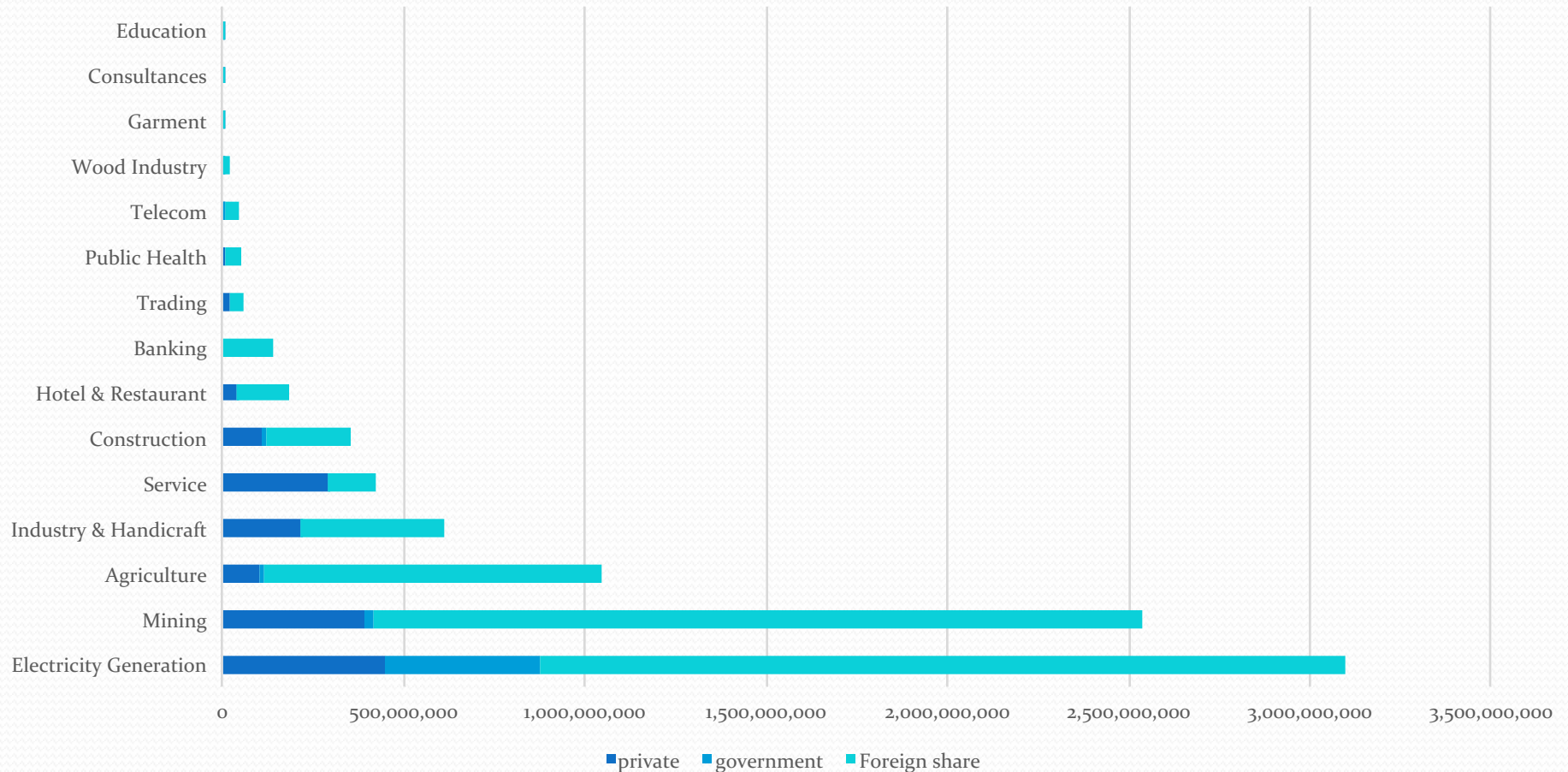


Source: Ministry of Planning and Investment.

Update: 15. Oct. 2016

## Approved Foreign and Domestic Investment 2011 – Sept. 2015 per Sector and Source (1000 USD)

[Contents](#)

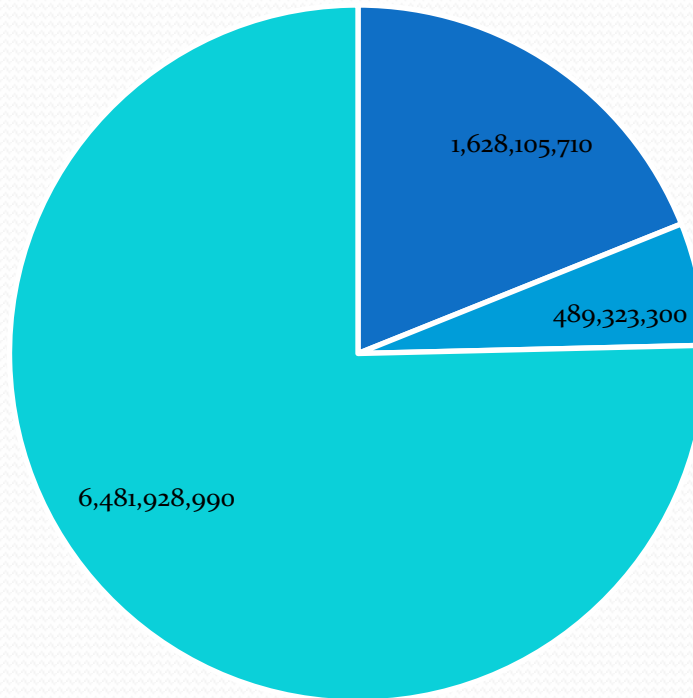


Source: Ministry of Planning and Investment.

Update: 15. Oct. 2013

## Approved Foreign and Domestic Investment 2011 – 2015 (USD)

[Contents](#)

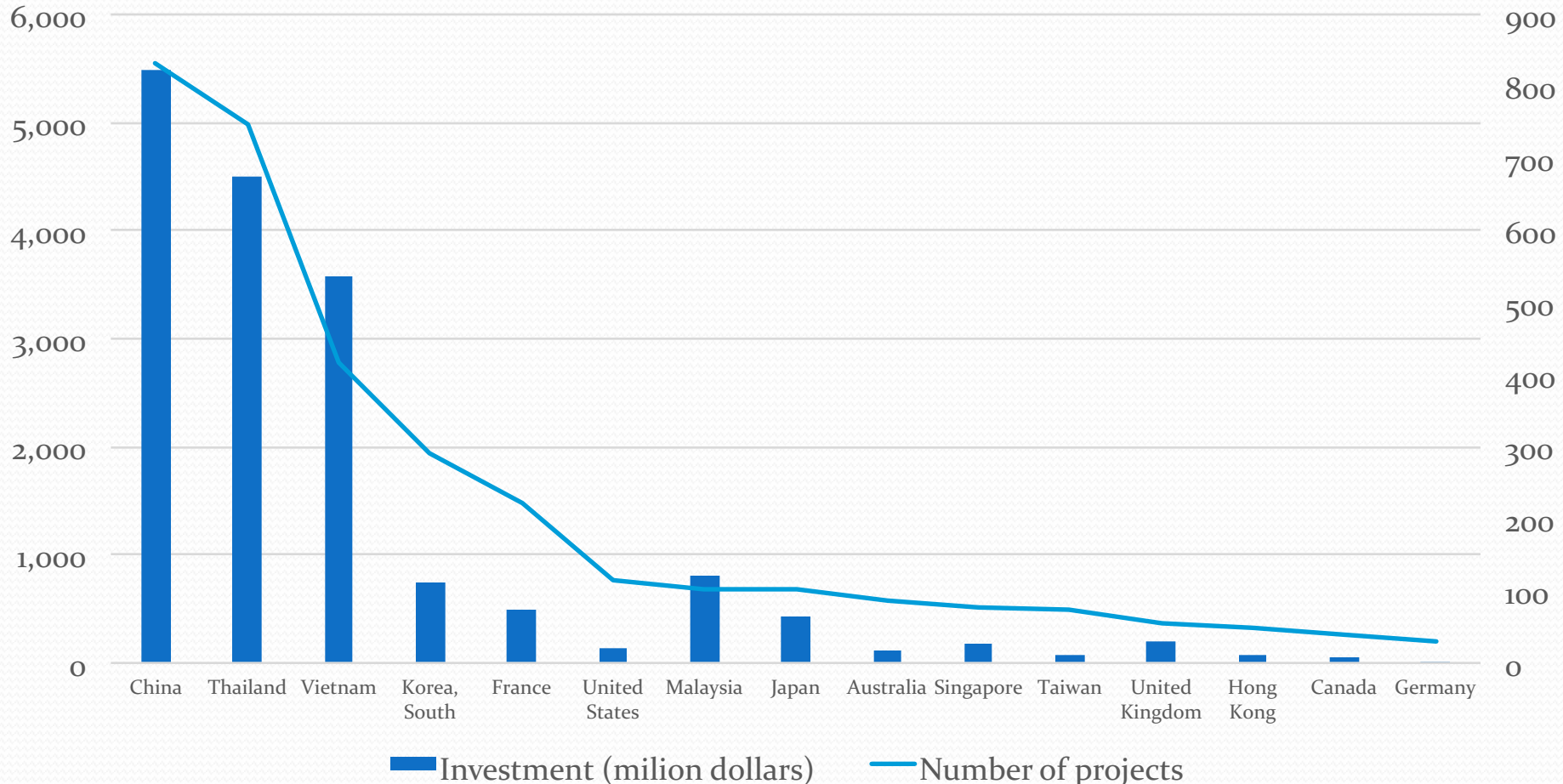


■ private ■ government ■ Foreign share

Source: Ministry of Planning and Investment.

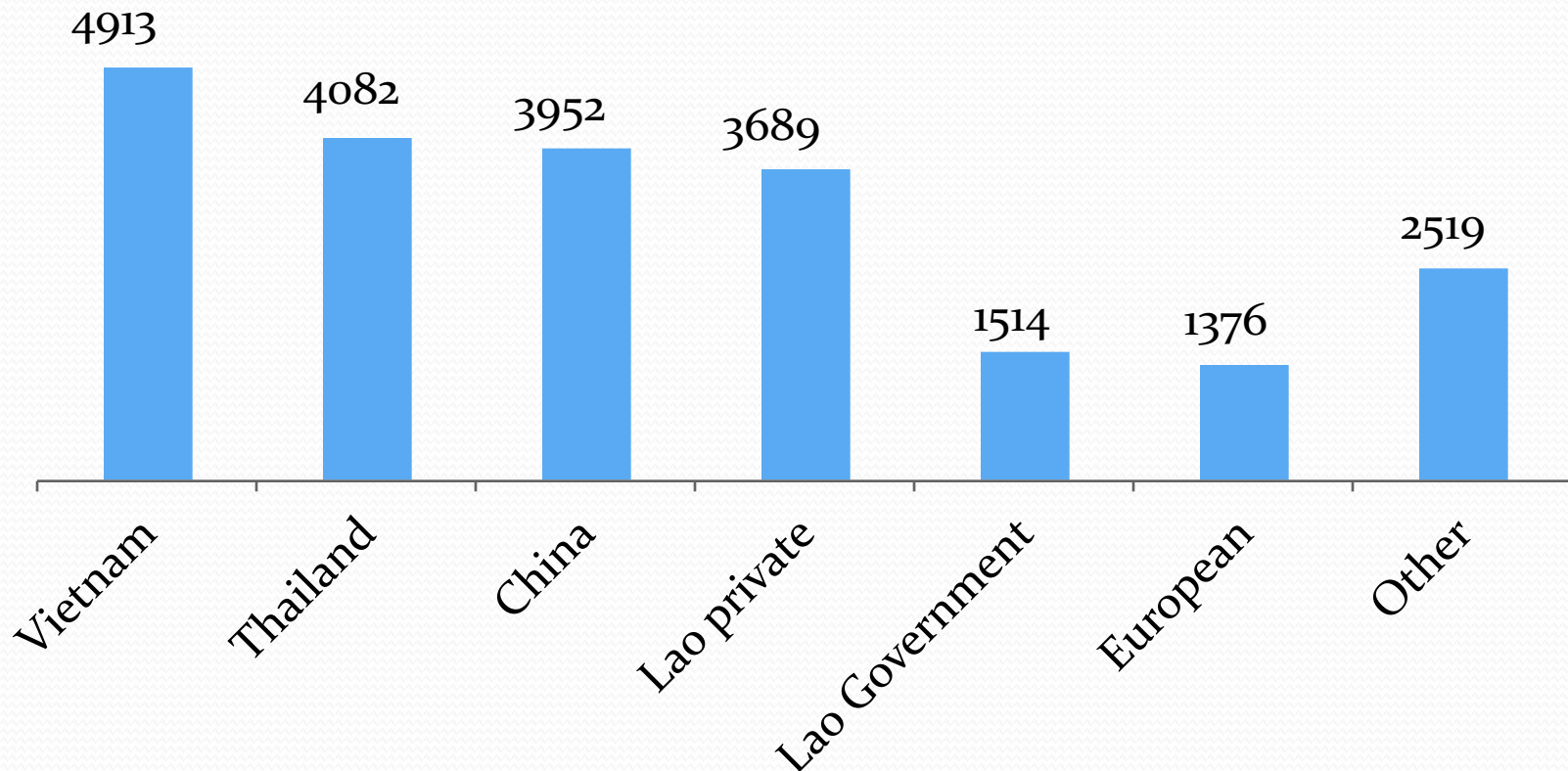
Update: 15. Oct. 2013

## FDI in Lao PDR 1989– 2015 by selected country of origin





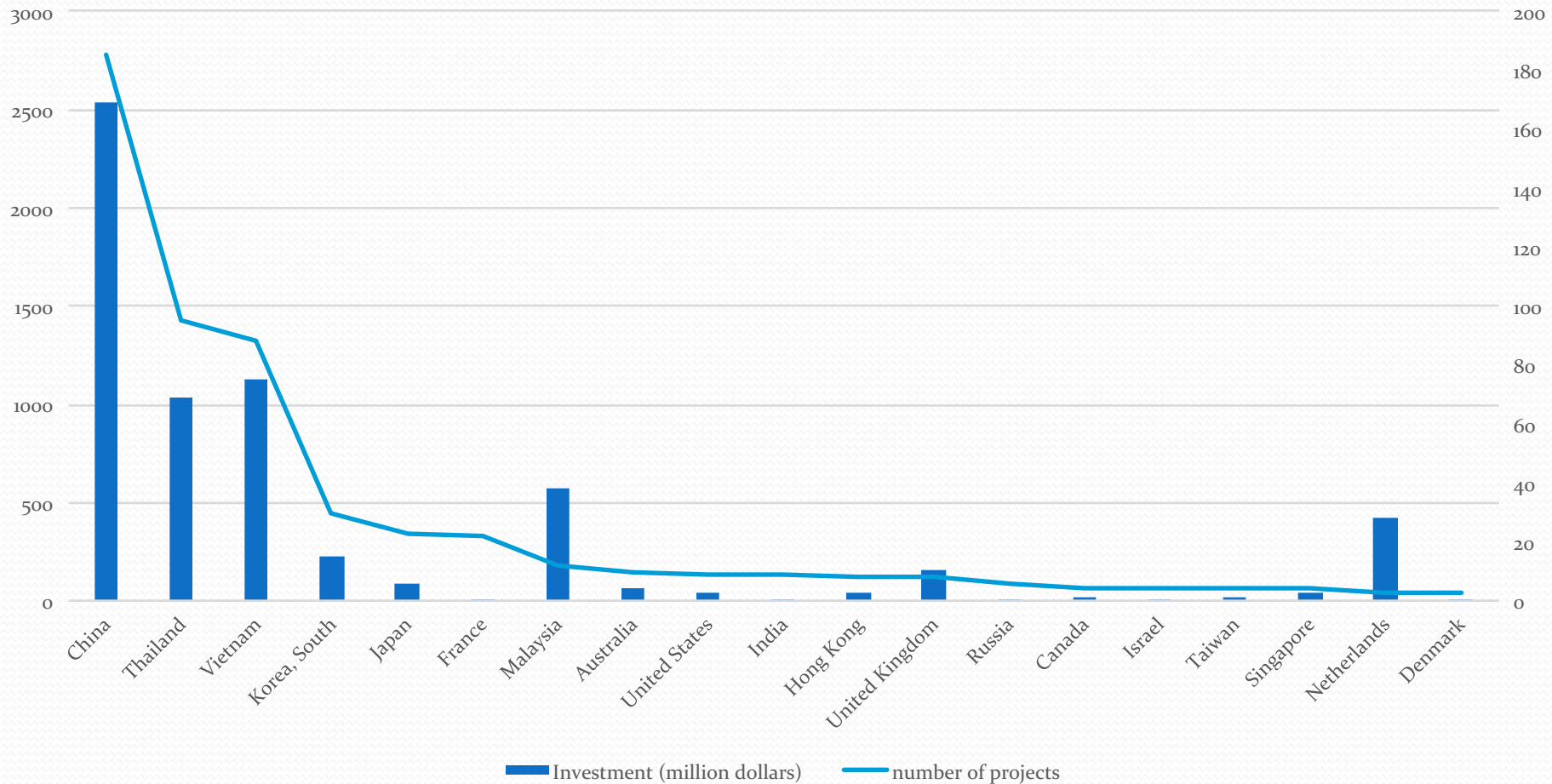
## Approved Investments in Lao 2000 – Sept. 2013 (mln. USD)



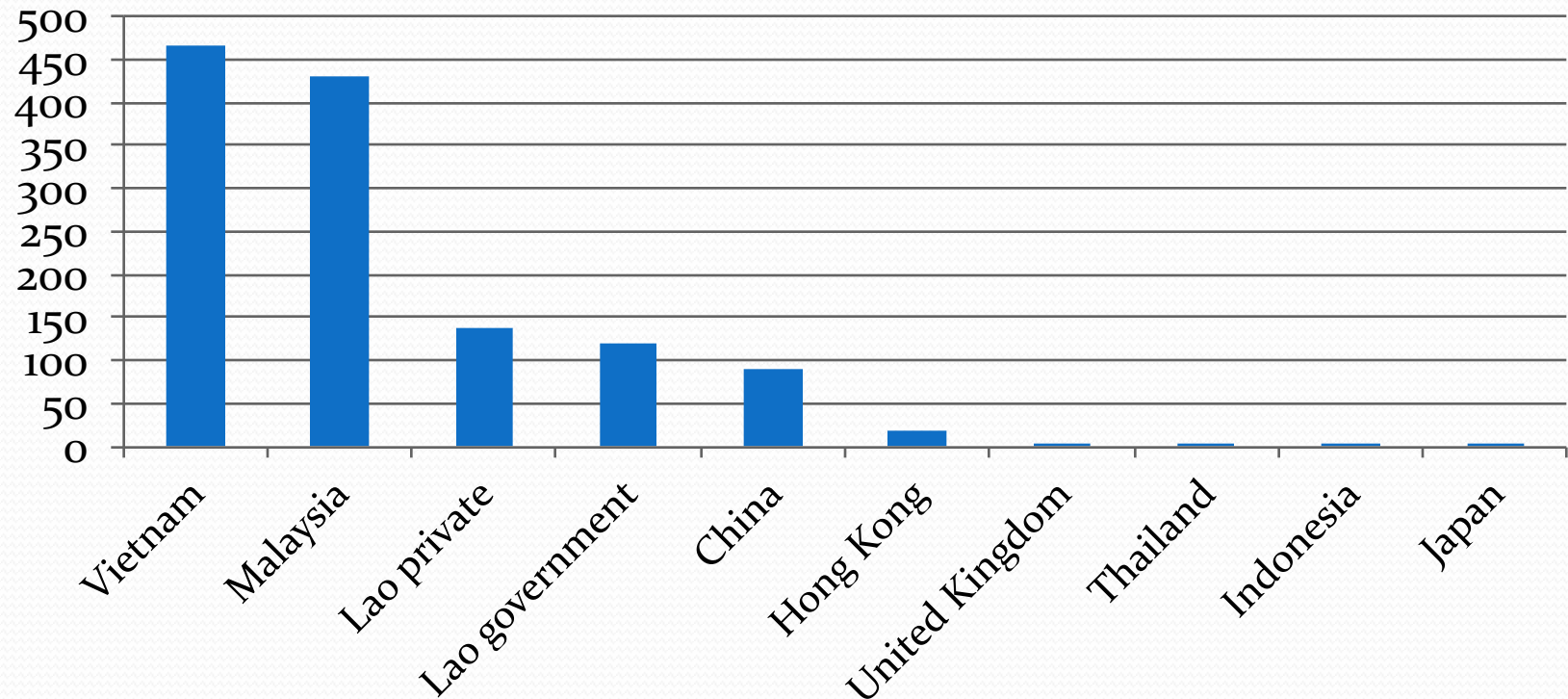
Source: [http://www.investlaos.gov.la/show\\_encontent.php?contID=29](http://www.investlaos.gov.la/show_encontent.php?contID=29) as of June 04, 2013;

