



European Chamber of Commerce
and Industry in Lao PDR

ECCIL

14th Network Cocktail Meeting on September 26th, 2013

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Selected Internal Developments since July 2013

- Development of new membership database
- Memorandum of Understanding with BeLuThai Chamber of Commerce
- Workshop on CSR (Corporate Social Responsibility)
- Membership programme substantially expanded
- Muriel has left ECCIL

ECCIL Membership Programme

On presentation of their membership cards our private sector members are privileged customers and are entitled to discounts from the following businesses:

- **Europ Continents:** 5% on Espresso Machine
- **Exotissimo:** 5% on personal trips within Laos and 7 other destinations
- **L'Opera Restaurant:** 5% on any meal
- **Vanniyom Wine-Liquor Store:** 5% on wine
- **Vientiane Optics:** 15% on spectacles
- **Vejthani Hospital:** 5 – 30% on medical and related services

Selected Future Activities

- **General Assembly of EU-ASEAN Business Council (Oct. 2)**
- **Presentation for British business delegation in Bangkok (Oct. 3)**
- **Seminar on VAT together with ANZBA, AmCham, KPMG, DFDL, IFC, LNCCI (Oct. 4)**
- **Next networking cocktail on Oct. 2 (together with UK embassy; Special Guest: The Right Honourable Lord Puttnam of Queensgate)**
- **Trade and Private Sector Working Group (Oct. 10)**
- **Seminar on AEC together with ANZBA and AmCham on (Oct. 14)**
- **Presentation about Laos for Nordic Business Community in Thailand (Oct. 16)**
- **Training course on advocacy with LNCCI, Lao ministries (Oct. 14-18)**

Selected Future Activities

- **Joint Network Cocktail with AmCham and ANZBA (Oct. or Nov.)**
- **German business delegation (Nov. 1 – 2)**
- **Investment Conference in Phnom Penh (Nov. 7)**
- **European Business Organization Worldwide Network Meeting in Yangon (Nov. 13-15)**
- **Round Table (Nov. 19)**
- **Reception of delegation from Viet Nam (Nov. 21 - 22)**
- **Rendez-vous de Vientiane (Nov. 25 - 29)**

Upcoming Publications

- Investment Guide
- Salary Study
- Newsletter

Changes in the Business Environment

- Lao Business Forum has been revived
- Foreign exchange regulations tightened
- Labour law in drafting process
- VAT law amendment in drafting process
- Amended import and export fees in Vientiane revoked