



2021 GENERAL ASSEMBLY

ELECTION OF THE EXECUTIVE COMMITTEE:
LIST OF CANDIDATES



AGROFOREX

Francis CHAGNAUD, CEO

Seconded by: Jean-Pierre GRZELCZYK, Savan Logistics



"Accepted the challenge of creating a company in Laos, thanks to the promulgation of the first Lao Law on foreign investment marking the turning point in the opening of the country (Agroforex Company 1992). A SME of around a hundred people today, engaged in integrated agroforestry, with primary processing and export of native resources to mainly European industries, with a responsible and ethical development approach.

Attached to the world of entrepreneurship and the creation of endogenous and sustainable values. At the origin of the creation of the first French Chamber of Commerce in Laos with the objective that entrepreneurship speaks with one voice. Presides over the Lao section of France's foreign trade advisors for fifteen years. Same convictions in 2021, towards entrepreneurship, European SMEs."



AQUATIC DEVELOPMENT CO., LTD

Ferenc LEVAL, General Manager

Seconded by: Peter FODGE – Stora Enso



"I first came to Laos in 2014 to establish a Hungarian owned fish breeding farm to supply high quality fish to the local farmers. Later I became the manager of a Hungarian tied aid loan project, aimed at agricultural and food safety development in coordination with the Ministry of Agriculture and Forestry. Since 2017, I have been focusing my attention on my company, ADC Aquatic Development Co. which became the largest tilapia fingerling producer in Laos. I have also worked with CRS and WFP on school nutrition projects related to fish consumption.

I have been serving as a member of the ECCIL Executive Board since 2019 and I would like to continue my work to support European businesses in Laos."



BIVAC LAO

Stephane GIL, *General Manager*

Seconded by: Yvan BOLLIET – Comin Asia

"I have handled multilateral projects in many countries, in all continents, with 25 years' experience securing and managing the implementation of large-scale programs involving various international donors. He has been involved in the management of IT Governance System, Land Administration Property Taxation. I have been director of engineering company before spending 8 years in Vietnam as Asia director of a public engineering company.

My motivation to stand for the election to the ECCIL Executive Committee is to share my professional knowledge by helping and making constructive proposals in terms of economic development, both, for the Lao Country itself and our members."



BSK – SKYNET

Dilip JESUTHASAN, *CEO*

Seconded by: Arnaud CAULIER – BFL

"I have been working in Laos over 19 years in the telecom industry and automotive industry. I believe my experience; public sector knowledge and expertise can contribute to the development of ECCIL. As a sales and marketing professional who has successfully built businesses, I can provide valuable insight to ECCIL members and business community as a large on business development and expansion."

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BUSINESS SERVICES & SOLUTIONS (B.S.S.)

Nicolas KINZELIN – *Founder*

Seconded by: Arnaud CAULIER – BFL

“Living in Laos since more than 20 years, I had the opportunity to work in different sectors as garment factory, tourism, trading company for instance. All these experiences has given me enough experience to open my own company and to be the official dealers for big brands such as Karcher and Abus.

Since 2019, I am in the board of the French Business Club (Club Français des Affaires), where I am organizing meetings, networking diners, etc...I am convinced that because of my expertise of the Lao market and my strong motivation to share my experience to the other members of the ECCIL and to help on the different missions of the ECCIL.”


BURAPHA
AGRO-FORESTRY



BURAPHA AGROFORESTRY

Hakan ERIKSEN, *CEO*

Seconded by: Peter FODGE – Stora Enso

“As the CEO of Burapha, I am deeply committed to conduct our business in a responsible way. For our employees, our environment, our stakeholders, our business operations as a whole.

Through ECCIL, we are able to promote responsible investments from Europe to Laos. As stand-alone companies, it is hard to make our voice hear. Together, we are stronger. ECCIL, representing many members from many different countries have a key role to play in promoting European responsible investments and trade in Laos. Having experience from Executive Committee in Swedish Chambers of Commerce, I see ECCIL being able to take on the key role described, and I would happily contribute to that”



CIVITAS

Mette BOATMAN, *Operations Manager*

Seconded by: Poul Skev PETERSEN – Mascot International Laos

“Having lived and worked in Laos since 2003, I have worked in the hydropower, mining, energy, sanitation, health and education sectors for private developers, multi-lateral institutions, the Government of Lao PDR and various INGOS. These wide-ranging experiences have provided me with unique insights into many of the professional, business, and development challenges foreign investors in Laos face. I am convinced that joining our efforts, we can lead the way, improving the environment for ease of doing business, and enable businesses to grow within a sustainable environment and with a social license to operate.”



COMIN ASIA

Yvan BOLLIET, *General Manager*

Seconded by: Arnaud CAULIER – BFL

“I'm 36, married with 2 children, Master graduated from France in sales & engineering, and working in Laos since 2009. I'm the General Manager of Comin Asia, member of RMA Group. Comin operates in Laos with 150 employees in the construction and engineering fields. Comin Asia also represents several European brands: KONE, lift brand from Finland, Himoina, Diesel Generator from Spain and Siemens Building technologies from Germany.

I have been a board member of the ECCIL for the past 2 years and I'm willing to continue my involvement with the Executive Committee, with the goal to facilitate the activities of European companies, brands and investors in Laos. As a founding member of the French Business Club, I also believe in the creation of National Chapters within the ECCIL to ensure that the European diversity remains integrated under the umbrella of a European Chamber.”