Updated 04/06/2013

## FDI in Lao PDR 2011– 2015 by selected country of origin



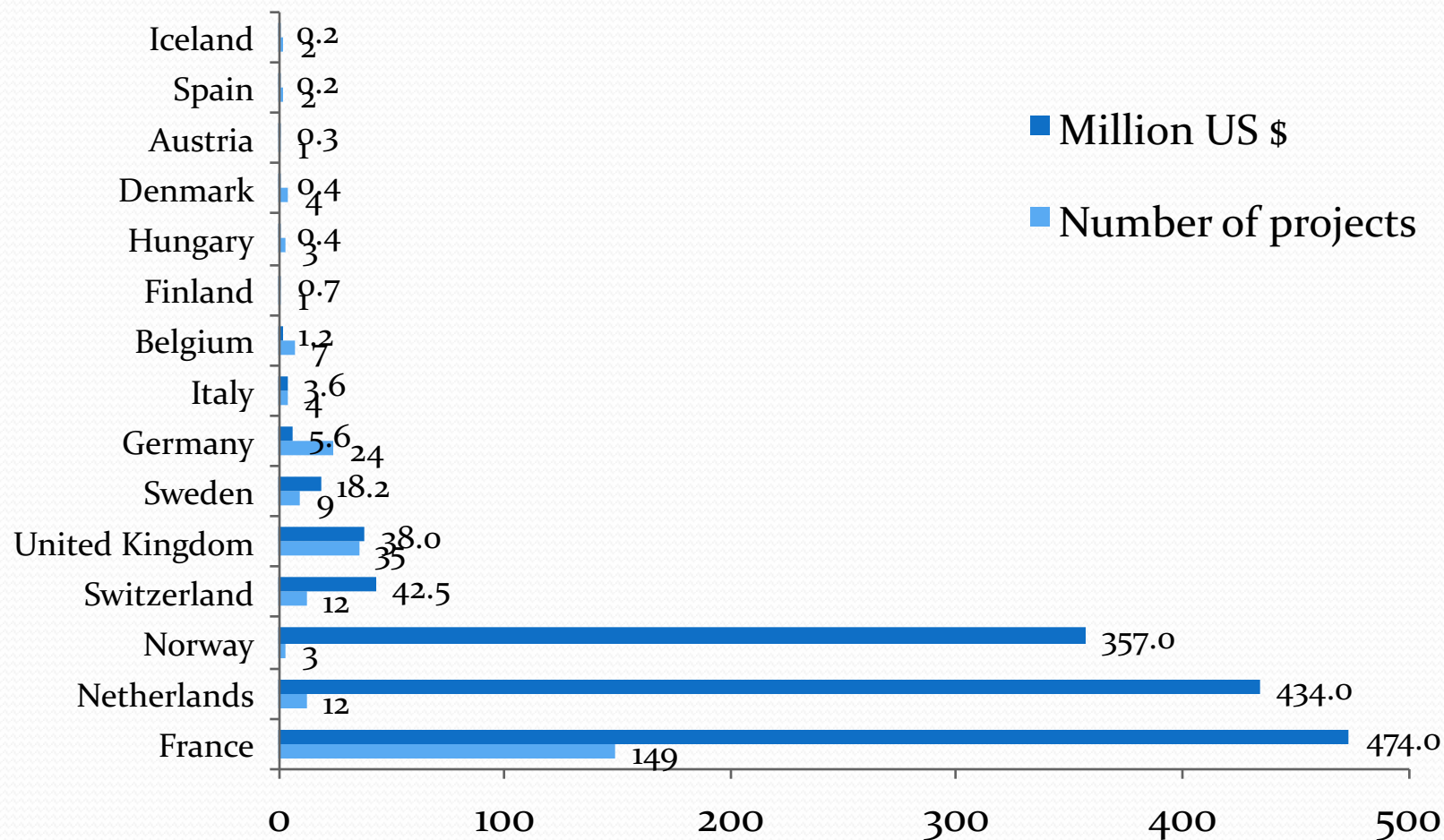
## Approved investment in Lao PDR 2015 in million US \$



Source: <http://www.investlaos.gov.la/index.php/resources/statistics> as of Feb. 02<sup>nd</sup> 2017

Updated on Feb. 2<sup>nd</sup> 2017

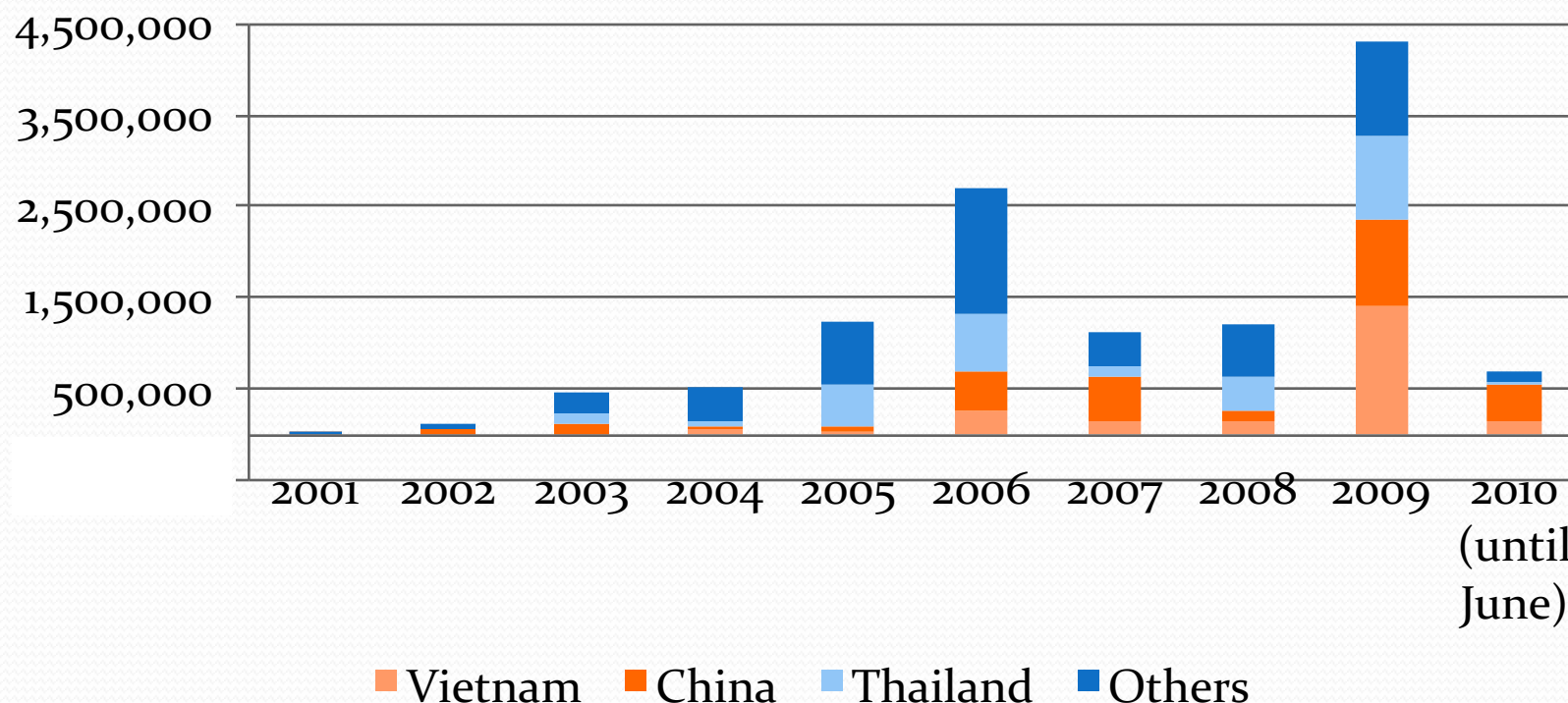
## European FDI in Lao PDR 2000 – Sept. 2013



Source: [http://www.investlaos.gov.la/show\\_encontent.php?contID=29](http://www.investlaos.gov.la/show_encontent.php?contID=29) as of June 04, 2013

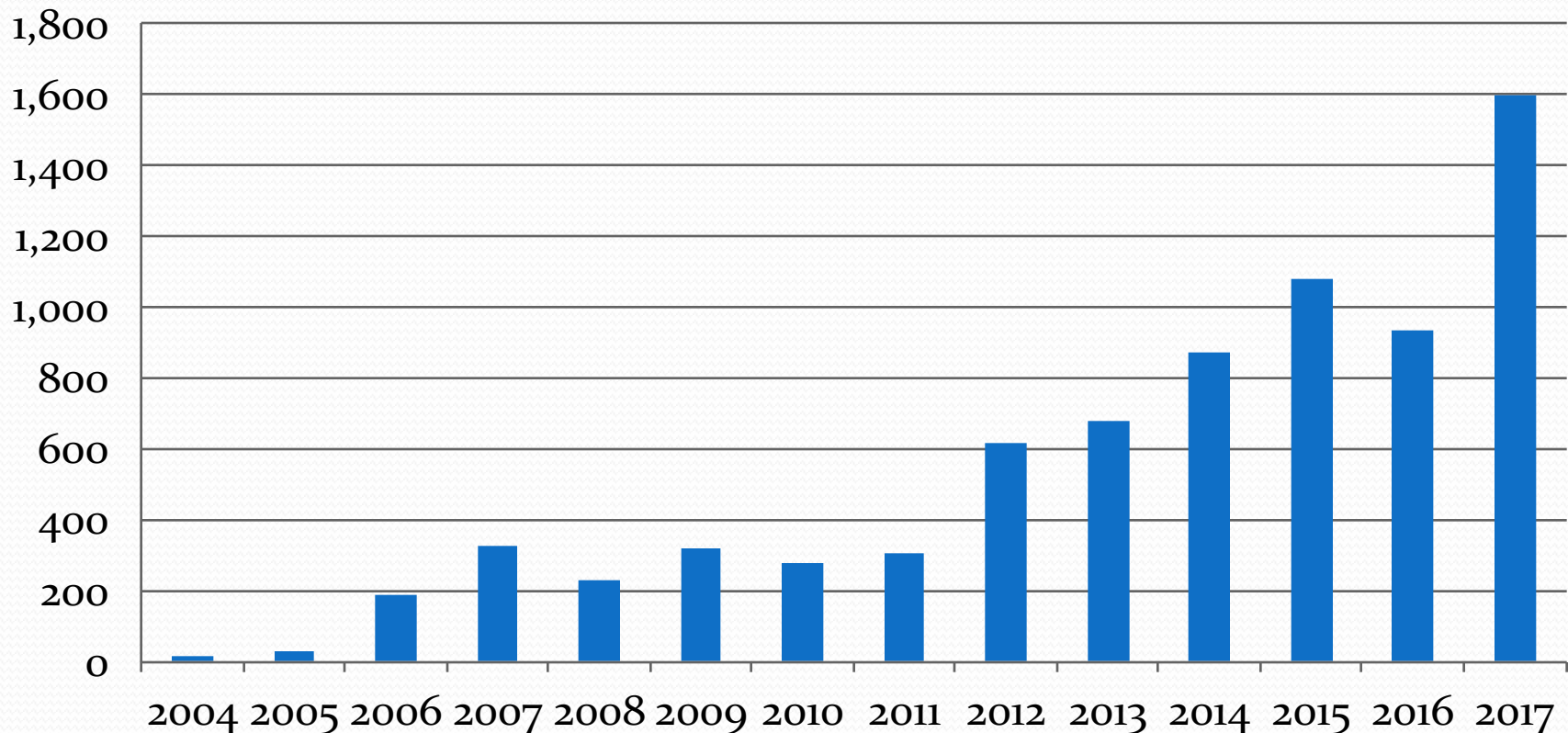
Updated 04/06/2013

## Approved FDI 2000 to June 2010 by country in 1000 US \$



Source: Ministry of Planning and Investment. Own calculations.

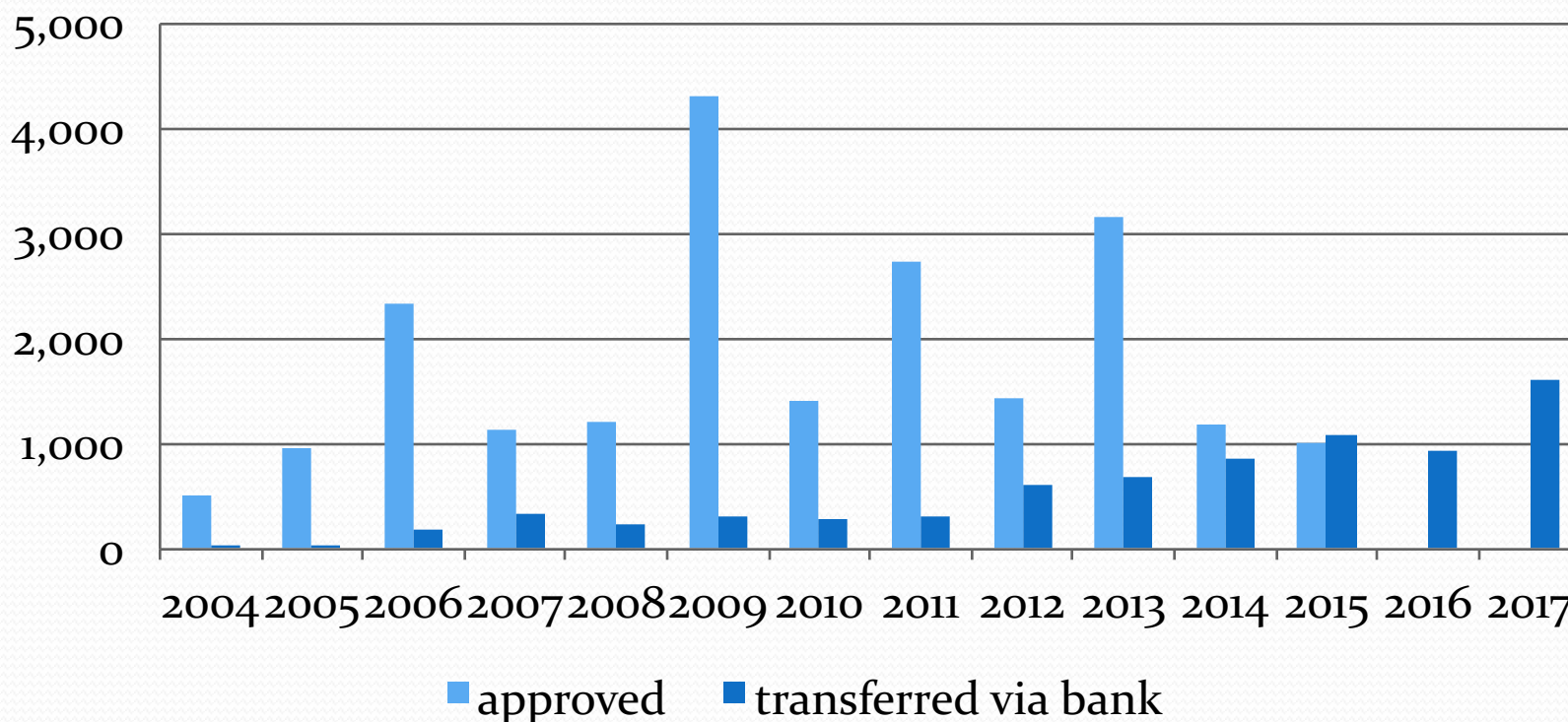
## FDI net inflow into the Lao PDR (BoP, current mln. USD)



Updated on 12/02/2019

Source: International Monetary Fund, Balance of Payments database, supplemented by data from the United Nations Conference on Trade and Development and official national sources., here derived from World Bank: <https://data.worldbank.org/indicator/BX.KLT.DINV.CD.WD?locations=LA> as of January 14<sup>th</sup> 2019

## FDI – approved amounts vs. amounts transferred through the banking system in mln. USD

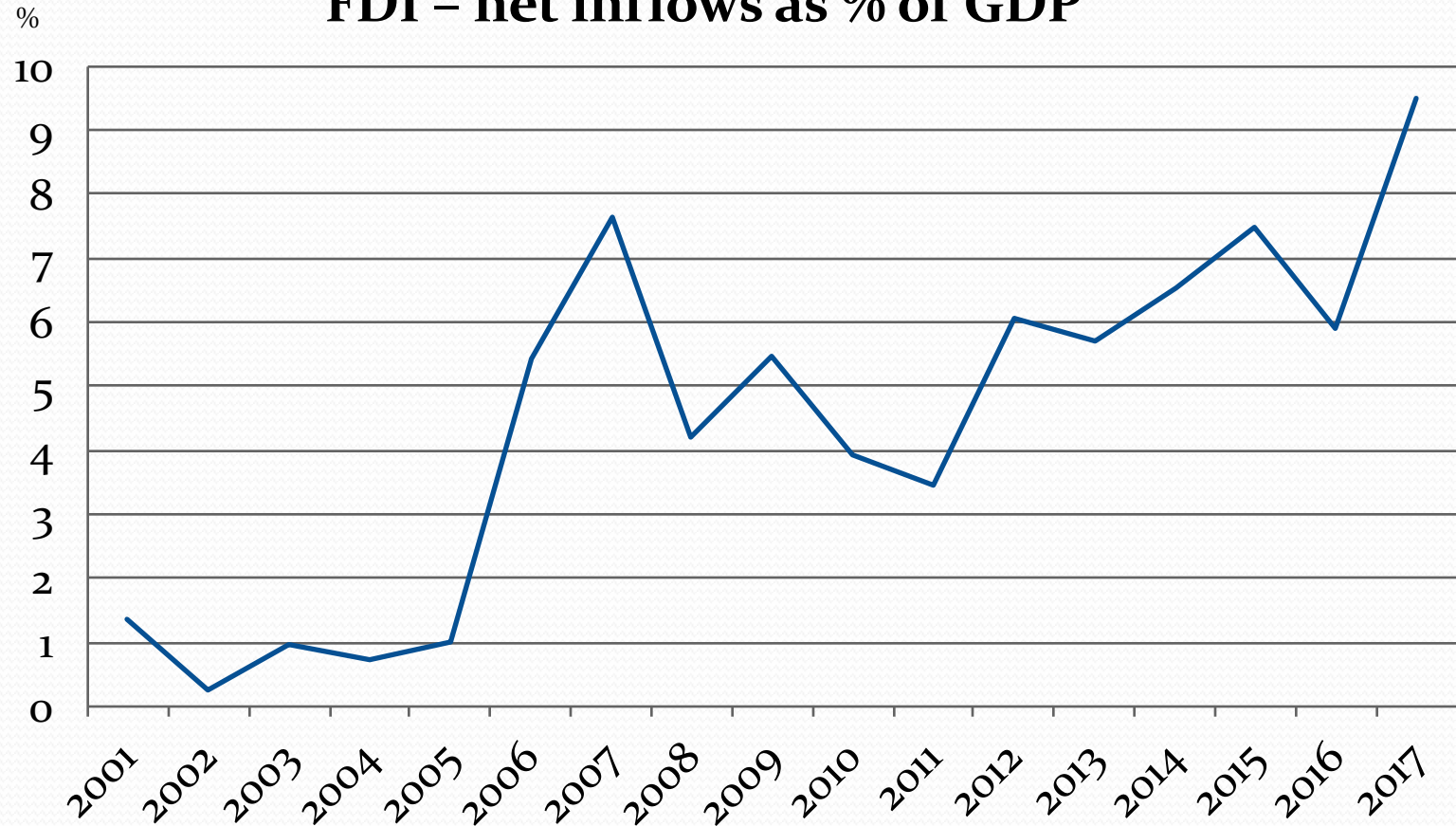


Updated on 12/02/2019

Source: Ministry of Planning and Investment. Bank of the Lao PDR (Ed.): Annual Economic Report 2008, p. 64, ditto 2009, p. 69. Bank of Lao (Ed.): Annual Economic Report 2011. Vientiane, p. 64, 65. Bank of Lao (Ed.): Annual Economic Report 2016. Vientiane, p. 37; Ministry of Planning and Investment, Lao Statistics Bureau. (Ed.): Statistical Yearbook 2015. Vientiane 2016, p.117; Ministry of Planning and Investment, Lao Statistics Bureau. (Ed.): Statistical Yearbook 2014. Vientiane 2015, p.113. Ministry of Planning and Investment, Lao Statistics Bureau. (Ed.): Statistical Yearbook 2012. Vientiane 2013, p.81. World Bank: <https://data.worldbank.org/indicator/BX.KLT.DINV.CD.WD?locations=LA> as of February 12<sup>th</sup> 2019



## FDI – net inflows as % of GDP



Updated on 12/02/2019

Source: World Bank: <https://data.worldbank.org/indicator/BX.KLT.DINV.CD.WD?locations=LA> as of February 12<sup>th</sup> 2019

## FDI inflow – quality versus quantity

- **FDI approval** has significantly **increased** over the past years, actual **FDI inflows** via the banking system **much less so**
- However, most of the foreign direct investment went into the **resource sector** (mining, hydropower) and only a fraction was devoted to processing industries or services
- Thus, from the perspective of employment creation, multiplication effects, generation of linkages, the **investment** has to be seen as **of minor quality**
- It is therefore necessary to promote private domestic and foreign investment in **sectors that create more value added**, create more **jobs and linkages**. It seems also necessary to **focus more on SME development** than on LSI promotion if there should be a greater benefit for the Lao society

## Lao PDR: Law on Investment Promotion

## [Contents](#)

- Representative Office, Joint Venture (JV) (minimum foreign investment of 10%) or Wholly Foreign Owned Investment (WFOI) possible
- No limits on repatriation of profits
- No general minimum capital requirement; minimum requirements may apply in certain sectors though
- Facilitation of investment procedures through introduction of one-stop-service
- Depending on sector and location of investment profit tax exemptions of up to 10 years possible as well as further incentives
- Favourable conditions in Special Economic Zones (SEZ)
- SEZ can be developed by foreign investors
- Foreign investors with registered investment capital of not less than 500,000 US \$ are entitled to land use right
- Conditional businesses have special minimum capital and joint venture requirements

## Lao PDR: Reserved businesses

[Contents](#)

