

VGS Vientiane GEOMATIC Services

SURVEYING - MAPPING - GEOLOGICAL - HYDROGRAPHIC - AERIAL MAPPING - PROJECT LOGISTICS

Office: 856 21 416150 Mob: 856 20 2242 5062 E-mails: vtegeomatic@laopdr.com & sirpbs@yahoo.com

PO Box 5568 Vientiane, Lao PDR

8th March 2013

European Chamber of Commerce and Industry in Lao PDR

5th Floor

BFI Bank Building

Lang Xang Avenue

Vientiane

Lao PDR

Attention: 'The Executive Board'

CV pertaining to a position on the Executive Board of ECCIL

Dear ECCIL Board Members,

I hereby apply, once again, to serve on the Executive Board of ECCIL for yet another term, in short, I feel that the following 'dot' points are in my favor since being a member;

- Have been a committee member since November 2011 being over 16 months
- Never missed a 'Board Meetings' since joining ECCIL
- Always willing to help and assist ECCIL, not only in contributions during the Board meeting discussions, but also;
 - Helping to set up various meetings such as the annual General Assembly in 2012
 - Helped in representing ECCIL and its 'booth' during the 2012 ABEF
 - Attended various meetings including the Chamber meeting at the ABEF assisting the Executive Director to represent ECCIL
 - Assisted to put together a meeting on behalf of ECCIL for a Canadian Embassy visit to Vientiane in January 2012
 - Currently organizing advertising memorabilia for ECCIL (*and have been for several months now*)
 - Always raising a hand at meetings to assist in area where and when I can
- My Company sponsored (Vientiane HYDROGRAPHIC Services) Sponsored an event at the Borr Pheng Ngyang Cocktail Bar in October of 2012
- Have attended all Network functions apart for 'one' in November 2012
- I currently have two companies with fully paid up sponsorship fees (*Being possibly the only person in ECCIL to have 2 companies as members in the ECCIL ?*)
- I am often sent e-mail inquiries as a referral from the executive Director to assist various clients and their inquiries with ECCIL in several different areas of my own personal expertise and knowledge, I have always responded to these requests

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General Work Experience:

Having commenced working at 15 years old, and continuing on with part time Education to Diploma/Degree levels, including numerous Certificates, at my current age, I have 43 years of work experience to boast.

My work experience has been extended to the following Countries; I have had the pleasure of working in; Australia, Bangladesh, Brunei, England, French Polynesia (Tahiti), Indonesia, Lao PDR., Myanmar, Taiwan, Thailand and Vietnam.

Over 20 years work experience in Lao PDR including working for the following Companies;

- Lao Public Relation Services – Owner/Manager: Commenced the Business in 1993 in Vientiane until its closure in 2001. As the Owner/Manager, the business was set up to perform;
 - Obtaining of Business Licenses and Business Registrations, usually by representing various International Companies in Lao PDR
 - Assisted with numerous meetings with high level Government Dignitaries including VIP's from the Lao Business sector also
 - Performed high level translations and interpretations as required e.g. LPRS helped establish the "Public Bank Berhad" in Vientiane
 - Assisted both Lao and Foreign individuals to communicate where language barriers prevailed
 - Performed services such as; Marriage Permits between Foreigners and Lao's, Work Permits, ID Cards, Residencies, Multi Entry Visa's etc. etc.

The work performed at LPRS became invaluable as the years passed by as it gave me a good insight as to the workings and operations of the Lao Government and certain private Lao Companies, including a variety of Laws and regulations concerning, Investment, Taxation, Law & Order

The areas mentioned above are still of a personal interest and understanding to myself which I see as an invaluable source of information to ECCIL and any other organization that requires such assistance in this area

1992 – 2001 Manager of the Aerial Survey Company "Kevron Pty. Ltd."

Running parallel to my own private business interests in Lao PDR at the time, saw me as the Manager of the Aerial Survey company mentioned above. Apart from day to day management of the company, I was entrusted to a sole bank account in Vientiane having as much as 2.2 million USD in the account and I was the sole signatory. The company and the organizing of various Aerial Survey Projects throughout South East Asia, led me to the many places that I worked, mentioned earlier in this CV

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The company was sold in 2001 to a Dutch Company, Fugro Spatial Solutions, I am however, still the representative in Lao PDR for that company.

2001 - to the Present day, including;

2006 - to the Present day ...

Vientiane GEOMATIC Services and Vientiane HYDROGRAPHIC Services

The two Companies mentioned above are the current companies that I mainly manage (and own) these days. Both are Survey companies, one specializing on dry land the other specializing in the waterways in Lao PDR and surrounding Countries.

The following is brief introduction to those companies;

" Vientiane GEOMATIC Services (VGS) and Vientiane HYDROGRAPHIC Services (VHS) are fully Licensed and Registered Companies in Lao PDR

The company is jointly owned by Mr. Paul and Mrs. Somchan Simcock. As a Lao Licensed & Registered Company, Mrs. Somchan is the Director and Mr. Simcock Manages the Company as the 'Company Manager', with good local experience and knowledge in carrying out surveying projects in Lao PDR, and a variety of survey projects in Thailand and the South-East Asian / Indo China / Indian Subcontinent region.

*Mr. Paul Simcock is a British citizen/Australian Resident, and a **20 year permanent resident** of Lao PDR and was the former Manager of Kevron Lao Company Ltd., being a sister company to Kevron Aerial Surveys of Perth, Australia, previously, one of the largest single owned aerial survey companies in the world.*

Mr. Simcock has been involved with aerial and ground survey work since early 1970, being 43 years in the survey industry and in more recent years, Hydrographic Surveys also Apart from working throughout Lao PDR, Mr. Simcock has also worked in; Australia, Bangladesh, Brunei, Indonesia, Myanmar, Philippines, Tahiti (French Polynesia), Thailand, Taiwan, United Kingdom & Vietnam

The companies mentioned herein, perform the highest levels of survey and geomatics, including the use of the latest state of the art survey equipment"

I hope the ECCIL Board will consider my candidacy on the board once more, including any 'other' positions that maybe available in the future at higher levels within the board.

I thank you in anticipation for your due consideration

Kindest regards,

Paul Simcock