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l'adresse
CUISINE BY TINAY & DA



L'ADRESSE

Camille D'ANJOU, Partner

Seconded by: Yvan BOLLIET – Comin Asia

"Coordinator F&B, relying on his 20 years extended experience of the food and beverage industry in France and his 6+ years' experience in Lao PDR, our F&B coordinator is your bullet proof insurance of the high quality of our international standard services.

After many years in Lao PDR and a significant experience in the hospitality sector in Europe, I would like to support the representation of SMEs from the hotel and restaurant sectors in ECCIL. The "service" or "hospitality" sector, while being threaten by the Covid situation, is one of the first employer in Lao PDR, and has a very strong potential to develop further."



J&C GROUP

Lukasz NITKA, Partner & Director

Seconded by: Ferenc LEVAL – ADC



"J&C Partner and Director, I have over 20 years experience Marketing and Management experience.

My motivation to run for the Executive Committee is to support ECCIL in Marketing & Communication to develop the Chamber in next years as a strong partner for existing and new businesses between Laos and Europe."



SAVAN LOGISTICS

Jean-Pierre GRZELCZYK, CEO

Seconded by: Arnaud CAULIER – BFL

"A French citizen with 48 fruitful years of experience in Logistics. In 1990, I moved to Thailand to run my first business transporting heavy lift and the business was then extended to Laos, to become the appointed logistics provider for Sepon Mining. In 2016, Savan Logistics was established to develop the first pilot project of dry port – Savannakhet Dry Port (LASAV).

I have been for 20 years a French's foreign trade advisor and, because I am community oriented, I am keen to share with ECCIL members my knowledge on logistics and the Lao Market, to contribute actively to the development of the Chamber and its members."



STORA ENSO

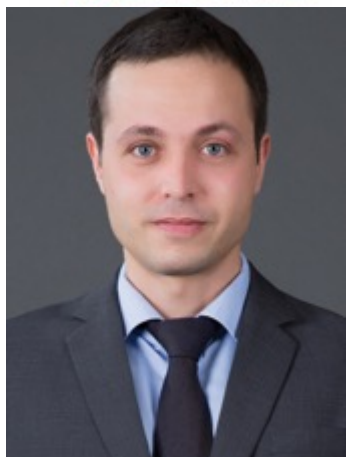
Peter FODGE, CEO

Seconded by: Ferenc LEVAI – ADC

"The key to development in any country, and not least Laos, is Trade not Aid. In this context, all Chambers of commerce in the country have an important role to play in promoting responsible investment, business operations and trade. ECCIL is a unique Chamber as we represent, not only one, but over 40 countries with an unsurpassed range of products and services on offer, as well as a Common Market with 27 member countries and over 500 million consumers.

It's my hope that I, with my 30 years of experience as an investor in Laos, can contribute to a growing Chamber, increased European responsible investments in the country, and a thriving trade between Laos and Europe."

Tilleke & Gibbins



TILLEKE & GIBBINS

Dino **SANTANIELLO**, *Head of Office*

Seconded by: Yvan BOLLIET – Comin Asia

"I have lived in the region for more than five years, and in Laos for about the same time. [...] I assist local and international companies on investing in establishing and operation business in the local market and provide legal advice across a wide range or practice areas and industries. [...]"

My objective for the ECCIL is to create a platform through which business operators and the local authorities can have open discussions about investment, legal and regulatory issues in Laos, with the aim of creating a more favorable investment climate for foreign operations, with stronger, easier to understand and consistent business practices. Working to benefit business operators and the country, our work will include, among others, working together with local authorities in revising/amending existing laws, to build a local legal framework that aligns with international standards and the expectations of foreign investors."

UNIQTEK



UNIQTEK

Chandavong **SOUTHITHAM**, *Managing Director*

Seconded by: Nicolas KINZELIN – B.S.S.

"After I finished high school, I scored an AUSAID scholarship to study at ANU (Australian National University). Graduated with a bachelor's degree in Management and Finance, I worked as a business development officer at a medical company. After leaving in 2013, I set up UniqTek Co., Ltd with the main objective of being a leading technology provider in the precision navigation industry. Over the years, UniqTek grew in size and market share. I expanded to power plant service, construction, IT, safety and agriculture. Today, UniqTek and its group companies hire more than 100 full time employees both local and foreign. My motivation to stand

for the election for the ECCIL Executive Committee is: 1) To help promote open-mindedness and connections between Lao-owned business and foreign-owned multinational companies; 2) be part of helping to promote a better at atmosphere of fair competition within the Lao business sector; 3) be a bridge in helping European business understand the Lao's business culture, from a local perspective."

ECCIL Articles of Association Extract – Article 9 - **Executive committee of ECCIL**

“Each voting member can cast a vote for zero to eleven candidates, according to the number of candidates.

To be elected a candidate should totalize in his favour a minimum of 15% of the total votes expressed.

If less than six (6) Committee Members are elected in accordance with the above provisions of Article 9.3, a new vote shall immediately take place among the non-elected candidates, in order to fill the vacant seats in the Executive Committee until the minimum requirement of six Committee Members is reached.”

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