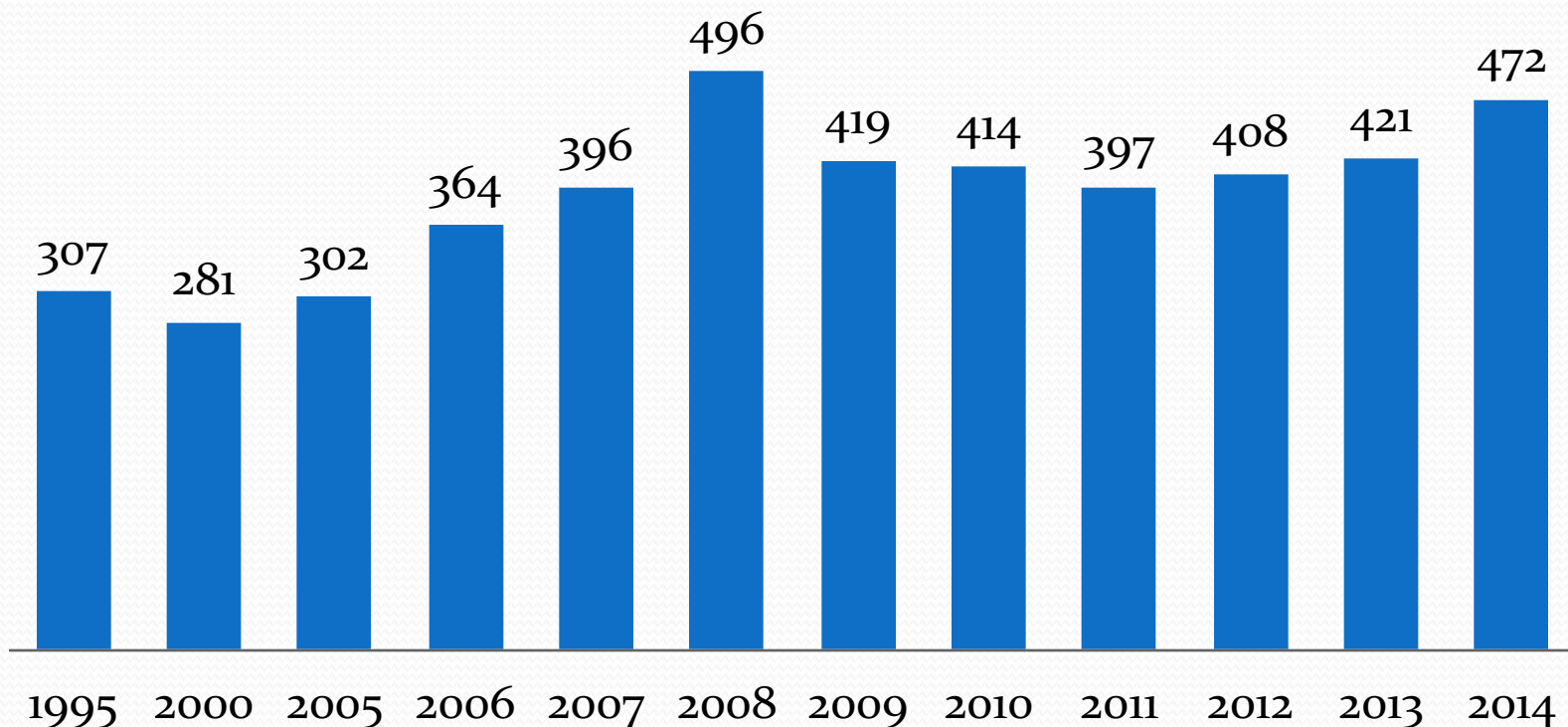
- Activities related to picture printing
- Non-concession based hydroelectric power projects of less than 15 MW
- Electrical installation
- Plumbing, heat and air-conditioning installation
- Urban and suburban passenger land transport
- Other land transport except taxi meter services
- Service activities incidental to land transportation – passenger transport terminals
- Guest houses, resorts, hotels of 3 stars or less
- Publishing of newspapers, journals, periodicals
- Establishment of printers
- Sound recording and music publishing activities
- Establishment of public radio or television stations
- Establishments of trusts, non-deposit taking microfinance institutions, savings and credit unions, pawnshops

**Lao PDR: Foreign Direct Investment (2000-2009)**[Contents](#)

Sector	No. of projects	USD invested (mln.)
Electricity Generation	47	4153
Mining	202	3162
Agriculture	211	1155
Services	226	1402
Industry and Handicraft	262	1026
Others	439	1328

Source: Ministry of Planning and Investment, Lao PDR

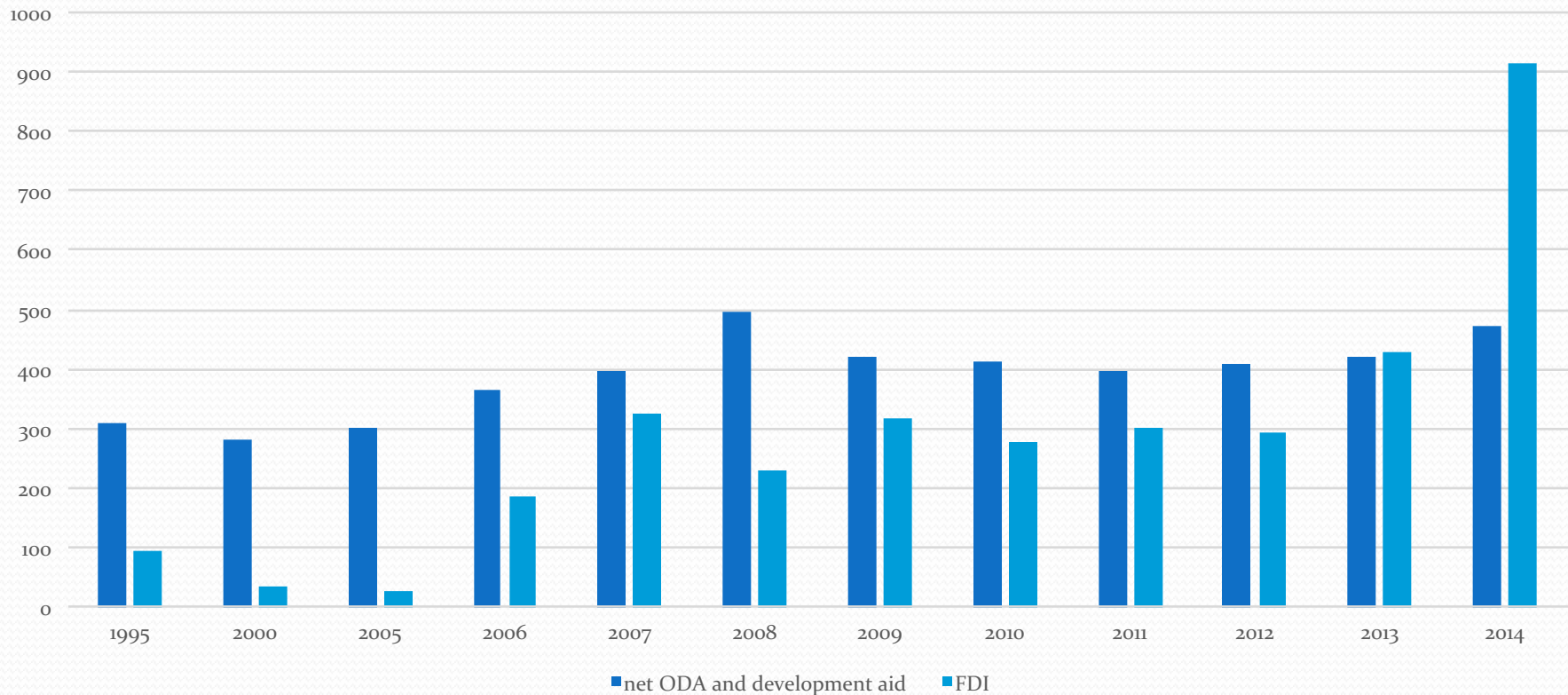
## Net official development assistance and official aid received in mln. USD



Updated on June 02, 2016

Source: OECD (Ed.): <http://data.worldbank.org/indicator/DT.ODA.ALLD.CD>

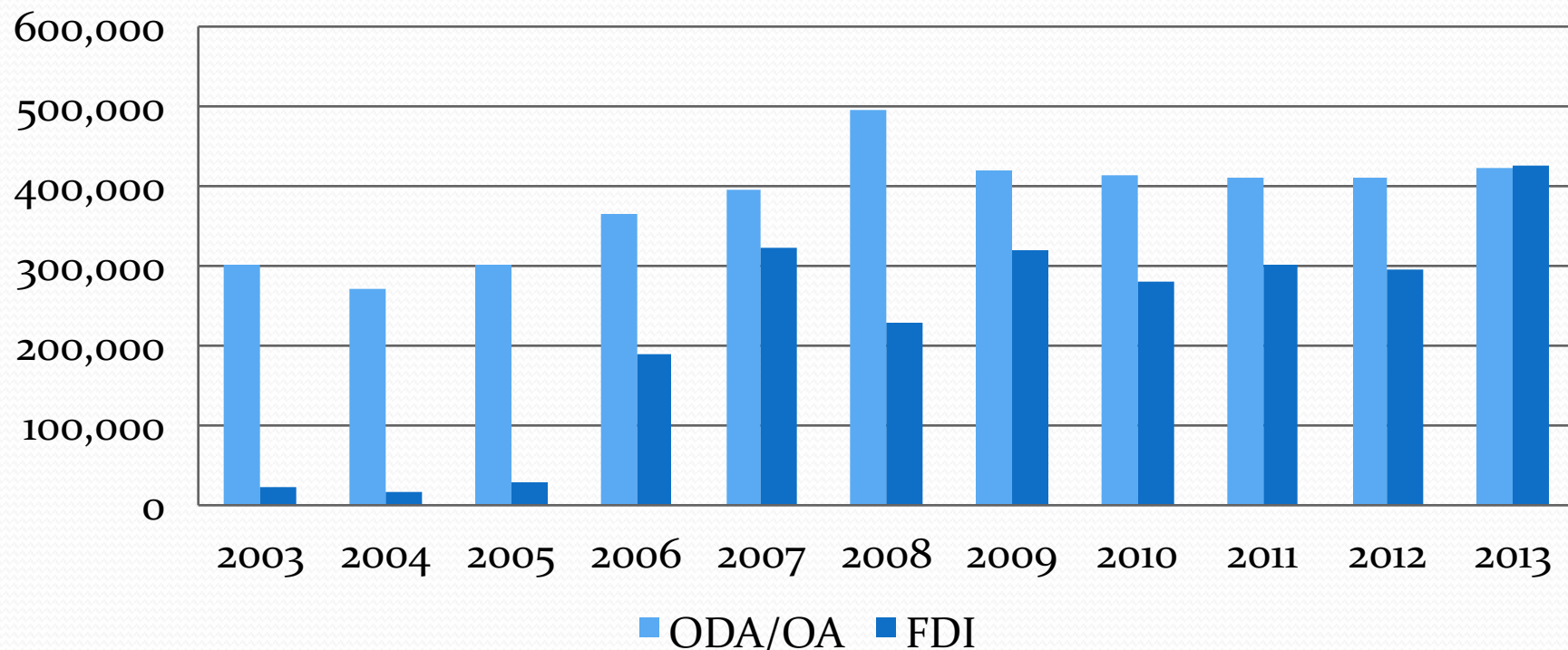
## FDI (actual funds transferred via banking system) and Net Official Development Assistance and Official Aid received in mln US \$



Source: World Bank. Updated in oct 2016



## FDI (actual funds transferred via banking system) and Net Official Development Assistance and Official Aid received in 1000 US \$

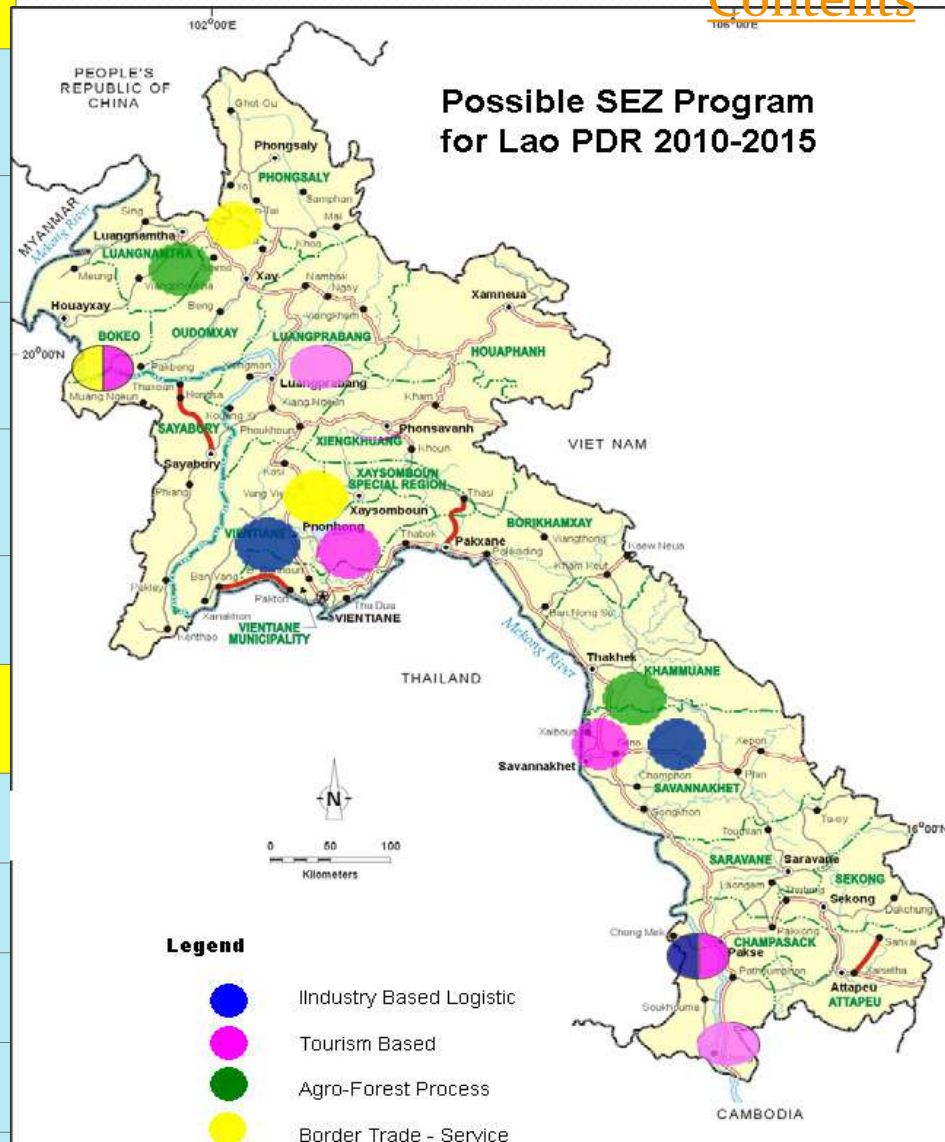


Source: Bank of the Lao PDR (Ed.): Annual Report 2009. Vientiane. P. 43. World Bank: <http://data.worldbank.org/indicator/DT.ODA.ALLD.CD> as of July 29, 2011.

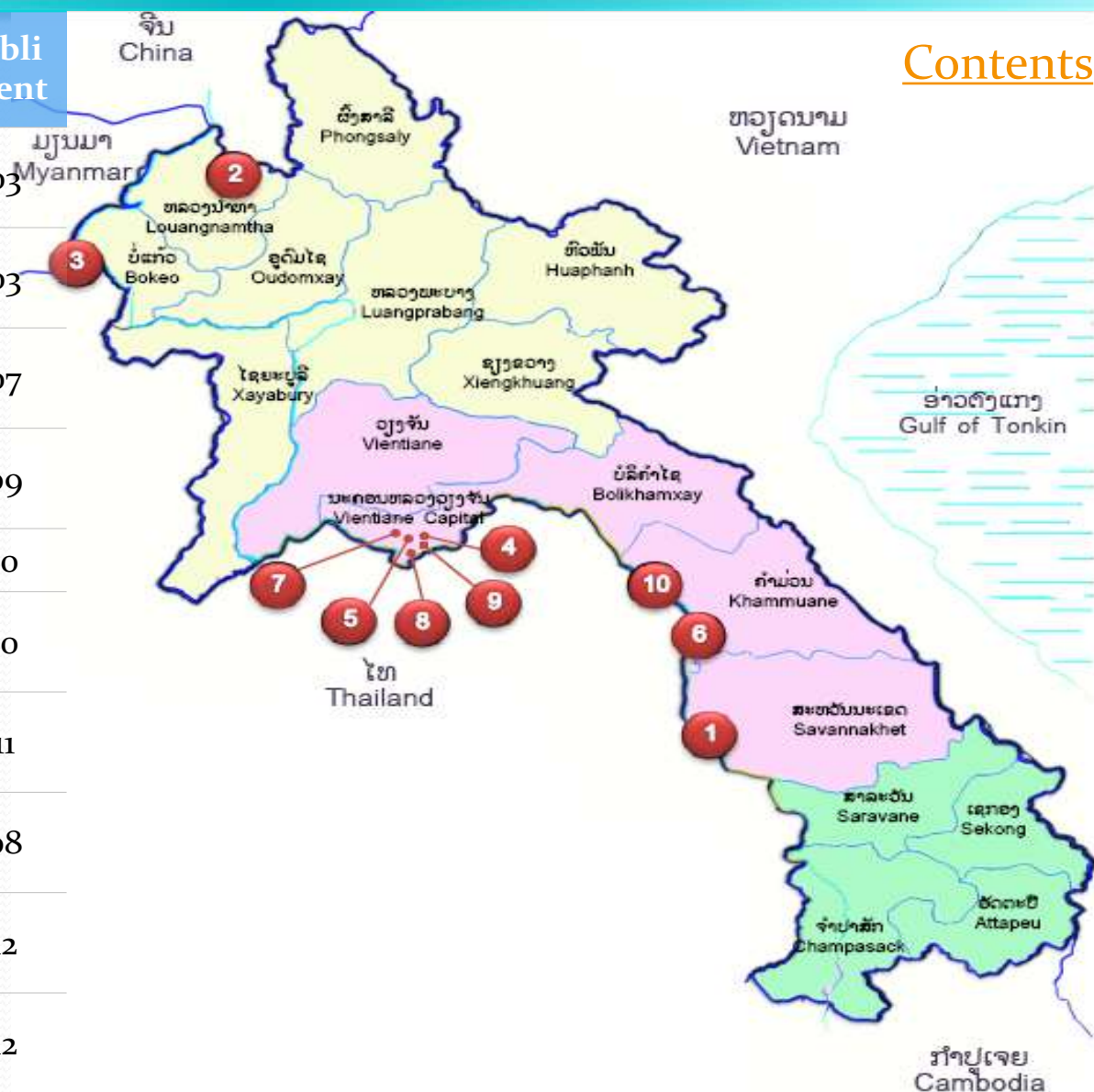
Updated on October 2<sup>nd</sup> 2015

# Special Economic Zones (SEZ)

Name of SEZ	Location
1. Savan-Seno Economic zone ( <b>Lao government -Malaysian investor</b> )	Savanakhet province
2. Boten Special Economic Zone ( <b>China</b> )	Luangnamtha province
3. Samliem Den Kham Speical Economic Zone ( <b>China</b> )	Bokeo province
4. Phou Kieu Nakhon Specific Economic Zone ( <b>Lao</b> )	Khammouan province
5. Non Thong Industrial park ( <b>Taiwan</b> )	Vientiane Capital
<b>Potential for new SEZs development</b>	
1. Friendship Bridge SEZ	Khammouan
2. Num Heuang SEZ	Xayaboury
3. Four thousand Islands	Champasack
4. Plain of Jar Development Zone	Xiengkhuang
5. Xam Neua District & Viangxal District	Huaphan



Nº	SEZ	Establishment
1	Savan-Seno Special Economic Zone	2003
2	Boten Beautiful Land Specific Economic Zone	2003
3	Golden Triangle Special Economic Zone	2007
4	Vientiane Industrial and Trade Area	2009
5	Xaysettha Development Zone	2010
6	Phoukhyo Specific Economic Zone	2010
7	That Luang Lake Specific Economic Zone	2011
8	Longthanh-Vientiane Specific Economic Zone	2008
9	Dongphosy Specific Economic Zone	2012
10	Thakhek Specific Economic Zone	2012





# Vientiane Industrial Trade Area (VITA Park; est. 2009) Contents

Name	Location and Establishment	Total Investment Value (USD)	Objectives	Benefits Offered
<p>Vientiane Industrial and Trade Area (also known as VITA PARK)</p> <p>The project site is located 22 km from the center of Vientiane Capital.</p>	<p>Saythany District, Vientiane Capital</p> <p><b>Developer:</b> 100% by the Government of Lao PDR in collaboration with Taiwanese Developers</p> <p><b>Area:</b> 110 ha</p>	<p>43,000,000</p> <p><b>Land Tenure:</b> 75 years</p>	<p>Trade, Industries, Commerce, Services</p>	<ol style="list-style-type: none"> <li>1. Land Lease: 0.025 -0.06 USD/m<sup>2</sup>/month</li> <li>2. Water Fee: 0.25-0.35 USD/m<sup>3</sup></li> <li>3. Electricity: 0.059-0.065 USD/Kwh</li> </ol> <ul style="list-style-type: none"> <li>▪ <b>Services Sector:</b> Profit Tax Exemption: 2-10 years, afterward 8% or 10% corporate profit tax will be applied.</li> <li>▪ <b>Trade Sector:</b> Profit Tax Exemption: 2-5 years, afterward 10% corporate profit tax will be applied.</li> <li>▪ <b>Industrial Sector:</b> Profit Tax Exemption: 5-10 years, afterward 8% corporate profit tax will be applied.</li> <li>▪ 5% of Personal Income Tax is applied for Expatriate &amp; Local Staff</li> </ul>

Source: DFDL

# Savan-Seno Special Economic Zone (est. 2003)

## Contents

Name	Location and Establishment	Total Investment Value (USD)	Objectives	Benefits Offered
<p>Savan-Seno Special Economic Zone.</p> <p>The project sites are close to Road N° 9 as a part of East-West Economic Corridor and the Second Lao-Thai Friendship Bridge</p>	<p>Savannakhet Province/2003</p> <p><b>Developer:</b> 100% by the Government of Lao PDR in collaboration with Malaysian Developers</p> <p><b>Area:</b> 954 ha</p>	<p>74,000,000</p> <p><b>Land Tenure:</b> 75 years</p>	<p>Trades, Services, Industries.</p>	<ol style="list-style-type: none"> <li>1. Land Lease: 0.3 USD/m<sup>2</sup>/year</li> <li>2. Water Fee: 0.3-0.66 USD/m<sup>3</sup></li> <li>3. Electricity: 0.03-.08 USD/Kwh</li> </ol> <ul style="list-style-type: none"> <li>▪ <b>Services Sector:</b> Profit Tax Exemption: 2-10 years, afterward 8% or 10% corporate profit tax will be applied.</li> <li>▪ <b>Trade Sector:</b> Profit Tax Exemption: 2-5 years, afterward 10% corporate profit tax will be applied.</li> <li>▪ <b>Industrial Sector:</b> Profit Tax Exemption: 5-10 years, afterward 8% corporate profit tax will be applied.</li> <li>▪ 5% of Personal Income Tax is applied for Expatriate &amp; Local Staff</li> </ul>

Source: DFDL

Updated on 11/09/2015

# Employment of foreign staff in selected Special Economic Zones

[Contents](#)**Savan-Seno SEZ:**

Foreign employees hired to work in Savan Seno SEZ shall not exceed 30% of the total number of staff.

**VITA Park:**

Foreign employees hired to work in VITA Park shall not exceed 34% of the total number of staff (or one foreigner for 3 employees).

**Lao Labor Law:**

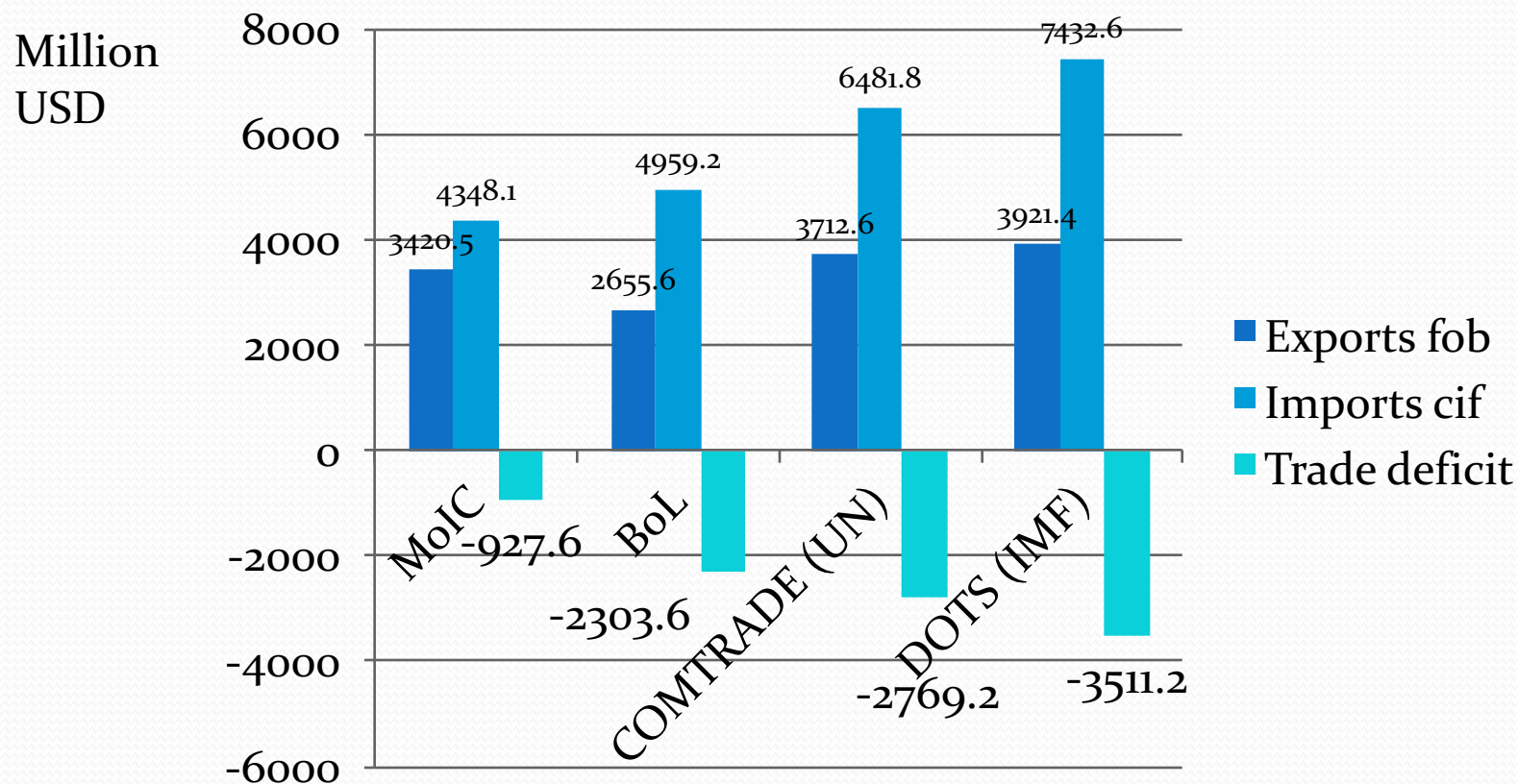
15% manual labor foreign workers of the total number of Lao workers and 25% skilled foreign workers of the total number of Lao workers



# Trade

## Lao foreign trade according to different sources

[Contents](#)

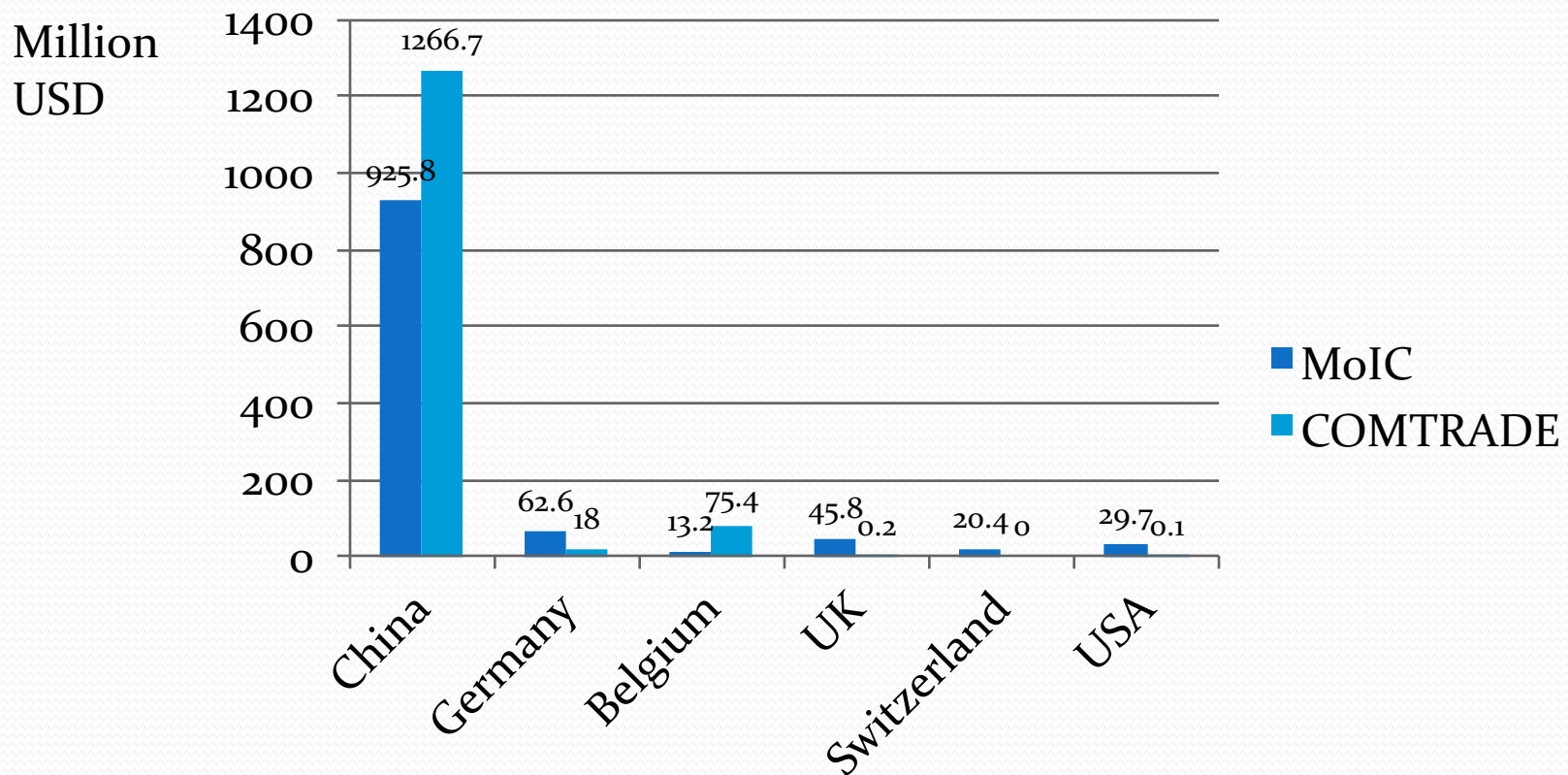


Source: Bannister. G. et al: Lao PDR: Assessing the quality of trade statistics. IMF Working Paper, Oct. 2017

Update 13/05/2018

## Exports of the Lao PDR to selected countries according to different sources

[Contents](#)

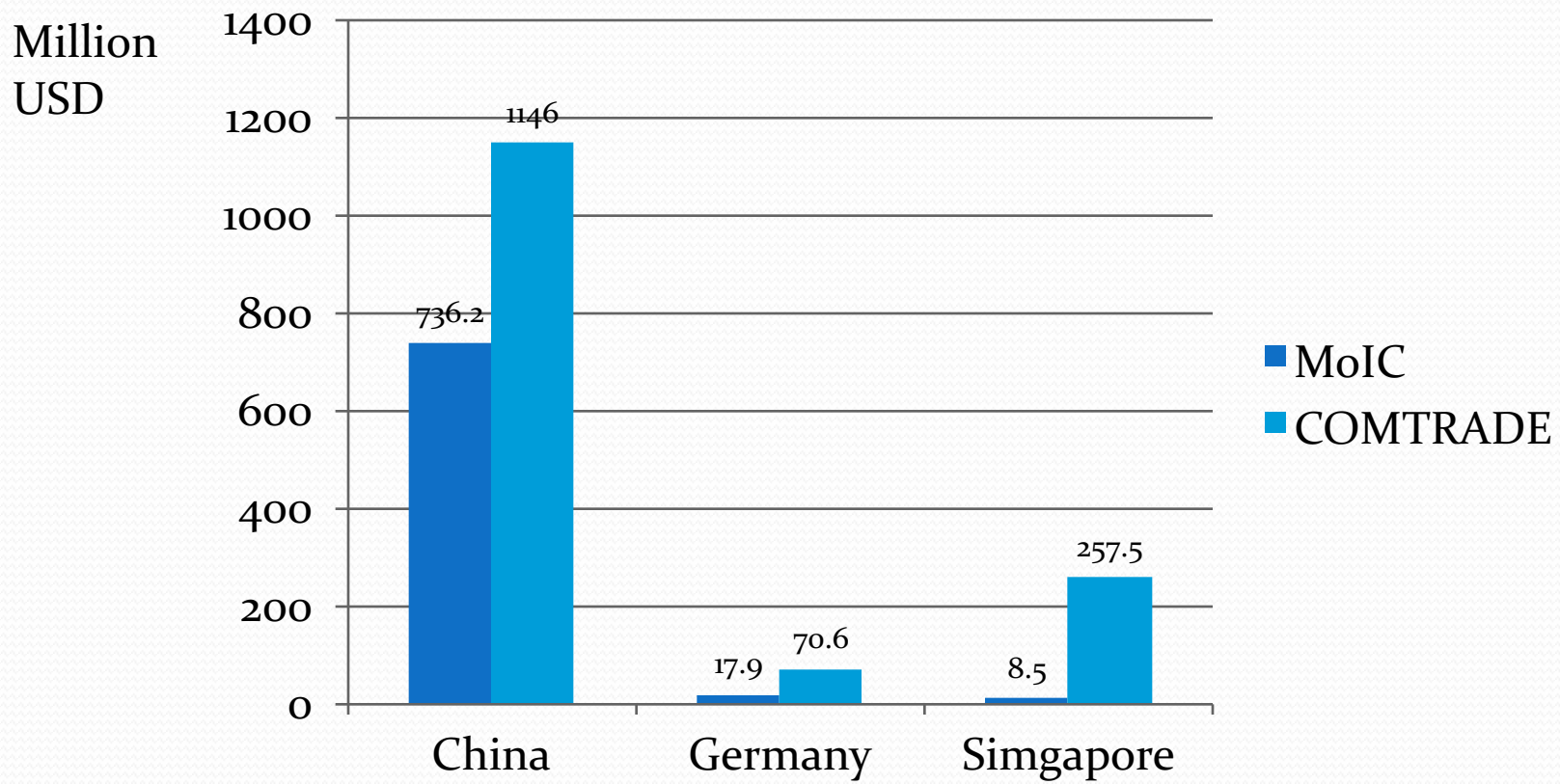


Source: Bannister, G. et al: Lao PDR: Assessing the quality of trade statistics. IMF Working Paper, Oct. 2017

Update 13/05/2018

## Imports of the Lao PDR from selected countries according to different sources

[Contents](#)



Source: Bannister, G., et al: Lao PDR: Assessing the quality of trade statistics. IMF Working Paper, Oct. 2017

Update 13/05/2018

## The trade deficit of the Lao PDR is probably underreported

[Contents](#)

Official figures of the Lao trade deficit are highly inconsistent:

- According to IMF the Lao current account\* deficit stood at 13% of GDP in 2017
- Exports could be underreported by 8 – 50%
- Imports could be underreported by 30 – 70%
- Trade deficit could be 20 – 280% higher than official Lao figures show

Possible explanations:

- Circumventing restrictions on export of woods
  - Lao exported wood and wood products to China according to MoIC for 28.5m, according to COMTRADE for 498.6m USD, for Vietnam the figures were 69.8m (MoIC) and 404.4m USD (COMTRADE)
- Unrecorded imports of fuel to take advantage of price differentials
- Undervaluation of vehicle imports
- Informal border trade in food products

\*current account=balance of trade + net income from abroad + net current transfers

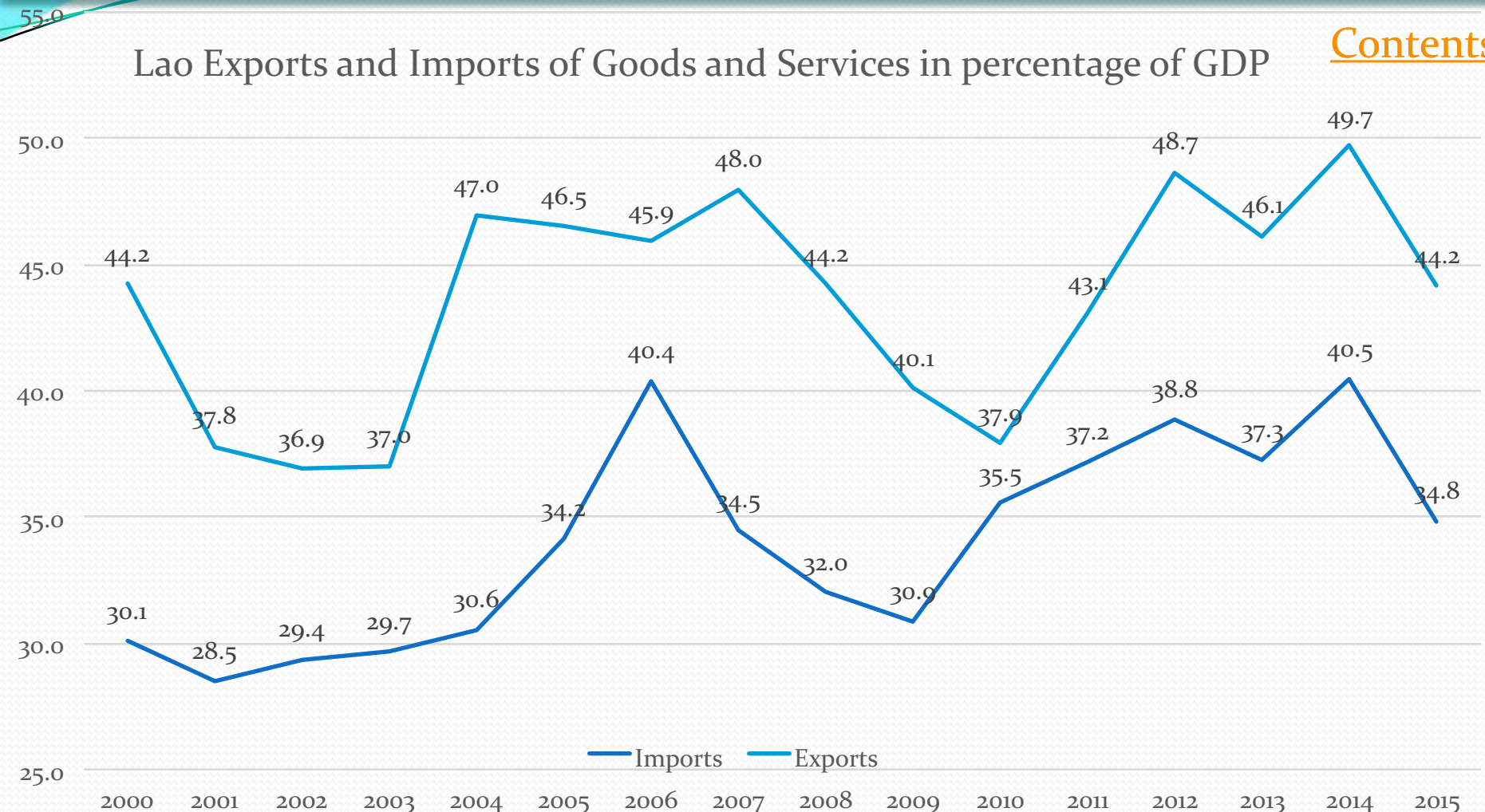
## Major earners of foreign currency are 2018 under threat

[Contents](#)

- **Mining:** major operations are likely to close down (Sepon 2020), new licenses are not issued
- **Electricity:** Thailand seems to reconsider purchase of additional electricity from Laos (ref. Pak Beng Dam, Feb. 2018)
- **Tourism:** The number of foreign tourists visiting Lao decreased 2017 by 8.7% with the number of European tourists decreasing by 27%, that of Koreans by 11%; income from tourism plateaued 2015 with approx. 725m USD
- **Garment industry:** Due to increasing production cost and shortage of skilled labour several garment factories consider relocation to Myanmar; compared to the previous year Lao garment exports to the EU (140m USD) fell by 10%, with Japan (9.6m USD) -5%, USA (4.5m USD) -21%
- **SEZ:** Infrastructure development in some zones is lagging behind

Update 13/05/2018

## Lao Exports and Imports of Goods and Services in percentage of GDP



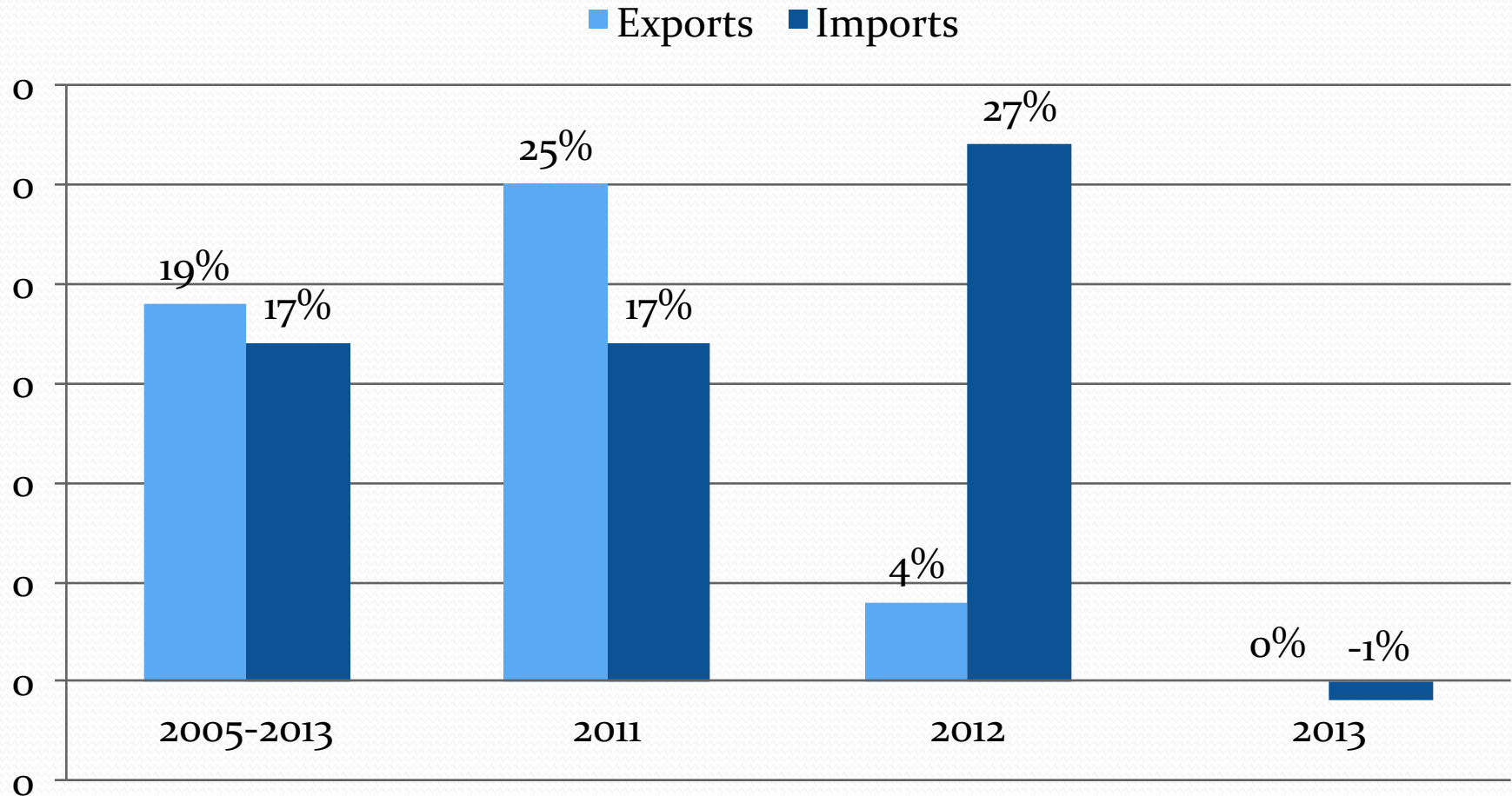
Source: The World Bank (Ed.): Sustaining Robust Growth Mitigating Risk and Deepening Reform. Lao PDR Economic Monitor, May 2012 Update, Vientiane, May 2012, p. 21. World Bank (Ed.): Lao PDR Economic Monitor, May 2012 update. Vientiane 2012, p. 21 ; Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 107, 108.

Updated 18/10/2015



## Development of Lao Merchandise Exports and Imports in % y/y

[Contents](#)

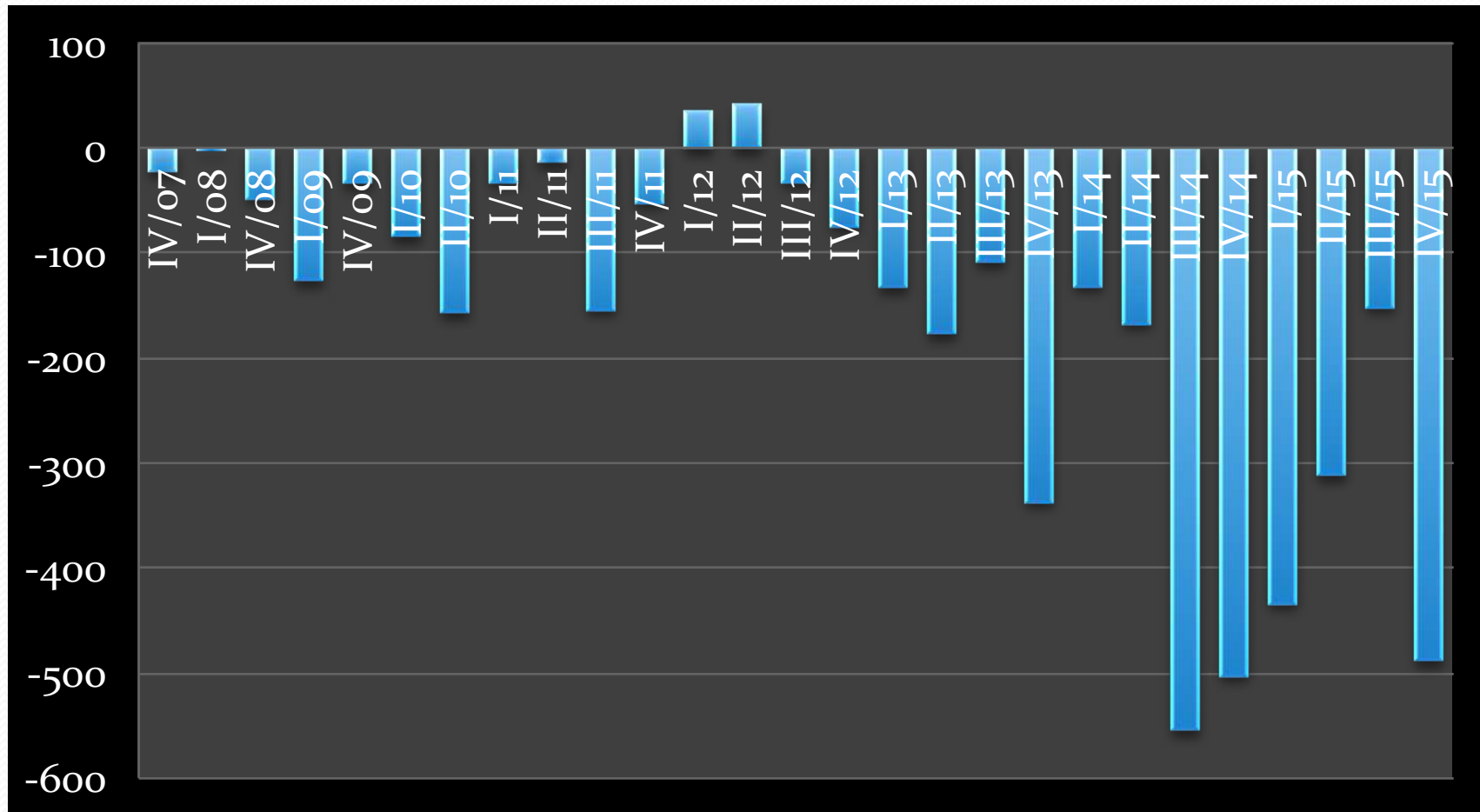


Source: World Trade Organization (Ed.): International Trade Statistics 2014. Geneva 2014, p. 43.

Updated 18/10/2015

Mln. USD

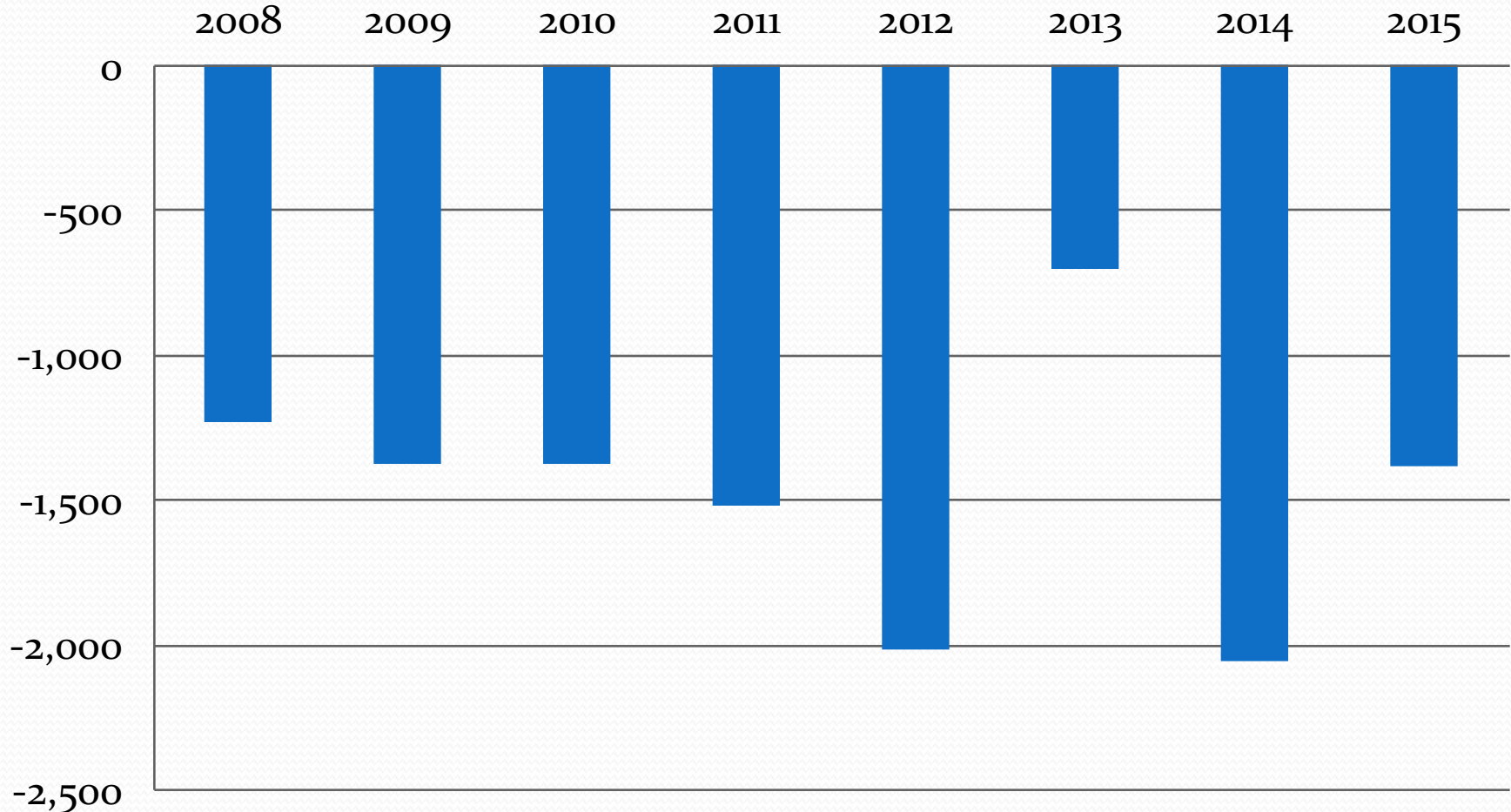
## Balance of trade



Updated 02/06/2016

Source: <http://fr.tradingeconomics.com/laos/balance-of-trade> ; Bank of Lao PDR.

## Lao Trade balance in mln. USD

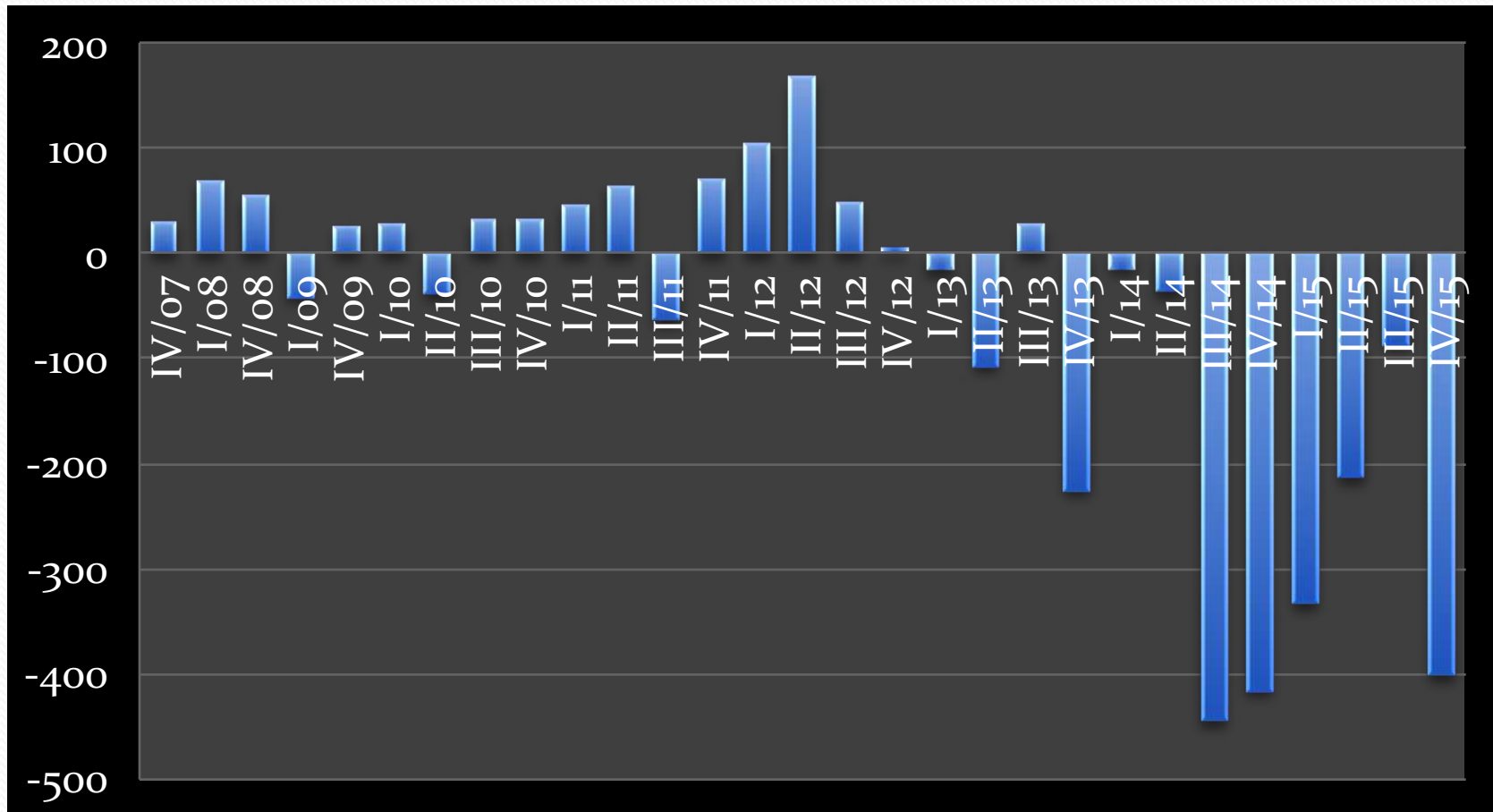


Updated 02/06/2016

Source: Asian Development Bank (Ed.): Asian Development Outlook 2013. Manila 2013, p. 296, 299 ; Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 107, 108.

Mln. USD

## Current account

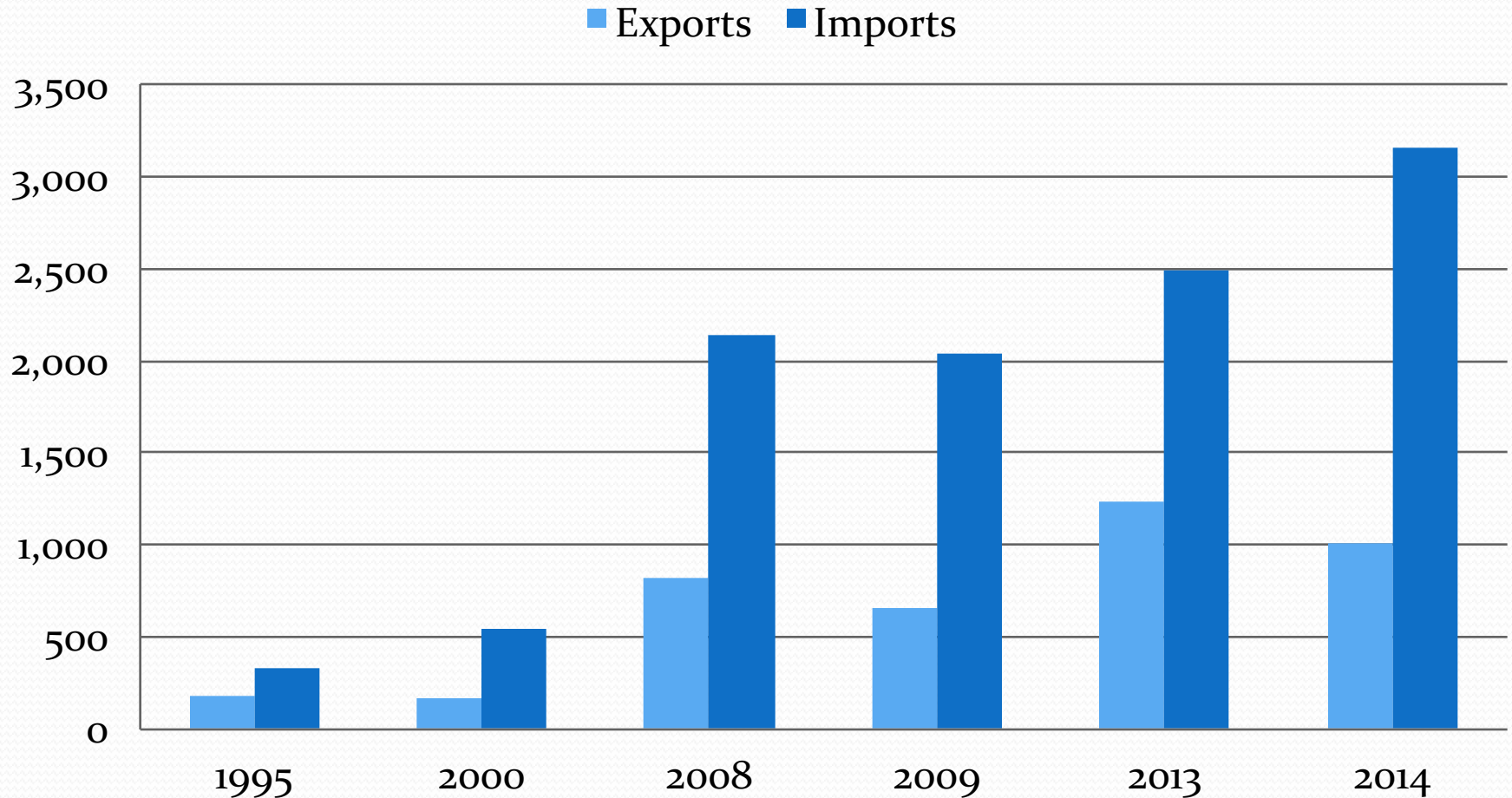


Updated 02/06/2016

Source: <http://fr.tradingeconomics.com/laos/current-account> ; Bank of Lao PDR.

## Intra-ASEAN trade of Lao PDR in million USD

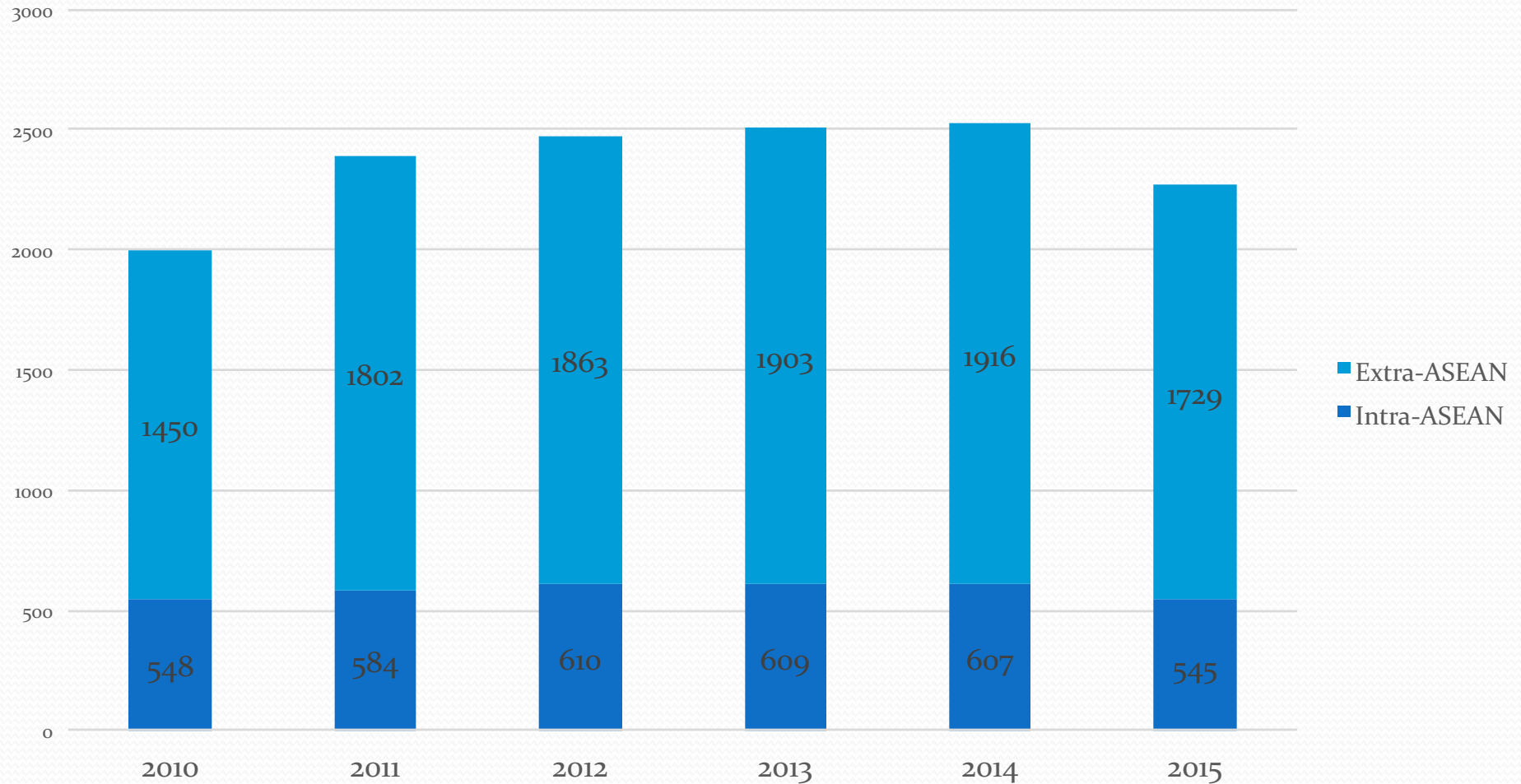
[Contents](#)



Updated on 18/10/2015

Source: <http://dx.doi.org/10.1787/8889323509461> in: OECD Development Center (Ed.): Southeast Asian Development Outlook 2010. P. 197; Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 107, 108.

## ASEAN integration: total trade intra- and extra-ASEAN (in bln. US\$)

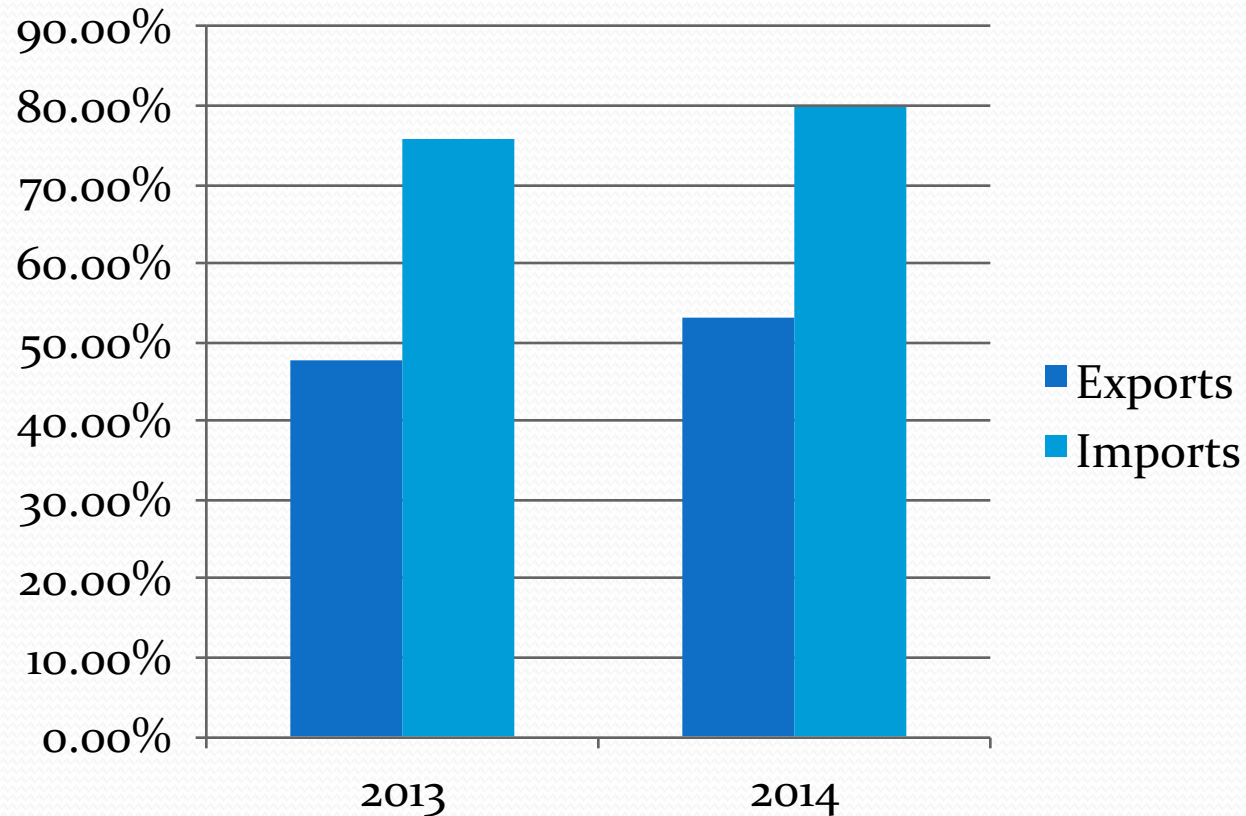


Source: ASEANStats Database.

Updated 14/09/2016

## Share of Intra-ASEAN trade of total foreign trade of Lao PDR in %

[Contents](#)

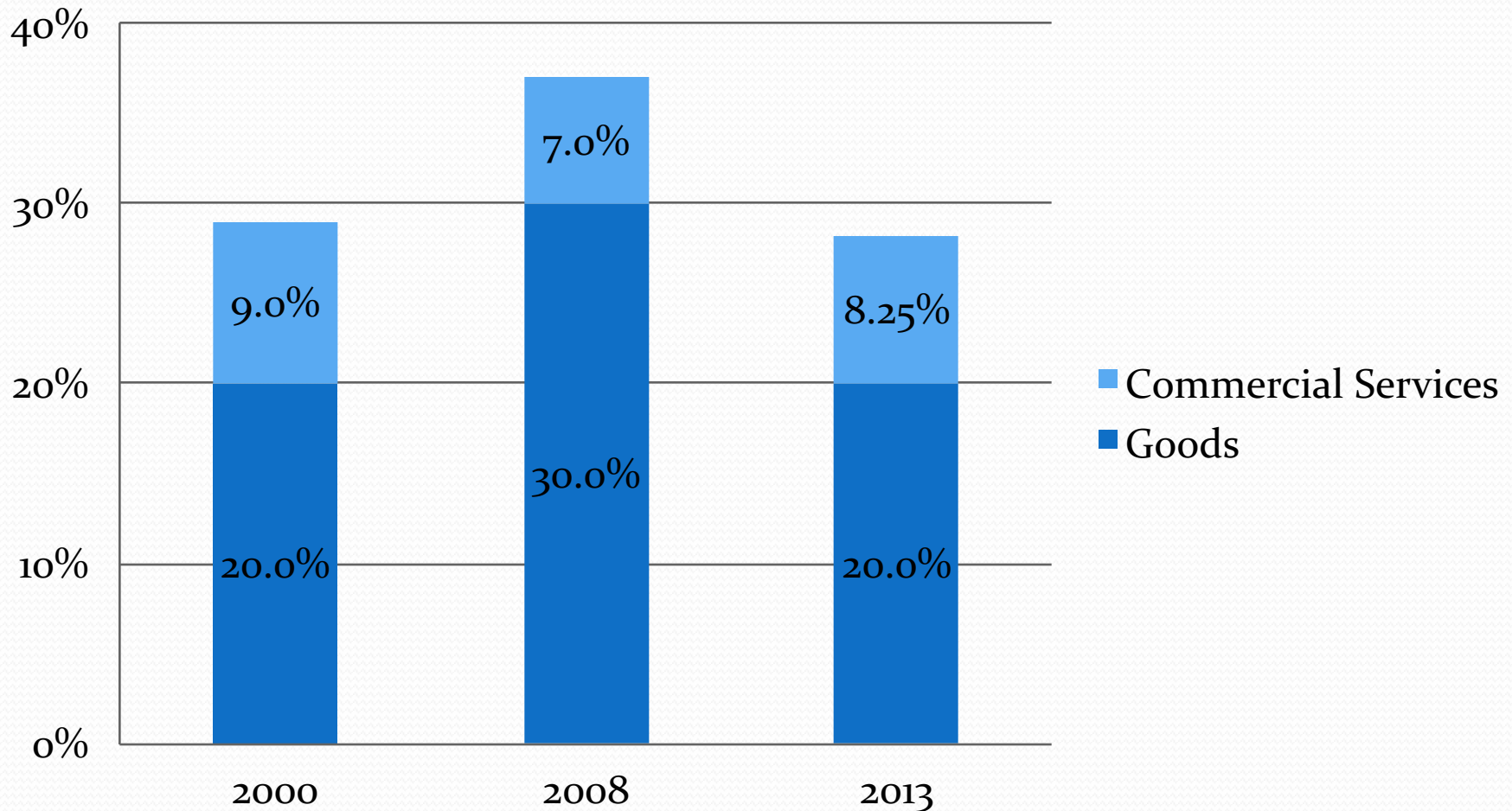


Updated 18/10/2015

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 107, 108.



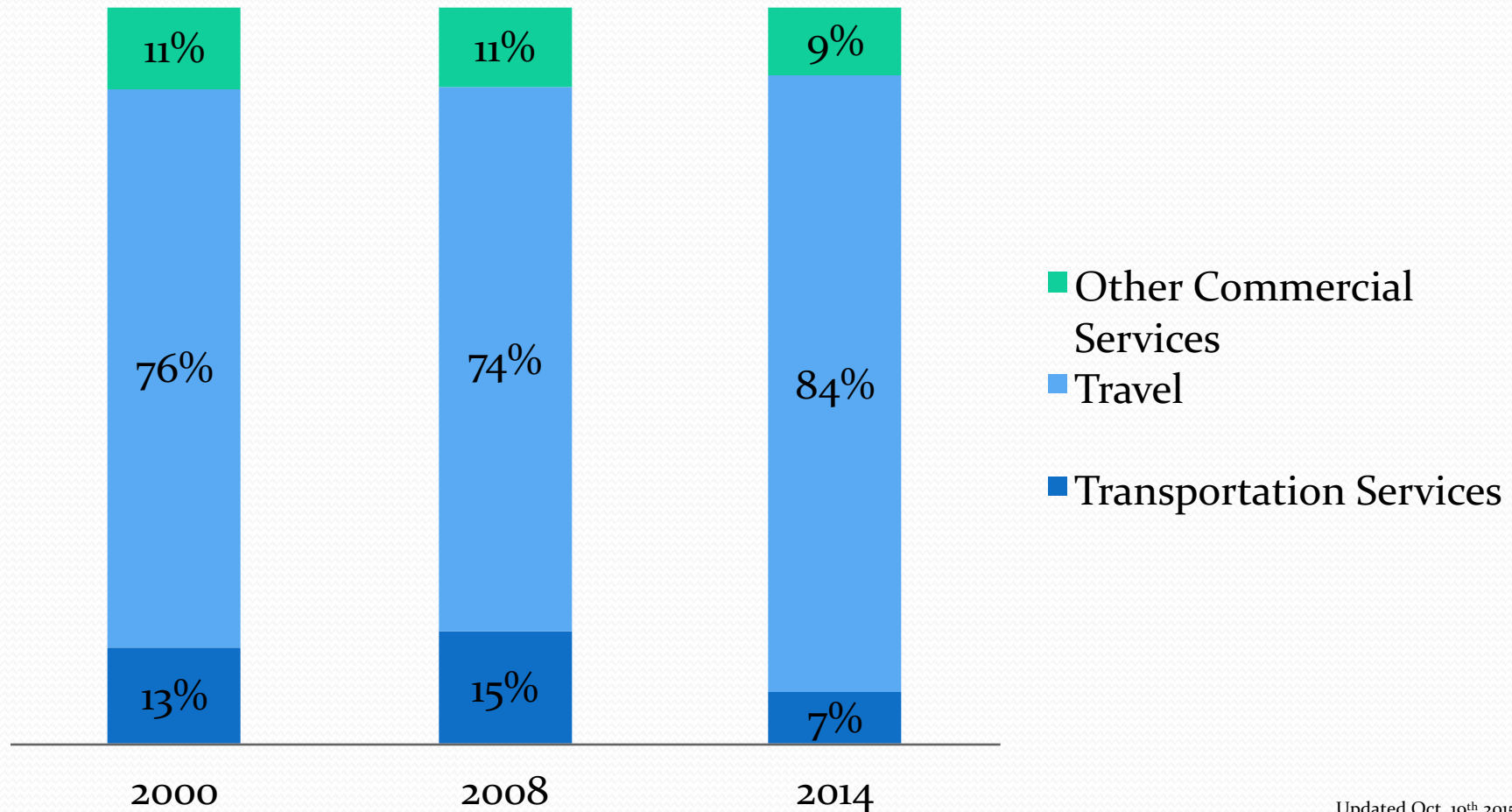
## Ratio of Lao exports of goods and commercial services to GDP



Source: World Trade Organization (Ed.): International Trade Statistics. Geneva 2010, p. 29. ditto 2014, p. 42; Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 109; own calculations

Updated Oct. 19<sup>th</sup> 2015

## Lao exports of commercial services by category

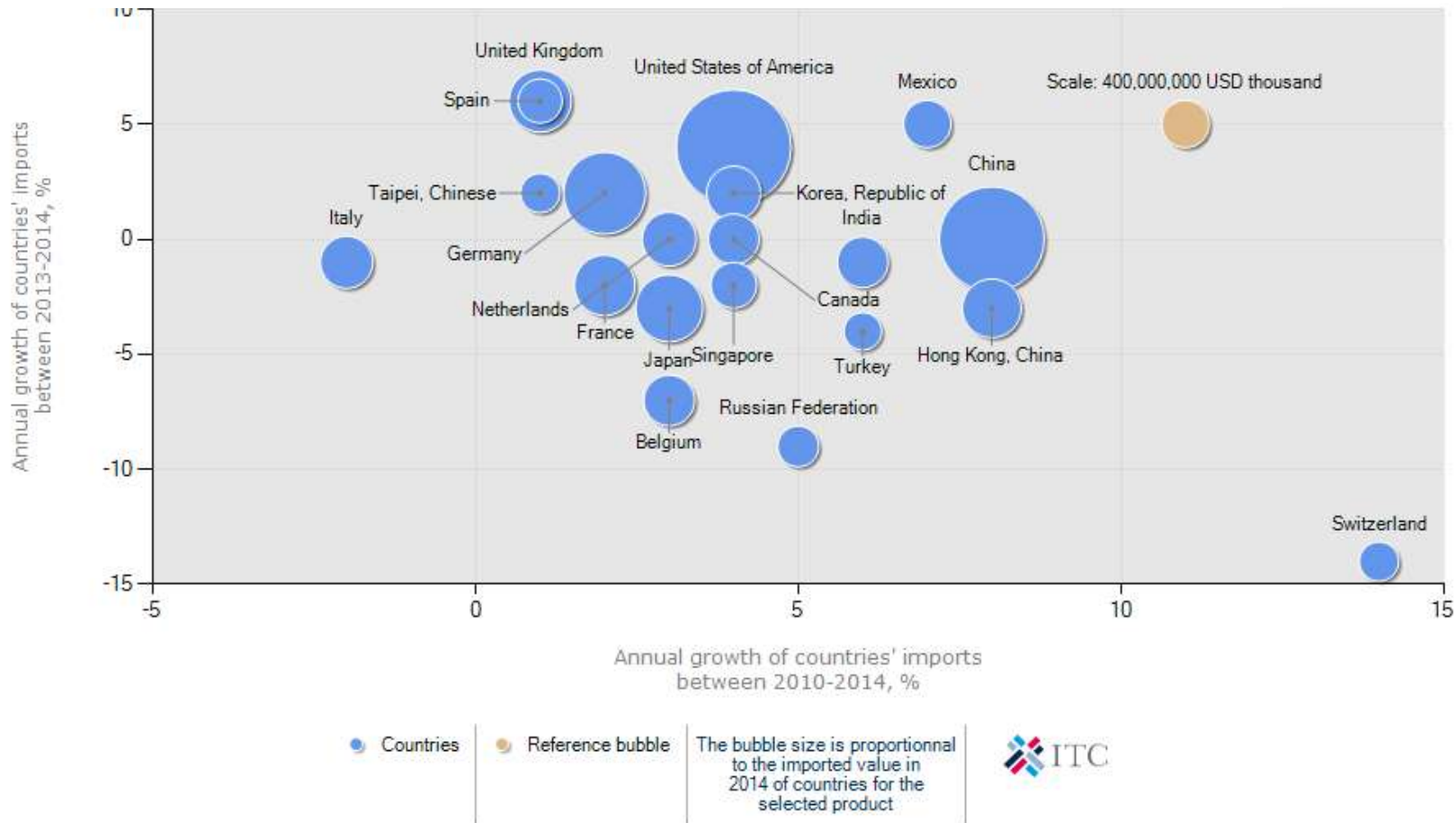


Updated Oct. 19<sup>th</sup> 2015

Source: World Trade Organization (Ed.): International Trade Statistics. Geneva 2010, p. 32. Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2014. Vientiane 2015, p. 109; own calculations.

growth of countries' imports

## Destination of exports from Lao PDR



Updated 16/02/2016

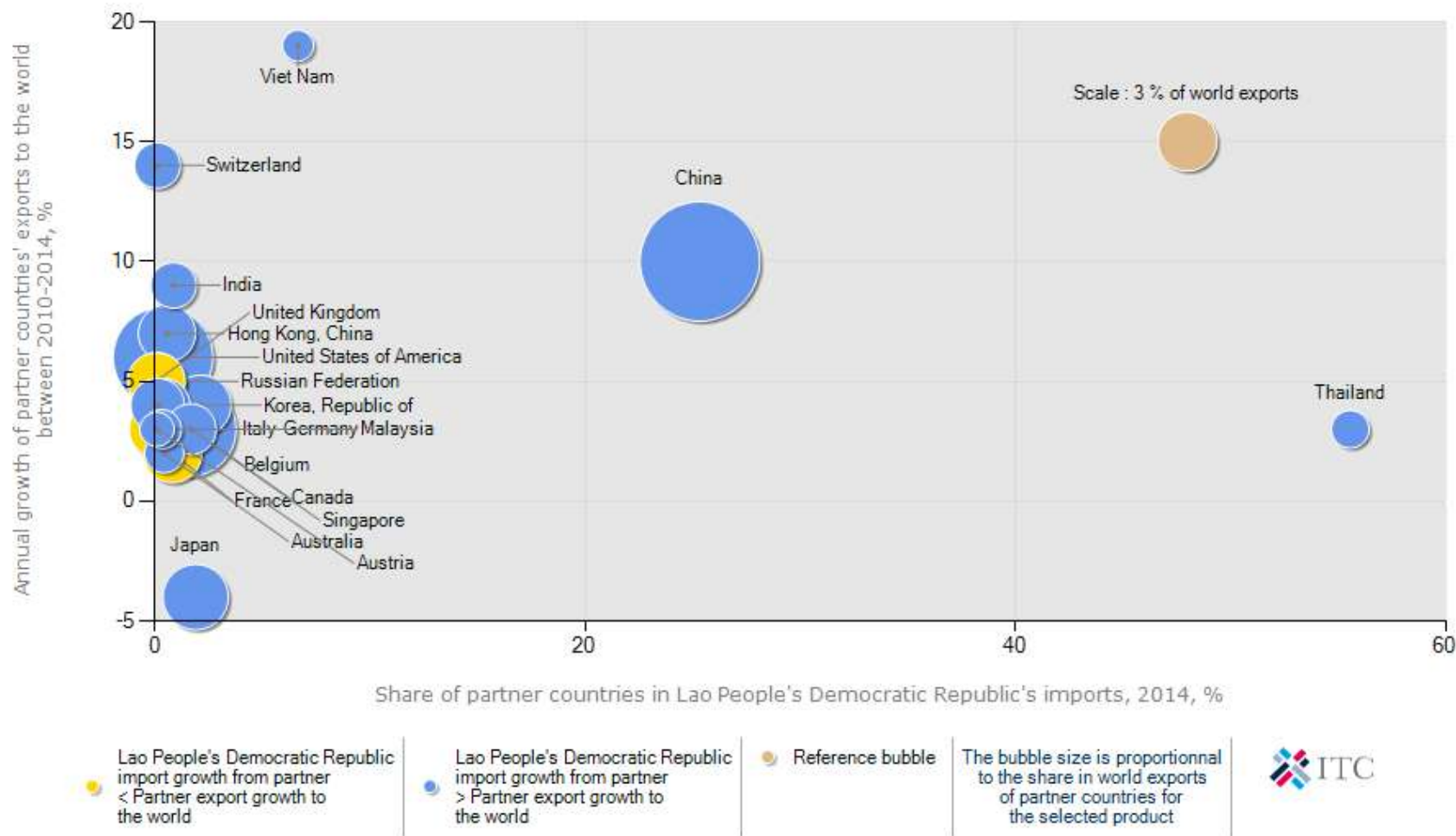
Source: Trademap ([http://www.trademap.org/Country\\_SelProductCountry\\_Graph.aspx?nvpm=1|4|8|TOTAL|2|1|2|1|1|2|1|1](http://www.trademap.org/Country_SelProductCountry_Graph.aspx?nvpm=1|4|8|TOTAL|2|1|2|1|1|2|1|1)) as of Feb. 16<sup>th</sup> 2016

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## Origin of imports to Lao PDR



Updated 16/02/2016

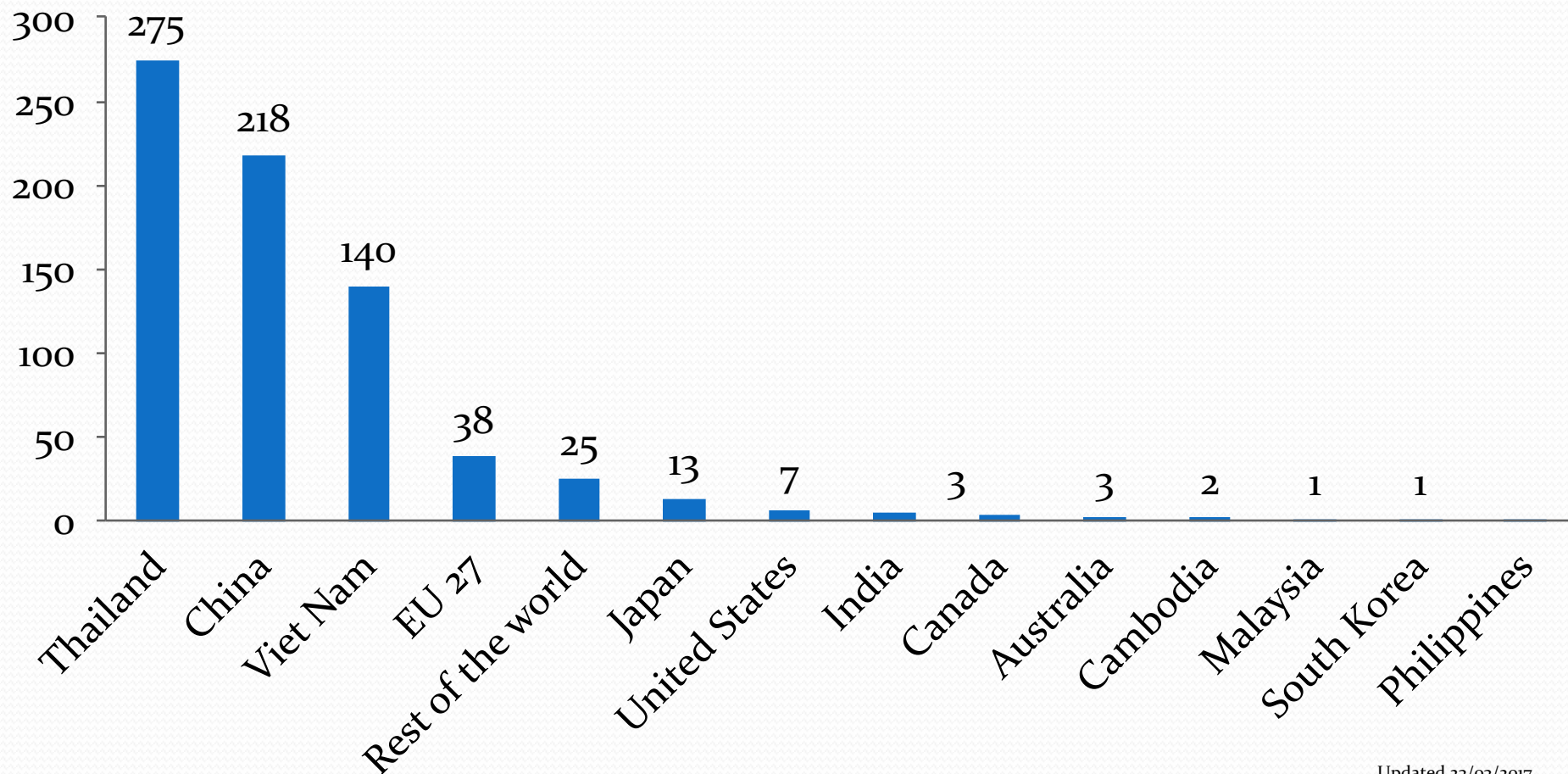
Source: Trademap ([http://www.trademap.org/Country\\_SelProductCountry\\_Graph.aspx?nvpm=1|418|TOTAL|2|1|2|1|1|2|1|1](http://www.trademap.org/Country_SelProductCountry_Graph.aspx?nvpm=1|418|TOTAL|2|1|2|1|1|2|1|1)) as of Feb. 16<sup>th</sup> 2016

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## Top Destinations for Lao Exports in million USD (2015)

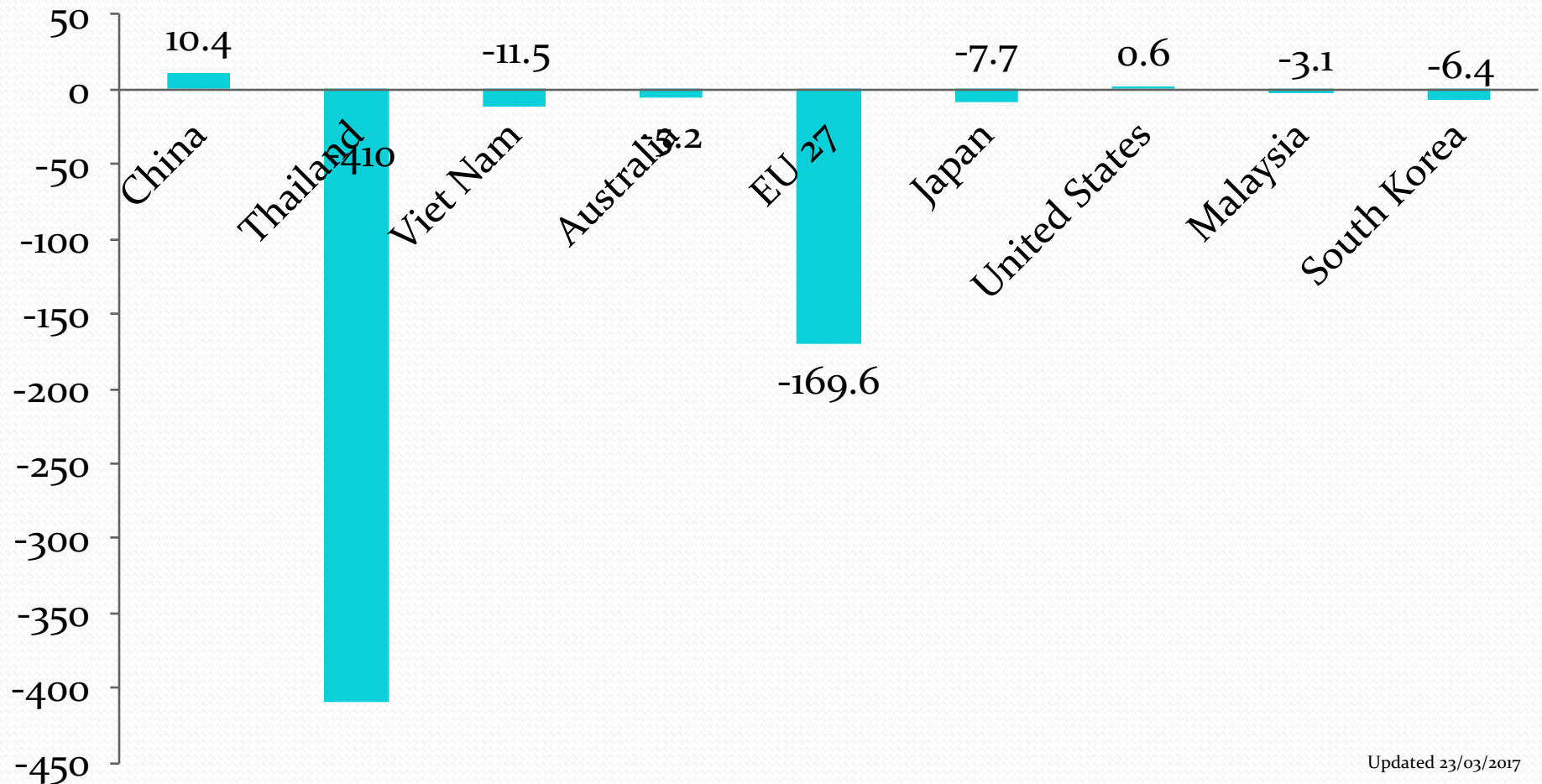


Updated 23/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 111.

## Trade Balance with Major Trade Partners in million USD (2015)

[Contents](#)

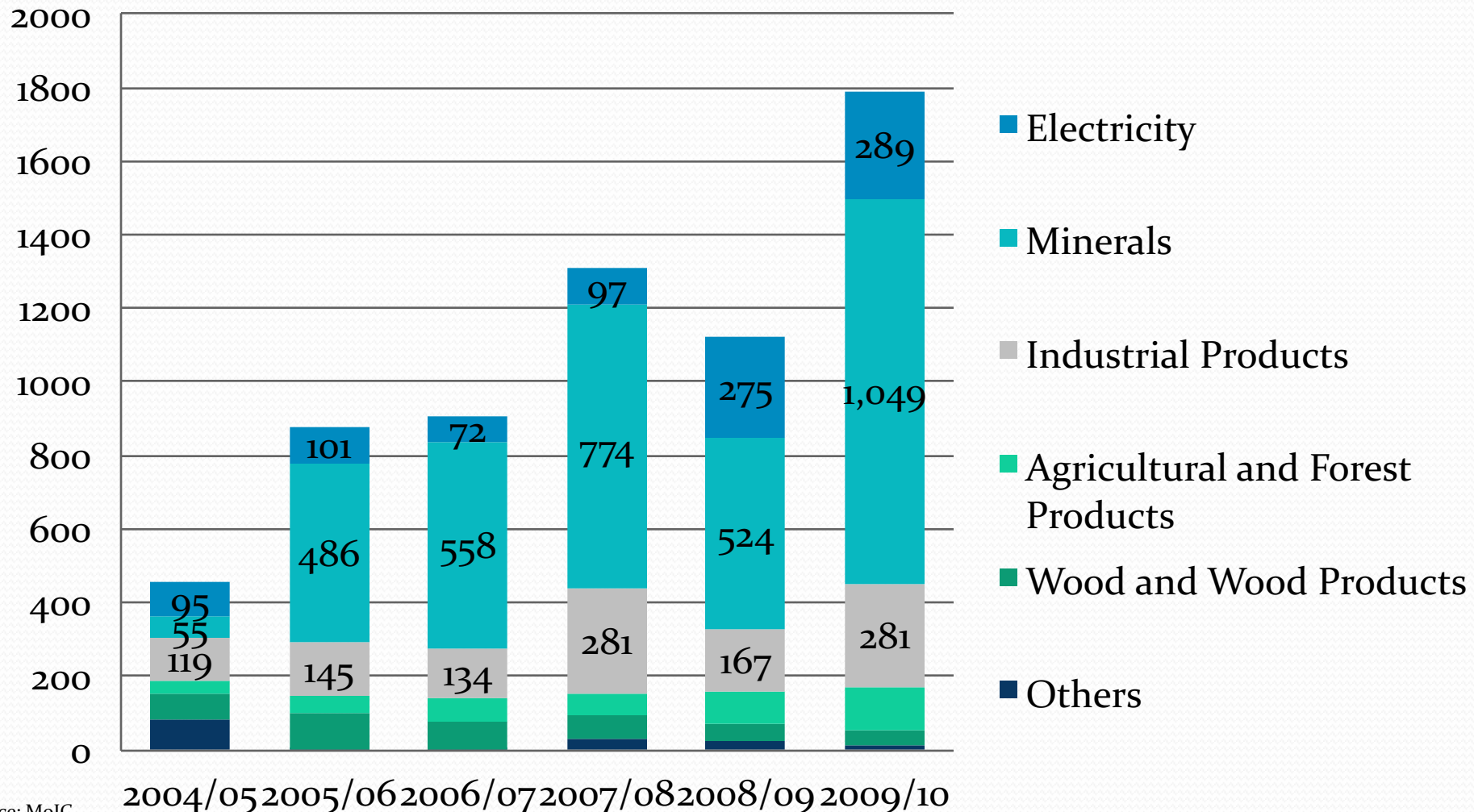


Updated 23/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 111; own calculations.



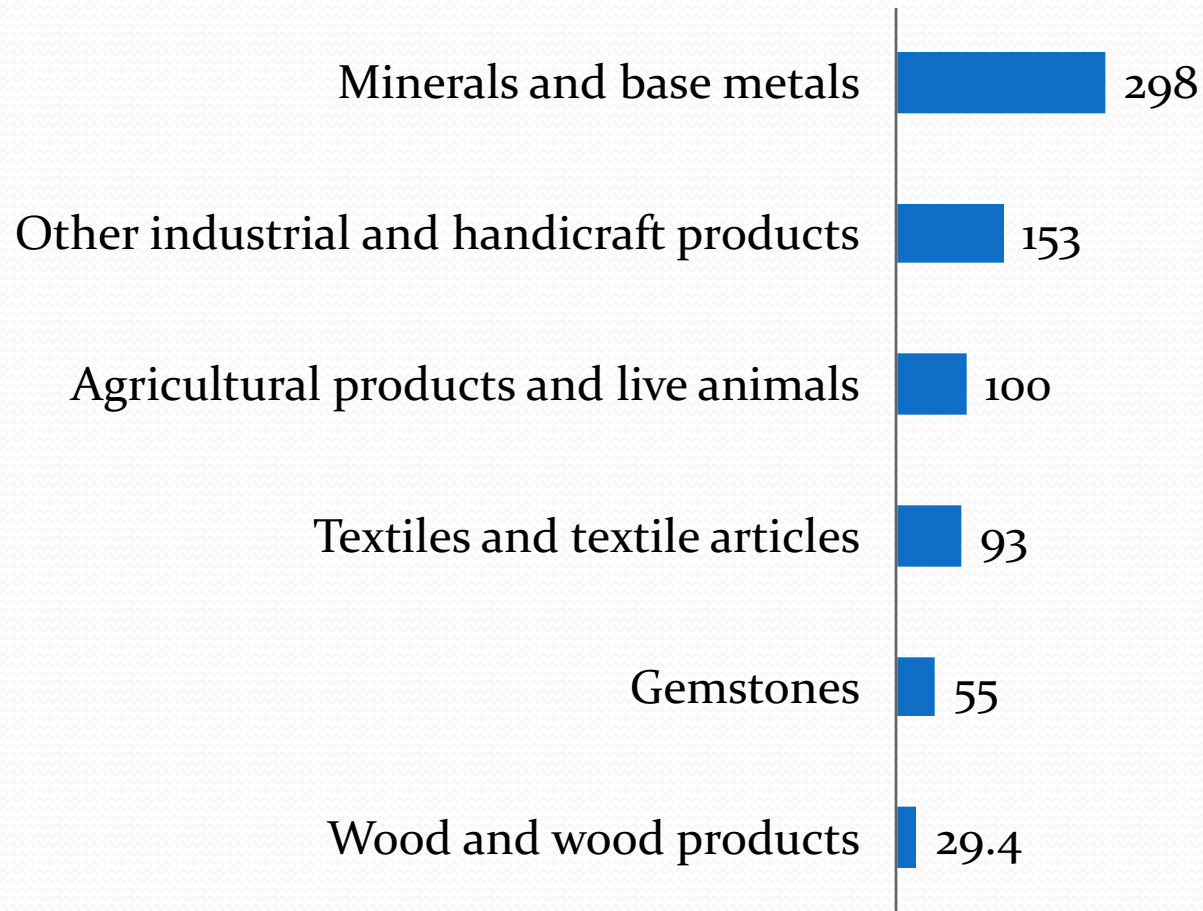
## Merchandise Exports in mln. USD



Source: MoIC



## Lao Merchandise Exports 2015 in m. USD

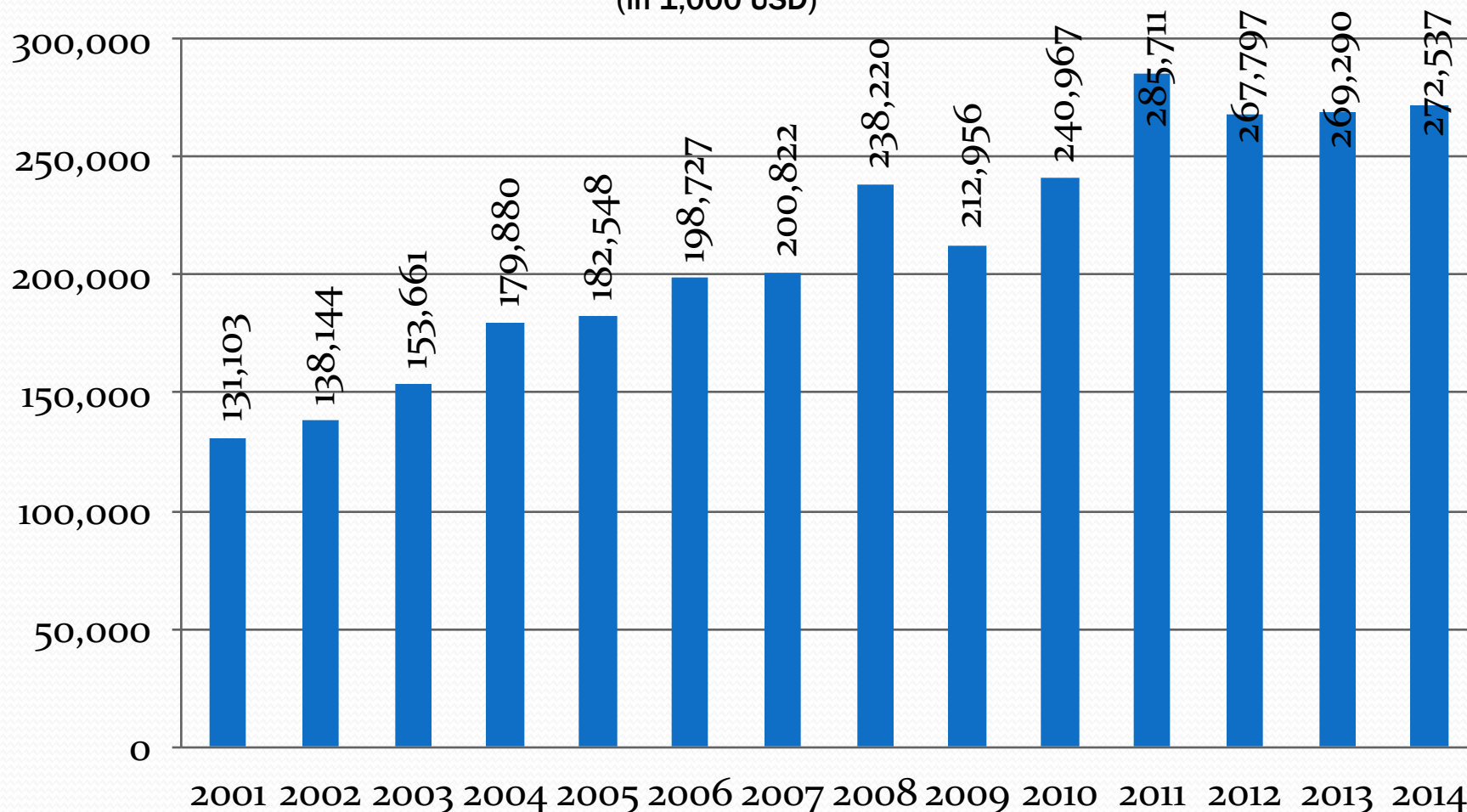


Updated 23/03/2017

Source: Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 111; own calculations.

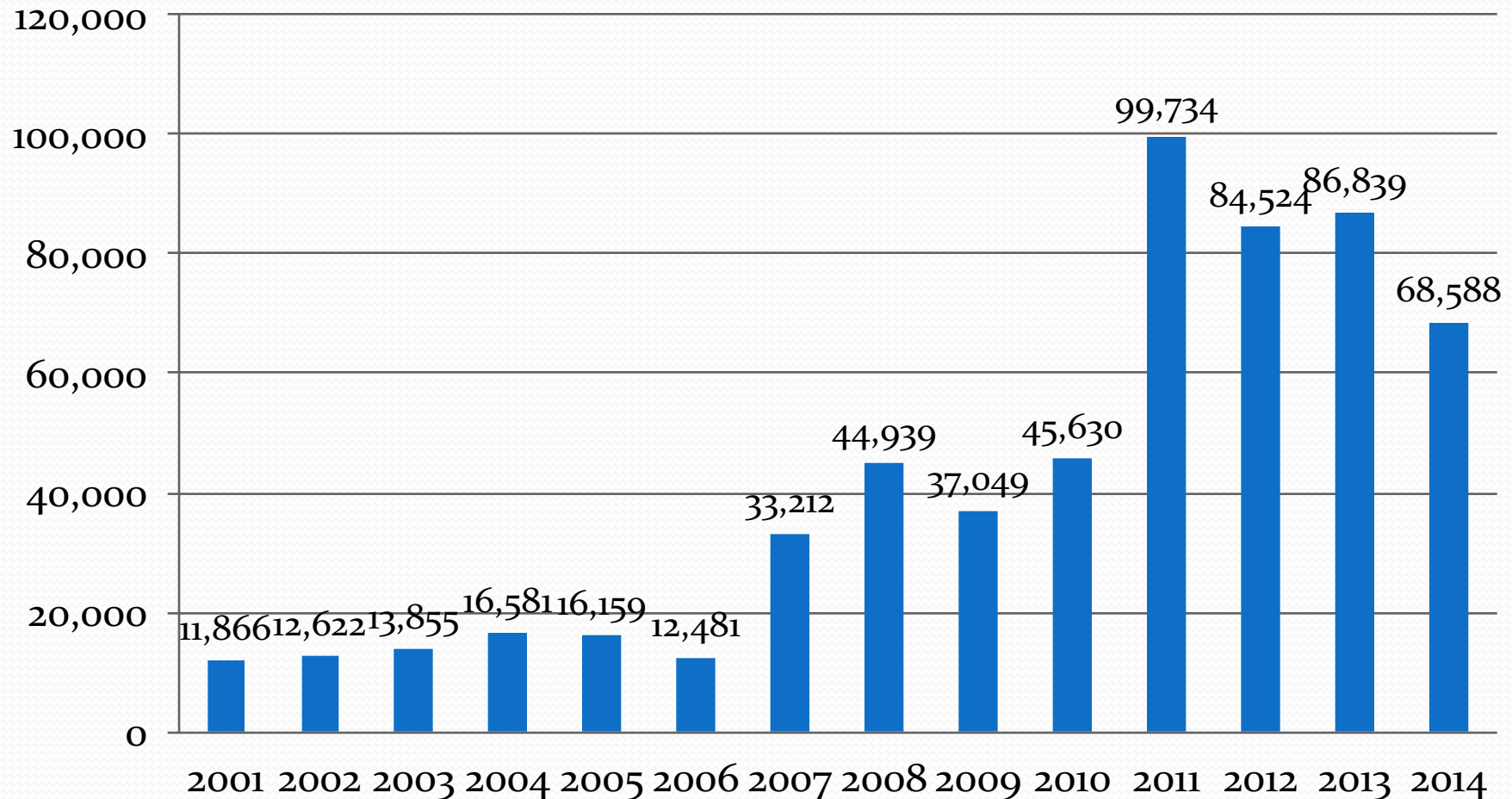
**Garment exports from Lao PDR**

(in 1,000 USD)



Source: <http://trademap.org>; here quoted after: Ministry of Planning and Investment, and United Nations Development Programme in Lao PDR (Ed.): Graduation from least developed country status. The 5<sup>th</sup> National Human Development Report. Vientiane 2017, p. 40

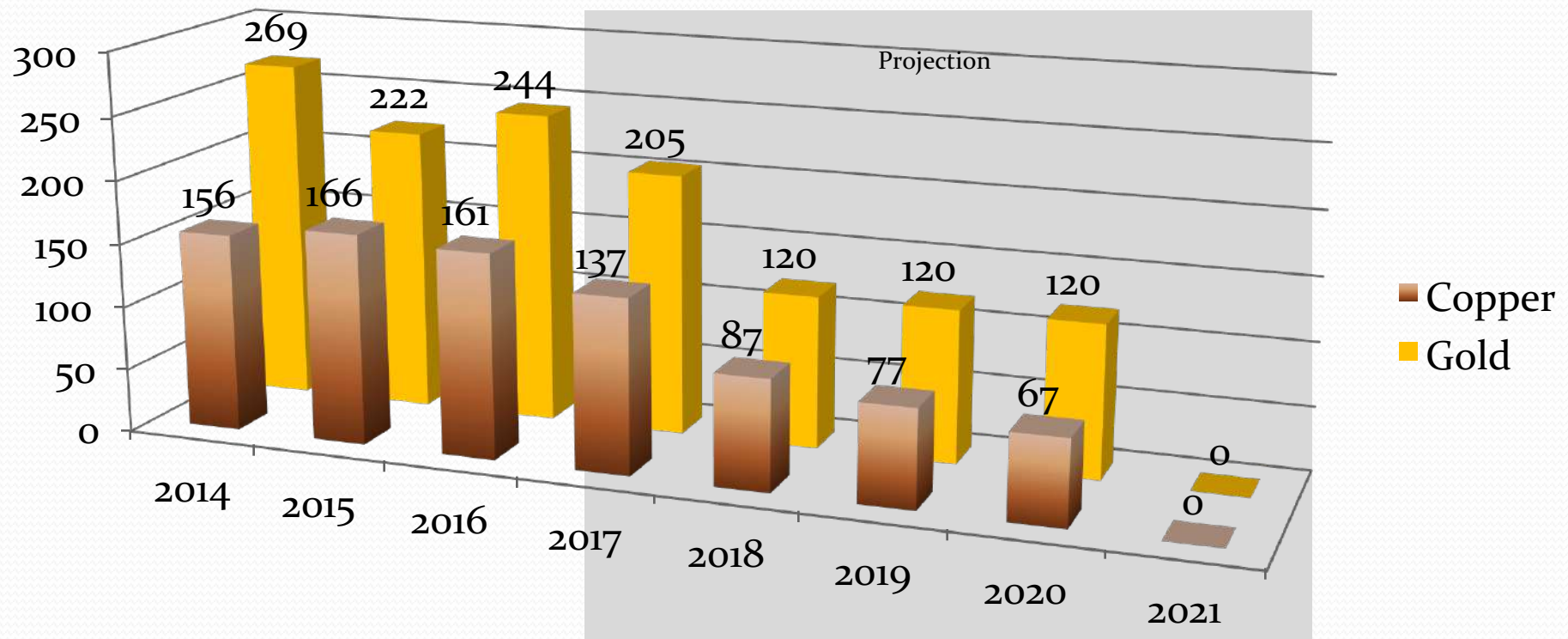
## Coffee (and spices) exports from Lao PDR (in 1,000 USD)



Source: <http://trademap.org>; here quoted after: Ministry of Planning and Investment, and United Nations Development Programme in Lao PDR (Ed.): Graduation from least developed country status. The 5<sup>th</sup> National Human Development Report. Vientiane 2017, p. 41

## Copper ('000 t) and gold ('000 oz.) production in Lao PDR

[Contents](#)



Updated on 31/05/2017

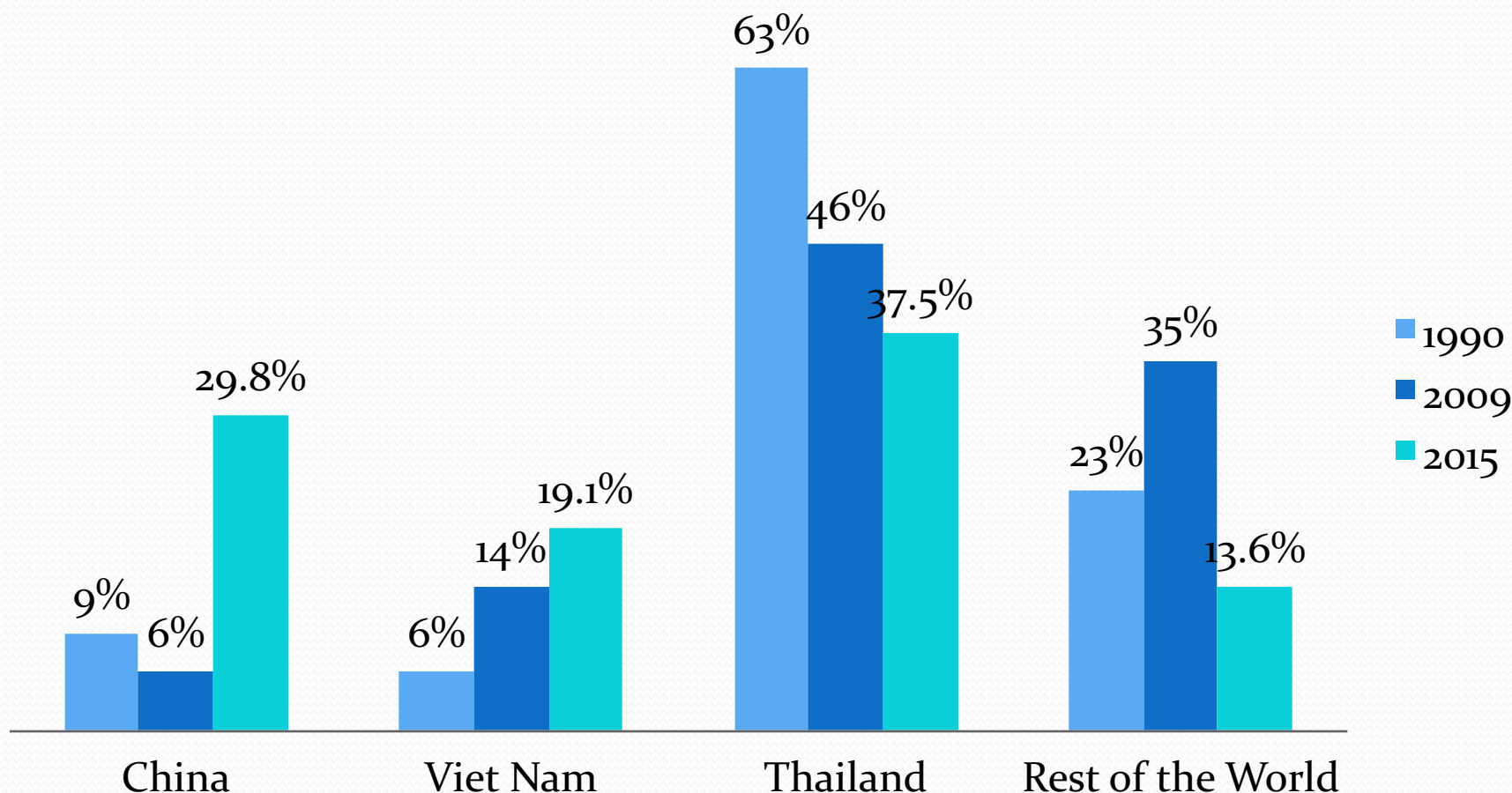
Source: International Monetary Fund (Ed.): Lao People's Democratic Republic. 2016 Article IV consultation. IMF Country Report no. 17/53. Washington 2017, p. 4.

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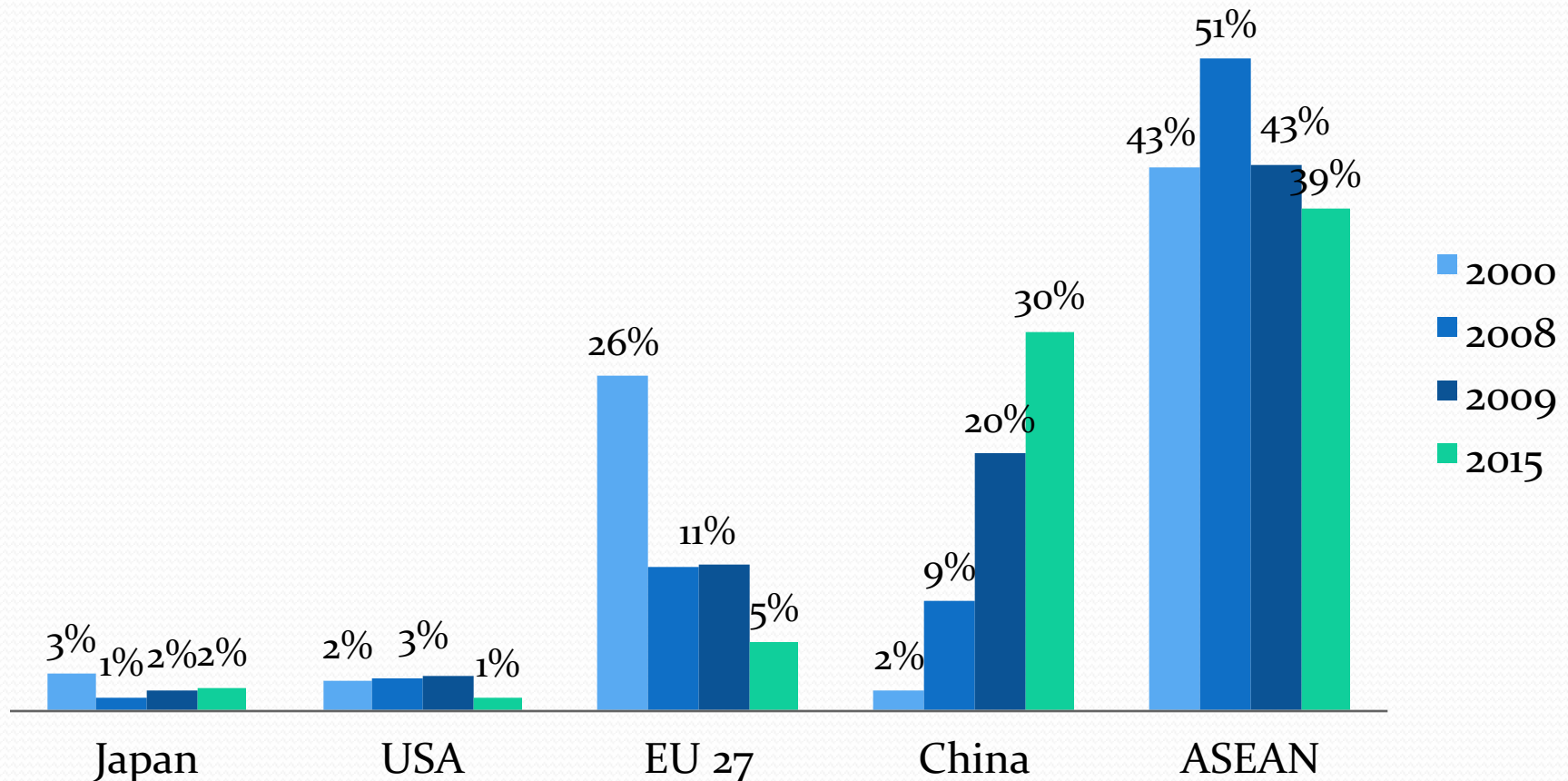
## Direction of Exports for Lao PDR 1990, 2009, and 2015 in %



Source: Asian Development Bank (Ed.): Key Indicators for Asia and the Pacific, 2009, 40<sup>th</sup> ed., Manila 2009, p. 234, MoIC; Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 111; own calculations

Updated 23/03/2017

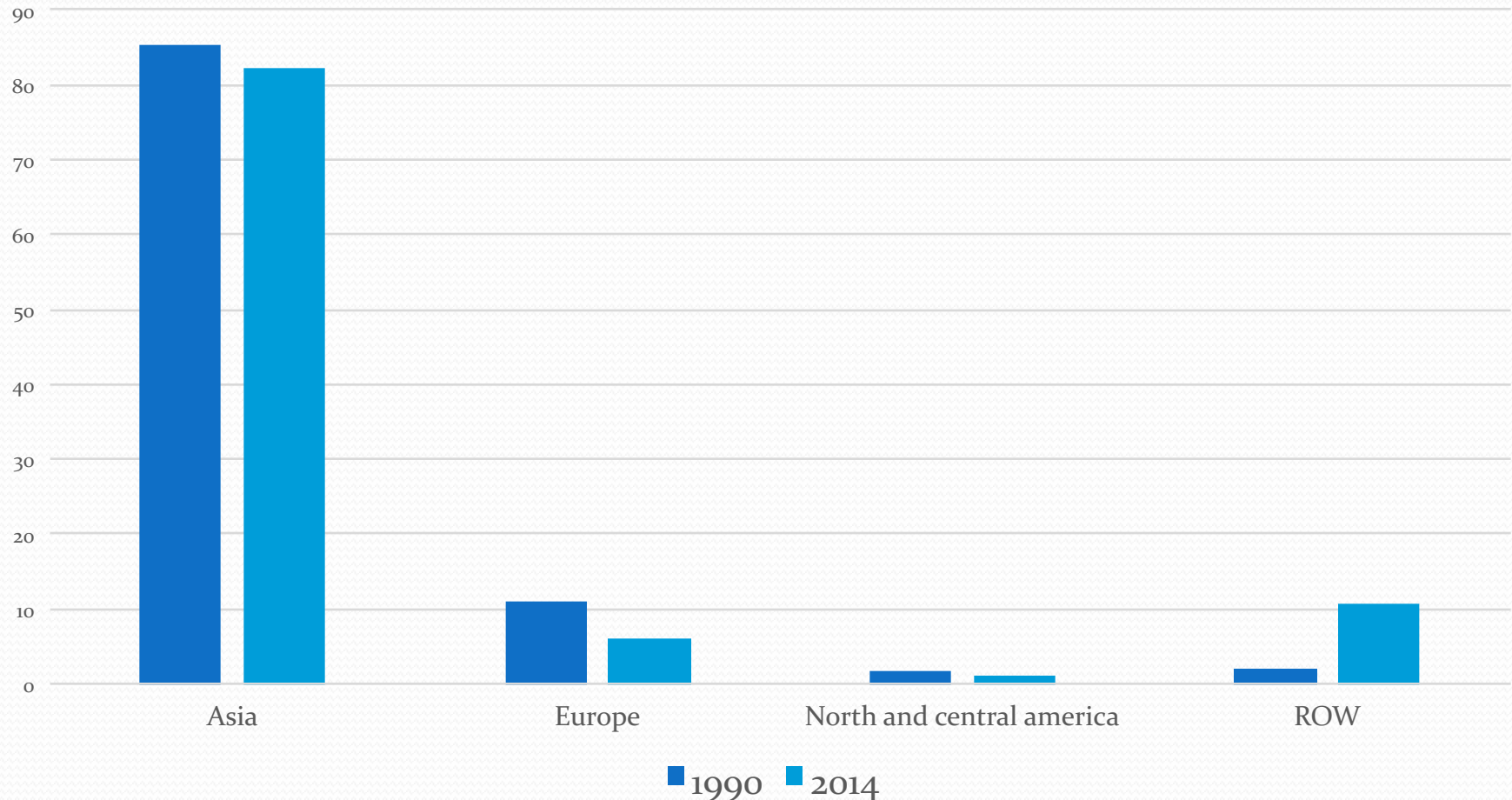
## Direction of Exports from Lao PDR in % of total exports – ASEAN integration versus Globalization



Updated on 23/03/2017

Source: <http://dx.doi.org/10.1787/888932350942> in: OECD Development Center (Ed.): Southeast Asian Development Outlook 2010. P. 196. Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 111; own calculations

## Direction of Exports of Lao PDR

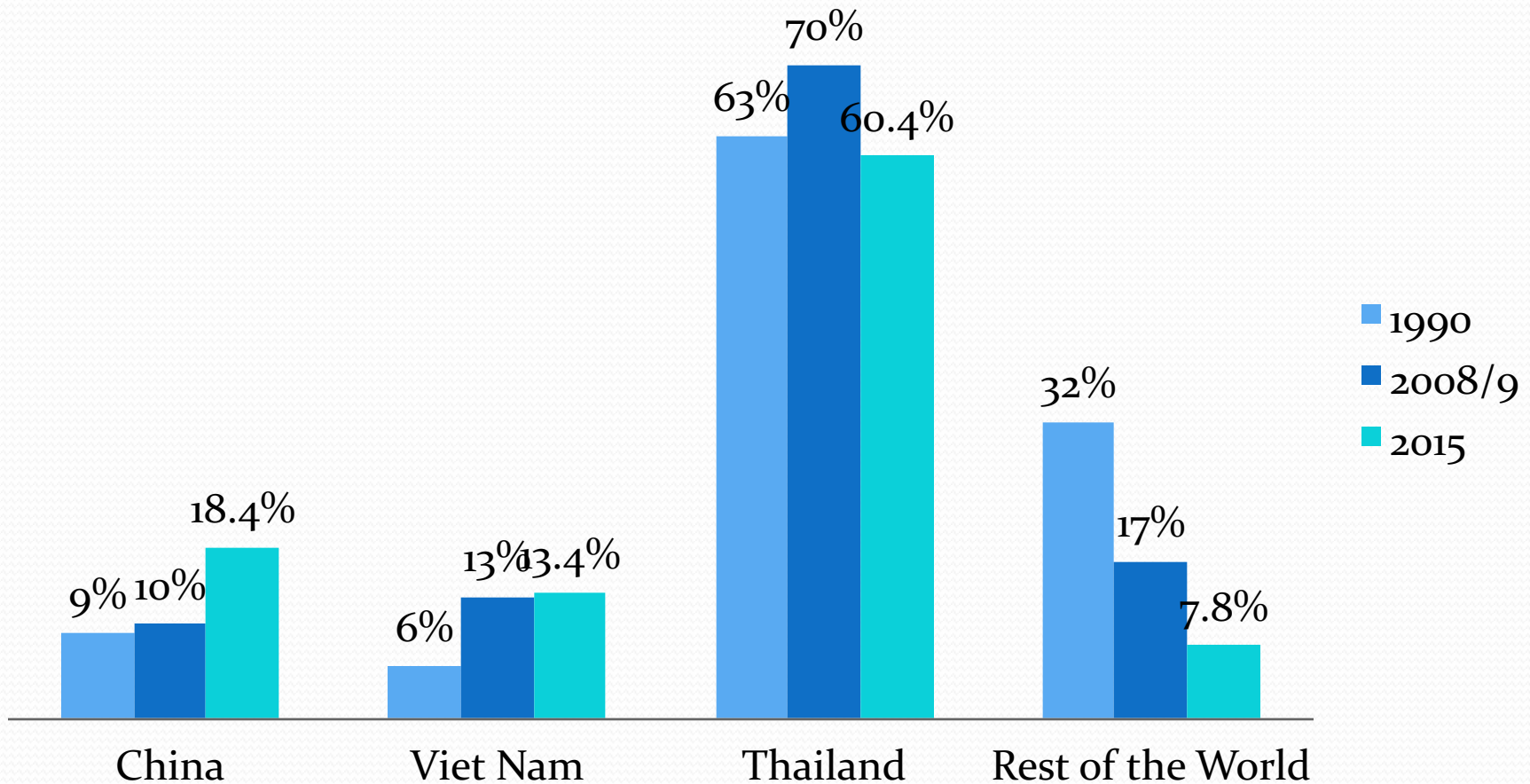


Source: <https://www.adb.org/sites/default/files/publication/175162/ki2015.pdf> key indicators for Asia 2015 p 290



## Origin of Imports for Lao PDR 1990, 2009, 2015 in percentage\*

[Contents](#)



Updated on 23/03/2017

Source: Asian Development Bank (Ed.): Key Indicators for Asia and the Pacific, 2009. 40<sup>th</sup> ed., Manila 2009, p. 234.  
MoIC. Ministry of Planning and Investment, Lao Statistics Bureau (Ed.): Statistical Yearbook 2015. Vientiane 2016, p. 112; own calculations

## Lao PDR: Ratified international trade agreements

[Contents](#)

- ASEAN
- AFTA
- AEC
- ASEAN-China
- ASEAN-South Korea
- Japan
- Thailand
- USA
- Preferential Access to EU market
- WTO